

Procurement Summary

Date Submitted: 28-Jun-17
Submitted by: Amanda Lam
Contract Number: Purchase Order
Value of Contract: \$65,510.00
Period of Performance: Upon Delivery
Supplier Name: Georgia Fire & Rescue Supply, Inc.
General Description: Equipment to complete 5 fire trucks
Source of Funds: 23520000-531600 (Small Equipment)

Proposed Contract Type

<input type="checkbox"/>	Standard Professional Services Agreement
<input type="checkbox"/>	Standard Construction Services Agreement
<input type="checkbox"/>	PSA with Exceptions Approved by Counsel
<input type="checkbox"/>	Supplier Agreement Approved by Counsel
<input checked="" type="checkbox"/>	Standard Purchase Order
<input type="checkbox"/>	Other - See Below

Formal Advertised Procurement: Yes No N/A

Debarred/Suspended (EPL): Yes No N/A
Screen Print in File: Yes No N/A

E-Verify Required/Obtained: Yes No N/A

Emergency Procurement: Yes No

Number of Bidders Contacted / Number of Bids Received: 4 | 3

Supplier Selection Based on:

<input type="checkbox"/>	Only One Bidder
<input type="checkbox"/>	Single/Sole Source
<input type="checkbox"/>	Lowest Evaluated Bidder
<input checked="" type="checkbox"/>	Highest Proposal Scoring
<input type="checkbox"/>	Other*

Weight	Evaluation Criteria
50%	Price
40%	Performance Requirements
10%	Delivery
100%	Total

Cherokee County Based Preference Results:

(>\$25K, IFB Only, Ref. Ordinance 2-5-3.01)

<input checked="" type="checkbox"/>	Cherokee County Vendor Selected
<input type="checkbox"/>	No <u>County</u> Vendor participation or bid/proposal non-responsive or not-responsible*
<input type="checkbox"/>	CC Vendor not within 5% of Low Bid (for consideration)
<input type="checkbox"/>	CC Vendor Total Evaluated Score Inadequate (for consideration)
<input type="checkbox"/>	CC Vendor Not Low Bid, or No Preference Per Grant or >\$100K Construction (GA Law)

* if CC bid/proposal was non-responsive or not responsible explanation provided in "Other Notes" below.

Summary of Analysis / Scoring

Total Score	Price	Bidder	Location of Business	Representing
100.00	\$ 65,510.00	Georgia Fire & Rescue Supply, Inc.	Canton, GA	Jason Whidby
96.10	\$ 70,709.25	Ten - 8 Fire & Safety Equipment of GA	Forsyth, GA	Regina Hendrix
95.50	\$ 71,407.50	NAFECO, Inc.	Decatur, AL	Ronald Woodall

Price Analysis:

Price Reasonableness Determination Method	
<input checked="" type="checkbox"/>	1. Price Competition (Lowest Evaluated Bidder)
<input checked="" type="checkbox"/>	2. Best Scoring RFP (Best Value)
<input type="checkbox"/>	3. Price History
<input type="checkbox"/>	4. Published Price Lists
<input type="checkbox"/>	5. Market Research
<input type="checkbox"/>	6. Parametric Estimating Methods
<input type="checkbox"/>	7. State Contract Pricing
<input type="checkbox"/>	8. Comparison to Independent Cost Estimate
<input type="checkbox"/>	9. Cost Analysis
<input type="checkbox"/>	10. Other, see price analysis below

Price Evaluation:

Savings over high: \$5,867.50
 Savings over average: \$3,698.92
 Average savings per item over high during years 1-3: \$200.00

Not Low Bid:

(If Applicable)

Other Notes:

RFP 2017-120 was issued on June 5, 2017 and three bids were received on June 19. In addition to requesting pricing for quantities needed, a fixed pricing/not-to-exceed pricing option was requested for the next three years.
 Pricing was determined to be fair and reasonable based on adequate price competition.

