### Broward County Housing Authority Solicitation Number: RFP 18-272

## **Property Management Services**

DATE: January 04, 2019

#### TO ALL PROSPECTIVE BIDDERS

No change in proposal due date

#### **QUESTIONS/CLARIFICATIONS**

The following questions (shown in italicized text) were submitted by prospective proposer(s). BCHA's responses are presented here (shown in bold text).The submitters' names and email addresses have been removed due to privacy requirements.

- 1. Would you be able to provide me with the following documents for the 8 properties with the portfolio:
  - a. Limited Use/Regulatory Agreements
  - b. Most recent Financial Statements
  - c. 2019 Budgets (if approved) or 2018 Budgets

Answer: Please refer to the Attachments below.

\_\_\_\_\_

This addendum **<u>SHOULD</u>** be returned with your Bid on the established due date.

All other terms, conditions and specifications remain unchanged for RFP No. 18-272

NAME OF COMPANY: \_\_\_\_\_

## **Crystal Lake** 2900 North 24th Avenue Hollywood, Fl. 33020 Telephone: (954) 920-2620

2019 BUDGET & SUPPORTING SCHEDULES

PROPERTY:

Crystal Lake

NO. OF UNITS:

190 UNITS 190824 SQ. FT.

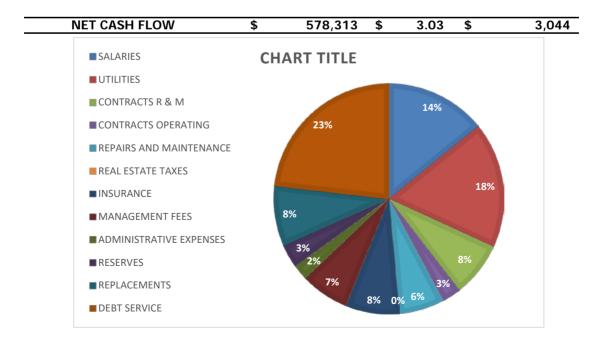
TOTAL SQUARE FOOTAGE:

FINAL COPY

# **BUDGET SUMMARY**

## 2019

CATEGORY		YEAR		\$/SF		\$/UNIT/YR
	•		<b>.</b>	10.00	•	40.400
RENTAL INCOME	\$	2,362,079	\$	12.38	\$	12,432
RENTAL ADJUSTMENTS		(47,316)		-0.25		(249.03)
OTHER INCOME		169,468		0.89		891.94
TOTAL RENTAL INCOME	\$	2,484,231	\$	13.02	\$	13,075
TOTAL INCOME	\$	2,484,231	\$	13.02	\$	13,075
OPERATING EXPENSES						
SALARIES	\$	269,574	\$	1.41	\$	1,419
UTILITIES		336,881		1.77		1,773.06
CONTRACTS R & M		147,184		0.77		774.65
CONTRACTS OPERATING		50,670		0.27		266.68
REPAIRS AND MAINTENANCE		120,806		0.63		635.82
REAL ESTATE TAXES		0		0.00		-
INSURANCE		144,067		0.75		758.25
MANAGEMENT FEES		129,708		0.68		682.67
ADMINISTRATIVE EXPENSES		41,543		0.22		218.65
RESERVES		63,050		0.33		331.84
REPLACEMENTS		160,511		0.84		844.79
TOTAL OPERATING EXPENSES	\$	1,463,994	\$	7.67	\$	7,705
NET OPERATING INCOME	\$	1,020,237	\$	5.35	\$	5,370
	Ψ	1,020,237	Ψ	5.55	Ψ	5,570
INTEREST						
DEBT SERVICE		441,923		2.32		2,325.91
TOTAL INTEREST	\$	441,923	\$	2.32	\$	2,326



# **BUDGET SUMMARY COMPARISON**

	2018	2019	20 <sup>-</sup>	19 VS 2018
CATEGORY	YEAR	YEAR		VARIANCE
INCOME				
RENTAL INCOME RENTAL ADJUSTMENTS OTHER INCOME	\$ <b>2,269,037</b> (35,728) 144,574	\$ <b>2,362,079</b> (47,316) 169,468	\$	<b>93,042</b> (11,588) 24,894
TOTAL RENTAL INCOME	\$ 2,377,883	\$ 2,484,231	\$	106,348
TOTAL INCOME	\$ 2,377,883	\$ 2,484,231	\$	106,348
OPERATING EXPENSES				
SALARIES UTILITIES CONTRACTS R & M CONTRACTS OPERATING REPAIRS AND MAINTENANCE REAL ESTATE TAXES INSURANCE MANAGEMENT FEES ADMINISTRATIVE EXPENSES RESERVES REPLACEMENTS TOTAL OPERATING EXPENSES	\$ <b>273,041</b> 377,026 120,992 48,846 81,292 - 129,730 124,390 45,223 64,151 120,202 <b>1,384,893</b>	\$ <b>269,574</b> 336,881 147,184 50,670 120,806 - 144,067 129,708 41,543 63,050 160,511 <b>1,463,994</b>	\$	(3,466) (40,145) 26,192 1,824 39,515 - 14,337 5,317 (3,680) (1,101) 40,309 <b>79,101</b>
NET OPERATING INCOME	\$ 992,990	\$ 1,020,237	\$	27,247
INTEREST				
DEBT SERVICE TOTAL INTEREST	\$ 421,145 <b>421,145</b>	\$ 441,923 <b>441,923</b>	\$	20,778 <b>20,778</b>
NET CASH FLOW	\$ 571,845	\$ 578,313	\$	6,468

PROPOSED INCREASED: 4%

### **RENEWAL RENTS**

TOTAL OF UNITS:

MONTH OF SCHEDULED INCREASE:

190

INCREASE

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June 2019

CURRENT RENT: \$188,454

\_\_\_\_\_

INCREASED RENT: \$195,995

					CURRENT		INCREASE 1 -		as of 06/1/19
UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	INCREASE	TOTAL MONTHLY	PERCENT OF	NEW MONTHLY
TYPE	FEET	RENT		UNITS	RENT	PER UNIT	RENT	INCREASE	RENT
1x1 30%	692	\$393	\$0.57	2	\$786	\$16	\$409	4.07%	\$818
1x1 60%	692	\$848	\$1.23	16	\$13,568	\$34	\$882	4.01%	\$14,112
2x2 30%	922	\$475	\$0.52	15	\$7,125	\$19	\$494	4.00%	\$7,410
2x2 60%	922	\$1,021	\$1.11	81	\$82,701	\$41	\$1,062	4.02%	\$86,022
3x2 30%	1112	\$552	\$0.50	9	\$4,968	\$22	\$574	3.99%	\$5,166
3x2 60%	1112	\$1,182	\$1.06	51	\$60,282	\$47	\$1,229	3.98%	\$62,679
4x2 30%	1446	\$617	\$0.43	3	\$1,851	\$25	\$642	4.05%	\$1,926
4x2 60%	1446	\$1,321	\$0.91	13	\$17,173	\$53	\$1,374	4.01%	\$17,862
Total SQFT	190824	\$801		Total	\$188,454		\$833.25	Total	\$195,995

\$7,541

## MARKET RENT ON MOVE INS

MONTH OF SCHEDUL	ED INCREASE:	INCREASE June 2019			019
TOTAL OF UNITS:	190	CURRENT RENT: \$188,45	4	INCREASED RENT:	\$195,995

					CURRENT		INCF	REASE 1 -		as of 06/1/19
UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	INCREASE	TOT	AL MONTHLY	PERCENT OF	NEW MONTHLY
TYPE	FEET	RENT		UNITS	RENT	PER UNIT		RENT	INCREASE	RENT
1x1 30%	692	\$393	\$0.57	2	\$786	\$16	\$	409.00	4.07%	\$818
1x1 60%	692	\$848	\$1.23	16	\$13,568	\$34	\$	882.00	4.01%	\$14,112
2x2 30%	922	\$475	\$0.52	15	\$7,125	\$19	\$	494.00	4.00%	\$7,410
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3x2 30%	1112	\$552	\$0.50	9	\$4,968	\$22	\$	574.00	3.99%	\$5,166
3x2 60%	1112	\$1,182	\$1.06	51	\$60,282	\$47	\$	1,229.00	3.98%	\$62,679
4x2 30%	1446	\$617	\$0.43	3	\$1,851	\$25	\$	642.00	4.05%	\$1,926
4x2 60%	1446	\$1,321	\$0.91	13	\$17,173	\$53	\$	1,374.00	4.01%	\$17,862
Total SQFT	190824	\$801		Total	\$188,454			\$833.25	Total	\$195,995
MONTHLY L	.OSS TO LE	ASE			\$0	[				\$(
DIFFERENC	E ON AVER	AGE RENT			\$0.00	1				\$0.0

## Performance Bonuses Schedule

Year

2019

Employee	Name

Employee Title

Cristina Paige
Cynthia Barr
Maria Belda
Gustavo Rodriguez
Open Position
Darisel Perez

Property Manager Assistant Manager Leasing Consultant Maintenance Maintenance Janitor

		Cristina Paige Property Manag	ger		Cynthia Barr Assistant Manag	er	Employee: Title:	Maria Belda Leasing Consu	ltant		
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Holiday Year	End Activities
	& Delinquency			& Delinquency			& Delinquency				
Jan	300.00	22.50	143.50	100.00	22.50	143.50	-	22.50	143.50	Cristina Paige	250.00
Feb	300.00	20.00	123.67	100.00	20.00	123.67	-	20.00	123.67	Cynthia Barr	250.00
Mar	300.00	27.50	171.50	100.00	27.50	171.50	-	27.50	171.50	Maria Belda	250.00
Apr	300.00	22.50	143.50	100.00	22.50	143.50	-	22.50	143.50	Gustavo Rodriguez	250.00
May	300.00	22.50	143.50	100.00	22.50	143.50	-	22.50	143.50	Open Position	250.00
Jun	300.00	31.67	200.67	100.00	31.67	200.67	-	31.67	200.67	Darisel Perez	250.00
Jul	300.00	53.33	333.67	100.00	53.33	333.67	-	53.33	333.67		
Aug	300.00	4.17	29.17	100.00	4.17	29.17	-	4.17	29.17		
Sep	300.00	20.00	123.67	100.00	20.00	123.67	-	20.00	123.67		
Oct	300.00	5.83	38.50	100.00	5.83	38.50	-	5.83	38.50		
Nov	300.00	15.00	95.67	100.00	15.00	95.67	-	15.00	95.67		
Dec	300.00	18.33	114.33	100.00	18.33	114.33	-	18.33	114.33		
Total	\$ 3,600.00	\$ 263.33	\$ 1,661.33	\$ 1,200.00	\$ 263.33	\$ 1,661.33	\$ -	\$ 263.33	\$ 1,661.33		\$ 1,500.00

	Employee: Title:	Gustavo Rodrig Maintenance	juez		Open Position Maintenance		Employee: Title:	Darisel Perez Janitor	
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals
	& Delinquency			& Delinquency			& Delinquency		
Jan	-	9.00	41.00	-	9.00	41.00	-	9.00	41.00
Feb	-	8.00	35.33	-	8.00	35.33	-	8.00	35.33
Mar	-	11.00	49.00	-	11.00	49.00	-	11.00	49.00
Apr	-	9.00	41.00	-	9.00	41.00	-	9.00	41.00
May	-	9.00	41.00	-	9.00	41.00	-	9.00	41.00
Jun	-	12.67	57.33	-	12.67	57.33	-	12.67	57.33
Jul	-	21.33	95.33	-	21.33	95.33	-	21.33	95.33
Aug	-	1.67	8.33	-	1.67	8.33	-	1.67	8.33
Sep	-	8.00	35.33	-	8.00	35.33	-	8.00	35.33
Oct	-	2.33	11.00	-	2.33	11.00	-	2.33	11.00
Nov	-	6.00	27.33	-	6.00	27.33	-	6.00	27.33
Dec	-	7.33	32.67	-	7.33	32.67	-	7.33	32.67
Total	\$ -	\$ 105.33	\$ 474.67	\$ -	\$ 105.33	\$ 474.67	\$ -	\$ 105.33	\$ 474.67

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

TOTALS

4,800.00 1,106.00 6,408.00 1,500.00 \$ 13,814.00

Occupancy & Deliquency Move-Ins Renewals Holiday Monthly Totals

\$	13,814.00
\$	1,500.00
\$	12,314.00
	918.00
	832.00
	573.00
	961.00
	530.00
	1,911.00
	1,307.00
	1,048.00
	1,048.00
	1,177.00
	961.00
	1,048.00

# SCHEDULE A-1

# Move-Ins Move-Outs Renewals

Year	Month	Out	In	Renew
2019	Jan	3	3	12
2019	Feb	2	2	11
2019	Mar	3	3	15
2019	Apr	3	3	12
2019	May	3	3	12
2019	Jun	4	4	17
2019	Jul	6	6	29
2019	Aug	1	1	3
2019	Sep	2	2	11
2019	Oct	1	1	3
2019	Nov	2	2	8
2019	Dec	2	2	10
TOTAL		32	32	142

Move Ins	32	Re
Renewals	142	F
Vacant Units at beginning of period	4	

178

Renewal					
Rate					
82%					

Year	Month	In	Cumulative	Cond	ession
				\$	-
2019	Jan	3	3	\$	-
2019	Feb	2	5	\$	-
2019	Mar	3	8	\$	-
2019	Apr	3	11	\$	-
2019	May	3	14	\$	-
2019	Jun	4	18	\$	-
2019	Jul	6	24	\$	-
2019	Aug	1	25	\$	-
2019	Sep	2	27	\$	-
2019	Oct	1	28	\$	-
2019	Nov	2	29	\$	-
2019	Dec	2	32	\$	-
Tota	al	32	32	\$	-

TOTAL

#### 2019

	_	January	February	March	April	May	June	July	August	September	October	November	December	Total
400000.0 GROSS RENTAL APARTMENTS INCOME	\$	188,454	188,454	188,454	188,454	188,454	195,995	195,995	195,995	195,995	195,995	195,995	195,995 \$	2,314,235
400500.0 GAIN TO LEASE TOTAL RENTAL INCOME	-	3,987 192,441	3,987 192,441	3,987 192,441	3,987 192,441	3,987 192,441	3,987 199,982 \$	47,844 2,362,079						
		172,441	172,441	172,441	172,441	172,441	177,702	177,702	177,702	177,702	177,702	177,702	177,702 \$	2,302,017
PERCENTAGE OF VACANCY 410000.0 VACANCY LOSS - UNRENTED		-1% (75)	-1% (75)	-1% (75)	-1% (75)	-1% (75)	-1% (78)	-1% (78)	-1% (78)	-1% (78)	-1% (78)	-1% (78)	-1% (78) \$	(926)
410500.0 VACANCY LOSS - DINEINTED		(1,809)	(1,809)	(1,809)	(1,809)	(1,809)	(1,882)	(1,882)	(1,882)	(1,882)	(1,882)	(1,882)	(1,882)	(22,217)
411000.0 EMPLOYEE APARTMENTS	_	(1,968)	(1,968)	(1,968)	(1,968)	(1,968)	(2,048)	(2,048)	(2,048)	(2,048)	(2,048)	(2,048)	(2,048)	(24,174)
NET RENTAL ADJUSTMENTS	\$	(3,853)	(3,853)	(3,853)	(3,853)	(3,853)	(4,007)	(4,007)	(4,007)	(4,007)	(4,007)	(4,007)	(4,007) \$	(47,316)
453500.0 APPLICATION FEES		544	493	646	544	544	731	1,173	170	493	204	391	459	6,392
454500.0 LATE FEES		1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	1,236	14,829
455500.0 PET FEES-OPT 455600.0 PET PROC FEES-OPT		80 64	960 771											
456500.0 LEASE TERMINATION FEES		638	638	638	638	638	638	638	638	638	638	638	638	7,653
457500.0 NSF CHECK FEES		36	36	36	36	36	36	36	36	36	36	36	36	429
458000.0 DAMAGE & CLEANING FEES 490000.0 MISCELLANEOUS PROPERTY		264 112	3,165 1,350											
490000.0 WISCELLANEOUS PROPERTY 498000.0 WASHER/DRYER INCOME		11,160	11,160	11,160	11,160	11,160	11,160	11,160	11,160	11,160	11,160	11,160	11,160	133,920
OTHER PROPERTY INCOME	\$	14,134	14,083	14,236	14,134	14,134	14,321	14,763	13,760	14,083	13,794	13,981	14,049 \$	169,468
TOTAL RENTAL INCOME	\$	202.722	202,671	202,824	202,722	202.722	210.295	210.737	209,734	210,057	209.768	209,955	210.023 \$	2,484,231
TOTAL RENTAL INCOME	۵	202,722	202,071	202,824	202,122	202,722	210,295	210,737	209,734	210,057	209,700	209,935	210,023	2,404,231
500000.0 SALARIES - MANAGER	\$	3,194	2,777	2,916	3,055	3,305	2,888	3,321	3,177	3,033	3,321	3,033	3,177 \$	37,196
501000.0 SALARIES - ASSISTANT MANAGER		3,084	2,682	2,816	2,950	3,191	2,789	3,207	3,068	2,928	3,207	2,928	3,068	35,917
502200.0 SALARIES - LEASING AGENTS 503000.0 SALARIES - MAINTENANCE		2,427 6,580	2,110 5,722	2,216 6,008	2,321 6,294	2,511 6,809	2,195 5,951	2,524 6,844	2,414 6,546	2,305 6,249	2,524 6,844	2,305 6,249	2,414 6,546	28,267 76,643
504000.0 SALARIES - JANITOR		2,131	1,853	1,945	2,038	2,205	1,927	2,216	2,120	2,023	2,216	2,023	2,120	24,816
507000.0 BONUS		1,048	961	1,177	6,198	1,048	1,307	1,911	530	961	573	832	2,418	18,964
520000.0 HEALTH INSURANCE		1,618	1,407	1,477	1,547	1,618	1,407	1,618	1,547	1,477	1,618	1,477	1,547	18,357
530000.0 MANDATED BENEFITS	_	2,526	2,196	2,306	2,416	2,613	2,284	2,627	2,512	2,398	2,627	2,398	2,512	29,414
TOTAL SALARIES	\$	22,607	19,708	20,861	26,819	23,300	20,747	24,267	21,914	21,373	22,929	21,244	23,802 \$	269,574
550000.0 ELECTRICITY	\$	2,190	2,190	2,190	2,190	2,190	2,190	2,190	2,190	2,190	2,190	2,190	2,190 \$	26,282
550200.0 ELECTRICITY - VACANT 552000.0 TELEPHONE		140 537	1,684 6,446											
552500.0 ANSWERING SERVICE		84	84	84	84	84	84	84	84	84	84	84	84	1,008
553000.0 WASTE		3,053	3,053	3,053	3,053	3,053	3,053	3,053	3,053	3,053	3,053	3,053	3,053	36,637
553500.0 RECYCLING 555000.0 WATER		74 11,626	74 11,626	74 11,626	74 11,626	74 8,138	74 8.138	74 8.138	74 8,138	74 8,138	74 8,138	74 8.138	74 8,138	889 111,606
55600.0 SEWER		15,868	15,868	15,868	15,868	11,107	11,107	11,107	11,107	11,107	11,107	11,107	11,107	152,329
TOTAL UTILITIES	-	33,572	33,572	33,572	33,572	25,324	25,324	25,324	25,324	25,324	25,324	25,324	25,324 \$	336,881
		10	10	10	10	10	10	10	10	10	10	10	10	157
571500.2 BEEPERS & RADIOS - CONTRACT 573500.2 EXTERMINATING - CONTRACT		13 663	157 7,950											
574000.2 FIRE ALARM - CONTRACT		1,956	0	302	0	0	302	0	0	302	0	0	302	3,164
574500.2 FIRE EQUIP MAINTENANCE - CONTRACT		0	0	0	0	0	0	519	0	3,896	0	0	0	4,415
575500.2 LAKE MAINTENANCE 576000.2 LANDSCAPING - SERVICE		3,250 1,600	0 1,550	0 27,250	0 600	1,350 4,100	0 600	0 1,600	0 600	1,350 5,000	0 3,450	0 12,900	0 600	5,950 59,850
576500.2 LAWN SERVICE - CONTRACT		2,311	2,311	2,311	2,311	2,311	3,411	3,411	3,411	2,311	2,311	2,311	2,311	31,032
577500.2 POOL - CONTRACT		407	407	407	407	407	407	407	407	407	407	407	407	4,884
578200.2 TERMITE WARRANTY RENEWAL		0	2,475	0	0	0	0	0	0	0	0	0	0	2,475
578500.2 TRASH COMPACTOR - CONTRACT	-	776	326	326	326	326	326	776	326	326	326	326	326	4,808
TOTAL CONTRACTS R & M		12,850	9,619	33,146	6,194	11,044	7,596	9,263	7,294	16,142	9,044	18,494	6,496 \$	147,184
582000.2 CABLE TV		49	49	49	49	49	49	49	49	49	49	49	49 \$	585
582500.2 COURTESY PERSONNEL		3,565	3,209	3,507	3,362	3,557	3,391	3,521	3,507	3,427	3,478	3,449	3,528 \$	41,499
583000.2 COMPUTER MAINTENANCE - CONTRACT 583500.2 COPIER MAINTENANCE - CONTRACT		254 0	5,203 180	206 0	206 0	206 180	206 0	206 0	206 180	206	556 0	206 180	206 0	7,865 720
TOTAL CONTRACTS OPERATING	¢	3,867	8,641	3,761	3,616	3,992	3,645	3,776	3,941	3,682	4,082	3,883	3,783 \$	50,670
TOTAL CONTRACTS OF LIVE	φ	3,007	0,041	3,701	3,010	J,772	3,043	3,770	3,741	3,002	4,002	3,003	3,103 \$	30,070

						2010								
		January	February	March	April	May	June	July	August	September	October	November	December	Total
600000.3 HVAC - SUPPLIES		704	704	704	704	704	704	704	704	704	704	704	704	8,453
603000.4 ALARM - REPAIRS		28	28	28	28	28	28	28	28	28	28	28	28	338
604000.3 APPLIANCES - SUPPLIES		644	644	644	644	644	644	644	644	644	644	644	644	7,731
610000.3 BUILDING IMPROVEMENTS - SUPPLIES		512	512	512	512	512	512	512	512	512	512	512	512	6,146
610000.4 BUILDING IMPROVEMENTS - REPAIRS 612500.0 BUILDING LABOR		98 284	98 284	98 284	98 284	98 293	98 293	98 293	98 293	98 293	98 293	98 293	98 293	1,171 3,480
622500.2 CLEANING - SERVICES		264	204	330	3,126	4,070	380	640	293 50	240	293	3,880	293	13,516
622500.3 CLEANING - SUPPLIES		240	240	240	240	240	240	240	240	240	240	240	240	2,879
630000.3 ELECTRICAL - SUPPLIES		518	518	518	518	518	518	518	518	518	518	518	518	6,213
630000.4 ELECTRICAL - REPAIRS 635000.2 EXTERMINATING		234 70	234 70	234 70	234 70	234 70	234 70	234 70	234 70	234 70	234 70	234 70	234 70	2,808 842
635000.2 EXTERMINATING 635000.3 EXTERMINATING - SUPPLIES		12	12	12	12	12	12	12	12	12	12	12	12	842 150
635200.2 TERMITE TREATMENT		61	61	61	61	61	61	61	61	61	61	61	61	729
635500.4 FIRE ALARM - REPAIRS		42	42	42	42	42	42	42	42	42	42	42	42	500
636000.4 FIRE EQUIP MAINTENANCE - REPAIRS		217	217	217	217	217	217	217	217	217	217	217	217	2,604
636700.0 ENTRY SYSTEM 636800.0 GOLF CARTS		56 150	56 150	56 150	56 150	56 150	56 150	56 150	56 150	56 150	56 150	56 150	56 150	671 1,800
642500.2 PAINTING - SERVICES		702	624	858	702	702	988	1,664	130	624	182	468	572	8,216
642500.3 PAINTING - SUPPLIES		475	475	475	475	475	475	475	475	475	475	475	475	5,703
647500.3 PLUMBING - SUPPLIES		384	384	384	384	384	384	384	384	384	384	384	384	4,609
647500.4 PLUMBING - REPAIRS 650000.3 POOL - SUPPLIES		50 257	50 257	50 257	50 257	50 257	50 257	50 257	50 257	50 257	50 257	50 257	50 257	600 3,089
650000.4 POOL - REPAIRS		100	100	100	100	100	100	100	100	100	100	100	100	1,200
652500.4 ROOF - REPAIRS		250	250	250	250	250	250	250	250	250	250	250	250	3,000
660000.3 WINDOW - SUPPLIES		80	80	80	80	80	80	80	80	80	80	80	80	959
660000.4 WINDOW - REPAIRS 661000.0 CAMERA SURVEILANCE		50 416	50	50	50	50 416	50	50	50	50	50	50	50 416	600 4,995
662500.0 SIGNS		36	416 36	416 36	416 36	36	416 36	416 36	416 36	416 36	416 36	416 36	36	4,995
665000.0 UNIFORMS		0	0	0	900	0	0	0	0	0	900	0	0	1,800
667500.2 WASHER/DRYER SERVICE		1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600
670000.0 MISCELLANEOUS REPAIRS & MAINTENANCE		(0)	(0) 121	(0) 121	(0) 121	(0) 121	(0) 121	(0) 121	(0)	(0)	(0) 121	(0) 121	(0)	(0)
690000.0 ENTRY & ACCESS CARDS		121							121	121			121	1,454
TOTAL REPAIRS & MAINTENANCE	\$	9,072	8,964	9,288	12,828	12,881	9,477	10,413	8,289	8,973	9,261	12,457	8,901 \$	120,806
740000.0 GENERAL INSURANCE	\$	11,950	11,950	11,950	11.950	11,950	11,970	11.950	11,950	11,950	11,950	12,594	11,950 \$	144,067
TOTAL INSURANCE	\$	11,950	11,950	11,950	11,950	11,950	11,970	11,950	11,950	11,950	11,950	12,594	11,950 \$	144,067
TOTAL INSURANCE	Φ	11,950	11,950	11,950	11,950	11,950	11,970	11,450	11,950	11,950	11,950	12,374	11,950 \$	144,007
755000.0 MANAGEMENT FEES		10,136	10,134	10,141	10,136	10,136	10,515	10,537	10,487	10,503	10,488	10,498	10,501 \$	124,212
755500.0 ASSET MANAGEMENT FEES		458	458	458	458	458	458	458	458	458	458	458	458	5,496
TOTAL MANAGEMENT FEES	\$	10,594	10,592	10,599	10,594	10,594	10,973	10,995	10,945	10,961	10,946	10,956	10,959 \$	129,708
760000.0 AUTO/MILEAGE EXPENSE	\$	41	41	41	41	41	41	41	41	41	41	41	41 \$	494
762500.0 DUES & SUBSCRIPTIONS		13	13	13	13	13	13	13	13	13	13	13	13	155
767500.0 LICENSES		0	0	0	0	0	0	0	510	0	0	180	0	690
768000.0 PERMITS 770500.0 MARKETING		0 232	0 2,862	0 682	0 232	0 235	325 235	0 235	0 235	0 685	0 235	0 685	0 235	325 6,791
771000.0 FITNESS/SPA EXPENSE		1,200	2,802	002	232	235	235	235	235	005	235	0000	235	1,200
771500.0 RESIDENT ACTIVITIES		180	180	100	360	250	250	280	700	210	335	380	480	3,705
772500.0 ACCOUNTING FEES		0	0	11,830	0	0	0	0	0	0	0	0	0	11,830
773000.0 AUDIT FEES 775000.0 EVICTION FEES		0 42	0 42	0 42	0 42	0 42	500 42	0 42	0 42	0 42	0 42	0 42	0 42	500 500
776000.0 LEGAL FEES		33	33	33	33	33	33	33	33	33	33	33	33	400
776500.0 SEMINAR & TRAINING PROGRAM		185	185	185	185	185	185	185	185	185	185	185	185	2,220
780000.0 POSTAGE, COURIER & DELIVERY		196	196	196	196	196	196	196	196	196	196	196	196	2,357
785000.0 OFFICE SUPPLIES		465	845	365	365	365	365	365	365	365	365	365	365	4,965
786000.0 OFFICE EXPENSE 787500.0 LEASING & RENTING EXPENSE		250 13	250 13	250 13	250 13	250 13	250 13	250 13	250 13	250 13	250 13	250 13	250 13	3,000 158
787500.0 CREDIT REPORTS		128	116	152	128	128	172	276	40	116	48	92	108	1,504
792500.0 MISCELLANEOUS OPERATING EXPENSE		0	0	0	0	0	0	0	0	0	0	0	750	750
TOTAL ADMINISTRATIVE EXPENSES	\$	2,979	4,777	13,903	1,859	1,752	2,621	1,930	2,624	2,150	1,757	2,476	2,712 \$	41,543

					2019								
	January	February	March	April	May	June	July	August	September	October	November	December	Total
910000.0 RESERVE REPLACEMENT	\$ 5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254 \$	63,050
TOTAL RESERVE	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254	5,254 \$	63,050
901500.0 PROFESSIONAL FEES	0	0	0	0	0	0	0	0	0	0	600	0	600
920000.0 REPLACEMENTS - A/C & APPLIANCE	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	25,200
920200.0 REPLACEMENTS - COUNTER & CABINETS	450	450	450	450	450	450	450	450	450	450	450	450	5,400
920400.0 REPLACEMENTS - OTHER 925300.0 IMPROVEMENTS - ROOF	0 292	1,975 292	0 292	1,975 3,500									
925700.0 IMPROVEMENTS - REPAIRS & REFINISHING	1.750	1.750	1.750	1.750	1.750	1.750	1.750	1.750	1.750	1.750	1.750	1.750	21,000
930900.0 IMPROVEMENTS - PLUMBING/FLAPPERS	1,750	1,730	45,720	1,730	0	1,730	1,730	1,730	1,730	1,730	1,750	0	45,720
931100.0 IMPROVEMENTS - OFFICE	0	7,415	0	0	0	0	0	0	0	0	0	0	7,415
931300.0 IMPROVEMENTS - CLUBHOUSE	0	3,655	0	0	0	0	0	0	0	0	0	0	3,655
932000.0 IMPROVEMENTS - SIDEWALKS	0	0	3,955	0	0	0	0	0	0	0	0	0	3,955
932100.0 IMPROVEMENTS - PLAYGROUND	0	3,677	0	13,414	0	0	0	0	0	0	0	0	17,091
945000.0 HOMEOWNERSHIP INCENTIVE	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	25,000
TOTAL REPLACEMENTS	6,675	23,397	56,350	20,089	6,675	6,675	6,675	6,675	6,675	6,675	7,275	6,675 \$	160,511
TOTAL OPERATING EXPENSES	119,421	136,474	198,686	132,777	112,768	104,283	109,848	104,212	112,485	107,224	119,958	105,858	1,463,994
NET OPERATING INCOME	83,301	66,197	4,138	69,945	89,954	106,012	100,889	105,523	97,572	102,544	89,997	104,165	1,020,237
800000.0 INTEREST EXPENSE - ARCS	23,891	23,891	23,891	23,891	23,891	23,891	23,891	23,891	23,891	23,891	23,891	23,891	286,691
800600.0 MORTGAGE INSURANCE	1,754	1,754	1,754	1,754	1,754	1,754	1,754	1,754	1,754	1,754	1,754	1,754	21,052
800000.1 PRINCIPAL REDUCTION 870000.0 INTEREST INCOME - OTHER	11,222 (40)	134,659 (479)											
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TOTAL DEBT SERVICE	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827 \$	441,923
TOTAL INTEREST	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	36,827	441,923
CONTROLLABLE NOI	46,474	29,370	(32,689)	33,118	53,127	69,185	64,062	68,696	60,745	65,717	53,170	67,338	578,313
NET CASH	46,474	29,370	(32,689)	33,118	53,127	69,185	64,062	68,696	60,745	65,717	53,170	67,338	578,313

GL ACCT	Crystal La	ANNUAL	DESCRIPTION
400000.0	DESCRIPTION GROSS RENTAL APARTMENTS INCOME	-	A 4% rental Increase allocated effective June 2019
400500.0	GAIN TO LEASE - HUD		The amount representing the difference between voucher holder rents and tax credit
			\$3,987.00 x 12 = \$47,844.00.
			Please refer to Gain to Lease Chart in file.
410000.0	VACANCY LOSS - UNRENTED	(926)	This amount is based on 0.40% vacancy rate between vacant and unrented.
410500.0	VACANCY LOSS - RENTED	(22,217)	This amount is to complete a 1.00% rate between vacant rented and unrented.
411000.0	EMPLOYEE APARTMENTS	(24,174)	Employee concessions are a follows:
			Future Property Manager Cynthia Barr concession of \$617.00 monthly.
			Maintenance Supervisor, Gustavo Rodriguez has a monthly concession for a 2x2
			Property Manager at Tallman Pines, Eleanor Graham receives a concession of 25% off a 4x3.
			This includes a 4% increase that will become effective in June 2019.
453500.0	APPLICATION FEES	6,392	Application fee is based on a \$85.00 per applicant.
			Anticipating 32 move-ins with two applications each and allocating for one additional application per month to account for skips or larger households.
454500.0	LATE FEES	14,829	Based on annualized. Late fee charges are as follows:
			On the 6th = \$150.00 On the 11th = \$175.00 On the 16th = \$200.00
455500.0	PET FEES-OPT	960	Based on 4 residents paying \$20 each for pet fees.
455600.0	PET PROC FEES-OPT	771	Allocated half of annualized.
456500.0	LEASE TERMINATION FEES	7,653	Based on half of the annualized budget amount.
457500.0	NSF CHECK FEES	429	Based on half of the annualized budget amount.
458000.0	DAMAGE & CLEANING FEES	3,165	Based on half of the annualized budget amount.
490000.0	MISCELLANEOUS PROPERTY	1,350	Based on half of the annualized budget amount.
498000.0	WASHER & DRYER INCOME	133,920	We currently have 184 units at \$60.00 per unit per month.
500000.0	SALARIES - MANAGER	37,196	Property Manager 95% Salary. Salary reflects a 4% increase effective May 2019.
501000.0	SALARIES - ASSISTANT MANAGER	35,917	Assistant Manager. Salary reflects a 4% increase effective May 2019.
502200.0	SALARIES - LEASING AGENTS	28,267	Leasing Agent. Salary reflects a 4% increase effective May 2019.
503000.0	SALARIES - MAINTENANCE	76,643	95% of Maintenance Supervisor, Gustavo Rodriguez and 100% Maintenance Technician, Open Position salaries.
			Salary reflects a 4% increase effective May 2019.
504000.0	SALARIES - JANITOR	24,816	Housekeeper. Salary reflects a 4% increase effective May 2019.

507000.0	BONUS	10 064	Property Manager and Assistant Manager have a monthly
507000.0	BONUS	18,904	Property Manager and Assistant Manager have a monthly <b>Occupancy</b> incentive bonus if the property closes the month occupied at 98%. Estimated at \$2,400.00 per year.
			Property Manager \$150.00 monthly x 12 month= \$1,800.00
			Assistant Manager \$ 50.00 monthly x 12 month= \$ 600.00
			TOTAL <b>=<u>\$2,400.00</u></b> .
			Property Manager and Assistant Manager have a monthly <b>Collection</b> incentive bonus if the property closes the month with collections at 98% or better. Estimated at \$2,400.00 per year.
			Property Manager \$150.00 monthly x 12 month=
			\$1,800.00 Assistant Manager \$ 50.00 monthly x 12 month= \$ 600.00
			TOTAL= <u><b>\$2,400.00</b></u>
			Move in and Renewal bonuses are based on the projected year's move in schedule and split amongst staff (please refer to Bonus Schedule for detailed monthly figures).
			Estimated at a total of <u>\$1,106.00</u> per year on 32 Move Ins. (Move ins are being paid at \$25.00 to Office staff and split amongst them and \$10.00 to Maintenance Staff and also split amongst them).
			Estimated at a total of <u>\$6,408.00</u> per year for 142 Renewals.
			(Renewals are being paid at \$35.00 to Office staff and split amongst them and \$10.00 to Maintenance Staff and also split amongst them).
			During the month of December funds have been allocated per employee for Christmas and gift certificates. Total amount of Holiday bonus for property: <u>\$1,500.00.</u>
			During the month of April funds have been allocated for performance bonuses. Total amount of performance bonus for property: <b>§5,150.00</b> .
520000.0	HEALTH INSURANCE	18,357	Health insurance cost is \$3,732.00 per employee per month. This amount covers for the Property employees.
530000.0	MANDATED BENEFITS	29,414	Mandated benefits at an average of 11% for clerical category and 18% for maintenance. Mandated benefits include EZ Labor fee, Medicare, Fica, Suta, Worker's Compensation and administrative fee for CoAdavantage.
550000.0	ELECTRICITY	26,282	Based on annualized amount. Includes a 3% increase.
550200.0	ELECTRICITY - VACANT	1,684	Based on actual YTD up to September, Includes a 3% increase.
552000.0	TELEPHONE	6,446	Five (5) phone lines out of which four (4) are designated for the office and one for the front gate intercom.
			Comcast services our Internet.
			In addition we have allocated \$150.00 per month to cover the cell phone expense for three employees of the Property Manager, Maintenance Supervisor and Maintenance
			Assistant. \$150.00 x 12 = \$1,800.00.
552500.0	ANSWERING SERVICE	1,008	Allocated for after hours answering service, paid to National Answering Service. Annual amount is \$1,008.00.

553000.0	WASTE	36,637	Based on monthly expenses, includes a 5% increase for
553500.0	RECYCLING	889	2018. Based on monthly expenses includes a 5% increase for 2018.
555000.0	WATER	111,606	Based on annualized including a 6% increase. A projected 30% savings was calculated as of May 2019 based on installing the AquaMIzer product in March 2019 for Water Savings.
556000.0	SEWER	152,329	Based on annualized including a 6% increase. A projected 30% savings was calculated as of May 2019 based on installing the AquaMIzer product in March 2019 for Sewer Savings.
571500.2	BEEPERS & RADIOS - CONTRACT	157	Allocated for beeper for Maintenance Supervisor to be on call for emergencies. This includes a \$0.50 increase.
572500.2	CLEANING - BUILDING	22,500	Cleaning Company for 30 hour per week to clean the common areas and community room,
573500.2	EXTERMINATING - CONTRACT	7,950	All 4 Pest Control services a third of the property each month. Service includes baiting for ants and roaches. Each unit is serviced quarterly. Annual amount is \$6,042.00 Rodent Control with All 4 Pest Control for 16 bait stations (2 per building). Annual amount is \$1,908.00.
574000.2	FIRE ALARM - CONTRACT	3,164	Checkmate is our Alarm monitoring company for all 8 buildings clubhouse and burglary alarm. To be paid quarterly in the months of March, June, September and December. Annual amount is \$1,208.40. Checkmate to perform the annual inspection and test the Fire Alarm system. This is performed annually in the month of January. This includes an increase for 2018. Annual amount is \$1,955.70.
574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	4,415	The annual certification is performed by Ambassador Fire and Safety Equipment. There are a total of 244 fire extinguishers and 14 dry chemicals which need there 6 year test and need to be recertified, plus 7 fire extinguishers of dry for recharges if necessary. This is allocated in the month of September for a total amount of \$2,895.92 All Fire Services performs the annual inspection for the fire sprinklers for all 8 buildings. This is allocated in the month of October for the amount of \$1,000.00. Backflow Preventer performs the Domestic Backflow testing and certification done in the month of October for \$519.00
575500.2	LAKE MAINTENANCE	5,950	Clean the lake three times in the year with Rubio Landscaping in the months of January, May and September. Annual amount is \$2,250.00. Rubio to clean the north end of the property to make easy to access the storm drain twice a year in the month of May and September for an annual amount of \$1200.00. We allocated \$2,500.00 in January for the Iguana Control, this is necessary due to the Iguanas are eating the plants and damaging the club house and other areas.

576000.2	LANDSCAPING - SERVICE	59,850	<b>One Two Tree</b> to fertilize all trees and Palms twice a year in the months of March and September; annual amount is <b>\$5,600.00.</b>
			<b>One Two Tree</b> performs twice a year in the months of March and September the fire ant treatment <b>\$1,200.00</b> .
			<b>One Two Tree</b> Root drenching sabal palms, coconut palms, Gumbo Limbos perform the White Fly Treatment once a year in the month of October <b>\$2,850.00.</b>
			<b>One Two Tree</b> Fertilization program. Annual amount is \$12,000.00
			Palm Tree and tree trimming done by <b>Steve's Tree</b> Trimming once a year during the month of March Annual Amount is <b>\$15,950.00</b> .
			<b>Rubio Landscaping</b> We have allocated a monthly amount for the keeping of any flower replacement throughout the property entrance and round about by the monument wall for <b>\$1,200.00</b> .
			Rubio Landscaping to install several different plants throughout all of the buildings done once yearly in the month of May; <b>\$2,500.00.</b>
			Rubio Landscaping to install seasonal flowers done twice a year in the months of March and November; <b>\$2,600.00</b> . Rubio Landscaping to install mulch throughout the entire property in the month of November \$10,000 and a touch up in the month of March \$5,000.00 for a total of <b>\$15,000.00</b>
			Rubio Landscaping to remove and install 4 new plants inside the pool area for a total cost of <b>\$950.00</b> to be done in the month of February.
576500.2	LAWN SERVICE - CONTRACT	31,032	Monthly Lawn Service with Rubio Landscaping includes 2 cuts in the months of January - December. This includes an increase for 2017 in the amount of \$27,732.00.
			There will be an additional cut in the summertime during the months of June, July and August done by Rubio Landscaping \$3,300.00.
577500.2	POOL - CONTRACT	4,884	American Pool Service performs pool maintenance 3 times a week on Mondays, Wednesdays and Fridays at a rate of \$407.00 per month.
578200.2	TERMITE WARRANTY RENEWAL	2,475	We have allocated in the month of February \$2,475.00 to Renew the Sentricon around all buildings including the clubhouse to treat for subterranean termites renewal service done by Home Paramount.
578500.2	TRASH COMPACTOR - CONTRACT	4,808	Waste compactor rental and maintenance with Republic Service, total annual cost is \$3,907.68
			Ecolo Odor Control will be sanitizing the Trash Compactor to be done twice a year in January and July \$900.00
582000.2	CABLE TV	585	This amount is to pay Comcast cable for cable in the gym an the clubhouse on a monthly basis.

582500.2	COURTESY PERSONNEL	41,499	We have budgeted to change contracts with TennState Protective Solutions, LLC. The hourly rate is \$14.50 per hour.
			The hours are from 9:00 pm to 6:00 am Friday through Sunday for 9 hours per day.
			The hours are from 10:00 pm to 5:00 am Monday through Thursday for 7 hours per day.
			The following holidays are included at an hourly overtime rate of \$21.75 per hour:
			New Years Day / Martin Luther King Day / President's Day / Memorial Day / Independence Day / Labor Day / Thanksgiving Day / Christmas Day
583000.2	COMPUTER MAINTENANCE - CONTRACT	7,865	We have allocated a yearly fee to IT Computer Service Hugh McCallum \$1,380.00
			We have allocated for Real Page Resident Portal in the month of February the amount of \$ 471.20
			We have allocated for Real Page online Payments in the month of February the amount of \$494.00.
			We have allocated for Insurance Software Certificate in the month of January \$48.00
			We have allocated for the OneSite software license renewal during the month of February \$4,031.42
			We have allocated an annual amount towards Budget Builders software program during the month of October <b>\$350.00</b>
			We have allocated a yearly amount for NDSI IT support and AT&T and Bellsouth for a total of <b>\$ 1,027.32</b>
			We have allocated for Private Cloud yearly fee for a total of <b>\$63.48</b>
583500.2	COPIER MAINTENANCE - CONTRACT	720	Allocated for the quarterly service on the new copy machine.
600000.3	HVAC - SUPPLIES	8,453	Allocated to purchase A/C filters, thermostats, Freon, repairs and regular maintenance of the appliances and the A/C's. This amount is based on annualized plus a 2% increase.
603000.4	ALARM - REPAIRS	338	Allocated for the alarm repairs as needed
604000.3	APPLIANCES - SUPPLIES	7,731	Allocated for appliance supplies such as: refrigerator parts, dishwasher parts, washer and dryer parts and etc.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	6,146	Allocated for supplies such as door locks, privacy locks, weather-strips, etc. Also for items in common areas and turnover units.
610000.4	BUILDING IMPROVEMENTS - REPAIRS	1,171	For any improvement repair around the property such as fence or doors.
612500.0	BUILDING LABOR	3,480	Allocated for a Maintenance Supervisor to perform quarterly inspections, organize and any tax credit annual inspection with maintenance and cover for vacation for maintenance supervisor

622500.2	CLEANING - SERVICE	13,516	We have allocated monies to clean vacant units. Due to the age of the building we are using an outside vendor to clean the vacant units to be able to use the staff on service request and cleaning of the outside property, we budgeting to clean all the vacant units.
			Deco and More will be cleaning the grout for the leasing office for \$ 600.00 in the month of May.
			Allocated \$3,700.00 for Deco and More to clean all side walks and common areas during the month of November.
			Allocated \$2,856.00 to clean all of the buildings gutters and downspout in April prior to raining season.
			Allocated \$3,200 for All State to pressure clean and seal bricks inside the pool area and the roundabout in front of the office.
622500.3	CLEANING - SUPPLIES	2,879	Based on annualized allocated amount to purchase cleaning product to clean vacant units and common areas.
630000.3	ELECTRICAL - SUPPLIES	6,213	Allocated for minor replacements or items such as light bulbs, fixtures, emergency lighting and any other electrical supplies needed within units, breezeways as well as common areas.
630000.4	ELECTRICAL - REPAIRS	2,808	Allocated for electrical repairs from outside vendors.
635000.2	EXTERMINATING	842	We proposed to have 1 unit treated for bed bugs, if needed.
635000.3	EXTERMINATING - SUPPLIES		We budgeted an amount to purchase items such as snake and duck repellant.
635200.2	TERMITE TREATMENT	729	Allocated for any subterranean termite not included in the warranty.
635500.4	FIRE ALARM - REPAIRS	500	This amount has been allocated for any repairs that may be necessary for the alarms on the property in case of power failure or any other emergencies that may occur.
636000.4	FIRE EQUIP MAINTENANCE - REPAIRS	2,604	Amount allocated for any repairs that may be necessary for Fire Equipment on the property needed after inspection.
636700.0	ENTRY SYSTEM	671	Allocated a monthly amount to send a technician out for repairs of the entry gate system due to circumstances we have had in the past year for the tele-entry box or the barrier arm.
636800.0	GOLF CARTS	1,800	Allocated a monthly amount for any repairs necessary for 3 golf carts such as batteries and also tire replacement.
637000.2	LANDSCAPING	2,520	Allocated to do repairs to the sprinklers system
642500.2	PAINTING - SERVICE	8,216	Allocated to paint vacant units using Deco and More. We are budgeting to paint all the vacant units.
642500.3	PAINTING - SUPPLIES	5,703	Allocated to purchase painting supplies used to paint vacant units after move-outs and during the renewal process. Paint for touch up on the buildings in case of graffiti or any damages to exterior paint.
647500.3	PLUMBING - SUPPLIES	4,609	Allocated for any replacements of parts such as: faucets, flappers, sink/tub drain plugs, toilet seats etc., or any supplies needed to be ordered for emergency purposes.
647500.4	PLUMBING - REPAIRS	600	This amount has been allocated for any necessary plumbing repairs. Most plumbing issues are repaired by onsite maintenance. Also allocated for any necessary repairs due to storm water license renewal.

		0,000	Allocated to purchase 4 filter cartridges, life ring and rope twice during the year in the months of March and September.
			We have also allocated monies to purchase any other pool supplies needed throughout the year.
650000.4	POOL - REPAIRS	1,200	Allocated monies to repair items to pool equipment.
652500.4	ROOF - REPAIRS	3,000	We have allocated during raining season in the months of July to October 3 roof leaks at an average of \$800.00 per repair.
660000.3	WINDOW - SUPPLIES	959	Allocated to replace damaged window screens, safety locks and window balances as needed on all buildings and clubhouse.
660000.4	WINDOW - REPAIRS	600	This amount has been allocated for any repairs we may need such as replacements of broken window glass.
661000.0	CAMERA SURVEILANCE	4,995	Allocated \$2,774.20 to replace 3 PTZ cameras replacement of camera in the pool area and replacement of camera in the entrance.
			Also allocated extra monies for repairs as needed.
662500.0	SIGNS	431	Allocated a monthly amount for replacements of any signs needed at the property.
665000.0	UNIFORMS	1,800	The cost of employee uniforms is at a total of \$150.00 per employee twice a year in April and October, we have a total of 6 employees.
667500.2	WASHER/DRYER SERVICE		Washer and Dryers contract Service with Appliances warehouse to service the equipments as necessary.
670000.0	MISCELLANEOUS REPAIRS & MAINTENANCE	(0)	
690000.0	ENTRY & ACCESS PARKING CARDS		Allocated for entry access cards and parking decals.
740000.0	GENERAL INSURANCE	144,06 <i>1</i>	Information provided by Yoly Lopez.
755000.0	MANAGEMENT FEES	124,212	Based on 5% of the Total Rent Income budget projections.
755500.0	ASSET MANAGEMENT FEES	5,496	Based on Management fees paid to Alliant.
760000.0	AUTO/MILEAGE EXPENSE	494	Gas allowance for Manager, Assistance Manager and Maintenance Supervisor to go the post office, store, seminars, etc.
762500.0	DUES & SUBSCRIPTIONS	155	Dues for Magazines subscriptions as per LURA. Allocated throughout the year to purchase 5 magazine.
767500.0	LICENSES	690	Division of Hotel and Restaurants - Occupational License \$180.00 paid in the month of November.
			City of Hollywood - Local Business tax \$510.00 paid in the month of August.
768000.0	PERMITS	325	Broward County Health Department - Pool Permit \$325.00 paid in the month of June.

770500.0	MARKETING	6,791	Allocated monthly allowance of \$100.00 for business cards, post cards, thank you cards, etc. = \$1,200.00
			Lease Star, Lease Star Tracking and Lease Star Website for \$2,630.00
			Leasing Director to train and monitor the performance of Lease Star, support s property web site and updates pictures, rents and marketing materials \$1,092.00
			Flag Replacement three times a year in the months of March, September and November for $450.00 \times 3 = 1,350.00$ .
			Allocated for Illustratus Resident News Letters in the amount of \$519.00.
771000.0	FITNESS/SPA EXPENSE	1,200	Allocated \$1,200.00 in the month of January for preventative maintenance on gym equipment quarterly with Commercial Fitness. This amount is also allocated for any necessary repairs through the year.
771500.0	RESIDENT ACTIVITIES	3,705	A monthly amount is allocated for all required Resident Activities mandated by LURA and any property related activities such as Holidays, Crime Watch, Financial activities, YMCA Swimming Lessons, etc.
			An additional amount has been allocated in the following months:
			Easter activity supplies / Purchase book and gift certificates for the book program / Mother's Day / Father's Day Raffle / Back to school supplies / Celebrate the properties anniversary / YMCA for Swimming lessons / Thanksgiving Raffle / Christmas
772500.0	ACCOUNTING FEES	11,830	Allocated in the month of March for the audit of financial statements and tax return preparation paid to Reznick.
773000.0	AUDIT FEES	500	Audit fees payable to Preferred Compliance in the amount of \$500.00 payable in the month of June.
775000.0	EVICTION FEES	500	Amount is it is allocated for any evictions service within the next twelve months.
776000.0	LEGAL FEES	400	Allocated monies to prepare letters to residents, if necessary.
776500.0	SEMINAR & TRAINING PROGRAM	2,220	Allocated \$185.00 per month for seminars for employees. One site refresher seminars, leasing and tax credit seminars and Fair Housing.
780000.0	POSTAGE, COURIER & DELIVERY	2,357	Allocated for the purchase of stamps, certified mailings, over night packages and courier services for the delivery of weekly packages to the main office.
785000.0	OFFICE SUPPLIES	4,965	Allocated a monthly amount for office supplies.
			Office expense to purchase Bank Checks during February in the amount of \$470.17.
786000.0	OFFICE EXPENSE	3,000	This amount is allocated for Crystalline Cooler water rental and coffee, sugar and paper goods based on annualized amounts.
			Allocated \$54.95 to pay monthly fees for Handytract Key system.
787500.0	LEASING & RENTING EXPENSE	158	This amount is based on annualized.
788000.0	CREDIT REPORTS	1,504	We use Real Page for credit and criminal background reports on new applicants. Credit reports are \$20.00 per applicant and we run 2 credit reports per application.
792500.0	MISCELLANEOUS OPERATING EXPENSE	==0	Allocated for any miscellaneous item

910000.0	RESERVE	63,050	This amount is based on the new HUD amount required deducted monthly, Based on \$331.84 per unit per year.
901500.0	PROFESSIONAL FEES	600	Payment to matern for utility study letter.
920000.0	REPLACEMENTS - A/C & APPLIANCE	25,200	This amount is allocated based on annualized to replace the following:
			<ol> <li>A/C Compressor</li> <li>water heaters</li> <li>A/C Coils</li> <li>Refrigerators</li> <li>Stoves</li> </ol>
920200.0	REPLACEMENTS - COUNTER & CABINETS	5,400	Allocated for any necessary replacements.
920400.0	REPLACEMENTS - OTHER	1,975	February: We have proposed <b>\$1,161.00</b> to place 3 new umbrellas for the picnic tables and 2 Vases for the pool area <b>\$813.18</b>
925300.0	IMPROVEMENTS - ROOF	3,500	Allocated for any necessary roof repair
925700.0	IMPROVEMENTS - REPAIRS & REFINISHING	21,000	Proposed to replace bathtubs as needed.
930900.0	IMPROVEMENTS - PLUMBING/FLAPPERS	45,720	Propossed to install the AquaMIzer product in March 2019 for Water/Sewer Savings.
931100.0	IMPROVEMENTS - OFFICE	7,415	Allocated to purchase a new Estudio 2505 Copy machine with Toshiba.
931300.0	IMPROVEMENTS - CLUBHOUSE	3,655	Proposed to replace the garbage by the mailbox area and one in the pool area. \$3,655.00
932000.0	IMPROVEMENTS - SIDEWALKS	3,955	March: Proposed to repair the sidewalk on 14 different areas.
932100.0	IMPROVEMENTS - PLAYGROUND	17,091	February: Allocated to purchase 2 benches for the playground area. \$3,677.17
			April Allocation \$13,414.00 to replace the playground equipment including taxes.
945000.0	HOMEOWNERSHIP INCENTIVE	25,000	Allocated for residents participate in our Home Ownership Incentive Program. Based on half of the annualized amount.
800000.0	INTEREST EXPENSE-ARCS	286,691	Information provided by Yoly Lopez.
800600.0	MORTGAGE INSURANCE	21,052	Information provided by Yoly Lopez.
801500.1	PRINCIPAL REDUCTION	134,659	Information provided by Yoly Lopez.
870000.0	INTEREST INCOME - OTHER	(479)	Based on Annualized amount.

## Crystal Lake Townhouses 2700 North 24th Avenue Hollywood, Fl. 33020 Telephone: (954) 920-2620

2019 BUDGET & SUPPORTING SCHEDULES

PROPERTY:

Crystal Lake Townhouses

NO. OF UNITS:

10 UNITS 14708 SQ. FT.

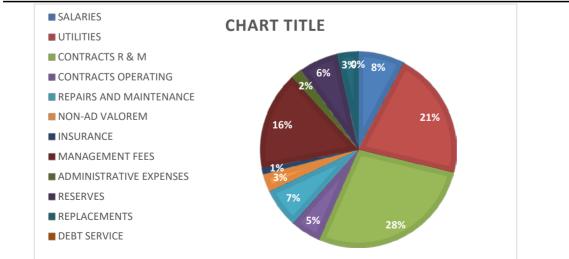
TOTAL SQUARE FOOTAGE:

FINAL COPY

# **BUDGET SUMMARY**

## 2019

CATEGORY		YEAR		\$/SF		\$/UNIT/YR
INCOME						
RENTAL INCOME	\$	186,000	\$	12.65	\$	18,600
RENTAL ADJUSTMENTS		(930)		-0.06		(93.00)
OTHER INCOME		2,827		0.19		282.72
TOTAL RENTAL INCOME	\$	187,897	\$	12.78	\$	18,790
TOTAL INCOME	\$	187,897	\$	12.78	\$	18,790
OPERATING EXPENSES						
SALARIES	\$	5,685	\$	0.39	\$	568
UTILITIES		15,563		1.06		1,556.34
CONTRACTS R & M		20,510		1.39		2,051.02
CONTRACTS OPERATING		3,744		0.25		374.38
REPAIRS AND MAINTENANCE		4,828		0.33		482.84
NON-AD VALOREM		2,131		0.14		213.12
INSURANCE		744		0.05		74.40
MANAGEMENT FEES		12,000		0.82		1,200.00
ADMINISTRATIVE EXPENSES		1,350		0.09		134.99
RESERVES		4,800		0.33		480.00
REPLACEMENTS TOTAL OPERATING EXPENSES	\$	2,561 <b>73,916</b>	\$	0.17 <b>5.03</b>	\$	256.10 <b>7,392</b>
			•		•	44.000
NET OPERATING INCOME	\$	113,981	\$	7.75	\$	11,398
INTEREST						
DEBT SERVICE		0		0.00		-
TOTAL INTEREST	\$	-	\$	-	\$	-
NET CASH FLOW	\$	113,981	\$	7.75	\$	11,398
SALARIES	СНА	RT TITLE				



10:39 AM 11/20/2018

# **BUDGET SUMMARY COMPARISON**

		2018	2019	20 <sup>-</sup>	19 VS 2018
CATEGORY	YEAR		YEAR		VARIANCE
INCOME					
RENTAL INCOME	\$	180,000	\$ 186,000	\$	6,000
RENTAL ADJUSTMENTS		-	(930)		(930)
OTHER INCOME		1,924	2,827		903
TOTAL RENTAL INCOME	\$	181,924	\$ 187,897	\$	5,973
TOTAL INCOME	\$	181,924	\$ 187,897	\$	5,973
OPERATING EXPENSES					
SALARIES	\$	6,208	\$ 5,685	\$	(524)
UTILITIES		11,310	15,563		4,253
CONTRACTS R & M		25,888	20,510		(5,378)
CONTRACTS OPERATING		3,766	3,744		(22)
REPAIRS AND MAINTENANCE		6,993	4,828		(2,164)
NON-AD VALOREM		2,131	2,131		-
INSURANCE		738	744		6
MANAGEMENT FEES		12,000	12,000		-
ADMINISTRATIVE EXPENSES		3,300	1,350		(1,950)
RESERVES		4,800	4,800		-
REPLACEMENTS		930	2,561		1,631
TOTAL OPERATING EXPENSES	\$	78,064	\$ 73,916	\$	(4,148)
NET OPERATING INCOME	\$	103,860	\$ 113,981	\$	10,121
INTEREST					
DEBT SERVICE		-	-		-
TOTAL INTEREST	\$	-	\$ -	\$	-
NET CASH FLOW	\$	103,860	\$ 113,981	\$	10,121

## RENEWAL RENTS

	MONTH OF	SCHEDULEI	d increase	:			INCR	REASE 1 -		2019	
	TOTAL OF U	JNITS:	10	CURR	ENT RENT:	\$15,000			INCREASED RENT:	\$15,500	
						CURRENT			INCREASE 1 -	1	
	UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	IN	CREASE	TOTAL MONTHLY	PERCENT OF	NEW MONTHLY
	TYPE	FEET	RENT		UNITS	RENT	PE	RUNIT	RENT	INCREASE	RENT
	2/2.5 TH	1373	\$1,400	\$1.02	3	\$4,200	\$	50.00	\$1,450	3.57%	\$4,350
	2/2.5 THLK	1373	\$1,500	\$1.09	1	\$1,500	\$	50.00	\$1,550	3.33%	\$1,550
	3/2.5 TH	1536	\$1,550	\$1.01	6	\$9,300	\$	50.00	\$1,600	3.23%	\$9,600
	Total SQFT	14708	\$556		Total	\$15,000			\$575.00	Total	\$15,500
MAF	RKET R	RENT C	ON MC	DVE IN	IS						
	MONTH OF SCHEDULED INCREASE: INCREASE 1 - 2019										
	MONTH OF	SCHEDULEI	D INCREASE	:			INCR	REASE 1 -		2019	
	MONTH OF		D INCREASE		ENT RENT:	\$15,000	INCR	REASE 1 -	INCREASED RENT:	2019 \$15,500	
					ENT RENT:		INCR		INCREASED RENT:		
					ENT RENT:	\$15,000					NEW MONTHLY
	TOTAL OF U	JNITS:	10	CURR		<b>\$15,000</b> CURRENT	IN		INCREASE 1 -	\$15,500	NEW MONTHLY RENT
	TOTAL OF U	JNITS: SQUARE	10 CURRENT RENT \$1,400	CURR \$/SQ. FT. \$1.02	NO. OF UNITS 3	\$15,000 CURRENT TOTAL MONTHLY RENT \$4,200	IN PE \$	CREASE ER UNIT 50.00	INCREASE 1 - TOTAL MONTHLY RENT \$1,450	\$15,500 PERCENT OF INCREASE 3.57%	RENT \$4,350
	UNIT TYPE 2/2.5 TH 2/2.5 THLK	JNITS: SQUARE FEET 1373 1373	10 CURRENT RENT \$1,400 \$1,500	CURR \$/SQ. FT. \$1.02 \$1.09	NO. OF UNITS 3 1	\$15,000 CURRENT TOTAL MONTHLY RENT \$4,200 \$1,500	IN PE \$	CREASE R UNIT 50.00 50.00	INCREASE 1 - TOTAL MONTHLY RENT \$1,450 \$1,550	\$15,500 PERCENT OF INCREASE 3.57% 3.33%	RENT \$4,350 \$1,550
	UNIT TYPE 2/2.5 TH	JNITS: SQUARE FEET 1373	10 CURRENT RENT \$1,400	CURR \$/SQ. FT. \$1.02	NO. OF UNITS 3	\$15,000 CURRENT TOTAL MONTHLY RENT \$4,200	IN PE \$	CREASE CR UNIT 50.00 50.00 50.00	INCREASE 1 - TOTAL MONTHLY RENT \$1,450	\$15,500 PERCENT OF INCREASE 3.57%	RENT \$4,350
	UNIT TYPE 2/2.5 TH 2/2.5 THLK	JNITS: SQUARE FEET 1373 1373	10 CURRENT RENT \$1,400 \$1,500	CURR \$/SQ. FT. \$1.02 \$1.09	NO. OF UNITS 3 1	\$15,000 CURRENT TOTAL MONTHLY RENT \$4,200 \$1,500	IN PE \$	CREASE R UNIT 50.00 50.00	INCREASE 1 - TOTAL MONTHLY RENT \$1,450 \$1,550	\$15,500 PERCENT OF INCREASE 3.57% 3.33%	RENT \$4,350 \$1,550
	TOTAL OF 0 UNIT TYPE 2/2.5 TH 2/2.5 TH 3/2.5 TH	JNITS: SQUARE FEET 1373 1373 1536 14708	10 CURRENT RENT \$1,400 \$1,500 \$1,550 \$556	CURR \$/SQ. FT. \$1.02 \$1.09	NO. OF UNITS 3 1 6	\$15,000 CURRENT TOTAL MONTHLY RENT \$4,200 \$1,500 \$9,300	IN PE \$	CREASE CR UNIT 50.00 50.00 50.00	INCREASE 1 - TOTAL MONTHLY RENT \$1,450 \$1,550 \$1,600	\$15,500 PERCENT OF INCREASE 3.57% 3.33% 3.23%	RENT \$4,350 \$1,550 \$9,600

### Performance Bonuses Schedule

Year

2019

Employee Name

Employee Title

Cristina Paige Cynthia Barr Maria Belda Gustavo Rodriquez
Open Position
Darisel Perez

Property Manager Assistant Manager Leasing Consultant Maintenance Maintenance Janitor

	1	Cristina Paige Property Mana	ger		Cynthia Barr Assistant Manag	er	Employee: Title:	Maria Belda Leasing Consu	ltant		
Month	Occupancy & Delinquency	Move-Ins	Renewals	Occupancy & Delinquency	Move-Ins	Renewals	Occupancy & Delinquency	Move-Ins	Renewals	Holiday Year	End Activities
Jan	-	-	-	-	-	-	-	-	-	Cristina Paige	-
Feb	-	0.83	10.50	-	0.83	10.50	-	0.83	10.50	Cynthia Barr	-
Mar	-	-	-	-	-	-	-	-	-	Maria Belda	-
Apr	-	-	-	-	-	-	-	-	-	Gustavo Rodriguez	-
May	-	-	-	-	-	-	-	-	-	Open Position	-
Jun	-	-	-	-	-	-	-	-	-	Darisel Perez	-
Jul	-	4.17	52.50	-	4.17	52.50	-	4.17	52.50		
Aug	-	0.83	10.50	-	0.83	10.50	-	0.83	10.50		
Sep	-	0.83	10.50	-	0.83	10.50	-	0.83	10.50		
Oct	-	0.83	10.50	-	0.83	10.50	-	0.83	10.50		
Nov	-	-	-	-	-	-	-	-	-		
Dec	-	0.83	10.50	-	0.83	10.50	-	0.83	10.50		
Total	\$ -	\$ 8.33	\$ 105.00	\$ -	\$ 8.33	\$ 105.00	\$ -	\$ 8.33	\$ 105.00		\$ -

		Gustavo Rodri Maintenance	guez		Open Position Maintenance		Employee: Title:	Darisel Perez Janitor	
Month	Occupancy & Delinquency	Move-Ins	Renewals	Occupancy & Delinquency	Move-Ins	Renewals	Occupancy & Delinquency	Move-Ins	Renewals
Jan	-	-	-	-	-	-	-	-	-
Feb	-	0.33	3.00	-	0.33	3.00	-	0.33	3.00
Mar	-	-	-	-	-	-	-	-	-
Apr	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-
Jun	-	-	-	-	-	-	-	-	-
Jul	-	1.67	15.00	-	1.67	15.00	-	1.67	15.00
Aug	-	0.33	3.00	-	0.33	3.00	-	0.33	3.00
Sep	-	0.33	3.00	-	0.33	3.00	-	0.33	3.00
Oct	-	0.33	3.00	-	0.33	3.00	-	0.33	3.00
Nov	-	-	-	-	-	-	-	-	-
Dec	-	0.33	3.00	-	0.33	3.00	-	0.33	3.00
Total	\$ -	\$ 3.33	\$ 30.00	\$-	\$ 3.33	\$ 30.00	\$-	\$ 3.33	\$ 30.00

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

TOTALS

\$

35.00 405.00

440.00

Occupancy & Deliquency Move-Ins Renewals Holiday Monthly Totals

\$ 440.00
\$ -
\$ 440.00
 44.00
-
44.00
44.00
44.00
220.00
-
-
-
-
44.00
-

# SCHEDULE A-1

# Move-Ins Move-Outs Renewals

Renewal

Rate

90%

Year	Month	Out	In	Renew
		-	-	-
2019	Jan	0	0	0
2019	Feb	0	0	1
2019	Mar	0	0	0
2019	Apr	0	0	0
2019	May	0	0	0
2019	Jun	0	0	0
2019	Jul	1	1	5
2019	Aug	0	0	1
2019	Sep	0	0	1
2019	Oct	0	0	1
2019	Nov	0	0	0
2019	Dec	0	0	1
TOTAL	-	1	1	9

Move Ins
Renewals
Vacant Units at beginning of period

1

9

0

10

TOTAL

Year	Month	In	Cumulative	Conce	ession
				\$	-
2019	Jan	0	0	\$	-
2019	Feb	0	0	\$	-
2019	Mar	0	0	\$	-
2019	Apr	0	0	\$	-
2019	May	0	0	\$	-
2019	Jun	0	0	\$	-
2019	Jul	1	1	\$	-
2019	Aug	0	1	\$	-
2019	Sep	0	1	\$	-
2019	Oct	0	1	\$	-
2019	Nov	0	1	\$	-
2019	Dec	0	1	\$	-
Tota	I	1	1	\$	-

#### 2019

	Ja	inuary	February	March	April	May	June	July	August	September	October	November	December	Total
400000.0 GROSS RENTAL APARTMENTS INCOME	\$	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500 \$	186,000
TOTAL RENTAL INCOME		15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500 \$	186,000
PERCENTAGE OF VACANCY		-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	-0.50%	
410500.0 VACANCY LOSS - RENTED		(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(930)
NET RENTAL ADJUSTMENTS	\$	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78)	(78) \$	(930)
453500.0 APPLICATION FEES 454500.0 LATE FEES		0 221	17 221	0 221	0 221	0 221	0 221	85 221	17 221	17 221	17 221	0 221	17 221	170 2,657
OTHER PROPERTY INCOME	\$	221	238	221	221	221	221	306	238	238	238	221	238 \$	2,827
TOTAL RENTAL INCOME	¢	15.644	15.661	15.644	15.644	15.644	15,644	15,729	15,661	15.661	15.661	15.644	15,661 \$	187,897
TOTAL RENTAL INCOME	\$	15,644	15,001	15,644	15,644	15,644	15,644	15,729	15,001	15,001	15,661	15,644	15,001 \$	187,897
500000.0 SALARIES - MANAGER	\$	168	146	153	161	174	152	175	167	160	175	160	167 \$	1,958
503000.0 SALARIES - MAINTENANCE		196	171	179	188	203	177	204	195	186	204	186	195	2,286
507000.0 BONUS 520000.0 HEALTH INSURANCE		0 33	44 29	0 30	0 32	0 33	0 29	220 33	44 32	44 30	44 33	0 30	44 32	440 375
530000.0 MANDATED BENEFITS		53 54	47	30 49	51	56	29 49	56 56	52 54	51	56 56	50 51	54	627
	_													
TOTAL SALARIES	\$	451	436	412	432	466	407	688	492	471	512	427	492 \$	5,685
550000.0 ELECTRICITY 550200.0 ELECTRICITY - VACANT	\$	250 2	250 2	250 2	250 2	250 2	250 2	250 2	250 2	250 2	250 2	250 2	250 \$ 2	2,999 19
553000.0 WASTE		773	773	773	773	773	773	773	773	773	773	773	773	9,281
553500.0 RECYCLING		217	217	217	217	217	217	217	217	217	217	217	217	2,606
555000.0 WATER		27	27	27	27	27	27	27	27	27	27	27	27	322
556000.0 SEWER		28	28	28	28	28	28	28	28	28	28	28	28	335
TOTAL UTILITIES		1,297	1,297	1,297	1,297	1,297	1,297	1,297	1,297	1,297	1,297	1,297	1,297 \$	15,563
573500.2 EXTERMINATING - CONTRACT		180	0	0	180	0	0	180	0	0	180	0	0	721
574500.2 FIRE EQUIP MAINTENANCE - CONTRACT		0	0	0	0	0	123	0	0	0	0	0	100	223
576000.2 LANDSCAPING - SERVICE		0	0 389	4,950 654	0 389	0 654	0 574	350 839	0 574	0 654	0 389	1,900 654	0 389	7,200
576500.2 LAWN SERVICE - CONTRACT 577500.2 POOL - CONTRACT		654 312	389	654 312	389	312	312	312	312	312	389 312	312	389	6,807 3,744
578200.2 TERMITE WARRANTY RENEWAL		0	0	0	0	0	0	0	0	0	1,815	0	0	1,815
	-													
TOTAL CONTRACTS R & M		1,146	701	5,916	881	966	1,009	1,681	886	966	2,696	2,866	801 \$	20,510
582500.2 COURTESY PERSONNEL		314	271	271	271	314	271	314	271	271	314	271	292 \$	3,444
583000.2 COMPUTER MAINTENANCE - CONTRACT		0	0	0	0	0	0	0	0	0	300	0	0	300
TOTAL CONTRACTS OPERATING	\$	314	271	271	271	314	271	314	271	271	614	271	292 \$	3,744
600000.3 HVAC - SUPPLIES		30	30	30	30	30	30	30	30	30	30	30	30	357
604000.3 APPLIANCES - SUPPLIES		63	63	63	63	63	63	63	63	63	63	63	63	760
610000.3 BUILDING IMPROVEMENTS - SUPPLIES		17	17	17	17	17	17	17	17	17	17	17	17	200
627500.3 DRAPERIES / VERTICAL - SUPPLIES 630000.3 ELECTRICAL - SUPPLIES		17 30	17 30	17 30	17 30	17 30	17 30	17 30	17 30	17 30	17 30	17 30	17 30	200 364
642500.2 PAINTING - SERVICES		0	30	0	0	0	0	160	32	30	30	0	30	320
642500.3 PAINTING - SUPPLIES		25	25	25	25	25	25	25	25	25	25	25	25	300
647500.3 PLUMBING - SUPPLIES		25	25	25	25	25	25	25	25	25	25	25	25	300
647500.4 PLUMBING - REPAIRS		21	21	21	21	21	21	21	21	21	21	21	21	250
650000.3 POOL - SUPPLIES		100	100	100	100	100	100	100	100	100	100	100	100	1,198
660000.3 WINDOW - SUPPLIES		25	25	25	25	25	25	25	25	25	25	25	25	300
660000.4 WINDOW - REPAIRS		23	23	23	23	23	23	23	23	23	23	23	23	280
TOTAL REPAIRS & MAINTENANCE	\$	376	408	376	376	376	376	536	408	408	408	376	408 \$	4,828
700000.0 NON-AD VALOREM	\$	178	178	178	178	178	178	178	178	178	178	178	178 \$	2,131
TOTAL NON-ADVALOREM	\$	178	178	178	178	178	178	178	178	178	178	178	178 \$	2,131

#### 2019

		January	February	March	April	May	June	July	August	September	October	November	December	Total
740000.0	GENERAL INSURANCE	\$ 62	62	62	62	62	62	62	62	62	62	62	62 \$	744
	TOTAL INSURANCE	\$ 62	62	62	62	62	62	62	62	62	62	62	62 \$	744
755000.0	MANAGEMENT FEES	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000 \$	12,000
	TOTAL MANAGEMENT FEES	\$ 1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000 \$	12,000
	LICENSES PERMITS	0	0	0	0	0 175	0	0	610 0	0	125 0	0	0	735 175
771500.0	RESIDENT ACTIVITIES AUDIT FEES	25 0	25 0	25 0	25 0	25	25 0	300						
785000.0	OFFICE SUPPLIES CREDIT REPORTS	100 0	0 4	0	0	0	0	0 20	0	0 4	0 4	0	0 4	100 40
	TOTAL ADMINISTRATIVE EXPENSES	\$ 125	29	25	25	200	25	45	639	29	154	25	29 \$	1,350
910000.0	RESERVE REPLACEMENT	\$ <u>400</u>	400	400	400	400	400	400	400	400	400	400	400 \$	4,800
	TOTAL RESERVE	400	400	400	400	400	400	400	400	400	400	400	400 \$	4,800
	REPLACEMENTS - A/C & APPLIANCE REPLACEMENTS - OTHER	171 43	171 43	171 43	171 43	171 43	171 43	171 43	171 43	171 43	171 43	171 43	171 43	2,047 514
	TOTAL REPLACEMENTS	213	213	213	213	213	213	213	213	213	213	213	213 \$	2,561
	TOTAL OPERATING EXPENSES	5,562	4,994	10,149	5,134	5,471	5,237	6,413	5,844	5,294	7,533	7,114	5,171	73,916
	NET OPERATING INCOME	10,082	10,667	5,495	10,510	10,173	10,407	9,316	9,817	10,367	8,128	8,530	10,489	113,981
	CONTROLLABLE NOI	10,082	10,667	5,495	10,510	10,173	10,407	9,316	9,817	10,367	8,128	8,530	10,489	113,981
	NET CASH	10,082	10,667	5,495	10,510	10,173	10,407	9,316	9,817	10,367	8,128	8,530	10,489	113,981

		2019
GL ACCT	DESCRIPTION	ANNUAL DESCRIPTION
400000.0	GROSS RENTAL APARTMENTS INCOME	186,000 Gross rent as shown on rent schedule.
410500.0	VACANCY LOSS - RENTED	(930) Based on a 0.50% Vacancy Loss Rented
453500.0	APPLICATION FEES	170 Application fee is \$85.00 per applicant. Based on 1 move in with
		2 applicants per unit.
454500.0	LATE FEES	2,657 Based on annualized.
		Late fee charges are as follows:
		On the $6th = $150.00$
		On the 11th = $$175.00$
		On the 16th $=$ \$ 200.00
500000.0	SALARIES - MANAGER	1,958 Amount is based on 5% of total Salary from Manager at Crystal
		Lake Apartments.
		Salary reflects 4% increase effective as of May 2019.
503000.0	SALARIES - MAINTENANCE	2,286 Amount is based on 5% of total Salary from Maintenance
		Supervisor at Crystal Lake Apartments.
		Salary reflects 4% increase effective as of May 2019.
507000.0	BONUS	440 This property pays only for the following bonus.
		Move in and Renewal bonuses are based on the projected year's
		move in schedule and split amongst staff (please refer to Bonus
		Schedule for detail monthly figures).
		Estimated at a total of <b><u>\$35.00</u></b> per year on 1 Move Ins.
		(Move ins are being paid at <u>\$25.00</u> to Office staff and split
		amongst them and $\$10.00$ to Maintenance Staff and also split amongst them).
		Estimated at a total of <b>\$405.00</b> per year for <b>9 Renewals.</b>
		(Bersuels are being paid at \$25.00 to Office staff and split
		( <b>Renewals</b> are being paid at \$35.00 to Office staff and split amongst them and <u>\$10.00</u> to Maintenance Staff and also split amongst them).
520000.0	HEALTH INSURANCE	375 Amount is based on a percentage based on two employees.
F20000 0		$(27.4)$ are until based on a $\Gamma_0/$ of colory
530000.0	MANDATED BENEFITS	627 Amount is based on a 5% of salary. Mandated benefit an average of 11% for clerical and 18% for
		maintenance. Mandated benefit including EZ Labor fees, Fica,
		Medicare, Futa, Suta, WC and administrative fees for Co-
		Advantage.
550000.0	ELECTRICITY	2,999 Based on annualized amount including 3% increase.
550200.0	ELECTRICITY - VACANT	19 Based on annualized amount including 3% increase.
553000.0	WASTE	9,281 Based on annualized including a 3 % increase projected.
		Effective as of January 2019.
553500.0	RECYCLING	2,606 Based on annualized including a 3 % increase projected,
FFF000 0		Effective January 2019.
555000.0 556000.0	WATER SEWER	322 Based on annualized including a 6 % increase projected. 335 Based on annualized including a 6 % increase projected.
573500.2	EXTERMINATING - CONTRACT	721 All 4 Pest Control services all 10 units every three months. The
- · · · · · · · · · · · · · · · · · · ·		contract includes baiting for ants and roaches. They also perform rodent control which includes 4 bait station.

574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	223 Ambassador Fire and Safety Equipment performs the annual inspection and recertification of 10 fire extinguishers and trip charge in the month of December for a total amount of \$50.36.
		We are also budgeting <b>\$50.00</b> extra amount for any recharges if necessary in the month of December.
		American Allstate Backflow Specialist, NC. performs the backflow inspection in <b>June \$123.00</b>
576000.2	LANDSCAPING - SERVICE	7,200 One Two Tree perform the Royal Palm Bug Treatment in the month of July. Annual cost is <b>\$ 350.00</b> .
		Mulch installation throughout the entire property performed in the month of <b>November</b> for <b>\$1,900.00</b> and seasonal flowers in front of monument wall, also mulch touch up and seasonal flowers to be done in the month of <b>March</b> for <b>\$1,200.00</b> by <b>Rubio Landscaping.</b>
		Tree trimming throughout the property to be performed in the month of <b>March</b> by <b>Steve's Tree Trimming</b> for <b>\$3,750.00</b> . This includes all hardwood, royal palms, paurotis palms and fan palms.
576500.2	LAWN SERVICE - CONTRACT	6,807 Monthly Lawn service with <b>Rubio Landscaping</b> includes 2 cuts per month including trimming, hedging and weed for al total annual amount of <b>\$4,662.00</b> .
		There will be an additional cut in the summertime during the months of <b>June</b> , <b>July</b> and <b>August</b> for a total annual amount of <b>\$555.00</b> for the three month.
		One-Two-Tree performs fertilization every other month. Annual amount is <b>\$1,590.00</b> .
577500.2	POOL - CONTRACT	3,744 American Pool Service performs pool maintenance twice a week on Mondays and Fridays for a monthly amount of \$312.00.
		Annual amount is \$3,744.00
578200.2	TERMITE WARRANTY RENEWAL	1,815 <b>Evict a Bug</b> provides the termite warranty for the buildings in the total of amount \$907.50 per building during the month of <b>October</b> ; the structure is considered as two buildings.
		Annual amount is \$1,815.00
582500.2	COURTESY PERSONNEL	3,444 We have budgeted to change contracts with TennState Protective Solutions, LLC. The hourly rate is \$14.50 per hour.
		The hours are from 9:00 pm to 6:00 am Friday through Sunday for 9 hours per day.
		The hours are from 10:00 pm to 5:00 am Monday through Thursday for 7 hours per day.
		The following holidays are included at an hourly overtime rate of \$21.75 per hour:
		New Years Day / Martin Luther King Day / President's Day / Memorial Day / Independence Day / Labor Day / Thanksdiving
583000.2	COMPUTER MAINTENANCE - CONTRACT	300 We have allocated an annual amount towards <b>Budget Builder</b> sofware in <b>October</b> at <b>\$300.00</b>

600000.3	HVAC - SUPPLIES	357 Allocated to purchase A/C filters monthly, thermostats, Freon, repairs and regular maintenance of the appliances and the A/C's.
604000.3	APPLIANCES - SUPPLIES	760 Allocated for appliance supplies such as: refrigerator parts, dishwasher parts, washer and dryer parts and etc.
		Replacement of water heather filters every three month is also included on this account.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	200 Allocated for supplies such as door locks, privacy locks, weather- strips, etc. Also for items in common areas and turnover units.
627500.3	DRAPERIES / VERTICAL - SUPPLIES	200 Allocated for any supplies needed for repairs of vertical blinds.
630000.3	ELECTRICAL - SUPPLIES	364 Allocated for minor replacements or items such as light bulbs, fixtures, emergency lighting, parking lights and any other electrical supplies needed within unit as well as common areas.
642500.2	PAINTING - SERVICE	320 Allocated to paint vacant units using <b>Deco &amp; More</b> . We are budgeting to paint at least half of all of the vacant units.
642500.3	PAINTING - SUPPLIES	300 This amount is an annualized amount that is allocated to purchase painting supplies used to paint vacant units after move- outs and also Paint for touch up on the buildings in case of graffiti or any damages to exterior paint. Also allocated to paint the garage doors on each unit.
647500.3	PLUMBING - SUPPLIES	300 This amount is use for any replacements of parts such as: faucets, flappers, sink/tub drain plugs, toilet seats etc., or any supplies needed to be ordered for emergency purposes.
647500.4	PLUMBING - REPAIRS	250 This amount has been allocated for any necessary plumbing repairs. Most plumbing issues are repaired by onsite maintenance.
650000.3	POOL - SUPPLIES	1,198 Allocated to purchase 4 filters cartridges <b>twice a year</b> for an annual total amount of <b>\$499.00</b>
		We have also allocated to purchase a life ring and throw rope for a total annual amount of <b>\$200.00</b>
660000.3	WINDOW - SUPPLIES	300 Allocated to replace damaged window screens, safety locks and window balances as needed in all units.
660000.4	WINDOW - REPAIRS	280 Allocated to repair any window damage.

700000.0	NON AD VALOREM	2,131 Based on amount paid last year in the month of <b>November</b> . Non Ad Valorem.
740000.0	GENERAL INSURANCE	744 Information provided by Yoly Lopez.
755000.0	MANAGEMENT FEES	12,000 Based on \$1,000.00 Monthly Flat Rate.
767500.0	LICENSES	735 <b>Division of Hotel and Restaurant - \$125.00</b> Occupational License paid in the month of <b>October</b>
768000.0	PERMITS	Local Business Tax \$610.00 to be paid in August. 175 Broward County Health Department - Pool Permit \$175.00 paid in the month of May.
771500.0	RESIDENT ACTIVITIES	300 Allocated for Residents Activities expenses.
785000.0	OFFICE SUPPLIES	100 Allocated funds to purchase checks.
788000.0	CREDIT REPORTS	40 We use <b>Real Page</b> for credit and criminal background reports on new applicants. Credit reports are \$20.00 per applicant and we run 2 credit reports per application.
910000.0	RESERVE	4,800 Allocated \$480.00 per unit as requested.
920000.0	REPLACEMENTS - A/C & APPLIANCE	2,047 Amount allocated to replace the following:
		1 Water Heaters at \$620.00 = \$620.00 3 Microwaves at \$180.00 x 3 = \$540.00 1 Washer and Dryer at \$440.75 = \$440.75 1 Stove at \$446.13 = \$446.13
920400.0	REPLACEMENTS - OTHER	514 Amount allocated to purchase closet door.

## **EAST VILLAGE** 7447 NW 33rd STREET Davie, FL 33024 Telephone: (954) 923-7118

2019 **BUDGET & SUPPORTING SCHEDULES** 

PROPERTY:

East Village

NO. OF UNITS:

TOTAL SQUARE FOOTAGE:

155 UNITS

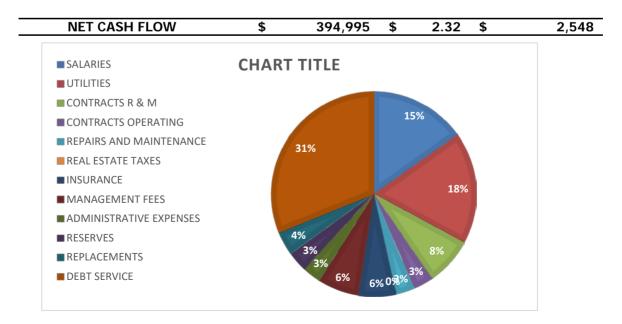
169,974 SQ. FT.



