

Anderson County Response to Questions for RFP

December 12, 2018

**1. Is this a shared site or exclusively Anderson County?**

This is currently exclusive to Anderson County and is located on the Anderson County property. The County may wish to offer a shared usage of their center in the future.

**2. Questions are geared to an Admin fee/pass through model. Is a flat fee model a consideration?**

The fee model must be fully transparent and 100% pass through based. Itemized invoices are required.

**3. Please provide a breakdown of retirees, spouses and dependents eligible to use the clinic.**

As of June 2018, the PBM reports there are 808 total members (includes retirees, employees, spouse and dependents). As of February 2017, the Health Center vendor reports 406 average number of employees only.

**4. Please clarify who is eligible for the clinic, whether they are on or off the health plan, and the numbers associated.**

Employees, spouses, dependents and retirees who are on the health plan are eligible to use the Health and Wellness Center entirely. Employees (not spouses or dependents), who are not on the health plan, may also be seen at the center for flu shots only. See question 3 for the average numbers and associated reporting dates.

**5. Please explain the rationale for issuing this RFP.**

The three-year contract with the current vendor expires on Feb. 28, 2019 and the County is required to rebid their contracts as part of due diligence.

**6. What are your pain points with the current onsite clinic vendor?**

If you are referring to enhancement to services, the County would like to have more in depth wellness programs offered and maintained to curb future high claimants and improve overall health of their membership.

**7. What is the current participation for members?**

As of February 2018, the average number of appointments per employee per year is 6.9.

**8. Out of the available appointment slots what is currently being utilized?**

As of February 2018, 86.4% annual utilization of available appointments is reported.

**9. What is the average number of visits per hour?**

Three

**10. What is the average length of time per appointment?**

20 Minutes

**11. What percentage of appointments during 2017 were scheduled same day? Walk-ins vs Scheduled?**

This exact information isn't available currently; however, the current Health Center vendor retains 10-15% of available appointments daily for same day acute care. All appointments are scheduled even if they are worked into the schedule within hours of requesting the acute visit.

**12. What are your top 5 disease states?**

Diabetes, High Cholesterol, Hypertension, Obesity and Prostate Cancer

**13. Please provide all the medical and Rx claims data for the period since the clinic opening, as well as two years of claims data prior to the clinic open date.**

Please see attachments from BCBSTn for medical claims by month and Healthsmart for PBM data they have provided.

**14. Is there a telemedicine service in place and if so, what vendor provides this service?**

There is no Telemedicine service in place currently.

**15. How does telemedicine currently interface with the onsite clinic?**

N/A

**16. What are the expectations for telemedicine in conjunction with the onsite clinic?**

Telemedicine is not being offered at this time. Vendors may make this available in the future. If you wish to offer this service, please list scope of services and cost associated separately.

**17. Is the current staff expected to remain in place?**

Current staff have a one year non-compete in place with the current health center vendor.

**18. Do the current staff have non-compete agreements in place?**

Yes, current staff have a one year non-compete in place with the current health center vendor.

**19. Please provide an overview of the compensation and benefits package for the current staff.**

Current staff are employed by the current Health Center Vendor. They are not employed by the County and this information is not available.

**20. What are your overall annual clinic costs?**

Overall annual Health and Wellness Center costs as of Feb. 2018 are \$354,737. This number includes all expenses.

**21. Are there any other wellness programs that are in conjunction with the onsite clinic?**

Yes, Health Risk Assessments and Biometric screenings are offered along with the follow up visit. Health coaching, an off-site nutritionist and dietician are also offered. Weight management and smoking cessation may be offered as needed.

**22. Are Health Risk Assessments and Biometric Screenings currently performed on an individual basis or in a mass event?**

These are offered both on an individual and mass basis

**23. Are Health Risk Assessments and Biometric Screening currently performed by the current vendor or a third-party vendor? Who is the third-party vendor, if so?**

The Health Risk Assessments are often performed inside the Center. When done on a mass basis, the current Health Center vendor is expected to perform these at various County locations.

**24. Please provide your annual costs for labs and dispensed medication.**

Total annual expenses for Labs and Dispensed Medications as of Feb. 2018 comes to \$105,615

**25. How proactive is your current account management team?**

The current account management team performs routine reviews and outreach.