Pricing Sheet - Fire Truck Equipment
RFP 2017-120

Item	QTY	Georgia Fire & Rescue			Ten 8 Fire			NAFECO		
		Price	Total Price	Specification	Price	Total Price	Specification	Price	Total Price	Specification
TFT Metro 1 Tip Only Nozzles P/N ME1-TO Nozzles need to be set up from TFT in the following configurations: Metro 1 nozzles are 175gpm@75psi with 1" smooth bore tip installed	4	\$ 378.20	\$ 1,512.80	As specified	\$ 415.91	\$ 1,663.64	As specified	\$ 430.00	\$ 1,720.00	As specified
TFT Metro 2 Tip Only Nozzle P/N ME2-TO Nozzles need to be set up from TFT in the following configurations: Metro 2 nozzles are 250gpm@50psi with 1.25" Smooth bore tip installed.	1	\$ 421.60	\$ 421.60	As specified	\$ 463.64	\$ 463.64	As specified	\$ 480.00	\$ 480.00	As specified
TFT Detent Valves with Integral Smooth bore tips P/N H-VOI	4	\$ 244.90	\$ 979.60	As specified	\$ 269.32	\$ 1,077.28	As specified	\$ 279.00	\$ 1,116.00	As specified
TFT Detent Valve with Integral Smooth bore tips P/N H-2VOI	1	\$ 275.90	\$ 275.90	As specified	\$ 303.41	\$ 303.41	As specified	\$ 315.00	\$ 315.00	As specified
TFT Smooth bore inserts P/N F140SBI	5	\$ 40.63	\$ 203.15	As specified	\$ 44.32	\$ 221.60	As specified	\$ 46.00	\$ 230.00	As specified
TFT Crossfire Extend-A-Gun adapter P/N XFF-APL	1	\$ 204.60	\$ 204.60	As specified	\$ 225.00	\$ 225.00	As specified	\$ 233.00	\$ 233.00	As specified
TFT Crossfire Package P/N XFC-52 to include the following: 1 XF-SS5 Stream Shaper; 1 M-R1250SNJ Nozzle; 1 XFH-1ST Base; 1 AS9NJ-ST (Needs carbide tip Installed for use with Crossfire Monitor Base)	1	\$ 3,713.80	\$ 3,713.80	As specified	\$ 4,213.99	\$ 4,213.99	As specified	\$ 4,229.00	\$ 4,229.00	As specified
TFT Double Female P/N AA7NJ-NJ	1	\$ 34.72	\$ 34.72	As specified	\$ 38.19	\$ 38.19	As specified	\$ 40.00	\$ 40.00	As specified
TFT Double Male P/N AA6NJ-NJ	1	\$ 21.08	\$ 21.08	As specified	\$ 23.19	\$ 23.19	As specified	\$ 24.00	\$ 24.00	As specified
TFT Low Profile Jumbo BIV P/N AZD1ST-NX-F	1	\$ 1,317.50	\$ 1,317.50	As specified	\$ 1,448.87	\$ 1,448.87	As specified	\$ 1,500.00	\$ 1,500.00	As specified
TFT Jumbo Short BIV P/N AQ8NX-NX-PS	1	\$ 1,379.50	\$ 1,379.50	As specified	\$ 1,517.05	\$ 1,517.05	As specified	\$ 1,570.00	\$ 1,570.00	As specified
TFT AA7HNX-NR Double Female	1	\$ 244.28	\$ 244.28	As specified	\$ 268.64	\$ 268.64	As specified	\$ 279.00	\$ 279.00	As specified
TFT A3810 Jumbo Spanner Set	1	\$ 93.00	\$ 93.00	As specified	\$ 102.28	\$ 102.28	As specified	\$ 106.00	\$ 106.00	As specified
TFT A3845 3 Wrench Bracket Set	1	\$ 120.90	\$ 120.90	As specified	\$ 132.96	\$ 132.96	As specified	\$ 138.00	\$ 138.00	As specified
PAC Toolok HD P/N 1003-HD	12	\$ 28.20	\$ 338.40	As specified	\$ 30.36	\$ 364.32	As specified	\$ 28.00	\$ 336.00	As specified
PAC Jumbo Lok P/N 1070	10	\$ 57.00	\$ 570.00	As specified	\$ 61.64	\$ 616.40	As specified	\$ 56.00	\$ 560.00	As specified
PAC Hooklok P/N 1001	8	\$ 27.00	\$ 216.00	As specified	\$ 29.06	\$ 232.48	As specified	\$ 26.50	\$ 212.00	As specified
PAC Storz Loks P/N 1040-5	5	\$ 45.00	\$ 225.00	As specified	\$ 48.44	\$ 242.20	As specified	\$ 45.00	\$ 225.00	As specified
PAC Rescue Saw Kits P/N K5030	2	\$ 119.40	\$ 238.80	As specified	\$ 128.49	\$ 256.98	As specified	\$ 117.00	\$ 234.00	As specified
PAC Spreader Base Pocket P/N 1026	1	\$ 41.40	\$ 41.40	As specified	\$ 44.56	\$ 44.56	As specified	\$ 41.00	\$ 41.00	As specified
PAC Ram Base Mount P/N 1022	2	\$ 83.40	\$ 166.80	As specified	\$ 69.09	\$ 138.18	As specified	\$ 82.00	\$ 164.00	As specified
PAC Heavy Rescue Pocket P/N 1035	1	\$ 94.20	\$ 94.20	As specified	\$ 101.38	\$ 101.38	As specified	\$ 93.00	\$ 93.00	As specified
PAC Coil-Lok P/N 1021	2	\$ 36.60	\$ 73.20	As specified	\$ 39.39	\$ 78.78	As specified	\$ 36.00	\$ 72.00	As specified
PAC GM Hook P/N 1028	4	\$ 13.80	\$ 55.20	As specified	\$ 14.86	\$ 59.44	As specified	\$ 14.00	\$ 56.00	As specified
PAC Flex Mount P/N 1002	1	\$ 27.00	\$ 27.00	As specified	\$ 32.94	\$ 32.94	As specified	\$ 30.00	\$ 30.00	As specified

