

**INDIAN RIVER COUNTY  
OFFICE OF MANAGEMENT AND BUDGET  
PURCHASING DIVISION**

**DATE:** August 5, 2022

**TO:** BOARD OF COUNTY COMMISSIONERS

**THROUGH:** Jason E. Brown, County Administrator  
Kristin Daniels, Director, Office of Management and Budget

**FROM:** Jennifer Hyde, Purchasing Manager

**SUBJECT:** Approval of Final Ranking of Firms and Award of RFP 2022069 for Jones' Pier Conservation Area Entry Fencing

**BACKGROUND:**

On behalf of the Parks and Recreation Division, a Request for Proposals (RFP) was issued for installation of fencing along the western boundary of the Jones' Pier Conservation Area (JPCA) located at 7770 Jungle Trail, Vero Beach. This fencing is a replacement of previous fencing removed as part of the public access improvements that have now been completed. The fencing project will include installation of fencing along the east side of Jungle Trail (along the property boundary), installation of staff entry gate(s) along the northwestern boundary, and installation of a slide gate along the southwestern portion of the site. Two responsive proposals were received.

**ANALYSIS:**

A selection committee comprised of Beth Powell, CPRP, Parks and Recreation Director, Brad Dewson, Parks Foreman, and Wendy Swindell, Conservation Lands Technician independently evaluated and scored the received proposals in accordance with the RFP document and Purchasing Manual. These scores were compiled by the Purchasing Manager to develop an overall initial ranking of firms. The committee determined interviews were not necessary and declared the initial rankings of firms final.

Rank	Proposing Contractor	Location	Proposed Price
1.	A&B Fence Co LLC	Palm Bay	\$42,475.27
2.	Phoenix Fence Corp.	Miami	\$122,405.00

The proposal submitted by A Great Fence was determined to be non-responsive for failure to provide notarized Disclosure of Relationships form, as required by County Code; their proposal was not submitted to the committee for evaluation.

**FUNDING:**

Funds in the amount of \$42,475.27 are allocated within the 2021-2022 Capital Improvement Element, and will be paid from Optional Sales Tax/Parks/Construction in Progress/Jones Pier Improvements (31521072-066510-18010).

Account Name	Account Number	Amount
Optional Sales Tax/Parks/Jones Pier Improvements	31521072-066510-18010	\$42,475.27

**RECOMMENDATION:**

Staff recommends the Board award RFP 2022069 to A&B Fence Co LLC and authorize the Purchasing Division to issue a purchase order for the project.