**26. Are you satisfied with the responsiveness of your current account management team?**

The County is not dissatisfied with the responsiveness of the current account management team.

**27. What is the total square footage of the clinic?**

Approx. 1200 square feet excluding dedicated restroom. The exact figure is unavailable currently.

**28. Please provide a clinic floorplan.**

This is not available currently, but the Center currently has 2 exam rooms, a small break/office room, pharmacy dispensary, check in room and a dedicated bathroom.

**29. Please provide an Occupational Health scope of services with associated volumes and types of services on an annual basis.**

A broad Occupational Health scope of service is not utilized. Instead, occupational health guidelines and current criteria are continuously monitored and set by each County department and must meet state requirements.

**30. How many work-related injuries were seen in 2017?**

Zero. This is not being performed at this time.

**31. In treating work-related injuries how many visits did this entail within the onsite clinic?**

Zero. This is not being performed at this time

**32. How many pre-employment drug screens were performed in 2017?**

17

**33. How many post-offer physicals were performed in 2017?**

See question 35 for this answer.

**34. How many DOT Exams were performed in 2017?**

8

**35. How many Fire, Police and EMT Exams were performed in 2017?**

The County has Police and EMS but does not have Fire. 17 EMS pre-employment physicals with drug screens were conducted. 21 Detention Center physicals with drug screens were conducted. 1 Highway department physical with drug screen was conducted.

**36. What is the expectation around the clinic closing during the transition time?**

The County will not close the clinic.

**37. Has the client's onsite clinic experienced a 1:1 ROI or greater with the current onsite clinic vendor?**

Yes

**38. If so, how long did it take to achieve?**

It was achieved less than 18 months from inception

**39. What was the ROI?**

As of Feb. 2018, the County saved approximately \$175,927 for the proceeding 12-month period. This does not include savings for time away from work or avoidance of high claimants. This also does not include the copay savings to the members.

**40. Is the current vendor providing data integration? If so, with whom?**

Data integration is available between the Health Center vendor, BCBSTn and Healthsmart (PBM) via their population data management tool, Springbuk.

**41. Who is your Third-Party Administrator?**

BCBSTn

**42. Does the client expect the onsite vendor to submit claims for reimbursement for any service provided in the clinic?**

No, the vendor does not need to submit claims to BCBSTn however, the Health Center Vendor's EMR should capture the coding for data integration purposes.

**43. Please clarify the due date and time for RFP submission.**

The due date for the RFP is 12/17/18 at 2:30pm EST

**44. Please define "Medical Administrator" as defined on page 12, Question 10.a.**

This is referencing the TPA in this case BCBSTn

**45. Do you have Health Savings Accounts that the clinic will need to administer collection of deductible amounts?**

No, there is no HSA currently in place

**46. Is it possible to receive claims data and utilization data to provide a ROI calculation?**

Please see the available attachments provided from BCBSTn and Healthsmart

**47. Do you have a crash cart? Since you are doing want us to do allergy injections**

Allergy injections are performed. There is not a crash cart inside the Center; however, there is an AED and Oxygen available.

**48. Are you open to considering shorter schedule to improve financial performance of the clinic?**

The County is content with the current schedule and the utilization has reflected high usage.

**49. We want to verify the time the response is due. It says 2:30 pm ET several places, but on page 15 it says 4 pm ET. Please advise.**

The RFP is Due 12/17/18 at 2:30pm EST

**50. Would you please share the specific number and type of staff members you have?**

The Center currently has 1 Nurse Practitioner, 1 LPN and 1 off-site supervising Physician. The center also has a Director of Client Operations.

**51. Would you provide a summary of staff costs so they can be incorporated into our pricing proposal?**

As of Feb. 2018, the current Health Center Vendor reports the annual expense for all staff utilized with the center as \$139,478

- 52. Would you please provide a list of the 200 medications dispensed at your clinic along with the number of day supply (30,60,90 days)? This will enable our firm to provide cost comparisons and a ROI calculation.**

The Center may dispense 30, 60 or 90-day supplies of medications. The list of medications available to be dispensed inside the center is provided as an attachment.

- 53. What is your current pricing model? Budget based all in, cost plus, hourly? Do you want to continue the current pricing model or change to something different?**

The fee model must be fully transparent and 100% pass through based. Itemized and transparent invoices are expected for all services and labs, supplies, equipment, medications.

