

February 25, 2022

Shane Smith
Dispatch Director / E911 Coordinator
smsmith@highlandssheriff.org
Highlands County Sheriff
863-402-7375

Statement of Sole Source

Critical Response Group Incorporated is the <u>sole source</u> of the Geo Relevant® Collaborative Response GraphicsTM (CRGs®). CRGs are manufactured using a proprietary workflow exclusively by Critical Response Group (Patent Pending Application # 16113895). Critical Response Group owns all trademark privileges for CRGs. This includes the software and processes used to create CRGs in a variety of geo-rectified industry file formats. CRGs must be purchased directly from the Critical Response Group. There are no agents or dealers authorized to represent these products in the State of Florida.

Collaborative Response Graphics or "CRGs" are adapted from a mapping technique used by the U.S. Military Special Operations community to plan and communicate during counter-terrorism missions. CRGs are standardized, site-specific, and geo-rectified common operating pictures that combine facility floor plans, high resolution imagery and a gridded overlay together into one map. They include the accurate labeling of important features like room numbers or descriptions, hallways, external doors, stairwells, key utility locations, parking areas, and locations of security cameras. These unique files are then converted into a variety of industry standard file types that allow the CRGs to be ingested into a variety of public safety software applications, including computer-aided dispatch platforms, geographic information systems, emergency management and notification applications, camera management systems, mobile applications, and other software that increases situational awareness for first responders. CRGs are the site-specific mapping that can be incorporated into RapidSOS Jurisdiction View, which allows 911 Communication Centers to geo-locate cell phone calls on top of floor plans for the structure.

Critical Response Group, Inc warrants that no other items or products are available for purchase that would serve the same purpose or function and there is only one price for the above-named product.

Should you have any questions or require additional information, please do not hesitate to contact me.

Respectfully Yours,

Michael Rodgers, CEO

Critical Response Group, Inc. P.O. Box 831 Island Heights, N.J. 08732 www.crgplans.com (732) 779-4394 info@crgplans.com