Bid Results RFP 18-35-001 - Computer Aided Dispatch System

CAD

Company Name:	Geoconex	Southern Software	PTS Solutions	Synergistic Software, Inc.	Mark43	Motorola / Spillman	Smartcop, Inc.	Tyler Technologies	Superion	Zuercher Technologies
Initial cost of CAD system for 8 positions - COMPLETE	$206,627.01	$182,231.00	$196,350.00 (includes CAD mapping and interfaces)	$125,000.00						
If support, maintenance & updates are included in CAD initial cost please indicate how long for - MONTHS	12	as long as support is current	12	12						
Annual cost for support, maintenance and updates after CAD initial support (if included) ends.	$23,729.60	$33,100.00 (includes hardware support)	$47,332.06	$19,500.00						
Is the annual cost for support, maintenance and updates for CAD fixed for 5 years – if not, please indicate number of years the cost is fixed for.	5 years	Second year support remains the same as initial cost; 3rd year and ongoing not to exceed and average of 2% increase. (Note: subject to increase if additional software is purchased)	5 years	Yes	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL
Additional migration cost (data conversion)	Included in system	$4,850.00	$20,000.00 (911 AirBus conversion); $5,000.00 (ECSO SSI interface)	$7,500.00						
Additional cost for updates to software if not included in the support program	Included in support program		Included in support program	$0.00						
Additional cost for computer equipment the County will have to purchase (if any)	None	$11,980.00	**911: $18,495.00 (itemized):** CAD Workstations (4) $8,860.00; Deputy Director Workstation (1) $1,985.00; Director Workstation (1) $1,985.00; Training Station (1) $1,985.00; Server (1) $3,680.00 **ECSO: $10,095.00 (itemized):** CAD Workstations (2) $4,430.00; Admin/Training Station (1) $1,985.00; Server (1) $3,680.00 **Hardware Installation/set-up :** $5,000.00	$0.00						
Cost of CAD Training – if not included in initial cost listed above	Included in system		Included in initial cost above	$6,000.00						
Cost for each additional CAD position to be added within 4 years of contract	$16,177.28 for CAD and MapViewer software, hardware and deployment	Full position - CAD/MDS Software: $18,250.00 ($15,750.00 Software; $2,500.00 support)	$27050.00 (software only)	$25,000.00						
Additional cost for user licenses every time a user or user workstation is added to the system (if software not sold as a site license)?	There is no additional cost to add a user to the system. There is a cost to add an additional position (workstation) as detailed above.	CAD Reporting Station $750.00 ($750.00 Software; $0.00 Support)	$27050.00 (software only)	Sold as positions rather than users						
Additional Charges not included above – please list below :	Optional interface to APCO EMD - $3,900.00 / Optional interface to Firehouse RMS - $3,900.00 / Optional interface to ESO - $3,900.00 / Other interfaces - $3,900.00	None listed	None listed	Installation $6,000.00	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL

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MOBILE CAD

Company Name:	Geoconex	Southern Software	PTS Solutions	Synergistic Software, Inc.	Mark43	Motorola / Spillman	Smartcop, Inc.	Tyler Technologies	Superion	Zuercher Technologies
Initial cost for 75 Mobile CAD Units - COMPLETE	$113,946.79	$103,938.00	$140,500.00 (includes Mobile mapping with AVL and e-citations)	$24,215.00						
If support, maintenance & updates are included in mobile CAD initial cost please indicate how long for - MONTHS	12	as long as support is current	12	12						
Annual cost for support, maintenance and updates after mobile CAD initial support (if included) ends	$15,428.52	$19,225.00 (Includes Hardware Support for Surface Pros)	$34,274.94	$2,905.00						
Is the annual cost for support, maintenance and updates for CAD fixed for 5 years – if not, please indicate number of years the cost is fixed for.	Fixed for 5 years	Second year support remains the same as initial cost; 3rd year and ongoing not to exceed and average of 2% increase. (Note: subject to increase if additional software is purchased)	Fixed for 5 years	Yes	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL
Additional migration cost (data conversion)	Included in system		N/A	$0.00						
Additional cost for updates to software if not included in the support program	Included in system		Included in support program	$0.00						
Additional cost for computer equipment the County will have to purchase (if any)	None	$43,830.00	Mobile (pricing includes installation): Fire (15 laptops/mounts/installation) $77,775.00 911 (7 laptops/mounts/installation) $36,295.00	$46,200.00						
Cost of mobile CAD Training – if not included in initial cost listed above	Included in system	MDIS License with NCIC	Included in initial cost above	$0.00						
Cost for each additional mobile CAD unit to be added within 4 years of contract	$1,232.50 for software and installation only. Does not include NCIC or hardware	MDIS License with NCIC $1,455.00 ($1,125.00 Software; $255.00 support; $75.00 GPS Unit) MDIS License without NCIC $866.00 ($638.00 Software; $153.00 support; $75.00 GPS Unit)	$2,575.00 (software only; includes Mobile mapping and AVL; no additional cost for e-citations added)	$995.00 (NCIC) / $750.00 (no NCIC)						
Additional cost for user licenses every time a user is added to the system (if software not sold as a site license)	There is no additional cost to add a user to the system. There is a cost to add an additional position (workstation) as detailed above	Concurrent licensing. Same as above	$2,575.00 (software only; includes Mobile mapping and AVL; no additional cost for e-citations added)	See above						
Additional Charges not included above – please list:	Optional Laptops for Mobile clients - TBD based on agency specifications / Optional Tablets for Mobile clients - TBD based on agency specifications / Optional Mounting Hardware for Mobile clients - TBD based on agency specifications / There are a lot of unspecified details for mobile hardware for this project. GeoConex will work closely with Effingham County to assist in determining the best hardware solutions	None listed	None listed	CalAmp On Board GPS Devices - $3,850.00 / CalAmp Annual Data Plan - $2,904.00	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL

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PHONE SYSTEM (OPTIONAL

Company Name:	Geoconex	Southern Software	PTS Solutions	Synergistic Software, Inc.	Mark43	Motorola / Spillman	Smartcop, Inc.	Tyler Technologies	Superion	Zuercher Technologies
Cost to furnish and install phone system	$188,560.54	NO BID	NO BID	NO BID	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL	PROPOSAL MARKED CONFIDENTIAL
Annual cost for support, maintenance and updates after phone initial support (if included) ends - ANNUALLY	$19,500.00	N/A	N/A	N/A						