

OFFICE OF THE SULLIVAN COUNTY PURCHASING AGENT

3411 HIGHWAY 126 – SUITE 201

BLOUNTVILLE, TN 37617-0569

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REQUEST FOR PROPOSAL #1311700425(AM)

(MUST INCLUDE RFP# ON OUTSIDE OF ENVELOPE)

COMMODITY/SERVICE DESCRIPTION: Diesel Driven Crack Sealing Melter / Applicator

OPENING DAY: April 11, 2017 TIME: 2:00 P.M.

SULLIVAN COUNTY USER DEPARTMENT: HIGHWAY DEPARTMENT

THIS REQUEST FOR PROPOSAL (RFP) MUST BE RETURNED IN A SEALED ENVELOPE VIA MAIL, COURIER OR IN PERSON. PHONE, FAX OR ELECTRONIC RESPONSES ARE NOT ACCEPTABLE! RESPONSES WILL BE ACCEPTED BY THE PURCHASING AGENT ONLY UNTIL THE DAY/TIME DESIGNATED ABOVE, AT WHICH TIME THEY WILL BE PUBLICLY OPENED. RESPONSES MUST CLEARLY IDENTIFY THE RFP # ON THE OUTSIDE OF THE ENVELOPE, BE PRESENTED IN ORIGINAL FORMAT, BE COMPLETED IN TOTALITY AND BEAR THE HANDWRITTEN SIGNATURE OF A DULY AUTHORIZED COMPANY REPRESENTATIVE. LATE RESPONSES WILL NOT BE ACCEPTABLE!

SUBMISSION OF THIS RFP VERIFIES VENDOR'S ACCEPTANCE OF THE RFPs LANGUAGE, REQUIREMENTS AND THE GENERAL PROCUREMENT TERMS AND CONDITIONS FORM #GPTC1004-14.

NOTE: IF FORM #GPTC1004-14 IS OMITTED FROM THIS RFP SOLICITATION, WE HAVE THE APPROPRIATE SIGNED DOCUMENTS FROM YOUR COMPANY. IF FORM #GPTC1004-14 IS ENCLOSED WITH THIS RFP SOLICITATION, PLEASE SIGN AND RETURN THE APPROPRIATE PAGES WITH YOUR RFP REPOSE. By submission of this RFP/RFQ, the responding firm certifies compliance with Title VI and Title VII of the Civil Rights of 1964, as amended, and all regulations promulgated thereof.

ALL RFPs MUST BE OFFERED IN STRICT CONFORMANCE TO ALL LANGUAGE, REQUIREMENTS, TERMS AND CONDITIONS AND SPECIFICATIONS AS SOLICITED. FAILURE TO COMPLY WITH THE RFP PREREQUISITE WILL BE CAUSE TO DISQUALIFY SAME.

UNLESS OTHERWISE DESIGNATED, ALL PRICES OFFERED SHALL BE GUARANTEED FOR A MINIMUM OF SIXTY (60) DAYS FROM OPENING DATE. UNIT PRICES FOR GOODS/SERVICES SHALL BE QUOTED "NET 30 DAYS". EACH LINE ITEM PRICE MUST INCLUDE ALL CHARGES, INCLUDING SHIPPING, HANDLING, FREIGHT OR ANY OTHER COSTS ASSOCIATED TO THE DELIVERY TO THE DESIGNATED SULLIVAN COUNTY LOCATION. SULLIVAN COUNTY WILL NOT ACCEPT ADDITIONAL DELIVERY CHARGES AS A SEPARATE LINE ITEM. AWARDS MAY BE DETERMINED PER UNIT (LINE ITEM) AND/OR AS A TOTAL (WHOLE) AWARD; WHICHEVER IS IN THE BEST INTEREST OF SULLIVAN COUNTY. ALL GOODS PROVIDED TO SULLIVAN COUNTY SHALL BE FREE FROM DAMAGE/DEFECTS. GOODS DAMAGED IN TRANSIT BY COMMON CARRIER ARE THE SOLE RESPONSIBILITY OF THE VENDOR, INCLUDING ALL COMMUNICATIONS AND REPLACEMENT ARRANGEMENTS.