Nozzle Holders south park corporation P/N QL48Z25C	5	\$ 34.88	\$ 174.40	As specified	\$ 29.07	\$ 145.35	As specified	\$ 30.00	\$ 150.00	As specified
Flamefighter Walk-away SCBA Brackets unassembled P/N 27251	2	\$ 38.91	\$ 77.82	As specified	\$ 31.13	\$ 62.26	As specified	\$ 36.25	\$ 72.50	As specified
PAC Adapter Lok P/N 1042-D	1	\$ 57.00	\$ 57.00	As specified	\$ 61.34	\$ 61.34	As specified	\$ 56.00	\$ 56.00	As specified
Total			\$ 12,877.65			\$ 14,136.35			\$ 14,281.50	
Freight			224.35							
Total to equip 5 trucks			\$ 65,510.00			\$ 70,681.75			\$ 71,407.50	

Fixed pricing/not-to-exceed pricing option

ITEM	QTY	Year 1	Year 2	Year 3	Year 1	Year 2	Year 3	Year 1	Year 2	Year 3
TFT Metro 1 Tip Only Nozzles P/N ME1-TO Nozzles need to be set up from TFT in the following configurations: Metro 1 nozzles are 175gpm@75psi with 1" smooth bore tip installed.	1	\$ 378.20	\$ 378.20	\$ 378.20	\$ 415.91	\$ 415.91	\$ 428.78	\$ 430.00	\$ 453.00	\$ 479.00
TFT Metro 2 Tip Only Nozzle P/N ME2-TO Nozzles need to be set up from TFT in the following configurations: Metro 2 nozzles are 250gpm@50psi with 1.25" Smooth bore tip installed.	1	\$ 421.60	\$ 421.60	\$ 421.60	\$ 463.64	\$ 463.63	\$ 477.98	\$ 480.00	\$ 509.00	\$ 539.00
TFT Detent Valves with Integral Smooth bore tips P/N H-VOI	1	\$ 244.90	\$ 244.90	\$ 244.90	\$ 269.32	\$ 269.32	\$ 277.65	\$ 279.00	\$ 295.00	\$ 315.00
TFT Detent Valve with Integral Smooth bore tips P/N H-2VOI	1	\$ 275.90	\$ 275.90	\$ 275.90	\$ 303.41	\$ 303.41	\$ 312.80	\$ 315.00	\$ 335.00	\$ 355.00
TFT Smooth bore inserts P/N F140SBI	1	\$ 40.63	\$ 40.63	\$ 40.63	\$ 44.32	\$ 44.32	\$ 45.69	\$ 46.00	\$ 52.00	\$ 59.00
TFT Crossfire Extend-A-Gun adapter P/N XFF-APL	1	\$ 204.60	\$ 204.60	\$ 204.60	\$ 225.00	\$ 225.00	\$ 231.96	\$ 233.00	\$ 248.00	\$ 265.00
TFT Crossfire Package P/N XFC-52 to include the following: 1 XF-SS5 Stream Shaper; 1 M-R1250SNJ Nozzle; 1 XFH-1ST Base; 1 AS9NJ-ST (Needs carbide tip Installed for use with Crossfire Monitor Base)	1	\$ 3,713.80	\$ 3,713.80	\$ 3,713.80	\$ 4,213.99	\$ 4,213.99	\$ 4,344.33	\$ 4,229.00	\$ 4,460.00	\$ 4,700.00
