

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT**

INVITATION TO BID NO. 21-DMF-ITB-262

ADDENDUM NO. 1

Arlington County Invitation to Bid Number **21-DMF-ITB-262** for **Job Order Contracting Services** is amended as follows:

1. The Bid Form, Minimum Bidder Qualifications is **deleted** in its entirety and **replaced** with the following:

MINIMUM BIDDER QUALIFICATIONS:

In a separate attachment, Bidders shall provide the following documentation:

- Proof of three (3) years' experience as a prime JOC contractor having completed the following types of construction and renovation projects:
 1. Facilities; and
 2. Outdoors Parks and Recreation;
 - List of two (2) similar projects for each category Facilities and Outdoors Parks and Recreation recently completed that involved equal size (\$500k) and comparable length (one year).
 - For each project, Bidders shall list the following information:
 1. Project
 2. Project description and Bidder's scope of work within the project
 3. Project manager's name, telephone number and email address
 4. Work start date, scheduled completion, and actual completion date
 5. Initial contract cost and final contract cost
 - Resume of the proposed Foreman with their Bids Foreman/Superintendent/ Project Manager assigned to this work, who shall have at least five (5) years of experience in overseeing structural/buildings and outdoor recreational facilities projects of similar type and size.
2. Attachment A JOC Supplementary Specifications, 6. ENR CCI Adjustment of the Adjustment Factors is **deleted** in its entirety and **replaced** with the following:

Attachment A JOC Supplementary Specifications, 6. Adjustment of the Adjustment Factors and Changes to the RSMeans Facilities Construction Cost Data book.

The Adjustment Factors will remain firm for the life of the contract. The RSMeans Facilities Construction Data Cost book may be updated on each anniversary of the award date to account for changes in construction costs, provided, the Contractor requests in writing, thirty days prior to the anniversary of the award date, that the unit prices be updated.

Such request shall be delivered to the County. In the event the Contractor fails to deliver the request timely, then the County shall determine the date on which the RSMeans Facilities Construction Cost Data book will be updated, but in no event will such date be later than thirty

days after the written request to update the RSMeans Facilities Construction Cost Data book is received by the County.

3. I. Information to Bidders 23. Qualification of Bidders is **deleted** in its entirety and **replaced** with the following:

23. QUALIFICATION OF BIDDERS

In order to be considered responsible and responsive Bidders shall have the experience described below and provide the supporting documentation as instructed.

COMPANY QUALIFICATIONS:

Bidders are required to have a minimum of three (3) years' experience as a prime JOC contractor having completed the following types of construction and renovation projects:

1. Facilities; and
2. Outdoors Parks and Recreation.

Bidders shall provide a list of two (2) similar projects for each category Facilities and Outdoors Parks and Recreation recently completed that involved equal size (\$500k) and comparable length (one year).

For each project, Bidders shall list the following information:

- Project Name
- Project description and Bidder's scope of work within the project
- Project manager's name, telephone number and email address
- Work start date, scheduled completion, and actual completion date
- Initial contract cost and final contract cost

The experience of the contractor owner(s) may be imputed to a newly formed company/Contractor provided the Contractor owner(s) has/have at least five (5) years of demonstrated experience of reliability and meets the criteria set forth herein.

STAFFING QUALIFICATIONS:

The Foreman/Superintendent/ Project Manager assigned to this work shall have at least five (5) years of experience in overseeing structural/buildings and outdoor recreational facilities projects of similar type and size. Bidders shall submit the resume of the proposed Forman with their Bids.

In addition, the Purchasing Agent may require a bidder to demonstrate that it has the necessary facilities, ability, and financial resources to comply with the contract and furnish the service, material or goods specified herein in a satisfactory manner before the award of any contract. A bidder may also be required to provide past history and references. Failure to qualify according to the foregoing requirements will result in bid rejection.

4. The Bid Form is **deleted** in its entirety and **replaced** with Attachment A Bid Form attached to this addendum.

The following are answers to the questions received in response to the above referenced ITB:

1. **Question: Will the meeting minutes will be posted?**

Answer: Meeting minutes were not recorded. The attendance sheet is attached to this addendum.

