



January 25, 2018

Mr. Dave Thomas, Director  
Purchasing Department  
County Council of Beaufort County  
106 Industrial Village Road, Building 2  
Beaufort, SC 29901-1228

RE: Design Build Project for Two EMS Stations for Beaufort County  
Fee Proposal Schedule  
FRP No. 011618E

Dear Mr. Thomas,

Please find attached our Fee proposal for services for the two EMS stations referenced above. This is part of the requirements from Request for Proposal dated 11.16.17.

The statement of qualifications has been delivered as required by up-loading to website [www.bcgov.net](http://www.bcgov.net).

Please review and contact us with any questions.

Respectfully Submitted,

A handwritten signature in blue ink, appearing to read 'Bob Lisi', with a stylized flourish at the end.

Bob Lisi, ra  
Pre-Construction Manager II  
Samet Corporation  
2457 Aviation Avenue, Suite 122  
North Charleston, SC 29406  
843.471.5805  
[rlisi@sametcorp.com](mailto:rlisi@sametcorp.com)



**SECTION VII - PROJECT FEE SCHEDULE**

Submit this schedule electronically separate from your RFP response. Include detailed breakdown of costs.

DATE: January 25, 2018

FIRM NAME & RFP No: Samet Corporation and Beaufort Design Build  
# 011618E

No.	PROJECT	FEES
1	EMS station northern Beaufort County (Shanklin Road site)	\$ 178,554.00
2	EMS station southern Beaufort County (location TBD)	\$ 177,790.00
	TOTAL FEES	\$ 356,344.00

*Attach fee schedule showing breakdown of hours, hourly rates and estimate of reimbursable expenses plus administrative fee of the expenses incurred.*



**Beaufort County EMS Proposal for Design Build Services**  
**RFP No. 011618E**

01.25.18

**7. FEES:**

		North Site	South Site
a.i.	Architectural, Civil, Landscape, Structural, Mechanical, Electrical, Fire Protection design and engineering fees.	\$ 47,000	\$ 28,000
a.ii.	Assisting with land acquisition and easements.	\$ -	\$ 20,000
a.iii.	Preparing and managing the governmental and agency permitting.	\$ 2,000	\$ 2,000
a.iv.	Coordination with utility companies to prepare and record easements.	\$ 1,500	\$ 1,500
a.v.	Construction Manager overhead and profit.	\$ 82,500	\$ 82,500
a.vi.	Cost Consultant/Estimating.	\$ 34,654	\$ 31,170
a.vii.	Surveying	\$ 2,500	\$ 2,500
a.viii.	Geotechnical Investigations.	\$ 5,400	\$ 7,120
a.ix.	Estimate of reimbursable expenses.	\$ 3,000	\$ 3,000
		\$ -	\$ -
	<b>Subtotal</b>	<b>\$ 178,554</b>	<b>\$ 177,790</b>
<b>Total Fee:</b>			<b>\$ 356,344</b>

See below by Line items for breakdown and hourly rates



## North Site & Building

### PreConstruction Services - Samet

Samet Hourly rates		Line a.v. Hourly Rates			
Project Executive		\$	113.30	/hr	
Sr. Project Manager		\$	105.60	/hr	
Pre-Con Project Manager II		\$	80.30	/hr	
Project Manager II		\$	96.80	/hr	
Project Manager I		\$	80.30	/hr	
Executive Sperintendent		\$	107.80	/hr	
Site Superindent II		\$	91.30	/hr	
Site Superindent I		\$	74.80	/hr	
Project Engineer II		\$	58.30	/hr	
Project Engineer I		\$	52.80	/hr	
Project Coordinator		\$	39.60	/hr	
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Line a.vi. Cost Consultant	Total		<b>\$ 34,654</b>		358.00 hrs
Line a.viii. Soils Engineer		\$	5,400		63.53 Aver. of \$85.00/ hr
<b>Breakdown by Design Phase - North Site</b>					
Preliminary Design	\$5,000		9.52%		58.82 Aver. of \$85.00/ hr
Design Development	\$5,000		9.52%		58.82 Aver. of \$85.00/ hr
Permit and Construction Docume	\$29,000		65.71%		341.18 Aver. of \$85.00/ hr
Permitting	\$0		0.00%		0.00 Aver. of \$85.00/ hr
Construction Period Services	\$8,000		15.24%		94.12 Aver. of \$85.00/ hr
Line a.i Total Design Fee	\$47,000		100.00%		552.94 Aver. of \$85.00/ hr
Line a.iii. Government & permitting	\$2,000				23.53 Aver. of \$85.00/ hr
Line a.iv. Uiltiy & Easements	\$1,500				17.65 Aver. of \$85.00/ hr
Line a.vii. Surveying	\$2,500				29.41 Aver. of \$85.00/ hr
<b>Line a.ix. Allowance for Reimbursable Expenses (printing and shipping)</b>					<b>\$3,000.00 (w/ 15% markup )</b>