TFT Double Female P/N AA7NJ-NJ	1	\$ 34.72	\$ 34.72	\$ 34.72	\$ 38.19	\$ 38.19	\$ 39.38	\$ 40.00	\$ 48.00	\$ 58.00
TFT Double Male P/N AA6NJ-NJ	1	\$ 21.08	\$ 21.08	\$ 21.08	\$ 23.19	\$ 23.19	\$ 23.91	\$ 24.00	\$ 30.00	\$ 33.00
TFT Low Profile Jumbo BIV P/N AZD1ST-NX-F	1	\$ 1,317.50	\$ 1,317.50	\$ 1,317.50	\$ 1,448.87	\$ 1,448.87	\$ 1,493.68	\$ 1,500.00	\$ 1,590.00	\$ 1,717.00
TFT Jumbo Short BIV P/N AQ8NX-NX-PS	1	\$ 1,379.50	\$ 1,379.50	\$ 1,379.50	\$ 1,517.05	\$ 1,517.05	\$ 1,563.97	\$ 1,570.00	\$ 1,660.00	\$ 1,796.00
TFT AA7HNX-NR Double Female	1	\$ 244.28	\$ 244.28	\$ 244.28	\$ 268.64	\$ 268.64	\$ 276.95	\$ 279.00	\$ 299.00	\$ 321.00
TFT A3810 Jumbo Spanner Set	1	\$ 93.00	\$ 93.00	\$ 93.00	\$ 102.28	\$ 102.28	\$ 105.45	\$ 106.00	\$ 112.00	\$ 122.00
TFT A3845 3 Wrench Bracket Set	1	\$ 120.90	\$ 120.90	\$ 120.90	\$ 132.96	\$ 132.96	\$ 137.08	\$ 138.00	\$ 147.00	\$ 157.00
PAC Toolok HD P/N 1003-HD	1	\$ 28.20	\$ 28.20	\$ 28.20	\$ 30.36	\$ 30.36	\$ 31.30	\$ 28.00	\$ 33.00	\$ 39.00
PAC Jumbo Lok P/N 1070	1	\$ 57.00	\$ 57.00	\$ 57.00	\$ 61.64	\$ 61.64	\$ 63.55	\$ 56.00	\$ 64.00	\$ 78.00
PAC Hooklok P/N 1001	1	\$ 27.00	\$ 27.00	\$ 27.00	\$ 29.06	\$ 29.06	\$ 29.96	\$ 26.50	\$ 31.00	\$ 34.00
PAC Storz Loks P/N 1040-5	1	\$ 45.00	\$ 45.00	\$ 45.00	\$ 48.44	\$ 48.44	\$ 49.94	\$ 45.00	\$ 52.00	\$ 60.00
PAC Rescue Saw Kits P/N K5030	1	\$ 119.40	\$ 119.40	\$ 119.40	\$ 128.49	\$ 128.49	\$ 132.47	\$ 117.00	\$ 128.00	\$ 139.00
PAC Spreader Base Pocket P/N 1026	1	\$ 41.40	\$ 41.40	\$ 41.40	\$ 44.56	\$ 44.56	\$ 45.94	\$ 41.00	\$ 49.00	\$ 59.00
PAC Ram Base Mount P/N 1022	1	\$ 83.40	\$ 83.40	\$ 83.40	\$ 69.09	\$ 69.09	\$ 71.23	\$ 82.00	\$ 94.00	\$ 103.00
PAC Heavy Rescue Pocket P/N 1035	1	\$ 94.20	\$ 94.20	\$ 94.20	\$ 101.68	\$ 101.38	\$ 104.52	\$ 93.00	\$ 101.00	\$ 111.00
PAC Coil-Lok P/N 1021	1	\$ 36.60	\$ 36.60	\$ 36.60	\$ 39.39	\$ 39.39	\$ 40.61	\$ 36.00	\$ 39.00	\$ 45.00