10:08 AM 11/20/2018

# BUDGET SUMMARY 2019

CATEGORY		YEAR		\$/SF		\$/UNIT/YR
INCOME						
RENTAL INCOME	\$	1,810,208	\$	10.65	\$	11,679
RENTAL ADJUSTMENTS	Ψ	(24,355.60)	Ψ	(0.14)	Ψ	(157.13)
OTHER INCOME		112,913.14		0.66		728.47
TOTAL RENTAL INCOME	\$	1,898,766	\$	11.17	\$	12,250
TOTAL INCOME	\$	1,898,766	\$	11.17	\$	12,250
OPERATING EXPENSES						
SALARIES	\$	227,783	\$	1.34	\$	1,470
UTILITIES		266,564.40		1.57		1,719.77
CONTRACTS R & M		114,390.73		0.67		738.00
CONTRACTS OPERATING		46,777.01		0.28		301.79
REPAIRS AND MAINTENANCE		44,997.70		0.26		290.31
REAL ESTATE TAXES		-		-		-
INSURANCE		87,557.29		0.52		564.89
MANAGEMENT FEES		97,938.28		0.58		631.86
ADMINISTRATIVE EXPENSES		44,701.62		0.26		288.40
RESERVES		48,078.96		0.28		310.19
REPLACEMENTS		57,140.00		0.34		368.65
TOTAL OPERATING EXPENSES	\$	1,035,929	\$	6.09	\$	6,683
NET OPERATING INCOME	\$	862,836	\$	5.08	\$	5,567
INTEREST						
DEBT SERVICE		467,841.74		2.75		3,018.33
TOTAL INTEREST	\$	467,842	\$	2.75	\$	3,018



2019 vs 2018

# BUDGET SUMMARY 2018 2019

CATEGORY YEAR YEAR VARIANCE INCOME RENTAL INCOME \$ 1,723,665.00 \$ 1,810,208 \$ 86,543 4,593.34 **RENTAL ADJUSTMENTS** (28,948.94) (24, 355.60)**OTHER INCOME** 114,433.14 112,913.14 (1,520.00)**TOTAL RENTAL INCOME** \$ 1,809,149.21 1,898,766 89,616 \$ \$ **TOTAL INCOME** \$ 1,809,149.21 89,616 \$ 1,898,766 \$ **OPERATING EXPENSES** SALARIES \$ 213,810.17 \$ 227,783 \$ 13,973 UTILITIES 266,564.40 (2,064.34)268,628.74 CONTRACTS R & M 112,385.50 114,390.73 2,005.23 CONTRACTS OPERATING 50,315.46 46,777.01 (3, 538.45)**REPAIRS AND MAINTENANCE** 49,891.17 44,997.70 (4,893.47)**REAL ESTATE TAXES INSURANCE** 87,493.04 87,557.29 64.25 MANAGEMENT FEES 93,457.46 97,938.28 4,480.82 ADMINISTRATIVE EXPENSES 43,311.20 44,701.62 1,390.42 RESERVES 49,661.00 48,078.96 (1,582.04)REPLACEMENTS 39,953.75 57,140.00 17,186.25 TOTAL OPERATING EXPENSES \$ 1,008,907.50 \$ 1,035,929 \$ 27,022 NET OPERATING INCOME \$ 800,241.71 62,595 \$ 862,836 \$ **INTEREST** 467,841.74 DEBT SERVICE 467,887.25 (45.51)**TOTAL INTEREST** \$ 467,887.25 \$ 467,841.74 (45.51)\$ **NET CASH FLOW** \$ 332,354.46 \$ 394,994.52 \$ 62,640.07



INCREASE 1 - June 2019

MONTH OF SCHEDULED INCREASE:

TOTAL OF UNITS:

INCREASED RENT: \$153,005

CURRENT RENT: **\$144,849** 

155

as of 6/1/2019

					CURRENT			INCREASE 1 -		
UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	IN	ICREASE	TOTAL MONTHLY	PERCENT OF	NEW MONTHLY
TYPE	FEET	RENT		UNITS	RENT	PE	ER UNIT	RENT	INCREASE	RENT
A-60%	553	\$837	\$1.514	4	\$3,348	\$	44.00	\$ 881.00	5.26%	\$3,524
A-28%	553	\$363	\$0.656	2	\$726	\$	15.00	\$ 378.00	4.13%	\$756
B-60%	1097	\$1,003	\$0.914	6	\$6,018	\$	58.00	\$ 1,061.00	5.78%	\$6,366
B1-60%	1107	\$1,003	\$0.906	31	\$31,093	\$	58.00	\$ 1,061.00	5.78%	\$32,891
B1-28%	1107	\$438	\$0.396	11	\$4,818	\$	18.00	\$ 456.00	4.11%	\$5,016
B2-60%	960	\$1,003	\$1.045	30	\$30,090	\$	58.00	\$ 1,061.00	5.78%	\$31,830
B2-28%	960	\$438	\$0.456	7	\$3,066	\$	18.00	\$ 456.00	4.11%	\$3,192
B3-60%	979	\$1,003	\$1.025	8	\$8,024	\$	58.00	\$ 1,061.00	5.78%	\$8,488
B3-28%	979	\$438	\$0.447	2	\$876	\$	18.00	\$ 456.00	4.11%	\$912
C-60%	1250	\$1,160	\$0.928	27	\$31,320	\$	68.00	\$ 1,228.00	5.86%	\$33,156
C-28%	1250	\$510	\$0.408	5	\$2,550	\$	20.00	\$ 530.00	3.92%	\$2,650
C1-60%	1285	\$1,160	\$0.903	16	\$18,560	\$	68.00	\$ 1,228.00	5.86%	\$19,648
C1_28%	1285	\$510	\$0.397	4	\$2,040	\$	20.00	\$ 530.00	3.92%	\$2,120
C2-60%	1285	\$1,160	\$0.903	2	\$2,320	\$	68.00	\$ 1,228.00	5.86%	\$2,456
Total COFT	140.074			Tatal	¢144.040				Tatal	¢152.005
Total SQFT	169,974			Total	\$144,849				Total	\$153,005

\$8,156

\$48,936.00

## **Performance Bonuses Schedule**

East Village

Year	2019

Employee Name

Employee Title

Yaritza Cedeño TBD Juan Pedro

Property Manager Asistant Manager Maintenance Super Maintenance Janitor

Move-Ins

Month Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec **Total** 

Franco	Maintenance Su
o Ravelo	Maintenance
a Manejias	Janitor
Employee:	Yaritza Cedeño
Title:	On Site Manage

Occupancy & Delinquency

300.00 300.00 300.00 300.00 300.00 300.00 300.00

300.00 300.00 300.00 300.00 300.00 300.00

300.00

io ger		Employee: Title:	TBD Asistant Manage	۲
ns	Renewals	Occupancy	Move-Ins	Renewals
		& Delinquency		
18.75	271.25	100.00	18.75	271.25
15.00	206.50	100.00	15.00	206.50
16.25	222.25	100.00	16.25	222.25
17.50	255.50	100.00	17.50	255.50
10.00	143.50	100.00	10.00	143.50
18.75	271.25	100.00	18.75	271.25
18.75	253.75	100.00	18.75	253.75
7.50	112.00	100.00	7.50	112.00
6.25	78.75	100.00	6.25	78.75
5.00	63.00	100.00	5.00	63.00
22.50	318.50	100.00	22.50	318.50
18.75	271.25	100.00	18.75	271.25
175.00	\$ 2,467.50	\$ 1,200.00	\$ 175.00	\$ 2,467.50

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500.00	10.75	271.25
\$ 3,600.00	\$ 175.00	\$ 2,467.50
Employee:	Juan Franco	
Title:	Maintenance Super	
Occupancy	Move-Ins	Renewals
& Delinquency		
-	5.00	51.67
-	4.00	39.33
-	4.33	42.33
-	4.67	48.67
-	2.67	27.33
-	5.00	51.67
-	5.00	48.33
-	2.00	21.33
-	1.67	15.00
-	1.33	12.00
-	6.00	60.67
-	5.00	51.67
\$ -	46.67	470.00

\$ 1,200.00	\$ 175.00	\$ 2,467.50			
Employee: Title:	Pedro Ravelo Maintenance		Employee: Title:	Isora Manejias Janitor	5
Occupancy & Delinquency	Move-Ins	Renewals	Occupanc & Delinquer		Renewals
-	5.00	51.67	-	5.00	51.67
-	4.00	39.33	-	4.00	39.33
-	4.33	42.33	-	4.33	42.33
-	4.67	48.67	-	4.67	48.67
-	2.67	27.33	-	2.67	27.33
-	5.00	51.67	-	5.00	51.67
-	5.00	48.33	-	5.00	48.33
-	2.00	21.33	-	2.00	21.33
-	1.67	15.00	-	1.67	15.00
-	1.33	12.00	-	1.33	12.00
-	6.00	60.67	-	6.00	60.67
-	5.00	51.67	-	5.00	51.67
\$ -	46.67	\$ 470.00	\$ -	46.67	470.00

Holiday Year	End Activities
Yaritza Cedeño	250.00
TBD	250.00
Juan Franco	250.00
Pedro Ravelo	250.00
Isora Manejias	250.00
	\$ 1.250.00

TOTALS

\$

Monthly Totals

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Renewals	Occupancy & Delique	ency
	Move-Ins	
	Renewals Holiday	

4,800.00 490.00 6,345.00 1,250.00 12,885.00

	1,150.00
	973.00
	1,017.00
	1,106.00
	797.00
	1,150.00
	1,105.00
	709.00
	620.00
	576.00
	1,282.00
	1,150.00
\$	11,635.00

\$ 1,250.00 \$ 12,885.00

# **SCHEDULE A-1**

**Move-Ins** 

**Move-Outs** 

Renewals

Year	Month	Out	In	Renew
2019	Jan	2	2	16
2019	Feb	1	1	12
2019	Mar	1	1	13
2019	Apr	1	1	15
2019	May	1	1	8
2019	Jun	2	2	16
2019	Jul	2	2	15
2019	Aug	1	1	6
2019	Sep	1	1	5
2019	Oct	0	0	4
2019	Nov	2	2	18
2019	Dec	2	2	16
TOTAL	I	14	14	141

Move Ins	14	Renewal
Renewals	141	Rate
Vacant Units at Beginning of Period	0	91%
Totals	155	

Year	Month	In	Cumulative	Conc	ession
				\$	-
2019	Jan	2	2	\$	-
2019	Feb	1	3	\$	-
2019	Mar	1	4	\$	-
2019	Apr	1	5	\$	-
2019	May	1	6	\$	-
2019	Jun	2	8	\$	-
2019	Jul	2	9	\$	-
2019	Aug	1	10	\$	-
2019	Sep	1	10	\$	-
2019	Oct	0	11	\$	-
2019	Nov	2	13	\$	-
2019	Dec	2	14	\$	-
Total		14	14	\$	-

#### East Village BUDGET DETAIL

		_	January	February	March	April	May	June	July	August	September	October	November	December	Total
400000.0 400500.0	GROSS RENTAL APARTMENTS INCOME GAIN TO LEASE	\$	144,849 1,244	144,849 1,244	144,849 1,244	144,849 1,244	144,849 1,244	153,005 1,244	153,005 1,244	153,005 1,244	153,005 1,244	153,005 1,244	153,005 1,244	153,005 \$ 1,244	1,795,280 14,928
	TOTAL RENTAL INCOME		146,093	146,093	146,093	146,093	146,093	154,249	154,249	154,249	154,249	154,249	154,249	154,249	1,810,208
410000.0	PERCENTAGE OF VACANCY VACANCY LOSS - UNRENTED		-1% (290)	-1% (290)	-1% (290)	-1% (290)	-1% (290)	-1% (306)	(3,591)						
410500.0 411000.0	VACANCY LOSS - RENTED EMPLOYEE APARTMENTS		(435) (1,254)	(435) (1,254)	(435) (1,254)	(435) (1,254)	(435) (1,254)	(459) (1,302)	(5,386) (15,379)						
	NET RENTAL ADJUSTMENTS	\$	(1,978)	(1,978)	(1,978)	(1,978)	(1,978)	(2,067)	(2,067)	(2,067)	(2,067)	(2,067)	(2,067)	(2,067) \$	(24,356)
453500.0 455000.0	APPLICATION FEES LATE FEES		255 1,014	204 1,014	221 1,014	238 1,014	136 1,014	255 1,014	255 1,014	102 1,014	85 1,014	68 1,014	306 1,014	255 1,014	2,380 12,171
456500.0 457500.0	LEASE TERMINATION FEES NSF CHECK FEES		62 21	62 21	62 21	62 21	62 21	62 21	62 21	62 21	62 21	62 21	62 21	62 21	741 257
458000.0	DAMAGE & CLEANING FEES		39	39	39	39	39	39	39	39	39	39	39	39	464
490000.0 497500.0	MISCELLANEOUS PROPERTY CABLE TV INCOME		68 0	68 0	68 0	68 0	68 0	68 0	68 0	68 0	68 0	68 0	68 0	68 3,875	813 3,875
498000.0	WASHER/DRYER INCOME	_	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	91,800
	OTHER PROPERTY INCOME	\$	9,143	9,092	9,109	9,126	9,024	9,143	9,143	8,990	8,973	8,956	9,194	13,018 \$	112,913
TOTAL REI	NTAL INCOME	\$	153,258	153,207	153,224	153,241	153,139	161,326	161,326	161,173	161,156	161,139	161,377	165,201 \$	1,898,766
500000.0	SALARIES - MANAGER	\$	3,655	3,179	3,338	3,496	3,783	3,306	3,802	3,636	3,471	3,802	3,471	3,636 \$	42,574
501000.0 503000.0	SALARIES - ASSISTANT MANAGER SALARIES - MAINTENANCE		2,716 6,506	2,362 5,658	2,480 5,940	2,598 6,223	2,810 6,733	2,456 5,884	2,824 6,766	2,702 6,472	2,579 6,178	2,824 6,766	2,579 6,178	2,702 6,472	31,631 75,778
504000.0	SALARIES - JANITOR		2,066	1,797	1,887	1,976	2,138	1,869	2,149	2,056	1,962	2,149	1,962	2,056	24,066
507000.0 520000.0	BONUS HEALTH INSURANCE		1,150 990	973 861	1,017 904	4,581 947	797 990	1,150 861	1,105 990	709 947	620 904	576 990	1,282 904	2,400 947	16,360 11,239
530000.0	MANDATED BENEFITS	_	2,244	1,951	2,049	2,146	2,322	2,029	2,334	2,232	2,131	2,334	2,131	2,232	26,135
	TOTAL SALARIES	\$	19,328	16,780	17,614	21,969	19,573	17,555	19,971	18,754	17,845	19,442	18,507	20,445 \$	227,783
550000.0 550200.0	ELECTRICITY ELECTRICITY - VACANT	\$	2,627 6	2,627 6	2,627 6	2,627 6	2,627 6	2,627 6	2,627 6	2,627 6	2,627 6	2,627 6	2,627 6	2,627 \$ 6	31,522 71
552000.0 552500.0	TELEPHONE ANSWERING SERVICE		634 84	634 84	634 84	634 84	634 84	634 84	634 84	634 84	634 84	634 84	634 84	634 84	7,612 1,008
553000.0	WASTE		4,035	4,035	4,035	4,035	4,035	4,035	4,035	4,035	4,035	4,439	4,439	4,439	49,634
553500.0 555000.0	RECYCLING WATER		1,030 4,869	1,030 4,869	1,030 4,869	1,133 4,869	13,288 58,428								
556000.0	SEWER	_	4,80 <del>9</del> 8,750	8,750	8,750	4,809 8,750	8,750	8,750	8,750	8,750	8,750	8,750	8,750	8,750	105,002
	TOTAL UTILITIES		22,036	22,036	22,036	22,139	22,139	22,139	22,139	22,139	22,139	22,542	22,542	22,542 \$	266,564
571000.2 571500.2	ALARM - CONTRACT BEEPERS & RADIOS - CONTRACT		63 13	63 13	63 13	63 13	63 13	63 13	63 13	63 13	63 13	63 13	63 13	63 13	762 150
573500.2	EXTERMINATING - CONTRACT		450	450	450	450	450	450	450	450	450	450	450	450	5,394
574000.2 574500.2	FIRE ALARM - CONTRACT FIRE EQUIP MAINTENANCE - CONTRACT		159 464	1,959 0	159 0	159 0	159 0	2,008	159 0	159 0	159 0	159 0	159 0	159 0	5,557 464
575000.2	FIRE SPRINKLERS - CONTRACT		464 675	0	0	0	0	0	0	0	0	0	2,175	0	2,850
575500.2 576000.2	LAKE MAINTENANCE LANDSCAPING - SERVICE		595 0	120	120	120	120	120	120	120	120	120 0	120	120	1,915
576500.2	LANDSCAPING - SERVICE LAWN SERVICE - CONTRACT		5,397	0 3,845	8,665 5,397	3,845	7,000 5,397	3,845	0 5,397	0 3,845	5,397	3,845	16,781 5,397	120 3,845	32,566 55,450
577500.2	POOL - CONTRACT TERMITE		485 0	485	485 0	485	485 0	485	485	485	485 0	485	485	485 0	5,820
578200.2	TOTAL CONTRACTS R & M	_	0 8,301	705 7,639	15,351	950 6,084	0 13,686	111 7,095	0 6,686	0 5,134	6,686	1,696 6,830	0 25,642	5,254	3,462 114,391
582500.2	COURTESY PERSONNEL		3,311	2,981	3,253	3,123	3,278	3,144	3,264	3,253	3,170	3,217	3,206	3,264	38,463
583000.2 583500.2	COMPUTER MAINTENANCE - CONTRACT COPIER MAINTENANCE - CONTRACT		300 54	4,352 54	252 54	252 54	252 54	386 54	252 54	252 54	252 54	602 54	252 54	252 54	7,660 654
	TOTAL CONTRACTS OPERATING	\$	3,666	7,388	3,560	3,429	3,585	3,585	3,571	3,560	3,476	3,874	3,513	3,571 \$	46,777

		January	February	March	April	May	June	July	August	September	October	November	December	Total
$\begin{array}{c} 600000.3\\ 604000.3\\ 610000.3\\ 612500.0\\ 622500.3\\ 637500.3\\ 635000.2\\ 635500.4\\ 636500.4\\ 636800.0\\ 642500.2\\ 642500.3\\ 650000.3\\ 650000.3\\ 650000.3\\ 650000.3\\ 650000.0\\ 665000.0\\ 665000.0\\ 665000.0\\ 6690000.0\\ \end{array}$	HVAC - SUPPLIES APPLIANCES - SUPPLIES BUILDING IMPROVEMENTS - SUPPLIES BUILDING LABOR CLEANING - SUPPLIES DRAPERIES / VERTICAL - SUPPLIES ELECTRICAL - SUPPLIES ELECTRICAL - SUPPLIES ELTERMINATING FIRE SPRINKLERS - REPAIRS GOLF CARTS PAINTING - SERVICE PAINTING - SERVICE PAINTING - SUPPLIES POOL - SUPPLIES POOL - SUPPLIES POOL - REPAIRS RECREATION AREA CAMERA SURVEILANCE SIGNS UNIFORMS ENTRY & ACCESS CARDS	449 740 162 232 208 188 375 120 117 117 13 250 205 197 80 147 42 25 42 25 42 0 22 \$3,750	449 740 162 232 208 188 375 120 117 117 13 120 205 197 80 147 42 25 42 0 22 3,620	449 740 162 232 208 188 375 120 117 117 13 130 205 197 80 147 42 25 42 0 22 3,630	449 740 162 232 208 188 375 120 117 117 13 80 205 197 80 147 42 25 42 750 22 750 22	449 740 162 239 208 188 375 120 117 117 13 80 205 197 80 147 42 25 42 42 0 22 3,587	449 740 162 239 208 188 375 120 117 13 150 205 197 80 147 42 25 42 0 22 3,657	449 740 162 239 208 188 375 120 117 117 13 150 205 197 80 147 42 25 42 42 0 22 3,657	449 740 162 239 208 188 375 120 117 117 13 60 205 197 80 205 197 80 147 42 25 42 20 22 3,567	449 740 162 239 208 188 375 120 117 117 117 117 117 13 50 205 107 80 147 42 25 42 0 22 3,557	449 740 162 239 208 188 375 120 117 117 13 40 205 197 80 147 42 25 42 750 22 4,297	449 740 162 239 208 188 375 120 117 117 117 13 180 205 197 80 147 42 25 42 25 42 0 22 3,687	449 740 162 239 208 188 375 120 117 117 13 150 205 197 80 147 42 25 42 25 42 0 22 3,657 \$	5,386 8,882 1,945 2,840 2,250 4,502 1,440 1,400 1,400 1,400 1,400 1,400 2,456 2,364 959 1,768 500 300 500 1,500 260 44,998
740000.0	GENERAL INSURANCE	\$ 7,251	7,251	7,251	7,251	7,251	7,270	7,251	7,251	7,251	7,251	7,781	7,251 \$	87,557
740000.0	TOTAL INSURANCE	\$ 7,251	7,251	7,251	7,251	7,251	7,270	7,251	7,251	7,251	7,251	7,781	7,251 \$	87,557
755000.0 755500.0	MANAGEMENT FEES ASSET MANAGEMENT FEES	7,663 0	7,660 3,000	7,661 0	7,662 0	7,657 0	8,066 0	8,066 0	8,059 0	8,058 0	8,057 0	8,069 0	8,260 0	94,938 3,000
	TOTAL MANAGEMENT FEES	\$ 7,663	10,660	7,661	7,662	7,657	8,066	8,066	8,059	8,058	8,057	8,069	8,260 \$	97,938
760000.0 762500.0 767500.0 767500.0 770500.0 771000.0 771000.0 771500.0 773500.0 775500.0 775500.0 785000.0 785000.0 78500.0 78500.0 78500.0	AUTO/MILEAGE EXPENSE DUES & SUBSCRIPTIONS FILING FEES PERMITS MARKETING FITNESS/SPA EXPENSE RESIDENT ACTIVITIES AUDIT FEES COMPLIANCE FEES EVICTION FEES SEMINAR & TRAINING PROGRAM POSTAGE, COURIER & DELIVERY OFFICE SUPPLIES OFFICE EXPENSE LEASING & RENTING EXPENSE CREDIT REPORTS MISCELLANEOUS OPERATING EXPENSE TOTAL ADMINISTRATIVE EXPENSES	\$ 42 8 0 0 130 1,200 250 0 55 185 185 189 478 203 250 60 0 0 \$ 3,592	42 8 0 0 1,670 0 400 0 543 55 185 189 857 203 250 48 0 4,450	42 8 500 0 330 9,500 543 55 185 189 378 203 250 52 0 12,484	42 8 0 0 130 0 400 0 543 55 185 189 378 203 250 56 0 2,438	42 8 0 0 350 0 250 0 543 55 185 185 189 378 203 250 32 0 2,617	42 8 0 0 1133 0 250 543 55 185 185 185 189 378 203 250 60 0 2,795	42 8 0 0 250 6 378 185 185 185 189 378 203 250 60 0 2,295	42 8 0 0 133 0 400 0 543 55 185 185 185 189 378 203 250 24 0 2,409	42 8 0 1,307 0 250 0 543 55 185 185 189 378 203 250 20 0 3,562	42 8 0 0 250 0 543 55 185 185 189 378 203 250 16 0 0 2,451	42 8 0 180 0 250 0 543 55 185 189 378 203 250 72 0 2,487	42 \$ 8 0 0 133 0 450 0 543 55 185 189 378 203 250 60 625 3,120 \$	500 100 500 1,487 350 3,522 1,200 3,650 10,000 6,510 665 2,220 2,266 5,110 2,437 3,000 560 625 44,702
910000.0	RESERVE REPLACEMENT	\$ 4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007 \$	48,079
	TOTAL RESERVE	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007	4,007 \$	48,079
920000.0 920300.0 925700.0 930500.0 930700.0 901500.0	REPLACEMENTS - A/C & APPLIANCE REPLACEMENTS - VERTICALS/BLINDS IMPROVEMENTS - REPAIRS & REFINISHING IMPROVEMENTS - SECURITY SYSTEMS IMPROVEMENTS - ELECTRICAL PROFESSIONAL FEES TOTAL REPLACEMENTS	500 30 875 30,000 1,317 0 32,722	500 30 0 1,317 0 1,847	500 30 0 1,317 0 1,847	500 30 875 0 1,317 0 2,722	500 30 0 1,317 0 1,847	500 30 0 1,317 0 1,847	500 30 875 0 1,317 0 2,722	500 30 0 1,317 0 1,847	500 30 0 1,317 0 1,847	500 30 875 0 1,317 0 2,722	500 30 0 1,317 600 2,447	500 30 875 0 1,317 0 2,722	6,000 360 4,375 30,000 15,805 600 57,140

#### East Village BUDGET DETAIL

		January	February	March	April	May	June	July	August	September	October	November	December	Total
	TOTAL OPERATING EXPENSES	112,315	85,678	95,440	82,031	85,948	78,016	80,364	76,727	78,427	81,472	98,682	80,829	1,035,929
	NET OPERATING INCOME	40,944	67,529	57,784	71,210	67,191	83,310	80,962	84,446	82,728	79,666	62,695	84,371	862,836
805000.0 821100.0	INTEREST EXPENSE - 1ST MTG RESERVE INVESTMENT FEE	32,353	32,353	32,353	32,353	32,353	32,353	32,353	32,353	32,353	32,353	32,353	32,353	388,238 26
821200.0 850000.0	SERVICING FEES INTEREST INCOME	0 (131)	8,910 (131)	0 (131)	8,910 (1,574)									
800000.1	PRINCIPAL REDUCTION TOTAL DEBT SERVICE	6,020 38,244	6,020 47,154	6,020 38,244	72,242 467,842									
	TOTAL INTEREST	38,244	47,154	38,244	38,244	38,244	38,244	38,244	38,244	38,244	38,244	38,244	38,244	467,842
	CONTROLLABLE NOI	2,699	20,375	19,540	32,966	28,947	45,065	42,717	46,202	44,484	41,422	24,451	46,127	394,995
	NET CASH	2,699	20,375	19,540	32,966	28,947	45,065	42,717	46,202	44,484	41,422	24,451	46,127	394,995

		2019	
GL ACCT	DESCRIPTION	ANNUAL	DESCRIPTION
400000.0	GROSS RENTAL APARTMENTS INCOME	1,795,280	Based on the rents reflected on Rent Schedule. A 4% rent increase has been allocated starting June 2019.
400500.0	GAIN TO LEASE - HUD	14,928	This amount represents the difference between voucher holder rents and Tax Credit.
			<u>\$1,244.00 x 12= \$14,928.00</u>
			(See Gain to Lease Chart in File)
410000.0	VACANCY LOSS - UNRENTED	(3,591)	This amount is based on 0.25% vacancy rate unrented units.
410500.0	VACANCY LOSS - RENTED	(5,386)	This amount is to total 0.75% vacancy rate between vacant rented and unrented.
411000.0	EMPLOYEE APARTMENTS	(15,379)	Employee Concessions are as follows:
			Property Manager has a full concession for a 2/2 unit.
			Maintenance Tech has a 10% concession for a 2/2 unit.
			Maintenance employee has a 10% concession for a 2/2 unit but lives in a 3/2 and pay the difference.
			Amount reflects rent increase.
			Total annual concession- \$15,379.00.
453500.0	APPLICATION FEES	2,380	Application fee is \$85.00 per applicant. Based on move ins as per the A-1 schedule report x 2 applicants per unit.
455000.0	LATE FEES	12,171	Based on the annualized amount.
			Late fees are as follows:
			On the 6th - \$150.00 On the 11th- \$175.00
			On the 16th- \$200.00
455500.0	PET FEES -OPT	411	Based on half of the annualized amount.
456500.0	LEASE TERMINATION FEES	741	Based on half of the annualized amount.
457500.0	NSF CHECK FEES	257	Based on half of the annualized amount.
458000.0	DAMAGE & CLEANING FEES	464	Based on half of the annualized amount.
490000.0	MISCELLANEOUS PROPERTY	813	Based on half of the annualized amount.
497500.0	CABLE TV INCOME	3,875	Based on actual income received for December 2017.
498000.0	WASHER & DRYER INCOME	91,800	Based on 153 residents renting the washer & dryer at \$50.00 per month.
			Total monthly income- \$7,650.00.
500000.0	SALARIES - MANAGER	42,574	Property Manager's Salary. A 4% increase has been allocated effective May 1st.

11/20/20	10	ACCOUNT FOO	UINOIES				
501000.0	SALARIES - ASSISTANT MANAGER	31,631	Property Assistant Manager's Salary. A 4% increase has been allocated effective May 1st.				
503000.0	SALARIES - MAINTENANCE	75,778	Maintenance Supervisor Salary and Maintenance Technician Salary. A 4% increase has been allocated effective May 1st.				
504000.0	SALARIES - JANITOR	24,066	Housekeeper Salary. Porter Salary. A 4% increase has been allocated effective May 1st.				
507000.0	BONUS	16,360	1. Property Manager and Assistant Manager have a monthly <u>Occupancy</u> incentive bonus if the property closes the month occupied at 98%. Estimated at \$2,400.00 per year.				
			Property Manager \$150.00 monthly x 12 month = \$1,800.00.				
			Assistant Manager \$50.00 monthly x 12 month = \$600.00.				
			TOTAL= <u>\$2,400.00</u>				
			Property Manager and Assistant Manager have a monthly <u>Collection</u> incentive bonus if the property closes the month occupied at 98%. Estimated at \$2,400.00 per year.				
			Property Manager \$150.00 monthly x 12 month = \$1,800.00				
			Assistant Manager \$50.00 monthly x 12 month = \$600.00.				
			TOTAL= <u>\$2,400.00</u>				
			<ol> <li>Move in and Renewal bonuses are based on the projected year's move in schedule and split amongst staff (please refer to Bonus Schedule for detail monthly figures).</li> </ol>				
			Estimated at a total of <b>\$490.00</b> per year on <b>Move Ins.</b>				
			( <b>Move ins</b> are being paid at \$25.00 to Office staff and split amongst them and \$10.00 to Maintenance Staff and also split amongst them).				
			Estimated at a total of <b>\$6,345.00</b> per year for R <b>enewals.</b>				
			( <b>Renewals</b> are being paid at \$35.00 to Office staff and split amongst them and \$10.00 to Maintenance Staff and also split amongst them).				
			<ol> <li>During the month of December funds have been allocated per employee for Christmas and gift certificates. Total amount of Holiday bonus for property: <u>\$1,250.00.</u></li> </ol>				
			4. During the month of April funds have been allocated for performance bonuses. Total amount of performance bonus for property: <u>\$3,475.00.</u>				
520000.0	HEALTH INSURANCE	11,239	We have allocated \$3,732.00 per employee per year to cover the cost of health insurance contribution in South Florida.				

11/20/20		ACCOUNT FOO	INOTES
530000.0	MANDATED BENEFITS	26,135	Mandated benefits at an average of 11% for clerical and 18% for maintenance. Mandated benefits include FICA Medicare, FUTA, SUTA, Worker's Compensation and administrative fee for CoAdvantage.
550000.0	ELECTRICITY	31,522	Based on the annualized amount plus a 3% increase.
550200.0	ELECTRICITY - VACANT	71	Based on the annualized amount plus a 3% increase.
552000.0	TELEPHONE	7,612	Property has services from Comcast for telephone, fax, and internet. (\$5,212.00/Annually)
			A \$50.00 cellular allowance is provided to the Property Manager, Assistant Manager, Maintenance Supervisor and Maintenance Technician. (\$2,400.00/Annually)
552500.0	ANSWERING SERVICE	1,008	We currently have a contract with Sunshine Communications to Answer any afterhours emergency calls on site at a charge of \$84.00.
553000.0	WASTE	49,634	Based on 10% annual increase in October 2018, paid to Waste Management.
			Waste Pickup two times per week on Tuesdays & Friday.
553500.0	RECYCLING	13,288	Based on 10% increase in April, and average annually paid to Waste Management.
			Recycling Pickup once per week. Done on Mondays.
555000.0	WATER	58,428	Based on the annualized amount plus a 6% increase.
556000.0	SEWER	105,002	Based on the annualized amount plus a 6% increase.
571000.2	ALARM - CONTRACT	762	We currently have a contract with <u>MCG Electronics</u> to monitor the office and maintenance shop burglar alarms:
			The office/clubhouse burglar alarm \$31.74 monthly. The maintenance shop burglar alarm \$31.74 monthly.
_			Total annual expense- <u>\$761.76.</u>
571500.2	BEEPERS & RADIOS - CONTRACT	150	Allocated to cover the expense of the beeper use for emergencies and after hour calls at an average of \$12.50 per month.
			Total annual expense- <u>\$150.00.</u>
573500.2	EXTERMINATING - CONTRACT	5,394	We currently have a contract with <u>Massey Pest Control</u> to provide pest control services to 1/3 of the property once per month in addition to the common areas, office and the rodent boxes located throughtout the property. Monthly cost- \$449.50.
			Total annual expense- <u>\$5,394.00.</u>
574000.2	FIRE ALARM - CONTRACT	5,557	We currently have a contract with <u>MCG Electronics Inc.</u> to monitor the fire alarm- \$159.00 monthly. Total annual expense- <u>\$1,908.00.</u>
			Annual Fire Alarm Inspection- <u>\$1,800.00</u> due in February.
			Town of Davie annual fire inspection- <u>\$1,849.47</u> due in June.
			Total annual expense- <u>\$5,557.47.</u>

11/20/20	10	ACCOUNT FOO	INDIES
574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	464	Allocated for the following services:
			<b>Conducted by Ambassador Fire and Safety Equipment:</b> Annual inspection and recertification for 167 extiguishers 5 Extinguishers to Recharge due in January.
			Devices located in each unit, clubhouse, laundry/storage room and maintenance shop.
			6 year Maintenance not due until 2024. Last maintenance compleated in 2018
575000.2	FIRE SPRINKLERS - CONTRACT	2,850	Allocated for the following certifications:
			Bravo Fire Protection conducts the annual <b>Fire Sprinkler</b> , tamper and flow switches inspection <b><u>\$675.00</u></b> due in January.
			Bravo Fire Protection annual <b>Fire Backflow</b> preventor inspection. <b> <u>\$900.00</u></b> due in November. Results to BSI-City of Davie.
			PMS plumbing will conduct Annual <b>Domestic Backflow</b> inspection. <b><u>\$1,275.00</u></b> due in November. Results to BSI-City of Davie.
			Total annual expense- <u>\$2,850.00</u> .
575500.2	LAKE MAINTENANCE	1,915	We currently have a contract with <u>Lake Master Aquatic</u> to perform the monthly lake maintenance and water treatment to the lake- \$120.00 monthly. <u>\$1,440.00</u> annual expense.
			Removal of dead vegetation around lake- \$475.00 due in January.
			Total annual expense - <b>\$1,915.00</b> .
576000.2	LANDSCAPING - SERVICE	32,566	Services to be perform by Rock & Rose :
			Re-touch mulch- <b>\$7,539.60</b> due in March. Mulch the entire property- <b>\$15,656.00</b> due in November. Seasonal flowers- \$1,125.00 twice per year. Total annual expense- <b>\$2,250.00</b> due in March & November. Tree trimming- <b>\$7,000.00</b> due in May. Holiday Poinsettias <b>\$120.00</b> due in December.
			Total annual expense - <u>\$32,565.60.</u>
576500.2	LAWN SERVICE - CONTRACT	55,450	We currently have a contract with <b><u>Rock &amp; Rose</u></b> to perform the monthly service:
			Mowing the lawn 27 cuts per year. Trimming low branches 12 times per year. Irrigation wet check 12 times per year. Fertilization 3 times per year.
			Monthly expense- \$3,465.00. Total annual expense- \$41,580.00.
			Conducted by Plant Health Care Systems- Lawn pest control service- \$1,551.69 per service. Services are conducted bi-monthly. Total annual expense- <b>\$9,310.14</b> .
			Conducted by L.A Rust- Removal of rust- \$380.00 monthly. Total annual expense- <u>\$4,560.00.</u>
			Total annual expense- <u>\$55,450.00.</u>

11/20/201	0	ACCOUNT FOOTNOTES
577500.2	POOL - CONTRACT	5,820 We currently have a contract with <u>American Pool Service</u> to perform the cleaning service of the pool and splash zone 3 times per week at \$485.00 per month.
		Total annual expense- <u>\$5,820.00.</u>
578200.2	TERMITE	3,462 Annual termite warranty renewal for 8 buildings, 1 clubhouse and 1 maintenance shop is completed by <u>Accurate Pest Control.</u>
		Expiration Schedule:
		Bldg A1, A2, A3, B1 - \$1,696.00 due in October.
		Bidg C1, C2 - \$950.00 due in April.
		Bldg D1, E1 - \$704.90 due in February. Clubhouse - \$111.30 due in June.
582500.2	COURTESY PERSONNEL	Total annual expense <b>\$3,462.20</b> 38,463 We currently have a contract with <u>TennState Protective Solutions</u> ,
02300.2	COURTEST PERSONNEL	LLC.
		Service are per year as follows:
		48 hours per week @ 14.50 per hour.
		Monday - Friday 9:00PM - 5:00 AM
		Saturday - Sunday 10:00 PM - 5:00 AM
		52 Holiday hours per year @ 21.75 per hour. The overtime holiday rate has been also calculated for the following
		holidays:
		New Years
		Martin Luther King
		President's Day
		Memorial Day
		Independence Day
		Labor Day
		Thanksgiving Day Christmas Day
583000.2	COMPUTER MAINTENANCE - CONTRACT	7,660 Allocated for the following computer maintenance:
		Hugh McCallum for IT Support- Total annual expense <u>\$1,380.00</u> .
		Software insurance renewal- <b><u>\$48.00</u></b> due in January.
		Check Scanner warranty- <b><u>\$133.75</u></b> due in June.
		AT&T and Bellsouth Fees - Total annual expense- \$67.32.
		Budget Builder Software Program - <b><u>\$350.00</u></b> due in October.
		NDSI IT Support - Total annual expense- <u>\$960.00.</u>
		Private Cloud - Total annual expense- <u>\$63.48</u> .
		Handy Trac System- \$46.49 paid monthly. Total annual expense - <b> <u> </u> <u> </u> <b> </b></b>
		Real Page Core Property Management Suite License Renewal - <b> <u>\$3,288.79</u></b> due in February.
		Real Page Payments - <b><u>\$415.09</u></b> due in February.
583500.2	COPIER MAINTENANCE - CONTRACT	654 We currently have a contract with <b>Delcop</b> , contract covers service and toner \$54.46 monthly.
		Total annual expense- <u>\$653.52</u>

		ACCOUNTIOU	INOTES
600000.3	HVAC - SUPPLIES	5,386	Allocated expense for HVAC supplies and A/C filters three times per year based on the actual expenses.
			Filter replacements are scheduled for May, Aug & Nov. Total annual expense- <u>\$4,886.00.</u> (Allocated based on highest expense, freight expense varies per order.)
			In addition, we allocated <b>\$500.00</b> during the year for any other HVAC supplies including freon as needed.
			Total annual expense- \$5,386.00
604000.3	APPLIANCES - SUPPLIES	8,882	This amount is allocated for any minor repairs as needed.
			Property is now 7 years old and parts are now harder to find due to the age of the appliance causing them to be more expensive.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	1,945	This amount is allocated for supplies such as door locks, privacy locks, weather strips, A/C closet doors, etc.
612500.0	BUILDING LABOR	2,840	Allocated for a Maintenance Supervisor to perform quarterly inspections, organize and any tax credit annual inspection with maintenance and cover for vacation for maintenance supervisor.
622500.3	CLEANING - SUPPLIES	2,500	Allocated for cleaning supplies for daily clubhouse cleaning, amenities and vacant units. This includes purchase of bags for pet stations.
627500.3	DRAPERIES / VERTICAL - SUPPLIES	2,256	Based on annualized. This amount is allocated for any supplies needed for repairs of blinds.
630000.3	ELECTRICAL - SUPPLIES	4,502	Allocated for minor replacements of items such as bulbs, fixtures, emergency lighting, light motion sensors and other electrical supplies.
635000.2	EXTERMINATING	1,440	Allocated for any bed bug treatment as needed using an outside vendor.
635500.4	FIRE ALARM - REPAIRS	1,400	Allocated for any repairs that may be necessary for the alarms on the property in case of power failure or any other emergency.
636500.4	FIRE SPRINKLERS - REPAIRS	1,400	This amount has been allocated for repairs required after inspection is performed.
636800.0	GOLF CARTS	150	Allocated for repairs, maintenance and battery replacement to the golf carts as needed.
637000.3	LANDSCAPING SUPPLIES	250	Allocated for supplies needed for in house irrigation repairs.
642500.2	PAINTING - SERVICE	1,440	Property currently paints in house. We have allocated for 4 units to be painted with an outside vendor in an efford to move in the applicant faster. Based on an average of \$370.00 per unit.
642500.3	PAINTING - SUPPLIES	2,456	This Amount is for painting supplies used to re-paint vacant units after move outs and during renewal process as needed.
647500.3	PLUMBING - SUPPLIES	2,364	This amount is for any replacement of parts such as faucets, flappers, sink/tub drain plugs, etc. Or any supplies needed for emergency purpose.
650000.3	POOL - SUPPLIES	959	Allocated to replace any safety supplies as needed for the pool and the splash pad.
			In addition, we allocated \$710.00 to replace the splash pad filter due in October.

11/20/20	10	ACCOUNT FOO	INOTES
650000.4	POOL - REPAIRS	1,768	Allocated to conduct any repairs needed to the pool or to the splash pad. Additionally, allocated \$1,180.00 to replace main drain grate in February.
654000.0	RECREATION AREA	500	Allocated for any repairs to the playground, picnic tables & BBQ's as needed.
661000.0	CAMERA SURVEILANCE	300	This amount is allocated for minor repairs needed for cameras around the property.
662500.0	SIGNS	500	Due to the age of the property this amount is allocated to replace signs that are fading.
665000.0	UNIFORMS	1,500	The cost of employee uniforms is \$150.00 twice per year. Based on 5 employees. Total annual expense- <b>\$1,500.00</b> .
			Uniforms are distributed in April and October.
690000.0	ENTRY & ACCESS PARKING CARDS	260	Allocated for bulk entry fob for use of clubhouse and pool area, as needed.
740000.0	GENERAL INSURANCE	87,557	Based on annualized amount.
755000.0	MANAGEMENT FEES	94,938	Based on 5% of the Total Rent Income budget projections.
755500.0	ASSET MANAGEMENT FEES	3,000	Based on Management fees paid to Florida Housing Finance Corp in February.
760000.0	AUTO/MILEAGE EXPENSE	500	Mileage reimbursement for staff to go to post office, store, resident activity, trainings, seminars, parts warranty pick-up, etc.
762500.0	DUES & SUBSCRIPTIONS	100	Allocated to purchase magazines required by the LURA.
765000.0	FILING FEES	500	FL- Dept. of State Annual filling Fees- \$500.00 due in March.
767500.0	LICENSES	1,487	Allocated for the following licenses:
			Local Business tax- <u>\$1,306.55</u> due in September. DBPR Occupational License - <u>\$180.00</u> due in November.
768000.0	PERMITS	350	Allocated for the following permits:
			Broward County Health Department pool permit- <u>\$175.00</u> due in May. Splash Zone pad permit- <u>\$175.00</u> due in May.
770500.0	MARKETING	3,522	Allocated for the following items:
			Illustratus newsletter for the residents- \$41.15 monthly. Total annual expense- <b>\$493.80.</b>
			Flyers, Business Cards, etc Total annual expense- \$200.00.
			Flag replacement- \$200.00 twice per year. Flags are repalced in March and October. Total annual expense- <u><b>\$400.00.</b></u>
			LeaseStar - <u><b>\$849.34.</b></u> due in February
			LeaseStar Website - <u>\$691.28.</u> due in February
			Leasing Director to train and monitor the performance of Lease Star, supports property web site and updates pictures, rents and marketing materials - <b><u>\$888.00.</u></b>

11/20/20	A	CCOUNT FOO	INOTES
771000.0	FITNESS/SPA EXPENSE	1,200	We currently have a maintenance agreement with Commercial Fitness- <b><u>\$1,200.00</u></b> due in January.
771500.0	RESIDENT ACTIVITIES	3,650	Amount is allocated for all required resident activities mandated by the LURA including resident events, Holiday parties, weekly Book Club:
			Quarterly LURA required events: Health and nutrition, Financial counseling, Job training, First time home buyer, Life safety training, Tax preparation & Crime watch meeting.
			Holiday events: Be my Valentine, Easter Party, Mother's Day Event, Father's Day Event, 4th of July Party, Back to School Event, Halloween Party, Thanksgiving raffle and Holiday Party.
773000.0	AUDIT FEES	10,000	Allocated for the following audits:
			Audit/ tax fee - <u>\$9,500.00</u> due in March. Paid to Preferred Compliance - <u>\$500.00</u> due in June.
773500.0	COMPLIANCE FEES	6,510	Based on \$3.50 per unit per month to cover the Compliance fee expense.
775000.0	EVICTION FEES	665	Allocated for any evictions during the year as needed.
776500.0	SEMINAR & TRAINING PROGRAM	2,220	Allocated for employee seminars such as Onsite refresher course, Leasing seminar, Compliance seminar, Maintenance seminar etc.
780000.0	POSTAGE, COURIER & DELIVERY	2,266	Amount is allocated for the purchase of stamps, certified mailing, over night packages and courier service for the delivery of weekly packages to the main office.
785000.0	OFFICE SUPPLIES	5,110	Allocated a monthly amount for office supplies.
			Allocated to purchase the bank checks - <b><u>\$579.57</u></b> due in February .
786000.0	OFFICE EXPENSE	2,437	Allocated for water delivery, candy, coffee, creamer, plates, utensils, etc.
787500.0	LEASING & RENTING EXPENSE	3,000	Allocated for Temp Agency Staff to cover as needed.
788000.0	CREDIT REPORTS	560	Cost of credit and criminal reports is \$20.00 per applicant. Based on Schedule A-1 report, 14 move ins x 2 applicants per.
792500.0	MISCELLANEOUS OPERATING EXPENSE	625	Allocated for any miscellaneous items.
910000.0	RESERVE REPLACEMENT	48,079	Information provided by Yoly Lopez
920000.0	REPLACEMENTS - A/C & APPLIANCE	6,000	Allocated \$500.00 per month to replace a/c units, condencing units/ coils, washer/dryers, etc and any appliance as needed.
920300.0	REPLACEMENTS - VERTICALS/BLINDS	360	Allocated to replace any blinds as needed.
925700.0	IMPROVEMENTS - REPAIRS & REFINISHING	4,375	Allocated to install bathfitters in <b>5 apartments</b> at an average cost of <b>\$875.00</b> each.
930500.0	IMPROVEMENTS - SECURITY SYSTEMS	30,000	Allocated <b><u>\$30,000.00</u></b> to install new wireless radio upgrade for the camera system due in January.
		_	

800000.1

PRINCIPAL REDUCTION

### EAST VILLAGE ACCOUNT FOOTNOTES

930700.0 **IMPROVEMENTS - ELECTRICAL** 15,805 Allocated an estimated amount of **\$7,000.00** to install surge protectors at the clubhouse to protect office/camera or electronic equipment located at the management office. Replace 6 LED parking light fixtures- \$8,805.00 (Exsisting lights are no longer under warranty). Total Expense - \$15,805.00 901500.0 PROFESSIONAL FEES 600 To pay for Matern utility study letter due in November. 805000.0 **INTEREST EXPENSE - 1ST MTG** 388,238 Based on Annualized. 821100.0 **RESERVE INVESTMENT FEE** 26 Based on Annualized. 821200.0 SERVICING FEES 8,910 Based on Annualized. 850000.0 INTEREST INCOME (1,574) Based on Annualized.

72,242 Based on Annualized.

# HIGHLAND GARDENS 335 NE 48th Street Deerfield Beach, Fl. 33064 Telephone: (954) 596-5977

2019 BUDGET & SUPPORTING SCHEDULES

PROPERTY: Highland Gardens

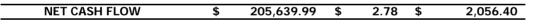
NO. OF UNITS: 100 UNITS

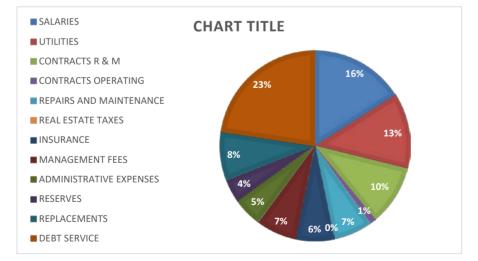
TOTAL SQUARE FOOTAGE: 73,980 SQ. FT.



## **BUDGET SUMMARY**

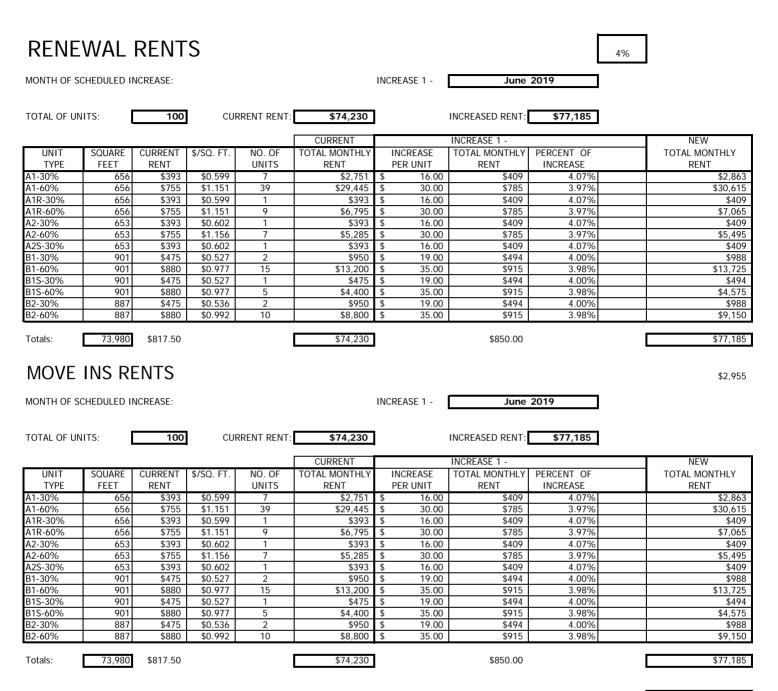
CATEGORY		YEAR		\$/SF		\$/UNIT/YR
INCOME						
RENTAL INCOME	\$	948,489.00	\$	12.82	\$	9,484.89
RENTAL ADJUSTMENTS	•	(32,028.90)	•	(0.43)	•	(320.29)
OTHER INCOME		42,944.36		0.58		429.44
TOTAL RENTAL INCOME	\$	959,404.46	\$	12.97	\$	9,594.04
TOTAL INCOME	\$	959,404.46	\$	12.97	\$	9,594.04
OPERATING EXPENSES						
SALARIES	\$	120,819.46	\$	1.63	\$	1,208.19
UTILITIES		96,477.65		1.30		964.78
CONTRACTS R & M		77,507.95		1.05		775.08
CONTRACTS OPERATING		7,678.08		0.10		76.78
REPAIRS AND MAINTENANCE		50,244.24		0.68		502.44
REAL ESTATE TAXES		-		-		-
INSURANCE		48,720.76		0.66		487.21
MANAGEMENT FEES		52,146.22		0.70		521.46
ADMINISTRATIVE EXPENSES		37,551.95		0.51		375.52
RESERVES		29,850.96		0.40		298.51
REPLACEMENTS		62,325.00		0.84		623.25
TOTAL OPERATING EXPENSES	\$	583,322.27	\$	7.88	\$	5,833.22
NET OPERATING INCOME	\$	376,082.19	\$	5.08	\$	3,760.82
INTEREST						
DEBT SERVICE		170,442.20		2.30		1,704.42
TOTAL INTEREST	\$	170,442.20	\$	2.30	\$	1,704.42





# **BUDGET SUMMARY COMPARISON**

	2018		2019	2019 vs 2018		
CATEGORY	YEAR		YEAR		VARIANCE	
INCOME						
RENTAL INCOME RENTAL ADJUSTMENTS OTHER INCOME	\$ <b>925,804</b> (28,197) 43,776	\$	<b>948,489</b> (32,029) 42,944	\$	<b>22,685</b> (3,832) (832)	
TOTAL RENTAL INCOME	\$ 941,383	\$	959,404	\$	18,021	
TOTAL INCOME	\$ 941,383	\$	959,404	\$	18,021	
OPERATING EXPENSES						
SALARIES	\$ 117,373	\$	120,819	\$	3,447	
UTILITIES	98,056		96,478		(1,578)	
CONTRACTS R & M	76,497		77,508		1,011	
CONTRACTS OPERATING	7,815		7,678		(137)	
REPAIRS AND MAINTENANCE	46,734		50,244		3,511	
REAL ESTATE TAXES	-		-		-	
INSURANCE	46,902		48,721		1,819	
MANAGEMENT FEES	51,245		52,146		901	
ADMINISTRATIVE EXPENSES	35,865		37,552		1,687	
RESERVES	31,669		29,851		(1,818)	
REPLACEMENTS	42,248		62,325		20,077	
TOTAL OPERATING EXPENSES	\$ 554,403	\$	583,322	\$	28,919	
NET OPERATING INCOME	\$ 386,980	\$	376,082	\$	(10,898)	
INTEREST						
DEBT SERVICE	170,487		170,442		(44)	
TOTAL INTEREST	\$ 170,487	\$	170,442	\$	(44)	
NET CASH FLOW	\$ 216,493	\$	205,640	\$	(10,853)	



Move Ins Loss to Lease

\$0

# **Performance Bonuses Schedule**

Year

2019

Employee Name

Employee Title



Property Manager Leasing Consultant Maintenance

	Employee:	Lauri Dorrucci		Employee:	Erika Walsh			
	Title:	Property Mana	ger	Title:	Leasing Consultant			
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins Renewals		Holiday Year	End Activities
	& Delinquency			& Delinquency				
Jan	100.00	25.00	175.00	-	25.00	175.00	Lauri Dorrucci	250.00
Feb	100.00	12.50	87.50	-	12.50	87.50	Erika Walsh	250.00
Mar	100.00	15.00	101.50	-	15.00	101.50	Ramon Rivero	250.00
Apr	100.00	8.75	57.75	-	8.75	57.75		
May	100.00	27.50	189.00	-	27.50	189.00		
Jun	100.00	12.50	87.50	-	12.50	87.50		
Jul	100.00	7.50	59.50	-	7.50	59.50		
Aug	100.00	25.00	175.00	-	25.00	175.00		
Sep	100.00	12.50	87.50	-	12.50	87.50		
Oct	100.00	22.50	161.00	-	22.50	161.00		
Nov	100.00	18.75	131.25	-	18.75	131.25		
Dec	100.00	12.50	87.50	-	12.50	87.50		
Total	\$ 1,200.00	\$ 200.00	\$ 1,400.00	\$-	\$ 200.00	\$ 1,400.00		\$ 750.00

	Employee:	Ramon Rivero	
	Title:	Maintenance	
Month	Occupancy	Move-Ins	Renewals
	& Delinquency		
Jan	-	20.00	100.00
Feb	-	10.00	50.00
Mar	-	12.00	58.00
Apr	-	7.00	33.00
May	-	22.00	108.00
Jun	-	10.00	50.00
Jul	-	6.00	34.00
Aug	-	20.00	100.00
Sep	-	10.00	50.00
Oct	-	18.00	92.00
Nov	-	15.00	75.00
Dec	-	10.00	50.00
Total	\$ -	\$ 160.00	\$ 800.00

Occupancy & Deliquency

Move-Ins Renewals

Holiday

TOTALS
1,200.00

560.00

750.00

3,600.00

6,110.00

\$

### Monthly Totals

Jan	620.00
Feb	360.00
Mar	403.00
Apr	273.00
May	663.00
Jun	360.00
Jul	274.00
Aug	620.00
Sep	360.00
Oct	577.00
Nov	490.00
Dec	360.00
	E 240.00
	5,360.00

Ck

	 5,360.00
Balance	\$ 750.00
	 6,110.00

### Move-Ins

# **SCHEDULE A-1**

### Move-Outs

**Renewals** 

Year	Month	Out	In	Renew
2019	Jan	2	2	10
2019	Feb	1	1	5
2019	Mar	1	1	6
2019	Apr	1	1	3
2019	May	2	2	11
2019	Jun	1	1	5
2019	Jul	1	1	3
2019	Aug	2	2	10
2019	Sep	1	1	5
2019	Oct	2	2	9
2019	Nov	2	2	8
2019	Dec	1	1	8 5
TOTAL		16	16	80
Move Ins	Γ	16		Renewal
Renewals		80		Rate
Vacant Units at beginning of p	eriod	4		83%
TOTAL		100		

CONCESSIONS Year Month Cumulative Concess In \$ -2019 Jan 2 2 -2019 Feb 1 1 -Mar 2019 1 1 -2019 Apr 1 1 -. May 2019 2 2 -Jun 2019 1 1 --2019 Jul 1 1 2019 Aug 2 2 2019 Sep 1 1 -Oct 2 2 -2019 2019 Nov 2 2 -2019 Dec 1 1 -16 16 TOTAL \$

# Highland Gardens BUDGET DETAIL

			January	February	March	April	May	June	July	August	September	October	November	December		Total
400000.0 400500.0	GROSS RENTAL APARTMENTS INCOME GAIN TO LEASE	\$	74,230 3,087	74,230 3,087	74,230 3,087	74,230 3,087	74,230 3,087	77,185 3,087	77,185 3,087	77,185 3,087	77,185 3,087	77,185 3,087	77,185 3,087	77,185 3,087	\$	911,445 37,044
	TOTAL RENTAL INCOME		77,317	77,317	77,317	77,317	77,317	80,272	80,272	80,272	80,272	80,272	80,272	80,272		948,489
410000.0 410500.0 411000.0	PERCENTAGE OF VACANCY VACANCY LOSS - UNRENTED VACANCY LOSS - RENTED EMPLOYEE APARTMENTS		<b>2.00%</b> (371) (1,113) (1,133)	<b>2.00%</b> (371) (1,113) (1,133)	<b>2.00%</b> (371) (1,113) (1,133)	<b>2.00%</b> (371) (1,113) (1,133)	<b>2.00%</b> (371) (1,113) (1,133)	<b>2.00%</b> (386) (1,158) (1,163)	<b>2.00%</b> (386) (1,158) (1,163)	<b>2.00%</b> (386) (1,158) (1,163)	<b>2.00%</b> (386) (1,158) (1,163)	<b>2.00%</b> (386) (1,158) (1,163)	<b>2.00%</b> (386) (1,158) (1,163)	<b>2.00%</b> (386) (1,158) (1,163)		(4,557) (13,672) (13,800)
411000.0	NET RENTAL ADJUSTMENTS	\$	(2,617)	(2,617)	(2,617)	(2,617)	(2,617)	(2,706)	(2,706)	(2,706)	(2,706)	(2,706)	(2,706)	(2,706)	\$	(32,029)
450000.0 453500.0 458000.0 490000.0 495000.0 497500.0 498000.0	LAUNDRY INCOME APPLICATION FEES LATE FEES DAMAGE & CLEANING FEES MISCELLANEOUS PROPERTY SECURITY DEPOSIT FORFEITS CABLE TV INCOME WASHER/DRYER INCOME OTHER PROPERTY INCOME	\$ \$	249 425 329 22 4 57 41 2,565 3,692	249 255 329 22 4 57 41 2,565 3,522	249 289 329 22 4 57 41 2,565 3,556	249 204 329 22 4 57 41 2,565 3,471	249 459 329 22 4 57 41 2,565 3,726	249 255 329 22 4 57 41 2,565 3,522	249 187 329 22 4 57 41 2,565 3,454	249 425 329 22 4 57 41 2,565 3,692	249 255 329 22 4 57 41 2,565 3,522	249 391 329 22 4 57 41 2,565 3,658	249 340 329 22 4 57 41 2,565 3,607	249 255 329 22 4 57 41 2,565 3,522	\$	2,988 3,740 3,943 266 43 689 496 30,780 42,944
TOTAL REN	TAL INCOME	\$	78,392	78,222	78,256	78,171	78,426	81,088	81,020	81,258	81,088	81,224	81,173	81,088	\$	959,404
500000.0 502200.0 503000.0 507000.0 520000.0 530000.0	SALARIES - MANAGER SALARIES - LEASING AGENTS SALARIES - MAINTENANCE BONUS HEALTH INSURANCE MANDATED BENEFITS TOTAL SALARIES	\$	3,443 1,854 2,938 620 330 1,112 10,297	2,994 1,612 2,555 360 287 967 8,775	3,144 1,692 2,683 403 301 1,015 9,239	3,293 1,773 2,811 2,373 316 1,063 11,629	3,563 1,918 3,041 663 330 1,150 10,665	3,114 1,676 2,657 360 287 1,005 9,100	3,581 1,928 3,056 274 330 1,156 10,325	3,425 1,844 2,923 620 316 1,106 10,234	3,270 1,760 2,790 360 301 1,056 9,537	3,581 1,928 3,056 577 330 1,156 10,628	3,270 1,760 2,790 490 301 1,056 9,667	3,425 1,844 2,923 1,110 316 1,106	\$	40,103 21,590 34,224 8,210 3,746 12,947 120,819
550000.0 550200.0 552200.0 552500.0 553000.0 554000.0 555000.0 556000.0	ELECTRICITY ELECTRICITY - VACANT TELEPHONE ANSWERING SERVICE WASTE GAS WATER SEWER TOTAL UTILITIES	\$	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	906 97 917 84 1,592 53 1,969 2,421 8,040	97 917 84 1,592	\$ \$ \$	10,877 1,160 11,004 1,008 19,108 640 23,624 29,057 96,478
571000.2 57200.2 57200.2 57300.2 57300.2 574000.2 574000.2 574000.2 57600.2 57600.2 57600.2 57600.2 577000.2 577000.2	ALARM - CONTRACT BUILDING IMPROVEMENT - CONTRACT CAMERA SURVEILLANCE CLEANING - BUILDING ELEVATOR - CONTRACT FIRE ALARM - CONTRACT FIRE ALARM - CONTRACT FIRE SPRINKLERS - CONTRACT LANDSCAPING - SERVICE LAWN SERVICE - CONTRACT ORNAMENTAL TERMITE WARRANTY RENEWAL TRASH CHUTE CLEANING CONTRACT TOTAL CONTRACTS R & M	_	75 265 400 1,400 713 300 106 0 1,205 120 979 450 232 189 6,434	75 265 400 1,400 713 300 106 0 0 120 979 0 232 189 4,779	75 265 400 1,400 1,400 106 0 0 6,390 979 250 232 189 11,299	75 265 400 1,400 713 300 106 0 0 120 979 979 200 232 189 4,979	75 265 400 1,400 713 300 106 0 0 120 979 250 232 189 5,029	75 265 400 1,400 713 300 106 2,233 0 120 979 0 232 189 7,012	75 265 400 1,400 713 300 106 0 0 120 979 979 250 232 189 5,029	75 265 400 1,400 713 300 106 0 0 120 979 200 232 189 4,979	75 265 400 1,400 713 300 106 0 0 120 979 250 232 189 5,029	75 265 400 1,400 713 300 106 0 120 979 0 232 689 5,279	75 1,325 400 1,400 713 300 2,388 0 0 0 3,960 979 250 232 189 12,211	75 265 400 1,400 1713 300 106 470 0 120 979 200 232 189 5,449		899 4,240 4,803 16,800 8,561 3,600 3,554 2,703 1,205 11,550 11,745 2,300 2,780 2,768 77,508

#### Highland Gardens BUDGET DETAIL

		Ja	inuary	February	March	April	May	June	July	August	September	October	November	December	Total
582000.2 583000.2	CABLE TV		121 254	121	121	121	121	121	121 206	121 206	121 206	121 506	121	121	1,451
583000.2 583500.2	COMPUTER MAINTENANCE - CONTRACT COPIER MAINTENANCE - CONTRACT		254 191	2,851 0	206	206	206 0	206			206		206	206	5,464 763
583500.2				0	0	191	5	0	191	0	-	191	0	Ű.	
	TOTAL CONTRACTS OPERATING	\$	566	2,972	327	518	327	327	518	327	327	818	327	327 \$	7,678
600000.3	HVAC - SUPPLIES		797	797	797	797	797	797	797	797	797	797	797	797	9,564
603000.4	ALARM - REPAIRS		11	11	11	11	11	11	11	11	11	11	11	11	134
604000.3	APPLIANCES - SUPPLIES		370	370	370	370	370	370	370	370	370	370	370	370	4,444
610000.3	BUILDING IMPROVEMENTS - SUPPLIES		213	213	213	213	213	213	213	213	213	213	213	213	2,559
612500.0	BUILDING LABOR		150	150	150	150	154	154	154	154	154	154	154	154	1,832
622500.2	CLEANING - SERVICE		245	163	179	138	262	163	130	245	163	229	204	163	2,280
622500.3	CLEANING - SUPPLIES		214	214	214	214	214	214	214	214	214	214	214	214	2,567
630000.3	ELECTRICAL - SUPPLIES		327	327	327	327	327	327	327	327	327	327	327	327	3,922
630000.4	ELECTRICAL - REPAIRS		202	202	202	202	202	202	202	202	202	202	202	202	2,425
632500.4	ELEVATOR - REPAIRS		318	318	318	318	318	318	318	318	318	318	318	318	3,810
635500.4	FIRE ALARM - REPAIRS		247	247	247	247	247	247	247	247	247	247	247	247	2,963
636000.3 636700.4	FIRE EQUIP MAINTENANCE - SUPPLIES ENTRY SYSTEM REPAIRS		90	90	90	90	90	90	90	90	90	90	90	90	1,075
636700.4 642500.2	PAINTING - SERVICE		17 58	17 58	17 58	17 58	17 58	17 58	17 58	17 58	17 58	17 58	17 58	17 58	200 690
642500.2 642500.3	PAINTING - SERVICE PAINTING - SUPPLIES		58 114	58 114	58 114	58 114	58 114	58 114	58 114	58 114	58 114	58 114	58 114	58 114	1,370
647500.3	PLUMBING - SUPPLIES		231	231	231	231	231	231	231	231	231	231	231	231	2,775
647500.3	PLUMBING - REPAIRS		182	182	182	182	182	182	182	182	182	182	182	182	2,178
652500.4	ROOF - REPAIRS		50	50	50	50	50	50	50	50	50	50	50	50	600
656500.4	TRASH CHUTE - REPAIRS		79	79	79	79	79	79	79	79	79	79	79	79	950
660000.3	WINDOW - SUPPLIES		2	2	2	2	2	2	2	2	2	2	2	2	27
661000.4	CAMERA SUVEILLANCE - REPAIRS		56	56	56	56	56	56	56	56	56	56	56	56	675
662500.0	SIGNS		20	20	20	20	20	20	20	20	20	20	20	20	235
665000.0	UNIFORMS		0	0	0	450	0	0	0	0	0	450	0	0	900
670000.0	MISCELLANEOUS REPAIRS & MAINTENANCE		35	35	35	35	35	35	35	35	35	35	35	35	418
690000.0	ENTRY & ACCESS CARDS		21	21	21	21	21	21	21	21	21	21	21	21	250
	TOTAL REPAIRS & MAINTENANCE	\$	4,164	4,082	4,098	4,507	4,185	4,086	4,053	4,168	4,086	4,602	4,127	4,086 \$	50,244
740000.0	GENERAL INSURANCE	\$	4,029	4,029	4,029	4,029	4,029	4,049	4,029	4,029	4,029	4,029	4,381	4,029 \$	48,721
	TOTAL INSURANCE	\$	4,029	4,029	4,029	4,029	4,029	4,049	4,029	4,029	4,029	4,029	4,381	4,029 \$	48,721
	TOTAL INSURANCE	φ	4,027	4,029	4,027	4,027	4,027	4,047	4,029	4,029	4,029	4,029	4,301	4,027 \$	40,721
750000.0	MANAGEMENT FEES - ALLIANT	\$	348	348	348	348	348	348	348	348	348	348	348	348 \$	4,176
755000.0	MANAGEMENT FEES	-	3,920	3,911	3,913	3,909	3,921	4,054	4,051	4,063	4,054	4,061	4,059	4,054	47,970
	TOTAL MANAGEMENT FEES	\$	4,268	4,259	4,261	4,257	4,269	4,402	4,399	4,411	4,402	4,409	4,407	4,402 \$	

#### Highland Gardens BUDGET DETAIL

		January	February	March	April	May	June	July	August	September	October	November	December		Total
760000.0	AUTO/MILEAGE EXPENSE \$	97	97	97	97	97	97	97	97	97	97	97	97	\$	1,162
762500.0	DUES & SUBSCRIPTIONS	4	4	4	4	4	4	4	4	4	4	4	4		50
767500.0	LICENSES	0	0	0	0	0	0	586	0	0	750	155	0		1,491
768000.0	PERMITS	0	0	0	238	0	200	0	0	0	0	0	0		438
770500.0	MARKETING	215	1,951	215	935	215	215	215	215	215	935	215	215		5,760
771000.0	FITNESS/SPA EXPENSE	1,200	0	0	0	0	0	0	0	0	0	0	0		1,200
771500.0	RESIDENT ACTIVITIES	170	270	170	170	570	600	170	170	170	300	200	200		3,160
773000.0	AUDIT FEES	0	0	11,830	0	0	500	0	0	0	0	0	0		12,330
776500.0	SEMINAR & TRAINING PROGRAM	135	135	135	135	135	135	135	135	135	135	135	135		1,620
780000.0 785000.0	POSTAGE, COURIER & DELIVERY OFFICE SUPPLIES	197 336	197 588	197 236	197 236	197 236	197 236	197 236	197 236	197 236	197 236	197 236	197 236		2,369 3,285
785000.0	OFFICE SUPPLIES OFFICE EXPENSE	330 158	588 158	230 158	230 158	236 158	230 158	230 158	236 158	236 158	236 158	236 158	236 158		3,285
787000.0	REFERRAL FEES	42	42	42	42	42	42	42	42	42	42	42	42		504
787500.0	LEASING & RENTING EXPENSE	48	48	48	48	48	48	48	48	48	48	48	48		572
788000.0	CREDIT REPORTS	100	60	68	48	108	60	40	100	60	92	80	60		880
792500.0	MISCELLANEOUS OPERATING EXPENSE	30	30	30	30	30	30	30	30	30	30	30	500		830
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,														¢	
	TOTAL ADMINISTRATIVE EXPENSES \$	2,733	3,581	13,231	2,339	1,841	2,523	1,963	1,433	1,393	3,025	1,598	1,893	Þ	37,552
910000.0	RESERVE REPLACEMENT \$	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	\$	29,851
	TOTAL RESERVE	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488	2,488		29,851
901500.0 92000.0 920100.0 920200.0 930300.0 930700.0 931900.0	PROFESSIONAL FEES REPLACEMENTS - A/C & APPLIANCE REPLACEMENTS - CARPET & VINVL REPLACEMENTS - COUNTER & CABINETS IMPROVEMENTS - AWNING IMPROVEMENTS - ELECTRICAL IMPROVEMENTS - ENTRY GATE TOTAL REPLACEMENTS	15 599 1,472 100 0 0 2,186	15 599 1,472 100 9,600 5,565 0 17,351	15 599 1,472 100 0 0 2,186	15 599 1,472 100 2,100 0 8,828 13,114	15 599 1,472 100 0 0 0 12,186	15 599 1,472 100 0 0 0 2,186	15 599 1,472 100 0 0 0 2,186	15 599 1,472 100 0 0 0 2,186	15 599 1,472 100 0 0 2,186	15 599 1,472 100 0 0 2,186	15 599 1,472 100 0 0 2,186	15 599 1,472 100 0 0 2,186		180 7,188 17,664 1,200 11,700 5,565 8,828 62,325
		45.004	(0.255	50 107	FF 000	52.050	44.010	42.020	40.004	44 547	45 500	40,404	42 ( 22		500.000
	TOTAL OPERATING EXPENSES	45,204	60,355	59,197	55,899	53,059	44,212	43,029	42,294	41,516	45,503	49,431	43,623		583,322
	NET OPERATING INCOME	33,188	17,867	19,059	22,272	25,367	36,876	37,991	38,963	39,571	35,721	31,742	37,465		376,082
801500.0	INTEREST EXPENSE - CONVENTIONAL MORTGAGE	10,941	10,941	10,941	10,941	10,941	10,941	10,941	10,941	10,941	10,941	10,941	10,941		131,291
801500.1	PRINCIPAL REDUCTION	3,281	3,281	3,281	3,281	3,281	3,281	3,281	3,281	3,281	3,281	3,281	3,281		39,367
	INTEREST INCOME	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)	(18)		(216)
	TOTAL DEBT SERVICE	14.204	14,204	14.204	14,204	14.204	14.204	14,204	14.204	14.204	14.204	14.204	14,204		170,442
	TOTAL DEBT SERVICE	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204		170,442
	TOTAL INTEREST	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204	14,204		170,442
	CONTROLLABLE NOI	18,984	3,664	4,855	8,069	11,164	22,672	23,787	24,760	25,368	21,517	17,539	23,261		205,640
	NET CASH	18,984	3,664	4,855	8,069	11,164	22,672	23,787	24,760	25,368	21,517	17,539	23,261		205,640

GL ACCT	DESCRIPTION	2019 ANNUAL \$ DESCRIPTION
400000.0	GROSS RENTAL APARTMENTS INCOME	911,445 As per rent scheduled effective June 2019.
400500.0	GAIN TO LEASE - HUD	37,044 This amount represent the difference between voucher holder rents and tax credit rents.
		<u>\$3,087.00 x 12 = \$37,044</u>
		See Gain to Lease chart on file
410000.0	VACANCY LOSS - UNRENTED	(4,557) Amount based on 0.50% vacancy loss unrented.
410500.0	VACANCY LOSS - RENTED	(13,672) This is to complete 1.50% % vacancy rate between vacant rented and unrented.
411000.0	EMPLOYEE APARTMENTS	(13,800) Onsite Manager has a monthly concession on a 1x1 for \$755.00 Jan -Ma
		and \$775.00 Jun-Dec. Maintenance will receive a 50% concession for a 1x1 for \$377.5 monthly Jan-May and \$387.50 Jun-Dec.
450000.0	LAUNDRY INCOME	2,988 Based on annualized.
453500.0	APPLICATION FEES	3,740 Application fees based on \$85.00 per applicant, we allocated based o the projected move ins amount, considering we do two applications pe unit. We allocated an extra one each month for declined and cancelle
		applicants.
454500.0	LATE FEES	3,943 Based on annualized.
		Late fees are as follows: From the 6th - 10th <b>\$150.00</b> From the 10th -15th <b>\$175.00</b> From the 16th on: <b>\$200.00</b>
458000.0	DAMAGE & CLEANING FEES	266 Based on half of the annualized amount.
490000.0	MISCELLANEOUS PROPERTY	43 Based on half of the annualized amount.
495000.0	SECURITY DEPOSIT FORFEITS	689 Based on half of the annualized amount.
497500.0	CABLE TV INCOME	496 Based on half of the annualized amount.
498000.0	WASHER & DRYER INCOME	30,780 Currently there are 57 residents paying for Washers and Dryers at \$45.00 each.
500000.0	SALARIES - MANAGER	40,103 Property Manager's Salary. A 4% increase has been allocated effective May 1st, 2019.
502200.0	SALARIES - LEASING AGENTS	21,590 Property Leasing Agent's Salary. A 4% increase has been allocated effective May 1st, 2019.
503000.0	SALARIES - MAINTENANCE	34,224 Maintenance Supervisor Salary and Maintenance Technician Salary. A 4% increase has been allocated effective May 1st, 2019.

ACCOUNT FOOTNOTES

507000.0 BONUS 8,210 1. Property Manager has a monthly Occupancy incentive bonus if the property closes the month occupied at 98%. Estimated at \$600.00 per year. Property Manager \$50.00 monthly x 12 month = \$600.00 Property Manager has a monthly Collection incentive bonus if the property closes the month collected at 98%. Estimated at \$600.00 per vear. Property Manager \$50.00 monthly x 12 month =  $\frac{600.00}{100}$  per year. 2. Move in and Renewal bonuses are based on the projected year's move in schedule and split amongst staff (please refer to Bonus Schedule for detail monthly figures). Estimated at a total of \$560.00 per year on 16 Move Ins. (Move ins are being paid at \$25.00 to Office staff and split amongst them and 10.00 to Maintenance Staff and also split amongst them). Estimated at a total of \$3,600.00 per year for 80 Renewals. (Renewals are being paid at \$35.00 to Office staff and split amongst them and \$10.00 to Maintenance Staff and also split amongst them). 3. During the month of December funds have been allocated per employee for Christmas and gift certificates. Total amount of Holiday bonus for property: \$750.00 4. During the month of April funds have been allocated for performance bonuses. Total amount of performance bonus for property \$2,100.00. 520000.0 HEALTH INSURANCE 3,746 Property contributes \$3,732.00 per year, per employee for health insurance. Estimated amount per month is \$311.00 per month. MANDATED BENEFITS 530000.0 12,947 Mandated benefits at an average of 11% for clerical category and 18% for maintenance. Mandated benefits include , Medicare, Fica, Suta, Worker's Compensation and administrative fee for Co Advantage. 550000.0 ELECTRICITY 10,877 Based on Annualized plus a 3% increase. 550200.0 **ELECTRICITY - VACANT** 1,160 Based on Annualized plus a 3% increase. 552000.0 TELEPHONE 11,004 Service provided by Comcast for a local phone lines including elevator phone lines and 2 Entry System lines, Fire alarm, Internet for a monthly average of \$ 817.00 In addition we have allocated \$50.00 for the Manager and \$50.00 for the Maintenance Supervisor for emergency calls. Total of \$100.00 per month. 552500.0 ANSWERING SERVICE 1,008 National Answering Service \$84.00 monthly for after hours answering service, allocated an extra invoice for the month of November. 553000.0 WASTE 19,108 Based on current amount plus a 5% increase for 2019.

554000.0	GAS	640 Based on annualized plus a 5% increase expected for 2019. This service is provided by TECO people gas for the Generators.
555000.0	WATER	23,624 Based on annualized plus a 6% increase for 2019.
556000.0	SEWER	29,057 Based on annualized plus a 6% increase for 2019.
571000.2	ALARM - CONTRACT	899 Burglar alarm monitoring service provided by MCG, Electronic for the Office, Club house and Gym, for a monthly amount of \$74.90 No increase for 2019.
572000.2	BUILDING EQUIPMENT - CONTRACT	<ul> <li>4,240 Allocated for maintenance and inspections on both buildings generator with Pioneer Critical Power.</li> <li>Building # 335 - Four (4) 50 point inspection visits per year including:</li> <li>One (1) annual oil and filters change service /year.</li> <li>One (1) annual cooling system drain and refill/ year.</li> <li>Total Yearly cost: \$1,590.00.</li> </ul>
		Building # 333 -Four (4) 50 point inspection visits per year including:
		One (1) annual oil and filters change service /year. One (1) annual cooling system drain and refill/ year. Total Yearly cost: <b>\$1,590.00.</b>
		Load bank test for \$530.00 each generator \$1,060.00 ir November.
572200.2	CAMERA SURVEILLANCE	4,803 Monthly Surveillances for the cameras done by SONITROL which provides monitoring and repairs of the cameras and entry system no increase for 2019. A total of \$400.25 monthly, this amount include the newly installed cameras in 2018.
572500.2	CLEANING - BUILDING	16,800 Amount is allocated for the daily cleaning of the all common areas hallways and leasing office, this include 4 hours daily Mon-Friday with a total of 20 hours per week for a monthly charge of \$1,400.00 per month.
		This service will be provided by GQM, Services.
573000.2	ELEVATOR - CONTRACT	8,561 SCHINDLER Elevator service our elevators, One of each building this includes labor and material contract for 24 hours and any emergency calls for a monthly of <b>\$713.44</b> a 3.23% increase has beer included.
		The Annual elevator inspection will be performed during the month of July at no additional charged.
573500.2	EXTERMINATING - CONTRACT	3,600 Exterminating , New Service Company All Four Pest Control to service the property monthly.
574000.2	FIRE ALARM - CONTRACT	3,554 The Fire Alarm monitoring for both building is provided by MCG, Electronics, building 333 and 335 both buildings monthly \$106.00 Total of <b>\$1,272.00</b> yearly. No increase for 2019.
		Annual fire system Inspection Test for each building a total of

574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	2,703 The Fire extinguisher Inspection performed by AMBASSADOR FIRE AND SAFETY. Allocated total of <b>\$469.79</b> for 133 Fire extinguishers certification during the month of <b>December.</b>
		Fire Backflow preventer and certification test performed by BACKFLOW INSPECTION REPAIR & PLUMBING, INC. <b>\$855.00</b> in the month of <b>June</b> we have a total of 9 backflows.
		Also allocated an extra <b>\$1,378.00 in July</b> for any necessary repairs after the inspection. Based on annualized amount.
575000.2	FIRE SPRINKLERS - CONTRACT	1,205 Fire Sprinklers system and Backflows, ALL FIRE SERVICES, INC will inspect and certified. This service is done during the month of January for both buildings in the amount of \$315.00 for all fire extinguishers.
		Allocated an extra \$890.00 for any necessary repairs needed after the fire sprinklers inspection.
576000.2	LANDSCAPING - SERVICE	11,550 Landscaping service provided by LA, RUST to the rust inhibitor system. <b>\$1,440.00</b> yearly; No increase for 2019.
		<b>Rock &amp; Rose Landscaping</b> , shall trim all trees and palms in accordance with City codes, during the month of April. Total of <b>\$4,350.00</b> .
		Allocated <b>\$3,840.00 JRC</b> in November for a full mulch and a touch up to refresh the mulch in March <b>\$1,920.00</b>
576500.2	LAWN SERVICE - CONTRACT	11,745 Lawn Service provided by J.R.C. Landscaping, twice per month \$978.75 total \$11,745.00 annually.
		Extra cut during the months of June, July and August are included in the contract.
577000.2	ORNAMENTAL	2,300 Lawn spray of the Ornamental for Pest control every other month by DILIGENT LAWN AND PEST CONTROL. Service six time a year for \$250.00 x 6 = <b>\$1,500.00</b> Additional whitefly control quarterly \$200.00 x 4 = <b>\$800.00</b>
578200.2	TERMITE WARRANTY RENEWAL	2,780 Diligent services our property for Termite warranty. No increase for 2019 expense through out the year.
579000.2	TRASH CHUTE CLEANING CONTRACT	2,768 ECOLO, odor control; deodorizes and Sanitizes the trash chutes for both buildings 333 and 335 for \$189.00 monthly <b>\$ 2,268.00</b> Allocated <b>\$500.00</b> for the trash chute deep cleaning during the month of October.
582000.2	CABLE TV	1,451 Based on annualized allocated for cable in club house and (2) Game rooms.
583000.2	COMPUTER MAINTENANCE - CONTRACT	5,464 We have allocated a yearly amount for NDSI - IT Support and Server tech \$2,470.00
		Software Insurance Certificate \$48.00 (January).
		Real Page Resident Portal. OneSite <b>\$523.24 (February)</b> Budget Builder software <b>\$300.00</b> (October).
		One site software Annual fees License renewal facilities, purchasing, SDE and Central <b>\$2,121.80</b>

583500.2	COPIER MAINTENANCE - CONTRACT	763 Allocated <b>\$180.00</b> quarterly maintenance to cover for 2,000 copies per month, also allocated for extra overage charges or color.
600000.3	HVAC - SUPPLIES	9,564 Allocated amount to purchase AC filters, coil, thermostat, acetylene oxygen, nitrogen and any supplies needed.
603000.4	ALARM - REPAIRS	134 Allocated to make any necessary repairs to the alarms based on annualized.
604000.3	APPLIANCES - SUPPLIES	4,444 Allocated amount to purchased appliances parts and any supplies needed.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	2,559 Based on annualized amount allocated for any supplies needed to make repairs around common areas of the property and turn over units.
612500.0	BUILDING LABOR	1,832 Allocated for maintenance supervisor to perform quarterly property inspections, organize any Tax Credit annual inspection with maintenance and cover vacation for maintenance supervisor.
622500.2	CLEANING - SERVICE	2,280 Based on 16 new move ins schedule projected, we allocated amount for cleaning service for to vacant units.
622500.3	CLEANING - SUPPLIES	2,567 Based on Annualized, allocated amount for cleaning supplies for the vacant units and common areas.
630000.3	ELECTRICAL - SUPPLIES	3,922 Allocated for replacements such GFCI, receptacles,, light bulbs fixtures, within units, hallways and common areas.
630000.4	ELECTRICAL - REPAIRS	2,425 Based on annualized allocated amount for any minor repairs needed from any of our vendor.
632500.4	ELEVATOR - REPAIRS	3,810 Allocated amount based on annualized, for any repairs needed to the elevator.
635000.2	EXTERMINATING	900 We allocated an extra \$900.00 for an average of three Bed Bug service if necessary.
635500.4	FIRE ALARM - REPAIRS	2,963 Allocate amount for any repairs needed after the Fire Alarm Inspection
636000.3	FIRE EQUIP MAINTENANCE - SUPPLIES	1,075 Annualized amount allocated to purchase emergency lights, smoke detectors and any supplies needed.
636700.0	ENTRY SYSTEM	500 Amount allocated for any repairs needed.
636700.4	ENTRY SYSTEM REPAIRS	200 Entered a yearly amount for any necessary repairs to the entry system.
642500.2	PAINTING - SERVICE	690 Allocated to help maintenance to pain vacant units if necessary.
642500.3	PAINTING - SUPPLIES	1,370 Allocated amount based on annualized to purchase painting supplies to complete touch ups of hallways, common areas and for vacant unit.
647500.3	PLUMBING - SUPPLIES	2,775 Based on annualized allocated amount for any supplies or replacements of faucets, fluid master, backups etc.
647500.4	PLUMBING - REPAIRS	2,178 Allocated amount based on annualized for any necessary repairs.
652500.4	ROOF - REPAIRS	600 Due to the age of the building we allocated amount in case any roof leaks.
656500.4	TRASH CHUTE - REPAIRS	950 Allocated amount to repair both guillotines in trash chute.
660000.3	WINDOW - SUPPLIES	27 Based on annualized.
661000.4	CAMERA SURVEILLANCE - REPAIRS	675 Amount allocated for any repairs needed.

662500.0	SIGNS	235 Based on annualized allocated to purchased Stop signs, No parking etc.
665000.0	UNIFORMS	900 The allowance for uniforms is <b>\$150.00</b> employee twice per year in <b>April and October.</b> For 1 Maintenance and 2 office staff the cost \$150.00
670000.0	MISCELLANEOUS REPAIRS & MAINTENANCE	418 Based on annualized.
690000.0	ENTRY & ACCESS PARKING CARDS	250 Allocate amount for Key Fobs entry system.
740000.0	GENERAL INSURANCE	48,721 Information provided by BCHA
750000.0	MANAGEMENT FEES ALLIANT	4,176 Based on Management fees paid to Alliant.
755000.0	MANAGEMENT FEES	47,970 Based on 5% of the Total Rent Income budget projections.
760000.0	AUTO/MILEAGE EXPENSE	1,162 Allocated amount for Manager , Leasing and Maintenance for mileage and traveling for going to the Bank, Post office, store, seminar and training, etc.
762500.0	DUES & SUBSCRIPTIONS	50 As per LURA we need to subscribe to 5 magazines per year.
		The Magazines are as follows; Better Homes, Women's Day, Oprah, People, Marie Claire.
767500.0	LICENSES	1,491 City of Deerfield Beach Business License <b>\$586.35</b> in July. Division of Hotel and restaurants in November <b>\$155.00</b> .
768000.0	PERMITS	438 Elevator Permit in the month of June 2 x \$100.00 = <b>\$200.00</b> . City of Deerfield Beach Fire Safety inspection at <b>\$238.00</b> in the Month of April.
770500.0	MARKETING	5,760 Leasing Director, to train and monitor the performance of Lease Star and Lead to Lease, support property web site updates pictures, rents and marketing materials <b>\$576.00</b> .
		For Monthly resident newsletter Illustratus \$508.56
		Leasestar License On line payment \$547.96 Leasing Tracking License \$741.60 Leasestar Web side \$445.99
		Marketing materials such as Flyers, brochures, Thank you cards, welcome cards etc. <b>\$1,500.00</b>
		To order the colorful entrance flags including American flags twice a year <b>\$1,440.00</b>
771000.0	FITNESS/SPA EXPENSE	1,200 Allocated contract amount for the Maintenance Service Plan in January.

771500.0	RESIDENT ACTIVITIES	3,160 Allocated amount to purchased food, decorations, gifts,					
		etc. For residents activities, classes and holiday parties for each					
		quarter as per LURA.					
		The Activities are Schedule as follow;					
		DAILY: activities (Puzzles, Trivial, Checkers, chest etc.).					
		WEEKLY: Bingo, Origami, Knitting, Arts & Craft project,					
		Scrapbooking, etc.					
		MONTHLY activities such as ,Movie Matinee, Karaoke, Crime Watch meeting once per quarter. <b>On Mother's Day, Thanksgiving and</b> <b>Christmas we allocated extra for the special occasion.</b> Financial Class: Once per quarter. Health Classes: Once per quarter.					
		Special Events:					
		Feb- valentine's Day					
		May- Mother's Day					
		June - Father's Day					
		November - Thanksgiving Holiday Lunch					
		December - Holiday Celebration.					
773000.0	AUDIT FEES	12,330 Audit of financial statements by Reznick Group \$ 11,830.00					
		Tangible Personal Property Tax Return and Income Tax					
		Return preparation Payable in March.					
		Audit fees payable to Jose Aponte from Preferred Compliance					
		in the amount of \$500.00 in the month of June.					
776500.0	SEMINAR & TRAINING PROGRAM	1,620 Allocate amount for employees seminars.					
		One Site, refresher seminars, leasing and tax credit seminars and Fair					
		housing law.					
780000.0	POSTAGE, COURIER & DELIVERY	2,369 This amount is allocated for the purchase of stamps, certified					
		mailings, weekly packages to the main office.					
785000.0	OFFICE SUPPLIES	3,285 Allocated a monthly amount for office supplies needed.					
		Office expenses to include the orders of Hartland check for the property					
		charge-computer checks in February.					
786000.0	OFFICE EXPENSE	1,900 Allocated amount based on annualized for the office expenses such as					
		coffee, creamer, sugar, water, flowers and any expense needed for the					
787000.0	REFERRAL FEES	office. 504 We currently offering <b>\$100.00</b> per referral.					
707000.0		Referral fees allocated for some referral through out the year.					
787500.0	LEASING & RENTING EXPENSE	572 For the work number to verify employment income for some applicants.					
788000.0	CREDIT REPORTS	880 We currently use Real Page for credit and background reports.					
		Average charge is \$20,00 per Application.					
		Based on 2 applications per move ins and one extra one each month for					
		cancelled and decline.					
792500.0	MISCELLANEOUS OPERATING EXPENSE	830 For any other necessary miscellaneous operating Expenses.					
910000.0	RESERVE REPLACEMENT	29,851 Information provided by Berkadia.					

920000.0	REPLACEMENTS - A/C & APPLIANCE	7,188 Based on annualized. Plus additional
		Allocated for 3 refrigerator $x $584.86 =$ \$1,754.58Allocated for 3 stoves $x $384.56 =$ \$1,153.68Allocated for 7 Microwaves $x $248.16 =$ \$1,737.12Allocated for 6 AC Air Handler $x $424.00 =$ \$2,544.00
920100.0	REPLACEMENTS - CARPET & VINYL	17,664 For the past last year we have been able to do repairs as necessary. Allocated to continue doing repairs on some units as needed.
920200.0	REPLACEMENTS - COUNTER & CABINETS	1,200 Allocated amount based on the annualized for any cabinet replacement needed.
925200.0	IMPROVEMENTS - PAVING	10,000 Allocated to install handicapped ramp to the parking lot
930300.0	IMPROVEMENTS - AWNING	<ul> <li>11,700 Allocated \$9,600.00 to install 2 new roll up in 333 building and repair 2 roll up screen in 335 building.</li> <li>Added \$2,100.00 to install three Awnings as follow: 1 by SE side of building 333.</li> </ul>
		One (1) by the NE 335 back entrance and one (1) by the NE 3rd Ave entrance.
930700.0	IMPROVEMENTS - ELECTRICAL	5,565 Repair a total of 21 GFCI outdoor receptacle outlets, 7 on 333 building and 14 on building 335.
931900.0	IMPROVEMENTS - ENTRY GATE	8,828 Allocated to install 3 automatic push buttons door openers 1 in building 333 and 2 in 335 entrances.
801500.0	INTEREST EXPENSE - CONVENTIONAL MORTGAGE	131,291 Information provided by Yoly Lopez.
801500.1	PRINCIPAL REDUCTION	39,367 Information provided by Yoly Lopez.
	INTEREST INCOME	(216) Based on Annualized amount.

# OAKLAND PRESERVE 3600 Oakland Preserve Way Oakland Park, FL. 33334 Telephone: (954) 566-0706

2019 BUDGET & SUPPORTING SCHEDULES

PROPERTY: Oakland Preserve

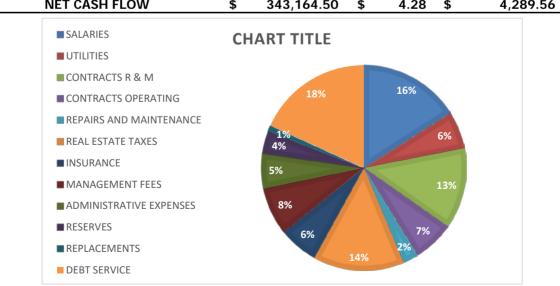
NO. OF UNITS: 80 UNITS

TOTAL SQUARE FOOTAGE: 80,112 SQ. FT.