IF INFORMATION (SPECIFICATIONS, DATA SHEETS, ANALYSIS, DRAWINGS, ETC.) OR PRODUCT SAMPLES ARE REQUESTED IN THIS RFP, RESPONDING VENDOR MUST ENCLOSE/SUPPLY SAME. FAILURE TO COMPLY WILL BE CAUSE TO DISQUALIFY THE VENDOR FROM AWARD CONSIDERATION.

THE SULLIVAN COUNTY PURCHASING AGENT HAS THE RIGHT TO ACCEPT, REJECT, AWARD OR CANCEL ANY/ALL QUOTES AND TO WAIVE ANY INFORMALITIES OR IRREGULARITIES, IF SAME IS DEEMED IN THE BEST INTEREST OF SULLIVAN COUNTY. SULLIVAN COUNTY DOES NOT OBLIGATE ITSELF TO ACCEPT THE LOWEST AND/OR ANY QUOTE OFFERED.

DELIVERY DATE \_\_\_\_\_

TERMS: NET 30 DAYS

(NOTE: DELIVERY TIME (DAYS/WEEKS/MONTHS) MUST BE INDICATED ... ASAP IS NOT ACCEPTABLE)

VENDOR: \_\_\_\_\_ REPRESENTATIVE: \_\_\_\_\_ PLEASE PRINT

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

# COST ANALYSIS

ITEM 1

**Cost:**

Diesel Driven Crack Sealing Melter / Applicator

\$ \_\_\_\_\_

**Delivery:**

Deliver to Sullivan County Central Receiving  
3411 Hwy 126  
Blountville, TN 37167

\$ \_\_\_\_\_

**TOTAL**

\$ \_\_\_\_\_

Estimated date of delivery: \_\_\_\_\_

### **A. GENERAL SPECIFICATIONS**

1. The machine shall be capable of starting at ambient temperature and bringing the sealant material up to application temperature in one hour at 70° F (21.1° C) ambient temperature.
2. All qualified bidders must have and maintain a complete inventory of replacement parts and have experienced factory-trained service personnel for this equipment.
3. A comprehensive safety manual and operational/maintenance CD shall be supplied with each unit.
4. A factory-trained person shall be made available for initial start-up and training in the operation of the melter.
5. Temperature indicating devices shall have intervals no greater than 1° F (2.8° C) and shall be calibrated as required to assure accuracy.
6. The melter shall have continuous sealant agitation and a mixing system to provide uniform viscosity and temperature of material being applied.

### **B. REQUIRED SAFETY FEATURES**

7. The unit shall have a safety shut-off on the lid that automatically stops the agitator when the lid is opened.
8. The applicator wand shall be equipped with an automatic shut-off feature that will stop the rotation of the sealant pump, sealant flow, and all line pressure when the handle is released or dropped.
9. The heat transfer oil shall adequately and efficiently bring the sealant material to application temperature without the use of a heat transfer oil circulation pump. This eliminates the potential exposure of personnel to pressurized hot heat transfer oil.

### **C. TOWING FRAME AND JACK**

10. This unit shall be trailer mounted. The longitudinal side frames and tongue members of the trailer shall be of one continuous piece construction composed of hot rolled steel channel having the minimum dimensions of 4 inches (10.16 cm) web, 3/16 inch (.48 cm) thickness with 1.58 inch (4.01 cm) flanges.
11. The configuration of the channel shall be cold formed with the flanges on the outside resulting in a one-piece frame member with no cross welding of or on the flanges to avoid any possibility of flange stress cracking.
12. The tongue shall be equipped with an appropriate heavy-duty ball or pintle hitch and shall be adjustable in height above ground level from a minimum of 14 inches (35.6 cm), to a maximum of 32 inches (81.3 cm), permitting practically level towing with a wide range of towing vehicles. The towing hitch shall be bolted to the hitch plate for easy conversion to other type hitches.
13. A screw-post tongue jack shall be furnished. It shall be heavy duty type with a capacity of 5,000 pounds (2,268 kg). It shall be side mounted and swing away for positive road clearance while under tow.