- 54. To provide an estimated ROI is it possible to receive your carrier utilization report or claims data?**

Attached is the available reports from BCBSTn and Healthsmart (PBM)

- 55. Is it possible to receive a lab utilization report to enable us to estimate lab savings potential?**

A break out of lab claims completely separated from total medical claims is not available at this time.

- 56. What would you like to improve in your current employee clinic?**

The County would benefit in having more in-depth wellness programs offered and maintained to curb future high claimants and improve overall health of their membership. An improvement that has always been a goal is to expand hours of clinic to 40 hours per week.

- 57. Are you open to sharing your clinic with other like-minded employers in the area?**

Yes

- 58. Is your current facility owned by the County or would a new vendor need to take over the lease?**

The current Center is operating on property owned by the County.

- 59. Should the successful bidder's proposal include management compensation to your consultant (Sherrill Morgan)? If yes, what amount should be included inside the proposals?**

The management consultant to the County, Sherrill Morgan, receives \$2.30 pepm and this amount should be included in the total proposal cost.

- 60. To provide an ROI projection, could you provide the most recent 24 months of medical and Rx claims data and the corresponding enrollment?**

Please see attached reports provided from BCBSTn and Healthsmart (PBM). Total enrollment is listed on the Healthsmart report.

- 61. Will the county consider changes to the current staffing model?**

Only if the current staffing model is enhanced.

**Anderson County Government**

CareHere Clinic Dispensary  
Patient Formulary Listing



Generic name	Strength	Form	Qty	Brand name
<b>For depression</b>				
bupropion XL	150mg	Tab	90	Wellbutrin XL
bupropion XL	300mg	Tab	90	Wellbutrin XL
citalopram HBr	40mg	Tab	90	Celexa
duloxetine	30mg	Caps	90	Cymbalta
duloxetine	60mg	Caps	90	Cymbalta
escitalopram	20mg	Tab	90	Lexapro
fluoxetine	20mg	Caps	90	Prozac
Paroxetine HCl	20mg	Tab	90	Paxil
sertraline	100mg	Tab	90	Zoloft
trazodone	100mg	Tab	90	Desyrel
venlafaxine ER	75mg	Caps	90	Effexor XR
<b>For diabetes</b>				
Blood glucose monitoring lancets		Each	100	Lancets
Blood glucose monitoring strips		Each	50	Blood glucose monitoring strips
glimpiride	2mg	Tab	90	Amaryl
glimpiride	4mg	Tab	90	Amaryl
glyburide-metformin	5-500mg	Tab	180	Glucovance
metformin	500mg	Tab	180	Glucophage
metformin	1000mg	Tab	180	Glucophage
metformin ER	500mg	Tab	180	Glucophage ER
metformin ER	750mg	Tab	90	Glucophage ER
<b>For nausea/vomiting</b>				
ondansetron ODT	4mg	Tab	20	Zofran ODT
promethazine	25mg	Tab	30	Phenergan
<b>For allergies</b>				
loratadine	10mg	Tab	90	Claritin
montelukast	10mg	Tab	90	Singulair
<b>For high cholesterol</b>				
atorvastatin	20mg	Tab	90	Lipitor
atorvastatin	40mg	Tab	90	Lipitor
fenofibrate	160mg	Tab	90	Tricor
gemfibrozil	600mg	Tab	180	Lopid
lovastatin	40mg	Tab	90	Mevacor
pravastatin Sodium	20mg	Tab	90	Pravachol
rosuvastatin calcium	10mg	Tab	90	Crestor
rosuvastatin calcium	20mg	Tab	90	Crestor
rosuvastatin calcium	40mg	Tab	90	Crestor
simvastatin	20mg	Tab	90	Zocor
<b>For high blood pressure/Heart</b>				
amlodipine	2.5mg	Tab	90	Norvasc
amlodipine	10mg	Tab	90	Norvasc
amlodipine	5mg	Tab	90	Norvasc
amlodipine besylate/benazepril hcl	10-20mg	Caps	90	Lotrel
amlodipine besylate/benazepril hcl	5-20mg	Caps	90	Lotrel
amlodipine/Benazapril	10/40mg	Cap	90	Lotrel
atenolol	100mg	Tab	90	Tenormin
atenolol	25mg	Tab	90	Tenormin
benazepril HCl	40mg	Tab	90	Lotensin
carvedilol	12.5mg	Tab	180	Coreg
carvedilol	6.25mg	Tab	180	Coreg

