



HIGHLANDS COUNTY
 BOARD OF COUNTY COMMISSIONERS
 Purchasing Division

REVISED - RECOMMENDATION FOR AWARD
 RFP 19-035
 Health Insurance and Employee Benefits

COMPANY	LOCAL VENDOR	Medical, Stop Loss, RX		Dental		EAP		Basic, Suppl Life LTD, STD		Vision		Cobra, FSA	
		SCORE	RANK	SCORE	RANK	SCORE	RANK	SCORE	RANK	SCORE	RANK	SCORE	RANK
Cigna Health and Life Insurance	NO	1531	1	1515	1	1036	2	1425	2	1363	4	1357	6
Aenta Life Insurance Company	NO	1509	2	1503	2	1061	1			1346	5	1390	3
Florida Blue	NO	1432	3							1268	9	1379	4
UMR, INC.	NO	1313	4	1372	7							1293	7
Florida Combined Life Ins. Co	NO			1357	9 tie	987	4						
Standard Insurance Company	NO			1365	8	997	3	1335	6	1253	10		
Ameritas Life Insurance Corp.	NO			1357	9 tie					1240	11		
The Guardian Life Insurance Co of America	NO			1398	5	983	5	1290	8	1278	8		
Humana Insurance Co.	NO			1423	3					1316	6		
Delta Dental Insurance	NO			1381	6								
Metropolitan Life Insurance Co.	NO			1400	4								
Symetra	NO					982	6	1422	3				
Deer Oaks EAP Services, LLC	NO					909	7						
Minnesota Life Insurance Co (Ochs)	NO					1459	1						
Hartford Life and Accident Ins. Co	NO					1297	7						
USABLE Life	NO					1337	5						
United Healthcare (UMR related)	NO					1361	4			1441	2		
Davis Vision, Inc.	NO									1520	1		
Vision Service Plan Insurance Co.	NO									1313	7		
Avevis Third Party Administrators, Inc	NO									1417	3		
Total Administrative Services Corp. (TACS)	NO											1541	*
Chard, Snyder & Assoc.	NO											1408	2
P & A Administrative Services, LLC	NO											1409	1
WageWorks, Inc	NO											1373	5

* Contract with TASC terminated

Recommendation for Award:
 Highlands County recommends award to Cigna Health and Life Insurance for the Medical, Stop Loss, RX, Dental, EAP, Basic Life, Supplemental Life, LTD and SDT coverage.
 Highlands County recommends award to Davis Vision, Inc. for the Vision Insurance coverage.

** Highlands County recommends award to P & A Administrative Services, LLC for the Cobra and FSA plans.

Local Preference was not used to award this project.

Christine Davis 11-2-20
 Christine Davis, Purchasing Manager Date

Rebecca Cable 11/2/2020
 Rebecca Cable, Human Resources Manager Date

Recommendation approved by:
Laura Kotto
 Laura Kotto, County Administrator Date

Laura Kotto Asst
 County Administrator