# BUDGET SUMMARY 2019

CATEGORY		YEAR		\$/SF		\$/UNIT/YR
INCOME						
RENTAL INCOME	\$	944,104.00	\$	11.78	\$	11,801.30
RENTAL ADJUSTMENTS	Ψ	(12,950.15)	Ψ	(0.16)	Ψ	(161.88)
OTHER INCOME		82,156.86		1.03		1,026.96
TOTAL RENTAL INCOME	\$	1,013,310.71	\$	12.65	\$	12,666.38
TOTAL INCOME	\$	1,013,310.71	\$	12.65	\$	12,666.38
OPERATING EXPENSES						
SALARIES	\$	107,190.76	\$	1.34	\$	1,339.88
UTILITIES		39,789.49		0.50		497.37
CONTRACTS R & M		85,769.69		1.07		1,072.12
CONTRACTS OPERATING		43,718.11		0.55		546.48
REPAIRS AND MAINTENANCE		16,428.08		0.21		205.35
REAL ESTATE TAXES		95,924.00		1.20		1,199.05
INSURANCE		41,738.01		0.52		521.73
MANAGEMENT FEES		50,665.54		0.63		633.32
ADMINISTRATIVE EXPENSES		36,399.49		0.45		454.99
RESERVES		24,000.00		0.30		300.00
REPLACEMENTS		6,346.00		0.08		79.33
TOTAL OPERATING EXPENSES	\$	547,969.17	\$	6.84	\$	6,849.61
NET OPERATING INCOME	\$	465,341.54	\$	5.81	\$	5,816.77
INTEREST						
DEBT SERVICE		122,177.04		1.53		1,527.21
TOTAL INTEREST	\$	122,177.04	\$	1.53	\$	1,527.21
	4	242 4/4 50	¢	4.20	¢	4 200 E (
NET CASH FLOW	\$	343,164.50	\$	4.28	\$	4,289.56



# **BUDGET SUMMARY COMPARISON**

		2018		2019	2019	9 vs 2018
CATEGORY	YEAR			YEAR	VARIANCE	
INCOME						
RENTAL INCOME	\$	872,508	\$	944,104	\$	71,596
RENTAL ADJUSTMENTS		(19,907)		(12,950)		6,956
OTHER INCOME		54,950		82,157		27,207
TOTAL RENTAL INCOME	\$	907,551	\$	1,013,311	\$	105,759
TOTAL INCOME	\$	907,551	\$	1,013,311	\$	105,759
OPERATING EXPENSES						
SALARIES	\$	101,726	\$	107,191	\$	5,464
UTILITIES		30,877		39,789		8,913
CONTRACTS R & M		78,256		85,770		7,513
CONTRACTS OPERATING		50,815		43,718		(7,097)
REPAIRS AND MAINTENANCE		14,845		16,428		1,583
REAL ESTATE TAXES		80,000		95,924		15,924
INSURANCE		57,200		41,738		(15,462)
MANAGEMENT FEES		45,378		50,666		5,288
ADMINISTRATIVE EXPENSES		30,640		36,399		5,760
RESERVES		24,720		24,000		(720)
REPLACEMENTS		2,160		6,346		4,186
TOTAL OPERATING EXPENSES	\$	516,617	\$	547,969	\$	31,352
NET OPERATING INCOME	\$	390,934	\$	465,342	\$	74,407
INTEREST						
DEBT SERVICE		61,000		122,177		61,177
TOTAL INTEREST	\$	61,000	\$	122,177	\$	61,177
NET CASH FLOW	\$	329,934	\$	343,165	\$	13,230

							Projected Increase	4%	
MONTH OF S	CHEDULED I	NCREASE:				INCREASE 1 -	June	2019	
TOTAL OF UN	NITS:	80	CU	RRENT RENT:	\$75,520	I	INCREASED RENT:	\$79,808	
									as of 6/1/19
					CURRENT		INCREASE 1 -		NEW
UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	INCREASE	TOTAL MONTHLY	PERCENT OF	TOTAL MONTHLY
TYPE	FEET	RENT		UNITS	RENT	PER UNIT	RENT	INCREASE	RENT
1x1-30	748	\$380	\$0.508	1	\$380	\$15.00	\$395	3.95%	\$395
1x1-60	748	\$824	\$1.102	11	\$9,064	\$44.00	\$868	5.34%	\$9,548
2x2-30	1007	\$456	\$0.453	5	\$2,280	\$18.00	\$474	3.95%	\$2,370
2x2-60	1007	\$984	\$0.977	43	\$42,312	\$57.00	\$1,041	5.79%	\$44,763
3x2-30	1140	\$527	\$0.462	2	\$1,054	\$21.00	\$548	3.98%	\$1,096
3x2-60	1140	\$1,135	\$0.996	18	\$20,430	\$67.00	\$1,202	5.90%	\$21,636
		_				_			
Totals:	80,112				\$75,520				\$79,808

### **Performance Bonuses Schedule**

Oakland Preserve

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2019
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Year

Employee Name

Employee Title



		George Marco Property Mana		Employee: Title:	Juan Candelaria Maintenance			
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Holiday Year	End Activities
	& Delinquency			& Delinquency				
Jan	100.00	-	-		-	-	George Marcos	250.00
Feb	100.00	2.50	31.50		1.00	9.00	Juan Candelaria	250.00
Mar	100.00	2.50	31.50		1.00	9.00	Yulekethia Hankerson	250.00
Apr	100.00	2.50	31.50		1.00	9.00		
May	100.00	-	-		-	-		
Jun	100.00	-	-		-	-		
Jul	100.00	177.50	1,746.50		71.00	499.00		
Aug	100.00	55.00	553.00		22.00	158.00		
Sep	100.00	-	-		-	-		
Oct	100.00	-	-		-	-		
Nov	100.00	2.50	31.50		1.00	9.00		
Dec	100.00	2.50	31.50		1.00	9.00		
Total	\$ 1,200.00	\$ 245.00	\$ 2,457.00	\$-	\$ 98.00	\$ 702.00		\$ 750.00

TOTALS

Monthly Totals

Occupancy & Deliquency	1,200.00	Jan	100.00
Move-Ins	343.00	Feb	144.00
Renewals	3,159.00	Mar	144.00
Holiday	750.00	Apr	144.00
-	\$ 5,452.00	May	100.00
		Jun	100.00
		Jul	2,594.00
		Aug	888.00
		Sep	100.00
		Oct	100.00
		Nov	144.00
		Dec	894.00
			5,452.00

# Move-Ins

# **SCHEDULE A-1**

Move-Outs Renewals

Year	Month	Out	In	Renew
2019	Jan	0	0	0
2019	Feb	0	0	1
2019	Mar	0	0	1
2019	Apr	0	0	1
2019	May	0	0	0
2019	Jun	0	0	0
2019	Jul	7	7	50
2019	Aug	2	2	16
2019	Sep	0	0	0
2019	Oct	0	0	0
2019	Nov	0	0	1
2019	Dec	0	0	1
TOTAL		9.8	9.8	70.2
	1		1	<u> </u>
Move Ins		9.8		Renewal
Renewals		70.2		Rate
Vacant Units at beginning of period	a	0		88%
TOTAL		80		
IUTAL		00	l	

	CONCESSIONS				
Year	Month	In	Cumulative	Concess \$ -	
2019	Jan	0	0	-	
2019	Feb	0	0	-	
2019	Mar	0	0	-	
2019	Apr	0	0	-	
2019	May	0	0	-	
2019	Jun	0	0	-	
2019	Jul	7	7	-	
2019	Aug	2	2	-	
2019	Sep	0	0	-	
2019	Oct	0	0	-	
2019	Nov	0	0	-	
2019	Dec	0	0	-	
TOTAL	-	10	10	\$-	

#### Oakland Preserve BUDGET DETAIL

		_	January	February	March	April	May	June	July	August	September	October	November	December	Total
400000.0 400500.0	GROSS RENTAL APARTMENTS INCOME GAIN TO LEASE	\$	75,520 654	75,520 654	75,520 654	75,520 654	75,520 654	79,808 654	79,808 654	79,808 654	79,808 654	79,808 654	79,808 654	79,808 \$ 654	936,256 7,848
	TOTAL RENTAL INCOME	-	76,174	76,174	76,174	76,174	76,174	80,462	80,462	80,462	80,462	80,462	80,462	80,462	944,104
410000.0	PERCENTAGE OF VACANCY VACANCY LOSS - UNRENTED		<b>0.50%</b> (151)	0.50% (151)	<b>0.50%</b> (151)	<b>0.50%</b> (151)	0.50% (151)	<b>0.50%</b> (160)	0.50% (160)	<b>0.50%</b> (160)	<b>0.50%</b> (160)	<b>0.50%</b> (160)	<b>0.50%</b> (160)	<b>0.50%</b> (160)	(1,873)
410500.0	VACANCY LOSS - RENTED		(227)	(227)	(227)	(227)	(227)	(239)	(239)	(239)	(239)	(239)	(239)	(239)	(2,809)
411000.0 412000.0	EMPLOYEE APARTMENTS		(492) (186)	(492) (186)	(492) (186)	(492) (186)	(492) (186)	(512) (186)	(512) (186)	(512) (186)	(512) (186)	(512) (186)	(512) (186)	(512) (186)	(6,041) (2,228)
412000.0	UNCOLLECTIBLE ACCOUNTS NET RENTAL ADJUSTMENTS	\$	(186)	(186)	(1,055)	(186)	(186)	(186)	(186)	(186)	(186)	(186)	(186)	(1,096) \$	(12,950)
453500.0	APPLICATION FEES		0	17	17	17	0	0	1,207	374	0	0	17	17	1,666
454500.0	LATE FEES		1,746	1,746	1,746	1,746	1,746	1,746	1,746	1,746	1,746	1,746	1,746	1,746	20,957
455500.0 456500.0	PET FEES-OPT LEASE TERMINATION FEES		56 86	56 86	56 86	56 86	56 86	56 86	56 86	56 86	56 86	56 86	56 86	56 86	669 1,028
457500.0	NSF CHECK FEES		64	64	64	64	64	64	64	64	64	64	64	64	771
458000.0	DAMAGE & CLEANING FEES		36	36	36	36	36	36	36	36	36	36	36	36	429
490000.0 498000.0	MISCELLANEOUS PROPERTY WASHER/DRYER INCOME		40 4,680	40 4,680	40 4,680	40 4.680	40 4,680	40 4.680	40 4,680	40 4.680	40 4.680	40 4.680	40 4.680	40 4,680	477 56,160
470000.0	OTHER PROPERTY INCOME	\$	6,708	6,725	6,725	6,725	6,708	6,708	7,915	7,082	6,708	6,708	6,725	6,725 \$	
		Ψ	0,700	0,723	0,723	0,723	0,700	0,700	7,713	7,002	0,700	0,700	0,723	0,725 \$	02,137
TOTAL REN	ITAL INCOME	\$	81,826	81,843	81,843	81,843	81,826	86,073	87,280	86,447	86,073	86,073	86,090	86,090 \$	1,013,311
500000.0	SALARIES - MANAGER	\$	3,032	2,637	2,769	2,900	3,138	2,742	3,154	3,016	2,879	3,154	2,879	3,016 \$	35,317
502400.0	SALARIES - FAMILY SUPPORT COORDINATOR	Ŷ	1,012	880	924	968	1,047	915	1,052	1,007	961	1,052	961	1,007	11,787
503000.0	SALARIES - MAINTENANCE		2,944	2,560	2,688	2,816	3,046	2,662	3,062	2,929	2,796	3,062	2,796	2,929	34,289
507000.0 520000.0	BONUS HEALTH INSURANCE		100 660	144 574	144 603	1,644 632	100 660	100 574	2,594 660	888 632	100 603	100 660	144 603	894 632	6,952 7,493
530000.0	MANDATED BENEFITS	_	975	848	890	932	1,009	882	1,014	970	926	1,014	926	970	11,353
	TOTAL SALARIES	\$	8,723	7,643	8,018	9,892	9,000	7,876	11,536	9,441	8,264	9,042	8,308	9,447 \$	107,191
550000.0	ELECTRICITY	\$	1,337	1,337	1,337	1,337	1,337	1,337	1,337	1,337	1,337	1,337	1,337	1,337 \$	
550200.0 552000.0	ELECTRICITY - VACANT TELEPHONE		9	9	9 390	9	9 390	9 390	9	9	9	9	9	9	107
552000.0	ANSWERING SERVICE		390 84	390 84	390	390 84	390	390	390 84	390 84	390 84	390 84	390 84	390 84	4,680 1,008
553000.0	WASTE		710	710	710	710	710	710	710	710	710	710	710	710	8,524
555000.0 555200.0	WATER WATER - VACANT		143 48	143 48	143 48	143 48	143 48	143 48	143 48	143 48	143 48	143 48	143 48	143 48	1,710 580
556000.0	SEWER		570	570	570	570	570	570	570	570	570	570	570	570	6,842
556200.0	SEWER VACANT	_	25	25	25	25	25	25	25	25	25	25	25	25	299
	TOTAL UTILITIES	\$	3,316	3,316	3,316	3,316	3,316	3,316	3,316	3,316	3,316	3,316	3,316	3,316 \$	39,789
571000.2 572500.2	ALARM - CONTRACT CLEANING - BUILDING		32 2,009	32 2,009	32	32	32	32 2,009	32 2,009	32 2,009	32 2,009	32	32 2,009	32 2,009	381 24,104
573500.2	EXTERMINATING - CONTRACT		2,009	2,009	2,009 0	2,009 382	2,009 0	2,009	2,009	2,009 382	2,009	2,009 382	2,009	2,009	24,104 2,290
574000.2	FIRE ALARM - CONTRACT		318	318	318	318	318	1,368	318	318	318	318	318	318	4,866
574500.2 575000.2	FIRE EQUIP MAINTENANCE - CONTRACT		0	0	0	128	0	0	0	0	0	0	0	0	128
575500.2	FIRE SPRINKLERS - CONTRACT LAKE/FOUNTAIN MAINTENANCE		112	112	0 112	2,500 112	112	112	112	112	112	112	112	112	2,500 1,344
576000.2	LANDSCAPING - SERVICE		3,200	0	3,599	0	0	0	0	0	0	0	6,687	500	13,986
576500.2 577000.2	LAWN SERVICE - CONTRACT ORNAMENTAL		3,025 687	2,100	2,100 687	3,025	2,100 687	3,150	4,075 687	3,150 0	2,100 687	3,025	2,100 687	2,100	32,050 4,121
577000.2	TOTAL CONTRACTS R & M	-	9,382	4,952	8,856	8,505	5,257	7,052	7,232	6,002	5,257	5,877	11,945	5,452	85,770
582500.2 583000.2	COURTESY PERSONNEL COMPUTER MAINTENANCE - CONTRACT		3,113 324	2,808 2,392	3,084 276	2,939 276	3,069 276	2,997 276	3,069 276	3,055 276	3,011 276	3,026 576	3,011 276	3,098 276	36,279 5,775
583000.2 583500.2	COMPUTER MAINTENANCE - CONTRACT COPIER MAINTENANCE - CONTRACT		324	2,392 416	2/6	2/6	276 416	276	276	276 416	2/6	5/6	276 416	276	5,775
	TOTAL CONTRACTS OPERATING	\$	3,437	5,616	3,360	3,215	3,761	3,273	3,345	3,747	3,287	3,602	3,703	3,374 \$	43,718

#### Oakland Preserve BUDGET DETAIL

		January	February	March	April	May	June	July	August	September	October	November	December	Total
600000.3 604000.3 612500.0 612500.2 622500.2 622500.3 630000.3 635000.3 635500.4 636000.4	HVAC - SUPPLIES APPLIANCES - SUPPLIES BUILDING IMPROVEMENTS - SUPPLIES BUILDING LABOR CARPET CLEANING APARTMENTS CLEANING - SERVICE CLEANING - SUPPLIES DRAPERIES / VERTICAL - SUPPLIES ELECTRICAL - SUPPLIES EXTERMINATING - SUPPLIES FIRE ALARM - REPAIRS FIRE EQUIP MAINTENANCE - REPAIRS	January 170 25 83 120 0 375 42 13 45 13 125 13 125 17	February 170 25 83 120 6 0 42 13 45 13 125 17	March 170 25 83 120 6 0 42 13 45 13 125 13 125 17	April 170 25 83 120 6 375 42 13 45 13 125 13 125 17	May 170 25 83 123 0 0 42 13 45 13 125 17	June 170 25 83 123 0 0 42 13 45 13 125 17	July 170 25 83 123 391 375 42 13 45 13 45 13 125 17	August 170 25 83 123 121 0 42 13 45 13 125 13 125 13 125 17	September 170 25 83 123 0 0 0 42 13 45 13 125 17	October 170 25 83 123 0 375 42 13 45 13 125 17	November 170 25 83 123 6 0 42 13 45 13 125 17	December 170 25 83 123 6 0 42 13 45 13 125 17	Total 2,040 300 1,000 1,464 539 1,500 500 150 150 150 150 200
636500.4 636700.4 642500.2 642500.3 647500.3 647500.4 654000.0 662500.0 665000.0	FIRE SPRINKLERS - REPAIRS ENTRY SYSTEM REPAIRS PAINTING - SERVICE PAINTING - SUPPLIES PLUMBING - SUPPLIES PLUMBING - REPAIRS RECREATION AREA SIGNS UNIFORMS TOTAL REPAIRS & MAINTENANCE	13 10 0 50 52 50 25 13 0 \$ 1,238	13 10 32 50 52 50 25 13 0 900	13 10 32 50 52 50 25 13 0 900	13 10 32 50 52 50 25 13 450 1,725	13 10 50 52 50 25 13 0 866	13 10 50 52 50 25 13 0 866	13 10 2,251 50 52 50 25 13 0 3,882	13 10 697 50 52 50 25 13 0 1,685	13 10 0 50 52 50 25 13 0 866	13 10 0 50 52 50 25 13 450 1,691	13 10 32 50 52 50 25 13 0 903	13 10 32 50 52 50 25 13 0 903	150 120 3,107 600 618 600 300 150 900 \$ 16,428
700000.0 715000.0	OTHER TAXES	\$ 6,667 15,920 \$ 22,587	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	6,667 0 6,667	\$ 80,004 15,920 \$ 95,924
740000.0		\$ 3,478 \$ 3,478	3,478 3,478	3,478 3,478	3,478 3,478	3,478 3,478	3,478 3,478	3,478 3,478	3,478 3,478	3,478 3,478	3,478 3,478	3,478 3,478	<u></u>	\$ 41,738 \$ 41,738
755000.0	MANAGEMENT FEES TOTAL MANAGEMENT FEES	4,091 \$ 4,091	4,092 4,092	4,092 4,092	4,092 4,092	4,091 4,091	4,304 4,304	4,364 4,364	4,322 4,322	4,304 4,304	4,304 4,304	4,305 4,305	4,305 4,305	50,666 \$ 50,666
760000.0 762500.0 767500.0 770500.0 771500.0 771500.0 771500.0 773500.0 775000.0 775000.0 785000.0 785000.0 786000.0 785000.0 788000.0	DUES & SUBSCRIPTIONS FILING FEES LICENSES MARKETING FITNESS/SPA EXPENSE RESIDENT ACTIVITIES AUDIT FEES COMPLIANCE FEES EVICTION FEES SEMINAR & TRAINING PROGRAM POSTAGE, COURIER & DELIVERY OFFICE SUPPLIES OFFICE EXPENSE LEASING & RENTING EXPENSE CREDIT REPORTS MISCELLANEOUS OPERATING EXPENSE	\$ 13 8 0 203 1,200 80 280 280 280 167 135 118 182 75 199 0 96 \$ 2,756	13 8 0 1,640 0 0 280 167 135 75 118 435 75 199 4 96 3,249	13 8 500 0 230 0 280 167 135 118 82 75 199 4 96 2,010	13 8 0 203 30 0 280 167 135 118 82 75 199 4 96 1,910	13 8 0 105 80 0 280 167 135 118 82 75 199 0 96	13 8 0 105 230 12,450 280 167 135 118 82 75 199 0 96 13,958	13 8 0 205 0 80 0 280 167 135 118 82 75 199 284 96 1,742	13 8 0 105 5 0 280 167 135 118 82 75 199 88 96	13 8 0 525 105 0 230 0 280 167 135 118 82 75 199 0 96 2,033	13 8 0 205 0 80 0 280 167 135 118 82 75 199 0 96 1,458	13 8 0 180 0 80 0 280 167 135 118 82 75 199 4 96	13 8 0 105 0 830 0 280 167 135 118 82 75 199 4 471 2,487	\$ 150 100 500 705 3,191 1,200 3,060 12,450 3,360 2,000 1,620 1,419 1,411 900 2,384 392 1,527 \$ 36,399
910000.0	RESERVE REPLACEMENT TOTAL RESERVE	\$ 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	2,000 2,000	\$ <u>24,000</u> 24,000

#### Oakland Preserve BUDGET DETAIL

Oakland	Preserve

		January	February	March	April	May	June	July	August	September	October	November	December	Total
920000.0 920100.0 925000.0 925200.0	REPLACEMENTS - A/C & APPLIANCE REPLACEMENTS - CARPET & VINYL IMPROVEMENTS - FENCE IMPROVEMENTS - PAVING	196 125 167 42	2,346 1,500 2,000 500											
	TOTAL REPLACEMENTS	529	529	529	529	529	529	529	529	529	529	529	529	6,346
	TOTAL OPERATING EXPENSES	61,538	42,442	43,225	45,329	40,324	53,318	48,092	43,083	40,001	41,963	46,696	41,958	547,969
	NET OPERATING INCOME	20,289	39,401	38,618	36,514	41,502	32,755	39,189	43,365	46,072	44,110	39,394	44,132	465,342
800000.0 801500.1	INTEREST EXPENSE PRINCIPAL REDUCTION TOTAL DEBT SERVICE	8,038 2,143 10,181	96,458 25,719 122,177											
	TOTAL INTEREST	10,181	10,181	10,181	10,181	10,181	10,181	10,181	10,181	10,181	10,181	10,181	10,181	122,177
	CONTROLLABLE NOI	10,107	29,220	28,436	26,333	31,321	22,574	29,007	33,183	35,891	33,929	29,213	33,951	343,165
	NET CASH	10,107	29,220	28,436	26,333	31,321	22,574	29,007	33,183	35,891	33,929	29,213	33,951	343,165

GL ACCT	DESCRIPTION	ANNUAL \$ DESCRIPTION
400000.0	GROSS RENTAL APARTMENTS INCOME	936,256 Based on rent schedule, a 4% rent increase has been projected starting June 2019.
400500.0	GAIN TO LEASE - HUD	7,848 This amount represents the difference between voucher holder rents and tax credit rents.
		<u>\$654.00 x 12 = \$7,848.00</u>
		(See Gain to Lease Chart on File)
410000.0	VACANCY LOSS - UNRENTED	(1,873) This amount is based on 0.20% vacancy loss unrented units.
410500.0	VACANCY LOSS - RENTED	(2,809) This is to complete 0.50% between vacancy loss rented and unrented.
411000.0	EMPLOYEE APARTMENTS	(6,041) Employee concessions are as follows:
		Property Manager has a monthly concession in the amount of \$492.00 from January - May and \$511.50 from June - December which represents 50% of a 2/2. Employee lives in a 3/2 and pays the difference.
		Total annual expense- (\$6,041.00)
412000.0	UNCOLLECTIBLE ACCOUNTS	(2,228) Based on half of the annualized amount.
453500.0	APPLICATION FEES	1,666 Application fees are \$85.00 per adult. Based on move ins as per the A-1 Schedule x 2 applicants per unit.
454500.0	LATE FEES	20,957 Based on the annualized amount.
		Late fee charges are as follows: From the 6th - 10th \$150.00 From the 10th - 15th \$175.00 From the 16th on: \$200.00
455500.0	PET FEES-OPT	669 Based on half of the annualized amount.
456500.0	LEASE TERMINATION FEES	1,028 Based on half of the annualized amount.
457500.0	NSF CHECK FEES	771 Based on half of the annualized amount.
458000.0	DAMAGE & CLEANING FEES	429 Based on half of the annualized amount.
490000.0	MISCELLANEOUS PROPERTY	477 Based on half of the annualized amount.
498000.0	WASHER & DRYER INCOME	56,160 Based on 78 residents renting the washer and dryer at \$60.00 per month. Total monthly income- <b><u>\$4,680.00</u></b> .
500000.0	SALARIES - MANAGER	35,317 Property Manager's Salary. A 4% increase has been allocated effective May 1st.
502400.0	SALARIES - FAMILY SUPPORT COORDINATOR	11,787 Activity Director's Salary. Based on 20 hours per week. A 4% increase has been allocated effective May 1st.
503000.0	SALARIES - MAINTENANCE	34,289 Maintenance Supervisor Salary A 4% increase has been allocated effective May 1st.

BONUS

507000.0

### **OAKLAND PRESERVE**

ACCOUNT FOOTNOTES

507000.0	BOIND2	6,952 1. Property Manager has a monthly Occupancy Incentive bonus if the property closes the month occupied at 98%. Estimated at \$600.00 per year.
		Property Manager $\frac{50.00}{50.00}$ monthly x 12 month = $\frac{600.00}{500.00}$
		Property Manager has a monthly <u><b>Collection</b></u> incentive bonus if the property closes the month occupied at 98%. Estimated at \$600.00 per year.
		Property Manager <u>\$50.00</u> monthly x 12 month = <u>\$600.00.</u> <u>Total \$600.00</u>
		<ol> <li>Move in and <u>Renewal</u> bonuses are based on the projected year's move in schedule and split amongst staff (please refer to <u>Bonus</u> <u>Schedule</u> for detailed monthly figures).</li> </ol>
		Estimated at total of <b>\$343.00</b> per year on Move Ins. (Move ins are being paid at <u>\$25.00</u> to Office staff and split amongst them and <u>\$10.00</u> to Maintenance Staff and also split amongst them).
		Estimated at a total of $$3,159.00$ per year for Renewals. (Renewals are being paid at $$35.00$ to Office staff and split amongst them and $$10.00$ to Maintenance Staff and also split amongst them).
		3. During the month of December funds have been allocated per employee for Christmas and gift certificates. Total amount of Holiday bonus for property: <b><u>\$750.00</u></b> .
		4. During the month of April funds have been allocated for performance bonuses. Total amount of performance bonus for property: <u>\$1,500.00.</u>
520000.0	HEALTH INSURANCE	7,493 Property contributes \$3,732.00 annually or \$311.00 per month per employee for Health Insurance per employee.
530000.0	MANDATED BENEFITS	11,353 Mandated benefits at an average of 11% for clerical category and 18% for maintenance. Mandated benefits include EZ Labor fee, Futa, Medicare, Fica, Suta, Worker's Compensation and administrative fee for CoAdvantage.
550000.0	ELECTRICITY	16,040 Allocated based on the annualized amount plus 3% projected increase.
550200.0	ELECTRICITY - VACANT	107 Allocated for any vacancy electricity as needed plus 3% projected increase.
552000.0	TELEPHONE	4,680 Comcast is the service provider for the DSL, Office lines, fax, Cable TV Service for the community room, GYM & Children's Room in the amount of \$290.00 Monthly average. Total annual expense- <b>\$3,480.00</b> .
		Property Manager and Maintenance Supervisor also receive a monthly cell phone allowance of \$50.00 each. Total annual expense- <b>\$1,200.00.</b>

6,952 1. Property Manager has a monthly Occupancy incentive bonus if

552500.0	ANSWERING SERVICE	1,008 We currently have a contract with Sunshine Communications for after hours emergency calls. Total monthly expense - <b><u>\$84.00</u></b> .
553000.0	WASTE	8,524 Based on actual expense paid to City of Oakland Park plus 5% projected increase.
555000.0	WATER	1,710 Allocated based on annualized amount plus 6% projected increase.
555200.0	WATER - VACANT	580 Allocated based on annualized amount plus 6% projected increase.
556000.0	SEWER	6,842 Allocated based on annualized amount plus 6% projected increase.
556200.0	SEWER VACANT	299 Allocated based on annualized amount plus 6% projected increase.
571000.2	ALARM - CONTRACT	381 We currently have a contract with - MCG Electronics, Inc. Monthly burglary alarm monitoring of the clubhouse and maintenance shop.
572500.2	CLEANING - BUILDING	24,104 We currently have a contract with - <u>ITU Inc</u> . General cleaning/janitorial services. Services are performed Mon-Fri, 32 Hours per week. Services include all cleaning equipment, cleaning chemicals, paper supplies, liners and soap.
573500.2	EXTERMINATING - CONTRACT	2,290 We currently have a contract with - Paramount Pest Control LLC. Extermination services for clubhouse, units and common areas. Each unit will be treated bi-monthly. \$381.60 every other month.
574000.2	FIRE ALARM - CONTRACT	4,866 We currently have a contract with - Check Mate Electronics, Inc.
		Fire alarm monitoring for 5 buildings. Total annual expense- <b>\$3,816.00.</b>
		Annual fire alarm inspection- <u>\$1,050.00</u> due in June.
574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	128 Specialized Fire and Security:
		Vendor performs the annual inspection and certification of 23 fire extinguishers. <b><u>\$128.00</u></b> due in April.
575000.2	FIRE SPRINKLERS - CONTRACT	2,500 Bravo Fire Protection Systems.
		Annual fire sprinkler inspection. This includes inspections of all tamper and water flow switches, fire backflow and visual inspection of all sprinkler heads. <b><u>\$2,500.00</u></b> due in April.
575500.2	LAKE/FOUNTAIN MAINTENANCE	1,344 We currently have a contract with - The Lake Doctors, Inc.
		Lake maintenance service - \$112.00 monthly.
		Total annual expense- <u>\$1,344.00.</u>

576000.2	LANDSCAPING - SERVICE	13,986 All State Striping Maintenance & Service:
		Allocated to conduct the following services:
		Full property mulching- <u>\$6,687.45</u> due in November.
		Re-touching of the mulch- \$3,598.65 due in March.
		Holiday Poinsettias- <u>\$500.00</u> due in December.
		Steve's Tree & Landscaping <u>:</u> Annual Tree Trimming - <b>\$3,200.00</b> due in January.
		Total annual expense- \$13,986.00
576500.2	LAWN SERVICE - CONTRACT	32,050 We currently have a contract with - <u>All State Striping Maintenance</u> <u>&amp; Service:</u>
		Mowing of the lawn, weed removal, etc. two cuts per month- \$2,100.00 monthly. Three cuts during rainy season (June, July and August)- \$3,150.00. (Monthly wet checks are included). (\$28,350.00/Annually)
		Additionally, we allocated \$925.00 during the months of January, April, July and October for our Plant Grannular Fertilization. (\$3,700.00/Annually)
		Total annual expense- \$32,050.00
577000.2	ORNAMENTAL	4,121 We currently have a contract with - Plant Health Care Systems of South Florida LLC.
		Lawn liquid fertilization and pest extermination treatment- \$686.81 due bi-monthly.
		Total annual expense- <u>\$4,121.00.</u>
582500.2	COURTESY PERSONNEL	36,279 We currently have a new contract with TennState Courtesy Solutions.
		Service are per year as follows:
		46 hours per week @ \$14.50 per hour.
		48 Holiday hours for the year @ \$21.75
		The overtime holiday rate has been also calculated for the following holidays:
		New Year's Day
		Martin Luther King Day
		Presidents Day
		Memorial Day
		Independence Day
		Labor Day
		Labor Day Thanksgiving Day

583000.2	COMPUTER MAINTENANCE - CONTRACT	5,775 Allocated for the following:
		NDSI IT Support - Total annual expense- \$1,800.00.
		Hugh McCallum IT Support - Total annual expense- <u>\$1,380.00</u> .
		AT&T and Bellsouth Fees - Total annual expense - \$67.32.
		Private Cloud- Total annual expense - <b><u>\$63.48.</u></b>
		Software Insurance Renewal - <b><u>\$48.00</u></b> due in January.
		Real Page Core Property Management Suite License Renewal - <b>\$1,697.44</b> due in February.
		Real Page Payments - <u><b>\$214.24</b></u> due in February.
		Real Page Resident Portal - <u>\$204.35</u> due in February.
		Budget Builder Software Program - \$300.00 due in October.
583500.2	COPIER MAINTENANCE - CONTRACT	1,664 We currently have a contract with - <u>Toshiba Business Solutions:</u> Monthly copier service- \$92.40 plus usage.
600000.3	HVAC - SUPPLIES	2,040 Allocated to purchase A/C pleaded filters to be replace bi-monthly at an average cost of \$340.00.
604000.3	APPLIANCES - SUPPLIES	300 Allocated for replacement of damaged parts and supplies not covered under warranty.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	1,000 Allocated for any necessary supplies around common areas and turn over of the units.
612500.0	BUILDING LABOR	1,464 Allocated for a Maintenance Supervisor to perform quarterly inspections, organize and any tax credit annual inspection with maintenance and cover for vacation for maintenance supervisor.
617500.2	CARPET CLEANING APARTMENTS	539 Allocated an average of \$55.00 per unit for cleaning of the carpet upon move out based on the move in schedule.
622500.2	CLEANING - SERVICE	1,500 All State Striping & Maintenance Services
		Allocated expense for large debris pick/up during the months of January, April, July & October. \$375.00 per service.
622500.3	CLEANING - SUPPLIES	500 Allocated to purchased cleaning supplies needed for common areas not covered under cleaning contract.
627500.3	DRAPERIES / VERTICAL - SUPPLIES	150 Allocated to purchase supplies to repair blinds in house.
630000.3	ELECTRICAL - SUPPLIES	540 Allocated to replace LED light bulbs in the units, light bulbs through common areas, exit lights, batteries, etc.
635000.3	EXTERMINATING - SUPPLIES	150 Allocated to purchase any exterminating product to treat Bed Bugs as needed.

635500.4	FIRE ALARM - REPAIRS	1,500 Allocated amount for necessary repairs not covered by the warranty.
636000.4	FIRE EQUIP MAINTENANCE - REPAIRS	200 Allocated amount for replacement of fire extinguishers as needed.
636500.4	FIRE SPRINKLERS - REPAIRS	150 Allocated for any service call to repair fire sprinklers by an outside vendor.
636700.4	ENTRY SYSTEM REPAIRS	120 Allocated for one service call to repair the entry system by an outside vendor.
642500.2	PAINTING - SERVICE	3,107 Allocated for painting labor from outside vendor as needed. Average cost per unit of \$317.00.
642500.3	PAINTING - SUPPLIES	600 Allocated to purchase painting supplies for vacant units and common areas as needed.
647500.3	PLUMBING - SUPPLIES	618 This amount is for any replacement of parts such as faucets, flappers, sink/tub drain plugs, etc.
647500.4	PLUMBING - REPAIRS	600 Allocated for emergency plumbing repairs not covered under warranty.
654000.0	RECREATION AREA	300 Allocated to purchase propane throughout the year for residents BBQ.
662500.0	SIGNS	150 Allocated for the replacement of signs as needed.
665000.0	UNIFORMS	900 Uniforms allowance is \$150.00 twice per year per employee. Based on 3 employees x \$300.00 each. Total annual expense - <b><u>\$900.00.</u></b>
		Uniforms are distributed in April & October.
700000.0	REAL PROPERTY TAXES	80,004 Information provided by Yoly Lopez.
715000.0	OTHER TAXES	15,920 City of Oakland Park - Fire Assessment Fee paid in January.
740000.0	GENERAL INSURANCE	41,738 Information provided by Yoly Lopez.
755000.0	MANAGEMENT FEES	50,666 Based on 5% of the Total Rent Income budget projections.
760000.0	AUTO/MILEAGE EXPENSE	150 Mileage paid to employees for traveling time to seminars, bank and post office.
762500.0	DUES & SUBSCRIPTIONS	100 Allocated to re-fresh the children's room with new books as needed.
765000.0	FILING FEES	500 Florida Department of State annual filling fee- \$500.00 due in March.
767500.0	LICENSES	705 Allocated for the following licenses:
		Division Hotel and Rest- <b>§180.00</b> due in November. City of Oakland Park- <b>§480.00</b> due in September. Broward County - <b>§45.00</b> due in September.

770500.0	MARKETING	3,191 Allocated for the following expenses:
		Marketing materials such as Flyers and Price Sheets - <b><u>\$300.00</u></b> total annual expense.
		Illustratus - Resident Newsletters - <b><u>\$493.80</u></b> total annual expense.
		Seasonal Property Flags \$100.00 per quarter. <u><b>\$400.00</b></u> total annual expense.
		LeaseStar - <b>\$438.37</b> due in February.
		LeaseStar Tracking - <b>\$741.60</b> due in February.
		LeaseStar Website - <b><u>\$356.79</u></b> due in February.
		Leasing Director to train and monitor the performance of Lease Star, supports property web site and updates pictures, rents and marketing materials - <b><u>\$460.00</u></b> total annual expense.
771000.0	FITNESS/SPA EXPENSE	1,200 Allocated for <u>Commercial</u> <u>Fitness</u> <u>Products</u> for the preventive maintenance contract due quarterly.
771500.0	RESIDENT ACTIVITIES	3,060 Allocated for the following activities:
		Crime Watch meeting are done quaterly. Allocated <b>\$150.00</b> per quater. Total annual expense- <u><b>\$600.00.</b></u>
		Allocated \$80.00 monthly for LURA Resident Activities required such as weekly literacy training, quarterly assistance program and ongoing family assistant coordinator. Total annual expense- <b><u>\$960.00.</u></b>
		Allocated \$1,500.00 to conduct 3 Resident Activities during the year.
		Easter Party- due in April - <u>\$450.00</u> Back to School - due in September - <u>\$450.00</u> Holiday Party- due in December - <u>\$600.00</u>
		Total annual expense- <u>\$3,060.00.</u>
773000.0	AUDIT FEES	12,450 Reznick-2017 Financial Audit & Income Tax Returns- <b>\$11,950.00</b> due in June.
		Paid to Preferred Compliance- <b><u>\$500.00</u></b> due in June.
773500.0	COMPLIANCE FEES	3,360 Monthly expense of \$280.00 for Preferred Compliance Solutions.
775000.0	EVICTION FEES	2,000 Allocated to cover any eviction expense as needed.
776500.0	SEMINAR & TRAINING PROGRAM	1,620 Allocated for employees seminar and trainings.
780000.0	POSTAGE, COURIER & DELIVERY	1,419 Florida Department of State annual filling fee- \$500.00 due in March.

785000.0	OFFICE SUPPLIES	1,441 Allocated a monthly amount for office supplies.
		Allocated to purchase the bank checks - $\$452.18$ due in February .
786000.0	OFFICE EXPENSE	900 We currently have a contract with Ready Refresh for water cooler at \$32.00 bi-monthly. Total annual expense- <b><u>\$192.00</u></b> .
		Allocated <b><u>\$708.00</u></b> annually to cover the expense of candy, coffee, creamer, plates, utensils, etc. for the office use.
787500.0	LEASING & RENTING EXPENSE	2,384 Allocated to process employment verification from Talx Corporation.
788000.0	CREDIT REPORTS	392 We currently use Core Logic to run credit and background reports on new applicants. Based on \$20.00 per applicant, based on move ins x 2 applicants.
792500.0	MISCELLANEOUS OPERATING EXPENSE	1,527 Allocated for transbilling fee for resident direct rental payment and any other miscellaneous expense.
910000.0	RESERVE REPLACEMENT	24,000 Projecting \$300.00 per Unit for Reserves.
920000.0	REPLACEMENTS - A/C & APPLIANCE	2,346 Allocated to purchase two washer and dryers upon residents request.
920100.0	REPLACEMENTS - CARPET & VINYL	1,500 Allocated to replace as needed 2 carpets during unit turn.
925000.0	IMPROVEMENTS - FENCE	2,000 Allocated to repair any fence picket as needed.
925200.0	IMPROVEMENTS - PAVING	500 Allocated to repair any parking speed bumps as needed.
800000.0	INTEREST EXPENSE	96,458 Information provided by Yoly Lopez.
801500.1	PRINCIPAL REDUCTION	25,719 Information provided by Yoly Lopez.

## PROGRESSO POINT 619 North Andrews Ave Fort Lauderdale, Fl. 33311 Telephone: (954) 463-9110

2019 BUDGET & SUPPORTING SCHEDULES

PROPERTY:	Progresso Point	
NO. OF UNITS:	76	UNITS
TOTAL SQUARE FOOTAGE:	49,520	SQ. FT.

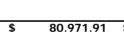


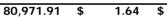
### **BUDGET SUMMARY**

### 2019

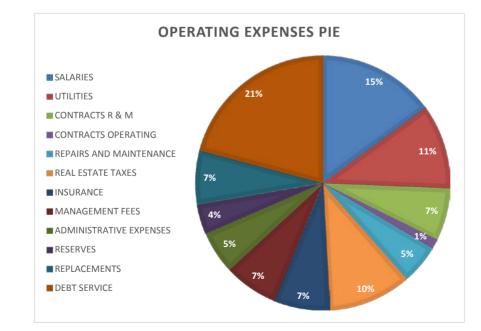
CATEGORY		YEAR		\$/SF		\$/UNIT/YR
INCOME						
RENTAL INCOME	\$	730,757.00	\$	14.76	\$	9,615.22
RENTAL ADJUSTMENTS	Ψ	(14,713.83)	Ψ	(0.30)	Ψ	(193.60)
OTHER INCOME		12,307.29		0.25		161.94
TOTAL RENTAL INCOME	\$	728,350.46	\$	14.71	\$	9,583.56
TOTAL INCOME	\$	728,350.46	\$	14.71	\$	9,583.56
OPERATING EXPENSES						
SALARIES	\$	96,845.19	\$	1.96	\$	1,274.28
UTILITIES		69,072.01		1.39		908.84
CONTRACTS R & M		43,291.38		0.87		569.62
CONTRACTS OPERATING		7,992.53		0.16		105.16
REPAIRS AND MAINTENANCE		32,483.86		0.66		427.42
REAL ESTATE TAXES		68,442.24		1.38		900.56
INSURANCE		45,786.06		0.92		602.45
MANAGEMENT FEES		44,567.56		0.90		586.42
ADMINISTRATIVE EXPENSES		35,067.71		0.71		461.42
RESERVES		24,700.00		0.50		325.00
REPLACEMENTS		44,029.00		0.89		579.33
TOTAL OPERATING EXPENSES	\$	512,277.54	\$	10.34	\$	6,740.49
NET OPERATING INCOME	\$	216,072.91	\$	4.36	\$	2,843.06
INTEREST						
DEBT SERVICE		135,101.00		2.73		1,777.64
TOTAL INTEREST	\$	135,101.00	\$	2.73	\$	1,777.64

NET CASH FLOW





1,065.42



# **BUDGET SUMMARY COMPARISON**

	2	2018	2019	201	9 vs 2018
CATEGORY		YEAR	YEAR		VARIANCE
INCOME					
RENTAL INCOME	\$	688,020	\$ 730,757	\$	42,737
RENTAL ADJUSTMENTS		(16,430)	(14,714)		1,716
OTHER INCOME		17,780	12,307		(5,473)
TOTAL RENTAL INCOME	\$	689,371	\$ 728,350	\$	38,980
TOTAL INCOME	\$	689,371	\$ 728,350	\$	38,980
OPERATING EXPENSES					
SALARIES	\$	96,107	\$ 96,845	\$	738
UTILITIES		63,153	69,072		5,919
CONTRACTS R & M		42,854	43,291		438
CONTRACTS OPERATING		7,788	7,993		205
REPAIRS AND MAINTENANCE		31,918	32,484		566
REAL ESTATE TAXES		68,442	68,442		0
INSURANCE		41,157	45,786		4,629
MANAGEMENT FEES		42,619	44,568		1,949
ADMINISTRATIVE EXPENSES		33,779	35,068		1,289
RESERVES		22,800	24,700		1,900
REPLACEMENTS		24,743	44,029		19,286
TOTAL OPERATING EXPENSES	\$	475,360	\$ 512,278	\$	36,918
NET OPERATING INCOME	\$	214,011	\$ 216,073	\$	2,062
INTEREST					
DEBT SERVICE		135,281	135,101		(180)
TOTAL INTEREST	\$	135,281	\$ 135,101	\$	(180)
NET CASH FLOW	\$	78,730	\$ 80,972	\$	2,242

#### Rent Schedule

						PRC	OPOSED INCREASED:	4%	
MONTH OF S	CHEDULED I	NCREASE:				INCREASE 1 -		2019	
TOTAL OF UN	IITS:	76	CU	RRENT RENT:	\$55,252		INCREASED RENT:	\$57,435	
					As of 06/01/18				
					CURRENT	NE	EW RENT BREAKDOW	N	NEW
UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	INCREASE	TOTAL MONTHLY	PERCENT OF	TOTAL MONTHLY
TYPE	FEET	RENT		UNITS	RENT	PER UNIT	RENT	INCREASE	RENT
1x1-28%	680	\$352	\$0.518	13	\$4,576	\$14.00	\$366	3.98%	\$4,758
1x1-60%	680	\$837	\$1.231	51	\$42,687	\$33.00	\$870	3.94%	\$44,370
Studio-28%	500	\$326	\$0.652	3	\$978	\$13.00	\$339	3.99%	\$1,017
Studio-60%	500	\$779	\$1.558	9	\$7,011	\$31.00	\$810	3.98%	\$7,290
R	•	•	•						
Totals:	49,520	1			\$55,252			Γ	\$57,435
		4						Le la	
									¢0 100

\$2,183

Move-Ins

#### **SCHEDULE A-1**

#### Move-Outs

**Renewals** 

Year	Month	Out	In	Renew
2019	Jan	3	3	14
2019	Feb	1	1	7
2019	Mar	0	0	3
2019	Apr	1	1	3
2019	May	1	1	4
2019	Jun	1	1	4
2019	Jul	1	1	7
2019	Aug	0	0	3
2019	Sep	0	0	3
2019	Oct	0	0	2
2019	Nov	1	1	3
2019	Dec	2	2	12
TOTAL		11	11	65
Move Ins	Г	11		Renewal
Renewals		65		Rate
Vacant Units at beginning of p	period	0		84%
TOTAL		76		

CONCESSIONS Year Month Cumulative Concess In \$ -2019 Jan 3 3 -2019 Feb 1 1 -Mar 2019 0 0 -2019 Apr 1 1 -. May 2019 1 1 -Jun 2019 1 1 --Jul 2019 1 1 2019 Aug 0 0 2019 Sep 0 -0 Oct 0 2019 0 -2019 Nov 1 1 -2019 Dec 2 2 -11 11 TOTAL \$

#### **Performance Bonuses Schedule**

Progresso Point

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2019
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Year

Employee Name

Employee Title

Armando Rivero Miguel Hernandez Property Manager Maintenance

	Employee: Title:	Armando Rive Property Mana		Employee: Title:	Miguel Hernand Maintenance	ez		
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Holiday Year	End Activities
	& Delinquency			& Delinquency				
Jan	100.00	75.00	490.00		30.00	140.00	Armando Rivero	250.00
Feb	100.00	25.00	245.00		10.00	70.00	Miguel Hernandez	250.00
Mar	100.00	-	105.00		-	30.00		
Apr	100.00	25.00	105.00		10.00	30.00		
May	100.00	25.00	140.00		10.00	40.00		
Jun	100.00	25.00	140.00		10.00	40.00		
Jul	100.00	25.00	245.00		10.00	70.00		
Aug	100.00	-	105.00		-	30.00		
Sep	100.00	-	105.00		-	30.00		
Oct	100.00	-	70.00		-	20.00		
Nov	100.00	25.00	105.00		10.00	30.00		
Dec	100.00	50.00	420.00		20.00	120.00		
Total	\$ 1,200.00	\$ 275.00	\$ 2,275.00	\$-	\$ 110.00	\$ 650.00		\$ 500.00

TOTALS

#### Monthly Totals

Occupancy & Deliguency	1.200.00	Jan	835.00
	1		
Move-Ins	385.00	Feb	450.00
Renewals	2,925.00	Mar	235.00
Holiday	500.00	Apr	270.00
-	\$ 5,010.00	May	315.00
		Jun	315.00
		Jul	450.00
		Aug	235.00
		Sep	235.00
		Oct	190.00
		Nov	270.00
		Dec	1,210.00
			5,010.00

#### Progresso Point BUDGET DETAIL

		 January	February	March	April	May	June	July	August	September	October	November	December	Total
400000.0 400500.0	GROSS RENTAL APARTMENTS INCOME GAIN TO LEASE	\$ 55,252 4,371	55,252 4,371	55,252 4,371	55,252 4,371	55,252 4,371	57,435 4,371	57,435 4,371	57,435 4,371	57,435 4,371	57,435 4,371	57,435 4,371	57,435 4,371	\$ 678,305 52,452
400300.0	TOTAL RENTAL INCOME	59,623	59,623	59,623	59,623	59,623	61,806	61,806	61,806	61,806	61,806	61,806	61,806	730,757
410000.0 410500.0 411000.0 412000.0	PERCENTAGE OF VACANCY VACANCY LOSS - UNRENTED VACANCY LOSS - RENTED EMPLOYEE APARTMENTS UNCOLLECTIBLE ACCOUNTS	0.60% (55) (276) (837) (50)	0.60% (55) (276) (837) (50)	0.60% (55) (276) (837) (50)	0.60% (55) (276) (837) (50)	0.60% (55) (276) (837) (50)	<b>0.60%</b> (57) (287) (837) (50)	0.60% (57) (287) (837) (50)	0.60% (57) (287) (837) (50)	0.60% (57) (287) (837) (50)	<b>0.60%</b> (57) (287) (837) (50)	0.60% (57) (287) (837) (50)	0.60% (57) (287) (837) (50)	(678) (3,392) (10,044) (600)
	NET RENTAL ADJUSTMENTS	\$ (1,219)	(1,219)	(1,219)	(1,219)	(1,219)	(1,232)	(1,232)	(1,232)	(1,232)	(1,232)	(1,232)	(1,232)	\$ (14,714)
453500.0 454000.0 454500.0 455500.0 456500.0 456500.0 457500.0 458000.0 490000.0	APPLICATION FEES PARKING GARAGE LATE FEES PET FEES-OPT LEASE TERMINATION FEES NSF CHECK FEES DAMAGE & CLEANING FEES MISCELLANEOUS PROPERTY OTHER PROPERTY INCOME	\$ 255 350 571 80 84 21 15 30 1,407	85 350 571 80 84 21 15 30 1,237	0 350 571 80 84 21 15 30 1,152	85 350 571 80 84 21 15 30 1,237	85 350 571 80 84 21 15 30 1,237	85 0 571 80 84 21 15 30 887	85 0 571 80 84 21 15 30 887	0 0 571 80 84 21 15 30 802	0 0 571 80 84 21 15 30 802	0 0 571 80 84 21 15 30 802	85 0 571 80 84 21 15 30 887	170 0 571 80 84 21 15 30 972 5	935 1,750 6,857 960 1,013 257 181 354 5 12,307
TOTAL REN	TAL INCOME	\$ 59,811	59,641	59,556	59,641	59,641	61,461	61,461	61,376	61,376	61,376	61,461	61,546	\$ 728,350
500000.0 503000.0 507000.0 520000.0 530000.0	SALARIES - MANAGER SALARIES - MAINTENANCE BONUS HEALTH INSURANCE MANDATED BENEFITS	\$ 3,112 3,119 835 660 904	2,706 2,712 450 574 786	2,841 2,848 235 603 825	2,976 2,983 1,520 632 864	3,220 3,227 315 660 935	2,814 2,820 315 574 817	3,236 3,244 450 660 940	3,096 3,103 235 632 899	2,955 2,962 235 603 858	3,236 3,244 190 660 940	2,955 2,962 270 603 858	3,096 5 3,103 1,210 632 899	36,243 36,325 6,260 7,493 10,525
	TOTAL SALARIES	\$ 8,630	7,228	7,352	8,976	8,358	7,341	8,530	7,964	7,612	8,270	7,647	8,939	\$ 96,845
550000.0 550200.0 552500.0 553000.0 555000.0 555000.0 556000.0 557000.0	ELECTRICITY ELECTRICITY - VACANT TELEPHONE ANSWERING SERVICE WASTE WATER SEWER WATER & SEWER INCOME TOTAL UTILITIES	\$ 3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 14 668 84 713 1,290 1,234 (1,604) 5,756	3,356 5 14 668 84 713 1,290 1,234 (1,604) 5,756 5	165 8,017 1,008 8,558 15,484 14,810 (19,247)
571000.2 572500.2 573500.2 574500.2 574500.2 574500.2 576500.2 576500.2 576500.2 577500.2 577500.2 578200.2 578200.2	ALARM - CONTRACT CLEANING - BUILDING ELEVATOR - CONTRACT FIRE ALARM - CONTRACT FIRE ALARM - CONTRACT FIRE SPUIP MAINTENANCE - CONTRACT FIRE SPRINKLERS - CONTRACT LANDSCAPING - SERVICE LAWN SERVICE - CONTRACT POOL TERMITE WARRANTY RENEWAL TRASH CHUTE CLEANING CONTRACT TOTAL CONTRACTS R & M	 32 603 904 265 37 0 0 0 546 275 0 129 2,792	32 603 904 265 37 490 0 546 275 943 129 4,225	32 603 904 265 37 0 2,306 2,459 546 2,459 546 2,459 546 0 129 7,557	32 603 904 265 662 0 0 0 546 275 0 779 4,086	32 603 950 265 37 0 0 0 546 275 0 129 2,837	32 603 950 265 37 0 0 0 546 275 0 129 2,837	32 603 950 265 37 0 0 546 275 0 129 2,837	32 603 950 265 37 0 0 0 546 275 0 779 3,487	32 603 950 265 37 0 0 0 546 275 0 129 2,837	32 603 950 265 37 400 0 546 275 0 129 3,237	32 603 950 265 37 0 0 584 546 275 275 0 129 3,421	32 603 1,250 265 37 0 0 0 546 275 0 129 3,137	385 7,238 11,515 3,180 1,090 890 2,306 3,043 6,552 3,302 943 2,848 43,291
582000.2 583000.2 583500.2	CABLE TV COMPUTER MAINTENANCE - CONTRACT COPIER MAINTENANCE - CONTRACT TOTAL CONTRACTS OPERATING	\$ 7 362 145 514	7 2,324 145 2,476	7 314 145 466	7 314 145 466	7 314 145 466	7 314 145 466	7 314 145 466	7 314 145 466	7 314 145 466	7 614 145 766	7 314 167 488	7 314 167 488 \$	81 6,124 1,788 7,993

#### Progresso Point BUDGET DETAIL

		Janua	ary	February	March	April	May	June	July	August	September	October	November	December		Total
600000.3	HVAC - SUPPLIES		248	248	248	248	248	248	248	248	248	248	248	248		2,978
600000.4	HVAC - REPAIRS		240	240	240	240	240	240	240	240	240	240	240	240		2,603
604000.3	APPLIANCES - SUPPLIES		350	350	350	350	350	350	350	350	350	350	350	350		4,200
610000.3	BUILDING IMPROVEMENTS - SUPPLIES		184 29	184 29	184	184	184 29	184 29	184 29	184 29	184 29	184 29	184 29	184 29		2,203
610000.4 612500.0	BUILDING IMPROVEMENTS - REPAIRS BUILDING LABOR		29 114	29 114	29 114	29 114	29 117	29 117	29 117	29 117	29 117	29 117	29 117	29 117		351 1,392
622500.2	CLEANING - SERVICE		0	0	0	0	0	0	0	0	2,500	0	0	0		2,500
622500.3	CLEANING - SUPPLIES		60	60	60	60	60	60	60	60	60	60	60	60		718
627500.3	DRAPERIES / VERTICAL - SUPPLIES		34	34	34	34	34	34	34	34	34	34	34	34		412
630000.3 632500.4	ELECTRICAL - SUPPLIES ELEVATOR - REPAIRS		251 60	251 60	251 60	251 60	251 60	251 60	251 60	251 60	251 60	251 60	251 60	251 60		3,010 720
632500.4	FIRE ALARM - REPAIRS		103	103	103	103	103	103	103	103	103	103	103	103		1,230
636500.4	FIRE SPRINKLERS - REPAIRS		67	67	67	67	67	67	67	67	67	67	67	67		806
636700.4	ENTRY SYSTEM REPAIRS		63	63	63	63	63	63	63	63	63	63	63	63		750
642500.2	PAINTING - SERVICE		135	45	0	45	45	45	45	0	0	0	45	90		495
642500.3 647500.3	PAINTING - SUPPLIES PLUMBING - SUPPLIES		79 120	79 120	79 120	79 120	79 1,700	79 120	79 120	79 120	79 120	79 120	79 1,700	79 120		950 4,600
650000.3	POOL - SUPPLIES		23	23	23	23	23	23	23	23	23	23	23	23		4,600
650000.4	POOL - REPAIRS		132	132	132	132	132	132	132	132	132	132	132	132		1,584
661000.4	CAMERA SURVEILLANCE - REPAIRS		8	8	8	8	8	8	8	8	8	8	8	8		100
665000.0	UNIFORMS	_	0	0	0	300	0	0	0	0	0	300	0	0	_	600
	TOTAL REPAIRS & MAINTENANCE	\$	2,277	2,187	2,142	2,487	3,770	2,190	2,190	2,145	4,645	2,445	3,770	2,235	\$	32,484
700000.0	REAL PROPERTY TAXES PERSONAL PROPERTY TAXES	\$	5,558	5,558	5,558 146	5,558	5,558	5,558	5,558	5,558	5,558 146	5,558 146	5,558		\$	66,694
705000.0			146	146		146	146	146	146	146			146	146		1,748
	TOTAL REAL ESTATE TAXES	\$	5,704	5,704	5,704	5,704	5,704	5,704	5,704	5,704	5,704	5,704	5,704	5,704	\$	68,442
740000.0	GENERAL INSURANCE		3,791	3,791	3,791	3,791	3,791	3,810	3,791	3,791	3,791	3,791	4,065	3,791	\$	45,786
	TOTAL INSURANCE	\$	3,791	3,791	3,791	3,791	3,791	3,810	3,791	3,791	3,791	3,791	4,065	3,791	\$	45,786
755500.0 755600.0	MANAGEMENT FEES - FHFC MANAGEMENT FEES - NEF	\$	250 429	250 429	250 429	250 429	250 429	250 429	250 429	250 429	250 429	250 429	250 429	250 429	\$	3,000 5,150
755000.0	MANAGEMENT FEES		2.991	2,982	2,978	2,982	2,982	3,073	3,073	3,069	3,069	3,069	3,073	3,077		36,418
100000.0	TOTAL MANAGEMENT FEES		3,670	3,661	3,657	3,661	3,661	3,752	3,752	3,748	3,748	3,748	3,752		\$	44,568
								5,752	3,732	5,740	3,740	3,740		3,730	φ	44,300
760000.0	AUTO/MILEAGE EXPENSE	\$	121	121	121	121	121	121	121	121	121	121	121		\$	1,456
762500.0	DUES & SUBSCRIPTIONS		12	12	12 0	12 0	12	12	12	12	12	12	12	12		141
767500.0 768000.0	LICENSES PERMITS		0	0	644	0	0	0 501	0	205 0	459 0	0	0	0		664 1.145
770500.0	MARKETING		217	1,844	77	77	78	78	218	348	78	78	78	78		3,252
771000.0	FITNESS/SPA EXPENSE		1,200	0	0	0	0	0	0	0	0	0	0	0		1,200
771500.0	RESIDENT ACTIVITIES		225	288	25	263	288	63	488	25	25	488	25	217		2,420
773000.0 773500.0	AUDIT FEES COMPLIANCE FEES		0 266	0 266	11,830 266	0 266	0 266	500 266	0 266	0 266	0 266	0 266	0 266	0 266		12,330 3,192
775000.0	EVICTION FEES		125	125	125	125	125	125	125	125	125	125	125	125		1,502
776500.0	SEMINAR & TRAINING PROGRAM		135	135	135	135	135	135	135	135	135	135	135	135		1,620
780000.0	POSTAGE, COURIER & DELIVERY		136	136	136	136	136	136	136	136	136	136	136	136		1,626
785000.0	OFFICE SUPPLIES		250	484	150	150	150	150	150	150	150	150	150	150		2,234
786000.0 788000.0	OFFICE EXPENSE CREDIT REPORTS		150 30	150 10	150 0	150 10	150 10	150 10	150 10	150 0	150 0	150 0	150 10	150 20		1,800 110
792500.0	MISCELLANEOUS OPERATING EXPENSE		0	0	0	0	0	0	0	0	0	0	0	375		375
	TOTAL ADMINISTRATIVE EXPENSES	\$	2,867	3,571	13,672	1,445	1,471	2,247	1,811	1,673	1,657	1,661	1,208	1,785	\$	35,068
			,			,	,		,	.,	.,	.,==.	.,==0	.,		
910000.0	RESERVE REPLACEMENT		2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	\$	24,700
	TOTAL RESERVE		2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058	2,058		24,700

#### Progresso Point BUDGET DETAIL

		January	February	March	April	May	June	July	August	September	October	November	December	Total
901500.0	PROFESSIONAL FEES	0	12,000	0	0	0	0	0	0	0	0	0	0	12,000
920000.0	REPLACEMENTS - A/C & APPLIANCE	375	375	375	375	375	375	375	375	375	375	375	375	4,500
920400.0	REPLACEMENTS - OTHER	0	1,582	0	0	0	0	0	0	0	0	0	0	1,582
925000.0	IMPROVEMENTS - FENCE	0	0	4,150	0	0	0	0	0	0	0	0	0	4,150
925400.0	IMPROVEMENTS - OTHER	0	0	8,214	0	0	0	0	0	0	0	0	0	8,214
930900.0	IMPROVEMENTS - PLUMBING	0	1,981	0	11,602	0	0	0	0	0	0	0	0	13,583
	TOTAL REPLACEMENTS	375	15,938	12,739	11,977	375	375	375	375	375	375	375	375	44,029
	TOTAL OPERATING EXPENSES	38,433	56,595	64,894	50,407	38,247	36,537	37,270	37,166	38,649	37,811	38,244	38,024	512,278
	NET OPERATING INCOME	21,378	3,046	(5,337)	9.234	21,395	24,925	24,191	24,210	22,727	23,565	23,217	23,522	216,073
		=./***	-/	(0)001	.1=0 .		1/.==	= 1/11	= 1/= 1.4	-=/.=.				
800000.0	INTEREST EXPENSE	8,880	8,880	8,880	8,880	8,880	8,880	8,880	8,880	8,880	8,880	8,880	8,880	106,559
820400.0	COMPLIANCE MONITORING/SERVICE FEE	743	743	743	743	743	743	743	743	743	743	743	743	8,910
801500.1	PRINCIPAL REDUCTION	1,696	1,696	1,696	1,696	1,696	1,696	1,696	1,696	1,696	1,696	1,696	1,696	20,352
	INTEREST INCOME	(60)	(60)	(60)	(60)	(60)	(60)	(60)	(60)	(60)	(60)	(60)	(60)	(720)
	TOTAL DEBT SERVICE	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	135,101
	TOTAL INTEREST	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	11,258	135,101
	CONTROLLABLE NOI	10,120	(8,212)	(16,596)	(2,024)	10,136	13,666	12,933	12,951	11,469	12,307	11,958	12,264	80,972
						·								
	NET CASH	10,120	(8,212)	(16,596)	(2,024)	10,136	13,666	12,933	12,951	11,469	12,307	11,958	12,264	80,972

01 4007	DECODIDITION	2019
GL ACCT 400000.0	DESCRIPTION GROSS RENTAL APARTMENTS INCOME	ANNUAL S DESCRIPTION 678,305 Based on rent scheduled. There are increases planned for 2019.
400000.0	GROSS RENTAL APARTMENTS INCOME	
400500.0	GAIN TO LEASE - HUD	52,452 This amount represents the difference between voucher holder ren and tax credit rents.
		\$4,371.00 x 12 = \$ 52,452.00
410000.0	VACANCY LOSS - UNRENTED	(678) This amount is based on .10% vacancy loss unrented units.
410500.0	VACANCY LOSS - RENTED	(3,392) This is based on .50 vacancy loss rented.
411000.0	EMPLOYEE APARTMENTS	(10,044) Allocated \$837.00 monthly for a 1 X 1 from Jan-May and \$837.00 Jun-Dec. \$837.00 Miguel Hernandez (Maintenance Tech )Emp apartment.
412000.0	UNCOLLECTIBLE ACCOUNTS	(600) Budgeted based on annualized
453500.0	APPLICATION FEES	935 We anticipated 11 move in at \$85.00 per applicant per unit.
454000.0	PARKING GARAGE	1,750 Additional parking location it is going to be sold by June, therefor more income is allocated after June 2019. (7) spaces rented at \$50.00 each from Jan- to May 2019
454500.0	LATE FEES	6,857 Based on annualized amount.
		Late fee charges are as follows: From the 6th - 10th \$150.00 From the 10th - 15th \$175.00 From the 16th on: \$200.00
455500.0	PET FEES-OPT	960 We currently have four (4) residents paying for monthly pet rent at \$20.00 each pet.
456500.0	LEASE TERMINATION FEES	1,013 Based on half of the annualized budget amount.
457500.0	NSF CHECK FEES	257 Based on half of the Annualized.
458000.0	DAMAGE & CLEANING FEES	181 Based on half of the annualized budget amount.
490000.0	MISCELLANEOUS PROPERTY	354 Based on half of the annualized budget amount.
500000.0	SALARIES - MANAGER	36,243 Property Manager's Salary. A 4% increase has been allocated effective May 1st.
503000.0	SALARIES - MAINTENANCE	36,325 Maintenance Supervisor Salary and Maintenance Technician Salary. A 4% increase has been allocated effective May 1st.

BONUS

507000.0

## **PROGRESSO POINT**

ACCOUNT FOOTNOTES

553000.0	WASTE	8,558 Based on current year expenses plus an expected 5% increase.
552500.0	ANSWERING SERVICE	1,008 National Answering Service for after hour on emergency calls, monthly cost of <b>\$84.00</b> .
		Manager and Maintenance also received a monthly allowance of \$50.00 each x 2 <b>\$100.00</b> monthly.
		AT&T for the emergency pool phone line included on the monthly fees.
552000.0	TELEPHONE	8,017 Comcast is the service provider for the DSL, Office lines and fax in the amount of <b>\$568.00</b> Monthly average.
550200.0	ELECTRICITY - VACANT	165 Based on actuals plus a 3% increase.
550000.0	ELECTRICITY	40,277 Based on actuals plus a 3% increase.
530000.0	MANDATED BENEFITS	10,525 Mandated benefits at an average of 11% for clerical category and 18% for maintenance. Mandated benefits include EZ Labor fee, Medicare, Fica, Suta, Worker's Compensation and administrative fee for CoAdavantage.
520000.0	HEALTH INSURANCE	7,493 Property contributes to \$3,732.00 annually for Health Insurance per employee.
		4.During the month of April funds have been allocated for performance bonuses. Total amount of performance bonus for property: <u>\$1,250.00</u> .
		3.During the month of December funds have been allocated per employee for Christmas and gift certificates. Total amount of Holiday bonus for property: <b><u>\$500.00</u></b> .
		Estimated at a total of <b>\$2,925.00</b> per year for <u>65_Renewals</u> .
		(Renewals are being paid at <u>\$45.00</u> to Office and maintenance staff and split amongst them.
		( <b>Move ins</b> are being paid at <u>\$35.00</u> to Office and maintenance staff and split amongst hem.
		Estimated at a total of <b><u>\$385.00</u></b> per year on <u>11</u> Move Ins.
		Property Manager <u>\$50.00</u> monthly x 12 month = <u>\$600.00</u> <u>Total \$600.00</u> 2. <u>Move in and Renewal</u> bonuses are based on the projected year's move in schedule and split amongst staff (please refer to <u>Bonus Schedule</u> for detail monthly figures).
		year.
		Property Manager has a monthly <u>Collection</u> incentive bonus if the property closes the month occupied at 98%. Estimated at <u>\$600.00</u> per
		Property Manager \$_50.00_ monthly x 12 month = Total \$600.00.
		the property closes the month occupied at 98%. Estimated at \$1,200.00 per year.

6,260 1. Property Manager has a monthly Occupancy incentive bonus if

555000.0	WATER	15,484 Based on actual plus 3% increased. Included in this account is the NWPS monthly bill for sub metering readings at \$200 and Fire Lines at \$271.25.
556000.0	SEWER	14,810 Based on actual plus 3% increase.
557000.0	WATER & SEWER INCOME	(19,247) Income collected from resident through NWP.
571000.2	ALARM - CONTRACT	385 Monthly monitoring service of the office burglary alarm contract with MCG electronics.
572500.2	CLEANING - BUILDING	7,238 ITU Cleaning Service to clean the building once a week for (8) eight hours per week.
573000.2	ELEVATOR - CONTRACT	11,515 Otis Elevator monthly service including a 5% increase effective May 2019. Allocated \$330.00 for the annual inspection fee in December.
573500.2	EXTERMINATING - CONTRACT	<ul><li>3,180 Pest control included a total of 6 bait station, all common areas, storage and garbage rooms.</li><li>Also half of the total units gets a service inside, each unit get service every other month, service is provided by All 4 Pest Control.</li></ul>
574000.2	FIRE ALARM - CONTRACT	1,090 Fire Alarm monitoring service with Fire Control service in the amount of \$445.20. City of Ft. Lauderdale annual inspection \$644.48 due in April
574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	890 Backflows Re-certification as per information received from American All state the inspection domestic backflow is due in February including Parking domestic re-certification in the amount of <b>\$490.00</b> Fire extinguishers recertification is due in October in the amount of
		<ul><li>\$250.00. and \$150.00 for any necessary replacement needed on fire extinguisher's.</li><li>(Allocated less this year due to 5 years re-cert was done in 2018.)</li></ul>
575000.2	FIRE SPRINKLERS - CONTRACT	2,306 Annual Re-certification inspection done by Wayne in the amount of \$1,400.00 March
		Allocated <b>\$906.00</b> in March for Fire Annual inspection do by Fire Control.
576000.2	LANDSCAPING - SERVICE	3,043 Allocated to mulch the landscaping area twice per year <b>\$584.00</b> in March and <b>\$584.00</b> in November.
		Allocated \$1,875.00 in March for tree trimming
576500.2	LAWN SERVICE - CONTRACT	6,552 \$546.00 Monthly lawn service provided by Rock & Rose Landscape LLC vendor provides 24 cuts per year, fertilization, weed control and trimming of ornamentals, shrubs & hedges. Since there is no much grass through the property there is no need for extra cuts during raining season.
		Fertilization Services are also scheduled twice a year in February and in October.
577500.2	POOL	3,302 Pool maintenance it is done by JR Pools Pros, they service the pool three times per week \$225.00 monthly Allocated <b>\$600.60</b> for the emergency pool phone monitoring with King III.
578200.2	TERMITE WARRANTY RENEWAL	943 Allocated for Termite renewal due in February.
579000.2	TRASH CHUTE CLEANING CONTRACT	2,848 Allocated to clean trash chute twice a year in April and August for \$650.00. Trash Chute Odor control monthly service of \$129.00

582000.2	CABLE TV	81 Comcast is the service provider for the Fitness center TV.
583000.2	COMPUTER MAINTENANCE - CONTRACT	6,124 Handy track key tracking system <b>\$ 455.40</b> We allocated a yearly amount for IT support NDSI <b>\$1,800.00</b> We allocated a yearly fee for Computer Hugh McCallum <b>\$1,380.00</b> AT&T <b>\$ 67.20</b> Allocated for software Insurance Certificate in January <b>\$ 48.00</b> Budget Builder software in October <b>\$ 300.00</b> We have allocated for the OneSite software license Annual Fee during the month of February <b>\$1,612.57</b> Real Paige On Line Payment <b>\$ 203.53</b> Real Paige / Resident Portal <b>\$ 194.13</b> We have allocated a yearly amount for the Private Cloud <b>\$ 63.48</b>
583500.2	COPIER MAINTENANCE - CONTRACT	1,788 As Per information received from Fast Forward monthly service amount from January to October \$145.33 and Nov. to Dec. \$167.14 for copy machine.
600000.3	HVAC - SUPPLIES	2,978 Allocated amount to purchased thermostat, Freon and any other supplies needed. Allocated to purchase A/C filters to be replace monthly.
600000.4	HVAC - REPAIRS	2,603 Allocated for any necessary repairs for the breezeways air conditioner
604000.3	APPLIANCES - SUPPLIES	repairs done by Pineda Air. 4,200 Allocated to purchased appliances parts and any supplies needed. We are replacing a lot of the washer machines main board.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	2,203 Allocated for any necessary supplies around common areas and turn over of the units.
610000.4	BUILDING IMPROVEMENTS - REPAIRS	351 Allocated for any necessary building repairs such as fence or any other necessary repairs.
612500.0	BUILDING LABOR	1,392 Amount allocated for maintenance supervisor to perform quarterly inspection, organize any Tax Credit annual inspection with maintenance and cover vacation for maintenance supervisor.
622500.2	CLEANING - SERVICE	2,500 Budgeted for the window cleaning after the raining season.
622500.3	CLEANING - SUPPLIES	718 Based on actual YTD to purchased cleaning supplies needed to clean vacant units and common areas supplies, such as trash bags and paper goods.
627500.3	DRAPERIES / VERTICAL - SUPPLIES	412 Based on annualized amount.
630000.3	ELECTRICAL - SUPPLIES	3,010 Allocated to replace light bulbs through common areas, emergency lights, exits signs and lights parking garage.
632500.4	ELEVATOR - REPAIRS	720 For any necessary elevator repairs needed.
635500.4	FIRE ALARM - REPAIRS	1,230 Allocated for any necessary repairs
636500.4	FIRE SPRINKLERS - REPAIRS	806 Fire Control panel Repairs and sprinklers head replacements
636700.4	ENTRY SYSTEM REPAIRS	750 Allocated amount for any necessary repairs needed to the entry call
642500.2	PAINTING - SERVICE	box. 495 Allocated for painting service to help maintenance get vacant ready if needed.
642500.3	PAINTING - SUPPLIES	950 Allocated to purchase paint supplies for vacant units during the most vacant January and December, also common areas.
647500.3	PLUMBING - SUPPLIES	4,600 Allocated a monthly amount for any plumbing supplies needed.
		Allocated to replace the GE water filters.

650000.3	POOL - SUPPLIES	281 Allocated to replaced supplies such as life ring and hook
650000.4	POOL REPAIRS	1,584 Allocated for any necessary repairs such as filters, or gaskets and chlorine fitters
661000.4	CAMERA SURVEILLANCE - REPAIRS	100 Allocated for repair or replacement camera surveillance
665000.0	UNIFORMS	600 Allocated for employee uniforms twice a year in April and October, \$150.00 per employee.
700000.0	REAL PROPERTY TAXES	66,694 Information based on email received from Pacific Life.
705000.0	PERSONAL PROPERTY TAXES	1,748 Information based on 2017 Personal Property taxes.
740000.0	GENERAL INSURANCE	45,786 Information based on 2016 / 2017
755500.0	MANAGEMENT FEES - FHFC	3,000 Based on Management fees paid to Alliant.
755600.0	MANAGEMENT FEES - NEF	5,150 Based on Management fees paid to NEF
755000.0	MANAGEMENT FEES	36,418 Based on 5% of the Total Rent Income budget projections.
760000.0	AUTO/MILEAGE EXPENSE	1,456 Mileage paid to employees for traveling time to seminars, bank and post office.
762500.0	DUES & SUBSCRIPTIONS	141 As per Lura we required to have five magazine subscriptions through the year 6 Magazines.
		Good Housekeeping, Woman's Fitness, Men's Journal. Renewal Subscription due in January
767500.0	LICENSES	664 Allocated amount based on last year history.
		Division Hotel and Rest. <b>\$205.00</b> in AugustCity of FT. Lauderdale <b>\$458.90</b> in September
768000.0	PERMITS	1,145 Allocated for the Elevator payment based on last year history, <b>\$276.00</b> in June. Allocated <b>\$225.00</b> for Pool Permit renewal to Health Department in June Fire Safety Permit <b>\$ 644.48</b> in March.
770500.0	MARKETING	3,252 Also allocated for Illustratus for residents News Letters \$493.80
		Allocated \$140.00 twice during the year to replace property flags in front of the office in January and July <b>\$280.00</b>
		Leasing Director - Allocated a yearly amount to do training, monitor the performance of Lease Start and support property web site, update pictures, rent changes and marketing materials <b>\$ 441.32</b>
		Amount the following expenses in February:
		Lease Start Lead2Lease - \$416.45
		Lease Start tracking - <b>\$741.60</b> Lease Start Web Side - <b>\$338.95</b>
		Marketing materials such as Flyers, brochure and Business cards <b>\$540.00</b>
771000.0	FITNESS/SPA EXPENSE	1,200 Allocated \$1,200.00 in January for maintenance contract of fitness equipment to service the equipment's 4 times during one year.

771500.0	RESIDENT ACTIVITIES	2,420 Allocation \$200.00 For quarterly for Crime Watch Meeting including the Grid report fees <b>\$800.00</b>
		Allocated <b>\$900.00</b> LURA Resident Activities require, such as Health, vision test, hearing and flu shots. Nutrition, Job Training and Budgeting.
		Allocated another <b>\$300.00</b> for the person doing all this trainings.
		Allocated <b>\$420.00</b> For special Holidays such as Valentine in Feb. St. Patrick day in April, Mother's day in May, Father's day in June and Thanksgiving and Christmas day.
773000.0	AUDIT FEES	12,330 Allocated for monthly expenses for Audit Fees in March \$11,830.00
		Audit Fees payable to Prefer Compliance in June \$500.00
773500.0	COMPLIANCE FEES	3,192 PMI - Monthly amount for Prefer Compliance.
775000.0	EVICTION FEES	1,502 Allocated for four evictions average of \$450.00 per eviction if needed through the year
776500.0	SEMINAR & TRAINING PROGRAM	1,620 Allocated a monthly amount for employees seminar and trainings.
780000.0	POSTAGE, COURIER & DELIVERY	1,626 Postage for Notice to Impose Claim, any other mail postage and FedEx weekly package
785000.0	OFFICE SUPPLIES	2,234 Allocated to purchase the accounting computer checks and set up from the bank in January \$734.00
		Monthly allowance to the property for office supplies for copy paper and any other office supplies for \$1,500.00
786000.0	OFFICE EXPENSE	1,800 Allocated a monthly amount for office water, coffee, creamer, sugar etc. Allocated a monthly amount of \$37.09 for the water fountain rental for the office.
788000.0	CREDIT REPORTS	110 Allocated to run credit report for 11 move ins in the amount of \$20.00 each, considering to have one applicant per unit.
792500.0	MISCELLANEOUS OPERATING EXPENSE	375 Allocated for any miscellaneous item.
910000.0	RESERVE REPLACEMENT	24,700 As required including a 3% increase
901500.0	PROFESSIONAL FEES	12,000 Projected for Legal Fees.
920000.0	REPLACEMENTS - A/C & APPLIANCE	4,500 Allocated to replace any damage appliances through the year such as Microwave and washer and dryers, water heaters
920400.0	REPLACEMENTS - OTHER	1,582 Allocated \$1,332.00 during February to purchase chairs for the Lobby.
		Allocated \$250.00 to purchase a new area rug for the lobby in February
925000.0	IMPROVEMENTS - FENCE	4,150 Install new fence in the pool deck area budgeted in March
925400.0	IMPROVEMENTS - OTHER	8,214 Allocated \$8,214.00 amount to refill and replant the planters boxes on the 4th floor, we are missing a lot of dirt in the landscaping box. Crotton, cocoplums and Jasmin plants.

ACCOUNT FOOTNOTES

930900.0 IMPROVEMENTS - PLUMBING

13,583 To install a main water sediment strainer to prolong the life of the individual water heather filters the amount of \$ 1,981.00.By installing this main water strainer we replace the individual filters once per year and save \$1,700.00

To replace the main shut off valve inside the units from CPVC to brass valve in 70 apartments in the amount of \$ 11,602.63

800000.0	INTEREST EXPENSE	106,559 Information based on payments made to Pacific's Life.
820400.0	COMPLIANCE MONITORING/SERVICE FEE	8,910 Based on YTD information.
801500.1	PRINCIPAL REDUCTION	20,352 Information based on payments made to Pacific's Life.
	INTEREST INCOME	(720) Based on YTD information.