#### **D. TRAILER RUNNING GEAR**

14. The unit shall be equipped with a single rubber torsional axle with a safe load capacity of 5,200 pounds (2,358 kg) and have two ST225/75 R15 tires (Load Range D). Trailers with springs and shackles are unacceptable as they require more maintenance and reduce ground clearance.
15. The unit shall have dual LED taillights, stoplights and turn signals. Lights shall be ICC approved. A license plate holder shall be attached to the driver's side taillight.  
All melter fluid tanks shall be positioned no lower than the deck level and mounted on top of the channel frame members to assure proper ground clearance. Units that have components that extend below the trailer frame are unacceptable.
16. The unit shall also be equipped with two safety chains not less than 48 inches (121.9 cm) of .38 inch (.97 cm) coil proof chain attached to the tongue with a drilled type clevis pin on the end attached to the frame and screw type clevis pin on the opposite end.
17. E. Total shipping weight is approximately 2,800 pounds (1,270 kg).
- 18.

#### **E. HEATING TANK**

19. The material heating tank shall be a minimum of 37 inches (93.98 cm) in diameter by 28.75 inches (73.02 cm) deep having a minimum capacity of 133.75 gallons (503.3 l) at ambient temperature. Oval or square sided tanks are unacceptable as they allow for uneven agitation resulting in a non-homogenous sealant and uneven heating of sealant.  
The tank will have a rear discharge from the pump and a rear plugged outlet. A double boiler type jacket shall create a reservoir that shall hold a minimum of 34.8 gallons (129 l) and require no more than 40 gallons (152 l) of heat transfer oil at 70° F (21.1° C). (Note: At 500° F (260° C) the heating oil will expand approximately 18%).
20. The jacket shall wrap around 100% of the outside area of the circular material tank and bottom and allow for complete circulation of the heated transfer oil.
21. The tank and jacket shall be made of not less than 3/16 inch (.94 cm) rolled sheet steel.
22. There shall be one plug to allow the entire heat transfer oil system to be drained.
23. The heat transfer oil shall be of ISO grade 68.
- 24.

#### **F. EXPANSION TANK**

25. A sealed expansion tank shall be provided to minimize oil oxidation and prevent moisture condensation into the heat transfer oil. Overflow down tubes are unacceptable.

## **G. HYDRAULIC SYSTEM**

26. The hydraulic system shall incorporate a hydraulic pump to power the agitation, and pumping system. Belt driven hydraulics is unacceptable.
27. All valves shall be solenoid operated by toggle switch and wand handle switch.
28. The controls will allow for bi-directional operation of the sealant pump and agitator.
29. A flow control valve will be mounted on the rear of the unit to allow the operator to adjust the pump operational speed.
30. The minimum 26 gallon (98.42 l) hydraulic tank will be equipped with an internal 10-micron full flow filter. The filter shall be equipped with a restriction indicator to indicate the need for service. A sight gauge level indicator equipped with a thermometer to measure oil temperature will be mounted on the tank and located where it is easily viewed.
31. The unit shall have a self-contained air to oil hydraulic cooler with an electric fan to maintain proper hydraulic oil temperatures.

## **H. TANK INSULATION**

32. The heating tank shall be insulated with a minimum of 1 inch (2.54 cm) thick high temperature ceramic insulation and covered by a 22 gauge (.07 cm) steel outer wrapper. Fiberglass and rock wool insulation are unacceptable due to their moisture retention properties resulting in a significant loss of their insulating value over an eighteen-month period.