Generic name	Strength	Form	Qty	Brand name
chlorthalidone	25mg	Tab	90	Hygroton
clonidine	0.1mg	Tab	90	Catapres
clopidogrel	75mg	Tab	90	Plavix
diltiazem SR	120mg	Caps	90	Cardizem SR
furosemide	20mg	Tab	100	Lasix
HCTZ	12.5mg	Caps	90	Microzide
HCTZ	25mg	Tab	100	HydroDiuril
Irbesartan	150mg	Tab	30	Avapro
Irbesartan	300mg	Tab	30	Avapro
lisinopril	20mg	Tab	90	Zestril
lisinopril	10mg	Tab	90	Zestril
lisinopril-HCTZ	10-12.5mg	Tab	90	Zestoretic
losartan	50mg	Tab	90	Cozaar
losartan	100mg	Tab	90	Cozaar
losartan-HCTZ	100-25mg	Tab	90	Hyzaar
metoprolol	25mg	Tab	90	Lopressor
metoprolol	25mg	Tab	180	Lopressor
metoprolol	50mg	Tab	180	Lopressor
nitroglycerin	0.4mg	Tab	25	Nitrostat
potassium	10mEq	Tab	100	K-Tab
quinapril	40mg	Tab	30	Accupril
ramipril	10mg	Caps	90	Altace
spironolactone	50mg	Tab	90	Aldactone
valsartan	160mg	Tab	90	Diovan
valsartan	320mg	Tab	90	Diovan
Verapamil SR	240mg	Tab	90	Isoptin SR
warfarin	3mg	Tab	30	Coumadin
warfarin	6mg	Tab	30	Coumadin
warfarin	1mg	Tab	30	Coumadin
<b>For infection</b>				
amoxicillin	400mg/5ml	Susp	100	Amoxil
amoxicillin	500mg	Caps	30	Amoxil
amoxicillin	875mg	Tab	20	Amoxil
amoxicillin-clav.	875mg	Tab	20	Augmentin
azithromycin	250mg	Tab	6	Zithromax
azithromycin	200mg/5ml	Susp	30ml	Zithromycin
cefdinir	300mg	Caps	20	Omnicef
cephalexin	500mg	Caps	30	Keflex
clindamycin	300mg	Caps	30	Cleocin
doxycycline	100mg	Caps	20	Monodox
fluconazole	150mg	Tab	1	Diflucan
metronidazole	500mg	Tab	14	Flagyl
nitrofurantoin monohydrate macrocrystals	100mg	Caps	14	Macrobid
sulfamethazole/TMP DS	160/800mg	Tab	20	Bactrim DS
valcyclovir	500mg	Tab	30	Valtrex
<b>For inflammation/Pain</b>				
celecoxib	200mg	Caps	60	Celebrex
diclofenac	75mg DR	Tab	90	Voltaren
ibuprofen	600mg	Tab	90	Motrin
indomethacin	50mg	Cap	90	Indocin
meloxicam	15mg	Tab	90	Mobic
methylprednisolone	21mg	Tab	21	Medrol
prednisone	10mg	Tab	30	Deltasone
<b>Oral contraceptives/Hormone replacement</b>				
estradiol	0.5mg	Tab	30	Estrace
estradiol	1mg	Tab	90	Estrace
estradiol	0.01%	Cream	42.5g	Estrace

