

Benevate, Inc dba Neighborly Software 3423 Piedmont Rd NE Atlanta, GA - 30305

September 29, 2021

Meredith Reeves
Escambia County Neighborhood & Human Services Department
221 Palafox Place, Ste. 200
Pensacola, FL 32503

Dear Meredith,

In compliance with Escambia County's request, this letter certifies that Benevate, Inc is the producer and sole source vendor of Neighborly Software's Housing, Economic and Community Development hosted software. Benevate further certifies that no other hosted software is available for purchase that can address all of Escambia County's Neighborhood and Human Services Department needs *in one solution*, including:

- 1. Automating the enrollment, qualification, administration and reporting for <u>ALL</u> of Escambia County's Neighborhood and Human Services Department programs:
 - a) Public Services
 - b) Public Facilities & Infrastructure
 - c) Housing Rehabilitation
 - d) Rental Assistance
 - e) Mortgage Assistance
 - f) Small Business Assistance
 - g) Household Emergency Assistance
 - h) Acquisition
 - i) Homeownership
 - i) Affordable Housing Construction/Development
 - k) Affordable Housing Asset/Affordability Compliance
- 2. Enabling Escambia County to originate and administer deferred, forgivable and amortizing loans.
- 3. Providing an online participant portal that allows beneficiaries to apply for grant funding, view loan information, request loan payoff details and attest to ongoing program requirements.
- 4. Providing an online portal that allows sub-recipients to apply for grant funding, submit monthly accomplishment reports and make draw requests.



- 5. Assigning internal and external reviewers to subjectively score and make funding recommendations for prioritizing competitive grant submissions.
- 6. Providing an online portal that allows contractors to bid on construction projects, update their insurance/license information and make draw requests.
- 7. Enabling housing inspectors to complete HQS inspections and Work Write Ups from the "field" using a mobile tablet device.
- 8. Empowering Escambia County to track multiple funding sources (e.g. CDBG, HOME, State, SHIP, General Funds, etc.) across all Housing Department programs.
- 9. Allowing Escambia County to report the results of all Housing Department programs on a consolidated county map.

Benevate's solution is unique and market leading as evidence by the fact that 80-percent of our public sector contracts have been limited bid/sole sourced.

If you have additional questions regarding our software's functionality, please feel free to call me at (703) 864-7231.

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Sincerely,

Jason Rusnak

President, Benevate Inc