2. **Question: The RSMeans Facilities Construction Costs book has over 50,000 line items, nearly twice as many as the next most comprehensive book. Please confirm that the Facilities Construction Costs book will be the primary RSMeans Construction Cost Data book used to price this contract.**

Answer: Contractors will use the RSMeans Facilities Construction Cost Data book

3. **Question: Paragraph 6 on page 6 states that contractors must provide the County with copies of the RSMeans Construction Cost Data Books. Which books will the County require, and how many copies of each will each contractor need to provide?**

Answer: The County will require Contractors to use the RS Means Facilities Construction Cost Data book. Successful Contractors will be required to provide the County with 2 online licenses for the RSMeans Facilities Construction Costs book.

4. **Question: Each RSMeans line item has a total bare cost and a total cost including overhead and profit. Please clarify which cost contractors will be using to price task order estimates on this contract.**

Answer: Contractors shall use the total cost to include overhead and profit to price task order estimates.

5. **Question: The RFP states that each pre-priced task will be calculated by multiplying unit price x quantity x adjustment factor. Please confirm that the RSMeans City Cost Index will not be applied to the unit price.**

Answer: RSMeans City Cost Index will not be applied to the unit price.

6. **Question: Paragraph 6.1 on page 97 references the economic price adjustment via updating the adjustment factors. Typically, on job order contracts using RSMeans, the adjustment factors are fixed for the life of the contract, while the RSMeans book is updated to the new edition when it is published each year. Would the County consider updating the Economic Price Adjustment clause to allow for the use of the new RSMeans book each calendar year?**

Answer: The Adjustment Factors will remain fixed for the life of the contract. Please refer to amendment number 2 above.

7. **Question: Do any wage determinations apply to this contract?**

Answer: No.

8. **Question: Are the costs of payment and performance bonds to be included in the contractor's adjustment factors?**

Answer: The adjustment factors shall be fully burdened.

9. **Question: Please confirm that management and supervisory staff (project managers, superintendents, quality control, etc.) are to be included in the contractor's adjustment factors and are not to be charged for separately per task order.**

Answer: The County is only seeking adjustment factors. Staff assigned and their rates will be determined with each task order.

10. Question: Please confirm that sales taxes paid on materials are to be included in the contractor's adjustment factors.

Answer: The County is tax-exempt. However, since the County is not buying materials directly, Contractors are responsible for bearing the costs of sales taxes.

11. Question: Please confirm that change orders will be priced using the same method as the original work order (i.e., using the UPB, NPP items as needed, and adjustment factors).

Answer: The County will handle Change Orders on a case-by-case basis and approved by the County Project Officer for each task order based on the unit prices provided in the RSMMeans Facilities Cost Data book.

12. Question: "The solicitation indicates In addition, the Purchasing Agent may require a bidder to demonstrate that it has the necessary facilities, ability, and financial resources to comply with the contract and furnish the service, material or goods specified herein in a satisfactory manner before the award of any contract. A bidder may also be required to provide past history and references. Failure to qualify according to the foregoing requirements will result in bid rejection." Please confirm offerors only need to submit the above if specifically requested and no response is needed with the initial proposal.

Answer: Bidders are only required to submit the information specifically stipulated in the ITB with their Bid.

13. Question: The solicitation indicates The Foreman/Superintendent/ Project Manager assigned to this work shall have at least five (5) years of experience in overseeing structural/buildings and outdoor recreational facilities projects of similar type and size. Please confirm that these may be separate individuals (e.g. one individual serving as superintendent/foreman, and a separate individual serving as the project manager.)

Answer: Positions will be determined based on each task order requirement.

14. Question: The solicitation requires that bidders submit the resume of the proposed Forman with their Bids. Please confirm that offerors may submit personnel under a different title provided they serve the same role of onsite supervision.

Answer: Personnel maybe selected with a different title based on their ability to meet the same qualifications required for the supervisory role.

15. Question: The list of requirements to demonstrate minimum qualifications list in Item 23 on page 10 slightly differs from the requirements list on page 2 of 6 of the bid form. (e.g. Item 23 results in 8 projects, bid form requests 5) Please clarify which requirement takes precedence.