Generic name	Strength	Form	Qty	Brand name
medroxyprogesterone	2.5mg	Tab	30	Provera
norethindrone	0.35mg	Tab	28	Ortho-Micronor
Junel Fe	1mg/20mcg	Tab	28	Gildess FE
EE/norgestimate/Tri femyor		Tab	28	Ortho-tricyclen
For the Eye				
ciprofloxacin	0.30%	Oph.Soln	5	Ciloxan
erythromycin	5gm/gm	Oph.Oint	3.5	Ilotycin
GERD/GI discomfort				
lansoprazole	30mg	Caps	90	Prevacid
omeprazole	20mg	Caps	180	Prilosec
omeprazole	40mg	Cap	90	Prilosec
pantoprazole	40mg	Tab	90	Protonix
ranitidine	150mg	Tab	90	Zantac
ranitidine	300mg	Tab	90	Zantac
sucralfate	1gm	Tab	60	Carafate
Inhalers				
albuterol HFA		Inhaler	8	Ventolin HFA
albuterol HFA		Inhaler	18	Ventolin HFA
fluticasone		Spray	16	Flonase
Miscellaneous				
allopurinol	100mg	Tab	90	Zyloprim
allopurinol	300mg	Tab	90	Zyloprim
benzonatate	100mg	Caps	30	Tessalon
cholecalciferol	50000U	Caps	12	Vitamin D2
lamotrigine	100mg	Tab	60	Lamictal
levetiracetam	500mg	Tab	120	Keppra
meclizine	25mg	Tab	30	Antivert
sulfadiazine	500mg	Tab	30	Sulfadiazine
sumatriptan succinate	100mg	Tab	9	Imitrex
tamsulosin HCl	0.4mg	Caps	90	Flomax
topiramate	50mg	Tab	90	Topamax
topiramate	100mg	Tab	90	Topamax
Muscle relaxers				
baclofen	10mg	Tab	90	Lioresal
cyclobenzaprine	10mg	Tab	30	Flexeril
methocarbamol	500mg	Tab	30	Robaxin
Thyroid replacement				
levothyroxine	100mcg	Tab	90	Synthroid
levothyroxine	112mcg	Tab	90	Synthroid
levothyroxine	137mcg	Tab	90	Synthroid
levothyroxine	150mcg	Tab	90	Synthroid
levothyroxine	25mcg	Tab	90	Synthroid
levothyroxine	50mcg	Tab	90	Synthroid
levothyroxine	88mcg	Tab	90	Synthroid
levothyroxine	75mcg	Tab	90	Synthroid
Topical Preparations				
azelaic acid		Gel	50g	Finacea
clotrimazole/betamethasone	1%-0.5%	Cream	15	Lotrisone
mupirocin	2%	Oint	22	Bactroban
silver sulfadiazine	1%	Cream	50	Silvadene
triamcinolone	0.10%	Cream	15	Kenalog
triamcinolone	0.10%	Cream	80	Kenalog



Claim Totals by Month

GRP_NO	Month	CLAIMS	PAID
129714	201607	198	\$ 20,325.09
129714	201608	599	\$ 161,405.00
129714	201609	841	\$ 215,770.39
129714	201609	1	\$ 3.00
129714	201610	725	\$ 266,571.94
129714	201611	653	\$ 219,457.90
129714	201611	12	\$ 19,042.72
129714	201612	755	\$ 102,344.29
129714	201612	15	\$ 2,574.03
129714	201701	608	\$ 173,853.54
129714	201701	8	\$ 3,461.06
129714	201702	867	\$ 202,499.02
129714	201702	24	\$ 24,790.28
129714	201703	870	\$ 233,223.83
129714	201703	33	\$ 16,285.78
129714	201704	809	\$ 189,934.36
129714	201704	11	\$ 2,141.06
129714	201705	789	\$ 310,943.95
129714	201705	22	\$ 8,101.73
129714	201706	899	\$ 160,780.68
129714	201706	18	\$ 2,042.66
129714	201707	744	\$ 129,213.74
129714	201707	10	\$ 932.60
129714	201708	899	\$ 254,305.75
129714	201708	24	\$ 5,513.62
129714	201709	890	\$ 407,433.85
129714	201709	26	\$ 1,942.05
129714	201710	811	\$ 179,437.19
129714	201710	13	\$ 1,025.45
129714	201711	1037	\$ 240,292.21
129714	201711	15	\$ 1,514.88
129714	201712	893	\$ 283,530.76
129714	201712	13	\$ 1,476.55
129714	201801	674	\$ 155,274.11
129714	201801	10	\$ 655.82
129714	201802	899	\$ 248,515.94
129714	201802	19	\$ 1,214.17
129714	201803	1137	\$ 179,234.63
129714	201803	21	\$ 1,500.06
129714	201804	929	\$ 195,163.01
129714	201804	7	\$ 508.53
129714	201805	1071	\$ 209,001.83
129714	201805	23	\$ 11,620.03
129714	201806	763	\$ 143,501.26
129714	201806	12	\$ 1,042.47

# Executive Summary



Carrier: All

Account: ANDERSON COUNTY GOVERNMENT (ANDRSN)

