

| P00236.RV01 Campus Custodial Services | | VENDORS | | | | | | | |
|---|--------------|---|---|---|---|--|---|--|---|
| | Total Points | ACP | Atalian | HES | Kellermeyer Bergensons Services LLC | LaCosta Facility Support Services | Marcis & Associates | Office Pride Commercial Cleaning | Performance Property Services |
| Propoasl signed by authorized officer of the firm and complies with the requirements of the RFP | 10 | | | | | | | | |
| Points Earned | | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Cost (Annual Cost 15 points, Strip/Wax 5 points, Hourly Project 5 points, Increase 5 points) | 30 | Monthly: \$159,044.33 Annually: \$1,908,531.96 Strip/Wax: \$0.16 GSF Hourly Project: \$21/hr Year 2 Increase: Higher in Project pricing, Strip and Wax, and 2nd year Increase higher than other vendors . | Monthly: \$101,453.00 Annually: \$1,217,436.00 Strip/Wax: \$0.19 GSF Hourly Project: \$27/hr Year 2 Increase: 1% Best overall | Monthly: \$157,971.32 Annually: \$1,847,655.84 Strip/Wax: \$0.20 GSF Hourly Project: \$22/hr Year 2 Increase: 3% Highest 2nd year % increase, 3rd highest Strip/Wax 4th lowest Cost. | Monthly: \$216,958.22 Annually: \$2,603,498.64 Strip/Wax: \$0.32 GSF Hourly Project: \$20/hr Year 2 Increase: 3% Highest 2nd year % increase, 2nd highest Strip/Wax 4th Highest Overall Cost, 3rd Project Cost. | Monthly: \$196,324.68 Annually: \$2,355,896.16 Strip/Wax: \$0.12 GSF Hourly Project: \$17.50/hr Year 2 Increase: 2.5%; 2nd Highest Cost, 2nd lowest Strip/Wax, 3rd in % increase, Lowest Project Cost. | Monthly: \$184,859.31 Annually: \$2,218,311.72 Strip/Wax: \$0.00 GSF Hourly Project: \$16.04/\$24.14hr Year 2 Increase: 3%; Best price for Strip/Wax, Project pricing has two prices? Not explained, highest year 2 increase. | Monthly: \$121,422.00 Annually: \$1,457,064.00 Strip/Wax: \$0.45 GSF Hourly Project: \$21/hr Year 2 Increase: 2%; 2nd lowest total cost, highestStrip/Wax, 3rd lowest Project price, 3rd lowest percent increase | Monthly: \$156,750.00 Annually: \$1,881,077.00 Strip/Wax: \$0.27 GSF Hourly Project: \$18/hr Year 2 Increase: 0%; 3rd lowest Cost, 6th in Strip/Wax; Lowest 2nd year % Increase |
| Points Earned | | 17 | 23 | 17 | 12 | 20 | 21 | 19 | 21 |
| References and Job History to include years in Business | 30 | Very high remarks from BCBS of MA. They couldn't think of any weaknesses. Neighborhood Charter Schools was mostly impressed with them and rated them an 8 out of 10.) | Included Referneces | Included in depth Referneces | References included. | Very High remarks from Case New Holland and Adtran. | References included. | Included in depth Referneces | Less than desirable references. |
| Points Earned | | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 5 |
| Custodial Wage Rates, Organizational Charts, and Staffing Plan | 30 | Org Chart: Yes Wage Rates Included: Yes, No benefits listed Staffing Plan incomplete - small night shift in comparision with other companies | Org Chart: Yes Wage Rates Included: No Staffing Plan: No | Org Chart:Yes Wage Rates Included: Yes Staffing Plan: Yes very basic not per APPA- Staffing plan only consist of hours per building. No information on hours as weekly or daily. Not to APPA cleaning standars per GSF. | Org Chart: NO Wage Rates Included: NO Staffing Plan: NO | Org Chart: Yes Wage Rates Included: Yes Staffing Plan: Yes, In depth at APPA standards per FTE | Org Chart: Yes Wage Rates Included:Yes Staffing Plan: Yes, Incomplete | Org Chart: Yes Wage Rates Included:Yes Staffing Plan:Yes, Incomplete - several buildings missing | Org Chart: Yes Wage Rates Included: Yes Staffing Plan: Yes The configured FTE is well below APPA standards we are trying to meet. |
| Points Earned | | 20 | 20 | 20 | 0 | 30 | 20 | 20 | 20 |
| Total Points | 100 | 77 | 83 | 77 | 52 | 90 | 81 | 79 | 56 |

Proposal P00236.RV01 Campus Custodial Services is awarded to LaCosta Facility Support Systems according to evaluation criteria.