Answer: Please refer to amendments number 1 and 3 above.

16. Question: Please refer to the ITB page 6 Item 6. It states - Upon award the bidder must provide the county with copies of the RSSMeans Construction Cost Data Books. Please provide the exact informaiton of what version should be provided and how many copies and or licenses are needed.

Answer: Please refer to the County's response to question number 3 above.

17. Question: ITB Page 10, clause 23, qualification of bidders, annotates 8 (1:8) types of facilities and bidders are required to list 5 sample projects. Are bidders required to show experience in

all 8 types of facilities in the 5 sample projects? ITB Page 10, clause 23, qualification of bidders, annotates 3 (9:11) types of facilities and bidders are required to list 3 sample projects. Are bidders required to show experience in all 3 types of facilities in the 3 sample projects? ITB Page 11, Staffing Qualifications, is only asking for Structural, Building and outdoor facilities experience, please advise if General Construction proposal is mostly for these disciplines and not all CSI Divisions of work? Please Provide last contract price adjustment factors for the previous awarded contracts. Please advise how many awards will be made?

Answer: Please refer to amendments number 1 and 3 above. The County will make no more than 5 awards for each category. The current adjustment factors are attached to this addendum.

18. **Question: Information for Bidders Item I.3 Overview of the Contract, states “No Job Order shall exceed the annual statutory limit of \$6,000,000 and no more than \$500,000 per project as stipulated in the Virginia Public Procurement Act (VPPA).” and Attachment A, Item 1.7 defines Job Order as “A written order issued by the County, such as a Purchase Order, requiring the Contractor to complete the Detailed Scope of Work within the Job Order Completion Time for the Job Order Price. A project may consist of one or more Job Orders.” Please clarify, is the limit on a Job Order \$6,000,000 or \$500,000, as the definition of Job Order in the solicitation describes a single or multiple order.**

Answer: All task orders awarded under the resultant contracts shall not exceed \$6,000,000 per contract term. No single task order shall exceed \$500,000 per task order.

19. **Question: Information for Bidders Item I.31 Adjustment Factors and Award Criteria, RSMeans Cost Data is published in two different “Columns”, one is the Bare Cost Column and the other is the O&P Cost Column. For the Adjustment Factors for Normal Working Hours and Restricted Hours, which of these two different RSMeans Cost Columns are the Adjustment Factors to applied against?**

Answer: Please refer to the response above to question number 4.

20. **Question: Agreement and Contract Terms and Conditions Item II.6 states “No Job Order shall exceed the annual statutory limit of \$6,000,000....”, but Information for Bidders Item I.4 Contract Specifics shows the General Construction Annual Value to be \$2,000,000 and the Mechanical Construction to be \$1,000,000. Is the maximum yearly value from Item II.6 or from I.4?**

Answer: \$2,000,000 is the estimated annual value for General Construction task orders. \$1,000,000 is the estimated annual value for Mechanical task orders. All task orders awarded under the resultant contracts, regardless of category, shall not exceed \$6,000,000 per contract term; and no single task order shall exceed \$500,000 per task order.

21. **Question: Attachment A, Item 6 ENR CCI Adjustment of the Adjustment Factors, describes a process for adjusting the Adjustment Factors. This clause looks to be from a Gordian style contract where the Unit Price Book is fixed for the term of the contract and the Adjustment Factors are changed yearly for market conditions by using the ENR CCI. This solicitation has specified that RSMeans Cost Data is used, which is updated on a yearly/quarterly basis.**
- a. Is this clause applicable to this contract?**
 - b. If this clause is applicable to this contract, which published year of the RSMeans Costs Data is to be used?**

- c. If this clause is applicable to this contract, has the County contracted with Gordian to perform this calculation?
- d. If this clause is not applicable to this contract, when can the contractor update the RSMeans Cost Data? RSMeans publishes their Cost Data on a yearly basis and will also issue quarterly updates as the year progresses.

Answer: Please refer to the response to question number 6 above.

22. Question: On the bid form page 2 of 6, bullet 2, please confirm that, "...equal size..." is in reference to projects \$500,000 or less.