Group: 129714, 129714G, 129714S, 564972

Filled: 7/1/2016 through 6/30/2018

	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	Jan 2017
<b>Membership Summary</b>							
Member Count	766	772	785	820	824	810	816
Utilizing Member Count	248	310	294	298	307	287	314
Total Utilization Percentage	32.38%	40.16%	37.45%	36.34%	37.26%	35.43%	38.48%
<b>Claim Summary</b>							
Net Claims (Mail/Retail)	635	773	726	736	735	704	786
Claims per Elig Member per Month	0.83	1.00	0.92	0.90	0.89	0.87	0.96
Total Claims for Brand	84	101	103	124	99	105	97
Total Claims for Generic	547	661	616	606	629	590	682
Total Claims for Brand w/Gen	4	11	7	6	7	9	7
Generic % of Total Claims	86.14%	85.51%	84.85%	82.34%	85.58%	83.81%	86.77%
Mail Order Claims	0	0	0	2	0	0	0
Mail Order % of Total Claims	0.00%	0.00%	0.00%	0.27%	0.00%	0.00%	0.00%
<b>Claim Cost Summary</b>							
Total Prescription Cost	\$68,554.29	\$93,366.68	\$76,523.09	\$94,899.59	\$81,585.77	\$82,068.00	\$90,936.28
Total Ingredient Cost	\$67,739.79	\$92,352.80	\$75,489.52	\$93,790.40	\$80,529.57	\$81,425.81	\$90,274.04
Total Dispensing Fee	\$814.50	\$997.00	\$1,016.90	\$1,092.95	\$1,056.20	\$624.00	\$643.00
Total Other (e.g. tax)	\$0.00	\$16.88	\$16.67	\$16.24	\$0.00	\$18.19	\$19.24
Avg Total Cost Per Claim	\$107.96	\$120.78	\$105.40	\$128.94	\$111.00	\$116.57	\$115.70
Average Total Cost for Brand	\$590.64	\$692.16	\$581.11	\$633.81	\$629.77	\$624.26	\$707.87
Average Total Cost for Generic	\$34.36	\$32.07	\$26.57	\$25.80	\$28.07	\$25.85	\$31.58
Average Total Cost for Brand w/Gen	\$36.94	\$205.39	\$42.95	\$112.52	\$225.83	\$141.05	\$105.21
<b>Member Cost Summary</b>							
Total Copay	\$7,402.47	\$9,124.92	\$7,920.75	\$8,642.13	\$8,048.11	\$8,372.49	\$9,020.24
Avg Copay Per Claim	\$11.66	\$11.80	\$10.91	\$11.74	\$10.95	\$11.89	\$11.48
Avg Copay for Brand	\$56.64	\$52.51	\$49.09	\$47.13	\$50.69	\$54.12	\$56.64
Avg Copay for Generic	\$4.68	\$4.72	\$4.47	\$4.47	\$4.46	\$4.33	\$4.73
Avg Copay for Brand w/Gen	\$21.53	\$63.71	\$15.53	\$14.42	\$31.96	\$15.04	\$42.82
Copay % of Total Prescription Cost	10.80%	9.77%	10.35%	9.11%	9.86%	10.20%	9.92%
<b>Plan Cost Summary</b>							
Total Plan Cost	\$61,151.82	\$84,241.76	\$68,472.09	\$86,257.46	\$73,527.66	\$73,695.51	\$81,916.04
Avg Cost PEPM	\$213.82	\$294.55	\$236.11	\$296.42	\$252.67	\$253.25	\$278.63
Avg Cost PMPM	\$79.83	\$109.12	\$87.23	\$105.19	\$89.23	\$90.98	\$100.39
Avg Plan Cost per Claim	\$96.30	\$108.98	\$94.31	\$117.20	\$100.04	\$104.68	\$104.22
Avg Plan Cost for Brand	\$533.99	\$639.65	\$532.02	\$586.68	\$578.97	\$570.14	\$651.23
Avg Plan Cost for Generic	\$29.68	\$27.35	\$21.89	\$21.32	\$23.61	\$21.52	\$26.85
Avg Plan Cost for Brand w/Gen	\$15.41	\$141.69	\$27.42	\$98.10	\$193.87	\$126.01	\$62.39
<b>High Claim Cost Summary</b>							
Net Rx Count w/ Plan Paid >= 500	24	28	25	34	20	24	24
Net Rx Count w/ Plan Paid >= 1000	8	13	10	21	9	14	16
Net Rx Count w/ Plan Paid >= 2000	3	7	5	9	7	6	7
<b>High Claim Count Summary</b>							
Members w/ >= 7 Claims	15	18	18	15	9	14	15

Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017
826	837	829	825	808	819	826	827	836
303	331	292	300	297	270	285	284	307
36.68%	39.55%	35.22%	36.36%	36.76%	32.97%	34.50%	34.34%	36.72%
741	757	695	678	722	613	672	644	704
0.90	0.90	0.84	0.82	0.89	0.75	0.81	0.78	0.84
86	102	104	87	107	93	99	96	113
649	646	587	587	607	517	570	543	583
6	9	4	4	8	3	3	5	8
87.58%	85.34%	84.46%	86.58%	84.07%	84.34%	84.82%	84.32%	82.81%
1	0	0	0	0	1	0	2	1
0.13%	0.00%	0.00%	0.00%	0.00%	0.16%	0.00%	0.31%	0.14%
\$81,867.16	\$96,313.42	\$96,635.82	\$84,853.61	\$96,638.50	\$106,943.11	\$105,195.45	\$81,587.99	\$93,006.75
\$81,221.80	\$95,640.99	\$96,066.82	\$84,306.61	\$96,041.50	\$106,439.11	\$104,627.45	\$81,046.99	\$92,437.75
\$626.00	\$653.00	\$569.00	\$547.00	\$597.00	\$504.00	\$568.00	\$541.00	\$569.00
\$19.36	\$19.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$110.48	\$127.23	\$139.04	\$125.15	\$133.85	\$174.46	\$156.54	\$126.69	\$132.11
\$695.91	\$728.15	\$753.02	\$740.23	\$695.02	\$880.69	\$803.95	\$668.56	\$636.68
\$32.84	\$30.97	\$30.32	\$33.44	\$33.94	\$47.80	\$42.51	\$30.05	\$29.94
\$117.77	\$225.96	\$130.42	\$206.25	\$208.75	\$107.85	\$458.86	\$218.02	\$451.08
\$8,056.46	\$9,322.02	\$8,967.52	\$7,484.91	\$9,740.95	\$10,178.36	\$12,359.02	\$9,704.93	\$11,350.48
\$10.87	\$12.31	\$12.90	\$11.04	\$13.49	\$16.60	\$18.39	\$15.07	\$16.12
\$56.00	\$57.58	\$60.19	\$55.64	\$63.80	\$69.19	\$71.26	\$63.20	\$57.86
\$4.52	\$4.53	\$4.43	\$4.47	\$4.37	\$7.10	\$6.89	\$6.45	\$6.11
\$50.86	\$58.36	\$27.01	\$5.00	\$32.36	\$24.46	\$458.86	\$27.07	\$156.14
9.84%	9.68%	9.28%	8.82%	10.08%	9.52%	11.75%	11.90%	12.20%
\$73,810.70	\$86,991.40	\$87,668.30	\$77,368.70	\$86,897.55	\$96,759.55	\$92,836.43	\$71,883.06	\$81,656.27
\$250.21	\$289.97	\$292.23	\$263.16	\$299.65	\$323.61	\$312.58	\$242.85	\$278.69
\$89.36	\$103.93	\$105.75	\$93.78	\$107.55	\$118.14	\$112.39	\$86.92	\$97.67
\$99.61	\$114.92	\$126.14	\$114.11	\$120.36	\$157.85	\$138.15	\$111.62	\$115.99
\$639.91	\$670.57	\$692.83	\$684.59	\$631.22	\$811.50	\$732.69	\$605.37	\$578.83
\$28.32	\$26.45	\$25.89	\$28.97	\$29.57	\$40.70	\$35.61	\$23.60	\$23.82
\$66.91	\$167.60	\$103.41	\$201.25	\$176.40	\$83.39	\$0.00	\$190.95	\$294.94
17	24	32	25	30	36	31	33	35
10	12	19	13	16	19	14	15	15
7	6	8	8	8	12	9	5	8
13	11	16	11	13	14	13	10	13

Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Total
828	841	839	828	828	836	815	805	<b>819</b>
294	304	324	321	299	301	298	269	<b>297</b>
35.51%	36.15%	38.62%	38.77%	36.11%	36.00%	36.56%	33.42%	<b>36.33%</b>
649	649	759	720	687	654	698	627	<b>16,764</b>
0.78	0.77	0.90	0.87	0.83	0.78	0.86	0.78	<b>0.85</b>
100	88	109	103	99	108	104	88	<b>2,399</b>
543	559	640	606	577	527	580	530	<b>14,182</b>
6	2	10	11	11	19	14	9	<b>183</b>
83.67%	86.13%	84.32%	84.17%	83.99%	80.58%	83.09%	84.53%	<b>84.60%</b>
0	1	7	5	6	8	15	7	<b>56</b>
0.00%	0.15%	0.92%	0.69%	0.87%	1.22%	2.15%	1.12%	<b>0.33%</b>
\$96,509.21	\$94,880.75	\$102,170.26	\$89,981.18	\$85,651.23	\$119,428.78	\$85,014.27	\$88,158.09	<b>\$2,192,769.28</b>
\$95,973.21	\$94,336.75	\$101,704.71	\$89,571.18	\$85,281.58	\$119,060.43	\$84,640.62	\$87,801.39	<b>\$2,177,800.82</b>
\$536.00	\$544.00	\$465.55	\$410.00	\$369.65	\$368.35	\$373.65	\$356.70	<b>\$14,842.45</b>
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	<b>\$126.01</b>
\$148.70	\$146.20	\$134.61	\$124.97	\$124.67	\$182.61	\$121.80	\$140.60	<b>\$130.80</b>
\$707.49	\$894.54	\$685.26	\$661.54	\$692.36	\$922.09	\$629.05	\$795.17	<b>\$708.28</b>
\$42.79	\$28.55	\$39.27	\$30.75	\$25.18	\$27.65	\$28.75	\$30.10	<b>\$31.96</b>
\$420.45	\$100.24	\$234.43	\$291.88	\$234.33	\$277.37	\$208.29	\$248.06	<b>\$220.76</b>
\$9,922.39	\$9,711.62	\$12,851.89	\$11,608.35	\$11,558.54	\$12,147.23	\$11,154.09	\$10,757.18	<b>\$235,407.05</b>
\$15.29	\$14.96	\$16.93	\$16.12	\$16.82	\$18.57	\$15.98	\$17.16	<b>\$14.04</b>
\$62.76	\$68.99	\$67.87	\$66.21	\$73.64	\$74.51	\$65.24	\$70.54	<b>\$61.18</b>
\$6.34	\$6.31	\$7.60	\$7.36	\$6.94	\$7.08	\$7.00	\$7.94	<b>\$5.67</b>
\$34.35	\$56.75	\$58.76	\$29.59	\$23.95	\$19.53	\$22.08	\$38.05	<b>\$44.87</b>
10.28%	10.24%	12.58%	12.90%	13.49%	10.17%	13.12%	12.20%	<b>10.74%</b>
\$86,586.82	\$85,169.13	\$89,318.37	\$78,372.83	\$74,092.69	\$107,281.55	\$73,860.18	\$77,400.91	<b>\$1,957,216.78</b>
\$295.52	\$284.85	\$301.75	\$266.57	\$252.02	\$361.22	\$258.25	\$272.54	<b>\$278.17</b>
\$104.57	\$101.27	\$106.46	\$94.65	\$89.48	\$128.33	\$90.63	\$96.15	<b>\$99.62</b>
\$133.42	\$131.23	\$117.68	\$108.85	\$107.85	\$164.04	\$105.82	\$123.45	<b>\$116.75</b>
\$644.73	\$825.54	\$617.39	\$595.32	\$618.72	\$847.58	\$563.81	\$724.63	<b>\$647.10</b>
\$36.46	\$22.24	\$31.67	\$23.38	\$18.24	\$20.58	\$21.75	\$22.16	<b>\$26.27</b>
\$386.10	\$43.49	\$175.67	\$262.29	\$210.38	\$257.84	\$186.21	\$210.01	<b>\$175.89</b>
31	31	40	32	29	49	31	33	<b>718</b>
17	13	19	15	11	20	15	16	<b>350</b>
9	10	5	5	6	9	4	6	<b>169</b>
8	11	18	13	15	8	12	13	<b>316</b>