Copier Lease Q&A 2

1. How will WHITFIELD COUNTY SCHOOL DISTRICT manage print drivers?

    a. The RFP indicates the vendor should provide the drivers to Whitfield County School District. Who will deploy them?

Our vision would be for us to be able to put the print drivers on a print server / virtual printer. End users would print to a single virtual printer. Then using the follow me printing capabilities, the virtual printer / print server would apply the correct print driver to the actual output printer. I would expect that the vendor would assist us in setting up this print server / virtual printer environment with all necessary print drivers.

    i. Please clarify: Does vendor furnish drivers to Whitfield County School District and staff loads and manages them, or does vendor load and manage drivers at its expense?
    ii. Will Whitfield County School District grant vendor software permissions and access for loading and maintaining drivers or servers?
    iii. Please describe Whitfield County School District current software deployment processes for drivers and other PC applications and how Whitfield County School District the vendor managing drivers within the existing Whitfield County School District software deployment process.

Currently, we image our workstations. The majority of our print drivers are included in that image. We utilize Active Directory to determine which printers are activated on the workstations based on location and/or user login.

2. Are all supplies including staples included under your current maintenance plan and is that required in the RFP?

Yes.

3. Does the current contract include toner along with parts and labor?

Yes

4. Bid show 26 Ricoh 8001 systems but on the print volume sheet it show 27, does 27 80ppm machines need to bid?

Please visit the original Google link there is a new spreadsheet that should clear up the counts and clicks per site.

5. What is the current Volumes that are included in current lease?

We have unlimited copies on our current lease.

6. Are you being billed for any overages?

We do not pay overages.

1. Can each vendor submit more than 1 bid?

I think the answer is yes. To clarify, our expectation is for the vendors to quote a one-to-one replacement as the primary quote. Additionally, we want a smaller unit quoted that can be added to the first quote to add capacity or be utilized to reduce the quantity of the larger machines by adding several of the smaller ones at strategic locations. This unit needs to be available for purchase / lease (co-terminus) at a later date with consistent pricing (yes I realize the higher monthly cost of a 3 years remaining co-terminus lease vs 5 years). Also, included we want to see the difference between unlimited clicks and a monthly click charge per location, reflecting breaking point for overages.

2. Do all machines need to have card readers and follow me printing?

Yes – however, we would prefer to see the card reader & thumb print reader on the machine at the same if that is possible. If that isn't possible please provide both as an option.

Follow me printing would need to be on all machines.

3. If there are machines closer to the teacher, could that decrease teacher's printing on their personal printer and increase the copier volume on the bid contract?

Any answer here would be purely speculative. We anticipate lower overall copier volume based on the follow me printing feature that requires someone to go to the printer to release the job. We also plan on adding limits per user that would require their principal to approve overages. We hope this in conjunction with scan to Google Drive reduces the amount of printing.

4. Must the follow me printing software be added to all machines?

Yes

5. What is the minimum speed requirement for the school hallways?

I would not think we would want to go below a 30ppm, but 40ppm would be better.