Answer: Yes.

23. Item 23. Qualification of Bidders: the paragraph after the list of project types 9 through 11 asks for examples of projects with, "...comparable length to the project types 1 through 8", but there is no mention of project length in the ITB. Please indicate what the County considers "comparable length" so we can make sure to match that as closely as possible. The same question applies for the description of project types 9 through 11.

Answer: Please refer to amendments number 1 and 3 above.

24. Page 11 under Staffing Qualifications asks for the Resume of the Foreman. May we provide a resume for an Assistant Superintendent as synonymous with Foreman?

Answer: This determined on a task order by task order basis.

The balance of the solicitation remains unchanged.

Arlington County, Virginia

Cynthia Davis, VCO, VCA
Assistant Purchasing Agent

RETURN THIS PAGE, FULLY COMPLETED AND SIGNED, WITH YOUR BID:

BIDDER ACKNOWLEDGES RECEIPT OF ADDENDUM NUMBER 1.

FIRM NAME: _____

**AUTHORIZED
SIGNATURE:** _____ **DATE:** _____

ATTACHMENT A
BID FORM

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 21-DMF-ITB-262

B I D F O R M

**ELECTRONIC BIDS WILL BE RECEIVED BY THE COUNTY VIA VENDOR REGISTRY NOT LATER THAN 2:30
P.M., AUGUST 31, 2020.**

FOR PROVIDING JOB ORDER CONTRACTING SERVICES

THE FULL LEGAL NAME OF THE ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE BELOW. THIS BID FORM AND ALL OTHER DOCUMENTS THAT REQUIRE A SIGNATURE MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BY A PERSON WHO IS AUTHORIZED TO BIND THE BIDDER, OR THE BID MAY BE REJECTED.

SUBMITTED BY:

(legal name of entity)

AUTHORIZED SIGNATURE:

PRINT NAME AND TITLE:

ADDRESS:

CITY/STATE/ZIP:

TELEPHONE NO.:

E-MAIL

ADDRESS:

**THIS ENTITY IS INCORPORATED
IN:**

THIS ENTITY IS A:

*(check the applicable
option)*

CORPORATION ☐

LIMITED PARTNERSHIP ☐

GENERAL PARTNERSHIP ☐

UNINCORPORATED ASSOCIATION ☐

LIMITED LIABILITY COMPANY ☐

SOLE PROPRIETORSHIP ☐

**IS BIDDER AUTHORIZED TO TRANSACT BUSINESS IN THE
COMMONWEALTH OF VIRGINIA?**

YES ☐

NO ☐

**IDENTIFICATION NO. ISSUED TO THE ENTITY BY THE
SCC:**

Any Bidder exempt from Virginia State Corporation Commission (SCC) authorization requirement must include a statement with its bid explaining why it is not required to be so authorized.

ENTITY'S DUN & BRADSTREET D-U-N-S NUMBER: *(if available)*

HAS YOUR FIRM OR ANY OF ITS PRINCIPALS BEEN DEBARRED
FROM SUBMITTING BIDS TO ARLINGTON COUNTY,
VIRGINIA, OR ANY OTHER STATE OR POLITICAL
SUBDIVISION WITHIN THE PAST THREE YEARS?

YES ☐ NO ☐

HAS YOUR FIRM DEFAULTED ON ANY PROJECT IN THE LAST
THREE YEARS?

YES ☐ NO ☐

HAS YOUR FIRM HAD ANY TYPE OF BUSINESS, CONTRACTING OR
TRADE LICENSE, REGISTRATION OR CERTIFICATION REVOKED OR
SUSPENDED IN THE PAST THREE YEARS?

YES ☐ NO ☐

HAS YOUR FIRM AND ITS PRINCIPALS/OWNERS BEEN
CONVICTED OF ANY CRIME RELATING TO ITS CONTRACTING
BUSINESS IN THE PAST TEN YEARS?

