



## **NOTICE OF AWARD OF SOLE SOURCE CONTRACT**

**DATE:** March 25, 2022

**BID:** 22-008

**SOLICITATION TITLE:** Notice of Intent to Recommend Award of a  
Sole Source Contract – Sper Chemical

This award was approved by the City Council on March 15, 2022 (see attached).

If not already provided, please 1) submit your certificate of insurance with endorsement listing the City of Sebring as additional insured for all coverages except worker's compensation, 2) complete the vendor application online at [vendorregistry.com](http://vendorregistry.com) within the next (10) ten days or prior to beginning work, whichever comes first, and 3) submit the signed contract within ten (10) days of receipt.

Lisa Osha  
City of Sebring, Purchasing Agent  
368 South Commerce Avenue; Sebring, Florida 33870  
Phone: 863-471-5110

CITY OF SEBRING

AGENDA ITEM SUMMARY

MEETING DATE: March 15, 2022

PRESENTER: Osha

AGENDA ITEM#: 8 D - Sole Source Contract Award – Sper Chemical

BACKGROUND: The City of Sebring has a contract with Sper Chemical to provide corrosion inhibitor for the City's water supply which will expire on April 5, 2022. Sper Chemical is the producer and supplier of the chemical Sequest-All, which is currently used by the City of Sebring. The use of this product is specific in sequestering iron and manganese in water and also acts as a corrosion inhibitor. The use of Sequest-All was implemented through a permit granted by the Department of Environmental Protection. Any change to the chemical compound requires analytical bench testing, Department of Environmental Protection Agency re-permitting, and likely adjustments to current treatment equipment.

The current contract was the result of a formal solicitation (16-004) whereby Sper Chemical was the sole bidder. Staff is unaware of any other vendor that can supply a product that sequesters iron and manganese and also acts as a corrosion inhibitor. To determine if a bona fide competitor exists, the Purchasing Department issued the attached notice on February 17, 2022, which requested suppliers submit responses if they believed they possessed an equal or better product (attachment A). No responses were received by the February 28, 2022 deadline.

Staff has received a quote from Sper Chemical for Sequest-All product effective April 5, 2022 for \$815.00 per unit delivered (attachment B).

STAFF RECOMMENDATION: Staff believes that sole source justification exists and that the product is only available from one source. Therefore Staff recommends that City Council waive the solicitation process and award a sole source contract to Sper Chemical.

REQUESTED MOTION: Accept Staff's recommendation to award a sole source contract to Sper Chemical, and direct the City Attorney to prepare the necessary contract.

COUNCIL ACTION:

- APPROVED
- DENIED
- TABLED TO: \_\_\_\_\_
- OTHER

Moved by: CARLISLE; Seconded by: STEWART  
Bishop  Carlisle  Dettman  Stewart  Lowrance

**ATTACHMENT A**



**RFP 22-008 Notice of Intent to Recommend  
Award of a Sole Source Contract –  
Sper Chemical**

**LISA OSHA, PURCHASING AGENT  
368 SOUTH COMMERCE AVENUE  
SEBRING, FL 33870**

**Email: [purchasing@mysebring.com](mailto:purchasing@mysebring.com)**

22-008

**NOTICE OF INTENT TO RECOMMEND AWARD OF A SOLE SOURCE CONTRACT**

**SPER CHEMICAL**

**COMMODITY CODE: 88544**

The City of Sebring, Florida intends to waive the solicitation process and recommend the award of a sole source contract to Sper Chemical for the purchase of Sequest-All for a five year period.

Sole source justification:

Sper Chemical is the producer and supplier of the chemical Sequest-All, which is currently used by the City of Sebring. The use of this product is specific in sequestering iron and manganese in water and also acts as a corrosion inhibitor. The use of Sequest-All was implemented through a permit granted by the Department of Environmental Protection. Any change to the chemical compound requires analytical bench testing, Department of Environmental Protection Agency re-permitting, and likely adjustments to current treatment equipment.