### Tallman Pines I 700 NE 41st Street, Deerfield Beach, Fl. 33064 Telephone: (954) 574-9210

2019 BUDGET & SUPPORTING SCHEDULES

PROPERTY:

Tallman Pines I

NO. OF UNITS:

167288 SQ. FT.

176 UNITS

TOTAL SQUARE FOOTAGE:



## **BUDGET SUMMARY** 2019

CATEGORY		YEAR		\$/SF		\$/UNIT/YR
INCOME						
RENTAL INCOME	\$	2,196,395.00	\$	13.13	\$	12,479.52
RENTAL ADJUSTMENTS		(45,454.09)		-0.27		(258.26
OTHER INCOME		127,614.57		0.76		725.08
TOTAL RENTAL INCOME	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	12,946.34				
TOTAL INCOME	\$	2,278,555.48	\$	13.62	\$	12,946.34
OPERATING EXPENSES						
SALARIES	\$		\$		\$	1,469.08
UTILITIES						1,628.23
CONTRACTS R & M						593.93
CONTRACTS OPERATING REPAIRS AND MAINTENANCE						281.55 769.40
REAL ESTATE TAXES		-				- 709.40
INSURANCE						617.12
MANAGEMENT FEES						647.32
ADMINISTRATIVE EXPENSES				0.24		228.42
RESERVES						250.00
REPLACEMENTS		-				640.53
RESERVE REPLACEMENT REIMBURSEN			¢		÷	-
TOTAL OPERATING EXPENSES	Þ	1,254,102.00	Þ	7.50	Þ	7,125.58
NET OPERATING INCOME	\$	1,024,453.48	\$	6.12	\$	5,820.76
INTEREST						
DEBT SERVICE						1,710.01
TOTAL INTEREST	\$	300,962.06	\$	1.80	\$	1,710.01
NET CASH FLOW	\$	723,491.42	\$	4.32	\$	4,110.75
	CH	ARI IIILE				
CONTRACTS R & M			19%	1	7%	
CONTRACTS OPERATING						
REPAIRS AND MAINTENANCE		0%				
REAL ESTATE TAXES		7%				
■ INSURANCE						18%
MANAGEMENT FEES		3%				
ADMINISTRATIVE EXPENSES		7%	6			
■ RESERVES					7%	
■ REPLACEMENTS			1%	0% <sub>9%</sub> <sup>3%</sup>	0	



# **BUDGET SUMMARY COMPARISON** 2018 2019 2019 VS 2018

CATEGORY		YEAR		YEAR		VARIANCE
INCOME						
RENTAL INCOME	\$	2,120,040.00	\$	2,196,395.00	\$	76,355.00
RENTAL ADJUSTMENTS	Ŧ	(34,908.58)	•	(45,454.09)	•	(10,545.51)
OTHER INCOME		121,305.86		127,614.57		6,308.71
TOTAL RENTAL INCOME	\$	2,206,437.28	\$	2,278,555.48	\$	72,118.21
TOTAL INCOME	\$	2,206,437.28	\$	2,278,555.48	\$	72,118.21
OPERATING EXPENSES						
SALARIES	\$	254,583.20	\$	258,558.36	\$	3,975.16
UTILITIES		284,105.51		286,569.26		2,463.75
CONTRACTS R & M		95,976.32		104,532.32		8,556.00
CONTRACTS OPERATING		48,660.67		49,552.34		891.67
REPAIRS AND MAINTENANCE		122,400.48		135,414.19		13,013.71
REAL ESTATE TAXES		-		-		-
INSURANCE		108,690.41		108,612.40		(78.01)
MANAGEMENT FEES		110,321.86		113,927.77		3,605.91
ADMINISTRATIVE EXPENSES		38,134.91		40,201.29		2,066.38
RESERVES		49,477.00		44,000.04		(5,476.96)
REPLACEMENTS		226,304.49		112,734.03		(113,570.47)
RESERVE REPLACEMENT REIMBURSEN		(164,267.00)		-		164,267.00
TOTAL OPERATING EXPENSES	\$	1,174,387.86	\$	1,254,102.00	\$	79,714.15
NET OPERATING INCOME	\$	1,032,049.42	\$	1,024,453.48	\$	(7,595.94)
INTEREST						
DEBT SERVICE		304,769.12		300,962.06		(3,807.06)
TOTAL INTEREST	\$	<b>304,769.12</b>	\$	<b>300,962.06</b>	\$	(3,807.06) (3,807.06)
I TAL INTEREST	φ	304,707.12	Ψ	300,702.00	φ	(3,007.00)
NET CASH FLOW	\$	727,280.30	\$	723,491.42	\$	(3,788.88)

			Projected increase 4%	
MONTH OF SCHEDULED INC	CREASE:	INCREASE 1 -	June 2019	]
			-	
TOTAL OF UNITS:	176 CURRENT RENT:	\$173,858	INCREASED RENT: \$180,811	]

					CURRENT		as of 06/01/19				
UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	INCREASE	TOTAL MONTHLY	PERCENT OF	NEW MONTHLY		
TYPE	FEET	RENT		UNITS	RENT	PER UNIT	RENT	INCREASE	RENT		
2x2-30%	901	\$475	\$0.527	10	\$4,750	\$19.00	\$ 494.00	4.00%	\$4,940		
2x2-60%	901	\$1,021	\$1.133	94	\$95,974	\$41.00	\$ 1,062.00	4.02%	\$99,828		
3x2-30%	1022	\$552	\$0.540	19	\$10,488	\$22.00	\$ 574.00	3.99%	\$10,906		
3x2-60%	1022	\$1,182	\$1.157	53	\$62,646	\$47.00	\$ 1,229.00	3.98%	\$65,137		
Total SQFT 167,288 Total \$173,858 Total							\$180,811				
Increase per month											

\$6,953

\$83,436.00 Increase per year

### **Performance Bonuses Schedule**

Year

2019

#### Employee Name

#### Employee Title

Eleanor Graham
Wendy Vigo
Cristina Love
Benjamin Hilerio
Ramon Almira
Meriguez Guerelis

Property Manager Assistant Manager Leasing Consultant Maintenance Supervisor Maintenance Janitor

		Eleanor Graha Property Mana		Employee: Title:	Wendy Vigo Assistant Manag	er	Employee: Title:	Cristina Love Leasing Consu	Iltant		
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Holiday Year	End Activities
	& Delinquency			& Delinquency			& Delinquency				
Jan	350.00	13.33	109.67	200.00	13.33	109.67	-	13.33	109.67	Eleanor Graham	225.00
Feb	350.00	22.50	190.17	200.00	22.50	190.17	-	22.50	190.17	Wendy Vigo	225.00
Mar	350.00	11.67	100.33	200.00	11.67	100.33	-	11.67	100.33	Cristina Love	225.00
Apr	350.00	17.50	150.50	200.00	17.50	150.50	-	17.50	150.50	Benjamin Hilerio	225.00
May	350.00	13.33	109.67	200.00	13.33	109.67	-	13.33	109.67	Ramon Almira	225.00
Jun	350.00	14.17	120.17	200.00	14.17	120.17	-	14.17	120.17	Meriguez Guerelis	225.00
Jul	350.00	20.83	180.83	200.00	20.83	180.83	-	20.83	180.83		
Aug	350.00	17.50	150.50	200.00	17.50	150.50	-	17.50	150.50		
Sep	350.00	17.50	150.50	200.00	17.50	150.50	-	17.50	150.50		
Oct	350.00	14.17	120.17	200.00	14.17	120.17	-	14.17	120.17		
Nov	350.00	30.00	249.67	200.00	30.00	249.67	-	30.00	249.67		
Dec	350.00	14.17	120.17	200.00	14.17	120.17	-	14.17	120.17		
Total	\$ 4,200.00	\$ 206.67	\$ 1,752.33	\$ 2,400.00	\$ 206.67	\$ 1,752.33	\$-	\$ 206.67	\$ 1,752.33		\$ 1,350.00
				8			-				

		Benjamin Hiler Maintenance S			Ramon Almira Maintenance		Employee: Meriguez Guerelis Title: Janitor			
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	
	& Delinquency			& Delinquency			& Delinquency			
Jan	-	5.33	31.33	-	5.33	31.33	-	5.33	31.33	
Feb	-	9.00	54.33	-	9.00	54.33	-	9.00	54.33	
Mar	-	4.67	28.67	-	4.67	28.67	-	4.67	28.67	
Apr	-	7.00	43.00	-	7.00	43.00	-	7.00	43.00	
May	-	5.33	31.33	-	5.33	31.33	-	5.33	31.33	
Jun	-	5.67	34.33	-	5.67	34.33	-	5.67	34.33	
Jul	-	8.33	51.67	-	8.33	51.67	-	8.33	51.67	
Aug	-	7.00	43.00	-	7.00	43.00	-	7.00	43.00	
Sep	-	7.00	43.00	-	7.00	43.00	-	7.00	43.00	
Oct	-	5.67	34.33	-	5.67	34.33	-	5.67	34.33	
Nov	-	12.00	71.33	-	12.00	71.33	-	12.00	71.33	
Dec	-	5.67	34.33	-	5.67	34.33	-	5.67	34.33	
Total	\$ -	\$ 82.67	\$ 500.67	\$ -	\$ 82.67	\$ 500.67	\$-	\$ 82.67	\$ 500.67	

Jan Feb Mar Apr May

Jun Jul Aug Sep Oct Nov Dec

TOTALS

Occupancy & Deliquency Move-Ins Renewals Holiday

6,600.00 868.00 6,759.00 1,350.00 \$ 15,577.00

Monthly Totals

	10/07/100
\$	15,577.00
\$	1,350.00
\$	14,227.00
	1,073.00
	1,639.00
	1,073.00
	1,204.00
	1,204.00
	1,335.00
	1,073.00
	1,029.00
	1,204.00
	986.00
	1,378.00
	1,029.00

# SCHEDULE A-1

Move-Ins Move-Outs Renewals

Year	Month	Out	In	Renew
2019	Jan	2	2	9
2019	Feb	2	2	16
2019	Mar	1	1	9
2019	Apr	2	2	13
2019	May	2	2	9
2019	Jun	2	2	10
2019	Jul	3	3	16
2019	Aug	2	2	13
2019	Sep	2	2	13
2019	Oct	2	2	10
2019	Nov	4	4	21
2019	Dec	2	2	10
TOTAL		25	25	150

Move Ins	24.8	Renewal
Renewals	150.2	Rate
Vacant Units at beginning of period	1	86%
TOTAL	176	

TOTAL

		Concession In Cumulative Concessio						
Year	Month	In	Concession					
				\$ 15.00				
2019	Jan	2	2	24				
2019	Feb	3	4	40.5				
2019	Mar	1	6	21				
2019	Apr	2	8	31.5				
2019	May	2	9	24				
2019	Jun	2 2 3	11	25.5				
2019	Jul	3	14	37.5				
2019	Aug	2	16	31.5				
2019	Sep	2 2	18	31.5				
2019	Oct	2	20	25.5				
2019	Nov	4	23	54				
2019	Dec	2	25	25.5				
Total		25	25	372				

#### Tallman Pines I BUDGET DETAIL

#### 2019

		_	January	February	March	April	May	June	July	August	September	October	November	December		Total
400000.0 400500.0	GROSS RENTAL APARTMENTS INCOME GAIN TO LEASE	\$	173,858 5,119	173,858 5,119	173,858 5,119	173,858 5,119	173,858 5,119	180,811 5,119	180,811 5,119	180,811 5,119	180,811 5,119	180,811 5,119	180,811 5,119	180,811 5,119	\$2	,134,967.00 61,428.00
	TOTAL RENTAL INCOME		178,977	178,977	178,977	178,977	178,977	185,930	185,930	185,930	185,930	185,930	185,930	185,930	2	,196,395.00
410000.0 410500.0 411000.0 411500.0	PERCENTAGE OF VACANCY VACANCY LOSS - UNRENTED VACANCY LOSS - RENTED EMPLOYEE APARTMENTS RENTAL CONCESSIONS		-1% (174) (1,999) (1,182) (24)	-1% (174) (1,999) (1,182) (41)	-1% (174) (1,999) (1,182) (21)	-1% (174) (1,999) (1,182) (32)	-1% (174) (1,999) (1,182) (24)	-1% (181) (2,079) (1,229) (26)	-1% (181) (2,079) (1,229) (38)	-1% (181) (2,079) (1,229) (32)	-1% (181) (2,079) (1,229) (32)	-1% (181) (2,079) (1,229) (26)	-1% (181) (2,079) (1,229) (54)	-1% (181) (2,079) (1,229) (26)		(2,134.97) (24,552.12) (14,513.00) (372.00)
412000.0	UNCOLLECTIBLE ACCOUNTS NET RENTAL ADJUSTMENTS	\$	(324) (3,703)	(324) (3,719)	(324) (3,700)	(324) (3,710)	(324) (3,703)	(324) (3,838)	(324) (3,850)	(324) (3,844)	(324)	(324) (3,838)	(324) (3,867)	(324) (3,838)	\$	(3,882.00) (45,454.09)
		Þ													\$	
453500.0 455000.0 455500.0 456500.0 456500.0 458000.0 490000.0 498000.0	APPLICATION FEES LATE FEES PET FEES-OPT LEASE TERMINATION FEES NSF CHECK FEES DAMAGE & CLEANING FEES MISCELLANEOUS PROPERTY WASHER/DRYER INCOME OTHER PROPERTY INCOME	\$	357 2,675 90 219 14 88 3 7,110 10,555	544 2,675 90 219 14 88 3 7,110 10,742	323 2,675 90 219 14 88 3 7,110 10,521	442 2,675 90 219 14 88 3 7,110 10,640	357 2,675 90 219 14 88 3 7,110 10,555	374 2,675 90 219 14 88 3 7,110 10,572	510 2,675 90 219 14 88 3 7,110 10,708	442 2,675 90 219 14 88 3 7,110 10,640	442 2,675 90 219 14 88 3 7,110 10,640	374 2,675 90 219 14 88 3 7,110 10,572	697 2,675 90 219 14 88 3 7,110 10,895	374 2,675 90 219 14 88 3 7,110 10,572	\$	5,236.00 32,100.00 1,080.00 2,622.00 171.43 1,055.14 30.00 85,320.00 127,614.57
TOTAL REI	NTAL INCOME	\$	185,829	186,000	185,798	185,907	185,829	192,664	192,788	192,726	192,726	192,664	192,959	192,664	\$ 2	,278,555.48
500000.0 501000.0 502200.0 504000.0 504000.0 507000.0 520000.0 530000.0	SALARIES - MANAGER SALARIES - ASSISTANT MANAGER SALARIES - LEASING AGENTS SALARIES - MAINTENANCE SALARIES - JANITOR BONUS HEALTH INSURANCE MANDATED BENEFITS TOTAL SALARIES	\$	3,907 2,607 2,419 5,789 2,088 1,029 1,188 2,401 21,429	3,398 2,267 2,104 5,034 1,816 1,378 1,033 2,088 19,117	3,568 2,380 2,209 5,286 1,907 986 1,085 2,192 19,612	3,738 2,493 2,314 5,538 1,997 6,942 1,137 2,296 26,455	4,043 2,697 2,504 5,991 2,161 1,029 1,188 2,484 22,097	3,534 2,357 2,188 5,236 1,888 1,073 1,033 2,171 19,480	4,064 2,711 2,516 6,021 2,172 1,335 1,188 2,497 22,504	3,887 2,593 2,407 5,759 2,077 1,204 1,137 2,388 21,452	3,710 2,475 2,297 5,497 1,983 1,204 1,085 2,280 20,532	4,064 2,711 2,516 6,021 2,172 1,073 1,188 2,497 22,242	3,710 2,475 2,297 5,497 1,983 1,639 1,085 2,280 20,967	3,887 2,593 2,407 5,759 2,077 2,423 1,137 2,388 22,671	\$	45,509.73 30,358.30 28,178.83 67,428.61 24,321.36 21,314.50 13,486.87 27,960.15 258,558.36
550000.0 550200.0 552000.0 552500.0 553000.0 555000.0 556000.0	ELECTRICITY ELECTRICITY - VACANT TELEPHONE ANSWERING SERVICE WASTE WATER SEWER TOTAL UTILITIES	\$	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	1,864 133 1,483 76 6,922 6,663 6,740 23,881	\$ \$ \$	22,364.94 1,598.70 17,797.75 907.20 83,065.77 79,950.96 80,883.94 286,569
571000.2 571500.2 573000.2 573500.2 574000.2 574500.2 576500.2 576500.2 578200.2	ALARM - CONTRACT BEEPERS & RADIOS - CONTRACT ELEVATOR SERVICE CONTRACT EXTERMINATING - CONTRACT FIRE ALARM - CONTRACT FIRE EQUIP MAINTENANCE - CONTRACT LANDSCAPING - SERVICE LAWN SERVICE - CONTRACT TERMITE WARRANTY RENEWAL TOTAL CONTRACTS R & M	_	105 12 1,695 332 572 0 19,859 2,149 327 25,051	105 12 1,695 523 572 0 342 2,149 327 5,725	105 12 1,695 523 572 0 342 2,149 327 5,725	105 12 1,695 332 572 0 1,134 2,149 327 6,326	105 12 1,695 523 572 0 342 2,149 327 5,725	105 12 1,695 523 572 675 342 3,224 3,224 327 7,474	105 12 1,695 332 572 0 1,134 3,224 327 7,401	105 12 1,695 523 572 0 342 3,224 327 6,799	105 12 1,695 523 2,574 4,224 3,758 2,149 327 15,367	105 12 1,695 332 572 0 2,300 2,300 2,149 327 7,492	105 12 1,695 523 572 0 342 2,149 327 5,725	105 12 1,695 523 572 0 342 2,149 327 5,725		1,261.92 140.96 20,340.48 5,507.76 8,865.54 4,899.00 30,578.50 29,017.64 3,920.52 104,532
582000.2 582500.2 583000.2 583500.2	CABLE TV COURTESY PERSONNEL COMPUTER MAINTENANCE - CONTRACT COPIER MAINTENANCE - CONTRACT TOTAL CONTRACTS OPERATING	\$	184 3,341 242 120 3,887	184 2,975 4,850 120 8,129	184 3,236 194 120 3,734	184 3,132 194 120 3,630	184 3,289 194 120 3,787	184 3,132 194 120 3,630	184 3,289 194 120 3,787	184 3,236 194 120 3,734	184 3,184 194 120 3,682	184 3,236 544 120 4,084	184 3,184 194 120 3,682	184 3,289 194 120 3,787	\$	2,202.12 38,523.60 7,385.95 1,440.67 49,552

BUDGET DETAIL

2019

		January	February	March	April	May	June	July	August	September	October	November	December	Total
600000.3	HVAC - SUPPLIES	750	750	750	750	750	750	750	750	750	750	750	750	9,000.00
603000.4	ALARM - REPAIRS	30	30	30	30	30	30	30	30	30	30	30	30	360.00
604000.3	APPLIANCES SUPPLIES	966	966	966	966	966	966	966	966	966	966	966	966	11,593.70
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	654	654	654	654	654	654	654	654	654	654	654	654	7,848.42
610000.4 612500.0	BUILDING IMPROVEMENTS - REPAIRS BUILDING LABOR	83 263	83 263	83 263	83 263	83 272	1,000.00 3,228.00							
622500.0	CLEANING - SERVICE	263	1.233	824	263	887	918	1.170	1.044	1.044	918	1.517	918	12,402.00
622500.2	CLEANING - SUPPLIES	323	323	323	323	323	323	323	323	323	323	323	323	3,870.00
627500.3	DRAPERIES / VERTICAL - SUPPLIES	19	19	19	19	19	19	19	19	19	19	19	19	225.00
630000.3	ELECTRICAL - SUPPLIES	678	678	678	678	678	678	678	678	678	678	678	678	8,139.22
632500.4 635000.2	ELEVATOR REPAIRS EXTERMINATING	102 32	1,225.71 381.60											
635000.2	EXTERMINATING - SUPPLIES	32 71	855.00											
635500.4	FIRE ALARM - REPAIRS	64	64	64	64	64	64	64	64	64	64	64	64	772.94
636000.3	FIRE EQUIP MAINTENANCE - SUPPLIES	38	38	38	38	38	38	38	38	38	38	38	38	450.00
636500.4	FIRE SPRINKLERS - REPAIRS	42	42	42	42	42	42	42	42	42	42	42	42	500.00
636800.0	GOLF CARTS	254	254	254	254	254	254	254	254	254	254	254	254	3,052.01
642500.2 642500.3	PAINTING - SERVICE PAINTING - SUPPLIES	592 397	999 397	518 397	777 397	592 397	629 397	925 397	777 397	777 397	629 397	1,332 397	629 397	9,176.00 4,761.90
647500.3	PLUMBING - SUPPLIES	611	611	611	611	611	611	611	611	611	611	611	611	7,337.33
647500.4	PLUMBING - REPAIRS	252	252	252	252	252	252	252	252	252	252	252	252	3,027.09
660000.3	WINDOW - SUPPLIES	26	26	26	26	26	26	26	26	26	26	26	26	315.00
660000.4	WINDOW - REPAIRS	83	83	83	83	83	83	83	83	83	83	83	83	1,000.00
661000.4	CAMERA SURVEALLANCE	38	38	38	38	38	38	38	38	38	38	38	38	450.00
662500.0 665000.0	SIGNS UNIFORMS	38 0	38 0	38 0	38 810	38 0	38 0	38 0	38 0	38 0	38 810	38 0	38 0	459.36 1,620.00
667500.2	WASHER/DRYER SERVICE	2,780	2,780	11,780	2,780	2,780	2,780	2,780	2,780	2,780	2,780	2,780	2,780	42,363.90
	TOTAL REPAIRS & MAINTENANCE	\$ 10,074	10,827	18,937	11,226	10,083	10,151	10,699	10,425	10,425	10,961	11,453	10,151	\$ 135,414.19
				,	,	,			,	,	,		,	
740000.0	GENERAL INSURANCE	\$ 9,000	9,000	9,000	9,000	9,000	9,019	9,000	9,000	9,000	9,000	9,598	9,000	\$ 108,612.40
	TOTAL INSURANCE	\$ 9,000	9,000	9,000	9,000	9,000	9,019	9,000	9,000	9,000	9,000	9,598	9,000	\$ 108,612.40
755000.0	MANAGEMENT FEES	9,291	9,300	9,290	9,295	9,291	9,633	9,639	9,636	9,636	9,633	9,648	9,633	113,927.77
	TOTAL MANAGEMENT FEES	\$ 9,291	9,300	9,290	9,295	9,291	9,633	9,639	9,636	9,636	9,633	9,648	9,633	\$ 113,927.77
760000.0	AUTO/MILEAGE EXPENSE	\$ 13	13	13	13	13	13	13	13	13	13	13	13	\$ 150.76
762500.0	DUES & SUBSCRIPTIONS	8	8	8	8	8	8	8	8	8	8	8	8	90.00
767500.0 768000.0	LICENSES PERMITS	0	0	0	0	0	0	0	1,001	0	162	0	0	1,163.34
770500.0	MARKETING	164	2,581	164	164	167	720 167	1,040 167	167	167	167	167	167	1,759.53 4,409.27
771000.0	FITNESS/SPA EXPENSE	270	0	0	270	0	0	270	0	0	270	0	0	1,080.00
771500.0	RESIDENT ACTIVITIES	306	306	306	306	306	306	306	306	306	306	306	306	3,672.00
772500.0	AUDIT FEES	954	954	954	954	954	1,454	954	954	954	954	954	954	11,949.92
775000.0 776500.0	EVICTION FEES SEMINAR & TRAINING PROGRAM	63 185	63 185	63	63	63	63	63	63 105	63 185	63 105	63	63	750.00
78000.0	POSTAGE, COURIER & DELIVERY	185	185	185 190	185 190	185 190	185 190	185 190	185 190	185	185 190	185 190	185 190	2,220.00 2,277.00
785000.0	OFFICE SUPPLIES	420	781	320	320	320	320	320	320	320	320	320	320	4,396.30
786000.0	OFFICE EXPENSE	228	228	228	228	228	228	228	228	228	228	228	228	2,732.17
787000.0	REFERRAL FEES	50	50	50	50	50	50	50	50	50	50	50	50	600.00
787500.0	LEASING & RENTING EXPENSE	87	87	87	87	87	87	87	87	87	87	87	87	1,044.00
788000.0 792500.0	CREDIT REPORTS MISCELLANEOUS OPERATING EXPENSE	84 0	128 0	76 0	104 0	84 0	88 0	120 0	104 0	104 0	88 0	164 0	88 675	1,232.00 675.00
792500.0		-	-					-	-			-		
	TOTAL ADMINISTRATIVE EXPENSES	\$ 3,020	5,572	2,642	2,940	2,653	3,877	3,998	3,674	2,673	3,089	2,733	3,332	\$ 40,201.29
910000.0	RESERVE REPLACEMENT	\$ 3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	\$ 44,000.04
	TOTAL RESERVE	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	3,667	44,000.04
920000.0	REPLACEMENTS - A/C & APPLIANCE	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	20,400.00
920200.0 920300.0	REPLACEMENTS - COUNTER & CABINETS REPLACEMENTS - VERTICALS/BLINDS	1,750 133	21,000.00 1,596.00											
920300.0	REPLACEMENTS - VERTICALS/BLINDS REPLACEMENTS - GOLF CART	133	3,783	133	133	0	133	133	133	133	133	133	133	3,782.70
925200.0	IMPROVEMENTS - PAVING	175	175	175	175	175	175	175	175	175	175	175	175	2,100.00

#### Tallman Pines I BUDGET DETAIL

#### 2019

		January	February	March	April	May	June	July	August	September	October	November	December	Total
925700.0	IMPROVEMENTS - REPAIR & REFINISHING	0	1,775	0	1.775	0	1.775	0	1,775	0	1,775	0	1.775	10.650.00
930600.0	IMPROVEMENTS - ELEVATOR	1,800	0	18,278	15,900	0	0	0	0	0	0	0	0	35,977.74
930700.0	IMPROVEMENTS - ELECTRICALS	0	0	3,150	3,150	0	0	0	0	0	0	0	0	6,300.00
936000.0	EXTRAORDINARY ITEMS	538	538	538	538	538	538	538	538	538	538	538	538	6,456.82
940500.0	HOME OWNERSHIP INCENTIVE	373	373	373	373	373	373	373	373	373	373	373	373	4,470.77
	TOTAL REPLACEMENTS	6,469	10,226	26,096	25,494	4,669	6,444	4,669	6,444	4,669	6,444	4,669	6,444	112,734.03
		445 7/7	105 110	100 500	101 010	04.054	07.05/	00.040	00 740	100 501	400 400	0/ 004		1 054 400
	TOTAL OPERATING EXPENSES	115,767	105,443	122,583	121,913	94,851	97,256	99,243	98,712	103,531	100,492	96,021	98,289	1,254,102
	NET OPERATING INCOME	70,062	80,557	63,215	63,994	90,978	95,408	93,545	94,014	89,195	92,172	96,938	94,375	1,024,453.48
800000.0	INTEREST EXPENSE - ARCS	16,964	16,964	16,964	16,964	16,964	16,964	16,964	16,964	16,964	16,964	16,964	16,964	203,568.28
800000.1	PRINCIPAL REDUCTION	4,948	4,948	4,948	4,948	4,948	4,948	4,948	4,948	4,948	4,948	4,948	4,948	59,373.62
805000.0	INTEREST EXPENSE - HOME	595	595	595	595	595	595	595	595	595	595	595	595	7,138.62
805000.1	PRINCIPAL REDUCTION- HOME	2,622	2,622	2,622	2,622	2,622	2,622	2,622	2,622	2,622	2,622	2,622	2,622	31,460.34
850000.0	INTEREST INCOME	(48)	(48)	(48)	(48)	(48)	(48)	(48)	(48)	(48)	(48)	(48)	(48)	(578.80)
	TOTAL DEBT SERVICE	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	300,962.06
	TOTAL INTEREST	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	25,080	300,962.06
	CONTROLLABLE NOI	44,982	55,476	38,135	38,914	65,898	70,328	68,465	68,934	64,115	67,092	71,858	69,295	723,491.42
	NET CASH	44,982	55,476	38,135	38,914	65,898	70,328	68,465	68,934	64,115	67,092	71,858	69,295	723,491.42

			2017
GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
400000.0	GROSS RENTAL APARTMENTS INCOME		Based on the rents reflected on Rent Schedule. A 4% increase has been allocated starting June 2019.
400500.0	GAIN TO LEASE	61,428	This amount represents the difference between voucher holder rents and tax credit rents.
			<u>\$5,119.00 x 12 = \$61,428.00</u>
			(See Gain to Lease Chart in File)
410000.0	VACANCY LOSS - UNRENTED	(2,135)	Allocate to cover 0.10% of vacancy loss unrented.
410500.0	VACANCY LOSS - RENTED	(24,552)	This amount is to complete 1.25% between vacancy loss rented and unrented.
411000.0	EMPLOYEE APARTMENTS	(14,513)	Assistant Manager has 100% concession on a 3x2 unit. Amount includes rent increase effective June 2019.
411500.0	RENTAL CONCESSIONS	(372)	Concessing the last few days of the month as an incentive to the residents to move in before the beginning of the following month.
412000.0	UNCOLLECTIBLE ACCOUNTS	(3,882)	Based on half of the annualized amount.
453500.0	APPLICATION FEES	5,236	Based on Schedule A-1 worksheet projecting 25 move ins x 2 applicants per unit. Allocated one additional application per month due to traffic.
455000.0	LATE FEES	32,100	Based on annualized amount.
			Late fees are as follows:
			On the 6th - \$150.00 On the 11th - \$175.00 On the 16th - \$200.00
455500.0	PET FEES-OPT	1,080	Based on half of the annualized amount.
456500.0	LEASE TERMINATION FEES	2,622	Based on half of the annualized amount.
457500.0	NSF CHECK FEES	171	Based on half of the annualized amount.
458000.0	DAMAGE & CLEANING FEES	1,055	Based on half of the annualized amount.
490000.0	MISCELLANEOUS PROPERTY	30	Based on half of the annualized amount.
498000.0	WASHER & DRYER INCOME	85,320	This amount represents the rental income form washer and dryer monthly fees of \$45.00 x 158 units. Monthly income- <b><u>\$7,110.00</u></b>
500000.0	SALARIES - MANAGER	45,510	Property Manager's Salary. This amount represents 90% of the total salary. A 4% increase has been allocated effective May 1st.
501000.0	SALARIES - ASSISTANT MANAGER	30,358	Property Assistant Manager's Salary. This amount represents 90% of the total salary. A 4% increase has been allocated effective May 1st.
502200.0	SALARIES - LEASING AGENTS	28,179	Property Leasing Agents' Salary. This amount represents 90% of the total salary. A 4% increase has been allocated effective May 1st.
503000.0	SALARIES - MAINTENANCE	67,429	Maintenance Supervisor Salary and Maintenance Technician Salary. This amount represents 90% of the total salary. A 4% increase has been allocated effective May 1st.

11/20/201	8	ACCOUNT	FOOTNOTES
504000.0	SALARIES - JANITOR	24,321	Porter Salary. This amount represents 90% of the total salary. A 4% increase has been allocated effective May 1st.
507000.0	BONUS	21,315	<ol> <li>Property Manager and Assistant Manager, have a monthly <u>Occupancy</u> incentive bonus if the property closes the month occupied at 98%. Estimated at <u>\$3,300.00</u> per year.</li> </ol>
			<b>Property Manager</b> \$175.00 monthly x 12 month = $\frac{2,100.00}{2}$ .
			Assistant Manager \$100.00 monthly x 12 month = $\frac{1,200.00}{2}$ .
			TOTAL= <u>\$3,300.00</u>
			Property Manager and Assistant Manager, have a monthly <u>Collection</u> incentive bonus if the property closes the month occupied at 98%. Estimated at \$3,300.00 per year.
			<b>Property Manager</b> \$175.00 monthly x 12 month = $\frac{$2,100.00}{1000}$
			<b>Assistant Manager</b> \$100.00 monthly x 12 month = <u>\$1,200.00.</u>
			TOTAL= <u>\$3,300.00</u>
			<ol> <li>Move in and <u>Renewal</u> bonuses are based on the projected year's move in schedule and split amongst staff (please refer to <u>Bonus Schedule</u> for detail monthly figures).</li> </ol>
			Estimated at a total of <b><u>\$875.00</u></b> per year on Move Ins.
			(Move ins are being paid at \$25.00 to Office staff and split amongst them and \$10.00 to Maintenance Staff and also split amongst them).
			Estimated at a total of <b><u>\$6,750.00</u></b> per year for Renewals.
			( <b>Renewals</b> are being paid at \$35.00 to Office staff and split amongst them and \$10.00 to Maintenance Staff and also split amongst them).
			<ol> <li>During the month of December funds have been allocated per employee for Christmas and gift certificates. Total amount of Holiday bonus for property: <u>\$1,350.00</u> This represents 90% of total expense.</li> </ol>
			<ol> <li>During the month of April funds have been allocated for performance bonuses. Total amount of performance bonus for property: <u>\$5,737.50</u>. Based on 90% of the total.</li> </ol>
520000.0	HEALTH INSURANCE	13,487	Company contributes \$3,732.00 per year per employee. Split between both properties.
			Tallman I- 90% of the total cost Tallman II- 10% of the total cost
530000.0	MANDATED BENEFITS	27,960	Mandated benefits at an average of 11% for clerical category and 18% for maintenance. Mandated benefits include Fica, Medicare, Suta, Worker's Compensation and administrative fee for CoAdvantage.
550000.0	ELECTRICITY	22,365	Based on the annualized amount plus 3% increase.
550000.0	ELECTRICITY	22,365	· · · · · · · · · · · · · · · · · · ·

11/20/2018	3	ACCOUNT	FOOTNOTES
550200.0	ELECTRICITY - VACANT	1,599	Based on the annualized amount plus 3% increase.
552000.0	TELEPHONE	17,798	Windstream- 4 Office telephone lines - (\$16,718.00/Annually)
			In addition, the Property Manager, and Maintenance Supervisor each receives \$50.00 monthly cell phone reimbursement (\$1,080.00/annually)
			Amount represents 90% of the total cost paid by Tallman I.
552500.0	ANSWERING SERVICE	907	Sunshine Communications Services- After hours emergency answering service. The monthly service is \$84.00 90% of the total cost- \$75.60 per month.
			Total annual expense- <b>\$907.20</b> 90% of the total cost paid by Tallman I.
553000.0	WASTE	83,066	Based on the annualized plus increase of one extra pick-up per week. Additionally, allocated 5% projected annual increase. Amount represents 90% of the total cost paid by Tallman I.
555000.0	WATER	79,951	Based on the annualized amount plus a 6% increase.
556000.0	SEWER	80,884	Based on the annualized amount plus a 6% increase.
571000.2	ALARM - CONTRACT	1,262	MCG Electronics: Burglar Alarm Monitoring of Clubhouse and leasing office. Monthly Service \$1,017.60 annually. Tallman I pays- 90% \$915.84 @ \$76.32 monthy.
			MCG Electronics: Burglar Alarm Monitoring of the maintenance shop. Monthly Service \$384.48 annually. <u>Taliman I pays- 90% \$346.08 annually @</u> <u>\$28.84 monthy.</u>
571500.2	BEEPERS & RADIOS - CONTRACT	141	Amount is allocated for maintenance beeper for after hours emergencies.
			Tallman I pays 90% of the total cost.
573000.2	ELEVATOR CONTRACT	20,340	Mowrey Elevator Services: Elevator maintenance service to building's #1,2,3,4,6 & 8. Monthly Service- 6 x \$229.56 =\$1,377.36 <b>\$16,528.32</b> Total annual expense.
			MCG Electronics : Elevator emergency wireless telephone lines. Bill monthly at \$52.94 per elevator x 6. (Building's #1,2,3,4,6, & 8). Monthly charge- \$317.68. <b>\$3,812.16</b> Total annual expense.
573500.2	EXTERMINATING - CONTRACT	5,508	Paramount Pest Control LLC: Extermination services for clubhouse, units and common areas. This cost also includes 15 Rodent bait stations boxes located around the property.

11/20/2010	5	ACCOUNT	FOOTNOTES
574000.2	FIRE ALARM - CONTRACT	8,866	MCG Electronics, Inc: Monitoring fire alarm for 8 buildings plus the clubhouse expense. Monthly expence- \$571.92 Total annual expense - <b>\$6,863.04</b>
			Annual fire alarm recertification of 8 bldgs- <u>\$2,002.50</u> plus 90% of the certification fee of the clubhouse/office paid by Tallman I due in September.
			Total annual expense- <u>\$8,866.00</u> This represents 90% of the total cost paid by Tallman I.
574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	4,899	Completed by the following vendors:
			Backflow Inspection & Repairs: Domestic backflows certification- <u>\$675.00</u> due in June.
			Triangle Fire: Recertification of portable Fire Extinguishers inside each unit, common areas, clubhouse, and maintenance shop. Tallman I has 8 buildings- \$2,604.42 due in September.
			Summers Fire Inc: Testing fire sprinkler devices quarterly, annual backflow preventer recertification, control valve testing, quarterly control valve maintenance, annual fire department connection inspections and fire sprinkler recertification's, hydraulic name plate check, main drain testing and piping \$1,620.00 due in September.
			Total annual expense- <u><b>\$4,899.02</b></u> This amount represents 90% of the total cost paid by Tallman I.
576000.2	LANDSCAPING - SERVICE	30,579	Rubio Landscaping Inc:
			Full Mulching of the property- <u>\$8,820.00</u> due in January. T-up mulch of the property- <u>\$3,415.50</u> due in September.
			Seasonal Flowers done twice per year- \$1,166.00 each time. Due in January & September. Total annual expense- <u>\$2,332.00.</u>
			Fertilization done quarterly-\$792.00 each time. Due in Jan, April, July & Oct. Total annual expense- <u>\$3,168.00</u> .
			Allocated for installation of Coco Plum and Green Fico - <b>\$3,780.00</b> (One-Time) in January.
			LA Rust: Water treatment for irrigation system- \$342.00 monthly. Total annual expense- <u>\$4,104.00.</u>
			Rock & Rose Lawn Care: Annual tree trimming- <u>\$4,959.00</u> due in January.
			Total annual expense- <u>\$30,579.00</u> . This amount represents 90% of the total cost paid by Tallman I.

11/20/201	6	ACCOUNT	FOOINOIES
576500.2	LAWN SERVICE - CONTRACT	29,018	Rubio Landscaping Inc:
			Monthly mowing of the lawn, weed removal at \$2,149.45 for 9 months. During the rainy months of June, July and August services are performed 3 times at a cost of \$3,224.17 monthly.
			Total annual expense- <b>\$29,017.55</b> this amount represents 90% of the total cost paid by Tallman I.
578200.2	TERMITE WARRANTY RENEWAL	3,921	Accurate Pest Control:
			Annual termite warranty recertification for Tallman Pines I and 90% of the clubhouse- <b>\$3,564.00</b> total annual expense.
582000.2	CABLE TV	2,202	<u>Comcast</u> :
			Monthly cable TV and internet service for office and computer lab- <b><u>\$183.51</u></b> due monthly. This amount represents 90% of the total cost paid by Tallman I.
582500.2	COURTESY PERSONNEL	38,524	TennState Protective Solutions, LLC.Service are per year as follows:56 hours per week @ \$14.50 per hour.64 Holiday hours per year @ \$21.75The overtime holiday rate has been also calculated for the following holidays:
			New Years Dr. Martin Luther King Day Presidents Day Independence Day Labor Day Thanksgiving Day Memorial Day Christmas Day
			This amount represents 90% of the total cost paid by Tallman I.
583000.2	COMPUTER MAINTENANCE - CONTRACT	7,386	Amount is allocated as follows:
			NSDI IT Support - Total annual expense- \$960.00.
			AT&T and Bellsouth Fee - Total annual expense- \$67.00.
			Hugh McCallum IT Support - Total annual expense - <u>\$1,242.00</u> . (Amount represents 90% of the total cost).
			Software insurance renewal - <u>\$48.00</u> due in January.
			Private Cloud - Total annual expense - <u>\$63.48</u>
			Real Page Core Property Management Suite License Renewal - <b>\$3,734.37</b> due in February.
			Real Page Payments - <u>\$471.33</u> due in February.
			Real Page Resident Portal- <u>\$449.57</u> due in February.
			Budget Builder Software Program - <b><u>\$350.00</u></b> due in October.

11/20/2018	8	ACCOUNT	FOOTNOTES
583500.2	COPIER MAINTENANCE - CONTRACT	1,441	Fast Forward Digital Solutions:
			Copier maintenance service and the expense of extra copies. This amount represents an increase of 15% as per vendor.
			This amount represents 90% of the total cost.
600000.3	HVAC - SUPPLIES	9,000	Allocated for AC filters, thermostats, Freon and various other supplies as needed due to the age and needs of the property.
603000.4	ALARM - REPAIRS	360	Amount allocated for repairs to office burglar alarm, trouble shooting and battery replacements.
604000.3	APPLIANCES SUPPLIES	11,594	Amount allocated to purchased appliances supplies such as drip pans, stove elements, stove blocks ,thermostat, burner switches, refrigerator thermostats as needed.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	7,848	Amount allocated for supplies to make the necessary repairs as needed around the common areas of the property and to turn vacant units.
610000.4	BUILDING IMPROVEMENTS - REPAIRS	1,000	Amount is allocated for any emergency repairs needed by an outside vendor.
612500.0	BUILDING LABOR	3,228	Allocated for a Maintenance Supervisor to perform quarterly inspections, organize and any tax credit annual inspection with maintenance and cover for vacation for maintenance supervisor.
622500.2	CLEANING - SERVICE	12,402	Conducted by the following vendors:
			General Quality Management Services:
			Based on move ins at an average of \$115.00 per unit. Total annual expense- <u>\$2,875.00.</u>
			In addition, we allocated \$382.50 to clean the office and clubhouse monthly. this amount represents 90% of the total cost paid by Tallman I. Total annual expense- <b><u>\$4,590.00</u></b> .
			Langenwalter Services: Allocated to clean the tile/grout of the vacant units upon turn as needed. Based on move ins at an average of <u>\$200.00</u> . Total annual expense- <b>\$5,000.00</b> .
622500.3	CLEANING - SUPPLIES	3,870	Amount allocated to purchase cleaning products for the common areas of the property , dumpsters and enclosures and the turn of vacant units. Based on the annualized amount.
627500.3	DRAPERIES / VERTICAL - SUPPLIES	225	Based on the annualized amount.
630000.3	ELECTRICAL - SUPPLIES	8,139	Allocated to replace interior and exterior light fixtures, light bulbs in residents units, in all common areas including parking lot. Based on the annualized amount plus 15% incresae.
632500.4	ELEVATOR REPAIRS	1,226	Amount allocated to complete minor repairs to the elevators as needed.
635000.2	EXTERMINATING	382	Allocated for supplies that are used by maintenance in addition to the outside vendor. We have also allocated the cost for B3G product to treat bed bugs as needed.

11/20/2018	8	ACCOUNT	FOOTNOTES
635000.3	635000.3 EXTERMINATING - SUPPLIES		Allocated for supplies that are used by maintenance in addition to the outside vendor. We have also allocated the cost for B3G product to treat bed bugs as needed.
635500.4	FIRE ALARM - REPAIRS	773	Allocated for any necessary repairs of fire alarm. Based on the annualized amount.
636000.3	FIRE EQUIP MAINTENANCE - SUPPLIES	450	Allocated for the purchase of new fire extinguishers as needed.
636500.4	FIRE SPRINKLERS - REPAIRS	500	Amount allocated for emergency repairs needed after annual inspection.
636800.0	GOLF CARTS	3,052	This amount is allocated to cover any repairs for the golf carts as needed.
642500.2	PAINTING - SERVICE	9,176	Amount allocated for painting service for vacant units due to property age outside help is needed to expedite the time to turn the units at an average of \$370.00 per unit.
642500.3	PAINTING - SUPPLIES	4,762	This amount is allocated to purchase paint for the turn of units and to touch up common areas. In addition, to this we have allocated amount to provide touch up paint to residents as a renewal incentive.
647500.3	PLUMBING - SUPPLIES	7,337	Allocated to cover any plumbing supplies needed to the common areas, and to the units.
			Increased due to projection on replacing the water hose from the kitchen faucet to a durable material. This will prevent water leaks/floods in the units.
647500.4	PLUMBING - REPAIRS	3,027	Allocated for plumbing repair to the backflows done by outside vendor to be used as needed.
660000.3	WINDOW - SUPPLIES	315	Amount allocated as needed.
660000.4	WINDOW - REPAIRS	1,000	This amount is allocated for replacement of damaged windows. Based on the annualized amount.
661000.4	CAMERA SURVEALLANCE	450	Allocated for any minor repairs to the cameras as needed.
662500.0	SIGNS	459	This amount is allocated for the replacement or repairs of any sign on the property.
665000.0	UNIFORMS	1,620	Uniform replacement expense allocated at \$150.00 per employee twice per year. Based on 6 employees x \$300.00 each= \$1,800.00.
			Total annual expense- <u>\$1,620.00</u> this amount represents 90% of the total cost paid by Tallman I.
			Uniforms are distributed in April & October.
667500.2	WASHER/DRYER SERVICE	42,364	Budget to lease 158 machines from Appliance Warehouse. Total annual expense- <b><u>\$32,895.60</u></b>
			Allocated to complete the dryer vent cleaning- <b><u>\$9,000.00</u></b> due in March. Last service was done in 2014.
740000.0	GENERAL INSURANCE	108,612	Information provided by Yoly Lopez.
755000.0	MANAGEMENT FEES	113,928	Based on 5% of Total Rent Income budget projections.
760000.0	AUTO/MILEAGE EXPENSE	151	Allocated for mileage reimbursement to the on site staff. This amount represents 90% of the total cost paid by Tallman I.

11/20/201	8	ACCOUNT	FOOTNOTES
762500.0	DUES & SUBSCRIPTIONS	90	Allocated for subscription fee associated with publication required by LURA.
			This amount represents 90% of the total cost paid by Tallman I.
767500.0	LICENSES	1,163	Allocated for the following licenses:
			City of Deerfield Beach Business tax receipt- <b><u>\$1,001.34</u></b> due in August.
			Division of Hotel and Restaurant license- \$162.00 due in October.
			Amounts represents 90% of the total cost paid by Tallman I.
768000.0	PERMITS	1,760	Allocated for the following permits:
			Broward County for elevator renewal certificates \$120.00 each for six (6) buildings. Total annual expense- <b><u>\$720.00</u></b> due in June.
			Allocated <u>\$1,039.53</u> for the annual fire safety inspection fees due in December.
			This amount represents 90% of the total cost paid by Tallman I.
770500.0	MARKETING	4,409	Allocated for marketing flyers, business cards, etc- <b><u>\$540.00</u></b> total annual expense.
			Leasing Director to train and monitor the performance of Lease Star, supports property web site and updates pictures, rents and marketing materials - <b>\$1,008.00</b> total annual expense. 90% of the total cost.
			<b>Illustratus-</b> Monthly newsletters- \$37.07 monthly. Total annual expense <b><u>\$444.48</u></b> 90% of the total cost.
			Leasestar-
			Lease Star Tracking- \$667.44 due in February
			Lease Star Website- \$784.94 due in February Lease Star- \$964.41 due in February
			Total annual expense- <b>\$2,416.79.</b>
771000.0	FITNESS/SPA EXPENSE	1,080	
			Commercial Fitness and to pay for any repairs as needed.
			Total annual expense- <b><u>\$1,080.00.</u></b> This amount represents 90% of the total cost paid by Tallman I.
771500.0	RESIDENT ACTIVITIES	3,672	Allocated for resident activities required by the LURA. This includes crime watch meetings and resident parties like:
			New year, Valentine's Day, Easter Event, Back to School, Summer party, Halloween and Christmas party.
			Amount represents 90% of the total cost paid by Tallman I.
772500.0	AUDIT FEES	11,950	Allocated as follows:
			Reznick group \$954.16 Total annual expense- <u>\$11,449.92.</u>
			Audit fees paid to Preferred Compliance- <b><u>\$500.00</u></b> due in June.

11/20/2018	3	ACCOUNT	FOOTNOTES
775000.0	EVICTION FEES	750	Allocated to cover the expense of placing residents on eviction for non- payment of rent.
776500.0	SEMINAR & TRAINING PROGRAM	2,220	Allocated for employee seminars and training like: Leasing Seminar, One Site refresher, Compliance Training, maintenance meeting etc.
780000.0	POSTAGE, COURIER & DELIVERY	2,277	Allocated for any necessary certified mailings to resident along with weekly courier service. This represent 90% of total cost.
785000.0	OFFICE SUPPLIES	4,396	Allocated a monthly amount for office supplies.
			Allocated to purchase the bank checks - $\underline{\$561.70}$ due in February .
786000.0	OFFICE EXPENSE	2,732	Amount has been allocated for the delivery of water, rental of cooler machine, candy, coffee, creamer, plates, utensils, etc. and for the On line Key log system in which we keep the property and residents keys.
			This amount represents 90% of the total cost paid by Tallman I.
787000.0	REFERRAL FEES	600	Allocated this amount to cover the expense of current residents referring new residents to the property.
787500.0	LEASING & RENTING EXPENSE	1,044	Amount allocated for Talx Corporation and 3rd party market Survey.
788000.0	CREDIT REPORTS	1,232	Based on move ins as per the move ins schedule A-1 report at two (2) applicants per unit plus one additional report monthly due to traffic Reports are paid at \$20.00 each.
792500.0	MISCELLANEOUS OPERATING EXPENSE	675	Allocated for any miscellaneous items.
			Amount represents 90% of the total cost paid by Tallman I.
910000.0	RESERVE	44,000	Information provided by Yoly Lopez.
920000.0	REPLACEMENTS - A/C & APPLIANCE	20,400	Allocated \$1,700.00 monthly to cover the monthly expense of replacing the following appliances:
			A/C units, compressors, coil, stoves, refrigerators, dishwashers, and microwaves as needed. Amount is based on unit by unit inspection and the replacement cost list. Tallman Pines I & II is over 9 years old, appliances specially the stoves and refrigerators are very deterorated and the expense of parts at times comes out more expensive than a new appliance with a 1 year warranty included.
920200.0	REPLACEMENTS - COUNTER & CABINETS	21,000	Amount allocated to replace kitchen counter tops/ drawers/ doors/ back splashes and bathroom cabinets. A unit by unit inspection was conducted prior to budget season.
			See report on file.
920300.0	REPLACEMENTS - VERTICALS/BLINDS	1,596	Amount allocated to replace vertical blinds Based on the unit by unit inspection conducted prior to the budget season.
			See report on file.
920600.0	REPLACEMENTS - GOLF CART	3,783	Allocated to purchase one 4 passenger golf cart. Amount represents 90% of the total cost.
925200.0	IMPROVEMENTS - PAVING	2,100	Allocated to replace any parking bumper as needed or to adjust the side walks lifting due to tree roots with an outside vendor as needed.

925700.0	IMPROVEMENTS - REPAIR & REFINISHING	10,650	Amount allocated to retro fit 6 bathrooms for the year with Bathfitters Inc. at an average cost of \$1,775.00 per.
930600.0	IMPROVEMENTS - ELEVATOR	35,978	Allocated to install State required MCP access codes in all 6 elevators <b><u>\$1,800.00</u></b> due in January.
			Allocated to install elevator wireless cameras. This includes material and equipment. This cost is for bldgs 1,2,3,4,6 and 8 elevators <b>\$18,277.74</b> due in March.
			Amount allocated to refurbish 2 elevator interior cabins with stainless steel finish on Bldgs 1 & 2 - $7,950.00$ each = $\frac{15,900.00}{15,900.00}$ due in April.
930700.0	IMPROVEMENTS - ELECTRICALS	6,300	Allocated an estimated amount of <b>\$6,300.00</b> to install surge protectors at the clubhouse to protect office/camera or electronic equipment located at the management office.
			This amount represents 90% of the total cost.
936000.0	EXTRAORDINARY ITEMS	6,457	Based on half of the annualized amount.
940500.0	HOME OWNERSHIP INCENTIVE	4,471	Based on 1/2 of the annualized amount.
800000.0	INTEREST EXPENSE	203,568	Base on the annualized amount.
800000.1	PRINCIPAL REDUCTION	59,374	Information provided by Yoly Lopez.
805000.0	INTEREST EXPENSE - HOME	7,139	Base on annualized amount.
805000.1	PRINCIPAL REDUCTION - HOME	31,460	Information provided by Yoly Lopez.
850000.0	INTEREST INCOME	(579)	Information provided by Yoly Lopez.

# Tallman Pines II 700 NE 41st Street, Deerfield Beach, Fl. 33064 Telephone: (954) 574-9210

2019 BUDGET & SUPPORTING SCHEDULES

PROPERTY:

Tallman Pines II

24 UNITS

NO. OF UNITS:

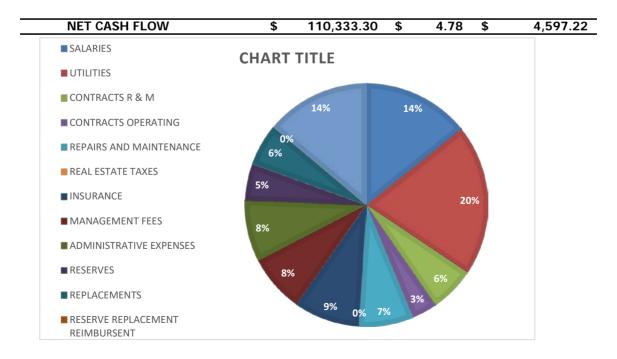
TOTAL SQUARE FOOTAGE: 23076 SQ. FT.

Final Copy

# **BUDGET SUMMARY**

# 2019

CATEGORY		YEAR		\$/SF		\$/UNIT/YR
INCOME RENTAL INCOME	\$	202 750 00	\$	13.12	\$	10 414 50
RENTAL INCOME RENTAL ADJUSTMENTS	Þ	<b>302,750.00</b> (3,365.75)	Þ	(0.15)	Þ	<b>12,614.58</b> (140.24)
OTHER INCOME		17,713.14		0.77		738.05
OTTER INCOME		17,713.14		0.77		730.03
TOTAL RENTAL INCOME	\$	317,097.39	\$	13.74	\$	13,212.39
TOTAL INCOME	\$	317,097.39	\$	13.74	\$	13,212.39
OPERATING EXPENSES						
SALARIES	\$	29,452.43	\$	1.28	\$	1,227.18
UTILITIES		41,635.15		1.80		1,734.80
CONTRACTS R & M		12,518.24		0.54		521.59
CONTRACTS OPERATING		6,896.64		0.30		287.36
REPAIRS AND MAINTENANCE		14,971.34		0.65		623.81
REAL ESTATE TAXES		-		-		-
INSURANCE		18,067.27		0.78		752.80
MANAGEMENT FEES		15,854.87		0.69		660.62
ADMINISTRATIVE EXPENSES		16,974.29		0.74		707.26
RESERVES		10,038.60		0.44		418.28
REPLACEMENTS		11,526.30		0.50		480.26
RESERVE REPLACEMENT REIMBURSENT		-		-		#DIV/0!
TOTAL OPERATING EXPENSES	\$	177,935.15	\$	7.71	\$	7,413.96
NET OPERATING INCOME	\$	139,162.24	\$	6.03	\$	5,798.43
INTEREST						
DEBT SERVICE		28,828.94		1.25		1,201.21
TOTAL INTEREST	\$	28,828.94	\$	1.25	\$	1,201.21



10:22 AM 11/20/2018

# BUDGET SUMMARY COMPARISON

2018 2019

2019 VS 2018

CATEGORY		YEAR		YEAR		VARIANCE
INCOME						
	¢	201 500 00	<b>*</b>	202 750 00	<b>^</b>	11 150 00
RENTAL INCOME	\$	291,598.00	\$	302,750.00	\$	11,152.00
RENTAL ADJUSTMENTS		(16,844.46)		(3,365.75)		13,478.71
OTHER INCOME		14,408.57		17,713.14		3,304.57
TOTAL RENTAL INCOME	\$	289,162.11	\$	317,097.39	\$	27,935.28
TOTAL INCOME	\$	289,162.11	\$	317,097.39	\$	27,935.28
OPERATING EXPENSES						
SALARIES	\$	29,005.02	\$	29,452.43	\$	447.41
UTILITIES		33,150.28		41,635.15		8,484.87
CONTRACTS R & M		12,095.77		12,518.24		422.47
CONTRACTS OPERATING		6,853.48		6,896.64		43.16
REPAIRS AND MAINTENANCE		15,257.24		14,971.34		(285.90)
REAL ESTATE TAXES		-		-		-
INSURANCE		19,669.76		18,067.27		(1,602.49)
MANAGEMENT FEES		14,458.11		15,854.87		1,396.76
ADMINISTRATIVE EXPENSES		17,006.01		16,974.29		(31.72)
RESERVES		9,976.00		10,038.60		62.60
REPLACEMENTS		24,784.00		11,526.30		(13,257.70)
RESERVE REPLACEMENT REIMBURSENT		(18,252.00)		-		18,252.00
TOTAL OPERATING EXPENSES	\$	164,003.68	\$	177,935.15	\$	13,931.47
NET OPERATING INCOME	\$	125,158.43	\$	139,162.24	\$	14,003.81
	Ψ	125,150.45	Ψ	137,102.24	Ψ	14,000.01
INTEREST						<i>(</i> -
DEBT SERVICE		28,829.10		28,828.94		(0.16)
TOTAL INTEREST	\$	28,829.10	\$	28,828.94	\$	(0.16)
NET CASH FLOW	\$	96,329.33	\$	110,333.30	\$	14,003.97



					CURRENT		INCREASE 1 -		
UNIT	SQUARE	CURRENT	\$/SQ. FT.	NO. OF	TOTAL MONTHLY	INCREASE	TOTAL MONTHLY	PERCENT OF	NEW MONTHLY
TYPE	FEET	RENT		UNITS	RENT	PER UNIT	RENT	INCREASE	RENT
2x2-30%	901	\$475	\$0.527	2	\$950	\$19.00	\$494	4.00%	\$988
2x2-60%	901	\$1,021	\$1.133	10	\$10,210	\$41.00	\$1,062	4.02%	\$10,620
3x2-30%	1022	\$552	\$0.540	2	\$1,104	\$22.00	\$574	3.99%	\$1,148
3x2-60%	1022	\$1,182	\$1.157	10	\$11,820	\$47.00	\$1,229	3.98%	\$12,290
Total SQFT	23,076			Total	\$24,084			Total	\$25,046

Increase per month \$962

Increase per year \$11,544

# **Performance Bonuses Schedule**

Tallman Pines II

2019

Year

Employee Name

Employee Title

	Eleanor Graham
	Wendy Vigo
	Christina Love
	Benjamin Hilerio
	Ramon Almira
	Meriguez Guerelus

Property Manager Assistant Manager Leasing Consultant Maintenance Supervisor Maintenance Janitor

	Employee: Title:	Eleanor Graha Property Mana		Employee: Title:	Wendy Vigo Assistant Manage	er	Employee: Title:	Christina Love Leasing Consu			
Month	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Occupancy	Move-Ins	Renewals	Holiday Year	End Activities
	& Delinquency			& Delinquency			& Delinquency				
Jan	60.00	-	-	40.00	-	-	-	-	-	Eleanor Graham	25.00
Feb	60.00	7.50	71.17	40.00	7.50	71.17	-	7.50	71.17	Wendy Vigo	25.00
Mar	60.00	-	-	40.00	-	-	-	-	-	Christina Love	25.00
Apr	60.00	1.67	21.00	40.00	1.67	21.00	-	1.67	21.00	Benjamin Hilerio	25.00
May	60.00	0.83	10.50	40.00	0.83	10.50	-	0.83	10.50	Ramon Almira	25.00
Jun	60.00	-	-	40.00	-	-	-	-	-	Meriguez Guerelus	25.00
Jul	60.00	0.83	10.50	40.00	0.83	10.50	-	0.83	10.50		
Aug	60.00	0.83	10.50	40.00	0.83	10.50	-	0.83	10.50		
Sep	60.00	0.83	10.50	40.00	0.83	10.50	-	0.83	10.50		
Oct	60.00	5.83	61.83	40.00	5.83	61.83	-	5.83	61.83		
Nov	60.00	3.33	30.33	40.00	3.33	30.33	-	3.33	30.33		
Dec	60.00	1.67	21.00	40.00	1.67	21.00	-	1.67	21.00		
Total	\$ 720.00	\$ 23.33	\$ 247.33	\$ 480.00	\$ 23.33	\$ 247.33	\$ -	\$ 23.33	\$ 247.33		\$ 150.00

	Employee: Title:	Benjamin Hile Maintenance S		Employee: Title:	Ramon Almira Maintenance		Employee: Title:	Meriguez Guer Janitor	relus
Month	Occupancy & Delinquency	Move-Ins	Renewals	Occupancy & Delinquency	Move-Ins	Renewals	Occupancy & Delinquency	Move-Ins	Renewals
Jan	-	-	-	-	-	-	-	-	-
Feb	-	10.50	20.33	-	10.50	20.33	-	10.50	20.33
Mar	-	-	-	-	-	-	-	-	-
Apr	-	2.33	6.00	-	2.33	6.00	-	2.33	6.00
May	-	1.17	3.00	-	1.17	3.00	-	1.17	3.00
Jun	-	-	-	-	-	-	-	-	-
Jul	-	1.17	3.00	-	1.17	3.00	-	1.17	3.00
Aug	-	1.17	3.00	-	1.17	3.00	-	1.17	3.00
Sep	-	1.17	3.00	-	1.17	3.00	-	1.17	3.00
Oct	-	2.33	17.67	-	2.33	17.67	-	2.33	17.67
Nov	-	4.67	8.67	-	4.67	8.67	-	4.67	8.67
Dec	-	2.33	6.00	-	2.33	6.00	-	2.33	6.00
Total	\$-	\$ 26.83	\$ 70.67	\$-	\$ 26.83	\$ 70.67	\$-	\$ 26.83	\$ 70.67
			TOTALS		Monthly	Totals			

Occupancy & Deliguency	1.200.00	Jan	100.00
Move-Ins	150.50	Feb	428.50
Renewals	954.00	Mar	100.00
Holiday	150.00	Apr	193.00
	\$ 2,454.50	May	146.50
		Jun	100.00
		Jul	146.50
		Aug	146.50
		Sep	146.50
		Oct	363.00
		Nov	241.00
		Dec	193.00
			\$ 2,304.50
			\$ 150.00
			\$ 2,454.50

# SCHEDULE A-1

# Move-Ins

# Move-Outs Renewals

Year	Month	Out	In	Renew
2019	Jan	0	0	0
2019	Feb	1	1	6
2019	Mar	0	0	0
2019	Apr	0	0	2
2019	May	0	0	1
2019	Jun	0	0	0
2019	Jul	0	0	1
2019	Aug	0	0	1
2019	Sep	0	0	1
2019	Oct	1	1	5
2019	Nov	0	0	3
2019	Dec	0	0	2
TOTAL		3	3	21

Move Ins	
Renewals	
Vacant Units at beginning of period	

2.8 21.2 0

24

Renewal Rate 88%

TOTAL

			Concession	
Year	Month	In	Cumulative	Concession
				\$ -
2019	Jan	0	0	0
2019	Feb	1	0	0
2019	Mar	0	0	0
2019	Apr	0	0	0
2019	Мау	0	0	0
2019	Jun	0	0	0
2019	Jul	0	0	0
2019	Aug	0	0	0
2019	Sep	0	0	0
2019	Oct	1	0	0
2019	Nov	0	0	0
2019	Dec	0	0	0
	Total	3	0	0

#### Tallman Pines II BUDGET DETAIL

		January	February	March	April	May	June	July	August	September	October	November	December	Total
400000.0 400500.0	GROSS RENTAL APARTMENTS INCOME GAIN TO LEASE	24,084 584	24,084 584	24,084 584	24,084 584	24,084 584	25,046 584	25,046 584	25,046 584	25,046 584	25,046 584	25,046 584	25,046 \$ 584	295,742 7,008
	TOTAL RENTAL INCOME	24,668	24,668	24,668	24,668	24,668	25,630	25,630	25,630	25,630	25,630	25,630	25,630	302,750
410000.0 410500.0 412000.0	PERCENTAGE OF VACANCY VACANCY LOSS - UNRENTED VACANCY LOSS - RENTED UNCOLLECTIBLE ACCOUNTS	(0) (24) (132) (120)	(0) (24) (132) (120)	(0) (24) (132) (120)	(0) (24) (132) (120)	(0) (24) (132) (120)	(0) (25) (138) (120)	(0) (25) (138) (120)	(0) (25) (138) (120)	(0) (25) (138) (120)	(0) (25) (138) (120)	(0) (25) (138) (120)	(0) (25) (138) (120)	(296) (1,627) (1,443)
	NET RENTAL ADJUSTMENTS	(277)	(277)	(277)	(277)	(277)	(283)	(283)	(283)	(283)	(283)	(283)	(283) \$	(3,366)
453500.0 455000.0 455600.0 457500.0 458000.0 490000.0 498000.0	APPLICATION FEES LATE FEES PET PROC FEES-OPT NSF CHECK FEES DAMAGE & CLEANING FEES MISCELLANEOUS PROPERTY WASHER/DRYER INCOME OTHER PROPERTY INCOME	0 439 15 21 57 4 900 1,436	153 439 15 21 57 4 900 1,589	0 439 15 21 57 4 900 1,436	34 439 15 21 57 4 900 1,470	17 439 15 21 57 4 900 1,453	0 439 15 21 57 4 900 1,436	17 439 15 21 57 4 900 1,453	17 439 15 21 57 4 900 1,453	17 439 15 21 57 4 900 1,453	119 439 15 21 57 4 900 1,555	68 439 15 21 57 4 900 1,504	34 439 15 21 57 4 900 1,470 \$	476 5,271 180 257 686 43 10,800 17,713
TOTAL REI	NTAL INCOME \$	25,828	25,981	25,828	25,862	25,845	26,783	26,800	26,800	26,800	26,902	26,851	26,817 \$	317,097
500000.0 501000.0 502200.0 503000.0 504000.0 507000.0 520000.0 530000.0	SALARIES - MANAGER SALARIES - ASSISTANT MANAGER SALARIES - LEASING AGENTS SALARIES - MAINTENANCE SALARIES - JANITOR BONUS HEALTH INSURANCE MANDATED BENETIS	434 290 269 643 232 100 132 267	378 252 234 559 202 429 115 232	396 264 245 587 212 100 121 244	415 277 257 615 222 831 126 255	449 300 278 666 240 147 132 276	393 262 243 582 210 100 115 241	452 301 280 669 241 147 132 277	432 288 267 640 231 147 126 265	412 275 255 611 220 147 121 253	452 301 280 669 241 363 132 277	412 275 255 611 220 241 121 253	432 \$ 288 267 640 231 343 126 265	5,057 3,373 3,131 7,492 2,702 3,092 1,499 3,107
	TOTAL SALARIES	2,367	2,400	2,170	2,999	2,487	2,145	2,499	2,396	2,294	2,715	2,389	2,593 \$	29,452
550000.0 550200.0 552000.0 552500.0 553000.0 555000.0 555000.0	ELECTRICITY ELECTRICITY - VACANT TELEPHONE ANSWERING SERVICE WASTE WATER SEWER TOTAL UTILITIES	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 27 165 8 771 1,313 1,173 3,470	12 \$ 27 165 8 771 1,313 1,173 3,470 \$	149 323 1,977 101 9,254 15,751 14,080 41,635
571000.2	ALARM - CONTRACT	12	12	12	12	12	12	12	12	12	12	12	12	140
571500.2 573000.2 573500.2 574500.2 574500.2 576500.2 576500.2 578200.2	BEEPERS & RADIOS - CONTRACT ELEVATOR SERVICE CONTRACT EXTERMINATING - CONTRACT FIRE ALARM - CONTRACT FIRE EQUIP MAINTENANCE - CONTRACT LANDSCAPING - SERVICE LAWN SERVICE - CONTRACT TERMITE WARRANTY RENEWAL TOTAL CONTRACTS R & M	1 283 137 64 0 1,789 239 40 2,564	1 283 22 64 0 38 239 40 699	1 283 22 64 0 38 239 40 699	1 283 137 64 0 126 239 40 901	1 283 22 64 0 38 239 40 699	1 283 22 64 75 38 358 40 893	1 283 137 64 0 126 358 40 1,021	1 283 22 64 0 38 358 40 818	1 283 22 311 469 550 239 40 1,927	1 283 137 64 0 126 239 40 901	1 283 22 64 0 38 239 40 699	1 283 22 64 0 38 239 40 699	16 3,390 725 1,010 544 2,983 3,227 483 12,518
582000.2 582500.2 583000.2 583500.2	CABLE TV COURTESY PERSONNEL COMPUTER MAINTENANCE - CONTRACT COPIER MAINTENANCE - CONTRACT	20 371 150 13	20 331 737 13	20 360 102 13	20 348 102 13	20 365 102 13	20 348 102 13	20 365 102 13	20 360 102 13	20 354 102 13	20 360 402 13	20 354 102 13	20 365 102 13	245 4,280 2,211 160

#### Tallman Pines II BUDGET DETAIL

		January	February	March	April	May	June	July	August	September	October	November	December	Total
	TOTAL CONTRACTS OPERATING	555	1,102	496	484	502	484	502	496	490	796	490	502 \$	6,897
600000.3	HVAC - SUPPLIES	85	85	85	85	85	85	85	85	85	85	85	85	1,024
603000.4	ALARM - REPAIRS	3	3	3	3	3	3	3	3	3	3	3	3	40
604000.3	APPLIANCES SUPPLIES	107	107	107	107	107	107	107	107	107	107	107	107	1,288
610000.3	BUILDING IMPROVEMENTS - SUPPLIES BUILDING IMPROVEMENTS - REPAIRS	73 8	73 8	73	73 8	73 8	73 8	73 8	73 8	73	73 8	73 8	73 8	872 100
610000.4 612500.0	BUILDING IMPROVEMENTS - REPAIRS BUILDING LABOR	36	36	8 36	36	37	37	8 37	37	8 37	8 37	37	37	440
622500.2	CLEANING - SERVICE	43	326	43	106	74	43	74	74	74	263	169	106	1,392
622500.3	CLEANING - SUPPLIES	36	36	36	36	36	36	36	36	36	36	36	36	430
627500.3	DRAPERIES / VERTICAL - SUPPLIES	2	2	2	2	2	2	2	2	2	2	2	2	25
630000.3	ELECTRICAL - SUPPLIES	79	79	79	79	79	79	79	79	79	79	79	79	942
632500.4	ELEVATOR REPAIRS	10	10	10	10	10	10	10	10	10	10	10	10	120
635000.3	EXTERMINATING - SUPPLIES	8	8	8	8	8	8	8	8	8	8	8	8	95
635500.4	FIRE ALARM - REPAIRS	2	2	2	2	2	2	2	2	2	2	2	2	26
636000.3	FIRE EQUIP MAINTENANCE - SUPPLIES	4	4	4 8	4	4	4	4	4	4	4	4	4	50 100
636500.4 636800.0	FIRE SPRINKLERS - REPAIRS GOLF CARTS	28	28	28	28	28	28	28	28	28	28	28	28	339
642500.2	PAINTING - SERVICE	20	333	20	74	37	0	37	37	37	259	148	74	1,036
642500.3	PAINTING - SUPPLIES	44	44	44	44	44	44	44	44	44	44	44	44	529
647500.3	PLUMBING - SUPPLIES	67	67	67	67	67	67	67	67	67	67	67	67	800
647500.4	PLUMBING - REPAIRS	25	25	25	25	25	25	25	25	25	25	25	25	300
660000.3	WINDOW - SUPPLIES	3	3	3	3	3	3	3	3	3	3	3	3	35
661000.4	CAMERA SURVEALLANCE	4	4	4	4	4	4	4	4	4	4	4	4	50
662500.0	SIGNS	4	4	4	4	4	4	4	4	4	4	4	4	51
665000.0		0	0	0	90	0	0	0	0	0	90	0	0	180
667500.2	WASHER/DRYER SERVICE	309	309	1,309	309	309	309	309	309	309	309	309	309	4,707
	TOTAL REPAIRS & MAINTENANCE	989	1,605	1,989	1,216	1,058	990	1,058	1,058	1,058	1,559	1,264	1,127 \$	14,971
740000.0	GENERAL INSURANCE	1,495	1,495	1,495	1,495	1,495	1,515	1,495	1,495	1,495	1,495	1,601	1,495 \$	18,067
740000.0														
	TOTAL INSURANCE	1,495	1,495	1,495	1,495	1,495	1,515	1,495	1,495	1,495	1,495	1,601	1,495 \$	18,067
755000.0	MANAGEMENT FEES	1,291	1,299	1,291	1,293	1,292	1,339	1,340	1,340	1,340	1,345	1,343	1,341	15,855
	TOTAL MANAGEMENT FEES	1,291	1,299	1,291	1,293	1,292	1,339	1,340	1,340	1,340	1,345	1,343	1,341 \$	15,855
760000.0	AUTO/MILEAGE EXPENSE	1	1	1	1	1	1	1	1	1	1	1	1 \$	16
762500.0	DUES & SUBSCRIPTIONS	1	1	1	1	1	1	1	1	1	1	1	1	10
767500.0	LICENSES	0	0	0	0	0	0	0	111	0	18	0	0	129
768000.0 770500.0	PERMITS MARKETING	0	0 393	0 21	0 21	0	100	116	0	0 21	0 21	0 21	0	216
771000.0	FITNESS/SPA EXPENSE	21 10	393 10	10	10	21 10	21 10	21 10	21 10	10	10	10	21 10	619 120
771500.0	RESIDENT ACTIVITIES	34	34	34	34	34	34	34	34	34	34	34	34	408
773000.0	AUDIT FEES	954	954	954	954	954	1,454	954	954	954	954	954	954	11,950
775000.0	EVICTION FEES	25	25	25	25	25	25	25	25	25	25	25	25	300
776500.0	SEMINAR & TRAINING PROGRAM	135	135	135	135	135	135	135	135	135	135	135	135	1,620
780000.0	POSTAGE, COURIER & DELIVERY	21	21	21	21	21	21	21	21	21	21	21	21	253
785000.0	OFFICE SUPPLIES	137	228	37	37	37	37	37	37	37	37	37	37	737
786000.0	OFFICE EXPENSE	24	24	24	24	24	24	24	24	24	24	24	24	293
787500.0	LEASING & RENTING EXPENSE	10	10	10	10	10	10	10	10	10	10	10	10	116
788000.0 792500.0	CREDIT REPORTS MISCELLANEOUS OPERATING EXPENSE	0 0	36 0	0	8 0	4 0	0 0	4 0	4 0	4 0	28 0	16 0	8 75	112
17200.0					-	-					-	-		75
	TOTAL ADMINISTRATIVE EXPENSES	1,373	1,873	1,273	1,281	1,277	1,873	1,393	1,389	1,277	1,319	1,289	1,356 \$	16,974
910000.0	RESERVE REPLACEMENT	837	837	837	837	837	837	837	837	837	837	837	837 \$	10,039

#### Tallman Pines II BUDGET DETAIL

		January	February	March	April	Мау	June	July	August	September	October	November	December	Total
	TOTAL RESERVE	837	837	837	837	837	837	837	837	837	837	837	837	10,039
920000.0	REPLACEMENTS - A/C & APPLIANCE	150	150	150	150	150	150	150	150	150	150	150	150	1,800
920200.0	REPLACEMENTS - COUNTER & CABINETS	375	375	375	375	375	375	375	375	375	375	375	375	4,500
920600.0	REPLACEMENTS - GOLF CART IMPROVEMENTS - REPAIRS & REFINISHING	0	420	0	0	0	0	0	0	0	0	0	0	420
925700.0 930600.0	IMPROVEMENTS - REPAIRS & REFINISHING IMPROVEMENTS - ELEVATOR	300	0	1,775 2,031	0	0	0	0	0	0	0	0	0	1,775 2,331
930000.0	IMPROVEMENTS - ELECTRICALS	300	0	350	350	0	0	0	0	0	0	0	0	700
730700.0		0	0			ů	505	505	505	505	505	505	505	
	TOTAL REPLACEMENTS	825	945	4,681	875	525	525	525	525	525	525	525	525	11,526
	TOTAL OPERATING EXPENSES	15,766	15,723	18,400	14,850	13,642	14,070	14,138	13,823	14,713	14,962	13,905	13,943	177,935
	NET OPERATING INCOME	10,062	10,257	7,428	11,011	12,203	12,713	12,662	12,977	12,087	11,940	12,947	12,874	139,162
801500.0	INTEREST EXPENSE - BOND	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	2,405	28,857
850000.1	INTEREST INCOME	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(28)
	TOTAL DEBT SERVICE	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	28,829
	TOTAL INTEREST	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	2,402	28,829
	CONTROLLABLE NOI	7,659	7,855	5,026	8,609	9,801	10,311	10,260	10,575	9,685	9,538	10,544	10,472	110,333
	NET CASH	7,659	7,855	5,026	8,609	9,801	10,311	10,260	10,575	9,685	9,538	10,544	10,472	110,333

# 2019

GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
400000.0	GROSS RENTAL APARTMENTS INCOME	295,742	Based on the rents reflected on Rent Schedule. A rent increase has been allocated as of June 2019.
400500.0	GAIN TO LEASE - HUD	7,008	This amount represents the difference between voucher holder rents and tax credit rents.
			\$584.00 x 12 = <u>\$7,008.00</u> (See Gain to Lease Chart in File)
410000.0	VACANCY LOSS - UNRENTED	(296)	This amount is based on 0.10% vacancy loss unrented.
410500.0	VACANCY LOSS - RENTED	(1,627)	This amount is to total 0.65% between vacancy loss rented and unrented.
412000.0	UNCOLLECTIBLE ACCOUNTS	(1,443)	Based on half of the annualized amount.
453500.0	APPLICATION FEES	476	Based on Schedule A-1 worksheet projected move ins at 2 applicants per unit.
455000.0	LATE FEES	5,271	Based on annualized amount.
			Late fees are as follows:
			On the 6th - \$150.00
			On the 11th - \$175.00
			On the 16th - \$200.00
455600.0	PET PROC FEES-OPT	180	Based on half of the annualized amount.
457500.0	NSF CHECK FEES	257	Based on half of the annualized amount.
458000.0	DAMAGE & CLEANING FEES	686	Based on half of the annualized amount.
490000.0	MISCELLANEOUS PROPERTY	43	Based on half of the annualized amount.
498000.0	WASHER & DRYER INCOME	10,800	This amount represents the rental income for washer/dryer monthly fees of \$45.00 for 20 unit. \$900.00 x 12= <b>\$10,800.00</b> .
500000.0	SALARIES - MANAGER	5,057	This amount represents 10% of the Property Manager's salary. A 4% increase has been allocated effective May 1st.
501000.0	SALARIES - ASSISTANT MANAGER	3,373	This amount represents 10% of the Assistant Manager's salary. A 4% increase has been allocated effective May 1st.
502200.0	SALARIES - LEASING AGENTS	3,131	This amount represents 10% of the Leasing Agent's salary. A 4% increase has been allocated effective May 1st.
503000.0	SALARIES - MAINTENANCE	7,492	This amount represents 10% of the Maintenance Supervisor and the Maintenance's Tech salary. A 4% increase has been allocated effective May 1st.
504000.0	SALARIES - JANITOR	2,702	This amount represents 10% of the Janitor's salary. A 4% increase has been allocated effective May 1st.
507000.0	BONUS	3,092	1. Property Manager and Assistant Manager have a monthly <u>Occupancy</u> incentive bonus if the property closes the month occupied at 98%. Estimated at \$600.00 per year.
			Property Manager $$30.00 \text{ monthly x } 12 \text{ month} = $360.00.$ Assistant Manager $$20.00 \text{ monthly x } 12 \text{ month} = $240.00.$
			TOTAL= \$600.00

TOTAL= \$600.00

GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
			Property Manager, Assistant Manager, and Leasing Agent have a monthly <u>Collection</u> incentive bonus if the property closes the month occupied at 98%. Estimated at \$600.00 per year.
			Property Manager\$30.00 monthly x 12 month = \$360.00.Assistant Manager\$20.00 monthly x 12 month = \$240.00.
			TOTAL= \$600.00
			2. <u>Move in</u> and <u>Renewal</u> bonuses are based on the projected year's move in schedule and split amongst staff (please refer to <u>Bonus Schedule</u> for detail monthly figures).
			Estimated at a total of \$150.50 per year on Move In.
			(Move ins are being paid at \$25.00 to Office Staff and split amongst them and \$10.00 to Maintenance Staff also split amongst them).
			Estimated at a total of <b>\$954.00</b> per year for Renewals.
			( <b>Renewals</b> are being paid at \$35.00 to Office Staff and split amongst them and \$10.00 to Maintenance Staff also split amongst them).
			<ol> <li>During the month of December funds have been allocated per employee for Christmas and gift certificates. Total amount of Holiday bonus for property: <u>\$150.00</u>. Based on 10% of the total cost.</li> </ol>
			<ol> <li>During the month of April funds have been allocated for performance bonuses. Total amount of performance bonus for property: <u>\$637.50.</u> Based on 10% of the total.</li> </ol>
520000.0	HEALTH INSURANCE	1,499	Company contributes \$3,732.00 per year per employee. Split between both properties. 90% Tallman I and 10% Tallman II.
530000.0	MANDATED BENEFITS	3,107	Mandated benefits at an average of 11% for clerical category and 18% for maintenance. Mandated benefits include Fica, Medicare, Suta, Worker's Compensation and administrative fee for CoAdvantage.
550000.0	ELECTRICITY	149	Based on the annualized amount plus 3% increase.
550200.0	ELECTRICITY - VACANT	323	Based on the annualized amount plus 3% increase.
552000.0	TELEPHONE	1,977	Windstream:
			4 Office telephone lines.
			In addition, the Property Manager and Maintenance Supervisor each receives \$50.00 monthly cell phone reimbursement for property emergencies etc.
			Amount represents 10% of the total cost paid by Tallman II.
552500.0	ANSWERING SERVICE	101	Sunshine Communications Services:
			After hours emergency answering service. The monthly service is \$84.00 per month. Allocated \$8.40 per month which represents 10% of the total cost paid by Tallman II.
			Total annual expense- <u>\$100.80.</u>
553000.0	WASTE	9,254	Based on annualized plus increase of one extra pick-up per week. Additionally, allocated 5% projected annual increase. Amount represents 10% of the total cost paid by Tallman II.

GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
555000.0	WATER	15,751	Based on the annualized plus a 6% increase.
556000.0	SEWER	14,080	Based on the annualized plus a 6% increase.
571000.2	ALARM - CONTRACT	140	MCG Electronics: Burglar Alarm Monitoring of Clubhouse and leasing office. Monthly Service \$1,017.60 annually: <u>Tallman II pays- 10% \$101.76 annually @</u> \$8.48 monthy.
			MCG Electronics: Burglar Alarm Monitoring of maintenance shop. Monthly Service \$384.48 annually. <u>Tallman II pays- 10% \$38.40 annually @ \$3.20</u> monthy.
571500.2	BEEPERS & RADIOS - CONTRACT	16	Amount allocated for maintenance beeper for after hours emergencies. Tallman II pays 10% of the total cost.
573000.2	ELEVATOR CONTRACT	3,390	Mowrey Elevator Services:         Elevator maintenance service to building #7         Monthly Service (Tallman II has 1 elevator only)         \$2,754.72         annually.         MCG Elevator Telephone Services:         Elevator emergency wireless telephone lines.         Monthly Service (Tallman II has 1 elevator only)         \$635.40         annually.
570500.0		705	Total annual expense - <u>\$3,390.12.</u>
573500.2	EXTERMINATING - CONTRACT	/25	Paramount Pest Control LLC: Extermination service for the clubhouse, units and common areas. This cost includes the charges for the rodent bait boxes. Total annual expense - <u>\$725.04</u> .
574000.2	FIRE ALARM - CONTRACT	1,010	MCG Electronics, Inc:         Monitoring fire alarm for Building #7 (1 building only).         Monthly expense- \$63.55         \$762.60         annually.         Annual fire alarm recertification- \$225.00 plus 10% of the certification fee of the clubhouse/office paid by Tallman II due in September \$22.50         \$247.50         annually.         Total annual expense- \$1,010.10.

GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
574500.2	FIRE EQUIP MAINTENANCE - CONTRACT	544	Completed by the following vendors:
			Backflow Inspection & Repairs: Domestic backflow certification- <u>\$75.00</u> due in June.
			Triangle Fire: Recertification of portable Fire Extinguishers inside each unit, common areas, clubhouse, and maintenance shop. Tallman II has 1 building- <u>\$289.38</u> due in September.
			Summers Fire Inc: Testing fire sprinkler devices quarterly, annual backflow preventer recertification, control valve testing, quarterly control valve maintenance, annual fire department connection inspections and fire sprinkler recertification's, hydraulic name plate check, main drain testing and piping \$180.00 due in September.
			Total annual expense- <u>\$544.38</u> .
			This amount represents 10% of the total cost paid by Tallman II.
576000.2	LANDSCAPING - SERVICE	2,983	Rubio Landscaping Inc:
			Full Mulching of the property- <b><u>\$980.00</u></b> due in January. T-up mulch of the property- <b><u>\$379.50</u></b> due in September.
			Seasonal Flowers done twice per year - \$132.00 each time. Due in January & September. Total annual expense- <u>\$264.00.</u>
			Fertilization done quarterly - \$88.00 each time. Due in Jan, April, July & Oct. Total annual expense- <b><u>\$352.00.</u></b>
			Allocated for installation of Coco Plum and Green Fico - <u>\$420.00</u> (One- Time) in January. (Expense allocated in this GL as per Yudit.)
			LA Rust: Water treatment for irrigation system- \$38.00 monthly. Total annual expense- <u>\$456.00.</u>
			Rock & Rose Lawn Care: Annual tree trimming- <u>\$551.00</u> due in January.
			Total annual expense- 2,983.00. This amount represents 10% of the total cost paid by Tallman II
576500.2	LAWN SERVICE - CONTRACT	3,227	Rubio Landscaping Inc:
			Mowing of the lawn, weed removal at \$239.09 monthly. During the rainy months of June, July and August services are performed 3 times at a cost of \$358.63 monthly.
			Total annual expense - $\underline{\$3,227.70}$ . This amount represents 10% of the total cost paid by Tallman II.

### TALLMAN PINES II LIVIAN FOOTNOTES

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GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
578200.2	TERMITE WARRANTY RENEWAL	483	Accurate Pest Control:
			Annual termite warranty recertification for Tallman II (Building $\#7$ only) and 10% of the clubhouse.
			Total annual expense - <u>\$482.88.</u>
582000.2	CABLE TV	245	Comcast:
			Monthly cable TV and internet service for office and computer lab- <b><u>\$20.39.</u></b> due monthly. This amount represents 10% of the total cost paid by Tallman II.
582500.2	COURTESY PERSONNEL	4,280	TennState Protective Solutions, LLC:
			Service are per year as follows: 56 hours per week @ 14.50 per hour. 64 Holiday hours per year @ 21.75 per hour The overtime holiday rate has been also calculated for the following holidays:
			New Years
			Dr. Martin Luther King Presidents Day
			Independence Day
			Labor Day Thanksgiving Day
			Memorial Day
			Christmas Day
			Amount represents 10% of the total cost paid by Tallman II.
583000.2	COMPUTER MAINTENANCE - CONTRACT	2,211	Amount is allocated as follows:
			NSDI IT Support - Total annual expense- \$960.00.
			AT&T and Bellsouth - Total annual expense- \$67.00.
			Hugh McCallum IT Support - Total annual expense - <b><u>\$138.00.</u></b> (Amount represents 10% of the total cost paid by Tallman II).
			Software insurance renewal - <u>\$48.00</u> due in January.
			Private Cloud - Total annual expense - <u>\$63.48</u>
			Real Page Core Property Management Suite License Renewal - <b>\$509.23</b> due in February.
			Real Page Payments - <b><u>\$64.27</u></b> due in February.
			Real Page Resident Portal- <u>\$61.31</u> due in February.
			Budget Builder annual budget fee- \$300.00 due in October.
583500.2	COPIER MAINTENANCE - CONTRACT	160	Budget Builder annual budget fee- <u>\$300.00</u> due in October. Fast Forward Digital Solutions:
583500.2	COPIER MAINTENANCE - CONTRACT	160	

GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
600000.3	HVAC - SUPPLIES	1,024	Amount allocated for AC filters, thermostats, freon and various other supplies as needed due to the age and needs of the property.
603000.4	ALARM - REPAIRS	40	Amount allocated for any necessary repairs needed for office and maintenance shop burglar alarm, troubleshooting and battery replacement.
604000.3	APPLIANCES SUPPLIES	1,288	Amount allocated to purchased appliances supplies such as drip pans, stove elements, stove blocks, burner switches, stove igniters, refrigerator evaporators, etc as needed.
610000.3	BUILDING IMPROVEMENTS - SUPPLIES	872	Amount allocated for supplies to make the necessary repairs as needed around the common areas of the property and to turn vacant units. This is based on annualized amount.
610000.4	BUILDING IMPROVEMENTS - REPAIRS	100	Amount allocated for emergency repairs to the building to be completed by an outside vendor.
612500.0	BUILDING LABOR	440	Allocated for a Maintenance Supervisor to perform quarterly inspections, organize and any tax credit annual inspection with maintenance and cover for vacation for maintenance supervisor.
622500.2	CLEANING - SERVICE	1,392	Conducted by the following vendors:
			General Quality Mgt. Services: Based on move ins at an average of \$115.00 per unit. Total annual expense- <u>\$322.00.</u> In addition, we allocated \$42.50 to clean/clubhouse once per week (4 times per month). Tallman II pays 10% of the total cost. Total annual expense- <u>\$510.00.</u>
			Langenwalter Services: Allocated to clean the tile/grout of the vacant units upon turn as needed. Based on move ins at an average of \$200.00. Total annual expense- \$574.00.
622500.3	CLEANING - SUPPLIES	430	Allocated for any necessary cleaning supplies used in all common areas, breezeways and dumpsters.
627500.3	DRAPERIES / VERTICAL - SUPPLIES	25	Allocated for any necessary vertical blinds supplies.
630000.3	ELECTRICAL - SUPPLIES	942	Allocated to replace light bulbs, fixtures, etc. within units, hallways, parking area and common areas.
632500.4	ELEVATOR REPAIRS	120	Allocated for any elevator repairs needed (Tallman II has 1 elevator only).
635000.3	EXTERMINATING - SUPPLIES	95	Allocated for any necessary exterminating supplies for units and common areas.
635500.4	FIRE ALARM - REPAIRS	26	Allocated for any necessary repairs to the fire alarm.
636000.3	FIRE EQUIP MAINTENANCE - SUPPLIES	50	Allocated for the purchase of fire extinguishers as needed.
636500.4	FIRE SPRINKLERS - REPAIRS	100	Allocated for repairs by an outside vendor as needed.
636800.0	GOLF CARTS	339	Allocated to repair and/or replace parts when needed based on the age of the golf carts. Amount represents 10% of the total cost paid by Tallman II.
642500.2	PAINTING - SERVICE	1,036	

01 / 00-	DECODIDEION		DECODIDITION
GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
642500.3	PAINTING - SUPPLIES	529	This amount is allocated to purchase paint for the turn of units and to touch up common areas. In addition, to this we have allocated amount to provide touch up paint to residents as a renewal incentive.
647500.3	PLUMBING - SUPPLIES	800	Allocated to cover any plumbing supplies needed to the common areas, and to the units . Based on annualized amount
647500.4	PLUMBING - REPAIRS	300	Allocated for plumbing repair done by outside vendor based on the annualized amount, and repairs done after annual inspections.
660000.3	WINDOW - SUPPLIES	35	Allocated based on annualized for the purchase of any window bolts as needed.
661000.4	CAMERA SURVEALLANCE	50	Allocated for repairs or troubleshooting of cameras. This represents 10% of the total cost paid by Tallman II.
662500.0	SIGNS	51	Allocated for the repair or replacement of any signs needed on site.
665000.0	UNIFORMS	180	Uniform replacement expense allocated at \$150.00 per employee twice per year. Based on 6 employees x \$300.00 each = \$1,800.00.
			Total annual expense- <u><b>\$180.00</b></u> this amount represents 10% of the total cost paid by Tallman II. Uniforms are distributed in April & October.
667500.2	WASHER/DRYER SERVICE	4,707	Budget to lease 20 machines from Appliance Warehouse. Total annual expense- <b>\$3,707.04</b> .
			Allocated to complete the dryer vent cleaning- <b>\$1,000.00</b> due in March. Last service was done in 2014.
740000.0	GENERAL INSURANCE	18,067	Information provided by Yoly Lopez.
755000.0	MANAGEMENT FEES	15,855	Based on 5% of the Total Rent Income budget projections.
760000.0	AUTO/MILEAGE EXPENSE	16	Allocated for mileage reimbursement to on-site staff. This amount represents 10% of the total cost paid by Tallman II.
762500.0	DUES & SUBSCRIPTIONS	10	Allocated for subscription fee associated with publication required by the LURA.
			This amount represents 10% of the total cost paid by Tallman II.
767500.0	LICENSES	129	Allocated for the following licenses:
			City of Deerfield Beach Business tax receipt- <b><u>\$111.26</u></b> due in August.
			Division of Hotel and Restaurant license- <b><u>\$18.00</u></b> due in October.
			These amounts represents 10% of the total cost paid by Tallman II.
768000.0	PERMITS	216	Allocated for the following permits:
			Broward County for elevator renewal certificate <b><u>\$100.00</u></b> due in June. (permit for 1 elevator only).
			Allocated <u>\$115.51</u> for the annual fire safety inspection fees due in December . This amount represents 10% of the total cost paid by Tallman II.

GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
770500.0	MARKETING	619	Allocated for marketing flyers and business cards- <b><u>\$60.00</u></b> total annual expense. 10% of the total cost.
			Leasing Director to train and monitor the performance of Lease Star, supports property web site and updates pictures, rents and marketing materials - <b><u>\$137.71</u></b> total annual expense. Amount represents 10% of the total cost.
			Illustratus- Monthly newsletters- \$4.11 monthly. Total annual expense- <u>\$49.32.</u> 10% of the total cost.
			<u>Leasestar-</u> Lease Star Tracking- \$74.16 due in February. Lease Star Website- \$133.80 due in February. Lease Star- \$164.39 due in February.
			Total annual expense- <b>\$372.35.</b>
771000.0	FITNESS/SPA EXPENSE	120	Amount allocated to cover the preventive maintenance contract with Commercial Fitness and to play for any repairs as needed.
			Total annual expense- <b><u>\$120.00</u></b> . This amount represents 10% of the total cost paid by Tallman II.
771500.0	RESIDENT ACTIVITIES	408	Allocated for the resident activities required by the LURA. This includes crime watch meetings and resident parties like:
			New Year, Valentine's Day, Easter Event, Summer Party, Back to School, Halloween and Christmas party.
			Amount represents 10% of the total cost paid by Tallman II.
773000.0	AUDIT FEES	11,950	Allocated for the following audits:
			Reznick Group - \$954.16 due monthly. Total annual expense <b>\$11,449.92</b> .
			Audit fees paid to Preferred Compliance- \$500.00 due in June.
775000.0	EVICTION FEES	300	Amount allocated to cover the expenses of placing resident on eviction for non payment.
776500.0	SEMINAR & TRAINING PROGRAM	1,620	Allocated to cover the employees seminars and trainings like: Leasing Seminar, OneSite refresher, Maintenance Seminar, Compliance Seminar, etc.
780000.0	POSTAGE, COURIER & DELIVERY	253	Allocated for any necessary certified and regular mailing to residents along with weekly courier service. This represents 10% of total cost.
785000.0	OFFICE SUPPLIES	737	Allocated a monthly amount for office supplies.
			Allocated to purchase the bank checks - <b><u>\$291.27</u></b> due in February.
			This amount represents 10% of the total cost piad by Tallman II.
786000.0	OFFICE EXPENSE	293	Amount has been allocated for the delivery of water, rental of cooler machine, candy, coffee, creamer, plates, utensils, etc. and for the On line Key log system in which we keep the property and residents keys.
			This amount represents 10% of the total cost paid by Tallman II.

GL ACCT	DESCRIPTION	ANNUAL \$	DESCRIPTION
787500.0	LEASING & RENTING EXPENSE	116	Amount allocated for Talx Corporation and 3rd party market Survey.
788000.0	CREDIT REPORTS	112	Based on move ins as per the move in schedule A-1 report at 2 applicants per unit. Reports are paid at \$20.00 each.
792500.0	MISCELLANEOUS OPERATING EXPENSE	75	Allocated for any miscellaneous items.
			Amount represents 90% of the total cost paid by Tallman II.
910000.0	RESERVE REPLACEMENT	10,039	Information provided by Yoly Lopez.
920000.0	REPLACEMENTS - A/C & APPLIANCE	1,800	Amount allocated to cover the monthly expense of replacing the following appliances:
			A/C units, compressors, coil, stoves, refrigerators, dishwashers, and microwaves as needed. Based on the unit by unit inspection conducted prior to budget season. Tallman Pines I & II is over 9 years old, appliances specially the stoves and refrigerators are very deterorated and the expense of parts at times comes out more expensive than a new appliances with a 1 year warranty included.
920200.0	REPLACEMENTS - COUNTER & CABINETS	4,500	splashes and bathroom cabinets. A unit by unit inspection was conducted prior to budget season.
			See report on file.
920600.0	REPLACEMENTS - GOLF CART	420	Allocated to purchase 1 refurbished 4 passanger golf cart \$420.00. Tallman II pays 10 % of the total amount.
925700.0	IMPROVEMENTS - REPAIRS & REFINISHING	1,775	We also allocated 1 tub refurbishing with Bath Fitter at an average of \$1,775.00 per.
930600.0	IMPROVEMENTS - ELEVATOR	2,331	Allocated to install State required MCP access codes in 1 elevator. <b>\$300.00</b> due in January
			Allocated to install elevator wireless cameras. This includes material and equipment <b><u>\$2,030.86</u></b> due in March.
			Amount represents 10% of the total cost paid by Tallman II.
930700.0	IMPROVEMENTS - ELECTRICALS	700	Allocated an estimated amount of <b>\$700.00</b> to install surge protectors at the clubhouse to protect office/camera or electronic equipment located at the management office.
			This represents 10% of total cost paid by Tallman II.
801500.0	INTEREST EXPENSE - BOND	28,857	Information provided by Yoly Lopez.
850000.1	INTEREST INCOME	(28)	Information provided by Yoly Lopez.

Financial Statements (With Supplementary Information) and Independent Auditor's Report

December 31, 2017 and 2016



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#### December 31, 2017 and 2016

#### Mortgagor's Certification

I hereby certify that I have examined the accompanying financial statements and supplementary data of Crystal Lakes Redevelopment, Ltd and, to the best of my knowledge and belief, the same are complete and accurate.

Chief Financial Officer

Peter Jannis Broward County Housing Authority Date

Telephone Number: (954) 739-1114

#### December 31, 2017 and 2016

#### Managing Agent's Certification

I hereby certify that I have examined the accompanying financial statements and supplementary data of Crystal Lakes Redevelopment, Ltd and, to the best of my knowledge and belief, the same are complete and accurate.

MANAGING AGENT

Professional Management, Inc.

