



Board of County Commissioners • Escambia County, Florida

Paul R. Nobles/Purchasing Manager  
Office of Purchasing

May 10, 2018

To: All Known Prospective Proposers

**Addendum Number 2:**

Re: State Lobbyist Services for Escambia County Florida  
Specification Number: PD 17-18.052

All:

We recently sent you a Request for Proposals on the above-mentioned specification.

This Addendum Number 2 provides for:

1. **Questions**

- a. Although this is an RFP for state level lobbying services Part II Section 2-2 appears to be designed for federal level lobbying. The qualifications and experience sections ask very specific questions related to lobbying at the federal level--not the state level.

Response - 2-2 REQUIREMENTS, 1. Qualifications

The firm selected will be an established, experienced organization with a strong history of representing large County governments to the ~~Congress of the United States and its State of Florida~~ agencies to secure state funding and influence the enactment of beneficial appropriations on the behalf of its clients. The firm selected, however, shall not currently represent entities that may compete with this County for state or federal funding and grant seeking or legislative initiatives, nor shall the firm selected engage in representing those competing entities during the duration of the resulting contract.

- b. Do you want answers to reflect federal level lobbying qualifications and experience when the contract is for state level lobbying?

Response - Escambia County is seeking state level lobbying qualifications and experience with understanding of federal requirements when required.

- c. Will you clarify whether the County is looking for state lobbying services or federal? Federal is mentioned several times including under the selection process "approval of the retention of a **federal** lobbyist on June 8, 2018."

Response – Please see item a., above.

- d. What is the County's annual budget for services?

Response - FY 17-18 \$60,000.00

e. What is the anticipated length of the awarded contract?

Response - The term of this contract will be for three years.

2. **Schedule**

The following schedule is proposed and shall be adhered to in so far as practical in all actions related to this procurement:

- a. Mailing date of Request for Proposals..... **April 17, 2018**
- b. Receipt of Proposals..... **May 1, 2018**  
**2:00 p.m. CDT, May 16, 2018**
- c. Review of Proposals..... **May 16, 2018**  
**May 22, 2018**  
Short-Listing Meeting/Review of **11:00 a.m. CDT, May 21, 2018**  
Proposals  
Discussions / Ranking Meeting **9:30 a.m. CDT, May 30, 2018**
- d. Board of County Commissioners Approval..... **June 7, 2018**  
**June 28, 2018**

This Addendum Number 2 is furnished to all known prospective Bidders. Please sign and return one copy of this Addendum, with original signature, with your bid as an acknowledgement of you having received same. You may photo copy for your record.

Sincerely,

Paul R. Nobles  
Purchasing Manager



Acknowledgement of Receipt of Addendum 2:

SIGNED: \_\_\_\_\_

COMPANY: \_\_\_\_\_