

**WALKER COUNTY DEPARTMENT OF EDUCATION  
GENERAL TERMS AND REQUIREMENTS  
FACILITIES & OPERATIONS**

1. **MAILING ADDRESS:** Walker County Department of Education, Facilities & Operations Department, Attn: Kelia Kimbell, 298 Culberson Avenue, LaFayette, Georgia 30728. Telephone 706-638-2270.
2. **WAREHOUSE FACILITY:** The Warehouse Facility is also located at Facilities & Operations Department, 298 Culberson Avenue, LaFayette, Georgia 30728 but access is at the back of the property behind the old LaFayette High School facility. (Turn at the red light beside First Baptist Church off Hwy 27. Go straight at the stop sign. The sign for the warehouse will be on the right.)
3. **PRE-BID MEETING:** A mandatory Pre-Bid Meeting will be held on Friday, April 15, 2016 at 11:00 a.m. EST. The meeting will be held at the Walker County Schools, Facilities & Operations Department Conference Room located at 298 Culberson Avenue, LaFayette, GA 30728. Each vendor bidding must be present for their bid to be considered.
4. **COMPLETING BID FORM:** All bids must be submitted on the Bid Form provided and each item must be completed in its entirety, listing unit price, extended price, manufacturer, and size or liquid amount, etc. You may bid on any number of items.
5. **OPENING OF BIDS:** All bids will be opened in the Conference Room of the Walker County Schools, Facilities & Operations Department by the Superintendent of Schools or his designee on Thursday, April 21, 2016 at 2:30 p.m. EST. Bids will not be accepted after this time.
6. **AWARDING OF BID:** Bids will be awarded on a per item basis and not as a package. Please feel free to bid on as many items as your company can provide. Bids will be awarded to qualified vendors that can provide environmentally preferred janitorial cleaning products and custodial training if needed on those products. Bids will be awarded on the basis of quality of products, service and dependability, performance of product, warranty, training capability, and cost. We are not required to accept low bid without considering all aspects of the product and company. The award of bids may be made on groups of items, individual items or the entire bid. The Walker County Board of Education reserves the right to continually purchase items from previous bidders as long as items continue to comply with specifications and performance requirements. Once the bid is awarded, the order will be placed.
7. **GUARANTEE OF PRICE:** Prices for custodial supplies requested to be guaranteed through 5/31/2017. Other items should be submitted with price guarantee in writing. Our policy allows us to extend a bid from the previous year if the cost remains that same.
8. **SUBMITTAL AGREEMENT:** Each bidder must sign and submit with this bid the Submittal Agreement form which states that the items quoted meet the specifications in every respect.
9. **QUANTITIES:** The quantities shown on the Bid Form are estimates determined by the Walker County School System. Quantities may vary resulting from usage or budget concerns; however, it is anticipated that at least 75% of the quantity listed will be purchased. We make every effort to provide an accurate number of items and quantities ordered. Once the board has approved the recommendation for awarding the bids, we will place one order for the amount needed. We reserve the right to purchase additional quantities at the price quoted.

**WALKER COUNTY DEPARTMENT OF EDUCATION  
GENERAL TERMS AND REQUIREMENTS  
FACILITIES & OPERATIONS**

10. **DELIVERY:** Delivery prices must be included in the quoted bid. All orders must be delivered between the hours of 8:00 a.m. and 3:00 p.m. (Deliveries Monday through Thursday ONLY – NO FRIDAY DELIVERIES) Deliveries should be made to the warehouse, NOT to the maintenance offices.
11. **DEMONSTRATION:** Demonstration will be required of several products; therefore, in order to receive the bid, the vendors must demonstrate their product in the manner prescribed. There may be occasions when we will test your product using our own personnel; therefore, we would expect the vendor to provide a sample for usage.
12. **PERSONNEL TRAINING:** The successful bidder must agree to provide training for our school personnel without cost to the System if it becomes necessary on any of their products. This would include the application and use of material and equipment. Walker County Schools reserves the right to schedule at least 25 hours of annual custodial staff support training to be conducted by the vendor at our request on certain products. Please include in the bid package a description of how you would conduct this training, and how your company will provide individual support to the custodians.
13. **TAX EXEMPTION:** The Walker County Board of Education is not subject to taxation; therefore, upon request, tax exemption certificates will be furnished, with the exception to Tennessee which if the items are picked up in Tennessee we are required to pay sales tax. All items included in this bid should be delivered and will therefore be tax exempt.
14. **FINANCIAL STATEMENT:** The Walker County Board of Education reserves the right to require any bidder to submit a financial solvency state of rating.
15. **PAYMENT:** Payment will be made from the original invoice after products are received and inspected.
16. **SAMPLES:** The Walker County Board of Education reserves the right to require samples from any bidder for the purpose of testing. If any product fails to meet specifications, the Board will require the vendor to remove all particular products from the Warehouse and reserves the right to cancel the entire bid. Also, the Board may require the vendor to remove the product from areas or surfaces at the expense of the vendor. If this situation occurs, the Board reserves the right to prohibit the vendor from participating in future bids. Please mail samples separately from the sealed bid. Please see sample memo attached. If samples are not provided, then you may not be awarded the bid even if you are low bidder because we cannot verify the quality of the product as it compares to other vendors.
17. **IDENTIFICATION OF PRODUCT:** Each chemical container shall be clearly labeled with the name of the product, manufacturer, directions for use, ratios, and identification and/or batch numbers for floor finish and sealers. Note: This may not be in the form of an attached letter or card, but must be glued to the container. Also, five or six gallon containers must have a closable pouring spout located in the top of the container. Substitution of a product is not permissible. As required by law, Safety Data Sheets must be provided for all chemicals. Vendor will be required to provide secondary labels at no to the system. All labels and safety data sheets will be required to meet the globally harmonized system requirements as required by law.

**WALKER COUNTY DEPARTMENT OF EDUCATION  
GENERAL TERMS AND REQUIREMENTS  
FACILITIES & OPERATIONS**

18. **VENDOR REFERENCES & QUALIFICATIONS:** Walker County has the right to request references before committing to a vendor. If requested, the vendor would need to provide a reference and a facility that is currently using the product/products we are interested in.
19. **GIFTS:** The Walker County Board of Education prohibits distribution of any token gift to any school system employee for personal use. Please adhere to this policy and avoid any embarrassing situations for any vendor or salesman.
20. **ENVIRONMENTAL STANDARDS:** For the purposes of a portion of this bid, where applicable, some products required to be certified by one of the following organizations: Green Seal, DFE or EcoLogo, which are third party certifications.
21. **CONTACT PERSON:** If you have any questions concerning this document or any other item, please contact Kelia Kimbell at (706) 638-2270 or [keliakimbell@walkerschools.org](mailto:keliakimbell@walkerschools.org). We appreciate your interest and participation and look forward to a very good business relationship.