PAC GM Hook P/N 1028	1	\$ 13.80	\$ 13.80	\$ 13.80	\$ 14.86	\$ 14.86	\$ 15.32	\$ 14.00	\$ 19.00	\$ 27.00
PAC Flex Mount P/N 1002	1	\$ 27.00	\$ 27.00	\$ 27.00	\$ 32.94	\$ 32.94	\$ 33.96	\$ 30.00	\$ 34.00	\$ 40.00
Nozzle Holders south park corporation P/N QL48Z25C	1	\$ 34.88	\$ 34.88	\$ 34.88	\$ 29.07	\$ 29.07	\$ 29.97	\$ 30.00	\$ 34.00	\$ 40.00
Flamefighter Walk-away SCBA Brackets unassembled P/N 27251	1	\$ 38.91	\$ 38.91	\$ 38.91	\$ 31.13	\$ 31.13	\$ 32.28	\$ 36.25	\$ 39.00	\$ 44.00
PAC Adapter Lok P/N 1042-D	11	\$ 57.00	\$ 57.00	\$ 57.00	\$ 61.34	\$ 61.34	\$ 63.24	\$ 56.00	\$ 63.00	\$ 70.00
Total		\$ 9,194.40	\$ 9,194.40	\$ 9,194.40	\$ 10,188.82	\$ 10,188.51	\$ 10,503.90	\$ 10,359.75	\$ 11,018.00	\$ 11,805.00

PRICING ANALYSIS AND SCORING

The highest two scores are in GREEN for easy identification.

ABSOLUTE DIFFERENCE FROM LOW BID:

When purchasing items through manufacturers or distributors or purchasing items that are standardized or very mature services, the best method is the percentage of the low bid compared to the difference of each bidders price to the low bid. This takes maximum advantage of the points assigned to price and has the impact of providing no points for pricing greater than two times the low bid.