Management Agent's Representative

Yoly Lopez Controller

Managing Agent Taxpayer Identification Number: 59-1725802



#### Independent Auditor's Report

To the Partners Crystal Lakes Redevelopment, Ltd

#### Report on the Financial Statements

We have audited the accompanying financial statements of Crystal Lakes Redevelopment, Ltd, which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, partners' equity (deficit) and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Crystal Lakes Redevelopment, Ltd as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information on pages 23 to 39 is presented for purposes of additional analysis and is not a required part of the financial statements.

The accompanying supplementary information on pages 23 to 39 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information on pages 23 to 39 is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 23, 2018 on our consideration of Crystal Lakes Redevelopment, Ltd's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to solely describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Crystal Lakes Redevelopment, Ltd's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Crystal Lakes Redevelopment, Ltd's internal control over financial reporting and compliance.

CohnReynickLLP

Atlanta, Georgia February 23, 2018

Lead Auditor: Amy M. Blocker, CPA

Taxpayer Identification Number: 22-1478099

#### Balance Sheets December 31, 2017 and 2016

### <u>Assets</u>

	2017		2016	
Current assets Cash - operations Tenant accounts receivable	\$	366,371 255	\$	541,655 86
Prepaid expenses		62,161		34,075
Total current assets		428,787		575,816
Deposits held in trust - funded				
Tenant deposits		241,692		246,855
Restricted deposits and funded reserves				
Escrow deposits		43,421		67,897
Reserve for replacements		343,768		280,426
Other reserves		106,228		106,041
Total restricted deposits and funded reserves		493,417		454,364
Rental property				
Buildings and improvements		25,144,326		25,144,326
Furnishings		1,625,569		1,625,569
		26,769,895		26,769,895
Less accumulated depreciation		(8,706,308)		(8,009,157)
Total rental property		18,063,587		18,760,738
Other assets				
Miscellaneous other assets		66,537		79,112
Total other assets		66,537		79,112
Total assets	\$	19,294,020	\$	20,116,885

### Balance Sheets December 31, 2017 and 2016

## Liabilities and Partners' Equity (Deficit)

	2017		2016		
Current liabilities Accounts payable - operations Accrued asset management fee payable Accrued wages payable Accrued management fee payable Accrued interest payable - first mortgage Mortgage payable - first mortgage (short-term) Miscellaneous current liabilities Prepaid revenue	\$	35,022 2,014 9,470 527 24,002 135,812 15,650 5,964	\$	17,520 2,649 9,048 250 24,374 - 1,025 3,176	
Total current liabilities		228,461		58,042	
Deposits liability Tenant deposits held in trust (contra)		241,692		246,855	
Long-term liabilities Mortgage payable - first mortgage Other mortgages payable (long-term) Total long-term liabilities		8,132,019 1,366,676 9,498,695		8,388,408 1,366,676 9,755,084	
Total liabilities		9,968,848		10,059,981	
Contingency		-		-	
Partners' equity (deficit)		9,325,172		10,056,904	
Total liabilities and partners' equity (deficit)	\$	19,294,020	\$	20,116,885	

## Statements of Operations Years Ended December 31, 2017 and 2016

	 2017	 2016
Revenue Rental Vacancies	\$ 2,262,631 (28,957)	\$ 2,269,620 (38,202)
Net rental revenue	2,233,674	2,231,418
Financial Other	 321 159,787	 249 156,442
Total revenue	 2,393,782	 2,388,109
Expenses Administrative Utilities Operating and maintenance Taxes and insurance Financial (including interest of \$300,783 and \$553,985)	 455,900 316,135 396,630 120,485 306,124	 438,682 292,588 489,583 103,375 553,985
Total cost of operations before depreciation and amortization	 1,595,274	 1,878,213
Income (loss) before depreciation and amortization	798,508	509,896
Depreciation and amortization	 709,726	 709,727
Operating income (loss)	88,782	(199,831)
Mortgagor entity expenses	 158,042	 164,060
Net income (loss)	\$ (69,260)	\$ (363,891)

# Statements of Partners' Equity (Deficit) Years Ended December 31, 2017 and 2016

	General partner		Special limited partner	Investor limited partner		Total
Partners' equity (deficit) December 31, 2015	\$ (1,429,366)		\$-	\$	12,401,573	\$ 10,972,207
Distributions	(340,859)		-		(210,553)	(551,412)
Net income (loss)	(36)				(363,855)	 (363,891)
Partners' equity (deficit) December 31, 2016	(1,770,261)		-		11,827,165	10,056,904
Distributions	(539,329)		-		(123,143)	(662,472)
Net income (loss)			-		(69,253)	 (69,260)
Partners' equity (deficit) December 31, 2017	\$ (2,309,597)		<u>\$-</u>	\$	11,634,769	\$ 9,325,172
Partners' percentage of income (losses)	0.01%		0.00%		99.99%	 100.00%

# Statements of Cash Flows Years Ended December 31, 2017 and 2016

	2017	 2016
Cash flows from operating activities Rental receipts Interest receipts Other operating receipts Deferred revenue	\$ 2,236,293 321 159,787 15,200	\$ 2,220,578 249 156,442 -
Total receipts	 2,411,601	 2,377,269
Administrative expenses paid Management fees paid Utilities paid Salaries and wages paid Operating and maintenance paid Property insurance paid Miscellaneous taxes and insurance paid Interest paid on first mortgage Mortgage insurance premium paid Entity - incentive performance fee paid (M2M) Entity/construction expenses paid (include detail) Priority distribution fee paid	(75,225) (119,001) (316,135) (265,213) (375,902) (128,826) (1,765) (290,454) (22,884) (635) (158,042)	(76,012) (277,824) (292,588) (243,374) (486,020) (98,487) (1,015) (481,913) - - (6,145)
Total disbursements	(1,754,082)	 (1,963,378)
Net cash provided by operating activities	 657,519	 413,891
Cash flows from investing activities Net withdrawals from mortgage escrows Net (deposits to) withdrawals from reserve for replacements Net (deposits to) withdrawals from other reserves	\$ 24,476 (63,342) (187)	 44,227 11,682 99,843
Net cash (used in) provided by investing activities	 (39,053)	 155,752

## Statements of Cash Flows Years Ended December 31, 2017 and 2016

	2017		2016
Cash flows from financing activities Principal payments on mortgage note payable Proceeds from mortgage note payable Deferred loan costs paid Distributions to partners Other financing activities (include detail) Mortgage principal payments - first mortgage refinancing		(131,278) - - (662,472) -	\$ (21,450) 8,624,000 (216,102) (551,412) (8,218,557)
Net cash used in financing activities		(793,750)	 (383,521)
Net increase in cash		(175,284)	186,122
Cash, beginning		541,655	355,533
Cash, end	\$	366,371	\$ 541,655

## Statements of Cash Flows Years Ended December 31, 2017 and 2016

	2017		2016	
Reconciliation of net income (loss) to net cash provided by	•		•	
Net income (loss)	\$	(69,260)	\$	(363,891)
Adjustments to reconcile net income (loss) to net cash				
provided by operating activities				
Depreciation		697,151		697,152
Amortization		12,575		12,575
Amortization of debt issuance costs		10,701		91,530
Bad debts		-		537
Changes in asset and liability accounts				
(Increase) decrease in assets				
Tenant accounts receivable		(169)		(623)
Prepaid expenses		(28,086)		2,618
Tenant security deposits funded		5,163		-
Increase (decrease) in liabilities				
Accounts payable		17,502		2,734
Accrued liabilities		699		-
Accrued interest payable		(372)		-
Tenant security deposits held in trust		(5,163)		-
Prepaid revenue		2,788		-
Entity/construction liability accounts (include detail)				
Accrued asset management fee		(635)		106
Other adjustments (include detail)				
Annual fee payable to affiliate of limited partners		-		(649)
Accrued interest - first mortgage		-		(19,458)
Accrued expenses		14,625		(8,740)
Total adjustments		726,779		777,782
Net cash provided by operating activities	\$	657,519	\$	413,891

### Notes to Financial Statements December 31, 2017 and 2016

### Note 1 - Organization and nature of operations

Crystal Lakes Redevelopment, Ltd, (the "Partnership") was formed as a limited partnership on August 12, 2003 under the laws of the State of Florida for the purpose of acquiring, constructing, developing and operating a low-income housing project. During 2016, the Partnership refinanced their mortgage under Section 223(f) of the National Housing Act as regulated by the U.S. Department of Housing and Urban Development ("HUD"). The Partnership property consists of 190 rental units with community facilities located in the city of Hollywood, Broward County, Florida, and operates under the name Crystal Lakes Apartments (the "Project").

Cash distributions are limited by agreements between the Partnership and HUD to the extent of surplus cash as defined by HUD.

The Project consists of 8 residential buildings which qualify for and have been allocated low-income housing tax credits pursuant to Internal Revenue Code Section 42 ("Section 42"), which regulates the use of the Project as to occupant eligibility and unit gross rent, among other requirements. Each building of the Project must meet the provisions of these regulations during each of fifteen consecutive years in order to remain qualified to receive the tax credits. In addition, Crystal Lakes Redevelopment, Ltd executed an Extended Use Agreement which requires the utilization of the Project pursuant to Section 42 for a minimum of 35 years beyond the compliance period, even after disposition of the Project by the Partnership.

Effective December 28, 2005, the partnership agreement was amended to admit a new investor limited partner and a special limited partner and to permit the withdrawal of the existing limited partner. Coinciding with this change in partners, the Partnership also changed the allocations of profits and losses and tax credits to reflect the investment contributions of the new partners as follows:

Effective July 2, 2008, PHG-Crystal, LLC executed an assignment of general partnership interest to assign its right as former general partner to the successor general partner is BBC Homes, Inc. The special limited partner is BFMI Special Limited Partner, Inc. and the investor limited partner is MMA Financial Housing Investments VIII.

General partner	0.01%
Special limited partner	0.00%
Investor limited partner	99.99%
	100.00%
	100.007

### Note 2 - Significant accounting policies

### Accounting method

The financial statements have been prepared on the accrual basis of accounting. Accordingly, income is recognized as earned and expenses as incurred, regardless of the timing of payments.

### Accounts receivable

Tenant receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad

### Notes to Financial Statements December 31, 2017 and 2016

debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

### Investment in real estate

Investment in rental property is carried on the cost basis. Depreciation is provided for in amounts sufficient to relate the cost of the depreciable assets to operations over their estimated service lives using the straight-line method. Improvements are capitalized, while expenditures for maintenance and repairs are charged to expense as incurred. Depreciation is provided using the straight-line method over the estimated lives of the assets as follows:

	Method	Estimated useful lives		
Buildings and improvements	Straight-line	40 years		
Land improvements	Straight-line	15 years		
Furniture, fixtures and equipment	Straight-line	7 years		

### Impairment of long-lived assets

The Partnership reviews its rental property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment loss has been recognized during the year ended December 31, 2017 and 2016.

### Amortization

Tax credit monitoring fees are amortized over the 15-year compliance period using the straight line method. Amortization over the ensuing five years is estimated to be \$12,575 per year.

### **Rental income**

Rental income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between the Partnership and the tenants of the property are operating leases.

### Advertising costs

The Partnership's policy is to expense advertising costs when incurred.

### Debt issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

### Income taxes

The Partnership has elected to be treated as a pass-through entity for income tax purposes and, as such, is not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its owners on their respective income tax returns. The Partnership's federal tax status as a pass-through entity is based on its legal status as a partnership.

### Notes to Financial Statements December 31, 2017 and 2016

Accordingly, the Partnership is not required to take any tax positions in order to qualify as a passthrough entity. The Partnership is required to file and does file tax returns with the Internal Revenue Service and other taxing authorities. Accordingly, these financial statements do not reflect a provision for income taxes and the Partnership has no other tax positions which must be considered for disclosure. Income tax returns filed by the Partnership are subject to examination by the Internal Revenue Service for a period of three years. While no income tax returns are currently being examined by the Internal Revenue Service, tax years since 2014 remain open.

### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those entries.

### Note 3 - Escrows deposits and restricted balances

### **Operating reserve**

The Partnership is required to establish a \$200,000 operating reserve prior to or simultaneously with the payment of the investor limited partner's fourth capital contribution. The general partner shall be solely responsible for funding \$100,000 of the operating reserve and the Partnership shall fund the remaining balance of \$100,000. Funds in the reserve may be withdrawn to pay operating expenses subject to the approval of the investor limited partner. After the third anniversary of the Development Obligation Date, the balance shall be reduced to \$100,000. Any funds released shall be considered operating cash and distributed in accordance with the partnership agreement. Furthermore, the remaining balance of \$100,000 may be partially or entirely released, provided the general partner provides alternative collateral to the investor limited partner, and the investor limited partner approves the release. As of December 31, 2017 and 2016, the balance of the operating reserve were \$106,228 and \$106,041, respectively, and is included in other reserves on the accompanying balance sheets.

### Mortgage escrows

In connection with the mortgage, the partnership is required to make monthly payments to an escrow for the payment of insurance. As of December 31, 2017 and 2016, the balance in escrow account were \$43,421 and \$67,897, respectively.

### **Repair and replacement reserve**

The Partnership is required to fund a repair and replacement reserve of \$200 per unit per year beginning on the Permanent Loan Commencement, as defined. As of December 31, 2017 and 2016, the replacement reserve balance were \$343,768 and \$280,426 respectively.

	2017			2016		
Balance, January 1 Deposits Interest earnings Withdrawals	\$	280,426 63,234 108 -	\$	292,108 38,004 61 (49,747)		
Balance, December 31	\$	343,768	\$	280,426		

Notes to Financial Statements December 31, 2017 and 2016

### Note 4 - Related party transactions

The partnership agreement provides for various agreements between the general partner and the limited partners as follows:

#### Incentive lease-up fee

The Partnership is to pay the general partner a monthly Incentive lease-up fee equal to all net rental income of the Partnership, as defined, through the later of final closing or achievement of breakeven, as defined. The Partnership shall pay the Incentive lease-up fee to the general partner. No incentive lease-up fees were incurred for the years ended December 31, 2017 and 2016 respectively.

### Incentive management fee

The Partnership Agreement provides for payment to the general partners an annual, noncumulative incentive management fee of 7 percent of the annual gross revenues, as defined. However, the total incentive management fee and management fee cannot exceed 12 percent of the gross revenues in any fiscal year. The incentive management fee shall not be cumulative and shall be earned and payable only to the extent of cash flow available for distribution in any year, as defined. The Partnership shall pay the incentive management fee to the general partner, as defined. During the years ended December 31, 2017 and 2016, incentive management fees of \$152,546 and \$158,564, respectively, were incurred and paid.

### **Priority distribution fee**

The Partnership is required to pay the investor limited partner a cumulative priority distribution fee of \$5,500 per annum. The fee is payable upon the date which completion of the project and Permanent Mortgage Commencement, as defined. The fee is payable to the extent of available cash flow. Unpaid fees accrue without interest. During 2017 and 2016, Priority distribution fee of \$5,496 and \$5,496 were incurred. As of December 31, 2017 and 2016, priority distributions fees of \$2,014 and \$2,649, respectively, were payable.

### Note 5 - Mortgages and notes payable

### First mortgage payable

The Partnership entered into a loan agreement on December 28, 2005 with proceeds not to exceed \$11,500,000 with Citicorp USA, Inc. The loan converted to the permanent financing phase on March 23, 2008 with a principal balance of \$9,255,000 with Berkadia Commercial Mortgage. During the permanent financing phase, the loan bore interest at 6.40%. Monthly payments of principal and interest of \$57,703 were based on a 30-year amortization schedule. Any unpaid principal and interest would have been due on June 30, 2023. The loan was secured by a mortgage was paid off during 2016. As of December 31, 2016, interest expense was \$120,381, which included \$81,544 of amortization of debt issuance costs.

On September 1, 2016, the Partnership entered into a loan agreement with Greystone Funding Corporation. The loan closed on September 28, 2016 in the amount of \$8,624,000. The mortgage note is insured by HUD and is collateralized by a deed of trust on the rental property. The note bears interest at a rate of 3.40% per annum. Principal and interest are payable by the Partnership in monthly installments of \$35,144 through maturity on October 1, 2051. During the years ended December 31, 2017 and 2016 Interest was incurred in the amount of \$300,783 and \$553,985 respectively, which includes \$10,701 and \$1,960 of amortization of debt issuance costs for the years ended December 31, 2017 and 2016 respectively. As of December 31, 2017 and 2016, the balance of the mortgage payable

### Notes to Financial Statements December 31, 2017 and 2016

were \$8,471,272 and \$8,602,550 respectively and accrued interest payable of \$24,002 and \$24,374 respectively.

Debt issuance costs, net of accumulated amortization, totaled \$203,441 and \$214,142 were as of December 31, 2017 and 2016, respectively, and are related to the first mortgage. Debt issuance costs on the above note are being amortized using an imputed rate of 3.58%.

### HOME loan

The Partnership entered into a HOME loan agreement on December 20, 2005 with The City of Hollywood for an original amount of \$500,000. Interest shall not accrue nor be payable on the loan. The outstanding principal balance shall be due and payable on December 20, 2037. The outstanding balance, if any, together with any accrued interest and penalties, if any, shall be immediately due. As of December 31, 2017 and 2016, the outstanding balance on the loan is \$500,000 and \$500,000, respectively.

### Other mortgages

The Partnership entered into a loan agreement on December 23, 2005 with BBC Homes, Inc ("BCHA") for an original amount of \$621,550 consisting of \$250,000 of SHIP and \$371,550 of HOME funds loaned by Broward County to BCHA. Interest shall not accrue on the note. The outstanding principal balance shall be due and payable on December 1, 2037. Any payment not paid when due taking into account applicable grace periods shall bear interest at the rate of 18.00% per annum, from the due date until paid. As of December 31, 2017 and 2016, the outstanding balance on the loan is \$621,550 and \$621,550, respectively.

The Partnership entered into a loan agreement on January 9, 2007 with BBC Homes, Inc ("BCHA") for an original amount of \$245,126 (consisting of SHIP funds loaned by Broward County to BCHA). Interest shall not accrue on the note. The outstanding principal balance shall be due and payable on December 1, 2037. Any payment not paid when due taking into account applicable grace periods shall bear interest at the rate of 18.00% per annum, from the due date until paid. As of December 31, 2017 and 2016, the outstanding balance on the loan is \$245,126 and \$245,126, respectively.

	(	Greystone	BC	HA - SHIP	 BCHA - HOME	he City of ollywood	BC	HA - SHIP	 Total
2018	\$	135,812	\$	-	\$ -	\$ -	\$	-	\$ 135,812
2019		140,502		-	-	-		-	140,502
2020		145,355		-	-	-		-	145,355
2021		150,374		-	-	-		-	150,374
2022		155,567		-	-	-		-	155,567
Thereafter		7,743,662		250,000	 371,550	 500,000		245,126	 9,110,338
Total	\$	8,471,272	\$	250,000	\$ 371,550	\$ 500,000	\$	245,126	9,837,948
Less current	t matu	rities				 			 (135,812)
Net long-ter	m port	tion							\$ 9,702,136

Aggregate annual maturities of the long-term liabilities over each of the next five years and thereafter are as follows:

### Notes to Financial Statements December 31, 2017 and 2016

The liability of the Partnership under the above loans is limited to the underlying value of the real estate collateral, improvements, easements of other interests, assignments of rents, assignments of leases and personal property. In addition, affiliates of the general partner provided certain guarantees during the construction period, as defined.

### Note 6 - Partners' capital contributions

The partnership agreement requires the investor limited partner to make four capital contribution installments totaling \$17,376,000, subject to any low-income housing tax credit adjustments.

The first installment totaling \$6,082,000 was received at closing. The second installment, in the amount of \$6,081,200 was paid upon 50 percent completion, as defined. The third installment in the amount of \$3,475,200 was paid upon 95 percent completion, as defined. The fourth installment in the amount of \$1,491,801 was paid upon final closing, as defined.

The general partner is required to contribute \$100, which is payable as of December 31, 2017. The special limited partner is required to contribute \$10, which is payable as of December 31, 2017.

### Note 7 - Partnership profits and losses and distributions

All profits and losses are allocated 99.99 percent to the Investor Limited Partner, 00.01 percent to the general partner, and zero percent to the special limited partner.

In accordance with the partnership agreement, the Partnership shall make cash distributions to the Partners in the following order of priority:

- a) First, to the investor limited partner until the investor limited partner has received distributions under Section 10.1A equal to the cumulative Priority Distribution;
- b) Second, to the payment of any operating expense loans then outstanding;
- c) Third, to the payment of any deferred developer fee; and
- d) 10 percent of the remaining balance after clause Third above shall be distributed to the investor limited partner
- e) To the payment of incentive management fee; and
- f) The remaining balance shall be distributed to the general partner.

During 2016, the Partnership made distributions of \$200,000 to the investor limited partner from nonoperating cash sources.

### Note 8 - Guarantees

### **Operating deficit guaranty**

Pursuant to the partnership agreement, the general partner is required to advance funds to the Partnership to cover operating deficits of the Project beginning on the admission date and ending eleven years after the Development Obligation Date, as defined. Advances prior to the Development Obligation Date are considered special capital contributions. Advances after the Development Obligation Date are considered loans. The maximum total advances are \$200,000 through the third

### Notes to Financial Statements December 31, 2017 and 2016

year after the Developer Obligation Date. After the third year, the maximum total advances are \$100,000. Any advances shall not bear interest and are repayable from operating cash flow, as defined. Funds in the operating reserve may be used to satisfy the loan obligations, as defined. No operating deficits were funded for the year ended December 31, 2017.

### Note 9 - Property management fee

The Partnership has entered into a management agreement with Professional Management, Inc., an unrelated party, to provide management, operational, supervisory, maintenance, consulting, bookkeeping, financial, and reporting services to the Partnership. Under the agreement, the Partnership is required to pay Professional Management, Inc., monthly management fees equal to the greater of 5.00 percent of gross collections or \$2,500 per month, as defined. During the years ended December 31, 2017 and 2016, \$119,278 and \$119,366, respectively, was incurred, of which \$527 and \$250 remains payable, respectively.

### Note 10 - Concentration of credit risk

The Partnership maintains its cash accounts with three banks. At times, these balances may exceed the federal insurance limits; however, the Partnership has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances as of December 31, 2017.

### Note 11 - Commitments and contingency

### **Ground lease**

On March 31, 2004, the Partnership entered into a ground lease with Broward County Housing Authority. The lease agreement required annual payments of \$10 during the lease term, which is from Commencement Date of closing on the Partnership's construction financing of December 28, 2005 through December 28, 2055, the fiftieth anniversary of the Commencement Date. The Partnership is liable for all payments of insurance and utilities that are in connection with the development, construction, and operation of the Project during the term of the lease.

### Tax credits

The Project's low-income housing tax credits are contingent on its ability to maintain compliance with applicable section of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rent or to correct noncompliance within a specified time period could result in recapture of previously taken tax credits plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital by the limited partners.

### Note 12 - Low-income housing tax credits (unaudited)

On December 1, 2004, the Partnership received an allocation from Florida Housing Finance Corporation which estimated that the project could qualify for an annual amount of \$1,675,000 over a ten-year period. To qualify for these tax credits, the Partnership must meet certain requirement, including completion of the Project and establishment of a qualified basis of sufficient amount to generate the tax credits. As of December 31, 2017, tax credits of \$16,750,000 have been allocated to the partners.

### Notes to Financial Statements December 31, 2017 and 2016

#### Note 13 - Subsequent events

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date, require disclosure in the accompanying notes. Management evaluated the activity of Crystal Lakes Redevelopment, Ltd through February 23, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the Financial Statements or disclosure in the Notes to the Financial Statements.

Supplementary Information

Supporting Data Required by HUD

# Supplementary Information

# Balance Sheet Data December 31, 2017

### <u>Assets</u>

	7135013			
Account No	) <u>.</u>			
Current ass	ets			
1120	Cash - operations			\$ 366,371
1130	Tenant accounts receivable			255
1200	Prepaid expenses			62,161
1100T	Total current assets			428,787
Deposits he	eld in trust - funded			
1191	Tenant deposits			241,692
Restricted of	deposits and funded reserves			
1310	Escrow deposits	\$	43,421	
1320	Reserve for replacements	:	343,768	
1330	Other reserves	·	106,228	
1300T	Total deposits			493,417
Rental prop	erty			
1420	Buildings	25,	144,326	
1460	Furnishings	1,6	625,569	
1400T	Total fixed assets	,	769,895	
1495	Less accumulated depreciation	(8,	706,308)	
1400N	Net fixed assets			18,063,587
Other asset	ts			
1590	Miscellaneous other assets		66,537	
1500T	Total other assets			 66,537
1000T	Total assets			\$ 19,294,020

# Supplementary Information

# Balance Sheet Data December 31, 2017

# Liabilities and Partners' Equity (Deficit)

Account No			
Current liab			
2110	Accounts payable - operations	\$	35,022
2113	Accounts payable - entity	Ŧ	2,014
2120	Accrued wages payable		9,470
2123	Accrued management fee payable		527
2131	Accrued interest payable - first mortgage		24,002
2170	Mortgage payable - first mortgage (short-term)		135,812
2190	Miscellaneous current liabilities		15,650
2210	Prepaid revenue		5,964
2122T	Total current liabilities		228,461
Deposits lia	•		
2191	Tenant deposits held in trust (contra)		241,692
Long-term I			
2320	Mortgage payable - first mortgage \$ 8,132,019		
2322	Other mortgages payable (long-term) 1,366,676		0 400 005
2300T	Total long-term liabilities		9,498,695
2000T	Total liabilities		9,968,848
20001	Total habilities		9,900,040
3130	Partners' equity (deficit)		9,325,172
0100			0,020,172
2033T	Total liabilities and partners' equity (deficit)	\$	19,294,020
			_ ,,

# Supplementary Information

# Statement of Operations Data Year Ended December 31, 2017

Account No Rental reve				
5120	Rent revenue - gross potential	\$ 2,254,523		
5190	Miscellaneous rent revenue	8,108		
5100T	Total rental revenue		\$	2,262,631
Vacancies				
5220	Apartments	(10,112)		
5250	Rental concessions	 (18,845)		
5200T	Total vacancies			(28,957)
5152N	Net rental revenue			2,233,674
Financial re	venue			
5440	Revenue from investments - replacement reserve	108		
5490	Revenue from investments - miscellaneous	 213		
5400T	Total financial revenue			321
Other reven	nue			
5910	Laundry and vending	110,514		
5920	Tenant charges	37,414		
5990	Miscellaneous revenue	 11,859		
5900T	Total other revenue		. <u> </u>	159,787
5000T	Total revenue			2,393,782

# Supplementary Information

# Statement of Operations Data Year Ended December 31, 2017

Account No			
	ive expenses	10 205	
6210	Advertising and marketing	10,285	
6250 6310	Other renting expenses Office salaries	6,051 182,176	
6310		14,187	
	Office expenses	,	
6320 6320	Management fee	119,278	
6330 6350	Manager or superintendent salaries	79,796	
	Auditing expense	15,800	
6390	Miscellaneous administrative expenses	28,327	
6263T	Total administrative expenses		455,900
Utilities exp	pense		
6450	Electricity	27,586	
6451	Water	288,549	
6400T	Total utilities expense		316,135
Operating a	and maintenance expenses		
6515	Supplies	33,192	
6520	Contracts	85	
6525	Garbage and trash removal	41,810	
6530	Security payroll/contract	3,663	
6570	Vehicle and maintenance equipment operation and		
	repairs	1,790	
6590	Miscellaneous operating and maintenance		
	expenses	316,090	
6500T	Total operating and maintenance expenses		396,630

# Supplementary Information

# Statement of Operations Data Year Ended December 31, 2017

Account No Taxes and 6720 6790		118,720 1,765		
6700T	Total taxes and insurance			120,485
Financial e 6820 6850	xpenses Interest on first mortgage payable Mortgage insurance premium/service charge	300,783 5,341		
6800T	Total financial expenses			306,124
6000T	Total cost of operations before depreciation and a	amortization		1,595,274
5060T Income (loss) before depreciation and amortization				798,508
Depreciatic 6600 6610	on and amortization Depreciation expense Amortization expense	697,151 12,575		
	Total depreciation and amortization			709,726
5060N	Operating income (loss)			88,782
Corporate o 7190	or mortgagor entity revenue and expenses Other expenses	158,042		
7100T	Net entity expenses			158,042
	Total expenses			2,463,042
3250	Net income (loss)		\$	(69,260)

### Supplementary Information

### Statement of Operations Data Year Ended December 31, 2017

### Account No.

- S1000-010 Total first mortgage (or bond) principal payments required during the audit year (12 monthly payments). Applies to all direct loans and HUD-held and fully-insured first mortgages.
- \$ 131,278 S1000-020 Total of 12 monthly deposits in the audit year made to the replacement reserve account, as required by the regulatory agreement, even if payments may be temporarily suspended or reduced. \$ 63,234 S1000-030 Replacement reserve, or residual receipts and releases which are included as expense items on the statement of operations. \$ S1000-040 Project improvement reserve releases under the flexible subsidy program which are included as expense items on the statement of operations. \$ S3100-120 Mortgage payable note detail (Section 236 only) Interest reduction payments from subsidy. \$

## Supplementary Information

### Statement of Partners' Equity (Deficit) Data Year Ended December 31, 2017

# Account No.

		General partner	Sp	ecial limited partner	Investor limited partner	Total
S1100-010	Partners' equity (deficit) December 31, 2016	\$ (1,770,261)	\$	-	\$ 11,827,165	\$ 10,056,904
S1200-420	Distributions	(539,329)		-	(123,143)	(662,472)
3250	Net income (loss)	(7)		-	(69,253)	 (69,260)
3130	Partners' equity (deficit) December 31, 2017	\$ (2,309,597)	\$	-	\$ 11,634,769	\$ 9,325,172

# Supplementary Information

## Statement of Cash Flows Data Year Ended December 31, 2017

Account No.	Cash flows from operating activities		
S1200-010	Rental receipts	\$	2,236,293
S1200-010 S1200-020	Interest receipts	ψ	2,230,293
S1200-020 S1200-030	Other operating receipts		174,987
31200-030	Other operating receipts		174,907
S1200-040	Total receipts		2,411,601
S1200-050	Administrative expenses paid		(75,225)
S1200-070	Management fees paid		(119,001)
S1200-090	Utilities paid		(316,135)
S1200-100	Salaries and wages paid		(265,213)
S1200-110	Operating and maintenance paid		(375,902)
S1200-140	Property insurance paid		(128,826)
S1200-150	Miscellaneous taxes and insurance paid		(1,765)
S1200-180	Interest paid on first mortgage		(290,454)
S1200-210	Mortgage insurance premium paid		(22,884)
S1200-223	Entity - incentive performance fee paid (M2M)		(635)
S1200-225	Entity/construction expenses paid (include detail)		. ,
S1200-226	Priority distribution fee paid \$ (158,042)		
			(158,042)
S1200-230	Total disbursements		(1,754,082)
S1200-240	Net cash provided by operating activities		657,519

# Supplementary Information

## Statement of Cash Flows Data Year Ended December 31, 2017

S1200-245 S1200-250 S1200-255	Cash flows from investing activities Net withdrawals from mortgage escrows Net deposits to reserve for replacements Net deposits to other reserves	\$ 24,476 (63,342) (187)
S1200-350	Net cash used in investing activities	 (39,053)
S1200-360 S1200-420	Cash flows from financing activities Mortgage principal payments - first mortgage Distributions to partners	 (131,278) (662,472)
S1200-460	Net cash used in financing activities	 (793,750)
S1200-470	Net decrease in cash	(175,284)
S1200-480	Cash, beginning	 541,655
S1200T	Cash, end	\$ 366,371

# Supplementary Information

## Statement of Cash Flows Data Year Ended December 31, 2017

Account No.	
Reconciliation of net income (loss) to net cash	
provided by operating activities	
3250 Net income (loss)	\$ (69,260)
Adjustments to reconcile net income (loss) to net	
cash provided by operating activities	
6600 Depreciation	697,151
6610 Amortization	12,575
S1200-486 Amortization of debt issuance costs	10,701
Changes in asset and liability accounts	
(Increase) decrease in assets	
S1200-490 Tenant accounts receivable	(169)
S1200-520 Prepaid expenses	(28,086)
S1200-530 Tenant security deposits funded	5,163
Increase (decrease) in liabilities	
S1200-540 Accounts payable	17,502
S1200-560 Accrued liabilities	699
S1200-570 Accrued interest payable	(372)
S1200-580 Tenant security deposits held in trust	(5,163)
S1200-590 Prepaid revenue	2,788
S1200-605 Entity/construction liability accounts (include detail)	
S1200-606 Accrued asset management fee <u>\$ (6</u>	<u>35)</u>
	(635)
S1200-600 Other adjustments (include detail)	
S1200-601 Accrued expenses 14,6	
	14,625
Total adjustments	700 770
Total adjustments	726,779
S1200-610 Net cash provided by operating activities	\$ 657,519
	\$ 337,010

# Supplementary Information Year Ended December 31, 2017

## **Reserve for Replacements**

Account No. 1320P 1320DT 1320INT	Balance at December 31, 2016 Total monthly deposits Interest income	\$ 280,426 63,234 108
1320	Balance at December 31, 2017	\$ 343,768

## Supplementary Information Year Ended December 31, 2017

# Computation of Surplus Cash, Distributions and Residual Receipts

<u>Account No.</u> S1300-010 1135	Part A - Compute Surplus Cash Cash (Accounts 1120, 1170 and 1191) Accounts receivable - HUD	\$	608,063 -
S1300-040	Total cash		608,063
S1300-050 S1300-060 S1300-070 S1300-075 S1300-080 S1300-090 S1300-100 2210 2191 S1300-110	Accrued mortgage interest payable Delinquent mortgage principal payments Delinquent deposits to reserve for replacements Accounts payable (due within 30 days) Loans and notes payable (due within 30 days) Deficient tax, insurance or MIP escrow deposits Accrued expenses (not escrowed) Prepaid revenue (Account 2210) Tenant security deposits liability (Account 2191) Other current obligations (describe in detail)		24,002 - - 35,022 - - 10,447 5,964 241,692
S1300-120	Mortgage principal 11,142		
S1300-120	Replacement reserve deposit   5,346		16,488
S1300-140	Less total current obligations		333,615
S1300-150	Surplus cash (deficiency)	\$	274,448
	Part B - Compute Distributions to Owners and Required Deposit to Residual Receipts Limited Dividend Projects		
S1300-160	Annual distribution earned during fiscal period covered by the statements	\$	_
S1300-170	Distribution accrued and unpaid as of the end of the prior fiscal	Ŧ	
S1300-180	period Distributions and entity expenses paid during fiscal period covered by the statements		-
S1300-190	Amount remaining as distribution earned but unpaid		-
S1300-200	Amount available for distribution during next fiscal period	\$	274,448
S1300-210	Deposit due residual receipts reserve	\$	-

## Supplementary Information Year Ended December 31, 2017

# Mid-Year Computation of Surplus Cash, Distributions and Residual Receipts

<u>Account No.</u> S1400-020 S1400-030	Part A - Compute Surplus Cash Cash (Accounts 1120, 1170 and 1191) Accounts receivable - HUD		\$ 982,792 
S1400-050	Total cash		 982,792
S1400-060 S1400-070 S1400-090 S1400-100 S1400-100 S1400-120 S1400-120 S1400-130 S1400-140 S1400-160 S1400-160 S1400-160 S1400-160	Accrued mortgage interest payable Delinquent mortgage principal payments Delinquent deposits to reserve for replacements Accounts payable (due within 30 days) Loans and notes payable (due within 30 days) Deficient tax, insurance or MIP escrow deposits Accrued expenses (not escrowed) Prepaid revenue (Account 2210) Tenant security deposits liability (Account 2191) Other current obligations (describe in detail) Mortgage principal Replacement reserve deposit Tax and insurance escrow deposit MIP escrow deposit	10,955 5,254 - -	24,189 - - 18,477 - 10,365 - 245,568
S1400-180	Less total current obligations		 314,808
S1400-190	Surplus cash (deficiency)		\$ 667,984
	Part B - Compute Distributions to Owners and Red Residual Receipts	quired Deposit to	
S1400-200 S1400-210	Limited Dividend Projects Annual distribution earned during fiscal period cov statements Distribution accrued and unpaid as of the end of the		\$ -
S1400-220	period Distributions and entity expenses paid during fisca by the statements	al period covered	 -
S1400-230	Amount remaining as distribution earned but unpa	iid	 
S1400-240	Amount available for distribution during next fiscal	period	\$ 667,984
S1400-250	Deposit due residual receipts reserve		\$ 

## Supplementary Information Year Ended December 31, 2017

# Changes in Fixed Asset Accounts

		Assets						
	Balance 12/31/16			Additions	De	eletions		Balance 12/31/17
Buildings Furnishings	\$	25,144,326 1,625,569	\$	-	\$	-	\$	25,144,326 1,625,569
	\$	26,769,895	\$		\$		\$	26,769,895
Accumulated depreciation	\$	8,009,157	\$	697,151	\$	_	\$	8,706,308
Total net book value							\$	18,063,587

## Supplementary Information Year Ended December 31, 2017

# **Detail of Accounts - Balance Sheet**

Other Reserves (Account No. 1330)	
Partnership reserve	\$ 106,228
Miscellaneous Other Assets (Account No. 1590)	
Other Tax credit monitoring fees, net	\$ 66,537
Miscellaneous Current Liabilities (Account No. 2190)	
Accrued expenses Deferred revenue	\$ 450 15,200
	\$ 15,650
Other Mortgages Payable (Long-Term) (Account No. 2322)	
Second mortgage - BCHA HOME loan Third mortgage - BCHA SHIP loan Fourth mortgage - Hollywood HOME loan Fifth mortgage - BCHA	\$ 250,000 371,550 500,000 245,126
	\$ 1,366,676

## Supplementary Information Year Ended December 31, 2017

# **Detail of Accounts - Statement of Operations**

Miscellaneous Rent Revenue (Account No. 5190)	
Miscellaneous property Cable tv - income	\$ 508 7,600
	\$ 8,108
Revenue from Investments - Miscellaneous (Account No. 5490)	
Interest income	\$ 213
Miscellaneous Other Revenue (Account No. 5990)	
Legal fees NSF check fees Miscellaneous income	\$ 826 300 10,733
	\$ 11,859
Miscellaneous Administrative Expenses (Account No. 6390)	\$ 11,859
Miscellaneous Administrative Expenses (Account No. 6390) Telephone Answering services Beepers and radios Cable tv Auto / mileage expenses Dues and subscriptions Eviction fees Seminar and training program Miscellaneous operating expenses Professional fees Home ownership incentive	\$ 11,859 3,735 936 151 502 442 106 961 1,533 1,222 1,500 17,239

## Supplementary Information Year Ended December 31, 2017

# **Detail of Accounts - Statement of Operations**

Miscellaneous Operating and Maintenance Expenses (Account No. 6590)

Exterminating Fire alarm equipment maintenance / Repairs Pool/fountain maintenance Landscaping/lawn service Termite warranty treatment Trash compactor Courtesy personnel HVAC supplies Building improvements/labor Cleaning Electrical repairs Painting Plumbing Roof / window repair Uniforms Parking cards Replacements Improvements Extraordinary items Miscellaneous expenses	\$ $\begin{array}{c} 8,321\\ 17,222\\ 9,549\\ 86,780\\ 18,737\\ 8,714\\ 44,956\\ 7,803\\ 3,328\\ 5,030\\ 3,040\\ 4,895\\ 2,428\\ 4,427\\ 721\\ 417\\ 30,069\\ 44,740\\ 5,295\\ 9,618\\ \end{array}$
	\$ 316,090
Miscellaneous Taxes, Licenses, Permits and Insurance (Account No. 6790)	
Licenses Permits	\$ 690 1,075
	\$ 1,765
Other Entity Expenses (Account No. 7190)	
Asset management fees Incentive management fee	\$ 5,496 152,546
	\$ 158,042



### Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

#### To the Partners Crystal Lakes Redevelopment, Ltd

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Crystal Lakes Redevelopment, Ltd, which comprise the balance sheet as of December 31, 2017, and the related statements of operations, partners' equity (deficit), and cash flow for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 23, 2018.

### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Crystal Lakes Redevelopment, Ltd's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Crystal Lakes Redevelopment, Ltd's internal control. Accordingly, we do not express an opinion on the effectiveness of Crystal Lakes Redevelopment, Ltd's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control, that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether Crystal Lakes Redevelopment, Ltd's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CohnReynickILP

Atlanta, Georgia February 23, 2018



### Independent Auditor's Report on Compliance for Major HUD Program-and on Internal Control over Compliance Required by the Consolidated Audit Guide for Audits of HUD Programs

To the Partners Crystal Lakes Redevelopment, Ltd

Report on Compliance for Major HUD Program

We have audited Crystal Lakes Redevelopment, Ltd's compliance with the compliance requirements described in the Consolidated Audit Guide for Audits of HUD Programs (the "Guide") that could have a direct and material effect on Crystal Lakes Redevelopment, Ltd's major U.S. Department of Housing and Urban Development ("HUD") program for the year ended December 31, 2017. Crystal Lakes Redevelopment, Ltd's major HUD program is as follows:

• Section 223(f) Insured Mortgage Program

### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its HUD program.

### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for Crystal Lakes Redevelopment, Ltd's major HUD program based on our audit of the compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the Guide. Those standards and the Guide require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the compliance requirements referred to above that could have a direct and material effect on a major HUD program occurred. An audit includes examining, on a test basis, evidence about Crystal Lakes Redevelopment, Ltd's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major HUD program. However, our audit does not provide a legal determination of Crystal Lakes Redevelopment, Ltd's compliance.

### Opinion on Major HUD Program

In our opinion, Crystal Lakes Redevelopment, Ltd complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major HUD program for the year ended December 31, 2017.

### Report on Internal Control over Compliance

Management of Crystal Lakes Redevelopment, Ltd is responsible for establishing and maintaining effective internal control over compliance with the compliance requirements referred to above. In planning and performing our audit of compliance, we considered Crystal Lakes Redevelopment, Ltd's internal control over compliance with the requirements that could have a direct and material effect on the major HUD

program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major HUD program and to test and report on internal control over compliance in accordance with the Guide, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Crystal Lakes Redevelopment, Ltd's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a compliance requirement of a HUD program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a compliance requirement of a HUD program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency is a deficiency, or a combination of deficiencies, in internal control over compliance with a compliance control over compliance with a compliance control over compliance with a compliance is a deficiency, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a compliance control over compliance with a compliance control over compliance with a compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a compliance control over compliance with a compliance control over compliance with a compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a compliance control over compliance with a compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a compliance requirement of a HUD program that is less severe than a material weakness in internal control over compliance, yet important enough to merit the attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Guide. Accordingly, this report is not suitable for any other purpose.

CohnReynickILP

Atlanta, Georgia February 23, 2018

#### Crystal Lakes Redevelopment, Ltd HUD Project No.: 066-11182

#### Schedule of the Status of Prior Audit Findings, Questioned Costs and Recommendations December 31, 2017

Our audit disclosed no findings that are required to be reported herein under the HUD Consolidated Audit Guide.

#### Crystal Lakes Redevelopment, Ltd HUD Project No.: 066-11182

#### Schedule of the Status of Prior Audit Findings, Questioned Costs and Recommendations December 31, 2017

1. Audit Report, dated March 28, 2017, for the year ended December 31, 2016, issued by CohnReznick LLP.

There are no open findings from the prior audit report.

- 2. There were no reports issued by HUD OIG or other Federal agencies or contract administrators during the period covered by this audit.
- 3. There were no letters or reports issued by HUD management during the period covered by this audit.

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# EHLINGER APARTMENTS, LTD.

#### FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

December 31, 2017 and 2016

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#### INDEPENDENT AUDITOR'S REPORT

To the Partners Ehlinger Apartments, Ltd.

We have audited the accompanying financial statements of Ehlinger Apartments, Ltd., which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, partners' equity (deficit) and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ehlinger Apartments, Ltd., as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Fidwell Group, LLC

Atlanta, Georgia February 26, 2018

# BALANCE SHEETS

# December 31, 2017 and 2016

	ASSETS				
			2017	,	2016
		<b>•</b>	21 10 1 505	٩	<b>22 2 3 3 4 5 3</b>
Investment in rental property, net		\$	21,194,587	\$	22,209,152
Cash and cash equivalents			842,322		837,008
Restricted cash					
Escrows			201,917		251,079
Tenants' security deposits			177,831		176,396
Replacement reserve			298,097		252,225
Other reserves			723,735		722,289
Total restricted cash			1,401,580		1,401,989
Tenants' accounts receivable					8
			-		-
Prepaid expenses			13,384		19,258
Tax credit monitoring fees, net			185,092		203,562
Other assets			5,050		5,050
Prepaid land lease, net			2,743,589		2,789,743
Total assets		\$	26,385,604	\$	27,465,770

#### LIABILITIES AND PARTNERS' EQUITY (DEFICIT)

	2017		2016	
Liabilities				
Accounts payable - operations	\$	62,858	\$	20,482
Other accrued liabilities		8,479		19,662
Deferred income - cable contract		11,625		15,500
Accrued interest - first mortgage		32,482		32,900
Deferred rental income		20,268		17,958
Deferred income - TCEP loan forgiveness		1,525,173		1,263,714
Tenants' security deposits liability		177,831		176,396
Annual fee payable to affiliate of limited partner		10,000		5,000
Mortgages and notes payable, net		9,281,268		9,739,634
Total liabilities		11,129,984		11,291,246
Partners' equity (deficit)		15,255,620		16,174,524
Total liabilities and partners' equity (deficit)	\$	26,385,604	\$	27,465,770

# STATEMENTS OF OPERATIONS

# Years ended December 31, 2017 and 2016

	2017	2016	
Revenue			
Rental income	\$ 1,664,156	\$ 1,643,887	
Vacancies and concessions	(9,686)	(7,320)	
Other operating income	124,307	113,856	
Total revenue	1,778,777	1,750,423	
Operating expenses			
Salaries and employee benefits	203,371	182,132	
Repairs and maintenance	269,406	249,950	
Utilities	244,342	232,073	
Property management fee	87,981	86,302	
Property insurance	77,731	60,364	
Prepaid ground lease expense	46,154	46,154	
Miscellaneous operating expenses	87,640	85,623	
Total operating expenses	1,016,625	942,598	
Net operating income (loss)	762,152	807,825	
Other income (expense)			
Interest income	1,559	1,534	
Interest expense - first mortgage	(420,470)	(425,332)	
Loan forgiveness income	156,874	156,875	
Miscellaneous other income (expense)	(6,978)	(641)	
Annual fee to affiliate of limited partner	(5,000)	(5,000)	
Asset mangement fee - FHFC	(3,000)	(3,000)	
Depreciation	(1,014,565)	(1,014,565)	
Amortization	(18,470)	(18,740)	
Total other income (expense)	(1,310,050)	(1,308,869)	
Net loss	\$ (547,898)	\$ (501,044)	

# STATEMENTS OF PARTNERS' EQUITY (DEFICIT)

# Years ended December 31, 2017 and 2016

	General Partner	Investor Limited	Special Limited	Total Partners' Equity (Deficit)
Balance, January 1, 2016	\$ (619,532)	\$ 17,295,100	\$ -	\$ 16,675,568
Net loss	(50)	(500,994)		(501,044)
Balance, December 31, 2016	(619,582)	16,794,106	-	16,174,524
Net loss	(55)	(547,843)	-	(547,898)
Distributions	(333,605)	(37,401)		(371,006)
Balance, December 31, 2017	\$ (953,242)	\$ 16,208,862	\$ -	\$ 15,255,620
Partners' percentage of partnership losses	0.0100%	99.9900%	0.0000%	100.00%

# STATEMENTS OF CASH FLOWS

# Years ended December 31, 2017 and 2016

	2017	2016
Cash flows from operating activities		
Net loss	\$ (547,898)	\$ (501,044)
Adjustments to reconcile net loss to net cash provided by		
operating activities		
Depreciation	1,014,565	1,014,565
Amortization	18,470	18,740
Amortization of debt issuance costs	28,357	28,357
Prepaid land lease, net	46,154	46,154
Cable contract income	(3,875)	(3,875)
Forgiveness of TCEP loan	(156,874)	(156,875)
Changes in:		
Tenant accounts receivable	8	2,651
Prepaid expenses	5,874	641
Real estate tax and insurance escrow	49,162	(30,586)
Accounts payable	42,376	(1,147)
Accrued interest payable - first mortgage	(418)	(390)
Deferred rental income	2,310	(139)
Annual fee payable to affiliate of Limited Partner	5,000	5,000
Other liabilities	(11,183)	2,220
Net cash provided by operating activities	492,028	424,272

# (continued)

# STATEMENTS OF CASH FLOWS - CONTINUED

# Years ended December 31, 2017 and 2016

	2017	2016
Cash flows from investing activities		
Change in reserve for replacements	(45,872)	(46,598)
Change in other reserves	(1,446)	(1,447)
Net cash used in investing activities	(47,318)	(48,045)
Cash flows from financing activities		
Principal payments on mortgage payable	(68,390)	(63,558)
Distributions	(371,006)	
Net cash used in financing activities	(439,396)	(63,558)
Net increase in cash and cash equivalents	5,314	312,669
Cash and cash equivalents, beginning	837,008	524,339
Cash and cash equivalents, ending	\$ 842,322	\$ 837,008
Supplemental disclosure of cash flow information Cash paid for interest	\$ 392,531	\$ 397,365

#### NOTES TO FINANCIAL STATEMENTS

#### December 31, 2017 and 2016

#### NOTE 1 - ORGANIZATION AND NATURE OF OPERATIONS

Ehlinger Apartments, Ltd., (the Partnership) was formed as a limited partnership under the laws of the state of Florida on December 10, 2008 for the purpose of acquiring, constructing, and operating a 155 unit residential housing project located in Davie, Florida called East Village Apartments (the Project).

Each of the buildings in the Project qualifies for and has been allocated Florida Housing Finance Corporation (FHFC) exchange funds pursuant to existing tax credit allocation laws, which regulate the use of the Project as to occupant eligibility and unit gross rent, among other requirements. Each building of the Project must meet the provisions of these regulations during each of 30 consecutive years in order to remain in compliance.

Effective December 1, 2010, the partnership agreement was amended to admit a new cogeneral partner and for the withdrawing general partner to assign its general partner interest to another new co-general partner. The partnership agreement was also amended to permit the withdrawal of the former limited partner as a limited partner and to admit the investor limited partner.

Effective September 26, 2016, the partnership agreement was amended to reflect the withdrawal of the Managing General Partner and to assign its general partner interest to the former co-general partner. The partnership agreement was also amended to reflect the former co-general partner as the sole general partner of the partnership. Coinciding with this change in partners, the Partnership also changed the allocations of profits and losses and tax credits to reflect the investment contributions of the new partners as follows:

General Partner	0.01%
Investor Limited Partner	99.99%
Special Limited Partner	0.00%
	100.00%

The general partner is BBC - Ehlinger Apartments, Inc. (the General Partner). The investor limited partner is U.S.A. Institutional Tax Credit Fund LXXI L.P. (the Investor Limited Partner). The special limited partner is TRGSLP, Inc. (the Special Limited Partner).

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). Accordingly, income is recognized as earned and expenses as incurred, regardless of the timing of payments.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

#### Tenant Receivables

Tenant receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. GAAP requires that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### Rental Property

Property and equipment are recorded at cost. Expenditures for maintenance and repairs are charged to expenses as incurred while major renewals and betterments are capitalized. Upon disposal of depreciable property, the appropriate property accounts will be reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statement of operations. Depreciation is provided using the straight-line method over the estimated useful lives of the assets as follows:

Building and improvements	40 years
Land improvements	15 years
Furniture, fixtures and equipment	7 years

#### Impairment of Long-Lived Assets

The Partnership reviews its rental property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment losss have been recognized during the years ended December 31, 2017 or 2016.

#### Debt Issuance Costs

In accordance with GAAP, the debt issuance costs are presented as an offset of the related debt instruments within the liabilities section of the balance sheet. Debt costs are being amortized using the straight-line method over the term of the mortgage and amortization expense is included in interest expense on the accompanying statement of operations.

GAAP requires that the effective interest method be used to amortize debt costs; however, the effect of using the straight-line method is not materially different from the results that would have been obtained under the effective interest method. Estimated amortization expense for the five ensuing years is expected to be \$28,357 annually.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

#### Tax Credit Monitoring Fees

Tax credit monitoring fees paid to housing agencies in advance are amortized over the mandatory 15 year compliance period under the straight-line method. Amortization expense for the years ended December 31, 2017 and 2016 was \$18,470 and \$18,470, respectively. Estimated amortization expense for the five ensuing years is expected to be \$18,470, annually.

#### Rental Income

Rental income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between the Partnership and the tenants of the property are operating leases.

#### Advertising Costs

The Partnership's policy is to expense advertising costs when incurred.

#### Income Taxes

The Partnership has elected to be treated as a pass-through entity for income tax purposes and, as such, is not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its owners on their respective income tax returns. The Partnership's federal tax status as a pass-through entity is based on its legal status as a partnership. Accordingly, the Partnership is not required to take any tax positions in order to qualify as a pass-through entity. The Partnership is required to file and does file tax returns with the Internal Revenue Service and other taxing authorities. Accordingly, these financial statements do not reflect a provision for income taxes and the Partnership has no other tax positions which must be considered for disclosure. Generally, income tax returns filed by the Partnership are subject to examination by the Internal Revenue Service for a period of three years. While no income tax returns are currently being examined by the Internal Revenue Service, tax years since 2014 remain open.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Forgiveness of Tax Credit Exchange Loan

The Partnership recognizes forgiveness of tax credit exchange loans based on the specific terms of forgiveness set forth in the loan documents. The terms of the Partnership's tax credit exchange loan provide for forgiveness based on terms that are contingent and are not

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

recognized until such contingencies are resolved. All amounts of the loan for which forgiveness is recognized are considered tax credit exchange funds and accounted for as a government grant related to assets.

#### NOTE 3 - INVESTMENT IN RENTAL PROPERTY

Rental property is comprised of the following at December 31, 2017 and 2016:

	2017	2016
Land improvements	\$ 3,194,482	\$ 3,194,482
Buildings and improvements	22,150,965	22,150,965
Furniture	1,734,784	1,734,784
Subtotal	27,080,231	27,080,231
Accumulated depreciation	(5,885,644)	(4,871,079)
Net	\$21,194,587	\$22,209,152

#### NOTE 4 - RELATED PARTY TRANSACTIONS

#### Priority Distribution to Investor Limited Partner

The Partnership shall pay the Investor Limited Partner an annual, cumulative, priority distribution of \$5,000 from net cash flow, beginning in 2012. If there is not sufficient cash flow in any year, the amount shall carry over and be payable out of cash flow in the following year. During the years ended December 2017 and 2016, \$5,000 and \$5,000 respectively, was incurred and \$10,000 and \$5,000 respectively remains payable as of December 31, 2017 and 2016.

#### NOTE 5 - MORTGAGE NOTES PAYABLE

#### First Mortgage Payable

On July 1, 2013 the construction loan converted to a permanent loan in an amount of \$5,575,000. The loan has a term of 15 years, amortizing on a 30 year schedule. The loan bears interest equal to 7.35 percent per annum and is payable in monthly installments of principal and interest totaling \$38,410, with any remaining unpaid principal due in full at maturity on June 1, 2027. This mortgage is secured by the rental property. As of December 31, 2017 and 2016, the principal balance was \$5,051,544 and \$5,091,577, respectively which included \$251,572 and \$279,929, respectively of unamortized debt issuance costs. As of December 31, 2017 and 2016, accrued interest payable totaled \$32,482 and \$32,900, respectively. Interest expense related to the first mortgage payable was \$420,470 and

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

\$425,332, respectively, which includes amortization of debt issuance costs in the amounts of \$28,357 and \$28,357, respectively.

#### County Home Loan

The Partnership has a loan agreement with Broward County Florida (the County) for \$285,000. The County loan has a 30-year term and bears no interest. The loan is secured by the rental property. As of December 31, 2017 and 2016, the loan balance was \$285,000 and is included in mortgages and notes payable, net on the accompanying balance sheets.

#### SHIP Loan

The Partnership has entered into a loan agreement in the amount of \$110,000 with the Town of Davie. The SHIP loan has a 30-year term and bears no interest. The loan is secured by the rental property. As of December 31, 2017 and 2016, the SHIP loan balance was \$110,000 and is included in mortgages and notes payable, net on the accompanying balance sheets.

#### FHFC Exchange Loans

On November 30, 2010, the Partnership applied for and received a loan in the original amount of \$5,000,000, which was funded with tax credit exchange (TCE) funds from the FHFC pursuant to Section 1602 of the American Recovery and Reinvestment Act of 2009 (Section 1602). Additional exchange funds were awarded to the Partnership in the amount of \$1,275,000, conditioned upon the Partnership agreeing to increase the number of ELI units from 16 units to 31 units. Under Section 1602, state housing agencies can exchange allocations of low-income housing tax credits (LIHTC) which have been allocated to their state under Section 42 of the Internal Revenue Code (Section 42) for cash at a prescribed rate of up to \$0.85 for each dollar of LIHTC. In turn, the state housing agencies can use Section 1602 funds to make forgivable loans to properties that qualify for LIHTC. As of December 31, 2017 and 2016, \$6,275,000 of loan proceeds had been received.

The Partnership's loan does not bear interest and matures on November 30, 2025. Under the loan agreement, loan principal is forgiven annually at the rate of 6.67 percent over the 15 year IRS affordability and compliance monitoring extended use period. Forgiveness is subject to the Partnership maintaining compliance with Section 42. Prior to being forgiven, the remaining outstanding portion of the loan is an amortizing loan and no principal payments are required as long as there are no instances of noncompliance by the Partnership. The annual forgiveness amount is \$418,333. The loan agreement provides the authority with a security interest in the rental property. As of December 31, 2017 and 2016, the balance outstanding on the exchange loan was \$3,834,724 and 4,253,057, respectively and is included in mortgages and notes payable, net on the accompanying balance sheets.

Loan proceeds funded with Section 1602 program funds are intended to assist with payment of development costs of LIHTC properties. In exchange for the funds received, the

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

Partnership has agreed to operate the property in accordance with Section 42. Portions of the loan which have been forgiven are considered government assistance related to assets. The Partnership will record the portions of the loan which have been forgiven as a deferred liability which will be recognized as basis over the 40 year depreciable life of the buildings and improvements. As of December 2017 and 2016, the deferred income balance on the exchange loan was \$1,525,173 and \$1,263,714, respectively. During the years ended December 31, 2017 and 2016, the annual income amount was \$156,879 and \$156,875, respectively.

Future principal payments on mortgages payable are as follows:

	1st	Mortgage	TCEP SHIP		P HOME		Total		
2018	\$	73,587	\$	418,833	\$ -	\$	-	\$	492,420
2019		79,181		418,833	-		-		498,014
2020		85,201		418,833	-		-		504,034
2021		91,679		418,833	-		-		510,512
2022		98,649		418,833	-		-		517,482
Thereafter	2	4,874,819		1,740,559	 110,000		285,000		7,010,378
Total	4	5,303,116		3,834,724	110,000		285,000		9,532,840
Less unamortized debt issuance costs		(251,572)		-	 -		-		(251,572)
	4	5,051,544		3,834,724	110,000		285,000		9,281,268
Less current maturities									(492,420)
Net long-term portion								\$	8,788,848

#### NOTE 6 - RESTRICTED CASH AND RESERVES

The Partnership maintains several accounts with use restrictions. The accounts had the following balances as of December 31, 2017 and 2016:

	2017	 2016
Security deposits	\$ 177,831	\$ 176,366
Replacement reserve	298,097	252,225
Tax and insurance escrows	201,917	251,079
Operating reserve	723,735	 722,284
	\$ 1,401,580	\$ 1,401,989

#### NOTE 7 - PARTNERSHIP CONTRIBUTIONS

The partnership agreement requires the Investor Limited Partner to make three capital contribution installments totaling \$20,989,405, subject to any low-income housing tax credit adjustments.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

The Investor Limited Partner has cumulatively contributed \$20,898,405 as of December 31, 2017 and 2016. The General Partner and the Special Limited Partner are each required to make capital contributions of \$100. As of December 31, 2017 and 2016, no capital contributions have been made by these partners.

#### NOTE 8 - PROPERTY MANAGEMENT FEE

The property is managed by Professional Management, Inc. (PMI), an unrelated party, pursuant to a management agreement, which provided for a management fee in the greater of \$3,500 per month or 5 percent of monthly gross receipts, as defined. During 2017 and 2016, management fees of \$87,981 and \$86,302, respectively, were incurred and are included in management fee in the accompanying statement of operations. As of December 31, 2017 and 2016, \$0 and \$182, respectively remained payable and is included in other accrued expenses on the accompanying balance sheets.

#### NOTE 9 - GROUND LEASE

On August 5, 2010, the Partnership entered in to a 65-year ground lease agreement with Broward County Housing Authority. The lease commenced on November 30, 2010, the date of the construction loan closing. The total rent amount over the 65-year term is \$3,000,000. As of December 31, 2017 and 2016, \$3,000,000 has been paid. The entire amount of the lease was recorded as prepaid ground lease upon completion of construction and is being amortized over the 65-year term using the straight-line method. The balance of the prepaid ground lease as of December 31, 2017 and 2016 was \$2,743,589 and \$2,787,743, respectively. During 2017 and 2016, prepaid ground lease expense was \$46,154.

#### NOTE 10 - DISTRIBUTIONS

In accordance with the partnership agreement, the Partnership shall make cash distributions to the partners in the following order of priority, as defined:

- Payment to the Investor Limited Partner of any credit adjuster pursuant to the partnership agreement, plus any amount equal to any capital contributions made to the Partnership by the General Partner pursuant to the partnership agreement;
- Then, to the payment of an amount equal to \$5,000 per year to the Investor Limited Partner;
- Then, to the payment of the developer of any accrued and unpaid development fee;
- Then, to the repayment of any operating deficit loans;
- Then, to the repayment of any loans made by the General Partner, and
- Then, the balance shall be allocated and distributed 15.0 percent to the Investor Limited Partner, 85 percent to the General Partner.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

		2017	2016
Cash and cash equivalents	\$	842,322	\$ 837,008
Tenant security deposit cash		177,831	176,396
Total cash		1,020,153	1,013,404
Less: Accounts payable operations		(62,858)	(20,482)
Other accrued liabilities		(8,479)	(19,662)
Accrued interest - first mortgage		(32,482)	(32,900)
Deferred rental income		(20,268)	(17,958)
Tenant security deposit liability	_	(177,831)	(176,396)
Total current obligations		(301,918)	(267,398)
		719 025	746.006
Surplus cash		718,235	746,006
Management restricted cash for repairs and maintenance		(400,000)	(400,000)
Management restricted cash for operating reserves		(125,000)	(125,000)
Limited partner priority distribution		(5,000)	(5,000)
Limited partner 15% interest of cash flow + residual		(28,235)	(32,401)
General partner 85% interest of cash flow		(160,000)	(183,605)
	\$	-	\$-

Surplus cash is calculated as the following as of December 31, 2017 and 2016:

#### NOTE 11 - DEFERRED INCOME-CABLE CONTRACT

The Partnership entered into a 10 year services contract with Comcast of Florida, LP to provide broadband communication to the property. As consideration for entering into the agreement, the Partnership received \$38,750 in commissions which is recognized over the 10 year contract as income. As of both December 31, 2017 and 2016, \$11,625 of income was deferred. Income earned during 2017 and 2016, was \$3,875 and \$3,875, respectively, and is included in other operating income on the accompanying statements of operations.

#### NOTE 12 - CONCENTRATION OF CREDIT RISK

The Partnership maintains cash balances in several accounts with various banks. At times, those balances may exceed the federal insurance limits; however, the Partnership has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances at December 31, 2017 or 2016.

#### NOTE 13 - LOW-INCOME HOUSING TAX CREDITS

The Partnership received low-income housing tax credits totaling \$25,260,000 from the Florida Housing Finance Corporation to be allocated over an eleven year period. The

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

Partnership has claimed tax credits of \$14,909,893 and \$12,383,893 as of December 31, 2017 and 2016, respectively.

The expected availability of remaining tax credits is as follows:

Year	 Amount
2018	\$ 2,526,000
2019	2,526,000
2020	2,526,000
2021	2,496,331
2022	 275,776
2023	\$ 10,350,107
Total credits	\$ 25,260,000
Less claimed	 (14,909,893)
Remaining	\$ 10,350,107

#### NOTE 14 - COMMITMENTS AND CONTINGENCIES

#### Low Income Housing Tax Credits

The Project's low-income housing tax credits are contingent on its ability to maintain compliance with applicable sections of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rent, or to correct noncompliance within a specified time period could result in recapture of previously taken tax credits plus interest.

#### Exchange Funds

The Project's exchange funds are contingent on its ability to maintain compliance with applicable sections of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rent or to correct noncompliance within a specified time period could result in repayment of exchange funds.

#### Asset Management Fee

The Tax Credit Exchange Program loan agreement requires the payment of a \$3,000 annual asset management fee by the Partnership to the FHFC. During 2017 and 2016, \$3,000 and \$3,000, respectively of asset management fees were incurred and included in other financial expense on the accompanying statements of operations.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

#### December 31, 2017 and 2016

#### Service Asset Management Fee

The TCEP loan agreement stipulates that the Partnership pay the loan servicer on an annual basis, a servicing fee equivalent to 25 basis points on the unpaid principal balance of the FHFC loan or a minimum of \$2,228 annually, not to exceed a maximum annual fee of \$8,910, and an additional fee of \$155 per hour for extraordinary permanent loan servicing services.

#### Construction Defect Hold-Back

As of December 31, 2017, the Partnership has \$400,000 of the cash on hand internally restricted for potential funding for construction defects. The Partnership is working with Florida Housing Finance Corporation for approval of remediation work and the release of these funds for the necessary repairs. This amount is included in cash and cash equivalents on the accompanying balance sheets.

#### NOTE 15 - GUARANTEES

#### **Operating Deficit**

The operating deficit guaranty requires the General Partner to fund any operating deficits upon achievement of breakeven, as defined, and continuing for five years. If the property fails to achieve a debt service coverage ratio of 1.10:1.00 in years 4 and 5, the operating deficit guarantee period will be extended until the property reaches the ratio for two consecutive years. Any funds provided by the General Partner shall be in the form of an operating deficit loan. However, the obligation of the General Partner to fund operating deficits shall be limited to \$716,738 in the aggregate. As of December 31, 2017 and 2016, no operating deficits have been funded by the General Partner.

The General Partner is also obligated to fund any excess development costs, as defined. Any such funding will not constitute an operating deficit loan.

#### NOTE 16 - SUBSEQUENT EVENTS

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of Ehlinger Apartments, Ltd. through February 26, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the Financial Statements or disclosure in the Notes to the Financial Statements.

Financial Statements (With Supplementary Information) and Independent Auditor's Report

December 31, 2017 and 2016



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#### Independent Auditor's Report

To the Partners Highland Gardens Development, Ltd.

#### Report on the Financial Statements

We have audited the accompanying financial statements of Highland Gardens Development, Ltd., which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, partners' equity (deficit) and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Highland Gardens Development, Ltd. as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying 2017 and 2016 supplementary information on pages 18 through 19 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

CohnReynickIIP

Atlanta, Georgia February 26, 2018

#### Balance Sheets December 31, 2017 and 2016

# <u>Assets</u>

		2017	 2016
Investment in rental property, net Cash and cash equivalents Restricted cash	\$	10,274,036 302,392	\$ 10,630,749 287,692
Tax and insurance escrow		19,480	34,455
Tenants' security deposits		84,718	85,521
Repair and replacement reserve		221,116	191,207
Operating reserve		151,933	 151,781
Total restricted cash		477,247	 462,964
Tenants' accounts receivable		749	438
Prepaid expenses		16,758	14,556
Tax credit monitoring fees, net		67,558	78,974
Prepaid ground lease		731,250	750,000
Other assets		7,152	 7,215
Total assets	\$	11,877,142	\$ 12,232,588
Liabilities and Partners' Equity (I	Defic	<u>sit)</u>	
Liabilities			
Accounts payable - operations	\$	18,717	\$ 21,886
Other accrued liabilities		7,210	4,501
Accrued interest - first mortgage		11,005	11,215
Tenants' security deposits liability		84,718	85,521
Annual asset management fee		4,176	8,671
Mortgages and notes payable		1,864,696	 1,890,963
Total liabilities		1,990,522	 2,022,757
Contingencies		-	-
Partners' equity (deficit)		9,886,620	 10,209,831
Total liabilities and partners' equity (deficit)	\$	11,877,142	\$ 12,232,588

# Statements of Operations Years Ended December 31, 2017 and 2016

	 2017		2016	
Revenue Rental income Vacancies and concessions Other operating income	\$ 903,817 (32,823) 44,704	\$	899,784 (14,451) 38,468	
Total revenue	 915,698		923,801	
Operating expenses Salaries and employee benefits Repairs and maintenance Utilities Property management fee Property insurance Miscellaneous operating expenses Total operating expenses Net operating income	 104,317 183,641 86,329 45,785 41,371 52,938 514,381 401,317		103,141 142,175 82,260 46,190 39,224 58,849 471,839 451,962	
Other income (expense) Interest income Interest expense - first mortgage Miscellaneous other income (expense) Annual fee to affiliate of limited partner Other related party fees and expenses Depreciation Amortization	 211 (144,401) 2,350 (4,176) (65,071) (356,713) (30,166)		196 (146,845) - (4,179) (64,612) (379,266) (30,162)	
Total other income (expense)	 (597,966)		(624,868)	
Net loss	\$ (196,649)	\$	(172,906)	

# Statements of Partners' Equity (Deficit) Years Ended December 31, 2017 and 2016

	Managing general partner		0 0		Total partners' equity (deficit)	
Balance, January 1, 2016	\$	(657,785)	\$	11,176,403	\$	10,518,618
Net loss		(17)		(172,889)		(172,906)
Distributions		(135,807)		(74)		(135,881)
Balance, December 31, 2016		(793,609)		11,003,440		10,209,831
Net loss		(20)		(196,629)		(196,649)
Distributions		(102,884)		(23,678)		(126,562)
Balance, December 31, 2017	\$	(896,513)	\$	10,783,133	\$	9,886,620
Partners' percentage of partnership losses		0.01%		99.99%		100.00%

#### Statements of Cash Flows Years Ended December 31, 2017 and 2016

	2017		2016	
Cash flows from operating activities Net loss Adjustments to reconcile net loss to net cash provided by	\$	(196,649)	\$	(172,906)
operating activities Depreciation Amortization		356,713 30,166		379,266 30,162
Amortization of debt issuance costs Changes in: Tenants' accounts receivable		(211)		11,172
Prepaid expenses Other assets		(311) (2,202) 63		1,803 1,306 -
Accounts payable - operations Other accrued liabilities		(3,169) 2,709		10,329 (1,796)
Accrued interest - first mortgage Annual fee payable to affiliate of limited partner		(210) (4,495)		(196) 4,179
Net cash provided by operating activities		193,787		263,319
Cash flows from investing activities Change in reserve for replacements Change in other reserves, net of withdrawals Change in escrows		(29,909) (152) 14,975		(29,491) (152) 1,947
Net cash used in investing activities		(15,086)		(27,696)
Cash flows from financing activities Principal payments on mortgage note payable Distributions to partners		(37,439) (126,562)		(35,010) (135,881)
Net cash used in financing activities		(164,001)		(170,891)
Net increase in cash and cash equivalents		14,700		64,732
Cash and cash equivalents, beginning		287,692		222,960
Cash and cash equivalents, end	\$	302,392	\$	287,692
Supplemental disclosure of cash flow information Cash paid for interest	\$	133,439	\$	135,869

# Notes to Financial Statements December 31, 2017 and 2016

#### Note 1 - Organization and nature of operations

Highland Gardens Development, Ltd. (the "Partnership") was formed as a limited partnership on January 26, 2006 under the laws of the State of Florida for the purpose of acquiring, constructing, developing and operating a low-income housing project. The project consists of 100 rental units with community facilities located in the City of Deerfield Beach, Broward County, Florida and operates under the name Highland Gardens Phase II (the "Project").

The Project consists of 2 residential buildings which qualified for and have been allocated lowincome housing tax credits pursuant to Internal Revenue Code Section 42 ("Section 42"), which regulates the use of the Project as to occupant eligibility and unit gross rent, among other requirements. Each building of the Project must meet the provisions of these regulations during each of fifteen consecutive years in order to remain qualified to receive the tax credits. In addition, Highland Gardens Development, Ltd. executed an Extended Use Agreement which requires that utilization of the Property pursuant to Section 42 for a minimum of 35 years after the compliance period, even after disposition of the Property by the Partnership.

Effective October 10, 2007, the partnership agreement was amended to admit a new investor limited partner and to permit the withdrawal of the existing limited partner.

Effective May 21, 2010, the partnership agreement was amended to permit the withdrawal of the existing Managing General Partner and to permit the current Co-General Partner to be designated as the Managing General Partner. Coinciding with this change in partners, the Partnership also changed the allocations of profits and losses and tax credits to reflect the investment contributions of the new partners as follows:

Managing general partner	0.01%
Investor limited partner	99.99%
	100.00%

The managing general partner is HG Senior Housing Corporation. The investor limited partner is AHG Tax Credit Fund XVIII, LLC.

#### Note 2 - Significant accounting policies

#### Accounting method

The financial statements have been prepared on the accrual basis of accounting. Accordingly, income will be recognized as earned and expenses as incurred, regardless of the timing of payments.

#### Cash and cash equivalents

For purposes of the statement of cash flows, the Partnership considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalent. The Partnership maintains its cash in bank deposit accounts, which may exceed federally insured limits. The Partnership has not experienced any losses in such accounts. The Partnership believes it is not exposed to a significant risk on cash and cash equivalents.

# Notes to Financial Statements December 31, 2017 and 2016

#### Accounts receivable

Tenant receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### Investment in rental property

Land, land improvements, building and improvements, and furniture, fixtures and equipment are recorded at cost. Depreciation is provided for in amounts sufficient to relate the cost of the buildings to operations over their estimated service lives using the straight-line method. Personal property is depreciated over its estimated service life using straight-line methods. Improvements are capitalized, while expenditures for maintenance and repairs are expensed as incurred. Depreciation is provided using the straight-line method over the estimated lives of the assets as follows:

Managing general partner	0.01%
Investor limited partner	99.99%
	100.00%

Investment in rental property is comprised of the following at December 31, 2017 and 2016:

	2017		 2016
Land improvements Buildings and improvements Furniture, fixtures and equipment	\$	452,516 13,061,781 859,131	\$ 452,516 13,061,781 859,131
Subtotal Accumulated depreciation		14,373,428 (4,099,392)	 14,373,428 (3,742,679)
Net	\$	10,274,036	\$ 10,630,749

#### Impairment of long-lived assets

The Partnership reviews its rental property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment loss has been recognized during the years ended December 31, 2017 and 2016.

#### Amortization

Tax credit monitoring fees are amortized over the 15 year compliance period using the straight-line method. Estimated amortization expense of tax credit monitoring fees for each of the following five years is expected to be \$11,416.

The ground lease is amortized over 48 years using the straight-line method. Estimated amortization expense of the ground lease for each of the following five years is expected to be \$18,750.

#### Notes to Financial Statements December 31, 2017 and 2016

#### **Ground lease**

On January 27, 2006, the Partnership entered into a ground lease with Broward County Housing Authority. The ground lease requires a \$900,000 lump sum payment due 90 days after final amendment execution. The lease agreement requires an annual payment of \$1 during the lease term, which is from the period beginning on the commencement date and ending on December 31, 2056. The Partnership is liable for all payments of utilities and real estate taxes in connection with the development, construction, and operation of the Project during the term of the lease. During 2009, the Partnership prepaid \$900,000. As of December 31, 2017 and 2016, \$731,250 and \$750,000 remains to be expensed on the ground lease, respectively.

#### **Rental income**

Rental income is recognized as the rents become due. Rental payments received in advance are deferred until earned. All leases between the Partnership and the tenants of the property are operating leases.

#### Advertising costs

The Partnership's policy is to expense advertising costs when incurred.

#### Debt issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

#### Income taxes

The Partnership has elected to be treated as a pass-through entity for income tax purposes and, as such, is not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its owners on their respective income tax returns. The Partnership's federal tax status as a pass-through entity is based on its legal status as a partnership. Accordingly, the Partnership is not required to take any tax positions in order to qualify as a pass-through entity. The Partnership is required to file and does file tax returns with the Internal Revenue Service and other taxing authorities. Accordingly, these financial statements do not reflect a provision for income taxes and the Partnership has no other tax positions which must be considered for disclosure. Income tax returns filed by the Partnership are subject to examination by the Internal Revenue Service for a period of three years. While no income tax returns are currently being examined by the Internal Revenue Service, tax years since 2014 remain open.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Reclassifications

Certain items from the prior year financial statements have been reclassified to conform to the current year presentation.

#### Notes to Financial Statements December 31, 2017 and 2016

#### Note 3 - Restricted balances

#### Tax and insurance escrow

The Partnership is required to fund a tax and insurance reserve concurrently with each monthly installment of principal and interest upon commencement of the permanent financing phase. As of December 31, 2017 and 2016, tax and insurance reserves were required to be funded. The balance of tax and insurance escrow was \$19,480 and \$34,455, respectively, as of December 31, 2017 and 2016.

#### Repair and replacement reserve

The Partnership is required to fund a replacement reserve of \$250 per unit per year upon commencement the earlier of A) 24 months after the closing date; or B) permanent loan conversion. Such amounts are to be increased 3 percent annually.

As of December 31, 2017 and 2016, the balance of repair and replacement reserves was \$221,116 and \$191,207, respectively, as of December 31, 2017 and 2016. A detailed schedule of repair and replacement reserve activity is presented below:

		2017		2017 2016		2016
Balance, January 1 Deposits Interest earnings	\$	191,207 29,850 59	\$	161,716 29,447 44		
Balance, December 31	\$	221,116	\$	191,207		

#### **Operating reserve**

The Partnership is required to establish a \$150,000 operating reserve which was funded from funds remaining in the hard cost construction contingency and from available cash flows, as defined. The reserve requires approval of the general partners and investor limited partner before withdrawals can be made to pay any operating expenses, debt obligations or other expenses of the Partnership. As of December 31, 2017 and 2016, the balance of the operating reserve was \$151,933 and \$151,781, respectively, which is included in other reserves in the accompanying balance sheets.

#### Note 4 - Related party transactions

The Partnership provides for various agreements between the managing general partner and the investor limited partner as follows:

#### Asset management fee

The investor limited partner is to be paid an annual asset management fee equal to \$1,750 for the year ending December 31, 2009 and \$3,500 per year thereafter, increasing annually by 3 percent beginning in 2011. The asset management fee is paid to the investor limited partner or affiliate for services in reviewing the informational reports, financial statements, and tax returns of the partnership, commencing January 1, 2009. The fee is payable to the extent of available cash flow and unpaid fees accrue without interest. During the years ended December 31, 2017 and 2016, asset management fees of \$4,176 and \$4,179, respectively, were incurred and \$4,176 and \$8,671, respectively, remains payable.

#### Notes to Financial Statements December 31, 2017 and 2016

#### Incentive partnership management fee

The Partnership Agreement provides for payment to the general partner an annual, noncumulative incentive management fee equal to 90 percent of available cash flow in the priority set forth in Note 7. In no event, however, may the combined amount of incentive management fee and the fees payable to the management fee exceed 12 percent of such year's effective gross income of the Partnership, as defined. During the years ended December 31, 2017 and 2016, incentive partnership management fee incurred and paid was \$65,071 and \$64,612, respectively.

#### Incentive leasing fee

The Partnership is to pay the general partner as an incentive leasing fee 100 percent of cash flow, from the closing date and for 24 months thereafter; however, no such fee shall be payable in any event following the permanent loan conversion; thereafter, provided that all reserves have been funded and maintained, cash flows shall be distributed annually in accordance with Note 7. During 2017 and 2016, no incentive lease up fees were incurred or paid.

#### Note 5 - Mortgage notes payable

#### First mortgage

The Partnership entered into a converting construction loan agreement on October 10, 2007, with Berkadia Commercial Mortgage, Inc. ("Berkadia"). The loan converted to the permanent financing phase on December 15, 2009, with a principal balance of \$2,200,000. The loan bears interest at 6.73 percent and will mature October 31, 2024. Monthly payments of principal and interest are \$14,240 and due on a 30-year amortization schedule. As of December 31, 2017 and 2016, the outstanding balance on the loan was \$1,962,266 and \$1,999,705, respectively. As of December 31, 2017 and 2016, accrued interest is \$11,005 and \$11,215, and interest expense was \$144,401 and \$146,845, which includes \$11,172 and \$11,172 of amortization of debt issuance costs, respectively.

Debt issuance costs, net of accumulated amortization, totaled \$97,570 and \$108,742 as of December 31, 2017 and 2016, respectively, and are related to the first mortgage. Debt issuance costs on the above note are being amortized using an imputed rate of 8.42%.

The liability of the Partnership under the above loan is limited to the underlying value of the real estate collateral, improvements, easements of other interests, assignments of rents, assignments of leases and personal property.

# Notes to Financial Statements December 31, 2017 and 2016

The liability of the Partnership under the above loan in each of the next five years is presented in the following table:

2018	\$ 40,263
2019	43,058
2020	46,047
2021	49,243
2022	52,662
Thereafter	 1,730,993
Total Less current maturities	 1,962,266 (40,263)
Net long-term portion	\$ 1,922,003

#### Note 6 - Partners' capital contributions

The partnership agreement requires the investor limited partner to make four capital contribution installments totaling \$14,374,352, including a low-income housing tax credit downward adjustment of \$24,208.

The first installment totaling \$5,039,496 was received at closing. The second installment, in the amount of \$4,882,552 was received upon 50 percent completion, as defined. The third installment in the amount of \$2,879,712 was received upon 95 percent completion, as defined. The fourth installment in the amount of \$1,572,592 was paid upon rental achievement, as defined. All required investor limited partner contributions have been received.

The general partner is required to make capital contributions of \$10, which is payable as of December 31, 2017 and 2016.

#### Note 7 - Partnership profits and losses and distributions

All profits and losses are allocated 99.99 percent to the managing general partner and .01 percent to the investor limited partner from the admission date through construction completion, as defined and .01 percent to the managing general partner and 99.99 percent to the investor limited partner.

In accordance with the Partnership Agreement, the Partnership shall make cash distributions to the Partners in the following order of priority:

- 1. From the closing date to 24 months after, 100 percent of cash flow shall be applied first to payment of the developer loan and, after payment in full of the developer loan, shall be payable to the general partners as an incentive leasing fee, to be divided equally between the general partners; thereafter, provided that all reserves have been funded and maintained as required, cash flow, if available with respect to any partnership accounting year, shall be applied or distributed annually, as defined,
- 2. Commencing January 1, 2009, to the payment of the asset management fee until the total amount of payments pursuant to the partnership agreement equals \$1,750 for the year ending December 31, 2009 and \$3,500 per year thereafter, increasing annually by 3 percent beginning in 2011;

- After the date that the operating reserve has been reduced to an amount less than \$150,000 pursuant to the partnership agreement, to restore the operating reserve to such amount;
- 4. To the payment of any amounts then owed with respect due to the Developer Loan;
- 5. To the investor limited partner until the total amount received pursuant to the partnership agreement equals the amount of any credit adjuster distributions, current adjuster distributions, additional adjuster distributions and timing adjuster distributions payable under the partnership agreement that are solely attributable to a change in law, plus interest on such amount from the due date until paid pursuant to this clause at the rate of 10 percent per annum, compounded monthly;
- 6. 10 percent of the remaining balance, if any, to the investor limited partner;
- 7. To the payment of any operating deficit loans, with any such payments to be applied first to accrued by unpaid interest and then to principal;
- 8. To the payment of the incentive management fee;
- 9. At any time before a withdrawal pursuant to the partnership agreement, the balance shall be distributed 49.995 percent to the managing general partner, 49.995 percent to the cogeneral partner, and 0.01 percent to the investor limited partner; and
- 10. At any time after a withdrawal of the managing general partner pursuant to the partnership agreement, the balance to be paid 99.99 percent to the co-general partner, and 0.01 percent to the investor limited partner.

During 2017, management distributed \$23,678 to the investor limited partner and \$102,884 to the managing general partner.

#### Note 8 - Property management fee

The Partnership entered into a property management agreement with Professional Management, Inc. ("PMI"), an unrelated party, to provide management, operational, supervisory, maintenance, bookkeeping, financial and reporting services to the Partnership. Under the agreement, the Partnership is required to pay PMI monthly management fees of the greater of \$2,500 per month or 5 percent of gross collections received commencing with the leasing of the property and prior to stabilization, as defined. During the years ended December 31, 2017 and 2016, \$45,785 and \$46,190, respectively, was incurred and paid.

#### Note 9 - Concentration of credit risk

The Partnership maintains its cash balances in several accounts with various banks. At times, these balances may exceed the federal insurance limits; however, the Partnership has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exist with respect to these cash balances as of December 31, 2017.

#### Note 10 - Commitments and contingencies

#### Tax credits

The Project's low-income housing tax credits are contingent on its ability to maintain compliance with applicable section of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rent or to correct noncompliance within a specified time period could result in recapture of previously taken tax credits plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital by the investor limited partner.

#### **Operating deficit guaranty**

Pursuant to the partnership agreement, the managing general partner is required to loan the Partnership amounts to cover operating deficits of the project for the period ending 36 months following rental achievement. Any required funding prior to rental achievement is without limitation. The funding is limited to \$250,000 after rental achievement. Funds in the operating reserve may be used prior to any advances being made. Any advances shall bear interest at a rate of 10 percent per year, compounded annually, and are repayable from operating cash flows, as defined. In addition, the co-general partner deposited \$200,000 in an account as security for an additional guarantee of \$200,000 in operating deficits. As of December 31, 2017 and 2016, no operating deficit advances have been made.

#### Note 11 - Low-income housing tax credits (unaudited)

The Partnership received a tax credit allocation from Florida Housing Finance Corporation for an annual amount of \$1,500,000 tax credits over a ten-year period. As of December 31, 2017, tax credits of \$13,457,854 have been utilized. As of December 31, 2017, the expected availability of the remaining tax credits is as follows:

Year	Amount			
2018 2019	\$	1,342,431 199,715		
	\$	1,542,146		
Total credits Less claimed	\$	15,000,000 (13,457,854)		
Remaining	\$	1,542,146		

#### Note 12 - Surplus Cash (unaudited)

Surplus cash (deficit) as of December 31, 2017 is as follows:

Cash and cash equivalents Tenants' security deposits	\$ 302,392 84,718
Total	 387,110
Accounts payable - operations Accrued interest - first mortgage Tenants' security deposits liability Other accrued liabilities	18,717 11,005 84,718 7,210
Total	 121,650
Surplus cash (deficit)	\$ 265,460

#### Note 13 - Subsequent events

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date require disclosure in the accompanying notes. Management evaluated the activity of the Highland Gardens Development, Ltd. through February 26, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.

