

P00237 Executive Search Services for a Provost and Executive Vice President of Student Affairs, The University of Alabama in Huntsville

VENDORS

		Academic Search	AGB Search LLC	Buffkin/Baker	Greenwood/Asher and Associates	Isaccson, Miller	Parker Executive Search	Witt/Kieffer	ZRG Partners
Completeness of Proposal	10	Financial reports not included		Financial reports not included	Financial reports not included		Financial reports not included	Limited financial data provided	
		8	10	8	8	10	8	8	10
Content of Proposal	20		5-month proposed timeline; ads placed through Graystone Group Advertising	Less detail provided		6-month timeline; less detail provided	Less detail provided		23-week proposed timeline
		20	16	14	20	16	14	20	16
Experience with similar projects	30		Less related experience	Less related experience; year of placement not indicated			Less related experience		Less related experience
		30	26	26	30	30	26	30	26
Ability of vendor and staff	25		Less experienced with high-research universities	Less experienced with high-research universities		Less experience with high-research universities	Less experience with research-intensive universities	Less related experience	Less related experience
		25	23	23	25	23	23	23	23
Cost	15	Fixed fee plus cost of candidate travel		Flat fee, 10% admin expense, plus consultant and candidate travel, interviewing expenses, advertising, and background checks	1/3 of first year cash compensation (min \$60,000); 12% for indirect costs; costs billed for advertising, travel, meals, lodging	1/3 of first year earned compensation (min \$60,000); 11% for indirect costs; costs billed for advertising, travel, meals, lodging	Fixed fee, 10% admin expense, plus advertising background checks, committee interview, travel	1/3 of first year total compenstaion (min \$60,000); 10% for indirect costs (min \$6,000 - max \$10,000), costs billed for travel, courier services, background checks	Flat fee, 3% admin expense; 3% direct expense
		13	15	9	11	11	13	11	9
Total	100	96	90	80	94	90	84	92	84

Proposal is awarded to Academic Search according to the proposal criteria.