## **I. LOADING HATCH**

33. A low profile opening for loading shall be required at the top of the material tank and shall be located on the curbside of the machine for operator safety. The loading height shall be a minimum of 50 inches (127 cm) and shall not exceed 59 inches (149 cm) for correct ergonomic lifting and fume exposure.
34. This will allow the operation of the equipment, including sealant loading, from curbside. Loading systems that require the operator to step onto the melter are unacceptable.
35. The opening shall have a minimum area of 252 square inches (1,625 square cm), while not exceeding 275 square inches (1,774 square cm) in order to prevent heat loss, and shall be hinged to allow placement of a block of sealant onto lid and closure of lid for easy, anti-splash loading.
36. The loading hatch shall be easily adaptable for the addition of a retrofit powered loading conveyor with anti-splash tower.

## **J. HEATING SYSTEM**

37. The heat transfer oil is heated by one 12-volt 250,000 BTU high efficiency forced air diesel fired burner directly at the bottom of the heat transfer oil tank
38. The burner shall fire into a burner combustion box. The box will be insulated by a high temperature flexible insulation that is resistant to damage from the vibration and over road travel. Rigid insulation is unacceptable.
39. Total area exposed to the burner shall be a minimum of 5,244 square inches (33,832 square cm). The material tank shall have a minimum of 4,267 square inches (27,529 square cm) of contact with the heat transfer oil. No other mechanical circulation of the heat transfer oil by pump shall be accepted. This provides for a melt rate of 1,064 pounds (482.6 kg) per hour.
40. The burner shall be lit by a constant duty high voltage transformer powering an electric spark ignitor. This ignitor shall work in conjunction with a sensor that detects a lack of burn or ignition and shuts down the fuel supply.
41. The thermostat control is located on the curbside of the machine for operator safety.

## **K. INTERGRATED CONTROL SYSTEM**

42. The melter applicator shall have a thermostatic control device that will automatically regulate hot oil, material, and hose temperature.
43. The control shall have a digital readout for temperatures of hot oil, material, and hose.
44. The thermostat shall control burner ignition for a temperature range from a low of 200° F (93.3° C) up to a high of 425° F (218.3° C) for a wide variety of sealants.
45. The temperature controls shall be in a single weatherproof control box.
46. The controls shall be activated by a single power switch, which will then turn each function on at the proper time.
47. The control will have fully integrated electric over hydraulic lockout for the agitation system, which prevents the agitator from being powered until the material temperature reaches 275°F (135°C). This prevents hydraulic system damage caused by overheating of hydraulic oil and reduces wear.
48. The control shall have a fully integrated electric over hydraulic lockout for the pumping system, which will prevent the pump from being powered until the hose temperature reaches 325°F (162.8°C). This prevents hydraulic system damage caused by overheating of hydraulic oil and reduces wear.
49. This control box shall also contain the engine ignition controls, hour meter and any engine gauges.

#### **L. DRIVE AND DRIVE CONTROLS**

- 50. The motive force to the agitator and material pump shall be hydraulic motors driven by a hydraulic pump.
- 51. The drive controls governing the rotational speed of the material pump shall be controlled by adjustable hydraulic valves.
- 52. The drive controls governing the rotational speed of the material pump shall be controlled by adjustable hydraulic valves.
- 53. The material pump will have infinite speed control and is electrically actuated by a toggle switch on the control panel or a switch on the hand wand.

#### **M. AGITATION**

- 54. The sealant material shall be mixed by a hydraulically driven, full sweep vertical agitator with two opposing horizontal paddles and vertical risers attached to the ends. This feature ensures that material remains in complete suspension and that the hot material stays in the lower area of the tank and does not get splashed or thrown to the upper areas of the tank.
- 55. The agitation system shall be chain driven from the hydraulic motor to the agitator.
- 56. The agitator rotates in both directions.
- 57. For additional safety, the agitator will shut off automatically when the loading hatch is opened.