Supplementary Information

## Highland Gardens Development, Ltd.

## Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

Rental income	¢		2016	
Rent revenue - gross potential	\$	903,817	\$ 899,784	
Total rental income	\$	903,817	\$ 899,784	
Vacancies and concessions				
Apartments vacancies Rental concessions	\$	23,944 8,879	\$ 5,631 8,820	
Total vacancies and concessions	\$	32,823	\$ 14,451	
Other operating income Laundry and vending Cable contract revenue Pet deposits	\$	30,372 1,048 400	\$ 30,195 1,079	
Damages income Late fees Application fees Miscellaneous other income		215 3,650 4,110 4,909	 1,229 3,650 1,445 870	
Total other operating income	\$	44,704	\$ 38,468	
Salaries and employee benefits Salaries - administrative Salaries - maintenance Health insurance and other benefits Workmen's compensation insurance	\$	63,869 25,690 3,560 11,198	\$ 63,016 26,493 3,057 10,575	
Total salaries and employee benefits	\$	104,317	\$ 103,141	
Repairs and maintenance Exterminating Grounds Fire protection Security services/contract Supplies HVAC expense Painting, decorating and cleaning Repairs and maintenance - other than contracts Elevator Miscellaneous maintenance expenses	\$	6,723 28,183 6,731 6,512 9,575 12,390 19,218 76,432 8,161 9,716	\$ 6,883 23,891 8,995 6,409 8,305 7,838 3,818 57,793 7,292 10,951	
Total repairs and maintenance	\$	183,641	\$ 142,175	

## Highland Gardens Development, Ltd.

## Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

	2017		2016	
Utilities Electricity Water Sewer Trash removal Gas Cable	\$	13,396 22,463 27,298 20,939 629 1,604	\$	11,227 21,216 26,637 20,939 563 1,678
Total utilities	\$	86,329	\$	82,260
Miscellaneous operating expenses Office supplies and expense Training and travel Telephone and answering service Credit collection and eviction Computer supplies and expense Miscellaneous administrative Advertising and newspaper Special promotions Accounting Other professional fees	\$	7,111 2,297 12,499 1,053 3,884 5,951 5,155 1,963 11,950 1,075	\$	6,135 1,996 17,586 417 8,582 3,407 6,260 2,516 11,950 -
Total miscellaneous operating expenses	\$	52,938	\$	58,849
Miscellaneous other income (expense) Miscellaneous other income Miscellaneous other expense	\$	4,013 (1,663)	\$	-
Total miscellaneous other income (expense)	\$	2,350	\$	_
Other related party fees and expenses Incentive partnership management fee	\$	65,071	\$	64,612
Total other related party fees and expenses	\$	65,071	\$	64,612

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Financial Statements (With Supplementary Information) and Independent Auditor's Report

December 31, 2017 and 2016



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#### Independent Auditor's Report

To the Members of Oakland Preserve, LLC

#### Report on the Financial Statements

We have audited the accompanying financial statements of Oakland Preserve, LLC, which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, members' equity (deficit) and cash flows for the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oakland Preserve, LLC as of December 31, 2017, and the results of its operations and its cash flows for the period from July 19, 2016 (date of investor entry) through December 31, 2016, in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying 2017 and 2016 supplementary information on pages 19 and 20 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

CohnReznickLLP

Atlanta, Georgia June 6, 2018

#### Balance Sheets December 31, 2017 and 2016

#### <u>Assets</u>

		2017	 2016
Investment in rental property, net Cash Restricted cash	\$	14,978,541 358,826	\$ 6,138,467 10,889
Tenants' security deposits		93,440	 -
Total restricted cash		93,440	 -
Tenants' accounts receivable Prepaid land lease Tax credit monitoring fees, net Prepaid expenses Other assets		4,832 747,573 331,744 3,077 2,438	 - 775,065 - - -
Total assets	\$	16,520,471	\$ 6,924,421
Liabilities and Members' Equit	y (Defi	<u>cit)</u>	
Liabilities Accounts payable - development Accrued property management fees Other accrued liabilities Accrued interest - other loans Tenants' security deposits liability Developer's fees payable Mortgages and notes payable Other liabilities - construction Total liabilities	\$	23,438 455 409,889 3,994 93,440 796,015 1,261,491 - 2,588,722	\$ 21,336 - - 43,223 1,279,658 332,216 1,676,433
Members' equity (deficit)		13,931,749	 5,247,988
Total liabilities and members' equity (deficit)	\$	16,520,471	\$ 6,924,421

#### Statements of Operations Year Ended December 31, 2017 and Period from July 19, 2016 (date of investor entry) through December 31, 2016

	2017	2016
Revenue Rental income Vacancies and concessions	\$ 362,411 (58,023)	\$ - -
Other operating income Total revenue	<u> </u>	<u>-</u>
Operating expenses Salaries and employee benefits Repairs and maintenance Utilities Property management fee Property insurance Miscellaneous operating expenses	75,423 49,435 14,357 23,995 2,615 183,869	- - - - -
Total operating expenses	349,694	
Net operating loss Other income (expense) Interest expense - other loans Miscellaneous other income (expense) Other related party fees and expenses Depreciation Amortization Total other income (expense)	(9,512) (27,417) (39,381) (8,526) (235,979) (9,478) (320,781)	
Net loss	\$ (330,293)	\$-

#### Statements of Members' Equity (Deficit) Year Ended December 31, 2017 and Period from July 19, 2016 (date of investor entry) through December 31, 2016

	horized ember	Administrative member				Total members' equity (deficit)	
Balance, July 19, 2016 (date of investor entry)	\$ -	\$	-	\$	-	\$	-
Contributions	 -		-		5,247,988		5,247,988
Balance, December 31, 2016	-		-		5,247,988		5,247,988
Net loss	(11)		(22)		(330,260)		(330,293)
Contributions	-		-		9,019,329		9,019,329
Syndication costs	 				(5,275)		(5,275)
Balance, December 31, 2017	\$ (11)	\$	(22)	\$	13,931,782	\$	13,931,749
Members' percentage of company losses	 0.0033%		0.0067%		99.9900%		100.0000%

## Statements of Cash Flows Year Ended December 31, 2017 and Period from July 19, 2016 (date of investor entry) through December 31, 2016

	2017		2016		
Cash flows from operating activities Net loss Adjustments to reconcile net loss to net cash provided by operating activities	\$	(330,293)	\$	-	
Depreciation		235,979		-	
Amortization Amortization of debt issuance costs		9,478 17,400		-	
Changes in					
Tenants' accounts receivable Ground lease amortization		(4,832) 27,492		-	
Other assets		(2,438)		-	
Accounts payable - development		2,102		-	
Accrued property management fees		455		-	
Other accrued liabilities Accrued interest - other loans		409,889 3,994		-	
Prepaid expenses		(3,077)		-	
Net cash provided by operating activities		366,149		-	
Cash flows from investing activities					
Expenditures on rental property		(7,556,786)		(6,095,244)	
Other liabilities- construction		(332,216)		332,216	
Accounts payable - development		-		21,336	
Prepaid land lease		-		(775,065)	
Tax credit monitoring fees paid Debt issuance costs paid		(341,222) (302,227)		-	
Debi issuance cosis paid		(302,227)			
Net cash used in investing activities		(8,532,451)		(6,516,757)	
Cash flows from financing activities					
Proceeds from mortgages and notes payable		225,185		1,279,658	
Contributions from members		9,019,329		5,247,988	
Syndication costs paid		(5,275)		-	
Developer fees paid		(725,000)		-	
Net cash provided by financing activities		8,514,239		6,527,646	
Net increase in cash		347,937		10,889	
Cash, beginning		10,889		-	
Cash, end	\$	358,826	\$	10,889	

#### Statements of Cash Flows Year Ended December 31, 2017 and Period from July 19, 2016 (date of investor entry) through December 31, 2016

	 2017	 2016
Supplemental disclosure of cash flow information Cash paid for interest, net of amount capitalized of \$31,251 and \$-, respectively	\$ 23,423	\$ 
Supplemental schedule of non-cash investing and financing activities Investment in rental property, net Developer fees payable Deferred loan costs capitalized	\$ (1,519,267) 1,477,792 41,475	\$ (43,223) 43,223 -
	\$ -	\$ -

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#### Note 1 - Organization and nature of operations

#### Organization

Oakland Preserve, LLC, (the Company) was formed as a limited liability corporation on September 9, 2013, under the laws of the State of Florida, for the purpose of acquiring, constructing, developing and operating a low-income housing project. The Project will consist of 80 rental units with community facilities located in Oakland Park, Florida, and operates under the name Oakland Preserve (the Project).

The Project consists of five residential buildings which are expected to qualify for and be allocated low-income housing tax credits pursuant to existing tax credit allocation laws, which regulates the use of the Project as to occupant eligibility and unit gross rent, among other requirements. The buildings of the Project must meet the provisions of these regulations during each of fifteen consecutive years in order to remain qualified to receive the tax credits. In addition, Oakland Preserve, LLC has executed an Extended Use Agreement which requires the utilization of the Project for thirty-five years after the compliance period, even after disposition of the Project by the Company.

Effective July 19, 2016, the operating agreement was amended to permit the withdrawal of the existing investor member and to admit the new investor member.

Coinciding with the change in members, the Company also changed the allocations of profits and losses and tax credits to reflect the investment contributions of the new members as follows:

Authorized member	0.0033%
Administrative member	0.0067%
Investor member	99.9900%
	100.0000%

The authorized member is PHG- Oakland, LLC. The administrative member is OP Better Communities Development, LLC. The investor member is Wells Fargo Affordable Housing Community Development Corporation and the special member is to be a designated affiliate of the investor member.

#### Note 2 - Significant accounting policies

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Accounting method

The financial statements have been prepared on the accrual basis of accounting. Accordingly, income is recognized as earned and expenses as incurred, regardless of the timing of payments.

#### Accounts receivable

Tenant receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America (GAAP) require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### Investment in real estate

Investment in rental property is carried on the cost basis. Depreciation is provided for in amounts sufficient to relate the cost of the depreciable assets to operations over their estimated service lives (40 years for buildings, 15 years for land improvements, and 7 years for furniture and equipment) using the straight-line method. Improvements are capitalized, while expenditures for maintenance and repairs will be charged to expense as incurred.

Investment in real estate is comprised of the following at December 31, 2017 and 2016:

	2017	
Land improvements	\$ 1,600,007	\$-
Buildings and improvements	12,602,109	-
Furniture	1,012,404	-
Construction in process		6,138,467
Subtotal Accumulated depreciation	15,214,520 (235,979)	6,138,467 _
Net	\$ 14,978,541	\$ 6,138,467

#### **Ground lease**

On July 19, 2016, the Company entered into a ground lease with Broward County Housing Authority. The ground lease requires a \$775,000 lump sum payment due at the time of the closing of the construction loan. The lease agreement requires an annual payment of \$1 during the lease term, which is from the period beginning on the commencement date and ending on December 31, 2081. During 2016, the Company prepaid \$775,065. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, lease expense of \$29,127 and \$-, was incurred. As of December 31, 2017 and 2016, \$747,573 and \$775,065, respectively, remains to be expensed on the ground lease.

#### Impairment of long-lived assets

The Company reviews its rental property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment losses have been recognized during the year ended December 31, 2017 and for the period from July 19, 2016 (date of investor entry) through December 31, 2016.

#### Amortization

Tax credit monitoring fees are amortized over the 15 year compliance period using the straight line method. During the year ended December 31, 2017 and for the period from July 19, 2016 (date of investor entry) through December 31, 2016, amortization expense of \$9,478 and \$- were incurred. Estimated amortization expense for tax credit monitoring fees for each of the ensuing five years is expected to be \$22,748.

#### **Rental income**

Rental income is recognized as the rents become due. Rental payments received in advance are deferred until earned. All leases between the Company and the tenants of the property are operating leases.

#### Advertising costs

The Company's policy is to expense advertising costs when incurred.

#### Interest cost

Interest incurred during the period of construction of the Project is capitalized as part of the cost of the construction in progress. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, \$31,251 and \$- of interest cost incurred was capitalized to rental property, respectively.

#### Income taxes

The Company has elected to be treated as a pass-through entity for income tax purposes and, as such, is not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its owners on their respective income tax returns. The Company's federal tax status as a pass-through entity is based on its legal status as a limited liability corporation. Accordingly, the Company is not required to take any tax positions in order to qualify as a pass-through entity. The Company is required to file and does file tax returns with the Internal Revenue Service and other taxing authorities. The Company is no longer subject to U.S. federal, state or local income tax examinations by tax authorities for years before 2014. Accordingly, these financial statements do not reflect a provision for income tax returns filed by the Company are subject to examination by the Internal Revenue Service for a period of three years. While no income tax returns are currently being examined by the Internal Revenue Service, tax years since 2014 remain open.

#### Debt issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs are reported as a component of interest expense and are computed using an imputed interest rate on the related loan.

#### Reclassification

Reclassifications have been made to the prior year balances to conform to the current year presentation.

#### Note 3 - Restricted balances

#### **Replacement reserve**

The Company is required to establish and maintain a replacement reserve commencing at the earlier of 36 months after the closing date or the permanent loan closing. The Company is required to fund the replacement reserve in an annual amount of \$300 per unit. Deposits are to be increased 3 percent annually. As of December 31, 2017 and 2016, the replacement reserve account was not required to be funded.

#### **Operating reserve**

The Company is required to establish an operating reserve in the initial amount of \$350,000 with equity proceeds received from the final installment. Funds in the operating reserve may be used to pay operating expenses, debt service obligations, and other expenses of the Company approved by the members. Funds remaining in the operating reserve at the end of the compliance period shall be used for Company expenses, capital expenditures or distributed in accordance with the cash flow waterfall. As of December 31, 2017 and 2016, the operating reserve was not required to be funded.

#### Note 4 - Related party transactions

The operating agreement provides for various agreements between the managing members, special member and the investor member as follows:

#### Asset management fee

Commencing January 1, 2018, the investor member is to be paid a cumulative annual asset management fee equal to \$8,500 per annum from available cash flow or net proceeds, as defined. Unpaid fees accrue without interest. The fee increases annually by 3 percent, commencing January 1, 2018. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, no asset management fees were incurred.

#### Developer fee payable

The Company entered into a development fee agreement with Pinnacle Housing Group, LLC, an affiliate of the administrative member, and Building Better Communities, Inc., for a total fee equal to \$2,246,545 or such other amount as may be permitted by Florida Housing and Finance Corporation. The developer fee shall be paid 75 percent to Pinnacle Housing Group, LLC, and 25 percent to Building Better Communities, Inc. The development fee is payable out of available development proceeds. The remainder of the developer fee shall constitute a loan bearing interest at the long-term Applicable Federal Rate for the month in which the Project achieves Construction Completion, from the developer to the Company, payable from cash flow and/or net proceeds, as defined. At December 31, 2017, the interest rate was 2.58 percent. For the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, \$2,188,834 and \$719,635, respectively, has been earned and was capitalized into the cost of the rental property. As of December 31, 2017 and 2016, \$787,489 and \$43,223 remains payable, respectively. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through 19, 2016 (date of investor entry) through December 31, 2017 and 2016, \$787,489 and \$43,223 remains payable, respectively. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, interest of \$8,526 and \$- was incurred and remains payable, respectively, as of December 31, 2017 and 2016.

#### Incentive management fee

The operating agreement provides for payment to the managing members an annual, noncumulative incentive management fee. In no event, however, may the combined amount of the incentive management fee and management fees payable to the management agent exceed 12 percent of such year's effective gross income of the Company, as defined. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, no incentive management fees have been incurred.

#### Incentive leasing fee

From the closing date and for 30 months thereafter, the Company is to pay the managing members an incentive leasing fee of 100 percent of cash flow remaining after full payment of the developer fee. No such fee shall be payable following the permanent loan conversion. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, no incentive leasing fees have been incurred.

#### Note 5 - Mortgage notes payable

#### Construction mortgage

The Company entered into construction loan agreement on July 19, 2016, with Wells Fargo Bank, N.A. for an amount not to exceed \$5,000,000. The loan bears interest at a variable rate equal to 30-day LIBOR plus 250bps. Monthly payments of interest only are due through conversion to the permanent phase, which is expected to be on July 19, 2018, unless the Company exercises the two extension options through January 19, 2019. Upon conversion, the maximum loan balance will be \$1,850,000 and will bear interest at 5.22 percent per annum and monthly installments of principal and interest shall be due based on a 30-year amortization table. The permanent loan will mature 18 years after conversion. As of December 31, 2017 and 2016, the loan balance is \$1,404,843 and \$1,179,658, respectively, and during the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2017 and for the period from July 19, 2016 (date of investor entry) through December 31, 2017 and for the period from July 19, 2016 (date of investor entry) through December 31, 2016, interest expense was \$25,586 and \$-, which includes \$15,569 and \$- of amortization of debt issuance costs, respectively.

Debt issuance costs, net of accumulated amortization, totaled \$118,485 and \$- as of December 31, 2017 and 2016, respectively, and are related to the first mortgage. Debt issuance costs on the above note are being amortized use an imputed rate of 14.64 percent.

#### Subordinate loan

The Company entered into a HOME loan agreement on July 19, 2016, with Broward County for an amount not to exceed \$100,000. The loan bears no interest and requires no payments prior to maturity. The loan matures on July 19, 2046. As of December 31, 2017 and 2016, the outstanding balance of the loan was \$100,000 and \$100,000. For the years ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, interest expense was \$1,831 and \$-, which includes \$1,831 and \$- of amortization of debt issuance costs, respectively.

Debt issuance costs, net of accumulated amortization, totaled \$124,867 and \$- as of December 31, 2017 and 2016, respectively, and are related to the HOME loan.

The future principal payments on the loans payable are as follows:

	Wells Fargo HOME Loa		ME Loan	 Total	
2018 2019 2020 2021 2022 Thereafter	\$	1,404,843 - - - - - -	\$	- - - - 100,000	\$ 1,404,843 - - - - 100,000
Total	\$	1,404,843	\$	100,000	1,504,843
Less current maturities					 (1,404,843)
Net long-term portion					\$ 100,000

#### Note 6 - Members' capital contributions

The operating agreement requires the investor member to make four capital contribution installments totaling \$14,994,250, subject to any low-income housing tax credit adjustments. The administrative member is required to make capital contributions of \$3.33 and the managing member is required to make capital contributions of \$6.67.

The first installment totaling \$5,247,988 was paid at closing. The second installment, in the amount of \$5,247,988 was paid upon 50 percent completion, as defined. The third installment in the amount of \$3,771,341 was paid upon 95 percent completion, as defined. The fourth installment in the amount of \$726,933 is to be paid upon rental achievement, as defined.

#### Note 7 - Company profits and losses and distributions

From the closing date and for 30 months thereafter, 100 percent of cash flow shall be applied first to payment of the Developer Loan and, after payment in full of the Developer Loan, shall be payable to the Co-Management members as an Incentive Leasing Fee to be divided equally.

In accordance with the operating agreement, the Company shall make cash distributions to the Members in the following order of priority:

- a) To the investor member for Adjuster Distributions, as defined;
- b) Then, to the Investor Member to satisfy any amounts due related to Credit Adjuster Distributions, Current Adjuster Distributions, Additional Adjuster Distributions, and Timing Adjuster Distributions;
- c) To pay in full any unpaid Asset Management Fees;
- d) Then, to the payment of any amounts then owed on the Developer Loan;
- e) Then, to the payment of any Operating Deficit Loans, with any such payments to be applied first to accrued but unpaid interest and then to principal;

- f) Then, 10 percent of the remaining balance, if any, to the Investor Member;
- g) Then, to the payment of the Incentive Management Fee;
- h) Then, the balance shall be distributed 50% to the Administrative Member and 50% to the Authorized Member.

#### Note 8 - Construction contract

The Company entered into a construction contract on March 2, 2016 with PHG Builders, LLC, a related party, in the amount of \$10,708,993, including approved change orders, for the construction of the Project. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, \$10,708,993 and \$3,322,158, respectively, has been incurred and as of December 31, 2017 and 2016, retainage of \$- and \$332,216 is payable, respectively.

#### Note 9 - Property management fee

The Company entered into a property management agreement with Professional Management, Inc., an unrelated party, to provide management, operational, supervisory, maintenance, consulting, bookkeeping, financial and reporting services to the Company. Under the agreement, the Company is required to pay Professional Management, Inc. monthly management fees in the amount of 5 percent of effective gross income. During the year ended December 31, 2017 and the period from July 19, 2016 (date of investor entry) through December 31, 2016, \$23,995 and \$- of property management fees were incurred and \$455 and \$- remains payable as of December 31, 2017 and 2016, respectively.

#### Note 10 - Concentration of credit risk

The Company maintains its cash balances in several accounts with various banks. At times, these balances may exceed the federal insurance limits; however, the Company has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances at December 31, 2017.

#### Note 11 - Commitments and contingency

#### Tax credits

The Project's Low-Income Housing Tax Credits will be contingent on its ability to maintain compliance with application sections of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rent or to correct noncompliance within a specified time period could result in recapture of previously taken tax credits plus interest. In addition, such potential noncompliance may require an adjustment to the contributed capital by the investor member.

#### Notes to Financial Statements December 31, 2017 and 2016

#### **Operating deficit guaranty**

Pursuant to the operating agreement, the administrative member is required to loan the Company amounts to cover operating deficits of the project prior to the satisfaction of all conditions precedent to the making of the final installment (Period 1). Any required funding prior to the final installment is without limitation. At any time after Period 1 until 36 months after Period 1, the administrative and managing members shall fund operating deficits by making operating deficit loans up to an additional amount not to exceed \$350,000 in the aggregate. However, if the permanent loan closing has occurred, the Company received forms 8609, any adjuster distributions owed to Investor Member have been made, and the current amount in the Operating Reserve is not less than \$350,000, then the Member's obligation to fund operating deficits through operating deficit loans shall be terminated. As of December 31, 2017 and 2016, no operating deficit advances have been made.

#### Note 12 - Low-income housing tax credits (unaudited)

The Company received an allocation from Florida Housing Finance Corporation (FHFC) that the Project qualified for \$1,426,456 of low-income housing tax credits annually. As of December 31, 2017, tax credits of \$667,454 have been allocated to the Company.

As of December 31, 2017, the expected availability of the remaining tax credits is as follows:

Year	Amount			
2018 2019 2020 2021 2022 2023 2024 2025 2026	\$	1,426,456 1,426,456 1,426,456 1,426,456 1,426,456 1,426,456 1,426,456 1,426,456 1,426,456		
2027		759,002		
	\$	13,597,106		
Total credits Less claimed	\$	14,264,560 (667,454)		
Remaining	\$	13,597,106		

#### Note 13 - Subsequent events

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date, require disclosure in the accompanying notes. Management evaluated the activity of the Company through June 6, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the Notes to the Financial Statements.

Supplementary Information

## Schedules of Certain Revenues and Expenses Year Ended December 31, 2017 and Period from July 19, 2016 (date of investor entry) through December 31, 2016

	2017		2016	
Rental income Rent revenue - gross potential	\$	362,411	\$	-
Total rental income	\$	362,411	\$	-
Vacancies and concessions				
Apartments vacancies Rental concessions	\$	54,562	\$	-
Rental concessions		3,461		-
Total vacancies and concessions	\$	58,023	\$	-
Other operating income				
Laundry and vending	\$	12,989	\$	-
Tenant charges		1,500		-
Pet deposits Security deposit forfeitures		360 200		-
Late fees		200 6,975		-
Application fees		13,770		
Total other operating income	\$	35,794	\$	
Salaries and employee benefits				
Salaries - administrative	\$	11,880	\$	-
Salaries - leasing	Ŷ	56,930	Ŷ	-
Salaries - maintenance		4,347		-
Health insurance and other benefits		869		-
Workmen's compensation insurance		1,397		-
Total salaries and employee benefits	\$	75,423	\$	_
Repairs and maintenance				
Exterminating	\$	763	\$	-
Grounds		10,530		-
Fire protection		1,908		-
Security services/contract		25,901		-
Supplies		1,807		-
HVAC expense		737		-
Painting, decorating and cleaning		3,344		-
Repairs and maintenance - other than contracts		3,705		-
Carpeting Miscellaneous maintenance expenses		50 690		-
Total repairs and maintenance	\$	49,435	\$	-

#### Schedules of Certain Revenues and Expenses Year Ended December 31, 2017 and Period from July 19, 2016 (date of investor entry) through December 31, 2016

	2017	2	016
Utilities			
Electricity	\$ 5,559	\$	-
Water	4,422		-
Sewer	1,057		-
Trash removal	 3,319		-
Total utilities	\$ 14,357	\$	-
Miscellaneous operating expenses			
Office supplies and expense	\$ 796	\$	-
Training and travel	9,626		-
Telephone and answering service	2,551		-
Credit collection and eviction	593		-
Computer supplies and expense	8,683		-
Bad debt expense (recovery)	(131)		-
Other rent expense	1,155		-
Lease expense	29,127		-
Miscellaneous administrative	8,429		-
Rent free unit	1,311		-
Advertising and newspaper	29,167		-
Legal	87,895		-
Accounting	 4,667		-
Total miscellaneous operating expenses	\$ 183,869	\$	
Interest expense - other loans			
Interest expense - construction loan	\$ 25,586	\$	-
Interest expense - HOME loan	 1,831		-
Total interest expense - other loans	\$ 27,417	\$	
Miscellaneous other income (expense)			
Miscellaneous other expense	\$ (39,381)	\$	
Total miscellaneous other income (expense)	\$ (39,381)	\$	_
Other related party fees and expenses			
Interest expense - deferred development fee	\$ 8,526	\$	
Total other related party fees and expenses	\$ 8,526	\$	-

See Independent Auditor's Report.

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Financial Statements (With Supplementary Information) and Independent Auditor's Report

December 31, 2017 and 2016



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#### Independent Auditor's Report

To the Partners of Reliance-Progresso Associates, Ltd.

#### Report on the Financial Statements

We have audited the accompanying financial statements of Reliance-Progresso Associates, Ltd., which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, partners' equity (deficit) and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Reliance-Progresso Associates, Ltd. as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying 2017 and 2016 supplementary information on pages 16 and 17 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

CohnReynickIIP

Atlanta, Georgia February 26, 2018

#### Balance Sheets December 31, 2017 and 2016

#### <u>Assets</u>

		2017		2016
Investment in rental property, net Cash	\$	15,922,742 135,403	\$	16,449,543 36,454
Restricted cash		CC 104		100 054
Escrows Tenants' security deposits		66,184 57,710		183,654 54,222
Replacement reserve		217,983		147,670
Other reserves		294,521		293,933
		201,021		200,000
Total restricted cash		636,398		679,479
Tenants' accounts receivable		432		2
Prepaid expenses		10,537		10,978
Tax credit monitoring fees, net		120,122		133,466
Other assets		36,370		36,370
Total assets	\$	16,862,004	\$	17,346,292
Liabilities and Partners' Equity (		_		
Liabilities	ሱ	10.000	¢	11 704
Accounts payable - operations Accrued property management fees	\$	10,029 219	\$	11,704
Other accrued liabilities		25,652		- 26,237
Accrued real estate taxes		23,032		86,558
Accrued interest - first mortgage		8,917		9,036
Tenants' security deposits liability		57,710		54,222
Annual fee payable to affiliate of limited partner		4,495		10,455
Mortgages and notes payable		4,270,845		4,585,212
Deferred revenue - loan forgiveness		1,160,446		973,779
Total liabilities		5,538,313		5,757,203
Contingencies		-		-
Partners' equity (deficit)		11,323,691		11,589,089

Partners' equity (deficit)	 11,323,691	
Total liabilities and partners' equity (deficit)	\$ 16,862,004	\$

See Notes to Financial Statements.

17,346,292

## Statements of Operations Years Ended December 31, 2017 and 2016

	2017		2016	
Revenue				
Rental income	\$	704,712	\$	703,257
Vacancies and concessions		(16,289)		(13,187)
Other operating income		14,540		12,860
Total revenue		702,963		702,930
Operating expenses				
Salaries and employee benefits		85,206		81,631
Repairs and maintenance		90,285		89,278
Utilities		76,532		76,867
Property management fee		34,226		34,302
Real estate taxes		71,940		111,760
Property insurance		42,641		54,446
Miscellaneous operating expenses		63,031		49,286
Total operating expenses		463,861		497,570
Net operating income (loss)		239,102		205,360
Other income (expense)				
Interest income		689		678
Interest expense - first mortgage		(111,219)		(121,661)
Other financial income (expense)		(11,910)		(11,910)
Miscellaneous other income (expense)		160,154		182,175
Annual fee to affiliate of limited partner		(5,464)		(5,305)
Other related party fees		(31,693)		-
Depreciation		(479,388)		(484,128)
Amortization		(13,344)		(13,344)
Total other income (expense)		(492,175)		(453,495)
Net loss	\$	(253,073)	\$	(248,135)

## Statements of Partners' Equity (Deficit) Years Ended December 31, 2017 and 2016

	General partner		Limited partner		Total partners' equity (deficit)	
Balance, January 1, 2016	\$	(224,767)	\$	12,061,991	\$	11,837,224
Net loss		(25)		(248,110)		(248,135)
Balance, December 31, 2016		(224,792)		11,813,881		11,589,089
Net loss		(26)		(253,047)		(253,073)
Distributions		(3,522)		(8,803)		(12,325)
Balance, December 31, 2017	\$	(228,340)	\$	11,552,031	\$	11,323,691
Partners' percentage of partnership losses		0.01%		99.99%		100.00%

# Reliance-Progresso Associates, Ltd.

#### Statements of Cash Flows Years Ended December 31, 2017 and 2016

		2017	2016		
Cash flows from operating activities	<b>^</b>	(050.070)	•		
Net loss	\$	(253,073)	\$	(248,135)	
Adjustments to reconcile net loss to net cash provided by operating activities					
Depreciation		479,388		484,128	
Amortization		13,344		13,344	
Amortization of debt issuance costs		3,552		3,459	
Tax credit exchange income		(112,000)		(112,000)	
Changes in:		( )/		( ))	
Tenants' accounts receivable		(430)		1,230	
Prepaid expenses		441		2,803	
Other assets		-		19,235	
Accounts payable - operations		(1,675)		(3,332)	
Accrued property management fees		219		(110)	
Other accrued liabilities		(585)		(6,360)	
Accrued real estate taxes		(86,558)		(4,991)	
Accrued interest - first mortgage		(119)		9,036	
Annual fee payable to affiliate of limited partner		(5,960)	5,305		
Net cash provided by operating activities		36,544		163,612	
Cash flows from investing activities					
Expenditures on rental property		47,413		-	
Change in reserve for replacements		(70,313)		(50,593)	
Change in other reserves		(588)	(589		
Change in escrows		117,470		(83,261)	
Net cash provided by (used in) investing activities		93,982		(134,443)	
Cash flows from financing activities					
Principal payments on mortgage note payable		(19,252)		(17,872)	
Distributions to partners		(12,325)		-	
Net cash used in financing activities		(31,577)		(17,872)	
Net increase in cash		98,949		11,297	
Cash, beginning		36,454		25,157	
Cash, end	\$	135,403	\$	36,454	
Supplemental disclosure of cash flow information					
Cash paid for interest	\$	107,786	\$	109,166	
Supplemental schedule of non-cash investing and financing activities					
TCEP loan payable	\$	(298,667)	\$	(298,667)	
Deferred revenue - Ioan forgiveness	Ψ	298,667	Ψ	298,667	
		200,001		200,001	
	\$	-	\$	-	

#### Note 1 - Organization and nature of operations

Reliance-Progresso Associates, Ltd. (the "Partnership"), a Florida limited partnership, was formed on December 17, 2010 to construct, develop and operate a 76-unit apartment project, known as Progresso Point Apartments (the "Project") in Fort Lauderdale, Florida. The Project is rented to lowincome tenants and is operated in a manner necessary to qualify for tax credit exchange program funds as provided or in Section 1602 of the American Recovery and Reinvestment Act of 2009 ("ARRA").

The original general partners were Reliance-Progresso, LLC (the "Original Managing General Partner") and Broward Workforce Communities, Inc. (the "General Partner"). Effective July 17, 2013, the rights, title, and interest of the Original Managing General Partner were assumed by the General Partner. The limited partner is NEF Assignment Corporation (the "Limited Partner"). The Partnership will operate until December 31, 2075, or until its earlier dissolution or termination.

Profits, losses, and tax credits are allocated in accordance with the Limited Partnership Agreement dated December 17, 2010 (the "partnership agreement"). Profits and losses from operations and low-income housing tax credits in any one year are allocated 0.01% to the General Partner and 99.99% to the Limited Partner.

Pursuant to the partnership agreement, the Limited Partner is required to provide capital contributions of \$14,604,939 subject to potential adjustments based on the amount of low-income housing tax credits ultimately allocated to the Project in addition to other potential occurrences as more fully explained in the partnership agreement. As of December 31, 2017 and 2016, no capital contributions remained outstanding.

#### Note 2 - Significant accounting policies

#### Accounting method

The financial statements have been prepared on the accrual basis of accounting. Accordingly, income is recognized as earned and expenses as incurred, regardless of the timing of payments.

#### Tenant accounts receivable and bad debts

Tenant receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would be obtained under the allowance method.

#### Rental property

Building and improvements, land improvements, and furniture and fixtures are recorded at cost. Expenditures for maintenance and repairs are charged to expenses as incurred while major renewals and betterments are capitalized. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statement of operations. Depreciation is provided using the straight-line method over the estimated useful lives of the assets as follows:

Buildings and improvements	40 years
Land improvements	15 years
Furniture and fixtures	7 years

#### Reliance-Progresso Associates, Ltd.

#### Notes to Financial Statements December 31, 2017 and 2016

#### Impairment of long-lived assets

The Partnership reviews its rental property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment loss has been recognized during the years ended December 31, 2017 and 2016.

#### Amortization

Tax credit monitoring fees paid to housing agencies in advance are amortized over the 15-year compliance period under the straight-line method. Organization costs are expensed when incurred. Amortization expense for the years ended December 31, 2017 and 2016 was \$13,344 and \$13,344, respectively. Accumulated amortization as of December 31, 2017 and 2016 was \$80,068 and \$66,724, respectively. Estimated amortization expense for the five ensuing years is \$13,344.

#### **Rental revenue**

Rental income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between the Partnership and the tenants of the property are considered to be operating leases.

#### Advertising

The Partnership's policy is to expense advertising costs when incurred.

#### Debt issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

#### Income taxes

The Partnership has elected to be treated as a pass-through entity for income tax purposes and, as such, is not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its owners on their respective income tax returns. The Partnership's federal tax status as a pass-through entity is based on its legal status as a partnership. Accordingly, the Partnership is not required to take any tax positions in order to qualify as a pass-through entity. The Partnership is required to file and does file tax returns with the Internal Revenue Service and other taxing authorities. Accordingly, these financial statements do not reflect a provision for income tax returns filed by the Partnership are subject to examination by the Internal Revenue Service for a period of three years. While no income tax returns are currently being examined by the Internal Revenue Service, tax years since 2014 remain open.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Tax credit exchange funds

Tax credit exchange funds are accounted for as a governmental grant related to assets. Upon receipt, exchange funds are recorded as deferred liabilities and recognized as income over the life of the related assets.

#### Forgiveness of tax credit exchange loan

The Partnership recognizes forgiveness of tax credit exchange loans based on the specific terms of forgiveness set forth in the loan documents. The terms of the Partnership's tax credit exchange loan provide for the forgiveness based on terms that are contingent and not recognized until such contingencies are resolved. All amounts of the loan for which forgiveness is recognized are considered tax credit exchange funds and accounted for as government grant related to assets.

#### Reclassification

Certain items from the prior year financial statements have been reclassified to conform to the current year presentation.

#### Note 3 - Investment in rental property, net

Rental property, net is comprised of the following at December 31, 2017 and 2016, respectively:

	2017	2016
Land	\$    2,280,000	\$ 2,280,000
Land improvements	658,890	706,303
Buildings and improvements	15,050,881	15,050,881
Furniture and fixtures	744,702	744,702
Subtotal	18,734,473	18,781,886
Accumulated depreciation	(2,811,731)	(2,332,343)
Net	\$ 15,922,742	\$ 16,449,543

#### Note 4 - Escrow deposits and restricted balances

#### Tax and insurance escrow

In accordance with a loan agreement, the Partnership makes monthly deposits to the tax and insurance escrow. As of December 31, 2017 and 2016, the tax and insurance escrow balance was \$40,892 and \$158,362, respectively.

As of December 31, 2017 and 2016, management has a self-reserve to use for tax and insurance in the amount of \$25,292 and \$25,292, respectively.

#### Tenant security deposits

Tenant security deposits are placed into an account and are generally held until termination of the lease, at which time some or all deposits may be returned to the lessee. As of December 31, 2017 and 2016, the tenant security deposit account balance was \$57,710 and \$54,222, respectively.

#### Operating reserve

Pursuant to the partnership agreement, the Partnership established an operating reserve in the amount of \$291,034 to fund operating deficits. The Partnership must have approval from the loan

servicer before funds from the operating reserve are released. As of December 31, 2017 and 2016, the operating reserve balance was \$294,521 and \$293,933, respectively.

#### Replacement reserve

Pursuant to the partnership agreement, the Partnership makes annual deposits of \$250 per unit (to be increased annually by 3%) into a replacement reserve account for capital expenditures of the Project. As of December 31, 2017 and 2016, the replacement reserve balance was \$98,474 and \$75,574, respectively.

As of December 31, 2017 and 2016, management has a self-reserve to use for capital expenditures in the amount of \$119,509 and \$72,096, respectively.

#### Note 5 - Related party transactions

#### Property management fees

On February 1, 2014, the Project entered into a property management agreement with Professional Management, Inc. The property management agreement provides for a fee equal to 5% of gross rents collected from the project. For the years ended December 31, 2017 and 2016, total property management fees of \$34,226 and \$34,302, respectively, were incurred, and \$219 and \$- remains payable, respectively.

#### Asset management fees

Pursuant to the partnership agreement, the Limited Partner is entitled to an annual fee of \$5,000, increased annually by 3%, for the review of the operations of the Partnership. For the years ended December 31, 2017 and 2016, asset management fees of \$5,464 and \$5,305, respectively, were incurred and \$4,495 and \$10,455, remains payable.

#### FHFC asset management fees

Florida Housing, in its capacity as asset manager, is to be paid an annual cumulative fee equal to \$3,000 per year, commencing on the closing date. The asset management fee is paid to Florida Housing or the appointed loan servicer for reviewing informational reports, financial statements, and other financial, program, and compliance reports as required by the tax credit exchange program loan. The fee is payable to the extent of available cash flow and unpaid fees accrue without interest. During the years ended December 31, 2017 and 2016, asset management fees of \$3,000 and \$3,000, respectively, were incurred and \$3,000 and \$3,000 remain payable as of December 31, 2017 and 2016, respectively, and is included in other accrued liabilities on the accompanying balance sheets.

#### **Development fee payable**

Building Better Communities, Inc., a related party of the General Partner, and Reliance Housing Foundation, Inc., a related party of the Original Managing General Partner, earned a fee of \$2,476,051 for development services rendered in connection with the Project. The developer fee has been paid in full.

#### Operating deficit guaranty

Pursuant to the partnership agreement, the General Partner is responsible for providing operating deficit loans up to \$436,551 to the Partnership, beginning on the date of stabilization, as defined by the partnership agreement. As of December 31, 2017 and 2016, no operating deficit loans were outstanding.

#### Partnership disposition reserve

In accordance with the partnership agreement regarding costs, the Partnership established a reserve in the amount of \$32,000 in order to pay the Partnership Disposition Fee in the event of the dissolution of the Partnership. The reserve is held by an affiliate and reflected as another asset on the accompanying balance sheets. As of December 31, 2017 and 2016, the partnership disposition reserve balance was \$32,000 and \$32,000, respectively.

#### Incentive partnership management fee

The Partnership Agreement provides for payment to the general partner an annual, non-cumulative incentive management fee equal to 90 percent of available cash flow in the priority set forth in Note 8. In no event, however, may the combined amount of incentive management fee and the fees payable to the management fee exceed 12 percent of such year's effective gross income of the Partnership, as defined. During the years ended December 31, 2017 and 2016, incentive partnership management fee incurred and paid was \$31,693 and \$-, respectively.

#### Note 6 - Mortgages notes payable

#### Mortgage note payable

The Partnership had a construction mortgage in the amount of \$7,520,000. The construction mortgage was to mature on December 17, 2012. Prior to maturity, the construction loan was amended, restated, and converted in the amount of \$1,520,000 and is now payable in monthly installments of principal and interest in the amount of \$10,586. The mortgage will mature in October 2030 and is secured by the Partnership's real property. The mortgage bears interest at 7.46% per annum. As of December 31, 2017 and 2016, the outstanding principal balance was \$1,434,304 and \$1,453,556, respectively. For the years ended December 31, 2017 and 2016, \$111,219 and \$121,661 of interest was incurred, which includes \$3,552 and \$3,459 of amortization of debt issuance costs, respectively. As of December 31, 2017 and 2016, accrued interest totaled \$8,917 and \$9,036, respectively.

Debt issuance costs, net of accumulated amortization, totaled \$51,680 and \$55,232 as of December 31, 2017 and 2016, respectively, and are related to the first mortgage. Debt issuance costs on the above note are being amortized using an imputed rate of 8.08%.

#### HOME loan

During December 2010, the Partnership obtained a loan in the original amount of \$250,000 from Broward County Housing Finance and Community Development Divisions (the HOME Loan). The loan bears no interest and is collateralized by the Project. Annual principal payments are made only from available cash flow, as defined in the partnership agreement. No payments are due until December 2040, at which time the total amount outstanding will be due. As of December 31, 2017 and 2016, \$250,000 and \$250,000 was outstanding.

	Pacific Life		 Exchange		HOME		Total
2018	\$	20,738	\$ -	\$	-	\$	20,738
2019		22,339	-		-		22,339
2020		24,064	-		-		24,064
2021		25,922	-				25,922
2022		27,923	-		-		27,923
Thereafter	1	1,313,318	 2,638,221		250,000		4,201,539
Total	\$	1,434,304	\$ 2,638,221	\$	250,000		4,322,525
Less current maturities							(20,738)
Net long-term portion						\$	4,301,787

Future principal payments on the mortgages and note payables are as follows:

#### Note 7 - Exchange program Ioan

On December 17, 2010, the Partnership entered into a Subaward Agreement under Section 1602 of ARRA (the "Subaward Agreement") with Florida Housing Finance Corporation ("FHFC"). Under the Subaward Agreement the Partnership was awarded tax credit exchange program funds (the "Exchange Program Funds") for an amount up to \$4,480,000. As of December 31, 2017 and 2016, the Exchange Program Funds of \$4,480,000 were drawn and outstanding. The Partnership received the Exchange Program Funds in the form of an interest free forgivable loan (the "Exchange Program Loan"). The full amount of the Exchange Program Loan is deemed forgiven at the end of the first 15-year compliance period if no recapture event has occurred, as more fully defined in the Subaward Agreement. Pursuant to the Subaward Agreement, if a recapture event arises due to non-compliance, the recapture amount will be equal to the full amount of the Exchange Program Loan less 6.67% for each year of the first 15-year compliance period in which a recapture event has not occurred. The Exchange Program Loan is secured by a recapture mortgage, between the Partnership and FHFC, which is collateralized by the Project. A prorated amount of the loan is amortized on a straight-line basis over the first 15-year compliance period. Each year income is recognized on a straight-line basis over the 40 year life of the asset and the remaining income is deferred. For the years ended December 31, 2017 and 2016, the income recognized on the Exchange Program Loan was \$112,000 and \$112,000, respectively. As of December 31, 2017 and 2016, the Exchange Program Loan balance net of recognized and deferred income was \$2,638,221 and \$2,936,888, respectively. As of December 31, 2017 and 2016, the deferred income on the Exchange Program Loan was \$1,160,446 and \$973,779, respectively.

#### Note 8 - Distributions

All profits, loss and tax credits, except those gains and losses from certain capital transactions and special allocations as defined in Sections 11.03, 11.06, and 11.10 of the partnership agreement, shall be allocated among the partners in accordance with their percentage interest as set forth in Section 5.01 of the partnership agreement. All net cash flow available for distribution shall be paid as follows:

- 1. The payment of any outstanding credit adjuster in accordance with Section 5.01(e) of the partnership agreement;
- 2. Repayment of any operating deficit loans;

- 3. For each full fiscal year after the year in which breakeven operations first occurs, payment of an amount equal to \$4,000 per year (increasing each year by a factor equal to the change in the CPI, but not more than 3 percent) to the investor limited partner and payment of any unpaid portions of the priority distributions from prior years;
- 4. Payment to the developer of any accrued and unpaid development fee as set forth in Section 8.10 of the partnership agreement;
- 5. Payment of any installments of the partnership administration fee as set forth in Section 8.11 of the partnership agreement; and
- 6. The balance shall then be allocated and distributed 99.99 percent to the investor limited partner, and 0.01 percent to the general partner.

As of December 31, 2017, and 2016, distributions of \$12,325 and \$- were made to the partners, respectively.

#### Note 9 - Low-income housing tax credits (unaudited)

The Partnership received a tax credit in the amount of \$19,450,850 to be allocated over a ten-year period. As of December 31, 2017, tax credits totaling \$11,553,222 have been claimed. As of December 31, 2017, the expected availability of the remaining tax credits is as follows:

Year	Amount				
2018 2019 2020 2021 2022	\$	1,945,085 1,945,085 1,945,085 1,945,085 117,288			
	\$	7,897,628			
Total credits	\$	19,450,850			
Less claimed		(11,553,222)			
Remaining	\$	7,897,628			

#### Note 10 - Subsequent events

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date, require disclosure in the accompanying notes. Management evaluated the activity of Reliance-Progresso Associates, Ltd. through February 26, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that requires recognition in the Financial Statements or disclosure in the Notes to the Financial Statements.

Supplementary Information

# Reliance-Progresso Associates, Ltd.

# Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

		2017	2016		
Rental income	¢	602 470	¢	600 674	
Rent revenue - gross potential Miscellaneous rent revenue	\$	683,179 21,533	\$	680,671 22,586	
Total rental income	\$	704,712	\$	703,257	
Vacancies and concessions					
Apartments vacancies	\$	4,884	\$	3,329	
Rental concessions	·	11,405	•	9,858	
Total vacancies and concessions	\$	16,289	\$	13,187	
Other operating income					
Tenant charges	\$	2,536	\$	841	
Pet deposits		310		450	
Security deposit forfeitures		(146)		347	
Damages income		700		1,117	
Late fees		5,350		8,575	
Application fees		1,700		1,530	
Miscellaneous other income		4,090		-	
Total other operating income	\$	14,540	\$	12,860	
Salaries and employee benefits					
Salaries - administrative	\$	37,835	\$	37,982	
Salaries - maintenance		33,338		31,777	
Health insurance and other benefits		4,369		3,089	
Workmen's compensation insurance		9,664		8,783	
Total salaries and employee benefits	\$	85,206	\$	81,631	
Repairs and maintenance					
Exterminating	\$	4,888	\$	4,536	
Grounds		6,910		10,223	
Fire protection		7,297		7,991	
Security services/contract		676		2,752	
Supplies		7,892		5,117	
HVAC expense		5,374		4,889	
Painting - exterior		360		480	
Painting, decorating and cleaning		6,520		11,913	
Pool		3,088		3,000	
Repairs and maintenance - other than contracts		35,378		21,663	
Elevator		11,902		14,659	
Miscellaneous maintenance expenses		-		2,055	
Total repairs and maintenance	\$	90,285	\$	89,278	

#### Reliance-Progresso Associates, Ltd.

# Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

	2017			2016		
Utilities Electricity Water Sewer Trash removal Cable	\$	40,181 13,771 12,045 10,468 67	\$	42,972 13,185 10,876 9,834 -		
Total utilities	\$	76,532	\$	76,867		
Miscellaneous operating expenses Office supplies and expense Training and travel Telephone and answering service Bad debt (recovery) expense Lease expense Miscellaneous administrative Advertising and newspaper Special promotions Legal Audit Other professional fees Other taxes, licenses and insurance	\$	2,646 3,269 8,668 (147) 2,255 4,317 3,186 1,804 1,118 11,950 23,025 940	\$	2,966 2,484 8,170 - 1,429 12,255 3,580 2,181 687 9,850 3,954 1,730		
Total miscellaneous operating expenses	\$	63,031	\$	49,286		
Other financial income (expense) Miscellaneous financial expenses Total other financial income (expense)	\$ \$	(11,910)	\$	(11,910)		
Miscellaneous other income (expense) Government grant revenue Miscellaneous other income Miscellaneous other expense	\$	(11,910) 112,000 52,263 (4,109)	\$	(11,910) 112,000 72,095 (1,920)		
Total miscellaneous other income (expense)	\$	160,154	\$	182,175		
Other related party fees Incentive management fee - GP	\$	31,693	\$			
Total other related party fees	\$	31,693	\$			

See Independent Auditor's Report.

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Tallman Pines II Associates, Ltd

Financial Statements (With Supplementary Information) and Independent Auditor's Report

December 31, 2017 and 2016



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#### Independent Auditor's Report

To the Partners of Tallman Pines II Associates, Ltd

#### Report on the Financial Statements

We have audited the accompanying financial statements of Tallman Pines II Associates, Ltd, which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, partners' equity (deficit) and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tallman Pines II Associates, Ltd as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying 2017 and 2016 supplementary information on pages 16 and 17 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

CohnReynickLLP

Atlanta, Georgia February 23, 2018

#### Balance Sheets December 31, 2017 and 2016

#### <u>Assets</u>

		2017	2016		
Investment in rental property, net Cash Restricted cash	\$	3,486,994 77,434	\$	3,617,555 153,691	
Escrows		12,049		8,893	
Tenants' security deposits		27,603		25,141	
Replacement reserve		95,376		85,423	
Other reserves		71,635		71,614	
Total restricted cash		206,663		191,071	
Tenants' accounts receivable		622		314	
Prepaid expenses		6,432		3,920	
Tax credit monitoring fees, net		19,808		23,251	
Other assets		-		25	
Total assets	\$	3,797,953	\$	3,989,827	
Liabilities and Partners' Equity (	Defici	i <u>t)</u>			
Liabilities					
Accounts payable - operations	\$	556	\$	1,704	
Other accrued liabilities		14,341		12,412	
Accrued interest - other loans		28,619		28,619	
Tenants' security deposits liability		26,605		25,141	
Due to affiliates		2,230		2,229	
Mortgages and notes payable		3,612,322		3,610,923	
Total liabilities		3,684,673		3,681,028	
Commitments and contingencies		-		-	
Partners' equity (deficit)		113,280		308,799	
Total liabilities and partners' equity (deficit)	\$	3,797,953	\$	3,989,827	

# Statements of Operations Years Ended December 31, 2017 and 2016

	2017			2016		
Revenue Rental income Vacancies and concessions Other operating income	\$	289,332 (882) 20,834	\$	288,408 (2,032) 6,005		
Total revenue		309,284		292,381		
Operating expenses Salaries and employee benefits Repairs and maintenance Utilities Property management fee Property insurance Miscellaneous operating expenses		26,194 40,637 26,310 14,877 15,598 43,998		25,712 25,365 26,906 13,968 11,005 50,195		
Total operating expenses		167,614		153,151		
Net operating income (loss)		141,670		139,230		
Other income (expense) Interest income Interest expense - first mortgage Miscellaneous other income (expense) Other related party fees and expenses Depreciation Amortization Total other income (expense)		43 (30,256) (943) (157,497) (130,561) (3,443) (322,657)		42 (30,256) (269) (69,999) (130,561) (3,443) (234,486)		
Net loss	\$	(180,987)	\$	(95,256)		

# Statements of Partners' Equity (Deficit) Years Ended December 31, 2017 and 2016

	Gene	eral partner	Investment limited partner		1		Total partners' equity (deficit)	
Balance, January 1, 2016	\$	(38,867)	\$	442,923	\$	-	\$	404,056
Net loss		(10)		(95,246)		-		(95,256)
Distributions		(1)		-		-		(1)
Balance, December 31, 2016		(38,878)		347,677		-		308,799
Net loss		(18)		(180,969)		-		(180,987)
Distributions		(2)		(14,530)		-		(14,532)
Balance, December 31, 2017	\$	(38,898)	\$	152,178	\$	-	\$	113,280
Partners' percentage of partnership losses		0.01%		99.99%		0.00%		100.00%

### Statements of Cash Flows Years Ended December 31, 2017 and 2016

		2017	2016		
Cash flows from operating activities					
Net loss	\$	(180,987)	\$	(95,256)	
Adjustments to reconcile net loss to net cash (used in)					
provided by operating activities					
Depreciation		130,561		130,561	
Amortization		3,443		3,443	
Amortization of debt issuance costs		1,399		1,399	
Changes in:		(200)		054	
Tenants' accounts receivable Prepaid expenses		(308)		254 487	
Other assets		(2,512) 25		407 14,100	
Accounts payable - operations		(1,148)		1,072	
Other accrued liabilities		1,929		(189)	
Tenants' security deposits liability, net		(998)		-	
Payable to general partner and affiliates	. <u> </u>	1		2,229	
Net cash (used in) provided by operating activities		(48,595)		58,100	
Cash flows from investing activities					
Change in reserve for replacements		(9,953)		(9,065)	
Change in other reserves		(21)		(22)	
Change in escrows		(3,156)		2,751	
Net cash used in investing activities		(13,130)		(6,336)	
Cash flows from financing activities					
Distributions to partners		(14,532)		(1)	
Net cash used in financing activities		(14,532)		(1)	
Net (decrease) increase in cash		(76,257)		51,763	
Cash, beginning		153,691		101,928	
Cash, end	\$	77,434	\$	153,691	
Supplemental disclosure of cash flow information					
Cash paid for interest	\$	28,857	\$	28,857	

#### Note 1 - Organization and nature of operations

Tallman Pines II Associates, Ltd (the "Partnership") was recognized by the State of Florida as a limited partnership as of December 20, 2005. The Partnership's purpose is to invest in real estate and the construction, operation, and sale and/or leasing of the Partnership property. The Partnership property consists of a 24-unit apartment complex known as Tallman Pines II Apartments (the "Project") located in Deerfield Beach, Florida.

On September 27, 2007, the partnership agreement was amended to admit a new limited partner, and to permit the withdrawal of the existing limited partner.

The former general partner was TCG Tallman Pines II, LLC and the general partner is TP Homes and Communities. The special limited partner is The Richman Group Capital Corporation and the investment limited partner is U.S.A. Institutional Tax Credit Fund LVIII, LP.

Upon sale or refinancing, the partnership agreement requires special computations to determine profit allocation and cash distributions.

Each building of the Project has been allocated low-income housing tax credits pursuant to Internal Revenue Service Code Section 42, which regulates the use of the Project as to occupant eligibility and unit gross rent, among other requirements. Each building of the Project must meet the provisions of these regulations during each of fifteen consecutive years in order to remain qualified to receive the tax credits.

#### Note 2 - Significant accounting policies

#### Accounting method

The financial statements have been prepared on the accrual basis of accounting. Accordingly, income is recognized as earned and expenses as incurred, regardless of the timing of payments.

#### Tenant accounts receivable and bad debts

Tenant receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### **Rental property**

Property and equipment are recorded at cost. Expenditures for maintenance and repairs are charged to expenses as incurred while major renewals and betterments are capitalized. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statement of operations.

Depreciation is provided using the straight-line method over the estimated useful lives of the assets as follows:

Buildings and improvements	40 years
Land improvements	15 years
Furniture, fixtures and equipment	7 years

#### Impairment of long-lived assets

The Partnership reviews its rental property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment loss has been recognized during the years ended December 31, 2017 and 2016.

#### Amortization

Tax credit monitoring fees paid to housing agencies in advance are amortized over the 15-year compliance period under the straight-line method. Organization costs are expensed when incurred. Amortization expense for the years ended December 31, 2017 and 2016 was \$3,443 and \$3,443, respectively. Accumulated amortization as of December 31, 2017 and 2016 was \$31,842 and \$28,399, respectively. Estimated amortization expense for each of the five ensuing years is \$3,443.

#### **Rental income**

Rental income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between the Partnership and the tenants of the property are considered operating leases.

#### Advertising costs

The Partnership's policy is to expense advertising costs when incurred.

#### Debt Issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

#### Income taxes

The Partnership has elected to be treated as a pass-through entity for income tax purposes and, as such, is not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its owners on their respective income tax returns. The Partnership's federal tax status as a pass-through entity is based on its legal status as a partnership. Accordingly, the Partnership is not required to take any tax positions in order to qualify as a pass-through entity. The Partnership is required to file and does file tax returns with the Internal Revenue Service and other taxing authorities. Accordingly, these financial statements do not reflect a provision for income taxes and the Partnership has no other tax positions which must be considered for disclosure. Income tax returns filed by the Partnership are subject to examination by the Internal Revenue Service for a period of three years. While no income tax returns are currently being examined by the Internal Revenue Service, tax years since 2014 remain open.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Reclassifications

Certain items from the prior year financial statements have been reclassified to conform to the current year presentation.

#### Note 3 - Investment in rental property

Rental property, net is comprised of the following at December 31, 2017 and 2016, respectively:

	2017		 2016
Land improvements Buildings and improvements Furniture, fixtures and equipment	\$	332,836 4,334,884 270,861	\$ 332,836 4,334,884 270,861
Subtotal Accumulated depreciation		4,938,581 (1,451,587)	 4,938,581 (1,321,026)
Net	\$	3,486,994	\$ 3,617,555

#### Note 4 - Escrow deposits and restricted balances

#### Insurance escrow

The Partnership has funded an insurance escrow for use in paying insurance expenses annually. As of December 31, 2017 and 2016, the balance in the insurance escrow account was \$12,049 and \$8,893, respectively.

#### **Replacement reserve**

The Partnership is required to make monthly deposits to a reserve for replacements account for use in funding future maintenance and replacement costs upon stabilization. Monthly payments will be required based on annual base amounts of \$250 per unit. After the initial conversion year, the fee is adjusted annually to reflect a 3 percent annual increase, as defined. As of December 31, 2017 and 2016, the balance in the replacement reserve account was \$95,376 and \$85,423, respectively.

#### **Operating reserves**

The Partnership is required to establish an operating deficit reserve in the initial amount of \$35,000 out of the proceeds of the fifth equity installment. As of December 31, 2017 and 2016, the balance in the operating deficit reserve was \$71,635 and \$71,614, respectively.

#### Note 5 - Related party transactions

#### Partnership administration fee

The Partnership has entered into a partnership administration service agreement with the general partner for its services in arranging for permanent financing for the Project and in managing the business of the Partnership. The partnership agreement provides for an annual payment of \$5,000 (increasing each year by a factor equal to the change in CPI, but not more than 3 percent) beginning in the year after which breakeven operations first occurs, as defined. The Partnership's operations reached breakeven during 2010. During the years ended December 31, 2017 and 2016, the Partnership incurred and paid partnership administration fees of \$157,497 and \$69,999, respectively.

#### Development fee payable

The Project was developed by Tallman Pines II Development, LLC pursuant to a development agreement which provides for a development fee limited to \$873,304, as defined. The unpaid balance is repayable out of remaining available development proceeds, if any, and then out of distributable cash flow, as defined. The development fee is required to be paid by the end of the tax credit compliance period, as defined. Any remaining unpaid development fee as of the maturity date is guaranteed by the general partner and must be funded with a capital contribution. The entire fee has been earned and paid.

#### Priority distribution fee

The Partnership is required to pay the investor limited partner a priority distribution fee of \$2,000 per annum. The fee is payable for each full fiscal year after the year in which breakeven operations first occurs. The fee is to be increased each year by a factor equal to the change in CPI, but not more than 3 percent. During the years ended December 31, 2017 and 2016, priority distributions of \$5,971 and \$4,976 were earned, respectively, and \$4,976 and \$4,147 were paid, respectively.

#### Due to affiliates

During 2017 and 2016, an affiliate advanced funds to the Partnership. These funds are non-interest bearing and due upon demand. As of December 31, 2017 and 2016, \$2,230 and \$2,229, respectively, is owed to the affiliate.

#### Note 6 - Mortgages notes payable

#### Mortgage payable

The Partnership entered into a mortgage on September 11, 2007 in the amount of \$3,654,876 with Florida Housing Finance Corporation ("FHFC"). Twenty-five percent of the base loan shall bear an interest rate of zero percent and seventy-five percent of the loan shall bear an interest rate of 1 percent. The maturity date of the Base Loan is September 11, 2057, providing for a fifty-year permanent loan period, unless acceleration is made by Florida Housing pursuant to the terms of the loan agreement or the other documents evidencing or securing the loan, as defined. The supplemental loan of \$260,000 bears no interest and matures on September 11, 2027 with an option for an automatic extension to September 11, 2057. The mortgage is secured by a second trust deed on the Partnership's real property. As of December 31, 2017 and 2016, there is an outstanding balance of \$3,654,876 and \$3,654,876, respectively, and accrued interest payable of \$28,619 and \$28,619, respectively. Interest of \$30,256 and \$30,256 was incurred during 2017 and 2016, respectively, which includes \$1,399 and \$1,399 of amortization of debt issuance costs, respectively.

Debt issuance costs, net of accumulated amortization, totaled \$42,554 and \$43,953 as of December 31, 2017 and 2016, respectively, and are related to the first mortgage.

Future principal payments on the second mortgage payable are as follows:

2018	\$ -
2019	-
2020 2021	-
2022	-
Thereafter	 3,654,876
Total Less current maturities	 3,654,876 -
Net long-term portion	\$ 3,654,876

#### Note 7 - Partnership contributions

The partnership agreement requires the investment partnership to make five capital contribution installments totaling \$2,022,000, subject to any low-income housing tax credit adjustments. The first installment, in the amount of \$910,000, was paid at closing, as defined. The second installment, in the amount of \$101,000, was paid upon 50 percent completion of construction, as defined. The third installment, in the amount of \$101,000, was paid upon 75 percent completion of construction, as defined. The fourth installment, in the amount of \$506,000, was paid upon 98 percent completion of construction, as defined. The fifth installment, in the amount of \$404,000, less a downward adjuster of \$23,310, was paid upon completion of construction, as defined. All contributions have been received as of December 31, 2017.

#### Note 8 - Distributions

Cash flow, which means the excess of cash receipts over cash expenditures as determined for each fiscal year or portion thereof, shall be distributed in the following order of priority as defined in the partnership agreement:

- 1. Payment of any outstanding credit adjuster pursuant to Section 5.01(e) of the partnership agreement;
- 2. Repayment of any operating deficit loans;
- 3. For each full year after the year in which breakeven operations first occurs, payment of an amount equal to \$2,000 per year to the investment partnership and payment of any unpaid portion of the priority distribution from prior years;
- 4. Payment to the developer of any accrued and unpaid development fee as set forth in Section 8.10 of the partnership agreement;
- 5. Payment of any installments of the partnership administration fee set forth in Section 8.11 of the partnership agreement; and

6. The balance shall be allocated and distributed 99.99 percent to the investment partnership, and 0.01 percent to the general partner.

#### Note 9 - Property management fee

On July 1, 2010 the Partnership entered into a new management agreement with Professional Management, Inc. The agreement specifies a monthly management fee equal to \$3,500 or 5% of the monthly gross receipts from operations, whichever is the greater amount. During the years ended December 31, 2017 and 2016, management fees incurred and paid were \$14,877 and \$13,968, respectively.

#### Note 10 - Concentration of credit risk

The Partnership maintains its cash balances with two banks. At times, these balances may exceed the federal insurance limits; however, the Partnership has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances at December 31, 2017.

#### Note 11 - Commitments and contingencies

#### **Tax credits**

The Project's low-income housing tax credits are contingent on its ability to maintain compliance with applicable sections of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rent or to correct noncompliance within a specified time period could result in recapture of previously taken tax credits plus interest.

#### **Operating deficit guarantee**

The general partner and affiliates of the general partner will provide funds to the Partnership necessary to pay any operating deficit in the form of a loan to the Partnership. The operating deficit loan shall be interest free and shall be repaid solely as provided in the partnership agreement. The maximum amount of operating deficit loans that the general partners shall be required to have outstanding at any one time is \$35,000. The operating deficit guarantee period begins on the latest to occur of the Closing Date, Completion of Construction or Mortgage Loan Conversion date, as defined, and ends on December 31<sup>st</sup> of the year in which the thirty-six-month anniversary of the commencement date occurs.

#### Ground lease

On August 1, 2006, the Partnership entered into a ground lease with the Broward County Housing Authority. Annual payments under the lease total \$10 for each of the fifty years beginning at the closing of the construction loan. Upon expiration of the lease, all improvements to the property revert to the owner. The Partnership is responsible for all real estate taxes and maintenance of any improvements during the term of the lease.

#### Note 12 - Low-income housing tax credits (unaudited)

The Partnership received an allocation of low-income housing tax credits totaling \$1,958,270 from the Florida Housing Finance Corporation to be allocated over a ten-year period. As of December 31, 2017, tax credits totaling \$1,788,273 have been allocated to the partners. As of December 31, 2017, the expected availability of the remaining tax credits is as follows:

Year	Amount				
2018	\$ 169,997				
	\$	169,997			
Total credits Less claimed	\$	1,958,270 (1,788,273)			
Remaining	\$	169,997			

#### Note 13 - Subsequent events

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date, require disclosure in the accompanying notes. Management evaluated the activity of Tallman Pines II Associates, Ltd through February 23, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that require recognition in the Financial Statements or disclosure in the Notes to the Financial Statements.

Supplementary Information

# Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

	2017		2016	
Rental income Rent revenue - gross potential	\$	289,332	\$	200 100
Kent revende - gross potential	φ	209,332	_Φ	288,408
Total rental income	\$	289,332	\$	288,408
Vacancies and concessions				
Apartments vacancies	\$	882	\$	2,032
Total vacancies and concessions	\$	882	\$	2,032
Other operating income				
Pet deposits	\$	330	\$	360
Late fees		3,575		2,300
Application fees		680		850
Miscellaneous other income		16,249		2,495
Total other operating income	\$	20,834	\$	6,005
Salaries and employee benefits				
Salaries - administrative	\$	7,878	\$	7,719
Salaries - leasing		2,922		2,845
Salaries - maintenance		10,957		10,880
Health insurance and other benefits		1,688		1,594
Workmen's compensation insurance		2,749		2,674
Total salaries and employee benefits	\$	26,194	\$	25,712
Repairs and maintenance				
Exterminating	\$	1,226	\$	1,144
Grounds	·	5,365	•	5,408
Fire protection		1,511		1,425
Security services/contract		6,087		5,774
Supplies		2,852		2,623
HVAC expense		621		2,689
Painting, decorating and cleaning		705		612
Repairs and maintenance - other than contracts		19,333		2,589
Elevator		2,871		2,859
Miscellaneous maintenance expenses		66		242
Total repairs and maintenance	\$	40,637	\$	25,365

# Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

	2017		2016	
Utilities				
Electricity	\$	275	\$	291
Water		9,666		10,080
Sewer		10,543		10,355
Trash removal		5,588		5,968
Cable		238		212
Total utilities	\$	26,310	\$	26,906
Miscellaneous operating expenses				
Office supplies and expense	\$	119	\$	123
Training and travel		619		228
Telephone and answering service		3,185		2,839
Credit collection and eviction		112		-
Computer supplies and expense		1,088		4,014
Bad debt expense		(1,039)		-
Miscellaneous administrative		1,408		1,098
Rent free unit		12,198		13,920
Advertising and newspaper		614		796
Special promotions		400		326
Accounting		11,950		11,950
Other professional fees		12,979		14,436
Other taxes, licenses and insurance		365		465
Total miscellaneous operating expenses	\$	43,998	\$	50,195
Miscellaneous other income (expense)				
Miscellaneous other expense	\$	(943)	\$	(269)
Total miscellaneous other income (expense)	\$	(943)	\$	(269)
Other related party fees and expenses				
Partnership administration fee	\$	157,497	\$	69,999
Total other related party fees and expenses	\$	157,497	\$	69,999

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Financial Statements (With Supplementary Information) and Independent Auditor's Report

December 31, 2017 and 2016



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#### Independent Auditor's Report

To the Partners of Tallman Pines Associates, Ltd.

#### Report on the Financial Statements

We have audited the accompanying financial statements of Tallman Pines Associates, Ltd., which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, partners' equity (deficit) and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tallman Pines Associates, Ltd. as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying 2017 and 2016 supplementary information on pages 17 and 18 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

CohnReznickILP

Atlanta, Georgia February 23, 2018

#### Balance Sheets December 31, 2017 and 2016

#### <u>Assets</u>

	2017		2016	
Investment in rental property, net Cash Restricted cash	\$	17,291,784 515,110	\$	17,994,257 590,313
Escrows Tenants' security deposits Replacement reserve		71,046 205,997 152,826		66,177 193,027 152,765
Other reserves		345,004		300,633
Total restricted cash		774,873		712,602
Tenants' accounts receivable Prepaid expenses Tax credit monitoring fees, net Due from affiliates Prepaid land lease, net Other assets		2,842 36,552 124,593 2,092 1,843,752 5,284		44 34,935 145,951 2,229 1,864,585 5,284
Total assets	\$	20,596,882	\$	21,350,200
Liabilities and Partners' Equity (	Defic	<u>cit)</u>		
Liabilities Accounts payable - operations Other accrued liabilities Accrued interest - first mortgage Tenants' security deposits liability Due to affiliates Mortgages and notes payable	\$	31,987 22,970 17,060 205,997 3,188 3,761,069	\$	24,731 20,876 17,376 193,027 3,148 3,847,168
Total liabilities		4,042,271		4,106,326
Commitments and contingencies		-		-
Partners' equity (deficit)		16,554,611		17,243,874
Total liabilities and partners' equity (deficit)	\$	20,596,882	\$	21,350,200

# Statements of Operations Years Ended December 31, 2017 and 2016

	 2017	 2016
Revenue Rental income Vacancies and concessions Other operating income	\$ 2,094,395 (18,878) 149,258	\$ 2,083,450 (18,407) 60,403
Total revenue	 2,224,775	 2,125,446
Operating expenses Salaries and employee benefits Repairs and maintenance Utilities Property management fee Property insurance Miscellaneous operating expenses Total operating expenses Net operating income	 238,166 382,470 230,307 111,040 97,968 82,714 1,142,665 1,082,110	 238,112 260,317 214,791 105,832 98,679 97,579 1,015,310 1,110,136
Other income (expense) Interest income Interest expense - first mortgage Interest expense - other loans Miscellaneous other income (expense) Other related party fees and expenses Depreciation Amortization Total other income (expense)	 592 (208,085) (7,374) (54,606) (699,738) (702,473) (21,358) (1,693,042)	 517 (211,653) (7,684) (34,895) (579,994) (702,473) (21,358) (1,557,540)
Net loss	\$ (610,932)	\$ (447,404)

See Notes to Financial Statements.

# Statements of Partners' Equity (Deficit) Years Ended December 31, 2017 and 2016

	Ge	neral partner	nvestment nited partner	Spe	ecial limited partner	tal partners' juity (deficit)
Balance, January 1, 2016	\$	(110,226)	\$ 17,801,510	\$	-	\$ 17,691,284
Net loss		(45)	(447,359)		-	(447,404)
Distributions		(6)	 -		-	 (6)
Balance, December 31, 2016		(110,277)	17,354,151		-	17,243,874
Net loss		(61)	(610,871)		-	(610,932)
Distributions		(8)	 (78,323)		-	 (78,331)
Balance, December 31, 2017	\$	(110,346)	\$ 16,664,957	\$	-	\$ 16,554,611
Partners' percentage of partnership losses		0.01%	 99.99%		0.00%	 100.00%

See Notes to Financial Statements.

## Statements of Cash Flows Years Ended December 31, 2017 and 2016

		2017	2016
Cash flows from operating activities			
Net loss	\$	(610,932)	\$ (447,404)
Adjustments to reconcile net loss to net cash provided by			
operating activities		702 472	702 472
Depreciation Amortization		702,473 21,358	702,473 21,358
Amortization of debt issuance costs		1,607	1,504
Changes in:		.,	.,
Tenants' accounts receivable		(2,798)	1,294
Prepaid expenses		(1,617)	4,373
Prepaid land lease		20,833	20,833
Accounts payable - operations		7,256	(3,676)
Other accrued liabilities Accrued interest - first mortgage		2,094	(1,572)
Payable to general partner and affiliates		(316) 40	(295) (15,221)
r dyable to general partner and anniates			 (10,221)
Net cash provided by operating activities	·	139,998	 283,667
Cash flows from investing activities			
Change in reserve for replacements		(61)	(61)
Change in other reserves Due from affiliates		(44,371) 137	(44,297)
Change in escrows		(4,869)	(2,229) 9,616
		(4,000)	 3,010
Net cash used in investing activities		(49,164)	 (36,971)
Cash flows from financing activities			
Principal payments on mortgage note payable		(87,706)	(83,744)
Distributions to partners		(78,331)	 (6)
Net cash used in financing activities		(166,037)	 (83,750)
Net (decrease) increase in cash		(75,203)	162,946
Cash, beginning		590,313	 427,367
Cash, end	\$	515,110	\$ 590,313
Supplemental disclosure of cash flow information			
Cash paid for interest	\$	214,168	\$ 218,128
· · · · · · · · · · · · · · · · · · ·			

See Notes to Financial Statements.

#### Note 1 - Organization and nature of operations

Tallman Pines Associates, Ltd. (the "Partnership") was recognized by the State of Florida as a limited partnership as of February 11, 2005. The Partnership's purpose is to invest in real estate and the construction, operation, and sale and/or leasing of the Partnership property. The Partnership property consists of a 176-unit apartment complex known as Tallman Pines Apartments (the "Project") located in Deerfield Beach, Florida.

On October 1, 2006, the partnership agreement was amended to admit limited partners, and to permit the withdrawal of the existing limited partner.

Effective January 25, 2011, the former general partner, TCG Tallman Pines, LLC, assigned 100 percent of its right, title and interest in the Partnership to TP Homes and Communities, Inc., the general partner. Pursuant to the assignment, TP Homes and Communities, Inc.'s ownership percentage increased to 0.01 percent.

Coinciding with this change in partners, the Partnership also changed the allocations of profits and losses and tax credits to reflect the investment contributions of the new partners as follows:

General Partner Special Limited Partner	0.01% 0.00%
Investment Limited Partner	99.99%
	100.00%

The general partner is TP Homes and Communites, Inc., the special limited partner is The Richman Group Capital Corporation and the investment limited partner is U.S.A. Institutional Tax Credit Fund LIV, L.P.

Upon sale or refinancing, the partnership agreement requires special computations to determine profit allocation and cash distributions.

Each building of the Project has been allocated low-income housing tax credits pursuant to Internal Revenue Service Code Section 42, which regulates the use of the Project as to occupant eligibility and unit gross rent, among other requirements. Each building of the Project must meet the provisions of these regulations during each of fifteen consecutive years in order to remain qualified to receive the tax credits.

#### Note 2 - Significant accounting policies

#### Accounting method

The financial statements have been prepared on the accrual basis of accounting. Accordingly, income is recognized as earned and expenses as incurred, regardless of the timing of payments.

#### Tenant accounts receivable and bad debts

Tenant receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

#### **Rental property**

Building and improvements, land improvements, and furniture and fixtures are recorded at cost. Expenditures for maintenance and repairs are charged to expenses as incurred while major renewals and betterments are capitalized. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statement of operations. Depreciation is provided using the straight-line method over the estimated useful lives of the assets as follows:

Buildings and improvements	40 years
Land improvements	15 years
Furniture and fixtures	7 years

#### Impairment of long-lived assets

The Partnership reviews its rental property for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. When recovery is reviewed, if the undiscounted cash flows estimated to be generated by the property are less than its carrying amount, management compares the carrying amount of the property to its fair value in order to determine whether an impairment loss has occurred. The amount of the impairment loss is equal to the excess of the asset's carrying value over its estimated fair value. No impairment losses have been recognized during the years ended December 31, 2017 and 2016.

#### Amortization

Tax credit monitoring fees paid to housing agencies in advance are amortized over the 15-year compliance period under the straight-line method. Organization costs are expensed when incurred. Amortization expense for the years ended December 31, 2017 and 2016 was \$21,358 and \$21,358, respectively. Accumulated amortization as of December 31, 2017 and 2016 was \$195,782 and \$174,424, respectively. Estimated amortization expense for the five ensuing years is \$21,358.

#### **Rental revenue**

Rental income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between the Partnership and the tenants of the property are considered to be operating leases.

#### Advertising costs

The Partnership's policy is to expense advertising costs when incurred.

#### Debt issuance costs

Debt issuance costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the mortgage loan payable to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

#### Income taxes

The Partnership has elected to be treated as a pass-through entity for income tax purposes and, as such, is not subject to income taxes. Rather, all items of taxable income, deductions and tax credits are passed through to and are reported by its owners on their respective income tax returns. The Partnership's federal tax status as a pass-through entity is based on its legal status as a partnership. Accordingly, the Partnership is not required to take any tax positions in order to qualify as a pass-through entity. The Partnership is required to file and does file tax returns with the Internal Revenue Service and other taxing authorities. Accordingly, these financial statements do

not reflect a provision for income taxes and the Partnership has no other tax positions which must be considered for disclosure. Income tax returns filed by the Partnership are subject to examination by the Internal Revenue Service for a period of three years. While no income tax returns are currently being examined by the Internal Revenue Service, tax years since 2014 remain open.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## Note 3 - Investment in rental property

Rental property, net is comprised of the following at December 31, 2017 and 2016, respectively:

	2017	2016
Land improvements	\$ 2,616,825	\$ 2,616,825
Buildings and improvements	21,120,702	21,120,702
Furniture and fixtures	2,091,889	2,091,889
Subtotal	25,829,416	25,829,416
Accumulated depreciation	(8,537,632)	(7,835,159)
Net	\$ 17,291,784	\$ 17,994,257

#### Note 4 - Escrow deposits and restricted balances

#### Tax and insurance escrow

The Partnership is required to make monthly deposits to a tax and insurance reserve account for payment of property real estate taxes and insurance. The deposit amounts are reviewed by the lender annually to determine adequacy and are subject to adjustment. As of December 31, 2017 and 2016, the balance in the tax and insurance escrow is \$71,046 and \$66,177, respectively.

## **Replacement reserve**

The Partnership is required to make monthly deposits to a reserve for replacements account for use in funding future maintenance and replacement costs upon stabilization. Monthly payments are required based on annual amounts of \$250 per unit, or \$44,000 in total. After the initial conversion year, the deposit is annually by an amount equal to 100 percent of the change in the consumer price index ("CPI"). As of December 31, 2017 and 2016, the balance in the reserve is \$152,826 and \$152,765, respectively.

#### Other reserves

The Partnership maintains a reserve with its lender pursuant to its mortgage loan agreement. The balance in the reserve at December 31, 2017 and 2016 is \$345,004 and \$300,633, respectively, and is included in other reserves on the accompanying balance sheets.

#### Note 5 - Related party transactions

#### Partnership administration fee

The Partnership has entered into a partnership administration service agreement with the general partners for its services in arranging for permanent financing for the Project and in managing the business of the Partnership. The partnership agreement provides for an annual payment of 89.99 percent of net cash flow available for distribution, beginning in the year after which substantial completion occurs, as defined. During the years ended December 31, 2017 and 2016, partnership administrative fees of \$699,738 and \$579,994, respectively, were incurred and paid. During 2017 and 2016, management overpaid the general partner fees of \$3,520 and \$9,846, respectively.

#### Development fee payable

The Project was developed by Carlisle Development Group, Inc. pursuant to a development agreement which provides for a development fee of up to the lesser of the amount allowed by Florida Housing Finance Corporation or \$4,112,629. The development fee shall be payable by the Partnership from capital contributions made by the investment partnership, or mortgage loan proceeds, but only after payments of all construction costs, excess development costs and establishment of required reserves. A development fee of \$3,796,966 has been incurred and capitalized into building costs. The development fee has been paid in full.

#### **Priority distribution**

The Partnership is required to pay the investment limited partner a priority distribution fee of \$4,000 per annum. The fee is payable for each full fiscal year after the year in which breakeven operations first occurs. The fee is to be increased each year by a factor equal to the change in CPI, but not more than 3 percent. The Partnership paid the cumulative priority distributions of \$4,407 and \$-, respectively, as of December 31, 2017 and 2016.

#### Due to affiliate

During 2017 and 2016, the Partnership received funds from an affiliate. These funds are noninterest bearing and due upon demand. As of December 31, 2017 and 2016, \$3,188 and \$3,148, respectively, remains payable to the affiliate.

#### Due from affiliate

During 2017 and 2016, the Partnership advanced funds to an affiliate. These funds are non-interest bearing and due upon demand. As of December 31, 2017 and 2016, \$2,092 and \$2,229, respectively, remains receivable from the affiliate.

#### Note 6 - Mortgages notes payable

#### Mortgage payable

The Partnership had a construction mortgage in the amount of \$3,400,000 with Pacific Life Insurance Company. The mortgage bore interest at 6.7 percent per annum through the conversion date. The loan converted on April 1, 2010 and is now payable in monthly installments of principal and interest in the amount of \$21,939 based on a 30-year amortization schedule. The mortgage bears interest at a rate of 6.7 percent per annum. The mortgage matures May 29, 2025. The mortgage is secured by a first trust deed on the Partnership's real property, as defined in the mortgage, assignment, security agreement and fixture filing. As of December 31, 2017 and 2016, the outstanding balance was \$3,055,569 and \$3,112,049, respectively, and accrued interest payable was \$17,060 and \$17,376, respectively. Interest of \$208,085 and \$211,653 was incurred during 2017 and 2016, respectively, which included \$1,607 and \$1,504 of amortization of debt issuance costs, respectively.

Debt issuance costs, net of accumulated amortization, totaled \$12,470 and \$14,077 as of December 31, 2017 and 2016, respectively, and are related to the first mortgage. Debt issuance costs on the above note are being amortized using an imputed rate of 7.22%.

#### Second mortgage payable

The Partnership has a second mortgage in the amount of \$1,000,059 with Broward County Board of County Commisioners ("BCBCC"). The mortgage bears interest at 1 percent through maturity on November 30, 2038, as defined. The mortgage is payable in monthly principal and interest payments in the amount of \$3,217. The mortgage is secured by a second trust deed on the Partnership's real property, as defined in the mortgage, assignment, security agreement and fixture filing. As of December 31, 2017 and 2016, there is an outstanding balance of \$717,970 and \$749,196, respectively. Interest of \$7,374 and \$7,684 was incurred during 2017 and 2016, respectively.

	F	Pacific Life	BCBCC		Total	
2018 2019 2020 2021 2022 Thereafter	\$	60,554 64,554 69,015 73,783 78,882 2,708,781	\$	31,539 31,856 32,176 32,499 32,826 557,074	\$	92,093 96,410 101,191 106,282 111,708 3,265,855
Total Less current maturities	\$	3,055,569	\$	717,970		3,773,539 (92,093)
Net long-term portion					\$	3,681,446

Future principal payments on the above mortgages payable are as follows:

## Note 7 - Partnership contributions

The partnership agreement requires the investment limited partner, to make capital contribution installments totaling \$25,113,425, subject to any low-income housing tax credit adjustments. The first installment, in the amount of \$9,078,000, was paid at closing, as defined. The second installment, in the amount of \$5,210,000, was paid upon 50 percent completion of construction, as defined. The third installment, in the amount of \$3,908,000, was paid upon 75 percent completion of construction of construction, as defined. The fourth installment, in the amount of \$3,908,000, was paid upon 75 percent completion of construction, as defined. The fourth installment, in the amount of \$3,908,000, was paid upon 98 percent completion of construction, as defined. The fifth installment, in the amount of \$3,908,000 net of a downward adjuster of \$898,575 was paid upon achievement of substantial completion. As of December 31, 2017 and 2016, contributions received were \$25,113,425, respectively. All required capital contributions from the investment limited partner have been received.

The general partner and special limited partner are required to make capital contributions of \$100 each which is payable as of December 31, 2017.

#### Note 8 - Distributions

All profits, loss and tax credits, except those gains and losses from certain capital transactions and special allocations as defined in Sections 11.03, 11.06, and 11.10 of the partnership agreement,

shall be allocated among the partners in accordance with their percentage interest as set forth in Section 5.01 of the partnership agreement. All net cash flow available for distribution shall be paid as follows:

- 1. The payment of any outstanding credit adjuster in accordance with Section 5.01(e) of the partnership agreement;
- 2. Repayment of any operating deficit loans;
- 3. For each full fiscal year after the year in which breakeven operations first occurs, payment of an amount equal to \$4,000 per year (increasing each year by a factor equal to the change in the CPI, but not more than 3 percent) to the investor limited partner and payment of any unpaid portions of the priority distributions from prior years;
- 4. Payment to the developer of any accrued and unpaid development fee as set forth in Section 8.10 of the partnership agreement;
- 5. Payment of any installments of the partnership administration fee as set forth in Section 8.11 of the partnership agreement; and
- 6. The balance shall then be allocated and distributed 99.99 percent to the investor limited partner, and 0.01 percent to the general partner.

As of December 31, 2017 and 2016, distributions of \$78,331 and \$6 were made to the partners, respectively.

## Note 9 - Property management fee

Effective July 1, 2010, TP Homes and Communites, Inc. engaged Professional Management, Inc. ("PMI"), an unrelated party, to manage the property, pursuant to a property management agreement. The agreement specifies a monthly management fee equal to the \$3,500 or 5 percent of gross receipts. During the years ended December 31, 2017 and 2016, management fee expense incurred was \$111,040 and \$105,832, respectively.

## Note 10 - Concentration of credit risk

The Partnership maintains its cash balances with one bank. At times, these balances may exceed the federal insurance limits; however, the Partnership has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances at December 31, 2017.

## Note 11 - Commitments and contingencies

## Tax credits

The Project's low-income housing tax credits are contingent on its ability to maintain compliance with applicable sections of Section 42. Failure to maintain compliance with occupant eligibility, and/or unit gross rent or to correct noncompliance within a specified time period could result in recapture of previously taken tax credits plus interest.

#### **Operating deficit guarantee**

The general partner and affiliates of the general partner will provide funds to the Partnership necessary to pay any operating deficit in the form of a loan to the Partnership. The operating deficit loan shall be interest free and shall be repaid solely as provided in the partnership agreement. The maximum amount of operating deficit loans that the general partners shall be required to have outstanding at any one time is \$400,000. The operating deficit guarantee period begins after achievement of the "break-even date", as defined in the partnership agreement, and ends on the third anniversary of the "break-even date". Break-even operations occurred during 2011. As of December 31, 2017 and 2016, no operating deficit advances are outstanding.

#### Ground lease

On January 27, 2006, the Partnership entered into a ground lease with the Broward County Housing Authority ("BCHA"). In 2010, a one-time capitalized lease payment in the amount of \$2,000,000 was paid BCHA pursuant to terms of the lease. Annual payments under the lease total \$10 for each of the fifty years beginning at the closing of the construction loan. The total lease expense is amortized over the term of the lease using the straight-line method. Upon expiration of the lease, all improvements to the property revert to the owner. The Partnership is responsible for all real estate taxes and maintenance of any improvement during the term of the lease. During 2017 and 2016, \$20,833 and \$20,833, respectively, of amortization expense was incurred and as of December 31, 2017 and 2016, \$1,843,752 and \$1,864,585, respectively, remains as prepaid.

#### Note 12 - Low-income housing tax credits (unaudited)

The Partnership received a tax credit allocation from the Florida Housing Finance Corporation in the amount of \$24,350,000 to be allocated over a ten-year period. As of December 31, 2017, tax credits totaling \$22,124,315 have been allocated to the partners. As of December 31, 2017, the expected availability of the remaining tax credits is as follows:

Year	Amount			
2018 2019	\$	2,197,706 27,979		
	\$	2,225,685		
Total credits Less claimed	\$	24,350,000 (22,124,315)		
Remaining	\$	2,225,685		

#### Note 13 - Subsequent events

Events that occur after the balance sheet date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the balance sheet date, require disclosure in the accompanying notes. Management evaluated the activity of Tallman Pines Associates, Ltd. through February 23, 2018 (the date the financial statements were available to be issued) and concluded that no subsequent events have occurred that requires recognition in the financial statements or disclosure in the notes to the financial statements.

Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

Supplementary Information

# Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

		2017		2016
Rental income				
Rent revenue - gross potential	\$	2,094,395	\$	2,083,450
Total rental income	\$	2,094,395	\$	2,083,450
Vacancies and concessions				
Apartments vacancies Rental concessions	\$	18,743 135	\$	18,407 -
Total vacancies and concessions	\$	18,878	\$	18,407
Other operating income				
Cable contract revenue	\$	1,421	\$	3,644
Pet deposits		2,218		1,247
Security deposit forfeitures Late fees		-		648
Application fees		36,525 5,950		34,525 5,780
Miscellaneous other income		103,144		14,559
Total other operating income	\$	149,258	\$	60,403
Salaries and employee benefits				
Salaries - administrative	\$	70,904	\$	69,471
Salaries - leasing	Ŧ	26,296	Ŧ	25,602
Salaries - maintenance		100,740		104,755
Health insurance and other benefits		15,315		14,267
Workmen's compensation insurance		24,911		24,017
Total salaries and employee benefits	\$	238,166	\$	238,112
Repairs and maintenance				
Exterminating	\$	10,863	\$	9,905
Grounds		50,202		47,731
Fire protection		16,361		18,392
Security services/contract		54,859		51,953
Supplies HVAC expense		26,752 7,202		26,479 7,247
Painting, decorating and cleaning		6,874		6,085
Repairs and maintenance - other than contracts		191,426		72,827
Elevator		17,226		17,152
Miscellaneous maintenance expenses		705		2,546
Total repairs and maintenance	\$	382,470	\$	260,317

# Schedules of Certain Revenues and Expenses Years Ended December 31, 2017 and 2016

		2017		2016
Utilities Electricity Water Trash removal Cable	\$	25,794 152,082 50,291 2,140	\$	24,809 134,358 53,716 1,908
Total utilities	\$	230,307	\$	214,791
Miscellaneous operating expenses Office supplies and expense Training and travel Telephone and answering service Credit collection and eviction Computer supplies and expense Bad debt (recovery) expense Miscellaneous administrative Rent free unit Advertising and newspaper Special promotions Legal Accounting Other professional fees Other taxes, licenses and insurance	\$	1,067 1,402 28,603 1,246 4,577 (2,515) 7,825 13,896 5,474 3,799 548 11,950 1,750 3,092 82,714	\$	1,106 1,884 25,574 1,887 7,912 832 8,439 13,920 7,445 3,075 1,794 11,950 8,109 3,652 97,579
Interest expense - other loans	<u> </u>	02,111	<u> </u>	01,010
Interest expense - second mortgage	\$	7,374	\$	7,684
Total interest expense - other loans	\$	7,374	\$	7,684
Miscellaneous other income (expense) Florida Public Housing insurance dividend Miscellaneous other expense	\$	11,499 (66,105)	\$	- (34,895)
Total miscellaneous other income (expense)	\$	(54,606)	\$	(34,895)
Other related party fees and expenses Partnership administration fee	\$	699,738	\$	579,994
Total other related party fees and expenses	\$	699,738	\$	579,994

See Independent Auditor's Report.

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Prepared By and Return To: David N. Tolces, Esq. Goren, Cherof, Doody & Ezrol P.A. 3099 E. Commercial Blvd., #200 Fort Lauderdale, FL 33309

# AMENDMENT TO DECLARATION OF RESTRICTIVE COVENANTS (Broward County HOME and SHIP Declarations)

This Amendment to the Declaration of Restrictive Covenants dated this <u>lst</u> day of <u>SEPTENDER</u>, 2016, by and between BROWARD COUNTY, a political subdivision of the State of Florida, (the "Agency"), and BROWARD COUNTY HOUSING AUTHORITY, a public body corporate and politic, (the "Borrower") and CRYSTAL LAKES REDEVELOPMENT, LTD., a Florida limited partnership (the "Partnership"), the Borrower and the Partnership are collectively the "Declarant."

