

1. We appreciate the urgency behind your timelines but would like to request a one-week extension to the RFP due date to May 21st. Is this acceptable? Given the number of requirements and the importance of this project to BCSD, this would allow us the necessary time to send you a tailored proposal.

Due to the urgency in this request and board meeting schedules, we will not be able to provide an extension

- 2. In response to the COVID-19 pandemic and to promote the health and safety of our employees, we have implemented mandatory work from home policies. In light of this and social distancing recommendations from health officials, would BCSD please waive the hard copy submission, notary, and original signature requirements and accept electronic submission via email? Our staff do not have access to printing and shipping services at this time. This also protects your employees and eliminates the need for your team receive shipments or distribute hard copies to staff. Unfortunately, these are bid documents that we need to secure a HARD copy, what we would request is that you can put TWO copies in the sealed envelope with an copy on a USB drive. We will ensure our safety when opening up the documents for review.
- 3. Does BCSD use digital course content from a content provider today? If so, are you interested in being able to use that content going forward in support of your RFP requirements? BCSD houses course content virtually on SharePoint.
- 4. Will the district only consider proposals that provide both LMS and content? Or will you consider vendor offerings that are LMS only or content only? We will consider any and all proposals we receive.
- 5. Could you tell us more about your Virtual School? For example, does it exist today? What grade levels will it serve? Would the virtual school potentially be used to support virtual learning days for schools should the school year need to include a mix of in-class and virtual learning days in September? The virtual school will begin class within August 2020.
- 6. Could you confirm the implementation start date and the go live date for the project? Page 9 states a start date of June and July. Are you expecting all programs (e.g. Virtual School, blended learning, and credit recovery) to launch at the same time? If projects can launch in a phased approach, additional information about the priority of projects would be helpful.

The districts content will need to be integrated by July with the launch date for students and teachers end of July.

- 7. The RFP references a number of forms in the "Additional Information" section of the RFP (page 16). These include a Proposal Certification, E-Rate Certification and other items. We don't see these forms included in the RFP. Can you advise? E-rate certification not necessary.
- 8. The RFP references "professional development" for the LMS in a few places (including page 9). By this do you mean training provided by the vendor on their LMS? Additional clarification of your expectations would be helpful. Yes, training for LMS must be provided by vendor and available mid July throughout first semester.
- 9. How does BCSD envision using competency-based learning in virtual learning experiences for students? BCSD currently utilizes Edgenuuity for virtual content as well as School City and Safari Montage.



- 10. For individual pacing plans, would the timespan between the start and end dates always be the same, or will the timespan differ based upon individual learner needs? The start and end dates would remain the same with personalized learning and MTSS strategies being utilized in the classroom.
- 11. When discussing the release of activities, what are a few examples of identifiers that BCSD might use aside from standards? Depth of Knowledge, Core Four and Lexile range.
- 12. What would you like to provide to parents as part of the standards-mastery view? A parent portal with correlation to standards mastery.
- 13. In what package/file format(s) are existing BCSD built courses materials in, which you mention are located in SharePoint? Approximately how many courses / files will be migrated? Approximately 25 courses in with unit plans and scope and sequence in word and pdf.
- 14. We note that the RFP contains terms and conditions that do not align with a SaaS subscription services offering. What would be the best way to propose a set of SaaS terms and conditions as a basis of contract?
 - Please include your proposals an an amendment to the SaaS subscription and we will review accordingly
- 15. Appendix II, Offeror Affirmation Form, references a contract template, but we don't see this included in the RFP. Can you please clarify?
 - The forms are posted as an addendum I
- 16. If we have issues with any of the terms in the RFP itself, what would be the best way to put forward our concerns? Contact Elaine Wilson, Director of Procurement, send an email with your concerns Elaine.Wilson@bcsdk12.net.
- 17. Can you please confirm the number of students? Page 5 Section A states 25,000 students; however, page 9 states 22,000 students. Approximately 22,000 students
- 18. With regards to the request for a detailed implementation timeline, we note that the district references implementation for Virtual School and Credit Recovery to begin in June. Does the district also plan to make the platform available district wide? If so, would the intention be to have the LMS available district wide in the fall? YES
- 19. Can a vendor respond to a portion of the RFP ie the Learning Management System only? We would prefer one vendor to provide the requested services.
- 20. Given the current situation regarding COVID-19 and with shelter in place orders still active in a number of states, will the district consider receiving submissions via email? Vendors can then follow with a hard copy including original signatures at a later date. We will accept a USB to be mailed in and at least (TWO) Copies to review.