HAS YOUR FIRM BEEN FOUND IN VIOLATION OF ANY LAW
APPLICABLE TO ITS CONTRACTING BUSINESS (LICENSING LAWS,
TAX LAWS, WAGE AND HOUR LAWS, PREVAILING WAGE LAWS,
ENVIRONMENTAL) WHERE THE RESULT OF SUCH VIOLATION
WAS THE PAYMENT OF A FINE, BACK PAY DAMAGES, OR ANY
OTHER PENALTY IN THE AMOUNT OF \$5000 OR MORE?

YES ☐ NO ☐

BIDDER STATUS: MINORITY OWNED: ☐ WOMAN OWNED: ☐ NEITHER: ☐

The undersigned certifies that (Bidder Name) _____
is currently registered with the Virginia State Board of Contractors as required by the Code of Virginia.
Certificate Number _____ for a Class _____ License was issued on the _____ day of
_____, 20____. The undersigned further certifies that the registration fee and all renewal fees
required under law have been paid.

MINIMUM BIDDER QUALIFICATIONS:

In a separate attachment, Bidders shall provide the following documentation:

- Proof of three (3) years' experience as a prime JOC contractor having completed the following types of construction and renovation projects:
 1. Facilities; and
 2. Outdoors Parks and Recreation.
- List of two (2) similar projects for each category Facilities and Outdoors Parks and Recreation recently completed that involved equal size (\$500k) and comparable length (one year).

For each project, Bidders shall list the following information:

- Project
- Project description and Bidder's scope of work within the project
- Project manager's name, telephone number and email address
- Work start date, scheduled completion, and actual completion date
- Initial contract cost and final contract cost
- Resume of the proposed Foreman with their Bids Foreman/Superintendent/ Project Manager assigned to this work, who shall have at least five (5) years of experience in overseeing structural/buildings and outdoor recreational facilities projects of similar type and size.

GENERAL CONSTRUCTION ADJUSTMENT FACTORS

	Adjustment Factor Name	Adjustment Factor	X Multiplier	= Total
1.	Adjustment Factor for Normal Working Hours	__ . ____	X 0.60	= __ . ____
2.	Adjustment Factor for Restricted Working Hours	__ . ____	X 0.30	= __ . ____
3.	Non Pre-priced:	__ . ____	X 0.10	= __ . ____
4.	Add all the Total amounts in the right column. The Sum of these Total amounts is the Award Criteria Figure.			= __ . ____

MECHANICAL CONSTRUCTION ADJUSTMENT FACTORS

	Adjustment Factor Name	Adjustment Factor	X Multiplier	= Total
1.	Adjustment Factor for Normal Working Hours	__ . ____	X 0.60	= __ . ____
2.	Adjustment Factor for Restricted Working Hours	__ . ____	X 0.30	= __ . ____
3.	Non Pre-priced:	__ . ____	X 0.10	= __ . ____
4.	Add all the Total amounts in the right column. The Sum of these Total amounts is the Award Criteria Figure.			= __ . ____

NOTES TO BIDDER:

1. The Bidder shall set forth Adjustment Factors in legible figures in the respective space provided. The Bidder does not have to provide Adjustment Factors for both General and Construction categories. However, failure to submit all Adjustment Factors for either category will result in the Bid being deemed non-responsive.
2. Specify lines 1 through 4 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).
3. The County reserves the right to correct for arithmetic errors. In the event of an error, the Adjustment Factors listed in the column titled "Adjustment Factor" will take precedence and will be used to calculate the Award Criteria Figure.
4. **The Restricted Working Hours Adjustment Factors must be greater than or equal to the Normal Working Hours Adjustment Factors. The Non Pre-price Adjustment Factor must be equal to or greater than 1.0000.**
5. The weighted multipliers above are for the purpose of calculating an Award Criteria Figure and determining the lowest bid only. No assurances are made by the County that Work will be ordered under the Contract in a distribution consistent with the weighted percentages above.
6. When submitting Job Order Price Proposals related to specific Job Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being performed.

