

Anderson County Government  
Request for Proposals  
Questions and Answers  
RFP No. 4930

- Question 1. Are there any waivers or any other eligible members not included in the census?
- Response 1. All fulltime employees are offered benefits at annual enrollment. Currently, there is an est. 150 electing to waive medical/Rx benefits.
- Question 2. Should Plan ID#'s MBPX0772 and MBPX0773 on the census match up with Plan Option 1 Gold and Plan Option 2 Silver?
- Response 2. Yes, MBPX0772 = Option 1 – GOLD PLAN MBPX0773 = Option 2 – SILVER PLAN
- Question 3. Does Sherrill Morgan accept commission on dental and if so, what is the % you currently receive?
- Response 3. All dental quotes are to be net of commission.
- Question 4. Can we have a word version of the RFP from the county instead of a scanned version?
- Response 4. Vendors may email [purchasing@andersontn.org](mailto:purchasing@andersontn.org) for a word version.
- Question 5. How many eligible employees are there for medical, dental and vision?
- Response 5. Please refer to the medical and dental census. Everyone on the medical census has vision coverage.
- Question 6. Approximately what is the Employer Contribution amount if possible?
- Response 6. \$3.4 million.
- Question 7. Medical and Pharmacy Repricing files – claim by claim level detail. This will help with our discount guarantee.
- Response 7. The County has not requested a repricing of Rx at this time. If the County choses to have a repricing of Rx performed later this information will be provided.
- Question 8. Please provide a breakdown of the administrative services and fees charged with BCBS.
- Response 8. Est. \$37.22 PMPM
- Question 9. On the dental census, can you include home zip codes and genders?

- Response 9. The average gender population is 52% male and 48% female. Home Zip Codes are not available.
- Question 10. Please confirm that the County will accept a proposal submitted through a purchasing coalition, that requires adherence to a pre-negotiated pricing structure and pre-negotiated contract terms?
- Response 10. We cannot confirm without knowing exactly what the pre-negotiated pricing structure and pre-negotiated contract terms.
- Question 11. Is the indemnification provision in Section 4.2(b) of the RFP triggered only due to Bidder's negligence or breach of the agreement?
- Response 11. This question will be answered in a subsequent Question & Answer document.
- Question 12. Regarding Section 4.2(m) of the RFP, since Bidder's RFP Response contains confidential and proprietary information, is the County willing to give the Bidder notice prior to disclosure of the information in Bidder's RFP response to allow the Bidder to assert its rights to prevent disclosure of the information as permitted under applicable law?
- Response 12. Yes, as permitted by law.
- Question 13. Regarding Section 4.5 of the RFP, since Bidder is a publicly traded company, is the request for financial statements limited to those documents that have been publicly filed with the SEC?
- Response 13. This question will be answered in a subsequent Question & Answer document.
- Question 14. What commission percentage should be included in the fully insured dental proposal?
- Response 14. See response 3.
- Question 15. What commission dollar amount (per contract per month) should be included in the self-funded dental proposal?
- Response 15. See response 3.
- Question 16. "Section 5. Additional Quote Requirements for TPA/ASO & Associated Vendors" of the RFP includes a field to provide a fee for HRA Administration but does not include fields for pricing for an FSA and/or Dependent Care Account.
- Response 16. Please create an additional line and write-in pricing for an FSA and/or Dependent Care Account on the section 5 form.
- Question 17. Please clarify which account-based products – FSA, Dependent Care Account, HRA – respondents should quote and where pricing for these services should be included in the RFP response.

Response 17. Please provide quotes for each of the products you offer by creating an additional line and write-in pricing for these products on the section 5 form.

Question 18. In the RFP – Section 1 General Terms and Conditions 1.24 Performance Bond: A standard surety or performance bond or an irrevocable letter of credit in favor of Anderson County Government at a federally insured financial institution will be required to be submitted with bid, if indicated in section four, item six insurance requirement checklist. Please clarify if The County intended to include this requirement in this RFP as Performance Bonds more commonly pertain to construction projects and are an uncommon request for health benefits and administrative services?

Response 18. A performance bond is not required.

Question 19. If a bond requirement is intended, please clarify the type and amount of the bond The County requires. The current language of this requirement is not clear on whether The County is requesting a Bid Bond (guaranteeing that if a respondent bids on these services and is awarded the contract, they will follow through and sign the contract) or a Performance Bond (guaranteeing that the respondent will perform its obligations according to the terms and conditions of the signed contract).

Response 19. Neither a performance or bid bond is required.