#### **N. BI-DIRECTIONAL VARIABLE SPEED PUMPING UNIT**

- 58. A hardened steel gear pump is located in the center of the material tank attached to the bottom of the tank.
- 59. Pumping of material is controlled by a switch on the hand wand and output is controlled hydraulically.
- 60. The pump and agitator drive shaft stands vertically attached to two motors on the top surface of the tank.
- 61. One motor rotates an axial tube having radial mixing blades at the chamber bottom.
- 62. The second motor drives a coaxial shaft running through the tube to the pump.
- 63. Sealant pumping shall be on demand.
- 64. When pumping stops, all line pressure and sealant flow shall stop.
- 65. No external plumbing or recirculation back into the tank is acceptable.
- 66. No internal or external valves shall be used in the pumping and sealant delivery system.
- 67. The pump shall be capable of delivering sealant at a rate that exceeds the melt rate of the unit.

## **O. ACTIVE PUMP PROTECTION**

68. The pump shall be completely encircled by a protective screen.
69. The screen shall not allow anything larger than 1/2 inch (1.27 cm) in size to pass from the sealant tank into the pump suction port.
70. The screen shall continuously rotate 360° around the pump whenever the sealant agitator is engaged.
71. The active screen will protect the pump from foreign object damage and will self-clean as it rotates around the sealant pump and suction port.

## **P. SEALANT HOSE AND APPLICATOR WAND**

72. Both the hose and wand are heated by 24 VAC voltage electric current and are temperature regulated.
73. The combination length between the hose and wand shall not be less than 22 feet (6.70 m).
74. Due to weight and safety considerations, an oil-jacketed hose is unacceptable.
75. The hose shall be specifically manufactured for handling liquid asphalt products up to 500° F (260° C) at 500 psi (34.47 bar) working pressure.
76. Hose shall not be less than 18 feet (5.48 m) in length.  
For maximum operator safety, it shall be made of stainless steel braid with a 3/4 inch (1.91 cm) inside diameter and shall be Teflon lined. Further, it shall be heavily insulated to prevent hot material from leaking out.
77. Total diameter of the hose shall be not greater than 2 ¼ inch (5.72 cm). The total weight of the hose shall not exceed 20 pounds (9.07 kg).
78. The hose is to be wrapped with a minimum of three electrical wires with terminal ends. The wires will be capable of heating the hose to 400°F (204° C) in less than 45 minutes and have variable temperature control capability.
79. The hand wand shall not be less than 4 feet (1.22 m) in length.
80. The hand wand shall be constructed of steel with sufficient strength to withstand normal day-to-day operation.
81. Material flow is controlled by a trigger switch.
82. For greater operator mobility, the connection between the wand and hose shall be through a 360° swivel.
83. There shall be no obstruction or valves between the material pump and the wand end.
84. The hose is supported by a 6 ft. boom (1.83 m), which swivels side to side on dual pillow block bearings.
85. The boom is centered at the rear of the machine.
- 86.



#### **Q. ENGINE**

87. The unit shall be equipped with a diesel engine complying with the following specifications:
- Electric Start
  - Three Cylinder 25.4 HP (18.84 kw)
  - 3.14" (79.7 mm) Stroke
  - Constant Speed Mechanical Governor
  - 68.6 cu in. (1.12 l) Displacement
  - Full Flow Oil Filter
  - 3.05" (77.4 mm) Bore
  - 22 to 1 Compression ratio
  - Water Cooled
  - The engine speed is preset at the factory for optimal alternator output to power the heated wand and hose.
  - Engine Shutdown Package (low oil pressure & high temperature)

#### **R. FUEL CAPACITY**

88. The melter shall have a 26 gallon (98.42 l) diesel fuel tank for operation of the entire unit.
89. The unit will be capable of operating for a minimum of 12 hours on one tank of fuel.
90. The tank shall be equipped with full length sight gauges for fuel level indication protected in a steel cover.