THE UNDERSIGNED UNDERSTANDS AND ACKNOWLEDGES THE FOLLOWING:

THE OFFICIAL COPY OF THE SOLICITATION DOCUMENTS, WHICH INCLUDES ANY ADDENDA, IS THE ELECTRONIC COPY THAT IS AVAILABLE FROM THE VENDOR REGISTRY WEBSITE AT:

[HTTPS://VRAPP.VENDORREGISTRY.COM/BIDS/VIEW/BIDSLIST?BUYERID=A596C7C4-0123-4202-BF15-3583300EE088](https://vrapp.vendorregistry.com/bids/view/bidslst?buyerid=A596C7C4-0123-4202-BF15-3583300EE088).

VENDORS ARE REQUIRED TO REGISTER ON [VENDOR REGISTRY](#) IN ORDER TO SUBMIT A RESPONSE TO THIS INVITATION TO BID. **NO RESPONSES WILL BE ACCEPTED AFTER THE BID DUE DATE AND TIME.**

POTENTIAL BIDDERS ARE RESPONSIBLE FOR DETERMINING THE ACCURACY AND COMPLETENESS OF ALL SOLICITATION DOCUMENTS THEY RECEIVE FROM ANY SOURCE, INCLUDING THE COUNTY.

The undersigned acknowledges receipt of the following Addenda:

ADDENDUM NO. 1 DATE: _____ INITIAL: _____

ADDENDUM NO. 2 DATE: _____ INITIAL: _____

ADDENDUM NO. 3 DATE: _____ INITIAL: _____

TRADE SECRETS OR PROPRIETARY INFORMATION:

Trade secrets or proprietary information submitted by a Bidder in connection with a procurement transaction will not be subject to public disclosure under the Virginia Freedom of Information Act. Pursuant to Section 4-111 of the Arlington County Purchasing Resolution, however, a Bidder seeking to protect submitted data or materials from disclosure must, before or upon submission of the data or materials, identify the data or materials to be protected and state the reasons why protection is necessary.

Please mark one:

☐ No, the bid that I have submitted does not contain any trade secrets and/or proprietary information.

☐ Yes, the bid that I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or materials to be protected and list all applicable page numbers, sections, and paragraphs of the bid that contain such data or materials:

State the specific reason(s) why protection is necessary and why the identified information constitutes a trade secret or is proprietary:

If you fail above to identify the data or materials to be protected or to state the reason(s) why protection is necessary, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, upon the award of a contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of or affected by (1) any act of collusion with another person engaged in the same line of business or commerce (as defined in Virginia Code §§ 59.1-68.6 *et seq.*) or (2) any act of fraud punishable under the Virginia Governmental Frauds Act (Virginia Code §§ 18.2-498.1 *et seq.*).

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES

Provide the name and address of the person who is designated to receive notices and other communications regarding this solicitation. Refer to the "Notices" section in the draft Contract Terms and Conditions for information regarding delivery of notices.

NAME: _____

ADDRESS: _____

E-MAIL: _____

REFERENCES

Bidders should provide three (3) references for similar goods that have been provided by the Bidder within the past five (5) years. The County reserves the right to evaluate the quality of Contractor's work through site visits with Contractor's references.

REFERENCE 1: Contact Name: _____
Organization: _____
Phone Number: _____
E-mail Address: _____
Contract/Project Name: _____
Contract/Project Dates (from-to): _____
Contract/Project Description: _____

REFERENCE 2: Contact Name: _____
Organization: _____
Phone Number: _____
E-mail Address: _____
Contract/Project Name: _____
Contract/Project Dates (from-to): _____
Contract/Project Description: _____

REFERENCE 3: Contact Name: _____
Organization: _____
Phone Number: _____
E-mail Address: _____
Contract/Project Name: _____
Contract/Project Dates (from-to): _____
Contract/Project Description: _____

BIDDER NAME: _____



ATTENDANCE SHEET

☐ BID OPENING ☒ PRE-BID/PROPOSAL CONFERENCE ☐ SITE VISIT
☐ PRESENTATION ☐ MANDATORY ☐ MANDATORY
 ☐ NON-MANDATORY ☒ NON-MANDATORY

BID/RFP NUMBER: 21-DMF-ITB-262

DATE: August 10, 2020

BID/RFP TITLE: Job Order Contracting (JOB)