### Beaufort Design Build Hourly Rate Schedule

Principal	\$150.00 /hr
Project Manager	\$125.00 /hr
Drafting	\$85.00 /hr
Specification Writing	\$65.00 /hr
Administration / Clerical	\$65.00 /hr

1. Our proposal considers utilizing a pre-engineered metal building structure where the structural engineering for the metal building is bought with the trade work. If conventional building approach is required an additional fee to be determined.





## South Site & Building

### PreConstruction Services - Samet

Samet Hourly rates

Line a.v. Hourly Rates

Project Executive	\$ 113.30 /hr
Sr. Project Manager	\$ 105.60 /hr
Pre-Con Project Manager II	\$ 80.30 /hr
Project Manager II	\$ 96.80 /hr
Project Manager I	\$ 80.30 /hr
Executive Sperintendent	\$ 107.80 /hr
Site Superindent II	\$ 91.30 /hr
Site Superindent I	\$ 74.80 /hr
Project Engineer II	\$ 58.30 /hr
Project Engineer I	\$ 52.80 /hr
Project Coordinator	\$ 39.60 /hr

Line a.vi. Cost Consultant	<u>Total</u>	<b>\$ 31,170</b> hrs	322.00 hrs
Line a.viii. Soils Engineer	\$ 7,120		83.76 Aver. of \$85.00/ hr

### Breakdown by Design Phase - South Site

a.ii.	Site Evaluation and Selection	\$ 20,000	36.70%	181.82	Aver. of \$85.00/ hr
	Preliminary Design	\$ 2,500	4.59%	29.41	Aver. of \$85.00/ hr
	Design Development	\$ 2,500	4.59%	29.41	Aver. of \$85.00/ hr
	Permit and Construction Docume	\$ 15,000	36.70%	235.29	Aver. of \$85.00/ hr
	Permitting	\$ -	0.00%	-	Aver. of \$85.00/ hr
	Construction Period Services	<u>\$ 8,000</u>	<u>14.68%</u>	<u>94.12</u>	Aver. of \$85.00/ hr
Line a.i	Total Design Fee	\$28,000	100.00%	405.88	Aver. of \$85.00/ hr
Line a.iii.	Government & permitting	\$2,000		23.53	Aver. of \$85.00/ hr
Line a.iv.	Utilitiy & Easements	\$1,500		17.65	Aver. of \$85.00/ hr
Line a.vii.	Surveying	\$2,500		29.41	Aver. of \$85.00/ hr

**Line a.ix. Allowance for Reimbursable Expenses (printing and shipping)** \$3,000.00 (w/ 15% markup )



### Beaufort Design Build Hourly Rate Schedule

Principal	\$150.00 /hr
Project Manager	\$125.00 /hr
Drafting	\$85.00 /hr
Specification Writing	\$65.00 /hr
Administration / Clerical	\$65.00 /hr

1. We have not included additional incidental considerations that may or may not be required by the final selection of south site. If required they would be an additional fee. These would include:
  - a. Design of storm water retention, water quality structures
  - b. Site retaining walls.
  - c. Re-zoning applications
2. Our proposal considers utilizing a pre-engineered metal building structure where the structural engineering for the metal building is bought with the trade work. If conventional building approach is required an additional fee to be determined.
3. The following items are not specifically addressed by the RFP or are not believed to be intended to be included in our fee proposal and therefor no allowance has been made.
  - a. Wetlands or tree mitigation
  - b. Phase 1 or Phase 2 environmental studies
  - c. Environmental remediation
  - d. Traffic studies