Used For Purchasing Physical Goods and Standard Services

Points Available	Georgia Fire	Ten - 8 Fire	NAFECO
50	\$ 65,510	\$ 70,682	\$ 71,408
Low Bid: \$ 65,510	Under Average		
Difference to Low Bid	\$ -	\$ 5,172	\$ 5,898
Comparison to Low Bid	\$ 65,510	\$ 60,338	\$ 59,613
Percentage of Points Earned	100%	92%	91%
Initial Points Calculation	50.0	46.1	45.5
Number of Points Earned	50.0	46.1	45.5

Low Bid	High Bid	Average	Range
\$ 65,510	\$ 71,408	\$ 69,200	\$ 5,898
# of Bids	# Under Average	Standard Dev.	Process Savings
3	1	\$ 3,216	\$ 3,690

RFP# 2017-118 Fire Department Hoses

SCORES

		Georgia Fire	Ten - 8 Fire	NAFECO
Criteria	Max Pts			
Price	50.00	50.00	46.10	45.50
Performance Requirements	30.00	30.00	30.00	30.00
Interoperability	10.00	10.00	10.00	10.00
Delivery	10.00	10.00	10.00	10.00
Total	100.00	100.00	96.10	95.50

CHEROKEE COUNTY BOARD OF COMMISSIONERS

RFB/RFP No.: 2017-118

RFB/RFP NAME: Fire Department Hoses

BID DUE DATE/TIME: June 19, 2017 at 10:00 AM

Proposals Received (no particular order)

<u>NAME</u>	<u>CITY/STATE</u>	<u>Required Forms*</u>	<u>Cost</u>
Georgia Fire & Rescue Supply, Inc.	Canton, GA	YES	\$ 65,510.00
Ten - 8 Fire & Safety Equipment of GA	Forsyth, GA	YES	\$ 70,709.25
NAFECO, Inc.	Decatur, AL	YES	\$ 71,407.50

Required Forms:

<table style="width: 100%;"> <tr><td><input checked="" type="checkbox"/></td><td>App A - Info/Add Form</td></tr> <tr><td><input checked="" type="checkbox"/></td><td>App B - Non-Coll Affidavit</td></tr> <tr><td><input checked="" type="checkbox"/></td><td>App C - E-Verify Affidavit</td></tr> <tr><td><input checked="" type="checkbox"/></td><td>App D - References</td></tr> <tr><td><input checked="" type="checkbox"/></td><td>App E - Contract Acceptance Form</td></tr> </table>	<input checked="" type="checkbox"/>	App A - Info/Add Form	<input checked="" type="checkbox"/>	App B - Non-Coll Affidavit	<input checked="" type="checkbox"/>	App C - E-Verify Affidavit	<input checked="" type="checkbox"/>	App D - References	<input checked="" type="checkbox"/>	App E - Contract Acceptance Form	<table style="width: 100%;"> <tr><td><input checked="" type="checkbox"/></td><td>App F - Sus/Debar Form</td></tr> <tr><td><input type="checkbox"/></td><td>App G -Contractor License Cert.</td></tr> <tr><td><input type="checkbox"/></td><td>App H - Bid Bond</td></tr> <tr><td><input type="checkbox"/></td><td>App I - Contractor's Qual. Statement</td></tr> </table>	<input checked="" type="checkbox"/>	App F - Sus/Debar Form	<input type="checkbox"/>	App G -Contractor License Cert.	<input type="checkbox"/>	App H - Bid Bond	<input type="checkbox"/>	App I - Contractor's Qual. Statement
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<input checked="" type="checkbox"/>	App D - References																		
<input checked="" type="checkbox"/>	App E - Contract Acceptance Form																		
<input checked="" type="checkbox"/>	App F - Sus/Debar Form																		
<input type="checkbox"/>	App G -Contractor License Cert.																		
<input type="checkbox"/>	App H - Bid Bond																		
<input type="checkbox"/>	App I - Contractor's Qual. Statement																		

Notes:

Opening/Reading Attendance

COMPANY	NAME
Cherokee County Procurement Department	Amanda Lam