



**HIGHLANDS COUNTY**  
BOARD OF COUNTY COMMISSIONERS  
Purchasing Division

**RECOMMENDATION FOR AWARD**  
RFP 19-035

Health Insurance and Employee Benefits  
Proposal Opening Date: May 7, 2019

	LOCAL VENDOR	Medical, Stop Loss, RX		Dental		EAP		Basic, Suppl Life LTD, STD		Vision		Cobra, FSA	
		SCORE	RANK	SCORE	RANK	SCORE	RANK	SCORE	RANK	SCORE	RANK	SCORE	RANK
Cigna Health and Life Insurance Aenta Life Insurance Company Florida Blue UMR, INC.	NO	1531	1	1515	1	1096	2	1425	2	1363	4	1357	7
	NO	1509	2	1503	2	1061	1			1346	5	1390	4
	NO	1432	3							1268	9	1379	5
	NO	1313	4	1372	7							1293	8
Florida Combined Life Ins. Co	NO			1357	9 tie	987	4						
Standard Insurance Company	NO			1365	8	997	3	1335	6	1253	10		
Ameritas Life Insurance Corp.	NO			1357	9 tie					1240	11		
The Guardian Life Insurance Co of America	NO			1398	5	983	5	1290	8	1278	8		
Humana Insurance Co.	NO			1423	3					1316	6		
Delta Dental Insurance	NO			1381	6								
Metropolitan Life Insurance Co.	NO			1400	4								
Symetra	NO					982	6	1422	3				
Deer Oaks EAP Services, LLC	NO		---			909	7						
Minnesota Life Insurance Co (Ochs)	NO							1459	1				
Hartford Life and Accident Ins. Co	NO							1297	7				
USABLE Life	NO							1337	5				
United Healthcare (UMR related)	NO							1361	4	1441	2		
Davis Vision, Inc.	NO									1520	1		
Vision Service Plan Insurance Co.	NO									1313	7		
Avevis Third Party Administrators, Inc	NO									1417	3		
Total Administrative Services Corp. (TACS)	NO											1541	1
Chard, Snyder & Assoc.	NO											1408	3
P & A Administrative Services, LLC	NO											1409	2
WagesWorks, Inc.	NO											1373	6

**Recommendation for Award:**

Highlands County recommends award to Cigna Health and Life Insurance for the Medical Stop Loss, RX, Dental, EAP, Basic Life, Supplemental Life, LTD and STD coverage.  
Highlands County recommends award to Davis Vision, Inc. for the Vision Insurance coverage.  
Highlands County recommends award to Total Administrative Services Corp. (TASC) for the Cobra and FSA plans.

Local Preference was not used to award this project.

Notice of Intent to Award was posted to HCBCC.NET at 9:00 AM on June 27, 2019

End of protest period: 4 P.M. on July 2, 2019

*Chris Davis* 7-2-19  
Chris Davis, Purchasing Manager

Date

*Chris Benson* 7-2-19  
Chris Benson, Bulk Service Director

Date

**Recommendation approved by:**

*Randy Vosburg* 7-2-19  
Randy Vosburg, County Administrator

Date