WHEREAS, Borrower has obtained financing from Greystone Funding Corporation ("Lender") for the benefit of the project known as Crystal Lake Apartments, ("Project"), which loan is secured by a Multifamily Mortgage, Assignment of Leases and Rents, and Security Agreement (Florida) ("Security Instrument") dated as of September 1, 2016, and recorded in the Public Records of Broward County, Florida on <u>September 27</u>, 2016, as Instrument Number <u>//3956080</u>, and is insured by the United States Department of Housing and Urban Development ("HUD"); and

WHEREAS, Borrower has received State Housing Initiatives Partnership (SHIP) Program and HOME Investment Partnerships Program (HOME) funding from the Agency, which Agency has required certain restrictions be recorded against the Project; and

WHEREAS, Declarant entered into that certain Declaration of Restrictive Covenants with respect to the Project, dated December 28, 2005, and recorded on December 29, 2005, in the Official Records Book 41182, Page 608, of the Public Records of Broward County, Florida; and a second Declaration of Restrictive Covenants with respect to the Project, dated May 1, 2007, and recorded on July 11, 2007, in the Official Records Book 44316, Page 1298, of the Public Records of Broward County, Florida, (collectively referred to as the "Declarations"); and

WHEREAS, HUD requires as a condition of its insuring Lender's financing to the Project, that the lien and covenants of the Declarations be subordinated to the lien, covenants, and enforcement of the Security Instrument; and

WHEREAS, the Agency has agreed to subordinate the Declarations to the lien of the Mortgage Loan of Lender in accordance with the terms of this Amendment.

NOW, THEREFORE, in consideration of the foregoing and for other consideration the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

{00137879.2 349-1201799}

(a) In the event of any conflict between any provision contained elsewhere in the Declarations and any provision contained in this Amendment, the provision contained in this Amendment shall govern and be controlling in all respects as set forth more fully herein.

(b) The following terms shall have the following definitions:

"Code" means the Internal Revenue Code of 1986, as amended.

"HUD" means the United States Department of Housing and Urban Development.

"HUD Regulatory Agreement" means the Regulatory Agreement between Borrower and HUD with respect to the Project, as the same may be supplemented, amended, or modified from time to time.

"Lender" means Greystone Funding Corporation, its successors and assigns.

"Mortgage Loan" means the mortgage loan made by Lender to the Borrower pursuant to the Mortgage Loan Documents with respect to the Project.

"Mortgage Loan Documents" means the Security Instrument, the HUD Regulatory Agreement and all other documents required by HUD or Lender in connection with the Mortgage Loan.

"National Housing Act" means the National Housing Act of 1934, as amended.

"Program Obligations" has the meaning set forth in the Security Instrument.

"Residual Receipts" has the meaning specified in the HUD Regulatory Agreement.

"Security Instrument" means the mortgage or deed of trust from Borrower in favor of Lender, as the same may be supplemented, amended, or modified.

"Surplus Cash" has the meaning specified in the HUD Regulatory Agreement.

(c) Notwithstanding anything in the Declarations to the contrary, the provisions hereof are expressly subordinate to (i) the Mortgage Loan Documents, including without limitation, the Security Instrument, and (ii) Program Obligations (the Mortgage Loan Documents and Program Obligations are collectively referred to herein as the "HUD Requirements"). Borrower covenants that it will not take or permit any action that would result in a violation of the Code, HUD Requirements or Restrictive Covenants. In the event of any conflict between the provisions of the Declarations and the provisions of the HUD Requirements, HUD shall be and remains entitled to enforce the HUD Requirements. Notwithstanding the foregoing, nothing herein limits the Agency's ability to enforce the terms of the Declarations, provided such terms do not conflict with statutory provisions of the National Housing Act or the regulations related thereto. The Borrower represents and warrants that to the best of Borrower's knowledge the Declarations impose no terms or requirements that conflict with the National Housing Act and related regulations.

(d) In the event of foreclosure (or deed in lieu of foreclosure), the Declarations (including without limitation, any and all land use covenants and/or restrictions contained herein) shall automatically terminate.

(e) Borrower and the Agency acknowledge that Borrower's failure to comply with the covenants provided in the Declarations does not and shall not serve as a basis for default under the HUD Requirements, unless a default also arises under the HUD Requirements.

(f) Except for the Agency's reporting requirement, in enforcing the Declarations, the Agency will not file any claim against the Project, the Mortgage Loan proceeds, any reserve or deposit required by HUD in connection with the Security Instrument or HUD Regulatory Agreement, or the rents or other income from the property other than a claim against:

- i. Available surplus cash, if the Borrower is a for-profit entity;
- ii. Available distributions of surplus cash and residual receipts authorized for release by HUD, if the Borrower is a limited distribution entity; or
- iii. Available residual receipts authorized by HUD, if the Borrower is a non-profit entity.

(g) For so long as the Mortgage Loan is outstanding, Borrower and Agency shall not further amend the Declarations, with the exception of clerical errors or administrative correction of non-substantive matters, without HUD's prior written consent.

(h) Subject to the HUD Regulatory Agreement, the Agency may require the Borrower to indemnify and hold the Agency harmless from all loss, cost, damage, and expense arising from any claim or proceeding instituted against Agency relating to the subordination and covenants set forth in the Declarations; provided, however, that Borrower's obligation to indemnify and hold the Agency harmless shall be limited to available surplus cash and/or residual receipts of the Borrower.

(i) The parties further agree that the legal description for the Project, which is attached to the Declarations, shall be amended to reflect the legal description and property addressed forth in Exhibit "A" to this Amendment, which is attached hereto and incorporated herein by reference.

(j) Except as amended herein, the Declarations shall remain in full force and effect. In the event of any conflict between the provisions of the Declarations and the provisions of this Amendment, the provisions of this Amendment shall prevail.

## [Signatures & Acknowledgments are on Following Pages]

4

IN WITNESS WHEREOF, the parties hereto have set their hands and seals the day and year written above.

#### **DECLARANT**:

Signed, sealed and delivered in the presence of:

**BROWARD COUNTY HOUSING AUTHORITY** 

Print Name:

By: Ann Deibert, CEO

STATE OF FLORIDA ) ) ss: COUNTY OF Bruchip )

The foregoing instrument was acknowledged before me this <u>If</u> day of <u>Serende</u>, 2016 by Ann Deibert, CEO of BROWARD COUNTY HOUSING AUTHORITY, on behalf of said public body corporate and politic. She is personally known to me or has produced a driver license as identification.

	NOTARY PUBLIC	
Print Name:	TIMOTHY L THOMAS MY COMMISSION # FF 013604 EXPIRES: July 19, 2017 Bonded Thru Notary Public Underwriters	
Commission No:	2. or it is a solution of the working Public Underwriters	
My Commission exp	pires:	

#### [SIGNATURE PAGES CONTINUE]

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## **DECLARANT**:

Signed, sealed and delivered in the presence of:

By: Print Name:

Print Name:

**CRYSTAL LAKES REDEVELOPMENT, LTD.** a Florida limited partnership

BBC Homes, Inc., a Florida corporation, its sole general partner

By: Ann Deibert,

Assistant Secretary

STATE OF FLORIDA ) ss: COUNTY OF ISWN. O

The foregoing instrument was acknowledged before me this <u>I</u> day of <u>sevent</u>, 2016 by Ann Deibert, Assistant Secretary of BBC Homes, Inc., a Florida corporation, the sole general partner of CRYSTAL LAKES REDEVELOPMENT, LTD., a Florida limited partnership, on behalf of said limited partnership. She is personally known to me or has produced a driver license as identification.

NOTARY PUBLIC

Print Name:	antiti titat	TIMOTHY L. THOMAS	Ŧ
Commission No:		MY COMMISSION # DD 900414 EXPIRES: July 19, 2013	
My Commission ex	Realist	Bonded Thru Notary Public Underwriters	

#### [SIGNATURE PAGES CONTINUE]

AGENCY:

Signed, sealed and delivered in the presence of:

Printed Name: MORRELI

MATTHEW EATON

State of Florida, by and through its County Administrator, authorized to execute same pursuant to Section 27.209, Broward County Administrative Code

**BROWARD COUNTY**, a political subdivision of the

By: Bertha Henry

Printed Name:

STATE OF FLORIDA

) ) ss: )

## COUNTY OF BROWARD

The foregoing instrument was acknowledged before me this  $20^{10}$  day of  $40^{10}$ , 2016, by Bertha Henry, the County Administrator of Broward County, Florida, a political subdivision of the State of Florida, on behalf of Broward County. Said person (check one)( $\checkmark$ ) is personally known to me or (\_\_\_) has produced a valid driver's license (\_\_\_\_) as identification.

Notary Public: State of Florida Print Name: My Commission Expires Notary Public State of Florida Susan E Seferian My Commission No: <del>ssio</del>n FF 030088 (SEAL) Expires 06/20/2017 ANNII 111111 Approved as to form by Joni Armstrong Coffey Broward County Attorney Governmental Center, Suite 423 115 South Andrews Avenue Fort Lauderdale, Florida 33301 Telephone: (954) 357-7600 Telecopier: (954) 357-7641 2016 Date Bv: Patrice M. Eichen Assistant County Attorney

{00137879.2 349-1201799}

#### Exhibit "A"

#### **LEGAL DESCRIPTION:**

Parcel "A" of "HOLLYWOOD CRYSTAL LAKE", according to the plat thereof, as recorded in Plat Book 175, at Page 72, of the Public Records of Broward County, Florida.

#### LESS THE FOLLOWING DESCRIBED PARCEL OF LAND:

A portion of Parcel "A", HOLLYWOOD CRYSTAL LAKE, according to the plat thereof, as recorded in Plat Book 175, on Page 72, of the Public Records of Broward County, Florida, being more particularly described as follows:

BEGIN at the Northeast Corner of said Parcel "A"; thence South 88°08'59" West, 121.03 feet, along the Northerly Line of said Plat; thence South 01°47'18" East, 142.57 feet; thence North 88°12'42" East, 22.03 feet; thence South 01°47'18" East, 24.78 feet; thence North 88°12'42" East, 88.97 feet; thence North 50°29'02" East, 12.71 feet to the Easterly Line of said Plat; thence North 01°47'58" West, along said Easterly, 159.71 feet to the Point of Beginning.

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Prepared By and Return To: David N. Tolces, Esq. Goren, Cherof, Doody & Ezrol P.A. 3099 E. Commercial Blvd., #200 Fort Lauderdale, FL 33309

# AMENDMENT TO DECLARATION OF RESTRICTIVE COVENANTS (Broward County HOME and SHIP Declarations)

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WHEREAS, Borrower has received State Housing Initiatives Partnership (SHIP) Program and HOME Investment Partnerships Program (HOME) funding from the Agency, which Agency has required certain restrictions be recorded against the Project; and

WHEREAS, Declarant entered into that certain Declaration of Restrictive Covenants with respect to the Project, dated December 28, 2005, and recorded on December 29, 2005, in the Official Records Book 41182, Page 608, of the Public Records of Broward County, Florida; and a second Declaration of Restrictive Covenants with respect to the Project, dated May 1, 2007, and recorded on July 11, 2007, in the Official Records Book 44316, Page 1298, of the Public Records of Broward County, Florida, (collectively referred to as the "Declarations"); and

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(b) The following terms shall have the following definitions:

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"Program Obligations" has the meaning set forth in the Security Instrument.

"Residual Receipts" has the meaning specified in the HUD Regulatory Agreement.

"Security Instrument" means the mortgage or deed of trust from Borrower in favor of Lender, as the same may be supplemented, amended, or modified.

"Surplus Cash" has the meaning specified in the HUD Regulatory Agreement.

(c) Notwithstanding anything in the Declarations to the contrary, the provisions hereof are expressly subordinate to (i) the Mortgage Loan Documents, including without limitation, the Security Instrument, and (ii) Program Obligations (the Mortgage Loan Documents and Program Obligations are collectively referred to herein as the "HUD Requirements"). Borrower covenants that it will not take or permit any action that would result in a violation of the Code, HUD Requirements or Restrictive Covenants. In the event of any conflict between the provisions of the Declarations and the provisions of the HUD Requirements, HUD shall be and remains entitled to enforce the HUD Requirements. Notwithstanding the foregoing, nothing herein limits the Agency's ability to enforce the terms of the Declarations, provided such terms do not conflict with statutory provisions of the National Housing Act or the regulations related thereto. The Borrower represents and warrants that to the best of Borrower's knowledge the Declarations impose no terms or requirements that conflict with the National Housing Act and related regulations.

(d) In the event of foreclosure (or deed in lieu of foreclosure), the Declarations (including without limitation, any and all land use covenants and/or restrictions contained herein) shall automatically terminate.

(e) Borrower and the Agency acknowledge that Borrower's failure to comply with the covenants provided in the Declarations does not and shall not serve as a basis for default under the HUD Requirements, unless a default also arises under the HUD Requirements.

(f) Except for the Agency's reporting requirement, in enforcing the Declarations, the Agency will not file any claim against the Project, the Mortgage Loan proceeds, any reserve or deposit required by HUD in connection with the Security Instrument or HUD Regulatory Agreement, or the rents or other income from the property other than a claim against:

- i. Available surplus cash, if the Borrower is a for-profit entity;
- ii. Available distributions of surplus cash and residual receipts authorized for release by HUD, if the Borrower is a limited distribution entity; or
- iii. Available residual receipts authorized by HUD, if the Borrower is a non-profit entity.

(g) For so long as the Mortgage Loan is outstanding, Borrower and Agency shall not further amend the Declarations, with the exception of clerical errors or administrative correction of non-substantive matters, without HUD's prior written consent.

(h) Subject to the HUD Regulatory Agreement, the Agency may require the Borrower to indemnify and hold the Agency harmless from all loss, cost, damage, and expense arising from any claim or proceeding instituted against Agency relating to the subordination and covenants set forth in the Declarations; provided, however, that Borrower's obligation to indemnify and hold the Agency harmless shall be limited to available surplus cash and/or residual receipts of the Borrower.

(i) The parties further agree that the legal description for the Project, which is attached to the Declarations, shall be amended to reflect the legal description and property addressed forth in Exhibit "A" to this Amendment, which is attached hereto and incorporated herein by reference.

(j) Except as amended herein, the Declarations shall remain in full force and effect. In the event of any conflict between the provisions of the Declarations and the provisions of this Amendment, the provisions of this Amendment shall prevail.

## [Signatures & Acknowledgments are on Following Pages]

4

IN WITNESS WHEREOF, the parties hereto have set their hands and seals the day and year written above.

#### **DECLARANT**:

Signed, sealed and delivered in the presence of:

**BROWARD COUNTY HOUSING AUTHORITY** 

Print Name:

By: Ann Deibert, CEO

STATE OF FLORIDA ) ) ss: COUNTY OF Bruchip )

The foregoing instrument was acknowledged before me this <u>f</u> day of <u>seven</u>, 2016 by Ann Deibert, CEO of BROWARD COUNTY HOUSING AUTHORITY, on behalf of said public body corporate and politic. She is personally known to me or has produced a driver license as identification.

	NOTARY PUBLIC			
Print Name: Commission No:	TIMOTHY L THOMAS MY COMMISSION # FF 013604 EXPINES: July 19, 2017 Bonded Thru Notary Public Underwriters			
My Commission exp				

#### [SIGNATURE PAGES CONTINUE]

{00137879.2 349-1201799}

## **DECLARANT**:

Signed, sealed and delivered in the presence of:

By: Print Name:

Print Name:

**CRYSTAL LAKES REDEVELOPMENT, LTD.** a Florida limited partnership

BBC Homes, Inc., a Florida corporation, its sole general partner

By: Ann Deibert,

Assistant Secretary

STATE OF FLORIDA ) ss: COUNTY OF ISWN. O

The foregoing instrument was acknowledged before me this <u>M</u> day of <u>Sevent</u>, 2016 by Ann Deibert, Assistant Secretary of BBC Homes, Inc., a Florida corporation, the sole general partner of CRYSTAL LAKES REDEVELOPMENT, LTD., a Florida limited partnership, on behalf of said limited partnership. She is personally known to me or has produced a driver license as identification.

NOTARY PUBLIC

Print Name:	antitivities	THOTAL TIONA	F
Commission No:		TIMOTHY L. THOMAS MY COMMISSION # DD 900414 EXPIBES: July 19, 2013	
My Commission ex	A DE LAS	Bonded Thru Notary Public Underwriters	

#### [SIGNATURE PAGES CONTINUE]

AGENCY:

Signed, sealed and delivered in the presence of:

Printed Name: MORRELI

MATTHEW EATON

State of Florida, by and through its County Administrator, authorized to execute same pursuant to Section 27.209, Broward County Administrative Code

**BROWARD COUNTY**, a political subdivision of the

By: Bertha Henry

Printed Name:

STATE OF FLORIDA

) ) ss: )

## COUNTY OF BROWARD

The foregoing instrument was acknowledged before me this  $20^{10}$  day of  $40^{10}$ , 2016, by Bertha Henry, the County Administrator of Broward County, Florida, a political subdivision of the State of Florida, on behalf of Broward County. Said person (check one)( $\checkmark$ ) is personally known to me or (\_\_\_) has produced a valid driver's license (\_\_\_\_) as identification.

Notary Public: State of Florida Print Name: My Commission Expires Notary Public State of Florida Susan E Seferian My Commission No: <del>ssio</del>n FF 030088 (SEAL) Expires 06/20/2017 ANNII 111111 Approved as to form by Joni Armstrong Coffey Broward County Attorney Governmental Center, Suite 423 115 South Andrews Avenue Fort Lauderdale, Florida 33301 Telephone: (954) 357-7600 Telecopier: (954) 357-7641 2016 Date Bv: Patrice M. Eichen Assistant County Attorney

{00137879.2 349-1201799}

#### Exhibit "A"

#### **LEGAL DESCRIPTION:**

Parcel "A" of "HOLLYWOOD CRYSTAL LAKE", according to the plat thereof, as recorded in Plat Book 175, at Page 72, of the Public Records of Broward County, Florida.

#### LESS THE FOLLOWING DESCRIBED PARCEL OF LAND:

A portion of Parcel "A", HOLLYWOOD CRYSTAL LAKE, according to the plat thereof, as recorded in Plat Book 175, on Page 72, of the Public Records of Broward County, Florida, being more particularly described as follows:

BEGIN at the Northeast Corner of said Parcel "A"; thence South 88°08'59" West, 121.03 feet, along the Northerly Line of said Plat; thence South 01°47'18" East, 142.57 feet; thence North 88°12'42" East, 22.03 feet; thence South 01°47'18" East, 24.78 feet; thence North 88°12'42" East, 88.97 feet; thence North 50°29'02" East, 12.71 feet to the Easterly Line of said Plat; thence North 01°47'58" West, along said Easterly, 159.71 feet to the Point of Beginning.

ţ

CFN # 105652459, OR BK 41182 Page 608, Page 1 of 3, Recorded 12/29/2005 at 03:41 PM, Broward County Commission, Deputy Clerk 2085



#### Prepared by:

OFFICE OF HOUSING FINANCE 110 Northeast 3rd Street, Ste. 300 Fort Lauderdale, Florida 33301

and

COMMUNITY DEVELOPMENT DIVISION 115 South Andrews Avenue, Ste. 310 Fort Lauderdale, Florida 33301

#### **DECLARATION OF RESTRICTIVE COVENANTS**

It is understood and agreed by (i) BROWARD COUNTY HOUSING AUTHORITY, a public body corporate and politic and (ii) CRYSTAL LAKES REDEVELOPMENT, LTD., a Florida limited partnership (collectively, the "Declarant") that the multifamily dwelling being constructed by the Declarant on the real property legally described on Exhibit "A" attached hereto ("Property") is being funded under the State Housing Initiative Partnership (SHIP) Program and HOME Investment Partnership (HOME) Program, collectively referred to herein as "Program." Pursuant to the Program, the funds have been expended in providing improvements to the Property located at 3100 NW 24 Avenue, Hollywood, Broward County, Florida, and legally described as:

Parcel A, of CRYSTAL LAKE, according to the Plat thereof, as recorded in Plat Book 175, Page 72, of the Public Records of Broward County, Florida.

Under the Program, the above-referenced funds have been provided as a deferred payment loan or grant with no monthly payments required. However, as a condition of the loan or grant, I/we agree that Declarant shall only rent the Property to income eligible families as defined in and as required by the companion Rental Multifamily Development Agreement for a period of Twenty (20) years following completion of the improvements funded under the SHIP Program and for a period of Twenty (20) years following completion of the improvements funded under the HOME Program.

This Declaration of Restrictive Covenants shall be extinguished and released by Broward County following satisfaction of the Mortgage and compliance with the terms of the Promissory Note related to this Declaration.

I have read the foregoing requirements and have been explained to me and/or I fully understand their terms.

(Remainder of page intentionally left blank)

Dated this <u>28</u> day of December, 2005.

Print Name D Print Name: DARN

## STATE OF FLORIDA ) ) SS COUNTY OF BROWARD )

BROWARD COUNTY HOUSING AUTHORITY, a public body corporate and politic

By: h Name: Lobu Title: CXN

The foregoing instrument was acknowledged before me this 23 day of December, 2005, by <u>December</u>, as <u>Chaven</u> of Broward County Housing Authority, who is personally known to me or who has produced \_\_\_\_\_\_as identification.

Print Name: \_\_\_\_\_\_ Notary Public, State of Florida at Large Commission No. \_\_\_\_\_ My Commission Expires: \_\_\_\_\_ Patricia K. Green

Ay Commission DD216876 Expires May 28, 2007

## CRYSTAL LAKES REDEVELOPMENT, LTD., a Florida limited partnership

By: PHG-Crystal, LLC, a Florida limited liability company, as its managing general partner

By:

David O. Deutch, Vice President

Print Print Name:

# STATE OF FLORIDA ) ) SS COUNTY OF BROWARD )

The foregoing instrument was acknowledged before me this <u>day</u> day of December, 2005, by David O. Deutch, as Vice President of PHG-Crystal, LLC, a Florida limited liability company, the managing general partner of Crystal Lakes Redevelopment, Ltd., a Florida limited partnership. He is personally known to me or has produced

as identification.

Print Name:\_\_\_\_\_\_ Notary Public, State of Florida at Large Commission No.\_\_\_\_\_\_ My Commission Expires:

LISSETTE CANTILLO MY COMMISSION # DD 340988 EXPIRES: September 8, 2008 Bonded Thru Notary Public Underwriters

G:\W-BJM\35360\093\COUNTY LOAN\Declaration2.doc

THIS INSTRUMENT PREPARED BY AND RETURN TO: Junious D. Brown III, Esq. Nabors, Giblin & Nickerson, P.A. 1500 Mahan Drive, Suite 200 Tallahassee, Florida 32308 CFN # 109763631 OR BK 47594 Pages 859 - 866 RECORDED 12/17/10 11:46:04 AM BROWARD COUNTY COMMISSION DEPUTY CLERK 3110 #1, 8 Pages

ABOVE SPACE RESERVED FOR RECORDING PURPOSES ONLY

#### FIRST AMENDMENT TO EXTENDED LOW-INCOME HOUSING AGREEMENT

#### (East Village f/k/a Ehlinger Apartments / Tax Credit Exchange Program / RFP 2010-04 and 2010-14 / 2009-146C / 2010-045CX)

THIS FIRST AMENDMENT TO EXTENDED LOW-INCOME HOUSING AGREEMENT (this "First Amendment") is made and entered into as of December 15, 2010, by and between FLORIDA HOUSING FINANCE CORPORATION, a public corporation and a public body corporate and politic duly created and existing under the laws of the State of Florida ("Florida Housing") (which term as used in every instance shall include Florida Housing's successors and assigns), and EHLINGER APARTMENTS, LTD., a Florida limited partnership (the "Borrower").

This First Amendment amends the Extended Low-Income Housing Agreement dated as of December 1, 2010, and recorded December 6, 2010 in Official Records Book 47562, Page 1330, of the Public Records of Broward County, Florida.

#### WITNESSETH:

WHEREAS, the Borrower owns and operates a multifamily rental housing development on the real property described in <u>Exhibit "A"</u> attached hereto (the "Land") and the improvements thereon known as East Village located in Broward County, Florida (the "Development"), in accordance with the Extended Low-Income Housing Agreement related to the issuance by Florida Housing of a Tax Credit Exchange Program loan to Borrower; and

WHEREAS, at the December 10, 2010 meeting of Florida Housing's Board of Directors, the Florida Housing Board authorized the issuance of a firm commitment to Borrower for an additional advance of Tax Credit Exchange Program funds in the amount of \$1,275,000 to be secured by the Development (the "Supplemental ELI Exchange Loan"), which firm commitment was issued on December 13, 2010 and accepted by Borrower on December 13, 2010; and

WHEREAS, in connection with such Board authorization, the Borrower has agreed to increase the number of Extremely Low-Income Units in the Development by setting aside a total of twenty percent (20%) of the total Extremely Low-Income Units (31 units) within the Development for the first fifteen (15) years of the Compliance Period set forth in the Extended Low-Income Housing Agreement; and

WHEREAS, the parties desire to amend the Extended Low-Income Housing Agreement to reflect the modifications described above; and

WHEREAS, this First Amendment shall be effective as of the date set forth above.

NOW, THEREFORE, in consideration of the mutual covenants and undertakings set forth in this First Amendment and Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto do hereby contract and agree to amend the Extended Low-Income Housing Agreement as follows:

**SECTION 1.** <u>Amendment to Defined Terms</u>. All defined terms used in the Extended Low-Income Housing Agreement remain in full force and effect except as modified herein.

(a) The definition of "Agreement" or "Extended Low-Income Housing Agreement" shall mean, collectively, the Extended Low-Income Housing Agreement dated as of December 1, 2010, as amended by this First Amendment to Extended Low-Income Housing Agreement dated as of December 15, 2010, as the same may be hereafter amended, supplemented or modified in accordance with its terms.

**SECTION 2.** <u>Amendment to Section 3(a) -- Low-Income Tenants and Extremely</u> <u>Low-Income Tenants; Low-Income Units and Extremely Low-Income Units</u>. Section 3(a) of the Extended Low-Income Housing Agreement is hereby deleted in its entirety and replaced with the following, to increase the number of Extremely Low-Income Units for the first fifteen (15) years of the Compliance Period, and to modify the number of Extremely Low-Income Units for the remaining 35 years of the Compliance Period:

(a) (i) Not later than the close of the first (1st) year of the Credit Period for each building included in the Development, at least forty percent (40%) of the occupied and completed Residential Rental Units included in the Development shall be both Rent-Restricted Units and rented to and occupied by Low-Income Tenants, and after the initial rental occupancy of such Residential Rental Units by Low-Income Tenants, at least forty percent (40%) of the completed Residential Rental Units in the Development at all times shall be both Rent-Restricted Units and rented to and occupied by (or held available for rental to, if previously rented to and occupied by a Low-Income Tenant) Low-Income Tenants as required by Section 42(g)(1) of the Code.

(ii) Further, Florida Housing has required and Borrower has agreed that at least one hundred percent (100%) of the dwelling units must be occupied and rented to Low-Income Tenants.

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For the first 15 years of the Compliance Period, not less than twenty percent (20%) of the Residential Rental Units (31 units) in the Development shall be leased, rented or made available on a continuous basis to Extremely Low-Income Tenants whose adjusted household income is equal to or below twenty-eight percent (28%) of the area median income for the County where the household is located ("Extremely Low-Income Units"), and not less than eighty percent (80%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis to Low-Income Tenants whose income is sixty percent (60%) or less of area median gross income (adjusted for family size) within the meaning of Section 42(g)(1) of the Code, as the same may be amended from time to time ("Low-Income Units").

For the remaining 35 years of the Compliance Period, not less than ten percent (10%) of the Residential Rental Units (16 units) in the Development shall be leased, rented or made available on a continuous basis as Extremely Low-Income Units, and not less than ninety percent (90%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis as Low-Income Units.

(iii) The gross monthly rents for the Low-Income Units and the Extremely Low-Income Units shall not exceed thirty percent (30%) of the imputed income limitation applicable to such unit as defined in Section 1(a).

(iv) Eight (8) Extremely Low-Income Units within the Development shall be set aside for Special Needs Households.

For purposes of complying with the foregoing requirements, if (x) the income of an individual or family resident in a Rent-Restricted Unit did not exceed the applicable income limit (adjusted for family size) at the commencement of such resident's occupancy, and (y) such unit continues to be a Rent-Restricted Unit, the income of such individual or family shall be treated as continuing to not exceed the applicable income limit. The determination of whether the income of a household occupying a unit in the Development exceeds the applicable income limit shall be made at least annually on the basis of the current income of the household, except for any year if during such year no residential unit in the Development is occupied by a new household whose income exceeds the applicable income limit. A development which certifies 100% of its units as low-income shall perform one annual income recertification effective upon the first anniversary of any household's move-in or initial certification. No additional income recertification shall be required by Florida Housing. However, annual determination of student status shall be required for households comprised entirely of students. Should the annual income recertification of such households result in noncompliance with income occupancy requirements, the next available unit must be rented to a qualifying household in order to ensure continuing compliance of the Development.

**SECTION 3.** <u>Amendment to Section 3(h) -- Low-Income Tenants and Extremely</u> <u>Low-Income Tenants; Low-Income Units and Extremely Low-Income Units</u>. Section 3(h) of the Extended Low-Income Housing Agreement is hereby deleted in its entirety and replaced with the following, to increase the number of Extremely Low-Income Units for the first fifteen (15) years of the Compliance Period, and to modify the number of Extremely Low-Income Units for the remaining 35 years of the Compliance Period:

(h) Notwithstanding anything elsewhere in the Agreement, the Borrower undertakes, agrees and covenants that the Compliance Period shall continue for fifty (50) years. For the first 15 years of the Compliance Period, not less than twenty percent (20%) of the Residential Rental Units (31 units) in the Development shall be leased, rented or made available on a continuous basis as Extremely Low-Income Units, and not less than eighty percent (80%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis as Extremely Low-Income Units, and not less than eighty percent (80%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis as Low-Income Units. For the remaining 35 years of the Compliance Period, not less than ten percent (10%) of the Residential Rental Units (16 units) in the Development shall be leased, rented or a continuous basis as Extremely Low-Income Units, and not less than ninety percent (90%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis as Extremely Low-Income Units, and not less than ninety percent (90%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis as Extremely Low-Income Units, and not less than ninety percent (90%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis as Extremely Low-Income Units.

**SECTION 4.** <u>Remaining Provisions Unaffected</u>. Except as expressly modified and amended by this First Amendment, the covenants, terms and conditions of the Extended Low-Income Housing Agreement shall remain unaffected and shall remain in full force and effect.

#### SECTION 5. Recording and Filing; Covenants to Run With the Land.

(a) Upon execution and delivery of this First Amendment, the Borrower shall cause this First Amendment to be recorded and filed in the public records of Broward County, Florida and in such manner and in such other places as Florida Housing may reasonably request; the Borrower shall pay all fees and charges incurred in connection therewith.

(b) This First Amendment and the covenants contained herein shall run with the Land and shall bind the Borrower, and its successors and assigns, and the benefits shall inure to Florida Housing and its successors and assigns during the term of the Agreement; <u>provided</u>, <u>however</u>, nothing contained in this paragraph shall be deemed to authorize or consent to any assignment by the Borrower.

(c) This First Amendment is not intended to affect the priority of the Extended Low-Income Housing Agreement.

**SECTION 6.** <u>Severability</u>. If any provision of this First Amendment or the Extended Low-Income Housing Agreement shall be invalid, illegal or unenforceable, the validity, legality

and enforceability of the remaining portions hereof or thereof shall in no way be affected or impaired, nor shall such holding of invalidity, illegality or unenforceability affect the validity, legality or enforceability of such provision under other dissimilar facts or circumstances.

**SECTION 7.** <u>Governing Law</u>. Notwithstanding that, for the convenience of the parties, the parties may be executing this First Amendment outside of the State of Florida, the Extended Low-Income Housing Agreement and all amendments shall be governed by the laws of the State of Florida, both substantive and remedial.

**SECTION 8.** <u>Multiple Counterparts</u>. This First Amendment may be simultaneously executed in one or more counterparts, all of which shall constitute the same instrument and each of which shall be deemed an original.

## [COUNTERPART SIGNATURE PAGES TO FOLLOW]

## COUNTERPART SIGNATURE PAGE FOR FIRST AMENDMENT TO EXTENDED LOW-INCOME HOUSING AGREEMENT

## (East Village f/k/a Ehlinger Apartments / Tax Credit Exchange Program / RFP 2010-04 and 2010-14 / 2009-146C / 2010-045CX)

**IN WITNESS WHEREOF**, Florida Housing and the Borrower have caused this First Amendment to be signed, sealed and delivered by their duly authorized representatives, all as of the date first written above.

WITNESSES:

Print

FLORIDA HOUSING FINANCE CORPORATION

By:

Kevin L. Tatreau Director of Multifamily Development Programs

Address:

227 N. Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329

[SEAL]

## STATE OF FLORIDA COUNTY OF LEON

The foregoing instrument was acknowledged before me this 14 day of December, 2010, by KEVIN L. TATREAU, as Director of Multifamily Development Programs of the FLORIDA HOUSING FINANCE CORPORATION, a public corporation and a public body corporate and politic duly created and existing under the laws of the State of Florida, on behalf of Florida Housing. Said person is personally known to me or has produced a valid driver's license as identification.



Notary Public; State of Florida ()
Print Name:\_\_\_\_\_\_
My Commission Expires:\_\_\_\_\_\_
My Commission No.:

S-1

# COUNTERPART SIGNATURE PAGE FOR FIRST AMENDMENT TO EXTENDED LOW-INCOME HOUSING AGREEMENT

# (East Village f/k/a Ehlinger Apartments / Tax Credit Exchange Program / RFP 2010-04 and 2010-14 / 2009-146C / 2010-045CX)

**IN WITNESS WHEREOF**, Florida Housing and the Borrower have caused this First Amendment to be signed, sealed and delivered by their duly authorized representatives, all as of the date first written above.

#### WITNESSES:

EHLINGER APARTMENTS, LTD., a Florida limited partnership

Print Print

Suylen Rodriguez

By: CDG Ehlinger Apartments, LLC, a Florida limited liability company, its managing general partner

Bν

Matthew S. Greer, Manager

Address:

2950 SW 27<sup>th</sup> Avenue, Suite 200 Miami, Florida 33133

[SEAL]

## STATE OF FLORIDA COUNTY OF MIAMI-DADE

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of December, 2010, by MATTHEW S. GREER, as Manager of CDG EHLINGER APARTMENTS, LLC, a Florida limited liability company, the managing general partner of EHLINGER APARTMENTS, LTD., a Florida limited partnership, on behalf of the limited liability company and limited partnership. Said person is personally known to me or has produced a valid driver's license as identification.

-368V 40	SUYLEN RODRIGUEZ
	NOTARY PUBLIC
	STATE OF FLORIDA
	Comm# DD979380
SWCE 1918	Expires 4/6/2014

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4 AM	FS

Notary Public; State of Florida	
Print Name: Suylen Rodriguez	
My Commission Expires:	
My Commission No.:	

# EXHIBIT "A"

# LEGAL DESCRIPTION

EHLINGER APARTMENTS, according to the Plat thereof, as recorded in Plat Book 179, at Page 122, of the Public Records of Broward County, Florida.

CFN # 110161186 OR BK 48052 Pages 910 - 913 RECORDED 07/20/11 01:13:58 PM BROWARD COUNTY COMMISSION DEPUTY CLERK 3505 #1, 4 Pages

# SECOND AMENDMENT TO THE EXTENDED LOW-INCOME HOUSING AGREEMENT

### EAST VILLAGE F/K/A EHLINGER APARTMENTS / 2009-146C/2010-045CX

This AMENDMENT is made and entered into between FLORIDA HOUSING FINANCE CORPORATION, a public corporation and EHLINGER APARTMENTS, LTD., a Florida limited partnership company (the "Owner").

## WITNESSETH:

WHEREAS, on December 1, 2010, that certain Extended Low-Income Housing Agreement (the "Agreement") was executed between the Corporation and Owner and first amended on December 15, 2010; and

WHEREAS, the Agreement was recorded in Official Records Book 47562, page 1330 of the public records of Broward County, Florida and the First Amendment was recorded in Official Records Book 47594, page 859 of Broward County, Florida; and

WHEREAS, the Corporation has requested and Owner has agreed to amend the Agreement as more particularly set forth herein below.

THIS INSTRUMENT PREPARED BY: Jade Grubbs FLORIDA HOUSING FINANCE CORPORATION 227 North Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329 <u>RECORD & RETURN TO:</u> Amy Garmon FLORIDA HOUSING FINANCE CORPORATION 227 North Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329

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NOW, THEREFORE, for a good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Corporation and Owner agree as follows:

- 1. The foregoing recitations are true and correct and are hereby incorporated by reference.
- 2. The Agreement is hereby modified to amend Exhibit B Section D to read as follows:
  - **D**. The Applicant has committed to the following amenities in the Development:
  - 1. 30 Year expected life roofing on all buildings
  - 2. Exercise room with appropriate equipment
  - 3. Community center or clubhouse

· , ,

- 4. Playground/tot lot, accessible to children with disabilities (must be sized in proportion to Development's size and expected resident population with age-appropriate equipment)
- 5. Outside recreation facility: Swimming pool
- 6. Library consisting of a minimum of 100 books and 5 current magazine subscriptions
- 7. Computer lab on-site with minimum one computer per 50 units, with basic word processing, spreadsheets and assorted educational and entertainment software programs and at least one printer
- 8. Laundry hook-ups and space for full-size washer and dryer inside each unit
- 9. Laundry facilities with full-size washers and dryers available in at least one common area on site
- 3. The Agreement is hereby modified to also amend Exhibit B Section F(8) to read as follows:
  - 8. Low VOC paint (less than 50 grams per liter) in all units and common areas
- 4. Except as herein modified, the Agreement shall remain in full force and effect and fully enforceable in accordance with its terms.

# (THE REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK)

## SIGNATURE PAGE FOR OWNER EXTENDED LOW-INCOME HOUSING AGREEMENT #2009-146C/2010-045CX

IN WITNESS WHEREOF, the Corporation and Owner have executed this Amendment as of the date of execution by the Corporation.

WITNESSES 2mber Green

QUEZ le n

EHLINGER APARTMENTS, LTD., a Florida limited partnership

By: CDG Ehlinger Apartments, LLC, a Florida limited liability company, its managing general partner

By

Matthew S. Greer, Manager

STATE OF FLORIDA COUNTY OF MIAMI-DADE

The foregoing instrument was acknowledged before me this 30 day of June, 2011, by MATTHEW S. GREER, as Manager of CDG EHLINGER APARTMENTS, LLC, a Florida limited liability company, the managing general partner of EHLINGER APARTMENTS, LTD., a Florida limited partnership, on behalf of the limited liability company and limited partnership.



Notary Public Printed Name: Suylen Ho. Ingrez My Commission Expires:

Personally known \_\_\_\_\_ OR Produced Identification \_\_\_\_\_ Type of Identification Produced

## SIGNATURE PAGE FOR FLORIDA HOUSING FINANCE CORPORATION EXTENDED LOW-INCOME HOUSING AGREEMENT #2009-146C/2010-045CX

WITNESSES:

FLORIDA HOUSING FINANCE CORPORATION, a public corporation

Clyabeth shorp Part of Hausa

By:

Kevin L. Tatreau

Director of Multifamily Development Programs

(SEAL)

STATE OF FLORIDA

COUNTY OF LEON

The foregoing instrument was acknowledged before me this 2012 day of 300, 2011 by Kevin L. Tatreau as Director of Multifamily Development Programs of the FLORIDA HOUSING FINANCE CORPORATION, a public corporation, the successor in interest to the Florida Housing Finance Agency, on behalf of said Corporation. He is personally known to me.



Notary Public, State of Florida

CFN # 110777631 OR BK 48776 Pages 1792 - 1796 RECORDED 05/24/12 09:04:54 AM BROWARD COUNTY COMMISSION DEPUTY CLERK 34:05 #1, 5 Pages

# THIRD AMENDMENT TO THE EXTENDED LOW-INCOME HOUSING AGREEMENT

EAST VILLAGE F/K/A EHLINGER APARTMENTS / 2009-146C/2010-045CX

This AMENDMENT is made and entered into between FLORIDA HOUSING FINANCE CORPORATION, a public corporation and EHLINGER APARTMENTS, LTD., a Florida limited partnership company (the "Owner").

#### WITNESSETH:

WHEREAS, on December 1, 2010, that certain Extended Low-Income Housing Agreement (the "Agreement") was executed between the Corporation and Owner and first amended on December 15, 2010 and amended again on July 6, 2011; and

WHEREAS, the Agreement was recorded in Official Records Book 47562, page 1330 of the public records of Broward County, Florida and the First Amendment was recorded in Official Records Book 47594, page 859 of Broward County, Florida and the Second Amendment was recorded in Official Records Book 48052, page 910 of Broward County, Florida; and

WHEREAS, the Corporation has requested and Owner has agreed to amend the Agreement as more particularly set forth herein below.

THIS INSTRUMENT PREPARED BY: Jade Grubbs FLORIDA HOUSING FINANCE CORPORATION 227 North Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329 <u>RECORD & RETURN TO:</u> Amy Garmon FLORIDA HOUSING FINANCE CORPORATION 227 North Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329 1

NOW, THEREFORE, for a good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Corporation and Owner agree as follows:

- 1. The foregoing recitations are true and correct and are hereby incorporated by reference.
- 2. The Agreement is hereby modified to amend Exhibit B Section F to read as follows:
  - **F.** By initialing each item, the Applicant commits to the following 10 Green Building options for this Development:
    - 1. \_X\_\_ Programmable thermostats in each unit
    - 2. \_X\_ Energy Star rated reversible ceiling fans in all bedrooms and living areas
    - 3. \_\_\_\_X\_\_ Showerheads that use less than 2.5 gallons of water per minute
    - 4. \_X\_ Faucets that use 2 gallons of water per minute or less in the kitchen and all bathrooms
    - 5. \_X\_\_Toilets that have dual flush options which include 1.6 gallons of water or less
    - 6. \_X\_ Energy Star qualified lighting in all open and common areas
    - 7. \_X\_\_ Motion detectors on all outside lighting that is attached to the units
    - 8. \_X\_ Low VOC paint (less than 50 grams per liter) in all units and common areas
    - 9. \_\_\_\_ Reduced Heat-Island Effect paving (use light colored or porous paving materials)
    - 10. Energy Star rating for all refrigerators, dishwashers and washing machines that are provided by the Applicant
    - 11. \_\_\_\_ Energy Star rating for all windows in each unit
    - 12. \_X\_ Carpet and Rug Institute Green Label certified carpet and pad for all carpeting provided

- 13. \_\_\_\_\_ Florida Yards and Neighborhood certification on all landscaping
- 14. \_X\_\_ Install daylight sensors or timers on all outdoor lighting
- 4. Except as herein modified, the Agreement shall remain in full force and effect and fully enforceable in accordance with its terms.

## (THE REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK)

# SIGNATURE PAGE FOR OWNER EXTENDED LOW-INCOME HOUSING AGREEMENT #2009-146C/2010-045CX

IN WITNESS WHEREOF, the Corporation and Owner have executed this Amendment as of the date of execution by the Corporation.

WITNESSES:

Suylen Rodriguez

EHLINGER APARTMENTS, LTD., a Florida limited partnership.

By: CDG Ehlinger Apartments, LLC, a Florida limited liability company, its managing general partner

By:

Matthew S. Greer, Manager

STATE OF FLORIDA COUNTY OF MIANI - DADE

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of May, 2012, by MATTHEW S. GREER, as Manager of CDG EHLINGER APARTMENTS, LLC, a Florida limited liability company, the managing general partner of EHLINGER APARTMENTS, LTD., a Florida limited partnership, on behalf of the limited liability company and limited partnership.

SUYLEN RODRIGUEZ NOTARY PUBLIC STATE OF FLORIDA Comm# DD979380 Expires 4/6/2014	Notary Public Printed Name: Suylen Rodriguez My Commission Expires: 4/6/2014
Personally known OR Produced	Produced Identification Type of Identification

## SIGNATURE PAGE FOR FLORIDA HOUSING FINANCE CORPORATION EXTENDED LOW-INCOME HOUSING AGREEMENT #2009-146C/2010-045CX

WITNESSES:

FLORIDA HOUSING FINANCE CORPORATION, a public corporation

Ale Sully

By:

Kevin L. Tatreau Director of Multifamily Development Programs

(SEAL)

STATE OF FLORIDA

COUNTY OF LEON

The foregoing instrument was acknowledged before me this 1777 day of MCV, 2012 by Kevin L. Tatreau as Director of Multifamily Development Programs of the FLORIDA HOUSING FINANCE CORPORATION, a public corporation, the successor in interest to the Florida Housing Finance Agency, on behalf of said Corporation. He is personally known to me.

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Notary Public, State of Florida

THIS INSTRUMENT PREPARED BY AND RETURN TO: Junious D. Brown III, Esq. Nabors, Giblin & Nickerson, P.A. 1500 Mahan Drive, Suite 200 Tallahassee, Florida 32308 CFN # 109738127 OR BK 47562 Pages 1330 - 1360 RECORDED 12/06/10 03:54:16 PM BROWARD COUNTY COMMISSION DEPUTY CLERK 1033 #8, 31 Pages

ABOVE SPACE RESERVED FOR RECORDING PURPOSES ONLY

#### EXTENDED LOW-INCOME HOUSING AGREEMENT

### (East Village f/k/a Ehlinger Apartments / Tax Credit Exchange Program / RFP 2010-04 and 2010-14 / 2009-146C / 2010-045CX)

THIS EXTENDED LOW-INCOME HOUSING AGREEMENT (this "Agreement") is made and entered into as of December 1, 2010, by and between FLORIDA HOUSING FINANCE CORPORATION, a public corporation and a public body corporate and politic duly created and existing under the laws of the State of Florida ("Florida Housing") (which term as used in every instance shall include Florida Housing's successors and assigns), EHLINGER APARTMENTS, LTD., a Florida limited partnership (the "Borrower").

#### PREAMBLE

WHEREAS, Florida Housing has been created and organized pursuant to and in accordance with the provisions of the Florida Housing Finance Corporation Act, Chapter 420, Part V, Fla. Stat., as amended (the "Act"), for the purpose, among others, of financing the costs of residential developments that will provide decent, safe and sanitary housing for persons or families of extremely low, very low, low, moderate or middle income in the State of Florida (the "State"); and

WHEREAS, Florida Housing has entered into a grant agreement with the United States Department of the Treasury (the "Treasury") for a grant of funds in lieu of certain federal lowincome housing tax credits (the "Tax Credits") under Section 42 of the Internal Revenue Code of 1986, as amended (the "Code"), pursuant to the Tax Credit Exchange Program under Sections 1404 and 1602 of the American Recovery and Reinvestment Act of 2009 (the "ARRA"), as implemented by Florida Housing in accordance with Chapter 420, Florida Statutes, applicable rules, and the Florida Housing Finance Corporation Request for Proposal 2010-04 (the "Exchange Program"); and

WHEREAS, Florida Housing is the "designated State housing credit agency" for the State of Florida within the meaning of the ARRA and has the authority to make subawards of the Exchange Program funds (the "Exchange Program Funds") to eligible applicants in accordance with the Program Requirements to provide affordable housing in the State of Florida; and

WHEREAS, the Borrower has applied to Florida Housing and Florida Housing has agreed, under certain conditions, to approve and administer a loan under the Exchange Program in the aggregate principal amount of SIX MILLION TWO HUNDRED SEVENTY-FIVE THOUSAND AND NO/100 DOLLARS (\$6,275,000) (consisting of an Exchange Loan in the principal amount of \$1,275,000) (the "Loan") for the construction and permanent financing of that certain multifamily rental housing development to be known as East Village located on property in Broward County, Florida (the "County") more particularly described in Exhibit "A" attached hereto and incorporated herein by this reference (the "Land"), to be occupied partially, at least forty percent (40%) by individuals whose income is sixty percent (60%) or less of area median gross income, within the meaning of Section 42(g) of the Code. The Borrower's leasehold interest in the Land and its fee ownership in the Improvements, the fixtures and personal property and other amenities now or hereafter located on the Land are referred to collectively hereafter as the "Development"; and

WHEREAS, as a condition to Florida Housing making the Loan, Florida Housing, the Borrower and the Servicer entered into that certain Subaward Agreement Under Section 1602 of ARRA dated of even date herewith (the "Subaward Agreement"), setting forth the terms, conditions and obligations of the Borrower with respect to the Loan of Exchange Program Funds; and

WHEREAS, in order to assure Borrower compliance with the provisions of the Exchange Program and Section 42 of the Code, Florida Housing and the Borrower have determined to enter into this Agreement in which they set forth certain terms and conditions relating to the Borrower's operation of the Development.

**NOW, THEREFORE**, in consideration of the mutual covenants and undertakings set forth herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Florida Housing and the Borrower do hereby contract and agree as follows:

#### AGREEMENT

#### Section 1. Definitions and Interpretation.

(a) Unless otherwise expressly provided herein or unless the context clearly requires otherwise, the following terms shall have the respective meanings set forth below for all purposes of this Agreement.

"Act" shall mean the Florida Housing Finance Corporation Act, Chapter 420, Part V, Florida Statutes as now and hereafter amended.

"Borrower" shall mean EHLINGER APARTMENTS, LTD., a Florida limited partnership and its successors and assigns as permitted under Section 4 of this Agreement.

"Code" means the Internal Revenue Code of 1986, as amended, and as the context may require, the Treasury Regulations promulgated thereunder, and any published rulings, procedures and notices thereunder.

"Compliance Period" shall mean, with respect to any building that is included in the Development, a period of fifteen (15) years beginning on the first day of the first taxable year of the Credit Period with respect thereto, and which has been extended to fifty (50) years for the purpose of the set-aside term by Florida Housing and by agreement of the Borrower.

"County" shall mean Broward County, Florida.

"Credit Period" shall mean, with respect to any building that is included in the Development, the period of ten (10) years beginning with (x) the taxable year in which the building is placed in service, or (y) at the election of the Borrower, the succeeding taxable year.

"Development" means the improvements to be constructed on the Land, and more particularly described in <u>Exhibit "B"</u> attached hereto, and the Land and all personal property and fixtures from time to time attached thereto.

"Domestic Violence" means any assault, aggravated assault, battery, aggravated battery, sexual assault, sexual battery, stalking, aggravated stalking, kidnapping, false imprisonment, or any criminal offense resulting in physical injury or death of one Family or Household Member by another Family or Household Member.

"Elderly" means persons 62 years of age or older. With respect to the Exchange Program, persons meeting the Federal Fair Housing Act requirements for Elderly shall be considered Elderly.

"Extended Low-Income Housing Agreement" or "Agreement" shall mean this Extended Low-Income Housing Agreement, as may be amended or supplemented from time to time.

**"Extremely Low-Income Household"** or **"ELI Household"** means a household of one or more persons wherein the annual adjusted gross income for the family is equal to or below the percentage of area median income for the county where the household is located, as set forth on the ELI County Chart attached hereto as <u>Exhibit "C"</u>.

"Extremely Low-Income Persons," "Extremely Low-Income Tenants," "ELI Persons" or "ELI Tenants" means extremely low income persons as defined in the Rule. In no event, however, shall occupants of a unit be considered to be of extremely low income if all the occupants are students (as defined in Section 152(f)(2) of the Code, but excluding from such definition households qualified for one of the exceptions in Section 42(i)(3)(D) of the Code).

"Extremely Low-Income Set-Aside" or "ELI Set-Aside" means the number of units designated to serve ELI Households.

"Extremely Low-Income Unit" or "ELI Set-Aside Unit" shall mean any unit in a building if: (i) the unit is a Rent-Restricted Unit satisfying the requirements of Section 2 hereof, and (ii) the individuals occupying the unit are Extremely Low-Income Tenants (or the unit is held available for rental to Extremely Low-Income Tenants if previously rented to and occupied by Extremely Low-Income Tenants) as set forth in Section 3(a) hereof. "Family" describes a household composed of one or more persons.

"Family or Household Member" means spouses, former spouses, persons related by blood or marriage, persons who are presently residing together as if a family or who have resided together in the past as if a family, and persons who are parents of a child in common regardless of whether they have been married. With the exception of persons who have a child in common, the family or household members must be currently residing or have in the past resided together in the same single dwelling unit.

"Florida Housing" shall mean FLORIDA HOUSING FINANCE CORPORATION, a public corporation and a public body corporate and politic duly created and existing under the laws of the State of Florida, the successor in interest to the Florida Housing Finance Agency, and any agency or other entity of the State of Florida that shall hereafter succeed to the powers, duties and functions of Florida Housing.

"Gross Rent" shall mean any amount paid by a tenant in connection with the occupancy of a Residential Rental Unit, plus the cost of any services that are required to be paid by a tenant as a condition for occupancy, plus the cost of any utilities, other than telephone, for such unit. If any utilities (other than telephone) are paid directly by the tenant, "gross rent," also includes a utility allowance determined as set forth in this paragraph. "Gross Rent" does not include any payment under Section 8 of the United States Housing Act of 1937 or any comparable rental assistance program with respect to such Residential Rental Unit or to the occupants thereof, or any fee for supportive service that is paid to the owner of the unit on the basis of the low income status of the tenant of such Residential Rental Unit by any governmental program of assistance or by any tax-exempt organization if such program or organization provides assistance for rent and the amount of assistance provided for rent is not separable from the amount of assistance provided for supportive services within the meaning of Section 42(g)(2)(B) of the Code. For purposes of the foregoing, the allowable utility allowance is: (i) the United States Department of Housing and Urban Development ("HUD") utility allowances (except as provided in clause (iv) hereof) in the case of a building whose rents and utility allowances are reviewed by HUD on an annual basis; (ii) the applicable Public Housing Authority ("PHA") utility allowances established for the Section 8 Existing Housing Program (except as provided in clause (iv) hereof) in the case of a building occupied by one or more tenants receiving HUD rental assistance payments ("HUD Tenant Assistance"); (iii) in the case of a building for which there is neither HUD Tenant Assistance, nor an applicable HUD or RD utility allowance, the applicable PHA utility allowance; however, utility allowances based on estimates from local utility providers certifying the estimated costs of all covered utilities for units of comparable size and construction in the county where the building is located, determined in accordance with 26 CFR 1.42-10(b)(4)(ii)(B), may be obtained, in which case those estimates shall apply to all units of similar size and construction in the building; or (iv) the applicable RD utility allowance in the case of any Rent-Restricted Unit in a building where either the building receives RD housing assistance (including a building that is HUD-regulated) or any tenant receives RD housing assistance (including any Low-Income Tenant or Extremely Low-Income Tenant receiving HUD Tenant Assistance who resides in a building where the building or any other tenant receives RD housing assistance).

"Homeless" means a Family who lacks a fixed, regular, and adequate nighttime residence or a Family who has a primary nighttime residence that is:

- (a) A supervised publicly or privately operated shelter designed to provide temporary living accommodations, including welfare hotels, congregate shelters, and transitional housing;
- (b) An institution that provides a temporary residence for individuals intended to be institutionalized; or
- (c) A public or private place not designed for, or ordinarily used as, a regular sleeping accommodation for human beings.

The term does not refer to any individual imprisoned or otherwise detained pursuant to state or federal law.

"HUD" means the United States Department of Housing and Urban Development.

"Land" means the real property described in <u>Exhibit "A"</u> attached hereto and made a part hereof.

"Loan" means the mortgage loan in the original aggregate principal amount of \$6,275,000 from Florida Housing as lender to the Borrower as borrower with respect to the Development to be made in accordance with the Note, the Subaward Agreement and the Construction Loan Agreement and secured by the Mortgage for the purpose of providing a portion of the construction and permanent financing for the Development.

"Loan Documents" means this Agreement, the Mortgage, the Note, the Construction Loan Agreement, the Subaward Agreement and all other documents evidencing, guaranteeing or securing the Loan.

"Low-Income Tenants" shall mean individuals whose income is sixty percent (60%) or less of area median gross income (adjusted for family size) within the meaning of Section 42(g)(1) of the Code, as the same may be amended from time to time (but only to the extent such amendments apply to the Development). In no event, however, shall occupants of a unit be considered to be of low income if all the occupants are students (as defined in Section 152(f)(2) of the Code, but excluding from such definition households qualified for one of the exceptions in Section 42(i)(3)(D) of the Code).

"Low-Income Unit" shall mean any unit in a building if: (i) the unit is a Rent-Restricted Unit satisfying the requirements of Section 2 hereof, and (ii) the individuals occupying the unit are Low-Income Tenants (or the unit is held available for rental to Low-Income Tenants if previously rented to and occupied by Low-Income Tenants) as set forth in Section 3(a) hereof.

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"Mortgage" shall mean the Recapture Leasehold Mortgage and Security Agreement of even date herewith from the Borrower in favor of Florida Housing, granting a subordinate priority mortgage lien on and security interest in Borrower's leasehold interest in the Land, the Development and the rents and income therefrom and securing the obligations of the Borrower under the Subaward Agreement, the Construction Loan Agreement and the Note, as may be amended, modified or supplemented from time to time.

"Non-Profit" shall mean a qualified non-profit entity as defined in the Rule.

"Note" means the Subaward Promissory Note dated as of the date hereof, in the original aggregate principal amount of \$6,275,000, with the Borrower as payor and Florida Housing as payee thereunder, evidencing the Loan pursuant to the Loan Documents, as may be amended, modified or supplemented from time to time.

"Person with a Disability" means, pursuant to Section 3 of the Americans with Disabilities Act of 1990, an individual to which both of the following applies:

(i) the individual has a physical or mental impairment that substantially limits one or more of the major life activities of such individual, and

(ii) the individual is currently or was formerly regarded as having an existing record of such an impairment.

"RD" means the United States Department of Agriculture Rural Development.

"Related Person" to a person shall mean a relationship such that the "related person" bears a relationship to such person specified in Section 267(b) or Section 707(b)(1) of the Code, or the related person and such person are engaged in trades or businesses under common control within the meaning of Section 52(a)-(b) of the Code, except that for purposes hereof, the phrase "10 percent" shall be substituted for the phrase "50 percent" in applying Section 267(b) and Section 707(b)(1).

"Rent-Restricted Unit" shall mean a Residential Rental Unit where the Gross Rent with respect to such unit does not exceed thirty percent (30%) of the imputed income limitation applicable to such unit (or such higher limitation as provided by Section 42(g)(2)(E) of the Code). For purposes of the foregoing, the imputed income limitation applicable to a Residential Rental Unit is the income limitation set forth for Low-Income Tenants or Extremely Low-Income Tenants occupying the unit if the number of individuals occupying the unit are (x) one (1) individual, in the case of a unit that does not have a separate bedroom, and (y) one and one-half (1.5) individuals for each separate bedroom, in the case of a unit that has one or more separate bedrooms.

"Residential Rental Units" shall mean dwelling units made available for rental, and not ownership, by Low-Income Tenants, Extremely Low-Income Tenants and members of the general public, each of which units shall contain complete living facilities that are to be used other than on a transient basis together with facilities that are functionally related or subordinate to the living facilities. The units shall at all times be constructed and maintained in substantial accordance with the applicable building code standards of the County. For purposes of the foregoing, a unit that contains sleeping accommodations and kitchen and bathroom facilities and that is located in a building used exclusively to facilitate the transition of homeless individuals to independent living and in which a governmental entity or qualified nonprofit organization provides such individuals with temporary housing and supportive services designed to assist such individuals in locating and retaining permanent housing shall not be deemed to be a unit occupied on a transient basis within the meaning hereof.

"Rule" means Chapter 67-48, Florida Administrative Code, in effect as of August 6, 2009.

"Servicer" shall mean SELTZER MANAGEMENT GROUP, INC., a Florida corporation, or any subsequent entity appointed by Florida Housing to provide services specified in this Agreement and the Loan Documents.

"Special Needs Household" means a household consisting of a Family that is considered to be Homeless, a survivor of Domestic Violence, a Person with a Disability, or Youth Aging Out of Foster Care. These households require initial, intermittent or on-going supportive services from one or more community based service providers to obtain and retain stable, adequate and safe housing in their communities.

"Youth Aging Out of Foster Care" means youth or young adults participating in independent living transition services pursuant to Section 409.1451, Florida Statutes, and meeting the eligibility requirements pursuant to Section 409.1451(2)(b), Florida Statutes.

(b) All capitalized words and terms herein which are not otherwise defined herein shall have the same meanings ascribed to them in Section 42 of the Code, the Treasury Regulations thereunder, Florida Housing's rules, or the Subaward Agreement.

(c) The terms and phrases used in the Recitals of this Agreement have been included for convenience of reference only, in the meaning, construction and interpretation of all such terms and phrases shall be determined by reference to this Section 1. The titles and headings in this Agreement have been inserted for convenience of reference only and shall be determed to modify and restrict any other provisions of this Agreement.

(d) Unless the context clearly requires otherwise, words of masculine, feminine or neuter gender, as the case may be, shall be construed as including the other genders, and words of the singular number shall be construed to include the plural number, and vice versa. This Agreement and all of the terms and provisions hereof shall be construed to effectuate the purposes set forth in this Agreement and to sustain the validity hereof.

Section 2. <u>Qualified Low-Income Housing Development</u>. Florida Housing and the Borrower hereby declare their understanding, agreement and intent that, during the Compliance Period, the Development is to be owned, managed, and operated as a qualified low-income housing development as such phrase is defined in Section 42(g) of the Code, and in accordance with the

terms and conditions of the Exchange Program, this Agreement and the Loan Documents. To that end, the Borrower hereby represents, covenants and agrees as follows:

(a) That the Development is being constructed for purposes of providing a qualified low-income housing development, and the Borrower shall own, manage and operate the Development as a qualified low-income housing development all in accordance with Section 42 of the Code and the provisions herein; and

(b) That all of the Residential Rental Units in the Development shall be similarly constructed and each such unit shall contain complete facilities for living, sleeping, eating, cooking and sanitation for at least a single individual or a family; *provided, however*, that a unit that contains sleeping accommodations and kitchen and bathroom facilities and that is located in a building used exclusively to facilitate the transition of homeless individuals to independent living and in which a governmental entity or a qualified nonprofit organization provides such individuals with temporary housing and supportive services designed to assist such individuals in locating and retaining permanent housing shall not be deemed to be a unit occupied on a transient basis within the meaning of this Section 2(b); and

That, during the Compliance Period, none of the Residential Rental Units in the (c) Development shall at any time be utilized on a transient basis; except as provided in this Section 2(c), none of the Residential Rental Units in the Development shall ever be leased or rented for an initial period of less than one hundred eighty (180) days; and neither the Development nor any portion thereof shall ever be used as a hotel, motel, dormitory, fraternity house, sorority house, rooming house, hospital, sanitarium, nursing home, rest home, trailer court or trailer park, or health club or recreational facility (other than recreational facilities that are available only to tenants and their guests without charge for their use and that are customarily found in multifamily rental housing developments); provided, however, that a single-room occupancy unit shall not be treated as used on a transient basis merely because it is rented on a month-to-month basis; and provided, further, that a unit that contains sleeping accommodations and kitchen and bathroom facilities and that is located in a building used exclusively to facilitate the transition of homeless individuals to independent living and in which a governmental entity or a qualified nonprofit organization provides such individuals with temporary housing and supportive services designed to assist such individuals in locating and retaining permanent housing shall not be deemed to be a unit occupied on a transient basis within the meaning of this Section 2(c); and

(d) That, during the Compliance Period, the Residential Rental Units in the Development shall be leased and rented, or made available for rental on a continuous basis, to members of the general public; and the Borrower shall not give preference in renting Residential Rental Units in the Development to any particular class or group of persons, other than Low-Income Tenants and Extremely Low-Income Tenants as provided in this Agreement, and other than to Families as further described in Section 3(g) hereof; and

(e) That the Development shall consist of one (1) or more discrete edifices or other man-made construction, each consisting of an independent foundation, outer walls and roof, and containing four (4) or more Residential Rental Units and functionally-related facilities, all of which

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shall be: (x) owned by the same person for federal tax purposes; (y) located on a common tract of land or two (2) or more contiguous tracts of land; *provided, however*, that separate tracts of land that are separated only by a road, street, stream or similar property shall for purposes hereof be deemed to be contiguous; and (z) financed pursuant to a common plan of financing, and shall provide, at a minimum, the features, amenities and programs described in <u>Exhibit "B"</u> attached hereto; and

(f) That, during the Compliance Period, the Development shall not include a unit in a building where all Residential Rental Units in such building are not also included in the Development; and

(g) That, during the Compliance Period, the Borrower shall not convert the Development to condominium ownership; and

(h) That, during the Compliance Period, no part of the Development shall at any time be owned or used by a cooperative housing corporation; and

(i) That, during the Compliance Period, no unit in the Development shall be occupied by the Borrower or a Related Person to the Borrower at any time (x) unless such person resides in a unit in a building or structure which contains at least five (5) Residential Rental Units, or (y) except as provided in Section 42(i)(3)(E) of the Code; and

(j) That, during the Compliance Period, Borrower shall not refuse to lease a unit to a holder of a voucher or certificate of eligibility under Section 8 of the United States Housing Act of 1937 because of the status of the prospective tenant as such a holder; and

(k) That the Borrower shall not discriminate on the basis of race, religion, color, sex, familial status, national origin or disability in the lease, use or occupancy of the Development or in connection with the employment or application for employment of persons for the operation and management of the Development; *provided, however*, that nothing herein shall be deemed to preclude the Borrower from discrimination based on income in renting Residential Rental Units set aside for Low-Income Tenants and Extremely Low-Income Tenants in compliance with the requirements of the Code. The Borrower shall not discriminate on the basis of age nor shall the Borrower discriminate against minor dependents (except when units are specifically being held for the Elderly or a Special Needs Household, as defined in the Rule); and

(1) That the Borrower shall submit the certification required pursuant to Section 42(1) of the Code with respect to the first year of the Credit Period to the Treasury and Florida Housing as required by the Exchange Program and the Code; and

(m) That the Development shall be constructed, operated and maintained, as set forth in <u>Exhibit "B"</u> attached hereto and made a part hereof; and

(n) The Borrower hereby covenants and agrees that it will immediately withdraw from circulation any advertisement determined by Florida Housing to violate or be inconsistent with its policies, with respect to promoting rental housing for persons and families whose incomes are equal

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to or less than the respective amounts specified in this Agreement, and consents to the remedy of specific performance; and

(o) The Borrower must keep Florida Housing's compliance staff apprised of the progress of Development completion and advised as to the expected opening date of the Development. The Borrower and/or an authorized representative must attend a Florida Housing Compliance Training Workshop prior to the leasing of any unit; and

(p) That, during the Compliance Period, the Borrower shall comply with the Code, including:

- (i) Notwithstanding Section 3(a) below to the contrary, commencing with the issuance of the first certificate of occupancy for any building included in the Development, at least forty percent (40%) of the occupied and completed Residential Rental Units included in the Development shall be occupied by and rented to Low-Income Tenants or held available for rental to Low-Income Tenants.
- The Borrower shall obtain from each Low-Income Tenant and Extremely (ii) Low-Income Tenant and maintain on file a Tenant Income Certification pursuant to the requirements and procedures found in Florida Housing's Compliance Guidebook and HUD Handbook 4350.3 and Section 42 of the Code, as amended, immediately prior to the initial occupancy of a Residential Rental Unit in the Development by such tenant. The Borrower shall also obtain and maintain on file a Tenant Income Certification from each Low-Income Tenant and Extremely Low-Income Tenant (and from each tenant whose income is treated as continuing not to exceed the applicable income limit as provided in Section 2(p)(iii) below) to determine whether the then current income of such tenants (or such tenants whose income is treated as continuing not to exceed the applicable income limit as provided in Section 2(p)(iii) below) residing in the Development exceed the applicable income limits, adjusted for family size. In addition, the Borrower shall require each Low-Income Tenant and Extremely Low-Income Tenant (or tenant whose income is treated as continuing not to exceed the applicable income limit as provided in Section 2(p)(iii) below) to notify the Borrower of any change in household composition or student status. The Tenant Income Certification shall be in the form and contain such information as may be required by Florida Housing's rules, as the same may be, from time to time, amended by Florida Housing. The Borrower shall submit to Florida Housing an Annual Owner Certification (Form AOC-1) annually throughout the first fifteen (15) years of the Compliance Period. If the Development is occupied at the time of Loan closing, the initial Program Report shall be prepared as of the last day of the calendar month during which the Loan closing occurred. The initial Program Report shall be submitted to Florida Housing and the Servicer no later than the 15th day of the following month. The Servicer's

copy of the Program Report shall be accompanied by executed Tenant Income Certification copies for ten percent (10%) of the certified units. If the Development is not occupied at the time of Loan closing, the initial Program Report shall be prepared as of the last day of the calendar month during which rental of the initial unit occurred. The initial Program Report shall be submitted to Florida Housing and the Servicer no later than the 15th day of the following month. The Servicer's copy of the Program Report shall be accompanied by executed Tenant Income Certification copies for ten percent (10%) of the certified units. Subsequent Program Reports shall be prepared as of the last day of each calendar month and are due electronically to Florida Housing only no later than the 15th day of each month throughout the Compliance Period. Annually, for each year of the Compliance Period, on a date established by Florida Housing, provide the Servicer only with a copy of the Program Report accompanied by Tenant Income Certification copies for ten percent (10%) of the executed Tenant Income Certifications that were effective during the reporting year. Additional reports and information shall be submitted to Florida Housing and the Servicer at such other times as Florida Housing or the Servicer may, in their discretion, request.

- For purposes of complying with the requirements set forth in Section 2(p)(i) (iii) above, if the income of an individual or family resident in a Residential Rental Unit did not exceed the applicable income limit (adjusted for family size) at the commencement of such resident's occupancy, the income of such individual or family shall be treated as continuing to not exceed the applicable income limit as long as such Residential Rental Unit remains a Rent-Restricted Unit. The determination of whether the income of a household occupying a unit in the Development exceeds the applicable income limit shall be made at least annually on the basis of the current income of the household, except for any year if during such year no residential unit in the Development is occupied by a new household whose income exceeds the applicable income limit. A development which certifies 100% of its units as low-income shall perform one annual income recertification effective upon the first anniversary of any household's move-in or initial certification. No additional income recertification shall be required by Florida Housing. However, annual determination of student status shall be required for households comprised entirely of students. Should the annual income recertification of such households result in noncompliance with income occupancy requirements, the next available unit must be rented to a qualifying household in order to ensure continuing compliance of the Development.
- (iv) The Borrower shall maintain complete and accurate records pertaining to the Residential Rental Units occupied by and rented to (or held available for rental to) Low-Income Tenants and Extremely Low-Income Tenants for at least six (6) years following the indicated date of each such record and shall

permit any duly authorized representative of Florida Housing, the Servicer, the Treasury or the Internal Revenue Service to inspect the books and records of the Borrower pertaining to the Tenant Income Certifications and income substantiation materials of Low-Income Tenants and Extremely Low-Income Tenants (and such tenants whose income is treated as continuing not to exceed the applicable income limit as provided in Section 2(p)(iii) above) residing in the Development at any time during normal business hours.

(v) The Borrower shall immediately notify Florida Housing and the Servicer if at any time the Residential Rental Units in the Development are not occupied or available for occupancy as provided in Section 2(p)(iii) above.

Section 3. <u>Low-Income Tenants and Extremely Low-Income Tenants</u>; <u>Low-Income</u> <u>Units and Extremely Low-Income Units</u>. In order to satisfy the requirements of the Code, Florida Housing's rules and regulations, the Rule, the Exchange Program and the Loan Documents, the Borrower hereby represents, covenants and agrees that, during the Compliance Period:

Not later than the close of the first (1st) year of the Credit Period for each building (a) included in the Development, at least forty percent (40%) of the occupied and completed Residential Rental Units included in the Development shall be both Rent-Restricted Units and rented to and occupied by Low-Income Tenants, and after the initial rental occupancy of such Residential Rental Units by Low-Income Tenants, at least forty percent (40%) of the completed Residential Rental Units in the Development at all times shall be both Rent-Restricted Units and rented to and occupied by (or held available for rental to, if previously rented to and occupied by a Low-Income Tenant) Low-Income Tenants as required by Section 42(g)(1) of the Code. Further, Florida Housing has required and Borrower has agreed that at least one-hundred percent (100%) of the dwelling units must be occupied and rented to Low-Income Tenants. Not less than ten percent (10%) of the Residential Rental Units (16 units) in the Development shall be leased, rented or made available on a continuous basis to Extremely Low-Income Tenants whose adjusted household income is equal to or below twenty-eight percent (28%) of the area median income for the County where the household is located, and not less than ninety percent (90%) of the Residential Rental Units (remaining units) in the Development shall be leased, rented or made available on a continuous basis to Low-Income Tenants whose income is sixty percent (60%) or less of area median gross income (adjusted for family size) within the meaning of Section 42(g)(1) of the Code, as the same may be amended from time to time. The gross monthly rents for the Low-Income Units and the Extremely Low-Income Units shall not exceed thirty percent (30%) of the imputed income limitation applicable to such unit as defined in Section 1(a). Fifty percent (50%) of the total Extremely Low-Income Units (8 units) within the Development shall be set aside for Special Needs Households.

For purposes of complying with the foregoing requirements, if (x) the income of an individual or family resident in a Rent-Restricted Unit did not exceed the applicable income limit (adjusted for family size) at the commencement of such resident's occupancy, and (y) such unit continues to be a Rent-Restricted Unit, the income of such individual or family shall be treated as continuing to not exceed the applicable income limit. The determination of whether the income of a household occupying a unit in the Development exceeds the applicable income limit shall be made at

least annually on the basis of the current income of the household, except for any year if during such year no residential unit in the Development is occupied by a new household whose income exceeds the applicable income limit. A development which certifies 100% of its units as low-income shall perform one annual income recertification effective upon the first anniversary of any household's move-in or initial certification. No additional income recertification shall be required by Florida Housing. However, annual determination of student status shall be required for households comprised entirely of students. Should the annual income recertification of such households result in noncompliance with income occupancy requirements, the next available unit must be rented to a qualifying household in order to ensure continuing compliance of the Development.

(b) During each taxable year in the Compliance Period, the applicable fraction (as such term is defined in Section 42(c)(1)(B) and is used in Section 42(h)(6) of Code) shall not be less than the smaller of: (i) the unit fraction or (ii) the floor space fraction (as such terms are defined in Sections 42(c) of the Code).

(c) The Borrower shall not evict or terminate the tenancy of any tenant (including any tenant whose income is treated as continuing not to exceed the applicable income limit as provided in Section 3(a) above) of any Low-Income Unit or Extremely Low-Income Unit in the Development, other than for good cause, or increase the Gross Rent with respect to such Low-Income Units or Extremely Low-Income Units in excess of the amount allowable as Rent-Restricted Units.

The Borrower shall obtain from each Low-Income Tenant and Extremely Low-(d) Income Tenant and maintain on file a Tenant Income Certification pursuant to the requirements and procedures found in Florida Housing's Compliance Guidebook and HUD Handbook 4350.3 and Section 42 of the Code, as amended, immediately prior to the initial occupancy of a Residential Rental Unit in the Development by such Low-Income Tenant or Extremely Low-Income Tenant. The Borrower shall also obtain and maintain on file a Tenant Income Certification from each Low-Income Tenant and Extremely Low-Income Tenant (and from each tenant whose income is treated as continuing not to exceed the applicable income limit as provided in Section 3(a) above) to determine whether the then current income of such Low-Income Tenants or Extremely Low-Income Tenants (or such tenants whose incomes are treated as continuing not to exceed the applicable income limit as provided in Section 3(a) above) residing in the Development exceed the applicable income limits, adjusted for family size. In addition, the Borrower shall require each Low-Income Tenant and Extremely Low-Income Tenant (or tenant whose income is treated as continuing not to exceed the applicable income limit as provided in Section 3(a) above) to notify the Borrower of any change in household composition or student status. The Tenant Income Certification shall be in the form and contain such information as may be required by the Code and Florida Housing's rules, as the same may be from time to time amended by Florida Housing, or in such other form and manner as may be required by applicable rules, rulings, procedures, official statements, regulations or policies now or hereafter promulgated or proposed by the Treasury or the Internal Revenue Service with respect to Tax Credits. The Borrower shall submit to Florida Housing an Annual Owner Certification (Form AOC-1) annually throughout the first fifteen (15) years of the Compliance Period. If the Development is occupied at the time of Loan closing, the initial Program Report shall be prepared as of the last day of the calendar month during which the Loan closing occurred. The initial Program Report shall be submitted to Florida Housing and the Servicer no later than the 15th

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day of the following month. The Servicer's copy of the Program Report shall be accompanied by executed Tenant Income Certification copies for ten percent (10%) of the certified units. If the Development is not occupied at the time of Loan closing, the initial Program Report shall be prepared as of the last day of the calendar month during which rental of the initial unit occurred. The initial Program Report shall be submitted to Florida Housing and the Servicer no later than the 15th day of the following month. The Servicer's copy of the Program Report shall be accompanied by executed Tenant Income Certification copies for ten percent (10%) of the certified units. Subsequent Program Reports shall be prepared as of the last day of each calendar month and are due electronically to Florida Housing only no later than the 15th day of each month throughout the Compliance Period. Annually, for each year of the Compliance Period, on a date established by Florida Housing, provide the Servicer only with a copy of the Program Report accompanied by Tenant Income Certification copies for ten percent (10%) of the executed Tenant Income Certification shall be reporting year. Additional reports and information shall be submitted to Florida Housing and the Servicer at such other times as Florida Housing or the Servicer may, in their discretion, request.

(e) The Borrower shall maintain complete and accurate records pertaining to the Low-Income Units and Extremely Low-Income Units for at least six (6) years following the indicated date of each such record and shall permit any duly authorized representative of Florida Housing, the Servicer, the Treasury or the Internal Revenue Service to inspect the books and records of the Borrower pertaining to the Tenant Income Certifications and income substantiation materials of Low-Income Tenants and Extremely Low-Income Tenants (and such tenants whose income is treated as continuing not to exceed the applicable income limit as provided in Section 3(a) above) residing in the Development at any time during normal business hours.

(f) The Borrower shall immediately notify Florida Housing and the Servicer if at any time the Residential Rental Units in the Development are not occupied or available for occupancy as provided in Section 3(a) above.

(g) The units within the Development shall be rented to Families.

(h) Notwithstanding anything elsewhere in the Agreement, the Borrower undertakes, agrees and covenants that the Compliance Period shall continue for fifty (50) years, and its obligation to set aside ten percent (10%) of the Rent-Restricted Units for Extremely Low-Income Tenants and ninety percent (90%) of the Rent-Restricted Units for Low-Income Tenants shall likewise continue for fifty (50) years.

(i) The Borrower shall register the Development's units on Florida Housing's Affordable Housing Locator ("Locator"), an on-line, searchable database of affordable rental housing inventory, pursuant to Florida Housing's established guidelines set forth for the Locator, unless otherwise approved by Florida Housing in its sole discretion. Registration must take place prior to leasing any unit for newly constructed developments and no later than forty-five (45) days following acquisition of an existing development, and reporting shall continue throughout the Compliance Period. In the event participation by the Borrower is deemed to be unsatisfactory by Florida Housing in its sole discretion, the Development will be added to Florida Housing's Noncompliance Report.

### Section 4. Sale, Lease or Transfer of the Development or any Building.

The Borrower shall not enter into a sale, lease, exchange, assignment, conveyance, (a) transfer or other disposition (collectively, a "Disposition") of the Development or any building in the Development: (i) unless such Disposition is of all of a building in the Development; and (ii) without prior written notice to the Treasury and to Florida Housing, and the compliance with all rules and regulations of the Exchange Program, the Treasury and Florida Housing applicable to such Disposition. Additionally, to the extent required by the Code or the Exchange Program, prior to the expiration of the Compliance Period, any Disposition of a property affecting a Non-Profit entity shall be replaced by a qualified Non-Profit entity as defined herein. The Borrower shall notify Florida Housing in writing of the name and address of the person to whom any Disposition has been made within fourteen (14) days after the date thereof. It is hereby expressly stipulated and agreed that any Disposition of the Development or of any building in the Development by the Borrower in violation of this Section 4 shall be null, void and without effect, shall cause a reversion of title to the transferor Borrower, and shall be ineffective to relieve the Borrower of its obligations under this Agreement. The Borrower shall include, verbatim or by incorporation by reference, all requirements and restrictions contained in this Agreement in any deed or other documents transferring any interest in the Development or in any building in the Development to any other person or entity to the end that such transferee has notice of and is bound by such restrictions, and shall obtain the express written assumption of this Agreement by any such transferee.

The restrictions contained in Section 4(a) shall not be applicable to any of the (b) following: (1) any transfer pursuant to or in lieu of a foreclosure or any exercise of remedies (including, without limitation, foreclosure) under any mortgage on the Development; provided, however, that neither the Borrower nor any Related Person to the Borrower shall acquire any interest in the Development during the remainder of the Compliance Period; (2) any sale, transfer, assignment, encumbrance or addition of limited partnership interests in the Borrower; (3) grants of utility-related easements and governmental easements shown on the title policy approved by Florida Housing and any other easement and use agreements which may be consented to by Florida Housing and service-related leases or easements, such as laundry service leases or television cable easements, over portions of the Development; provided, however, the same are granted in the ordinary course of business in connection with the operation of the Development as contemplated by this Agreement; (4) leases of apartment units to tenants, including Low-Income Tenants and Extremely Low-Income Tenants, in accordance with this Agreement; (5) any sale or conveyance to a condemning governmental authority as a direct result of a condemnation or a governmental taking or a threat thereof; or (6) any change in allocations or preferred return of capital, depreciation or losses or any final adjustment in capital accounts (all of which may be freely transferred or adjusted by Borrower pursuant to Borrower's partnership agreement).

Notwithstanding the foregoing, any material change (33.3% or more of an interest in the Borrower, a general partner of the Borrower or member of the Borrower, as applicable) in the ownership structure of the Borrower shall require prior approval of the Florida Housing Board of Directors. Changes to limited partnership interests or non-managing limited liability company interests, as applicable, shall not require prior approval; however, the Borrower shall provide Florida

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Housing with notice of any such change in a majority of the limited partnership interests or nonmanaging limited liability company interests, as applicable.

(c) The Borrower shall not sell, lease (other than by residential leases in the ordinary course of business), transfer or otherwise dispose of any portion of the Development without the prior written consent of Florida Housing and in compliance with Section 67-48.030, Fla. Admin. Code. Notwithstanding the foregoing, the Development will continue to be owned and operated by the Borrower throughout the first fifteen (15) years of the Compliance Period. So long as the requirements of this Section for sale or transfer are satisfied, the Loan as to both principal and interest shall be assumable upon the sale, transfer or refinancing of the Development, subject to the following conditions:

- (i) The proposed transferee meets all specific applicant identity criteria (as specified in the Rule) which were required as conditions of the original Loan.
- (ii) The proposed transferee agrees to maintain all set-asides and other requirements of the Loan for the period originally specified or longer, and agrees to assume the Borrower's obligations under this Agreement and the Loan Documents.
- (iii) The proposed transferee and its application receives a favorable recommendation from Florida Housing's credit underwriter and approval by the Board of Directors of Florida Housing.

In the event the above-stated conditions are not met, the Loan as to both principal and interest, as well as all other obligations due or accrued under the Loan Documents, shall be due in full upon the sale, transfer or refinancing of the Development unless the consent of Florida Housing shall have been obtained or the transfer is otherwise permitted under the Loan Documents.

(d) The Borrower shall not refinance, increase the principal amount, or alter any terms or conditions of any mortgage superior or inferior to the Mortgage while the Loan is outstanding, without prior approval of Florida Housing's Board of Directors and in compliance with all applicable requirements of the Exchange Program.

Section 5. <u>Development Within Florida Housing's Jurisdiction</u>. The Borrower hereby represents and warrants that each building in the Development shall be located entirely within the limits of the County.

### Section 6. Term of this Agreement.

(a) This Agreement shall become effective upon the date first set forth above, and shall remain in full force and effect until the expiration of the Compliance Period or as otherwise provided in this Section 6. Upon the termination of this Agreement, upon request of any party hereto, Florida Housing and the Borrower or any successor party hereto shall execute a recordable document prepared by Florida Housing or its counsel further evidencing such termination.

The restrictions contained in Section 2 and Section 3 of this Agreement regarding the (b) use and operation of the Development and of each building in the Development shall automatically terminate in the event of involuntary noncompliance caused by fire, seizure, requisition, foreclosure or transfer of title by conveyance or assignment in lieu of foreclosure to an entity other than the Borrower or a Related Person of the Borrower (except as may otherwise be determined by the Treasury), change in a federal law or an action of a federal authority after the date hereof which prevents compliance with the covenants expressed herein, or condemnation or similar event (as determined by Florida Housing upon the advice of its counsel). In such event, upon the request and at the expense of the Borrower, the parties hereto shall execute an appropriate document in recordable form prepared by Florida Housing or its counsel to evidence such automatic termination. This Section 6(b) shall not apply (and the restrictions contained in Sections 2 and 3 shall thereafter apply) to the Development in the event that, subsequent to any involuntary noncompliance as described in this Section 6(b) but prior to the expiration of the Compliance Period, (x) a Related Person to the Borrower obtains an ownership interest in the Development for tax purposes, or (y) the Treasury determines that such foreclosure or transfer of title by conveyance or assignment in lieu of foreclosure is part of an arrangement to terminate this Agreement.

(c) The restrictions contained in Section 2 and Section 3 of this Agreement regarding the use and operation of the Development and of each building in the Development shall remain in effect throughout the Compliance Period of fifty (50) years.

(d) Notwithstanding the termination of the restrictions contained in Section 2 and Section 3 prior to the expiration of the Compliance Period, the Borrower (including any successor or assignee of the Borrower) shall not, prior to the end of the three (3) year period following such termination: (i) evict or terminate the tenancy of any existing tenant (including any tenant whose income is treated as continuing not to exceed the applicable income limit as provided in Section 3(a) above) of any Low-Income Unit or Extremely Low-Income Unit, other than for good cause, or (ii) increase the Gross Rent with respect to such Low-Income Units or Extremely Low-Income Units in excess of the amounts allowable as Rent-Restricted Units.

(e) Notwithstanding any other provisions of this Agreement, this entire Agreement, or any of the provisions or sections hereof, may be terminated upon agreement by Florida Housing and the Borrower if there shall have been received an opinion of counsel to Florida Housing that such termination is permitted under Section 42 of the Code or the Exchange Program.

(f) THROUGHOUT THE TERM OF THIS AGREEMENT, BORROWER ACKNOWLEDGES THAT FAILURE TO COMPLY WITH ALL EXCHANGE PROGRAM REQUIREMENTS MAY TRIGGER RECAPTURE, AND ANY DEBT DETERMINED TO BE SUBJECT TO SUCH RECAPTURE WILL BE A DEBT OWED TO THE UNITED STATES PAYABLE TO THE GENERAL FUND OF THE TREASURY AND ENFORCEABLE BY ALL AVAILABLE MEANS AGAINST ANY ASSETS OF THE BORROWER, INCLUDING FORECLOSURE OR OTHER REMEDIES UNDER THIS AGREEMENT, THE SUBAWARD AGREEMENT, THE MORTGAGE AND THE LOAN DOCUMENTS. NOTICE IS HEREBY GIVEN THAT THE SPECIFIC REQUIREMENTS OF THE EXCHANGE PROGRAM AND THE RECAPTURE EVENTS AND RECAPTURE AMOUNTS FOR WHICH THE BORROWER SHALL BE RESPONSIBLE, ARE SET FORTH IN THE SUBAWARD AGREEMENT, COPIES OF WHICH MAY BE OBTAINED FROM FLORIDA HOUSING.

Section 7. <u>Indemnification</u>. The Borrower hereby covenants and agrees that it shall indemnify, hold harmless and defend Florida Housing and its directors, officers, members, officials, employees and agents from and against (i) any and all claims arising from any act or omission of the Borrower or any of its agents, contractors, servants, employees or licensees in connection with the Loan Documents or the Development, or arising out of the construction, operation and/or management of the Development or the granting of the Loan to the Borrower; and (ii) all reasonable costs, counsel fees, expenses or liabilities incurred in connection with any such claim or proceeding brought thereon as such fees, costs, expenses or liabilities become due. In the event that any action or proceeding is brought against Florida Housing, or any of its directors, officers, members, officials, employees, or agents with respect to which indemnity may be sought hereunder, the Borrower, upon written notice from the indemnified party, shall assume the investigation and defense thereof, including the employment of counsel and the payment of all expenses. This provision shall survive the termination of this Agreement. The indemnified party shall have the right to participate in the investigation and defense thereof and may employ separate counsel with or without the approval and consent of the Borrower.

Section 8. Reliance. Florida Housing and the Borrower hereby recognize and agree that the representations and covenants set forth herein may be relied upon by all persons interested in the legality and validity of the Borrower's use of the Exchange Program Funds. In performing their duties and obligations hereunder, Florida Housing may rely upon statements and certificates of the Borrower, Low-Income Tenants and Extremely Low-Income Tenants believed in good faith to be genuine and to have been executed by the proper person or persons, and upon audits of the books and records of the Borrower pertaining to occupancy of the Development. No interlineations or manual alteration to the typed version of this Agreement shall be permitted unless initialed by all parties to the Agreement. In addition, Florida Housing may consult with its counsel, and the opinion of such counsel shall be full and complete authorization and protection with respect to any action taken or suffered by Florida Housing hereunder in good faith and in conformity with the opinion of such counsel. The Borrower shall reimburse Florida Housing for reasonable attorneys' fees and expenses incurred in obtaining the opinion of such counsel. In performing its duties and obligations hereunder, the Borrower may rely upon certificates of Low-Income Tenants and Extremely Low-Income Tenants reasonably believed to be genuine and to have been executed by the proper person or persons. The Borrower may rely on the rules, regulations, guidelines and policies of Florida Housing, the Treasury, and upon reasonable interpretations of the same.