Any supplier who believes it possesses an equal to or better product, should submit a response which contains an alternate product/solution, along with sufficiently detailed convincing documentation to substantiate the claim that their product meets or exceeds the following specifications:

- 1) The chemical must sequester iron and manganese in water as well as act as a corrosion inhibitor.
- 2) The chemical must contain linear chain and medium chain polyphosphate, tetrapotassium pyrophosphates, orthophosphate and additional stabilizing ingredients/agents that render the product strengthened and operational for continued functioning in high temperature water conditions and for extended use.
- 3) The chemical must be certified and listed with National Sanitation Foundation (NSF) Standard 60 for safe use in potable water systems. The NSF listing of the specific product must accompany proposal.
- 4) An independent lab analysis with evidentiary results must be included with the response that confirms the capability of the proposed chemical to effectively sequester ferrous and ferric iron in boiling water temperature/conditions including chlorinated water.
- 5) The chemical must be manufactured using only US domestic sources. **NO IMPORTED INGREDIENTS WILL BE ACCEPTED.**
- 6) The chemical must contain 67.5% P2O5.
- 7) The chemical must contain an NaO/P2O5 ratio of 1.05.
- 8) The chemical must have a 1% solution pH range of 5.9 - 6.4.

It will be the supplier's responsibility to provide adequate information in their response to enable the City to ensure that the proposed product meets the required criteria. Do not submit pricing at this point; if it is determined that this is not a sole source purchase, a formal bid will be released by the City for this product.

The supplier's response must be sent directly to the City of Sebring, Purchasing Department, to the attention of Lisa Osha, Purchasing Agent at [purchasing@mysebring.com](mailto:purchasing@mysebring.com) and received no



later than **Monday, February 28, 2022 at 3:00 p.m.** The City reserves the right to require the responding supplier to submit additional information as it may deem necessary to make a determination.

This is not a solicitation. The City will not consider any responses as proposals, bids, or quotes. Any response received as a result of this notice shall be considered solely for determining whether bona fide competition exists.

If it is determined by City staff that sole source justification exists and that the product is only available from a one source, City staff will recommend that City Council waive the solicitation process and award a sole source contract for this product.

Lisa Osha, Purchasing Agent

Dates: February 17, 2022 – February 28, 2022

**ATTACHMENT B**

**SPER Chemical Corporation**

14770 62nd. Street N.  
Suite B.  
Clearwater, FL 33760

Voice: 727/535-9033  
Fax: 727/530-0741

**QUOTATION**

Quote Number: B1022  
Quote Date: Feb 10, 2022  
Page: 1

**WIRE TRANSFER:**

Swift Code: SNTRY3A  
Account: SPER Chemical  
Account#: 100028937453

**REMIT CHECK TO:**

SPER Chemical Corporation  
P. O. Box 5566  
Clearwater, FL 33758

**Quoted To:**

Sebring Water Department  
City of Sebring Accts. Payable  
368 South Commerce  
Sebring, FL 33870-3606

**Ship To:**

Sebring Water Plant - De Soto  
5700 Okinawa Ave  
Sebring, FL 33876

Fax: 863/471-5158

| Customer ID | Good Thru | Payment Terms | Sales Rep |
|-------------|-----------|---------------|-----------|
| Sebring, FL | 4/5/22    | Net 30 Days   |           |

| Quantity | Item                | Description  | Unit Price | Amount |
|----------|---------------------|--|------------|--------|
| 1.00     | Sequest-All - 300 # | Sequest-All Water Treatment - 300 Lb. Drum<br>(Delivered to the Okinawa WTP)<br><br>NOTE: The price quoted would initiate on April 5th, 2022. This is a lift gate delivered price to one location - the Sebring WTP located at 5700 Okinawa Ave. | 815.00     | 815.00 |

Authorized For  
Order Placement By: \_\_\_\_\_

|              |               |
|--------------|---------------|
| Subtotal     | 815.00        |
| Sales Tax    |               |
| Freight      |               |
| <b>TOTAL</b> | <b>815.00</b> |

ALL SHIPMENTS: EX WORKS, CLEARWATER, FL 33760, Unless otherwise noted. The Consignee is responsible to comply with import laws of the destination Country; including, but limited to: obtaining the proper import permits and licenses, submitting the proper documents required and paying the duty and taxes. Failure to fulfill these obligations will result in additic charges