#### **S. PAINT**

91. All painted surfaces shall be coated with two-part epoxy paint applied by certified painters.

#### **T. TRAINING**

92. An authorized, factory representative will be made available for a full day of training at a facility designated by the bidding agency.
93. At this training session a complete operational, mechanical and safety overview will occur.
94. Both safety and operational manuals will be viewed and discussed with all concerned personnel.
95. Additionally, the representative will be available at that time for "on the job" safety and field training.

#### **U. SAFETY AND TRAINING MANUALS**

96. A written Safety Manual will be provided to the bidding agency.

#### **V. PARTS**

97. Bidders must show proof that a large stock of parts for the model of equipment upon which he is bidding is maintained at his facility.

#### **W. AWARD**

98. Equipment is for use by the Highway Department and must meet the requirements of that agency as interpreted by the Highway Commissioner.
99. Prior to award, the Purchasing Agency may require a visit to the supplier's facility to assure supplier has plant capacity to manufacture and deliver equipment on time as required.
100. If it is determined that the supplier cannot supply as requested, this is just cause for cancellation.

#### **X. WARRANTY**

101. The manufacturer shall warranty the equipment for one year or as otherwise noted in the manufacturer's standard warranty policy.

#### **Y. QUALIFICATIONS OF BIDDERS**

102. No bid will be considered unless the bidder can meet the following conditions:
103. Bidder must have a parts/service location and keeps a sufficient stock of parts on hand at all times.
104. The equipment offered is the stock model chassis that meets the requirements of the specifications without material changes or modifications.
105. The model is regularly advertised and sold by the manufacturer.
106. The bidder has been engaged in the sale and support of this make and model of equipment for at least twenty-four months.

### **OPTIONS REQUIRED (X if to be included)**

(Customer to insert quantity for each option required)

- \_\_\_\_\_ 2 5/16 inch Ball Hitch
- \_\_\_\_\_ 2 1/2 inch Pintle Hitch
- \_\_\_\_\_ 3 inch Pintle Hitch
- \_\_\_\_\_ Sealant Tip Adapter
- \_\_\_\_\_ V-shaped Squeegee (Qty. \_ )
- \_\_\_\_\_ 3 inch Applicator Disk
- \_\_\_\_\_ 1/2 inch Round Sealing Tip
- \_\_\_\_\_ Extra Electric Hose
- \_\_\_\_\_ Lockable Battery Cover
- \_\_\_\_\_ Extra Hydraulic Filter
- \_\_\_\_\_ Auto Loader
- \_\_\_\_\_ Lockable Engine Cover
- \_\_\_\_\_ Fire Extinguisher Mounted on the Trailer Frame
- \_\_\_\_\_ Mast Mounted Strobe Light
- \_\_\_\_\_ Tool Box
- \_\_\_\_\_ Overnight heater
- \_\_\_\_\_ Custom Paint
- \_\_\_\_\_ Hitch Extension, 28"
- \_\_\_\_\_ Hitch Extension, 39"

### **APPROVED EQUAL**

The approved make and model for this specification is a Crafc0 SS125. Bidders offering to supply equipment other than the approved make and model must supply a detailed description of the equipment being offered. Bidders offering to supply equipment other than the approved make and model shall also supply a list of references who have successfully heated, mixed, and applied sealants through the equipment being offered. For purposes of comparison a separate list of all deviations to this specification must be attached to your bid document.

Prior to bid award an on-site demonstration of the equipment offered may be requested. All bidders offering other than the approved model listed will be required to provide an on-site demonstration at the agency's location within 7 days of request to verify that their unit complies with all specification requirements before their bid will be considered. Failure to carry out the provisions noted herein is deemed sufficient reason to reject the bidder's proposal.