Section 9. <u>Enforcement by Florida Housing and by Tenants</u>. If the Borrower defaults in the performance of its obligations under this Agreement or breaches any covenant, agreement or warranty of the Borrower set forth in this Agreement, and if such default or breach remains uncured for a period of sixty (60) days (or ninety (90) days for any default not caused by a violation of Section 2 or 3 hereof) after written notice thereof shall have been given by Florida Housing to the

Borrower (or for an extended period approved in writing by Florida Housing counsel (x) if such default or breach stated in such notice can be corrected, but not within such sixty (60) day (or ninety (90) day) period, and (y) if the Borrower commences such correction within such sixty (60) day (or ninety (90) day) period and thereafter diligently pursues the same to completion within such extended period), then Florida Housing may take whatever action at law or in equity or otherwise, whether for specific performance of any covenant in this Agreement, the Mortgage, or the Subaward Agreement or such other remedy as may be deemed most effectual by Florida Housing to enforce the obligations of the Borrower under this Agreement, including declaring all amounts due under the Note to be immediately due and payable, terminate all rights of the Borrower under this Agreement and subject to the Exchange Program requirements, exercise its right to recapture under the Loan Documents, or such other remedy as may be deemed most effectual by Florida Housing to enforce the obligations of the Borrower with respect to the Development. If a default by the Borrower under this Agreement is not cured within a time period acceptable to Florida Housing, Florida Housing may institute foreclosure proceedings against the Development, as provided in the Mortgage and subject at all times to the lien priority of any senior mortgage or encumbrance.

Notwithstanding any of the foregoing, Florida Housing shall have the right to seek specific performance of any of the covenants, agreements and requirements of this Agreement concerning the construction and operation of the Development and any person who satisfies the income limitations applicable to Low-Income Tenants or Extremely Low-Income Tenants hereunder (whether prospective, present or former occupants of any Residential Rental Unit in any building included in the Development, including any tenant whose income is treated as continuing not to exceed the applicable income limit as provided in Section 3(a) above) shall separately have the right to seek specific performance and otherwise enforce the requirements of Sections 3(b), 3(c) and 3(g) with respect to such building that is part of the Development.

The Borrower must obtain Florida Housing's approval of the management company selected to manage the Development. Florida Housing must be advised of any change in the Borrower's selection of a management company, and the company must be approved by Florida Housing prior to the firm assuming responsibility for the Development.

Florida Housing has the right to require the Borrower to remove any Manager or Managing Agent who does not require compliance with this Agreement upon such Manager's or Managing Agent's being given thirty (30) days' written notice of a violation, and such right shall be expressly acknowledged in any contract between the Borrower and any Manager or Managing Agent.

Florida Housing shall have the right to enforce this Agreement and require curing of defaults in shorter periods than specified above if Florida Housing counsel makes a reasonable determination that such shorter periods are necessary to comply with Section 42 of the Code and the Exchange Program.

#### Section 10. Recording and Filing: Covenants to Run with the Land.

(a) Upon execution and delivery by the parties hereto, the Borrower shall cause this Agreement and all amendments and supplements hereto to be recorded and filed in the official public

records of the County in such manner and in such other places as Florida Housing may reasonably request and shall pay all fees and charges incurred in connection therewith.

(b) This Agreement and the covenants herein shall run with the land and shall bind, and the benefits shall inure to, respectively, the Borrower, Florida Housing and the Treasury and their respective successors and assigns during the term of this Agreement.

(c) Upon reasonable notice, if there has been no event of default under this Agreement, Florida Housing shall furnish to the Borrower a statement in writing certifying that the Agreement is not in default.

Section 11. <u>Amendments Required by the Code and the Treasury</u>. To the extent that Section 42 of the Code or any amendments thereto and any final or temporary Treasury Regulations or Revenue Rulings thereunder shall impose requirements upon the ownership or operation of the Development more or less restrictive than those imposed by this Agreement, the Borrower and Florida Housing agree that this Agreement shall be deemed to be automatically amended to impose such additional or more restrictive requirements or to impose less restrictive requirements, as appropriate; *provided, however,* this Section 11 shall not affect requirements of this Agreement imposed by State law or agreed to by the Borrower that were the basis of Florida Housing's issuing the Loan to Borrower. The Borrower and Florida Housing shall execute, deliver and, if applicable, file of record any and all documents and instruments necessary in the reasonable opinion of counsel to Florida Housing to be in compliance with the provisions of Section 42 and all other provisions of the Code and Florida law relating to Tax Credits or the Exchange Program.

Section 12. <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of Florida.

Section 13. <u>Notice</u>. Any notice required to be given hereunder shall be given by personal delivery, by registered or certified U.S. Mail or by expedited delivery service at the addresses as specified below or at such other addresses as may be specified by notice to the other parties hereto, and any such notice shall be deemed received on the date of delivery, if by personal delivery or expedited delivery service, or upon actual receipt if sent by registered or certified U.S. Mail:

Florida Housing:

Florida Housing Finance Corporation
227 North Bronough Street, Suite 5000
Tallahassee, Florida 32301-1329
Attention: Kevin L. Tatreau, Director of Multifamily Development Programs
Phone: (850) 488-4197
Fax: (850) 488-9809 with a copy to:

Borrower:

with a copy to:

with a copy to:

with a copy to:

Cohen & Grigsby, P.C. 625 Liberty Avenue Pittsburgh, Pennsylvania 15222 Attention: Michael H. Syme, Esquire Fax: (412) 297-1990

Nabors, Giblin & Nickerson, P.A.

Attention: Junious D. Brown III, Esq.

c/o Carlisle Development Group, LLC 2950 SW 27<sup>th</sup> Avenue, Suite 200

Stearns Weaver Miller Weissler Alhadeff

Attention: Brian McDonough, Esquire

1500 Mahan Drive, Suite 200 Tallahassee, Florida 32308

Phone: (850) 224-4070 Fax: (850) 224-4073

Ehlinger Apartments, Ltd.

Attention: Matthew S. Greer Phone: (305) 476-8118 Fax: (305) 476-1557

& Sitterson, P.A. 150 W. Flagler Street, Suite 2200

BBC-Ehlinger Apartments, Inc.

Lauderdale Lakes, Florida 33319 Attention: Chief Executive Officer

Miami, Florida 33133

Miami, Florida 33130

Phone: (305) 789-3308 Fax: (305) 789-3395

4780 North State Road 7

Fax: (954) 535-0407

Tax Credit Investor:

U.S.A. Institutional Tax Credit Fund LXXI L.P. c/o The Richman Group Affordable Housing Corporation 340 Pemberwick Road Greenwich, Connecticut 06831 Attention: Joanne D. Flanagan, Esquire Phone: (203) 413-0320 Fax: (203) 869-9543 Servicer:

Seltzer Management Group, Inc. 17633 Ashley Drive Panama City Beach, Florida 32413 Attention: Ben Johnson Phone: (850) 233-3616 Fax: (850) 233-1429

Section 14. <u>Severability</u>. If any provision of this Agreement shall be held by any court of competent jurisdiction to be invalid, illegal or unenforceable, such provision shall be deemed omitted from this Agreement and the validity, legality and enforceability of the remaining portions of this Agreement shall remain in full force and effect, but such holding shall not affect the validity, legality or enforceability of such provision under other, dissimilar facts or circumstances.

Section 15. <u>Multiple Counterparts</u>. This Agreement may be executed in multiple counterparts, all of which shall constitute one and the same instrument and each of which shall be deemed to be an original.

Section 16. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of each of the parties and the Treasury and their successors and assigns, but this provision shall not be construed to permit assignment by the Borrower without the written consent of Florida Housing.

[COUNTERPART SIGNATURE PAGES TO FOLLOW]

## COUNTERPART SIGNATURE PAGE TO EXTENDED LOW-INCOME HOUSING AGREEMENT

## (East Village f/k/a Ehlinger Apartments / Tax Credit Exchange Program / RFP 2010-04 and 2010-14 / 2009-146C / 2010-045CX)

**IN WITNESS WHEREOF**, Florida Housing and the Borrower have executed this Agreement as of the date first set forth above.

WITNESSES:

Print: <u>Karla Brown</u> Bluke C. Post Print: <u>Blake C. Poston</u> FLORIDA HOUSING FINANCE CORPORATION

By:

Kevin L. Tatreau Director of Multifamily Development Programs

Address:

227 N. Bronough Street, Suite 5000 Tallahassee, Florida 32301-1329

[SEAL]

## STATE OF FLORIDA COUNTY OF LEON

The foregoing instrument was acknowledged before me this <u>19</u><sup>th</sup> day of November, 2010, by KEVIN L. TATREAU, as Director of Multifamily Development Programs of the FLORIDA HOUSING FINANCE CORPORATION, a public corporation and a public body corporate and politic duly created and existing under the laws of the State of Florida, on behalf of Florida Housing. Said person is personally known to me or has produced a valid driver's license as identification.



Notary Public; State of Florida Print Name:\_\_\_\_\_ My Commission Expires:\_\_\_\_

My Commission No.:\_\_

## COUNTERPART SIGNATURE PAGE TO EXTENDED LOW-INCOME HOUSING AGREEMENT

## (East Village f/k/a Ehlinger Apartments / Tax Credit Exchange Program / RFP 2010-04 and 2010-14 / 2009-146C / 2010-045CX)

**IN WITNESS WHEREOF**, Florida Housing and the Borrower have executed this Agreement as of the date first set forth above.

WITNESSES:

EHLINGER APARTMENTS, LTD., a Florida limited partnership

nnis Print: Marlene Sanchez Print:

By: CDG Ehlinger Apartments, LLC, a Florida limited liability company, its managing

general partner By:

Matthew S. Greer, Manager

Address:

2950 SW 27<sup>th</sup> Avenue, Suite 200 Miami, Florida 33133

[SEAL]

## STATE OF FLORIDA COUNTY OF MIAMI-DADE

The foregoing instrument was acknowledged before me this 2 day of November, 2010, by MATTHEW S. GREER, as Manager of CDG EHLINGER APARTMENTS, LLC, a Florida limited liability company, the managing general partner of EHLINGER APARTMENTS, LTD., a Florida limited partnership, on behalf of the limited liability company and limited partnership. Said person is personally known to me or has produced a valid driver's license as identification.

MARLENE CASAR SANCHEZ Comm# DD0689789 Expires 10/19/2011 Florida Notary Assn., Inc

Notary Public; State SEPlorida				
Print Name:				
My Commission Expires:				
My Commission No.:				

# EXHIBIT "A"

## **LEGAL DESCRIPTION**

EHLINGER APARTMENTS, according to the Plat thereof, as recorded in Plat Book 179, at Page 122, of the Public Records of Broward County, Florida.

### EXHIBIT "B"

## (EAST VILLAGE F/K/A EHLINGER APARTMENTS / TAX CREDIT EXCHANGE PROGRAM / RFP 2010-04 AND 2010-14 / 2009-146C / 2010-045CX) BROWARD COUNTY DESCRIPTION OF FEATURES AND AMENITIES

A. The Development will consist of:

One-hundred fifty-five (155) garden apartment units located in 8 residential buildings.

Unit Mix:

Six (6) one bedroom/ one bath units containing a minimum of 553 square feet of heated and cooled living area

Six (6) two bedroom/ two bath units containing a minimum of 1097 square feet of heated and cooled living area

Forty-two (42) two bedroom/ two bath units containing a minimum of 1,107 square feet of heated and cooled living area

Thirty-seven (37) two bedroom/ two bath units containing a minimum of 960 square feet of heated and cooled living area

Ten (10) two bedroom/ two bath units containing a minimum of 979 square feet of heated and cooled living area

Thirty-two (32) three bedroom/ two bath units containing a minimum of 1,250 square feet of heated and cooled living area

Two (2) three bedroom/ two bath units containing a minimum of 1,285 square feet of heated and cooled living area

Twenty (20) three bedroom/ two and one-half bath units containing a minimum of 1,285 square feet of heated and cooled living area

155 Total Units

The Development is to be constructed in accordance with the final plans and specifications approved by the appropriate city or county building or planning department or equivalent agency, and approved as reflected in the Pre-Construction Analysis prepared for Florida Housing or its Servicer, unless a change has been approved in writing by Florida Housing or

its Servicer. The Development will conform to requirements of local, state & federal laws, rules, regulations, ordinances, orders and codes, Federal Fair Housing Act and Americans with Disabilities Act ("ADA"), as applicable.

- **B.** Each unit will be fully equipped with the following:
  - 1. Air conditioning in all units (window units are not allowed; however, through-wall units are permissible for rehabilitation)
  - 2. Window treatments for each window and glass door inside each unit
  - 3. Termite prevention and pest control throughout the entire affordability period
  - 4. Peephole on all exterior doors
  - 5. Exterior lighting in open and common areas
  - 6. Cable or satellite TV hook-up in all units
  - 7. Full-size range, oven and refrigerator in all units
  - 8. At least two full bathrooms in all 3 bedroom or larger new construction units
  - 9. Bathtub with shower in at least one bathroom in at least 90% of the new construction, non-Elderly units
- C. The Borrower has committed to provide the following features in each new construction unit:
  - 1. Ceramic tile bathroom floors in all units
  - 2. Microwave oven in each unit
  - 3. Marble window sills in all units
  - 4. At least 1.5 bathrooms (one full bath and one with at least a toilet and sink) in all 2 bedroom new construction units
  - 5. Dishwasher in all new construction units
- **D**. The Borrower has committed to the following amenities in the Development:
  - 1. Thirty year expected life roofing on all buildings
  - 2. Exercise room with appropriate equipment

- 3. Community center or clubhouse
- 4. Playground/tot lot, accessible to children with disabilities (must be sized in proportion to Development's size and expected resident population with age-appropriate equipment)
- 5. Outside recreation facility: Bocce Ball Court
- 6. Library consisting of a minimum of 100 books and 5 current magazine subscriptions
- 7. Computer lab on-site with a minimum of one computer per 50 units, with basic word processing, spreadsheets and assorted educational and entertainment software programs and at least one printer
- 8. Laundry hook-ups and space for full-size washer and dryer inside each unit
- 9. Laundry facilities with full-size washers and dryers available in at least one common area on site
- **E.** The Borrower has committed to provide the following energy conservation features for all buildings in the Development:
  - 1. Air conditioning with a minimum SEER rating of 15
  - 2. Electric water heater with energy factor of .93 or better
  - 3. Wall insulation of a minimum of R-7 for masonry/concrete block construction
  - 4. All windows single-pane with shading coefficient of .67 or better
  - 5. Energy Star certified refrigerator and dishwasher in each unit
  - 6. Ceiling fans in all bedrooms and living area in each unit
- **F.** The Borrower has committed to provide the following 10 Green Building options for this Development:
  - 1. Programmable thermostats in each unit
  - 2. Energy Star rated reversible ceiling fans in all bedrooms and living areas
  - 3. Showerheads that use less than 2.5 gallons of water per minute
  - 4. Faucets that use 2 gallons of water per minute or less in the kitchen and all bathrooms
  - 5. Toilets that have dual flush options which include 1.6 gallons of water or less

- 6. Energy Star qualified lighting in all open and common areas
- 7. Motion detectors on all outside lighting that is attached to the units
- 8. Low VOC paint (less than 50 grams per gallon) in all units and common areas
- 9. Energy Star rating for all refrigerators, dishwashers and washing machines that are provided by the Applicant
- 10. Installation of daylight sensors or timers on all outdoor lighting
- G. The Borrower has committed to provide the following Resident Programs:
  - 1. Welfare to Work or Self-Sufficiency Type Programs The Borrower commits to actively seek residents who are participating in or who have successfully completed the training provided by these types of programs.

#### 2. Homeownership Opportunity Program

Financial Assistance with Purchase of a Home: Borrower commits to provide a financial incentive for the purchase of a home which includes the following provisions:

- the incentive must be applicable to the home selected by the resident and may not be restricted to or enhanced by the purchase of homes in which the Borrower, Developer, or other related party has an interest;
- the incentive must not be less than five percent (5%) of the rent for the resident's unit during the resident's entire occupancy (Note: Resident will receive the incentive for all months for which the resident is in compliance with the terms and conditions of the lease. Damages to the unit in excess of the security deposit will be deducted from the incentive.);
- the benefit must be in the form of a gift or grant and may not be a loan of any nature;
- the benefits of the incentive must accrue from the beginning of occupancy;
- the vesting period can be no longer than 2 years of continuous residency; and
- no fee, deposit or any other such charge can be levied against the resident as a condition of participation in this program.
- 3. First Time Homebuyer Seminars Borrower or its Management Agent must arrange for and provide, at no cost to the resident, in conjunction with local realtors or lending institutions, semiannual on-site seminars for residents interested in becoming homeowners. Electronic media, if used, must be used in conjunction with live instruction.
- 4. Job Training Borrower or its Management Agent must provide, at no cost to the resident, regularly scheduled classes in keyboarding, computer literacy, secretarial skills or other useful job skills, which will be provided at least once each quarter. If the training is not provided on-site, transportation at no cost to the resident must be provided. Electronic media, if used, must be used in conjunction with live instruction.

- 5. Health and Nutrition Classes At least 8 hours per year, provided on site at no cost to the residents. Electronic media, if used, must be used in conjunction with live instruction.
- 6. Financial Counseling This service must be provided by the Borrower or its Management Agent, at no cost to the resident, and must include the following components: must be regularly scheduled at least once each quarter; must include tax preparation assistance by qualified professionals; must include educational workshops on such topics as "Learning to Budget," "Handling Personal Finances," "Predatory Lending," or "Comparison Shopping for the Consumer." Electronic media, if used, must be used in conjunction with live instruction.
- 7. Resident Assistance Referral Program The Borrower or its Management Agent will make available to residents information about services such as crisis intervention, individual and family needs assessment, problem solving and planning, appropriate information and referral to community resources and services based on need, monitoring of ongoing ability to retain self sufficiency, and advocacy to assist clients in securing needed resources. This service must be provided at no cost to the resident. Electronic media, if used, must be used in conjunction with live instruction.
- 8. Life Safety Training The Borrower or its Management Agent must provide courses such as fire safety, first aid (including CPR), etc., on-site, at least twice each year, at no cost to the resident. Electronic media, if used, must be used in conjunction with live instruction.

# EXHIBIT "C"

# ELI COUNTY CHART

(RFP 2010-04)					
2010 ELI County Chart					
County	ELI Set-Aside AMI level	County	ELI Set-Aside AMI level		
Alachua	35%	Lee	33%		
Baker	35%	Leon	33%		
Bay	40%	Levy	45%		
Bradford	40%	Liberty	45%		
Brevard	33%	Madison	45%		
Broward	28%	Manatee	33%		
Calhoun	45%	Marion	40%		
Charlotte	40%	Martin	33%		
Citrus	'45%	Miami-Dade	33%		
Clay	30%	Monroe	28%		
Collier	28%	Nassau	30%		
Columbia	45%	Okaloosa	30%		
De Soto	45%	Okeechobee	45%		
Dixie	45%	Orange	33%		
Duval	30%	Osceola	33%		
Escambia	35%	Palm Beach	28%		
Flagler	35%	Pasco	35%		
Franklin	45%	Pinellas	35%		
Gadsden	33%	Polk	40%		
Gilchrist	35%	Putnam	45%		
Glades	45%	St. Johns	30%		
Gulf	45%	St. Lucie	33%		
Hamilton	45%	Santa Rosa	35%		
Hardee	45%	Sarasota	33%		
Hendry	45%	Seminole	33%		
Hernando	35%	Sumter	40%		
Highlands	45%	Suwannee	45%		
Hillsborough	35%	Taylor	45%		
Holmes	45%	Union	45%		
Indian River	35%	Volusia	40%		
Jackson	45%	Wakulla	40%		
Jefferson	33%	Walton	40%		
Lafayette	45%	Washington	45%		
Lake	33%				

CFN # 109597281, OR BK 47391 Page 1297, Page 1 of 5, Recorded 09/22/2010 at 12:54 PM, Broward County Commission, Deputy Clerk ERECORD

Return recorded copy to: Development and Environmental Regulation Division Environmental Protection and Growth Management Department Governmental Center West 1 North University Drive Building A, Suite 102 Plantation, FL\_33324 Document prepared by: Evangeline G. Kalus Development and Environmental Regulation Division

Development and Environmental Regulation Division Environmental Protection and Growth Management Department Governmental Center West 1 North University Drive Building A, Suite 102 Plantation, FL 33324

### DECLARATION OF RESTRICTIVE COVENANTS (AFFORDABLE HOUSING)

This Declaration of Restrictive Covenants, made this <u>\_l6th</u> day of <u>\_September</u>, 2010, by Broward County Housing Authority, a public body corporate and politic, hereinafter referred to as "OWNER".

WHEREAS, OWNER is the fee title owner of that certain real property known as the <u>Ehlinger Apartments Plat</u> ("Plat"), located in Broward County, Florida, and legally described in Exhibit "A," attached hereto and incorporated herein (the "Property"); and

WHEREAS, OWNER hereby covenants that OWNER is lawfully seized of said Property in fee simple; that the Property is free and clear of all encumbrances that are inconsistent with the terms of this Declaration and all mortgagees, if any, have been joined or subordinated; that OWNER has good right and lawful authority to make this Declaration; and that OWNER agrees to fully warrant and defend this Declaration against the claims of all persons whomsoever; and

WHEREAS, OWNER intends to build affordable housing units on the Property and has applied to BROWARD COUNTY for the waiver of <u>One Hundred Five Thousand Nine</u> <u>Hundred and Thirty-Six Dollars and 0/100 (\$105,936)</u> in impact and/or administrative fees related to the Plat; and

WHEREAS, pursuant to Section 5-184 of the Broward County Land Development Code, a condition of waiving the impact and/or administrative fees for affordable housing is that OWNER must reasonably ensure that affordable housing units are rented or sold to persons meeting the income limitations defined in Section 5-201 of the Broward County Code of Ordinances; and WHEREAS, OWNER, in fulfillment of that obligation hereby places certain restrictions on the use of the Property; NOW, THEREFORE:

- 1. The recitals set forth above are true and correct and are incorporated into these restrictive covenants.
- 2. OWNER hereby declares that the Property shall be held, maintained, transferred, sold, conveyed, and owned subject to the following designations and restrictive covenants:

OWNER hereby agrees <u>One Hundred Five Thousand Nine Hundred and Thirty-Six</u> <u>Dollars and 0/100 (\$105,936)</u> in impact and/or administrative fees have been waived for the Plat for the construction of:

<u>3 townhouse units and 13 garden apartments</u> <u>97 townhouse units and 42 garden apartments</u> low income units

within the Plat. OWNER shall ensure that the aforementioned units shall be sold and rented to persons meeting the applicable income limitations, as defined in Section 5-201 of the Broward County Code of Ordinances.

- 3. This Declaration of Restrictive Covenants shall be recorded in the Public Records of Broward County, Florida, and shall run with the Property at the specified income level(s) for a period of at least:
- Twenty (20) years for rental housing, or
- Ten (10) years for owner-occupied housing.
- 4. BROWARD COUNTY, at the request of OWNER or its successor, shall cause a release to be recorded in the Official Records of Broward County, Florida upon payment of all applicable impact fees at the rate in effect at the time of the request for the release of the restrictive covenant prior to the above referenced time periods.
- 5. BROWARD COUNTY, through its Board of County Commissioners, its successors and assigns, is the beneficiary of these restrictive covenants and as such, BROWARD COUNTY may enforce these restrictive covenants by an action at law or in equity against any person or persons, entity or entities, violating or attempting to violate the terms of these restrictions. Additionally, BROWARD COUNTY may institute foreclosure proceedings against the Property for the amount of fees that OWNER is bound to repay.
- 6. Any failure of BROWARD COUNTY to enforce these restrictive covenants shall not be deemed a waiver of the right to do so thereafter.

- 7. Invalidation of any one of these restrictive covenants by judgment or court order shall in no way affect any other conditions which remain in full force and effect.
- 8. This Declaration of Restrictive Covenants shall be recorded in the Public Records of Broward County, Florida, and shall become effective upon recordation.

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CFN # 109597281, OR BK 47391 PG 1300, Page 4 of 5

### **OWNER-CORPORATION/PARTNERSHIP**

Witnesses: anature)

Jarbara (Signature)

BARBARA. MilleR

(Print Name)

BROWARD COUNTY HOUSING AUTHORITY, a public body corporate and politic

Kevin Cregan, Chief Executive Officer (Print Name of Owner)

Print Address: 4780 North State Road 7

Lauderdale Lakes, Florida 33319

16th day of September , 2010

### **ACKNOWLEDGMENT - CORPORATION/PARTNERSHIP**

STATE OF FLORIDA ) ) SS COUNTY OF BROWARD )

The foregoing instrument was acknowledged before me this 16 day of Saturated 2010, by Kevin Cregan, as Chief Executive Officer of the Broward County Housing Authority, a public body corporate and politic, on behalf of the public body corporate and politic. He is 🗹 personally known to me, or 🗌 produced identification. Type of identification produced

**NOTARY PUBLIC:** 

Glover

Print name: DEATTOR GLASER

My commission expires: June 9, 2014

CAF#356-A Rev. 11/6/08 MIADOCS 4662727 1

(Seal)

DEATTRA GLASER MY COMMISSION # DD 992058 EXPIRES: June 9, 2014 Bonded Thru Notary Public Underwriters CFN # 109597281, OR BK 47391 PG 1301, Page 5 of 5

# EXHIBIT "A"

# **LEGAL DESCRIPTION**

All of the Ehlinger Apartments Plat as recorded in Plat Book <u>179</u> Page <u>122</u> of the public records of Broward County, Florida.

Return recorded copy to:

Planning and Redevelopment Division 1 North University Drive, Suite 102A Plantation, Florida 33324

Document prepared by: Keith M. Poliakoff, Esquire Arnstein & Lehr, LLP 200 E. Las Olas Blvd., Suite 1000 Ft. Lauderdale, FL 33301

## DECLARATION OF RESTRICTIVE COVENANTS (AFFORDABLE HOUSING)

This Declaration of Restrictive Covenants, made this  $\underline{4}$  day of  $\underline{4}$  day of  $\underline{4}$  and  $\underline{4}$  and  $\underline{4}$  day of  $\underline{4}$  as MORTGAGEE (if property described in Exhibit "A" is encumbered by a mortgage).

WHEREAS, OWNER is the fee title owner of that certain real property known as the Oakland Preserve Plat ("Plat"), located in Broward County, Florida, and legally described in Exhibit "A," attached hereto and incorporated herein (the "Property"); and

WHEREAS, OWNER hereby covenants that OWNER is lawfully seized of said Property in fee simple; that the Property is free and clear of all encumbrances that are inconsistent with the terms of this Declaration and all mortgagees have been joined or subordinated; that OWNER has good right and lawful authority to make this Declaration; and that OWNER agrees to fully warrant and defend this Declaration against the claims of all persons whomsoever; and

WHEREAS, OWNER intends to build affordable housing units on the Property and has applied to BROWARD COUNTY for the waiver of One Hundred and Four Thousand Dollars and 0/100 (\$104,000.00) in impact and/or administrative fees related to the Plat; and

WHEREAS, pursuant to Section 5-184 of the Broward County Land Development Code, a condition of waiving the impact and/or administrative fees for affordable housing is that OWNER must reasonably ensure that affordable housing units are rented or sold to persons meeting the income limitations defined in Section 5-201 of the Broward County Code of Ordinances; and

WHEREAS, OWNER, in fulfillment of that obligation hereby places certain restrictions on the use of the Property; NOW, THEREFORE:

1. The recitals set forth above are true and correct and are incorporated into these restrictive covenants.

CAF#356-A Rev.

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, <sup>1</sup>

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2. OWNER hereby declares that the Property shall be held, maintained, transferred, sold, conveyed, and owned subject to the following designations and restrictive covenants:

OWNER hereby agrees that One Hundred and Four Thousand Dollars and 0/100 (\$104,000.00) in impact and/or administrative fees have been waived for the Plat for the construction of:

8 very low income units

within the Plat. OWNER shall ensure that the aforementioned units shall be sold and rented to persons meeting the applicable income limitations, as defined in Section 5-201 of the Broward County Code of Ordinances.

- 3. This Declaration of Restrictive Covenants shall be recorded in the Public Records of Broward County, Florida, shall become effective upon recordation, and shall run with the Property at the specified income level(s) for a period of at least:
- $\square$  Twenty (20) years for rental housing, or
- Ten (10) years for owner-occupied housing.
- 4. BROWARD COUNTY, at the request of OWNER or its successor, shall cause a release to be recorded in the Official Records of Broward County, Florida upon payment of all applicable impact fees at the rate in effect at the time of the request for the release of the restrictive covenant prior to the above referenced time periods.
- 5. BROWARD COUNTY, through its Board of County Commissioners, its successors and assigns, is the beneficiary of these restrictive covenants and as such, BROWARD COUNTY may enforce these restrictive covenants by an action at law or in equity against any person or persons, entity or entities, violating or attempting to violate the terms of these restrictions. Additionally, BROWARD COUNTY may institute foreclosure proceedings against the Property for the amount of fees that OWNER is bound to repay.
- 6. Any failure of BROWARD COUNTY to enforce these restrictive covenants shall not be deemed a waiver of the right to do so thereafter.
- 7. Invalidation of any one of these restrictive covenants by judgment or court order shall in no way affect any other conditions which remain in full force and effect.

8.

(a) If there is a mortgage against the Property described in Exhibit "A," MORTGAGEE hereby agrees that the Mortgage it holds from OWNER recorded in Official Records Book \_\_\_\_\_, Page \_\_\_\_, of the Public Records of Broward County, Florida, all of which encumber the Property described herein shall be and are subordinate to the restrictive covenants set forth above, restricting the use of the real Property for the time periods set forth above.

(b) In the event of a foreclosure whereby MORTGAGEE takes title to the Property, MORTGAGEE may request the release of the restrictive covenant restricting the Property included in Exhibit "A." The County Administrator is authorized to execute a release of the restrictive covenant upon payment of all applicable impact fees at the rate in effect at the time of the request for the release of the restrictive covenant.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, OWNER and MORTGAGEE have executed this Declaration of Restrictive Covenants and Subordination as follows:

## **OWNER/INDIVIDUAL**

Witnesses:

· · · · · ·

Some Some (Signature) Print name: Szuga (Signature) Print name:

Broward County Housing Authority Name of Owner (Signature) Print name: ANN Deibert Print address: 4780 N. State Rd 7 LAUDERDALE LAKES, FL 33319 day of HUGUST . 2015

#### **ACKNOWLEDGMENT - INDIVIDUAL**

STATE OF FLORIDA ) ) SS. COUNTY OF BROWARD )

	day of who is
personally known to me, or	
produced identification. Type of identification produced	- 1.0



1 LIEnsl

NOTARY PUBLIC:

My commission expires:



· '

#### EXHIBIT "A"

#### LEGAL DESCRIPTION

THE SOUTH HALF (S 1/2) OF THE NORTHEAST QUARTER (NE 1/4) OF THE NORTHWEST QUARTER (NW 1/4) OF THE SOUTHEAST QUARTER (SE 1/4) OF SECTION 22, TOWNSHIP 49 SOUTH, RANGE 42 EAST, SAID LANDS SITUATE, LYING AND BEING IN BROWARD COUNTY, FLORIDA.

LESS A PARCEL OF LAND IN THE SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼ OF SECTION 22, TOWNSHIP 49 SOUTH, RANGE 42 EAST, SAID PARCEL BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHWEST CORNER OF SAID SOUTH ½ OF NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼: THENCE RUN NORTH 89°47'48" EAST (ON AN ASSUMED BEARING) 50.01 FEET ALONG THE NORTH LINE OF SAID SOUTH 1/2 OF NORTHEAST 1/4 OF THE NORTHWEST 1/4 OF THE SOUTHEAST 1/4: THENCE RUN DUE SOUTH 11.05 FEET ALONG A LINE PARALLEL TO THE WEST LINE OF SAID SOUTH ½ OF NORTHEAST ¼ OF THE NORTHWEST 1/4 OF THE SOUTHEAST 1/4. TO A POINT OF CURVATURE OF A CURVE TO THE RIGHT AND THE POINT OF BEGINNING; THENCE ALONG THE ARC OF SAID CURVE TO THE RIGHT. HAVING A RADIUS OF 1025 FEET AND A CENTRAL ANGLE OF 9°04'08", RUN SOUTHERLY 162.24 FEET, TO A POINT OF REVERSE CURVATURE; THENCE ALONG THE ARC OF A CURVE TO THE LEFT, HAVING A RADIUS OF 975 FEET AND A CENTRAL ANGLE OF 9°04'08". RUN SOUTHERLY 154.32 FEET; THENCE RUN NORTH 10°38'10" EAST 138.97 FEET; THENCE RUN DUE NORTH 178.50 FEET TO THE POINT OF BEGINNING. SAID LANDS SITUATE IN THE CITY OF OAKLAND PARK, BROWARD COUNTY, FLORIDA.

LESS THE EAST TWENTY-FIVE FEET (25') OF THE SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼ , EXCEPTING THEREFROM THAT PORTION DESCRIBED AS FOLLOWS:

BEGINNING AT THE SOUTHWEST CORNER OF SAID SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼; THENCE RUN NORTHERLY 337.55 FEET, TO THE NORTHWEST CORNER OF SAID SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼; THENCE RUN EASTERLY 50.01 FEET ALONG THE NORTH LINE OF SAID SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼; THENCE RUN SOUTH 11.05 FEET ALONG A LINE PARALLEL TO THE WEST LINE OF SAID SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼ TO A POINT OF CURVATURE OF A CURVE TO THE RIGHT; THENCE ALONG THE ARC OF SAID CURVE TO THE RIGHT, HAVING A RADIUS OF 1025 FEET AND

CAF#356-A Rev.



A CENTRAL ANGLE OF 9°04'08", RUN SOUTHERLY 162.24 FEET TO A POINT OF REVERSE CURVATURE; THENCE ALONG THE ARC OF A CURVE TO THE LEFT HAVING A RADIUS OF 975 FEET AND A CENTRAL ANGLE OF 9°04'08", RUN SOUTHERLY 154.32 TO A TANGENCY ON A LINE 25 FEET EAST OF AND PARALLEL TO SAID WEST LINE OF THE SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼; THENCE RUN SOUTH 11.36 FEET ALONG SAID PARALLEL LINE TO AN INTERSECTION WITH THE SOUTH LINE OF SAID SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼; THENCE RUN WEST 25 FEET ALONG SAID SOUTH LINE, TO THE POINT OF BEGINNING, IN SECTION 22, TOWNSHIP 49 SOUTH, RANGE 42 EAST, BROWARD COUNTY, FLORIDA.

#### TOGETHER WITH:

A PARCEL OF LAND IN THE SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼ OF SECTION 22, TOWNSHIP 49 SOUTH, RANGE 42 EAST, SAID PARCEL BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHWEST CORNER OF SAID SOUTH ½ OF THE NORTHEAST 1/4 OF THE NORTHWEST 1/4 OF THE SOUTHEAST 1/4; THENCE RUN NORTH 89°47'48" EAST (ON AN ASSUMED BEARING) 50.01 FEET ALONG THE NORTH LINE OF SAID SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST 1/2: THENCE RUN DUE SOUTH 11.05 FEET ALONG A LINE PARALLEL TO THE WEST LINE OF SAID SOUTH ½ OF THE NORTHEAST ¼ OF THE NORTHWEST ¼ OF THE SOUTHEAST ¼. TO A POINT OF CURVATURE OF A CURVE TO THE RIGHT AND THE POINT OF BEGINNING: THENCE ALONG THE ARC OF SAID CURVE TO THE RIGHT, HAVING A RADIUS OF 1025 FEET AND A CENTRAL ANGLE OF 9°04'08", RUN SOUTHERLY 162.24 FEET, TO A POINT OF REVERSE CURVATURE: THENCE ALONG THE ARC OF A CURVE TO THE LEFT. HAVING A RADIUS OF 975 FEET AND A CENTRAL ANGLE OF 9°04'08". RUN SOUTHERLY 154.32 FEET; THENCE RUN NORTH 10°38'10" EAST 138.97 FEET; THENCE RUN DUE NORTH 178.50 FEET, TO THE POINT OF BEGINNING. SAID LANDS SITUATE IN THE CITY OF OAKLAND PARK, BROWARD COUNTY, FLORIDA.

#### TOGETHER WITH:

A PORTION OF THE SOUTH ONE-HALF (S ½) OF THE NORTHEAST ONE-QUARTER (NE ¼) OF THE NORTHWEST ONE-QUARTER (NW ¼) OF THE SOUTHEAST ONE-QUARTER (SE ¼) OF SECTION 22, TOWNSHIP 49 SOUTH, RANGE 42 EAST, BROWARD COUNTY, FLORIDA, MORE FULLY DESCRIBED AS FOLLOWS:



., '

• ...

BEGINNING AT THE SOUTHWEST CORNER OF THE SAID SOUTH ONE-HALF (S 1/2) OF THE NORTHEAST ONE-QUARTER (NE 1/4) OF THE NORTHWEST ONE-QUARTER (NW 1/4) OF THE SOUTHEAST ONE-QUARTER (SE 1/4) OF SECTION 22; THENCE NORTHERLY ALONG THE WEST LINE OF THE SAID SOUTH ONE-HALF (S 1/2) OF THE NORTHEAST ONE-QUARTER (NE 1/4) OF THE NORTHWEST ONE-QUARTER (NW 1/4) OF THE SOUTHEAST ONE-QUARTER (SE 1/4) OF SECTION 22, A DISTANCE OF 337.55 TO THE NORTHWEST CORNER OF THE SAID SOUTH ONE-HALF (S 1/2) OF THE NORTHEAST ONE-QUARTER (NE 1/4) OF THE NORTHWEST ONE-QUARTER (NW 1/4) OF THE SOUTHEAST ONE-QUARTER (SE 1/4) OF SECTION 22: THENCE EASTERLY MAKING AN INCLUDED ANGLE OF 90°12'17" ALONG THE NORTH LINE OF THE SAID SOUTH ONE-HALF (S 1/2) OF THE NORTHEAST ONE-QUARTER (NE 1/4) OF THE NORTHWEST ONE-QUARTER (NW 1/4) OF THE SOUTHEAST ONE-QUARTER (SE 1/4) OF SECTION 22, A DISTANCE 50.01 FEET: THENCE SOUTHERLY, MAKING AN INCLUDED ANGLE OF 89°47'43", A DISTANCE OF 11.05 FEET TO A POINT OF CURVE; THENCE SOUTHERLY ALONG A CURVE TO THE RIGHT WITH A RADIUS OF 1,025 FEET AND A CENTRAL ANGLE OF 9°04'08", AN ARC DISTANCE OF 162.24 FEET TO A POINT OF REVERSE CURVE: THENCE SOUTHERLY ALONG SAID CURVE TO THE LEFT, WITH A RADIUS OF 975 FEET AND A CENTRAL ANGLE OF 9°04'08". AN ARC DISTANCE OF 154.32 FEET TO THE POINT OF TANGENCY: THENCE SOUTHERLY A DISTANCE OF 11.81 FEET TO A POINT ON THE SOUTH LINE OF SAID SOUTH ONE-HALF (S 1/2) OF THE NORTHEAST ONE-QUARTER (NE 1/4) OF THE NORTHWEST ONE-QUARTER (NW 1/4) OF THE SOUTHEAST ONE-QUARTER (SE 1/4) OF SECTION 22; THENCE WESTERLY MAKING AN INCLUDED ANGLE OF 90°08'14" ALONG THE AFORESAID SOUTH LINE A DISTANCE OF 25.00 FEET TO THE POINT OF BEGINNING.

SAID LANDS SITUATE, LYING AND BEING IN THE CITY OF OAKLAND PARK, BROWARD COUNTY, FLORIDA AND CONTAINING 214,888 SQUARE FEET (4.933 ACRES), MORE OR LESS

#### ALSO DESCRIBED AS:

A PORTION OF THE SOUTH ONE-HALF (S. 1/2), OF THE NORTHEAST ONE-QUARTER (N.E. 1/4), OF THE NORTHWEST ONE-QUARTER (N.W. 1/4), OF THE SOUTHEAST ONE-QUARTER (S.E. 1/4), OF SECTION 22, TOWNSHIP 49 SOUTH, RANGE 42 EAST SAID PORTION BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

BEGINNING AT THE NORTHWEST CORNER OF SAID SOUTH ONE-HALF (S. 1/2), SAID POINT OF BEGINNING ALSO BEING THE NORTHEAST CORNER OF FELLER ESTATES ACCORDING TO THE PLAT THEREOF, AS RECORDED IN PLAT BOOK 72, PAGE 35 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA; THENCE NORTH 87°50'33" EAST, ALONG THE NORTH LINE OF SAID SOUTH ONE-HALF (S. 1/2) ALSO BEING THE SOUTH LINE AND THE WESTERLY EXTENSION OF SAID SOUTH LINE OF FELLER PROPERTIES ACCORDING TO

CAF#356-A Rev.

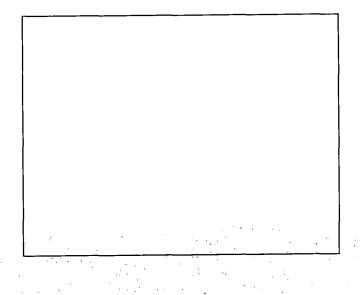
COUNTY ELORID

THE PLAT THEREOF, AS RECORDED IN PLAT BOOK 73, PAGE 8 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA, 635.91 FEET, TO A POINT ON THE WEST RIGHT-OF-WAY LINE OF N.E. 3rd AVENUE LYING 25.00 FEET WEST OF AND PARALLEL WITH THE EAST LINE OF SAID SOUTH ONE-HALF (S. 1/2); THENCE, ALONG SAID WEST RIGHT-OF-WAY AND SAID PARALLEL LINE, SOUTH 01°57'59" EAST, 338.28 FEET, TO A POINT ON THE SOUTH LINE OF SAID SOUTH ONE-HALF (S. 1/2) ALSO BEING A POINT ON THE NORTH LINE OF HARLEM ADDITION ACCORDING TO THE PLAT THEREOF, AS RECORDED IN PLAT BOOK 19, PAGE 37 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA; THENCE, ALONG SAID SOUTH LINE, SAID NORTH LINE AND THE WESTERLY EXTENSION OF SAID NORTH LINE, SOUTH 87°54'36" WEST, 635.99 FEET TO THE SOUTHWEST CORNER OF SAID SOUTH ONE-HALF (S. 1/2); THENCE, ALONG THE WEST LINE OF SAID SOUTH ONE-HALF (S. 1/2); THENCE, ALONG THE WEST LINE OF SAID SOUTH ONE-HALF (S. 1/2), THE SOUTHERLY EXTENSION AND THE EAST LINE OF LOTS 10 THROUGH 12 OF SAID FELLER ESTATES, NORTH 01°57'10" WEST, 337.53 FEET TO THE POINT OF BEGINNING.

SAID LANDS SITUATE, LYING AND BEING IN THE CITY OF OAKLAND PARK, BROWARD COUNTY, FLORIDA AND CONTAINING 214,888 SQUARE FEET (4.933 ACRES), MORE OR LESS.

112583646.1

Instr# 114979648 , Page 1 of 14, Recorded 03/29/2018 at 12:53 PM Broward County Commission



This instrument prepared by: Michael R. Goldstein, Esq. The Goldstein Environmental Law Firm, P.A. 2100 Ponce de Leon Boulevard, Suite 710 Coral Gables, FL 33134

# DECLARATION OF RESTRICTIVE COVENANT AND JOINDER AND CONSENT AGREEMENT

THIS DECLARATION OF RESTRICTIVE COVENANT (hereinafter "Declaration") is made this <u>28</u><sup>1/2</sup> day of March, 2018 by Broward County Housing Authority, a body corporate and politic established pursuant to Chapter 421 of the Florida Statutes, (hereinafter "GRANTOR") and Broward County, a political subdivision of the State of Florida, by and through its Environmental Protection and Growth Management Department, Environmental Engineering and Permitting Division (hereinafter "EEPD"). The GRANTOR and the EEPD are the "PARTIES" Under this Declaration.

#### RECITALS

A. GRANTOR is the fee simple owner of that certain real property situated in the County of Broward, State of Florida, more particularly described in Exhibit A attached hereto and made a part hereof (hereinafter the "Property");

B. The facility name at the time of this Declaration is Oakland Preserve. This Declaration addresses the discharge that was reported to the EEPD on October 10,

{00023385.DOCX.1}

2014. The EEPD Environmental Assessment and Remediation ("EAR") License Number for the Property is 1229.

C. Due to the former uses of the Property for agricultural, landfilling, and industrial purposes, the presence of arsenic and benzo(a)pyrene contamination on the Property from these former uses is documented in the following reports that are incorporated by reference:

- 1. Soil Management Plan Implementation Progress Report, dated July 13, 2016, submitted by GFA International, Inc. ("GFA");
- 2. Soil and Groundwater Sampling Plan, dated July 21, 2016, submitted by GFA;
- 3. Revised Interim Source Removal and Site Assessment Report, dated September 12, 2016, submitted by GFA;
- 4. Year 1, Quarter 3 Natural Attenuation Monitoring Report, dated January 9, 2017, submitted by GFA;
- 5. Year 1, Quarter 4 Groundwater Monitoring and Surface Water Sampling and Analysis Report, dated May 17, 2017, submitted by GFA;
- 6. Pervious Area Assessment Report, dated July 5, 2017, submitted by GFA; and
- 7. Engineering and Institutional Control Plan and Proposal for No Further Action with Conditions, dated August 22, 2017, submitted by GFA.

D. The reports noted in Recital C set forth the nature and extent of the contamination described in Recital C that is located on the Property. These reports confirm that contaminated soil and groundwater as defined by Chapter 62-780, Florida Administrative Code, exists on the Property.

E. It is the intent that the restrictions in this Declaration reduce or eliminate the risk of exposure of users or occupants of the Property and the environment to the contaminants and to reduce or eliminate the threat of migration of the contaminants.

F. The EEPD has agreed to issue a No Further Action with Controls Approval (hereinafter "NFAC Approval") for the Property upon recordation of this Declaration. EEPD can unilaterally revoke the NFAC Approval if the conditions of this Declaration or of the NFAC Approval are not met. Additionally, if concentrations of contamination increase above the levels approved in the NFAC Approval, or if a subsequent discharge occurs at the Property, EEPD may require site rehabilitation to reduce concentrations of contamination to the levels allowed by the applicable Florida Department of Environmental Protection rules and the Broward County Code of Ordinances. The

NFAC Approval relating to EAR License Number 1229 is on file with the EEPD located at 1 North University Drive, Mailbox 201, Plantation, Florida 33324.

G. GRANTOR deems it desirable and in the best interest of all present and future owners of the Property that a NFAC Approval be obtained and that the Property be held subject to certain restrictions and engineering controls, all of which are more particularly hereinafter set forth and as documented in the attached Exhibits.

#### **RESTRICTIVE COVENANTS**

NOW, THEREFORE, to induce EEPD to issue the NFAC Approval and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged by each of the undersigned parties, GRANTOR agrees as follows:

1. The foregoing recitals are true and correct and are incorporated herein by reference.

2. GRANTOR hereby imposes the following restrictions and requirements:

a.i. There shall be no use of the groundwater under the Property. There shall be no drilling for water conducted on the Property, nor shall any wells be installed on the Property other than monitoring or other wells pre-approved in writing by EEPD in addition to any authorizations required by the Division of Water Resource Management ("DWRM") and the South Florida Water Management District ("SFWMD").

a.ii. For any dewatering activities, a plan approved by EEPD must be in place to address and ensure the appropriate handling, treatment, and disposal of any extracted groundwater that may be contaminated.

a.iii. Attached as Exhibit B, and incorporated by reference herein, is a Survey identifying the size and location of existing stormwater swales, stormwater detention or retention facilities, and ditches on the Property. Such existing stormwater features shall not be altered, modified or expanded, and there shall be no construction of new stormwater swales, stormwater detention or retention facilities or ditches on the Property without prior written approval from EEPD, in addition to any authorizations required by the DWRM and the SFWMD. A revised exhibit must be recorded when any stormwater feature is altered, modified, expanded, or constructed.

b.i. Due to the random and sporadic nature of reported contaminants of concern at the Property, the Property shall be permanently covered and maintained with an impermeable material or two feet of clean and uncontaminated soil that prevents human exposure as illustrated on Exhibit B (hereinafter referred to as "the Engineering Control"). An Engineering Control Maintenance Plan ("ECMP") has been approved by EEPD. The ECMP specifies the frequency of inspections and monitoring for the Engineering Control and the criteria for determining when the Engineering Control has failed. The Engineering Control shall be maintained in accordance with the ECMP as it may be amended upon the prior written consent of the EEPD. The ECMP, as amended, relating to EAR License Number 1229 is on file with the EEPD located at 1 North University Drive, Mailbox 201, Plantation, Florida 33324.

b.ii. Excavation and construction below the Engineering Control is not prohibited provided any contaminated soils that are excavated are removed and properly disposed of pursuant to Chapter 62-780, Florida Administrative Code, and any other applicable local, state, and federal requirements. Nothing herein shall limit any other legal requirements regarding construction methods and precautions that must be taken to minimize risk of exposure while conducting work in contaminated areas. For any dewatering activities, a plan pre-approved by the EEPD must be in place to address and ensure the appropriate handling, treatment, and disposal of any extracted groundwater that may be contaminated. Nothing in this Declaration shall prevent, limit, or restrict any excavation or construction at or below the surface outside the boundary of the Property.

3. In the remaining paragraphs, all references to "GRANTOR," "Broward County," and "EEPD" shall also mean and refer to their respective successors and assigns.

4. For the purpose of monitoring the restrictions contained herein, Broward County is hereby granted a right of entry upon, over and through and access to the Property at reasonable times and with reasonable notice to GRANTOR.

5. It is the intention of GRANTOR that this Declaration shall touch and concern the Property, run with the land and with the title to the Property, and shall apply to and be binding upon and inure to the benefit of GRANTOR and Broward County, and to any and all parties hereafter having any right, title or interest in the Property or any part thereof. Broward County may enforce the terms and conditions of this Declaration by injunctive relief and other appropriate available legal remedies. Any forbearance on behalf of Broward County to exercise its right in the event of the failure of GRANTOR to comply with the provisions of this Declaration shall not be deemed or construed to be a waiver of Broward County's rights hereunder. This Declaration shall continue in perpetuity, unless otherwise modified in writing by GRANTOR and Broward County as provided in paragraph 7 hereof. These restrictions may also be enforced in a court of competent jurisdiction by any other person, firm, corporation, or governmental agency that is substantially benefited by these restrictions. If GRANTOR does not or will not be able to comply with any or all of the provisions of this Declaration, GRANTOR shall notify Broward County in writing within three (3) calendar days. Additionally, GRANTOR shall notify Broward County thirty (30) days prior to any conveyance or sale, granting or transferring the Property or portion thereof, to any heirs, successors, assigns or grantees, including, without limitation, the conveyance of any security interest in said Property.

Page 4 of 7

6. In order to ensure the perpetual nature of this Declaration, GRANTOR shall record this declaration, and reference these restrictions in any subsequent lease or deed of conveyance, including the recording book and page of record of this Declaration. Furthermore, prior to the entry into a landlord-tenant relationship with respect to the Property, GRANTOR agrees to notify in writing all proposed tenants of the Property of the existence and contents of this Declaration of Restrictive Covenant.

7. This Declaration is binding until a release of covenant is executed by the EEPD (or designee) and is recorded in the public records of Broward County. To receive prior approval from EEPD to remove any requirement herein, cleanup target levels established pursuant to Florida Statutes and the Broward County Code of Ordinances must have been achieved at the Property. This Declaration may be modified in writing only. Any subsequent amendment must be executed by both GRANTOR and the EEPD and be recorded by GRANTOR as an amendment hereto.

8. If any provision of this Declaration is held to be invalid by any court of competent jurisdiction, the invalidity of that provision shall not affect the validity of any other provisions of the Declaration. All such other provisions shall continue unimpaired in full force and effect.

9. GRANTOR covenants and represents that on the date of execution of this Declaration that GRANTOR is seized of the Property in fee simple and has good right to create, establish, and impose this restrictive covenant on the use of the Property. A joinder and consent, or subordination of liens, mortgages, or encumbrances, as applicable, is attached hereto as Exhibit C.

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Instr# 114979648 , Page 6 of 14

IN WITNESS WHEREOF, Broward County Housing Authority has executed this instrument, this <u>12</u> day of <u>March</u>, 20<u>18</u>.

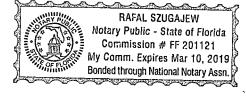
GRANTOR · Broward County Housing Authority By: L Name: Ann Deibert Title: Chief Executive Officer Full Mailing Address: 4780 North State Road 7 Lauderdale Lakes, FL 33319

Signed, sealed and delivered in the presence of:

Monica Alasi	Date: 3-12-2018
Witness	· · ·
Print Name: Monica Alfasi	-
Ani	Date: _3-12-2018
Witness	
Print Name: Rosy Diaz-Dicke	_
STATE OF Florida	_)
COUNTY OF Broward	<b>)</b>

The foregoing instrument was acknowledged before me this <u>12</u> day of <u>3</u>, 20 <u>18</u>, by <u>Ann Deibert</u>.

Personally Known X OR Produced Identification Type of Identification Produced



Signature of Notary Public

{00023385.DOCX.1}

Page 6 of 7

IN WITNESS WHEREOF, Broward County, by and through its Environmental Engineering and Permitting Division, has executed this instrument, this 28 day of <u>March</u>, 20<u>17</u>.

Broward County, by and through its Environmental Engineering and Permitting Division

By: Seimin Curejen Printed Name: \_ Sermin Turegun\_ Title:\_ Dirator 3/28/2018 Date: \_\_\_

Approved as to form by: Andrew J. Meyers, Broward County Attorney Governmental Center, Suite 423 115 South Andrews Avenue Fort Lauderdale, FL 33301,

By: )ama Printed Name: Damaris Y. Henlon Date: 3/20/18 Assistant County Attorney

Signed, sealed and delivered in the presence of:

Witness: T-See m	Date: 03/28/18
Print Name: DAVID VANLAND INGILIKIN	
Witness: Acle Print Name: PROBAS ADME	Date: <u>\$3/28/18</u>
STATE OF Stoward	
The foregoing instrument was acknown by <u>Sermin</u> <u>Ture</u> <u>Jun</u> Engineering and Permitting Division. Personally Known <u>C</u> OR Proc Type of Identification Produced	wledged before me this $23^{*}$ day of $40^{*}$ , 20 18, as representative for the Environmental luced Identification
JILL M RYAN MY COMMISSION # FF933575 EXPIRES November 23, 2019 FondeNotaryService.com	Signature of Notary Public Print Name of Notary Public Commission No. <u>No ren ber</u> 23 2019 Commission Expires: <u>FR 33575</u>

Page 7 of 7

# Exhibit A

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Instr# 114979648 , Page 9 of 14

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### Legal Description

Parcel "A", of OAKLAND PRESERVE, according to the Plat thereof, as recorded in Plat Book 182, at Page 9, of the Public Records of Broward County, Florida.

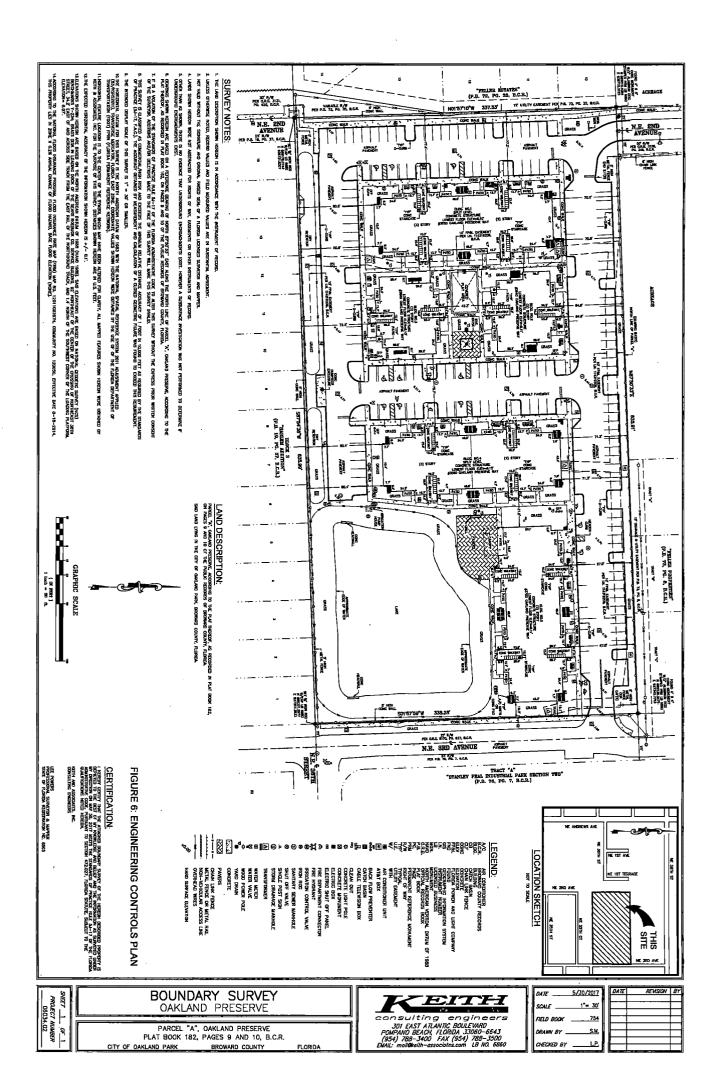
Said lands situate, lying and being in the City of Oakland Park, Broward County, Florida.

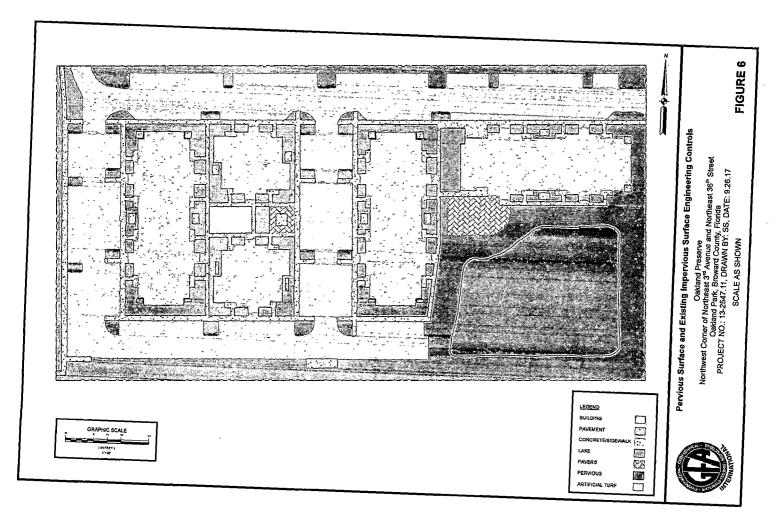
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# Exhibit B

{00011414.DOCX. 1 }





# Exhibit C

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#### JOINDER AND CONSENT OF LENDER

The undersigned hereby certifies that WELLS FARGO BANK, NATIONAL ASSOCIATION, is the holder of that certain Construction Leasehold Mortgage which is recorded as Instrument No. 113820536, Public Records of Broward County, Florida, and that the undersigned hereby joins in and consents to the foregoing Declaration of Restrictive Covenant by the owner of the property and agrees that its mortgage, lien or other encumbrance, shall be subordinate to the foregoing Declaration.

Signed, sealed and delivered in the Presence of:

Print Name:

District of Columbia STATE OF FLORIDA COUNTY OF \_\_\_\_\_ WELLS FARGO BANK, NATIONAL ASSOCIATION

By: Name: Erica L. Dukes Title: VICE President

The foregoing instrument was acknowledged before me this 15 day of <u>March</u>, 2017, by <u>Erica</u> <u>Dukes</u> as <u>Vice President</u> of WELLS FARGO BANK, NATIONAL ASSOCIATION, on behalf of the bank. He/she [she] is personally known to me or [] produced <u>drivers license</u> as identification.



Notary Public

My commission expires:

District of Columbia: SS Subscribed and Sworn to before me 2019 this day of March Senquisha Childs, Notary Public, D.C.

My commission expires June 14, 2022

{00021648.DOCX.1}

4823-0583-1753.132438/0048 BKEELER BK

Assistant County Attorney 115 South Andrews Avenue, Suite 423 Fort Lauderdale, Florida 33301

Return recorded document to: Community Development Division 115 South Andrews Avenue, Suite 423 Fort Lauderdale, Florida 33301

### DECLARATION OF RESTRICTIVE COVENANTS - DEVELOPER (Affordable Housing - Rental Units)

THIS DECLARATION OF RESTRICTIVE COVENANTS (the "Declaration") made this 24<sup>th</sup>, day of January, 2005, by **RELIANCE-ANDREWS**, LLC, a Florida limited liability company, hereinafter referred to as 'DEVELOPER."

WHEREAS, DEVELOPER is the fee title owner of that certain real property located in Broward County, Florida, legally described as set forth on Exhibit "A" attached hereto (the "Property").

WHEREAS, DEVELOPER has received that certain Loan from the Housing Finance Authority of Broward County ("Authority"), pursuant to a loan in the amount of THREE MILLION SIX HUNDRED THOUSAND AND NO/100 DOLLARS (\$3,600,000.00) which loan is described in a Loan Agreement dated January 24, 2005 ("Loan Agreement"), for the purpose of providing, in part, affordable rental housing (the "Project") on the Property; and

WHEREAS, as a condition of receiving the Loan, DEVELOPER is to provide affordable housing comprising of no less than 149 rental apartment units; and

WHEREAS, DEVELOPER in fulfillment of that obligation, hereby places certain restrictions on the use of the Property.

NOW, THEREFORE, DEVELOPER hereby declares that the Property shall be held, maintained, transferred, sold, conveyed and owned subject to the following designations and restrictive covenants:

1. <u>RECITALS</u>. The recitals set forth above are true and correct and are incorporated into these restrictive covenants.

2. <u>RESTRICTIONS</u>. DEVELOPER hereby agrees that the Property shall remain affordable for a minimum of fifty (50) years from the date of Project completion or January 1, 2055, whichever is later. Affordability shall mean that the Project shall contain 149 affordable rental units which shall be leased pursuant to the restrictions and requirements of Internal Revenue Code Section 42 pertaining to Federal Low Income Housing Tax Credits and 100% of the 149 affordable rental units will be rented to households whose income does not exceed 60% of the area median income.



3. <u>Covenants: Binding upon Successors in Interest: Alteration, Modification,</u> <u>Amendment or Repeal: Severability</u>. It is intended and agreed, that this Declaration of Restrictive Covenants are covenants running with the land and that they shall, in any event, and without regard to technical classification or designation, legal or otherwise, and except only as otherwise specifically provided in this Declaration, be binding, to the fullest extent permitted by law and equity, for the benefit and in favor of, and enforceable by the Authority, its successors and assigns, and any successor in interest to the Property, or any part thereof or any interest therein, and any party in possession or occupancy of the Property or any part thereof. Each and every contract, deed or other instrument hereafter executed covering or conveying the Property or any portion thereof shall conclusively be held to have been executed, delivered and accepted subject to such covenants, reservations and restrictions, regardless of whether such covenants, reservations and restrictions are set forth in such contract, deed or other instrument. If a portion or portions of the Property are conveyed, all of such covenants, reservations and restrictions shall run to each portion of the Property.

Developer, its successors or assigns, may modify, amend, repeal or alter these restrictive covenants in whole or in part only with the written consent of the Authority which consent may be given or withheld in the sole discretion of the Authority.

The term of this Declaration shall be for 50 years at which time it may be terminated upon the written request of the then existing owner. If so requested, the Authority agrees to execute a document in recordable form, evidencing such termination.

Invalidation, in whole or in party, of any of the restrictive covenants by a judgment of a court of competent jurisdiction shall in no way affect any other provisions or parts thereof which will remain in full force and effect.

4. <u>Alternative Restrictions</u>. In the event the Developer is required, as a condition to obtaining any other financing (including, without limitation, low income housing tax credits) to enter into an agreement with another governmental entity which imposes the same or greater restrictions on the Project as does this Declaration, and such agreement is recorded, the Developer and Authority agree that this Declaration shall be terminated and a document in recordable form, executed by Authority, shall be recorded evidencing such termination.

[Remainder of Page Intentionally Blank]

CFN # 104708183, OR BK 39012 PG 913, Page 3 of 4

**IN WITNESS WHEREOF,** the DEVELOPER has executed this Declaration on the date and year first above written.

Signed, sealed and delivered in the presence q Print Nam Print Name:  $\mathbf{D}$ Buarah Blinder

**DEVELOPER:** 

**RELIANCE ANDREWS, LLC**, a Florida limited liability company

By Robert O. Jackson, Manager

DIANNE DRAIZIN

FL NO

TARY

COMMISSION # DD 020680 EXPIRES: July 9, 2005

STATE OF FLORIDA

COUNTY OF BROWARD

The foregoing instrument was acknowledged before me this 27 day of January, 2005, by Robert O. Jackson, as Manager of Reliance Andrews, LLC, a Florida limited liability company, on behalf of the Developer.

V Personally Known

Droduced Driver's License

) SS:

)

Print or Stamp Name:

Notary Public, State of Florida at Large Commission No.: My Commission Expires:

G:\W-BJM\34992\077\Declaration-n2.wpd



Order No: 52167867LA Reference No: 34992.077

### Exhibit "A"

PARCEL 1:

Lots 19, 20, 21, 22, 25, 26, 27, 28 and 29, Block 319, of PROGRESSO, according to the plat thereof, as recorded in Plat Book 2, Page 18, of the Public Records of Miami-Dade County, Florida, said lands situate lying and being in Broward County, Florida.

### PARCEL 2A:

The East half of Lots 23 and 24, Block 319, of PROGRESSO, according to the plat thereof, as recorded in Plat Book 2, Page 18, of the Public Records of Miami-Dade County, Florida. Said lands situate lying and being in Broward County, Florida.

#### PARCEL 2B:

The West half of Lots 23 and 24, Block 319, of PROGRESSO, according to the plat thereof, as recorded in Plat Book 2, Page 18, of the Public Records of Miami-Dade County, Florida. Said lands situate lying and being in Broward County, Florida.

#### PARCEL 3:

Lots Seventeen (17) and Eighteen (18), of Block Three Hundred Nineteen (319), of PROGRESSO, according to the plat thereof, as recorded in Plat Book 2, Page 18, of the Public Records of Miami-Dade County, Florida; said lands situate, lying and being in Broward County, Florida.

#### PARCEL 4:

Lot 30, Block 319, of PROGRESSO, according to the plat thereof, as recorded in Plat Book 2, Page 18, of the Public Records of Miami-Dade County, Florida; and Lots 31 and 32, Block 319, of the TOWN OF PROGRESSO, according to the plat thereof, as recorded in Plat Book 1, Page 125, of the Public Records of Miami-Dade County, Florida.

CFN # 106907545, OR BK 43737 Page 970, Page 1 of 6, Recorded 03/13/2007 at 03:28 PM, Broward County Commission, Deputy Clerk 2160

Return recorded copy to:

Development Management Division 115 S. Andrews Avenue, A240 Fort Lauderdale, FL 33301

Document prepared by:

Patricia K. Green Stearns Weaver Miller Weissler Alhadeff & Sitterson, P.A. 150 West Flagler Street, Suite 2200 Miami, FL 33130

# DECLARATION OF RESTRICTIVE COVENANTS (AFFORDABLE HOUSING)

This Declaration of Restrictive Covenants, made this <u>L</u>day of <u>MUL</u>, 2007, by BROWARD COUNTY HOUSING AUTHORITY, a body corporate and politic, hereinafter referred to as "OWNER," and TALLMAN PINES ASSOCIATES II, LTD., a Florida limited partnership, hereinafter referred to as the "LESSEE".

WHEREAS, OWNER is the fee title owner of that certain real property located in Broward County, Florida, legally described in Exhibit "A," attached hereto and incorporated herein (the "Property"); and

WHEREAS, OWNER has leased the Property to LESSEE for a term of 50 years pursuant to Ground Lease Agreement (the "Lease") dated as of August 1, 2006; and

WHEREAS, OWNER hereby covenants that OWNER is lawfully seized of said Property in fee simple; that the Property has been leased to LESSEE pursuant to the Lease for LESSEE'S construction of one (1) new residential building containing approximately 24 rental apartment units with all units set aside for residents qualifying for occupancy pursuant to Section 42 of the Internal Revenue Code, along with the construction of a clubhouse and related site improvements and amenities (collectively, the "Project"); and

WHEREAS, LESSEE hereby covenants that the Property has been leased to LESSEE pursuant to the Lease for development of the Project as set forth in the preceding paragraph, and that the LESSEE's leasehold estate in the Property is free and clear of all encumbrances that are inconsistent with the terms of this Declaration and all leasehold mortgagees have been joined or subordinated; that LESSEE has good right and lawful authority to make this Declaration; and that LESSEE agrees to fully warrant and defend this Declaration against the claims of all persons whomsoever; and

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WHEREAS, LESSEE intends to build the above described affordable housing units on the Property and has applied to BROWARD COUNTY for the waiver of Sixty Nine Thousand Seven Hundred Sixty Five and Zero/100 Dollars (\$69,765.00) in impact and/or administrative fees related to the Project; and

WHEREAS, pursuant to Section 5-184 of the Broward County Land Development Code, a condition of waiving the impact and/or administrative fees for affordable housing is that LESSEE must reasonably ensure that affordable housing units are rented or sold to persons meeting the income limitations defined in Section 5-201 of the Broward County Code of Ordinances; and

WHEREAS, LESSEE, in fulfillment of that obligation hereby places certain restrictions on the use of the Property;

NOW, THEREFORE:

1. The recitals set forth above are true and correct and are incorporated into these restrictive covenants.

2. OWNER hereby declares that the Property shall be held, maintained, transferred, sold, conveyed and owned subject to the following designations and restrictive covenants:

OWNER hereby agrees that Sixty Nine Thousand Seven Hundred Sixty Five and Zero/100 Dollars (\$69,765.00) in impact and/or administrative fees have been waived for the construction of:

Four (4) very low income units; and Twenty (20) low income units

within the Project. LESSEE shall ensure that the aforementioned units shall be sold and rented to persons meeting the applicable income limitations, as defined in Section 5-201 of the Broward County Code of Ordinances.

3. This Declaration of Restrictive Covenants shall be recorded in the Public Records of Broward County, Florida, and shall run with the Property at the specified income level(s) for a period of at least:

[XX] Fifteen (15) years for rental housing, or

[] Five (5) years for owner-occupied housing.

4. BROWARD COUNTY, at the request of LESSEE or its successor, shall cause a release to be recorded in the Official Records of Broward County, Florida upon payment of all applicable impact fees at the rate in effect at the time of the request for the release of the restrictive covenant prior to the above referenced time periods.

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5. BROWARD COUNTY, through its Board of County Commissioners, its successors and assigns, is the beneficiary of these restrictive covenants and as such, BROWARD COUNTY may enforce these restrictive covenants by action at law or in equity against any person or persons, entity or entities, violating or attempting to violate the terms of these Restrictions. Additionally, BROWARD COUNTY may institute foreclosure proceedings against the Property for the amount of fees that LESSEE is bound to repay.

6. Any failure of BROWARD COUNTY to enforce these restrictive covenants shall not be deemed a waiver of the right to do so thereafter.

7. Invalidation of any one of these restrictive covenants by judgment or court order shall in no way affect any other conditions which remain in full force and effect.

8. This Declaration of Restrictive Covenants shall be recorded in the Public Records of Broward County, Florida, and shall become effective upon recordation.

9. (a) Intentionally Deleted.

(b) In the event of a foreclosure whereby the holder of any mortgage encumbering the property takes title to the property, such holder may request the release of the restrictive covenant restricting the property included in Exhibit "A." The County Administrator is authorized to execute a release of the restrictive covenant upon payment of all applicable impact fees at the rate in effect at the time of the request for the release of the restrictive covenant.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK]

CAF#356-A 01/01/04 Revised

IN WITNESS WHEREOF, OWNER and LESSEE have executed this Declaration of Restrictive Covenants and Subordination as follows:

Witnesses:

anature) Print name: Barbara Miller (Stignature) Print name: Part <u>Joyce</u>

OWNER:

BROWARD COUNTY HOUSING AUTHORITY, a body corporate and politic

By: Namè: Kevin Cregan

Title: <u>Chief Executive Officer</u>

**NOTARY PUBLIC:** 

Print name:

attin G

GLASER

Address: 4780 N. State Road 7 Lauderdale Lakes, Florida 33319

# **ACKNOWLEDGMENT - OWNER**

STATE OF FLORIDA ) ) SS. COUNTY OF BROWARD )

The foregoing instrument was acknowledged before me this 20th day of <del>Falmann</del>, 2007, by <u>Hanne Countre</u>, as <u>CEO</u> of BROWARD COUNTY <u>d</u> HOUSING AUTHORITY, a body corporate and politic. He or she is:

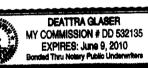
9010

[X]personally known to me, or

[ ]produced identification. Type of identification produced \_

(Seal)

My commission expires:



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CAF#356-A 01/01/04 Revised

CFN	#	106907545,	OR	BK	43737	PG	974,	Page	5	of	6
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Witnesses:

(Signature) vea-Print name: (Signature) Mariene Sanchez Print name:

LESSEE:

TALLMAN PINES ASSOCIATES II, LTD., a Florida limited partnership

By: TCG Tallman Pines II, LLC, a Florida limited liability company, as its managing general partner

By: Manag già 2950-SW 27th Address: Avenue, Suite 200 Miami, FL 33133

# **ACKNOWLEDGMENT - LESSEE**

STATE OF FLORIDA ) SS. COUNTY OF MIAMI-DADE)

The foregoing instrument was acknowledged before me this  $\frac{28}{28}$  day of  $\underline{Feb}_{4}$ , 2007, by Lloyd Boggio, as Manager of TCG Tallman Pines II, LLC, a Florida limited liability company, as managing general partner of Tallman Pines Associates II, Ltd. He is:

[ / personally known to me, or [ ]produced identification. Type of identification

MARLENE SANCHES Comm# L. Exp. (Seal) JH32-4254 Bondy Fiorida insuity Assn., inc

JU07

My commission expires:

on produced	
NOTARY PUBLIC:	
$\sim$	$\overline{}$
Print name:	

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CAF#356-A 01/01/04 Revised

## EXHIBIT "A"

### LEGAL DESCRIPTION

#### TALLMAN PINES II

A PARCEL OF LAND LYING WITHIN THE PLAT OF LEE W. SCHOOLER VILLAGE, AS RECORDED IN PLAT BOOK 81, PAGE 8 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHEAST CORNER OF LOT 21 ACCORDING TO THE SAID LEE W. SCHOOLER VILLAGE PLAT; THENCE SOUTH 89°57'22" WEST (BEARINGS ARE BASED ON THOSE SHOWN ON SAID LEE W. SCHOOLER VILLAGE PLAT), ALONG THE NORTH LINE OF SAID LOT 21 AND THE NORTH LINE OF SAID PLAT, A DISTANCE OF 178.35 FEET; THENCE SOUTH 00°02'38" EAST, A DISTANCE OF 50.00 FEET TO THE POINT OF BEGINNING OF THIS DESCRIPTION; THENCE SOUTH 89°57'22" WEST, A DISTANCE OF 340.13 FEET; THENCE SOUTH A DISTANCE OF 80.65 FEET; THENCE EAST, A DISTANCE OF 20.54 FEET; THENCE SOUTH 78.26 FEET; THENCE EAST, A DISTANCE OF 44.97 FEET; THENCE NORTH A DISTANCE OF 9.00 FEET; THENCE EAST A DISTANCE OF 20.00 FEET; THENCE NORTH A DISTANCE OF 32.12 FEET; THENCE EAST, A DISTANCE OF 254.56 FEET; THENCE NORTH A DISTANCE OF 118.05 FEET TO THE POINT OF BEGINNING.

#### AND

A PARCEL OF LAND LYING WITHIN THE PLAT OF LEE W. SCHOOLER VILLAGE, AS RECORDED IN PLAT BOOK 81, PAGE 8 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE SOUTHEAST CORNER OF LOT 22, ACCORDING TO SAID LEE W. SCHOOLER VILLAGE PLAT; THENCE WEST ALONG THE SOUTH LINE OF SAID LOT 22 AND THE SOUTH LINE OF SAID PLAT, A DISTANCE OF 368.00 FEET TO THE POINT OF BEGINNING OF THIS DESCRIPTION; THENCE NORTH A DISTANCE OF 34.00 FEET; THENCE WEST A DISTANCE OF 60.00 FEET; THENCE SOUTH; A DISTANCE OF 34.00 FEET TO A POINT ON THE SOUTH LINE OF SAID PLAT; THENCE EAST, ALONG SAID SOUTH LINE A DISTANCE OF 60.00 FEET TO THE POINT OF BEGINNING.

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CFN # 106907544, OR BK 43737 Page 963, Page 1 of 7, Recorded 03/13/2007 at 03:28 PM, Broward County Commission, Deputy Clerk 2160

Return recorded copy to:

Development Management Division 115 S. Andrews Avenue, A240 Fort Lauderdale, FL 33301

Document prepared by:

Patricia K. Green Stearns Weaver Miller Weissler Alhadeff & Sitterson, P.A. 150 West Flagler Street, Suite 2200 Miami, FL 33130

## DECLARATION OF RESTRICTIVE COVENANTS (AFFORDABLE HOUSING)

This Declaration of Restrictive Covenants, made this 12 day of <u>MUACA</u>, 2007, by BROWARD COUNTY HOUSING AUTHORITY, a body corporate and politic, hereinafter referred to as "OWNER," TALLMAN PINES ASSOCIATES, LTD., a Florida limited partnership, hereinafter referred to as the "LESSEE" and joined by BANK OF AMERICA, N.A., a national banking association, as MORTGAGEE.

WHEREAS, OWNER is the fee title owner of that certain real property located in Broward County, Florida, legally described in Exhibit "A," attached hereto and incorporated herein (the "Property"); and

WHEREAS, OWNER has leased the Property to LESSEE for a term of 99 years pursuant to Amended and Restated Ground Lease Agreement (the "Lease") dated as of January 27, 2006, as amended; and

WHEREAS, OWNER hereby covenants that OWNER is lawfully seized of said Property in fee simple; that the Property has been leased to LESSEE pursuant to the Lease for LESSEE'S construction of approximately eight (8) new residential buildings containing approximately 176 rental apartment units with all units set aside for residents qualifying for occupancy pursuant to Section 42 of the Internal Revenue Code, along with the construction of a clubhouse and related site improvements and amenities (collectively, the "Project"); and

WHEREAS, LESSEE hereby covenants that the Property has been leased to LESSEE pursuant to the Lease for development of the Project as set forth in the preceding paragraph, and that the LESSEE's leasehold estate in the Property is free and clear of all encumbrances that are inconsistent with the terms of this Declaration and all leasehold mortgagees have been joined or subordinated; that LESSEE has good right and lawful authority to make this Declaration; and that LESSEE agrees to fully warrant and defend this Declaration against the claims of all persons whomsoever; and

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WHEREAS, LESSEE intends to build the above described affordable housing units on the Property and has applied to BROWARD COUNTY for the waiver of Four Hundred Twenty Seven Thousand One Hundred Five and Zero/100 Dollars (\$427,105.00) in impact and/or administrative fees related to the Project; and

WHEREAS, pursuant to Section 5-184 of the Broward County Land Development Code, a condition of waiving the impact and/or administrative fees for affordable housing is that LESSEE must reasonably ensure that affordable housing units are rented or sold to persons meeting the income limitations defined in Section 5-201 of the Broward County Code of Ordinances; and

WHEREAS, LESSEE, in fulfillment of that obligation hereby places certain restrictions on the use of the Property;

NOW, THEREFORE:

1. The recitals set forth above are true and correct and are incorporated into these restrictive covenants.

2. OWNER hereby declares that the Property shall be held, maintained, transferred, sold, conveyed and owned subject to the following designations and restrictive covenants:

OWNER hereby agrees that Four Hundred Twenty Seven Thousand One Hundred Five and Zero/100 Dollars (\$427,105.00) in impact and/or administrative fees have been waived for the construction of:

Twenty Seven (27) very low income units; and One Hundred Forty Nine (149) low income units

within the Project. LESSEE shall ensure that the aforementioned units shall be sold and rented to persons meeting the applicable income limitations, as defined in Section 5-201 of the Broward County Code of Ordinances.

3. This Declaration of Restrictive Covenants shall be recorded in the Public Records of Broward County, Florida, and shall run with the Property at the specified income level(s) for a period of at least:

[XX] Fifteen (15) years for rental housing, or

[] Five (5) years for owner-occupied housing.

4. BROWARD COUNTY, at the request of LESSEE or its successor, shall cause a release to be recorded in the Official Records of Broward County, Florida upon payment of

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all applicable impact fees at the rate in effect at the time of the request for the release of the restrictive covenant prior to the above referenced time periods.

5. BROWARD COUNTY, through its Board of County Commissioners, its successors and assigns, is the beneficiary of these restrictive covenants and as such, BROWARD COUNTY may enforce these restrictive covenants by action at law or in equity against any person or persons, entity or entities, violating or attempting to violate the terms of these Restrictions. Additionally, BROWARD COUNTY may institute foreclosure proceedings against the Property for the amount of fees that LESSEE is bound to repay.

6. Any failure of BROWARD COUNTY to enforce these restrictive covenants shall not be deemed a waiver of the right to do so thereafter.

7. Invalidation of any one of these restrictive covenants by judgment or court order shall in no way affect any other conditions which remain in full force and effect.

8. This Declaration of Restrictive Covenants shall be recorded in the Public Records of Broward County, Florida, and shall become effective upon recordation.

9. (a) If there is a mortgage against the property described in Exhibit "A," MORTGAGEE hereby agrees that the Mortgage it holds from LESSEE recorded in Official Records Book 43564, at Page 1879, as assigned to MORTGAGEE by instrument in Official Records Book 43564, at Page 1906, all of the Public Records of Broward County, Florida, which encumbers the Property described herein shall be and is subordinate to the Restrictive Covenants set forth above, restricting the use of the real property for the time periods set forth above.

(b) In the event of a foreclosure whereby MORTGAGEE takes title to the property, MORTGAGEE may request the release of the restrictive covenant restricting the property included in Exhibit "A." The County Administrator is authorized to execute a release of the restrictive covenant upon payment of all applicable impact fees at the rate in effect at the time of the request for the release of the restrictive covenant.

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CAF#356-A 01/01/04 Revised

IN WITNESS WHEREOF, OWNER, LESSEE and MORTGAGEE have executed this Declaration of Restrictive Covenants and Subordination as follows:

Witnesses:

Barbara D. M.K. Signature) Print name: <u>Barbara Miller</u>

(Signature) Print name: (Parziell Joyce

# **OWNER:**

**BROWARD COUNTY HOUSING** AUTHORITY, a body corporate and politic

By: / Name: Kevin Cregar Title: <u>Chief Executive Officer</u>

4780 N. State Road 7 Address: Lauderdale Lakes, Florida 33319

# **ACKNOWLEDGMENT - OWNER**

STATE OF FLORIDA ) SS. COUNTY OF BROWARD )

The foregoing instrument was acknowledged before me this 33<sup>nd</sup> day of Filming 2007, by Hanney Andrew Association as CEO of BROWARD COUNTY C HOUSING AUTHORITY, a body corporate and politic. He or she is:

[>]personally known to me, or []produced identification. Type of identification produced

**NOTARY PUBLIC:** (Seal) Jeattra Glaser 9.2010 Print name: My commission expires: DEATTRA GLASER eather Gla. SION # DD 532135 EXPIRES: June 9, 2010 Ind Thru Natary Public Underer

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Witnesses:

(Signature) ODA Print name: (Signature) Print name: Marine Sanchez

LESSEE:

TALLMAN PINES ASSOCIATES, LTD., a Florida limited partnership

By: TCG Tallman Pines, LLC, a Florida limited liability company, as its managing general partner

By:			20	_
Lloy	Boggio	Manage	AV	
Address:	2950 S Miami,	W 27 <sup>th</sup> A	yenue,	Suite 200

# ACKNOWLEDGMENT - LESSEE

STATE OF FLORIDA ) SS. COUNTY OF MIAMI-DADE)

The foregoing instrument was acknowledged before me this 28 day of feb. 2007, by Lloyd Boggio, as Manager of TCG Tallman Pines, LLC, a Florida limited liability company, as managing general partner of Tallman Pines Associates, Ltd. He is:

[V]personally known to me, or

[ ]produced identification. Type of identification produced

MARLENE SANCHEZ Comm# DD0259533 (Seal) Expires 10/19/2007 Bonded thru (800)432-4

My commission expires.

NOTARY PUBLIC:	
Print name:	A
	$\bigcirc$

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CAF#356-A 01/01/04 Revised

# MORTGAGEE JOINDER

The undersigned, Bank of America, N.A., the mortgagee under that certain Multifamily recorded in Official Records Book 43564, at Page 1879, as assigned to MORTGAGEE by instrument in Official Records Book 43564, at Page 1906, all of the Public Records of Broward County, Florida, hereby consents and joins in the foregoing Declaration of Restrictive Covenants, and subordinates its mortgage lien encumbering all or any part of the Property (as described in the foregoing Declaration of Restrictive Covenants) to the Declaration of Restrictive Covenants.

IN WITNESS WHEREOF, this Consent and Joinder is executed by the undersigned this <u>8th</u> day of <u>February</u>, 2007.

Witnesses:

Mortgagee

Bank of America, N.A, a national banking association

By: har Name: N Title:

Name:

STATE OF Mar COUNTY OF Prin

The foregoing instrument was acknowledged before me this <u>8</u> <u>Flommy</u>, 2007, by <u>LOO Or unsel</u> as <u>5.7.9</u> America, N.A, a national banking association. He is:

[V]personally known to me, or

[]produced identification. Type of identification produced \_

(Seal)

My commission expires: 1010107

NOTARY PUBLIC:

ourer R. Brew-f

day of of Bank of

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CFN # 106907544, OR BK 43737 PG 969, Page 7 of 7

## EXHIBIT "A"

# LEGAL DESCRIPTION

#### TALLMAN PINES I

A PARCEL OF LAND LYING WITHIN THE PLAT OF LEE W. SCHOOLER VILLAGE, AS RECORDED IN PLAT BOOK 81, PAGE 8 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

BEGINNING AT THE NORTHEAST CORNER OF LOT 21 ACCORDING TO SAID LEE W. SCHOOLER VILLAGE PLAT; THENCE SOUTH 89\*57'22" WEST (BEARINGS ARE BASED ON THOSE SHOWN ON SAID LEE W. SCHOOLER VILLAGE PLAT) ALONG THE NORTH LINE OF SAID PLAT, A DISTANCE OF 1511.15 FEET TO THE NORTHWEST CORNER OF SAID PLAT AND THE NORTHWEST CORNER OF LOT 1 OF SAID PLAT; THENCE SOUTH 00\*49'49" WEST ALONG THE WEST LINE OF SAID PLAT A DISTANCE OF 335.83 FEET TO THE SOUTHWEST CORNER OF SAID PLAT AND THE SOUTHEAST CORNER OF LOT 47 OF SAID PLAT; THENCE EAST ALONG THE SOUTH LINE OF SAID PLAT, A DISTANCE OF 1422.32 FEET TO THE SOUTHEAST CORNER OF LOT 22 OF SAID PLAT; THENCE NORTH 15\*32'20" EAST ALONG THE WEST RIGHT-OF-WAY LINE OF N.E. 8TH AVENUE (50.00 FOOT RIGHT-OF-WAY), A DISTANCE OF 349.74 FEET TO THE POINT OF BEGINNING.

#### LESS

A PARCEL OF LAND LYING WITHIN THE PLAT OF LEE W. SCHOOLER VILLAGE, AS RECORDED IN PLAT BOOK 81, PAGE 8 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE NORTHEAST CORNER OF LOT 21 ACCORDING TO THE SAID LEE W. SCHOOLER VILLAGE PLAT; THENCE SOUTH 89°57'22" WEST (BEARINGS ARE BASED ON THOSE SHOWN ON SAID LEE W. SCHOOLER VILLAGE PLAT), ALONG THE NORTH LINE OF SAID LOT 21 AND THE NORTH LINE OF SAID PLAT, A DISTANCE OF 178.35 FEET; THENCE SOUTH 00°02'38" EAST, A DISTANCE OF 50.00 FEET TO THE POINT OF BEGINNING OF THIS DESCRIPTION; THENCE SOUTH 89°57'22" WEST, A DISTANCE OF 340.13 FEET; THENCE SOUTH A DISTANCE OF 80.65 FEET; THENCE EAST, A DISTANCE OF 20.54 FEET; THENCE SOUTH 78.26 FEET; THENCE EAST, A DISTANCE OF 44.97 FEET; THENCE NORTH A DISTANCE OF 9.00 FEET; THENCE EAST A DISTANCE OF 20.00 FEET; THENCE NORTH A DISTANCE OF 32.12 FEET; THENCE EAST, A DISTANCE OF 254.56 FEET; THENCE NORTH, A DISTANCE OF 118.05 FEET TO THE POINT OF BEGINNING.

#### AND LESS

A PARCEL OF LAND LYING WITHIN THE PLAT OF LEE W. SCHOOLER VILLAGE, AS RECORDED IN PLAT BOOK 81, PAGE 8 OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE SOUTHEAST CORNER OF LOT 22, ACCORDING TO SAID LEE W. SCHOOLER VILLAGE PLAT; THENCE WEST, ALONG THE SOUTH LINE OF SAID LOT 22 AND THE SOUTH LINE OF SAID PLAT, A DISTANCE OF 368.00 FEET TO THE POINT OF BEGINNING OF THIS DESCRIPTION; THENCE NORTH, A DISTANCE OF 34.00 FEET; THENCE WEST A DISTANCE OF 60.00 FEET; THENCE SOUTH, A DISTANCE OF 34.00 FEET TO A POINT ON THE SOUTH LINE OF SAID PLAT; THENCE EAST, ALONG SAID SOUTH LINE, A DISTANCE OF 60.00 FEET TO THE POINT OF BEGINNING.

#### AND LESS

THOSE LANDS CONVEYED TO BROWARD COUNTY IN THE WARRANTY DEED RECORDED IN OFFICIAL RECORDS BOOK 6187, PAGE 227, OF THE PUBLIC RECORDS OF BROWARD COUNTY, FLORIDA.

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