



ANDERSON COUNTY GOVERNMENT SOLE SOURCE & EXCLUSIVE RIGHTS AND LICENSE JUSTIFICATION FORM

SUBMIT WITH REQUISITION TO PURCHASING DEPARTMENT

DATE: September 9, 2020

CHECK ONE:

- Sole Source – Product or service(s) is only available from a single vendor or supplier.
- Exclusive Rights & License – Vendor holds exclusive patents and/or license for this product. An Exclusive Rights letter with current date must accompany this request.
- Upgrade or renewal to an existing software system – Provide information regarding current software system.

Requisition Number: _____ Requisition Amount: \$ _____

Vendor Name: Pro Vision

Vendor Address: 8625 -B Byron Commerce Dr. SW, Byron Center, MI 49315

Vendor Telephone #: 616-583-1520

Requesting Department: Sheriff's Office

Requesting Official: Russell Barker

JUSTIFICATION FOR THE REQUEST

**What is the function of this product or service?
Why is it needed? What makes it unique?**

This information will be used to approve or deny the purchase. PLEASE BE SPECIFIC. ATTACH MEMO IF ADDITIONAL SPACE IS NEEDED. Sole Source purchases that exceed the bid threshold will be noticed on vendor registry for 10 business days prior to purchase approval.

This product is the in-car camera system for our officers. The 360° view gives our officer video protection at all angles instead of the normal front and back view. This camera helps reduce liability for our office and the County.

The only vendor on the market that
NOTE: We use the Google test to search for comparable products or services. If found, it is **NOT** considered a sole source product or service.
offers 360° view.



August, 24th 2020

Deputy Larry Lay
Anderson County Sheriff
101 S Main Street, Suite # 400
Clinton, Tennessee 37716

RE: Sole Source,

To Deputy Lay:

The products listed below are engineered, produced, distributed, and installed exclusively by the manufacturer PRO-VISION® Video Systems.

DVR-808LE5: 1080P HD In-Car Video Base kit 5 Cameras

Sincerely,

A handwritten signature in blue ink, appearing to read "A. Hinman".

Adam Hinman
Director of Operations
PRO-VISION® Video Systems



ADDRESS:
 8625-B Byron Commerce Dr.
 Byron Center, MI 49315
 provisionusa.com
 800-576-1126

PREPARED BY:
 Roman Colburn

PREPARED FOR:
 Anderson County Sheriff

QUOTE #:
 UNSAVED

DATE:
 05/08/2020

HD VIDEO SYSTEM QUOTE

Description	Part #	Qty	Unit Price	Ext. Price
1080p HD In-Car Video Two Camera Base KIT Includes: Dash Camera, Interior Camera, DVR, Lockable Cage, GPS Antenna, 128GB SD Card, 20ft & (2) 10ft Camera Cables, 15ft LAN Cable, Event Marker Button, Wireless Microphone System, Wireless File Transfer Kit, Software & Guides	DVR-808LE2	25 27	\$2,930	\$84,970 79,110
1080p HD In-Car Video Five Camera 360° Coverage KIT Includes: Five Cameras, DVR, Lockable Cage, GPS Antenna, 128GB SD Card, (1) 20ft & (5) 10ft Camera Cables, 15ft LAN Cable, Event Marker Button, Wireless Microphone System, Wireless File Transfer Kit, Software & Guides	DVR-808LE5	33	\$3,815	\$125,895
				205,005.00

Optional Software Solutions:

SECURAMAX® VIDEO MANAGEMENT

SecuraMax CLOUD Evidence Mgt. System: \$36 per mo/per Unit

- Monthly Price: \$36 x (50) units=\$1,800.00
- 100GB per unit per month (pooled data)
- Price Locked in for 5yrs.

Total (No Options)	\$210,865
MSRP:	\$267,856
Savings:	\$56,991

PV DASHBOARD® FLEET MANAGEMENT

NOTES:

HARDWARE LEASE / INSTALLMENT PURCHASE OPTIONS:

- 60 Month Installment Purchase Option (per unit/month) \$
- Above Option with Installation (per unit/month) \$

Lease price based on total product purchase divided by the total number of systems.

TERMS:

General Terms: PRO-VISION®, Inc. ships all orders UPS Ground. Service or carrier change will result in additional charges. Shipping & Handling not included unless specified. Quote is valid for 30 days. Purchase price is USD and FOB Byron Center, MI. Product Invoice Net 30 Day Terms or 2.0% Discount Net 10 Day Terms. (excludes installation and SecuraMax Server). Terms and Discounts do not apply to leases or credit card payments. 50% Deposit Required for Installation. Final Installation/Service Payment is due on Receipt of Invoice. Product to be installed by PRO-VISION® and Service Deposit must be paid for prior to scheduling of install/service work. Minimum Service Deposit Required for Service Work. Install rates based on a single location with minimum access of 12 hr/days, 7 days/week. Additional fees may apply if installation location does not comply with our defined service facility requirements. Past due invoices will be subject to a 1.5% per month Finance Charge. No technical support or warranty claims will be provided for any past due account. All transactions are subject to final PRO-VISION® Management Approval.

Leasing: Installment Purchase Option Application must be submitted for final management approval. Rates are subject to change without notice until application is approved. Shipping & Handling is not included in quoted Installment Purchase Option Rates. Shipping & Handling will be included in Installment Purchase Option Application. A \$360.00 document fee and one advance payment equal to the total monthly rate is required with approved final Installment Purchase Option Documents.

SecuraMax®: Plan Price per Month Based on Service Contract for the specified length with autopay discount. Service Contract and End User License Agreement (EULA) required. Additional terms specified in Service Contract and EULA. Hardware using SecuraMax must be paid for prior to deployment. Protection Plan Claims Subject to Deductible.