COUNTY CONTACT: Cynthia Davis

TELEPHONE: 703.228.3407

COMPANY NAME	REPRESENTATIVE	TELEPHONE #	EMAIL
Service Mechanical Inc.	Trey Rosch	703.372.1700	Trey@servicemechinc.com
HITT Contracting	Andrew Foncannon	703.929.1504	afoncannon@hitt-gc.com
TMG Construction Corporation	Jason Lynch	540.751.3557	jlynch@tmgworld.net
Keller Brothers	Sarah Mouradian	301.607.9300 X201	smouradian@kellerbrothers.com
Autumn General Contracting, LLC	McKenna Newman	703.775.2275 ext. 210	mckenna@agcllc.net
HITT Contracting	Madison Lewis	703.942.5132	mlewis@hitt-gc.com
Adrian L. Merton	Matt Merton	202.437.2067	matt@almerton.com
S-Works Construction	Elizabeth Galvin	703.953.3733	egalvin@sworksconstruction.com
Montage Inc.	Analiza A. Lleses	202.332.0186	alleses@montageinc.com
Montage Inc.	Benidecta Aguiree	202.332.0186	baguiree@montageinc.com
AP Construction, LLC	Tiffy Andrade	703.814.0166	tiffya@apconstructionva.com
Nichols Contracting	Jared Schmith	703.506.7239	jschmith@nicholscontracting.com
FHP Tectonics	Leo Wright		lwright@fhpaschen.com
Kelly HVAC, Inc.	Stephanie Nalls		

FHP Tectonics	William Rocha		wrocha@fhpaschen.com
Cooper Builds	Camille Edwards		cedwards@cooperbuilds.com

Non Pre-Priced	1.1500
Normal Working Hours	1.0146
Other Than Normal Working Hours	1.0147
Reimbursable Fee	1.1790

New Contract Option

Reference Number	Effective Date	Expiration Date	Minimum Value	Maximum Value
16-270-ITB-GC-1	8/10/2018	8/9/2019	\$0.00	\$0.00

Non Pre-Priced	1.1100
Normal Working Hours	1.0501
Other Than Normal Working Hours	1.0606
Reimbursable Fee	1.1790

New Contract Option

Reference Number	Effective Date	Expiration Date	Minimum Value	Maximum Value
16-270-ITB-GC-2	8/10/2018	8/9/2019	\$0.00	\$0.00

Non Pre-Priced	1.0890
Normal Working Hours	1.0611
Other Than Normal Working Hours	1.1035
Reimbursable Fee	1.1790

New Contract Option

Reference Number	Effective Date	Expiration Date	Minimum Value	Maximum Value
16-270-ITB-GC-3	8/10/2018	8/9/2019	\$0.00	\$0.00

Non Pre-Priced	1.2000
Normal Working Hours	1.0943
Other Than Normal Working Hours	1.0943
Reimbursable Fee	1.1790

New Contract Option

Reference Number	Effective Date	Expiration Date	Minimum Value	Maximum Value
16-270-ITB-GC-4	8/10/2018	8/9/2019	\$0.00	\$0.00

Non Pre-Priced	1.2600
Normal Working Hours	1.1354
Other Than Normal Working Hours	1.1377
Reimbursable Fee	1.1790

New Contract Option

Reference Number	Effective Date	Expiration Date	Minimum Value	Maximum Value
16-270-ITB-MECH-1	8/10/2018	8/9/2019	\$0.00	\$0.00

Description	Factor
Non Pre-Priced	1.1300
Normal Working Hours	1.1541
Other Than Normal Working Hours	1.2112
Reimbursable Fee	1.1790

New Contract Option

Reference Number	Effective Date	Expiration Date	Minimum Value	Maximum Value
16-270-ITB-MECH-2	8/10/2018	8/9/2019	\$0.00	\$0.00

Description	Factor
Non Pre-Priced	1.2100
Normal Working Hours	1.1608
Other Than Normal Working Hours	1.4469
Reimbursable Fee	1.1790

New Contract Option

Reference Number	Effective Date	Expiration Date	Minimum Value	Maximum Value
16-270-ITB-MECH-3	8/10/2018	8/9/2019	\$0.00	\$0.00