



Whitfield County Schools

1306 South Thornton Avenue, Dalton, Georgia 30721

wcsga.net • (706) 217-6780



tradition • purpose • excellence

Request for Proposal

For

Chromebooks with Leasing Options

For The

**Whitfield County Schools
Purchasing Department
1030 Hill Road
Dalton, GA 30721**

RFP # WCS-IT-2019-027

October 9, 2019

RFP # WCS-IT-2019-027

Page 1 of 16

Contents

SECTION 1.0	4
NOTICE TO INTERESTED COMPANIES	4
SECTION 2.0	5
GENERAL INSTRUCTIONS	5
2.1 QUESTIONS.....	5
2.2 MANDATORY PRE-PROPOSAL MEETING.....	5
2.3 SUBMISSION.....	5
2.4 SUBMISSION DEADLINE.....	5
2.5 EVALUATION.....	5
2.6 FUNDING.....	6
2.7 COSTS.....	6
2.8 SIGNATURE.....	6
2.9 SELECTION.....	6
2.10 PAYMENTS.....	6
2.11 SITE INSPECTION.....	6
2.12 INSURANCE.....	6
2.13 E-VERIFY AFFIDAVIT.....	7
2.14 NON-COLLUSION CLAUSE.....	7
2.15 GOVERNING LAW.....	7
2.16 INDEMNIFICATION.....	7
2.17 AWARD.....	8
2.18 CONTRACT.....	8
2.19 TRANSFER.....	8
2.20 TERMINATION.....	8
2.21 TOBACCO/ALCOHOL/DRUGS.....	8
2.22 PROPOSER'S EMPLOYEES.....	8
SECTION 3.0	10
PROPOSAL FORM	10
SECTION 4.0	11
SELECTION CRITERIA	11
4.1 COST.....	11

4.2	PROPOSAL CRITERIA.....	11
4.3	TECHNICAL.....	11
4.4	REFERENCES / EXPERIENCE.....	11
SECTION 5.0.....		12
PROPOSAL REQUIREMENTS.....		12
5.1	Proposal Requirements:.....	12
SECTION 6.0.....		13
PRODUCT / SERVICE REQUIREMENTS.....		13
6.1	GENERAL REQUIREMENTS.....	13
6.2	SERVICE LEVEL AGREEMENT.....	13
6.3	THE WORK/PRODUCT.....	13
6.4	THE FACILITIES WHERE WORK IS TO BE PERFORMED.....	13
SECTION 7.0.....		14
ADDITIONAL INFORMATION.....		14
SECTION 8.0.....		15
ADDITIVE / ALTERNATE.....		15
SECTION 9.0.....		16
EVALUATION MATRIX / COMMITTEE.....		16

SECTION 1.0
NOTICE TO INTERESTED COMPANIES

1.1 Product / Service: Chromebook with Leasing Options

1.2 Owner: **Whitfield County Board of Education**
1306 South Thornton Ave.
Dalton, Georgia 30720

1.3 Representative of Owner: **Jim Fugate**
Procurement Officer

1.4 Anticipated Time Frames:

Issue RFP to market	10-11-2019
Pre-Proposal meeting	N/A
Questions on RFP due	10-17-2019
Response to questions posted	10-18-2019
RFP responses due in Procurement Office by 2:00pm	10-23-2019
Proposal Evaluations	TBD
(Optional) Vendor Presentation/Interview	TBD
Recommendation to Whitfield County Board	TBD

Note: This is a standardized document, which contains basic contract requirements, however depending on the requested product or service; some language may not be applicable. If the vendor is in doubt or has questions regarding the language, its meaning or intent, it is the responsibility of the bidder to seek clarification prior to submission of their response.

END OF SECTION

RFP # WCS-IT-2019-027

SECTION 2.0
GENERAL INSTRUCTIONS

2.1 QUESTIONS

All questions are to be submitted on Vendor Registry at:

www.wcsga.net/purchasing -> OPEN SOLICITATIONS

2.2 MANDATORY PRE-PROPOSAL MEETING -

Not Required

2.3 SUBMISSION

All proposal submissions must contain both **2 Bound Hard Copies with tabs as described in Section 5.0 and a PDF version on a USB drive**, be clearly marked **“PROPOSAL – RFP WCS-IT-2019-027 Chromebook with Leasing Options”** and submitted to:

Jim Fugate
Procurement Officer
1030 Hill Road
Dalton, Georgia 30721

OR

You may submit electronic version on Vendor Registry to meet deadline. However, hard copies must be received within 2 business days for proposal to be considered.

www.wcsga.net/purchasing -> OPEN SOLICITATIONS

**EMAILED OR FAXED RESPONSES ARE NOT ACCEPTABLE
AND WILL NOT BE CONSIDERED SEALED BIDS.**

2.4 SUBMISSION DEADLINE

Proposals must arrive no later than **2:00 pm (EST) on October 23, 2019**

SECTION 2.0
GENERAL INSTRUCTIONS (Continued)

2.5 **EVALUATION**

Proposed products or services will be evaluated by a team representing the different departments involved within Whitfield County Schools and a decision will be reached by consensus of all parties involved as to the suitability and appropriateness of the products or services. All companies who submit a proposal will be notified of the final award. While cost is the primary factor, it is not the final deciding factor.

2.6 **FUNDING**

This proposal is based on available funding; therefore, no work or transactions can commence until Whitfield County Schools has issued a Purchase Order.

2.7 **COSTS**

Full cost of preparation of Proposal response is to be borne by the quoting company.

2.8 **SIGNATURE**

Proposals must be signed in ink by a company official with authorization to commit company resources.

2.9 **SELECTION**

The Whitfield County Board of Education reserves the right to 1) reject any or all proposals; 2) waive informalities and irregularities in proposals received; 3) select one that Whitfield County School District considers the most advantageous for the Board.

2.10 **SITE INSPECTION**

The sites should be thoroughly examined in relation to conditions that might directly or indirectly affect the work required in this Proposal. The Proposal sum shall reflect all such affecting conditions. Proposers shall be responsible for verifying all dimensions/specifications/environmental conditions that may affect the work.

2.11 **E-VERIFY AFFIDAVIT**

Proposer shall complete and include with Proposal response an E-Verify affidavit that may be downloaded from our web site at:

www.wcsga.net/purchasing

SECTION 2.0
GENERAL INSTRUCTIONS (Continued)

2.12 **AWARD**

The Whitfield County School District may elect to make an award offer without conducting interviews or negotiations. However, after the proposals have been reviewed, the Evaluation Committee may elect to interview selected proposers. The committee may then enter into additional negotiations.

2.13 **CONTRACT**

If applicable, it is the full intent, assuming that satisfactory proposals are received, to award a contract. If an award is made it will be for a period beginning on the date the contract is signed by both parties and ending December 31 of that year at a fixed price, with the ability of Whitfield County School District to renew the contract for four (4) additional one year terms. A termination for convenience provision will be included.

The contract must comply with O.C.G.A. § 20-2-506. Renewals will be made based upon the recommendations of the authorized representatives of Whitfield County School District and the proposer. In case of extensions, the cost, which was submitted in the proposer's proposal, may be increased or decreased based on documented market forces.

2.14 **TERMS AND CONDITIONS**

Offeror agrees to abide by Whitfield County School District General Terms and Conditions at www.wcsga.net/TermsAndConditions

END OF SECTION

SECTION 3.0
PROPOSAL FORM

**For The General Proposal for the Product or Service: RFP WCS-IT-2019-027
Chromebook with Leasing Options**

ADDRESSED TO: Jim Fugate
Whitfield County Schools
1030 Hill Road
Dalton, Georgia 30721

Dear Jim Fugate,
Having carefully examined the WCS Terms and Conditions and the Request for Proposal

Titled: RFP WCS-IT-2019-027 Chromebook with Leasing Options
Dated: October 11, 2019

Having also examined/understood the site of the work, existing conditions, and all other conditions affecting the work on the above-named project, the Undersigned hereby proposes to furnish all materials, labor, equipment, tools, transportation, services, licenses, fees, permits, etc., required by said document to complete all divisions of the Work stipulated above for the sum included in this proposal.

Respectfully submitted:

Contractor/Vendor (Company Name)

Representative (Name and title)

Signature

Business Address

Email address for contact

Federal I.D. Number

END OF SECTION

RFP # WCS-IT-2019-027

SECTION 3.0
PROPOSAL FORM (Continued)

Base Services Cost Proposal

_____ (Company) agrees to each specification listed in the RFP **RFP WCS-IT-2019-027 Chromebook with Leasing Options** and submits the proposal of:

_____ (Dollars) for products and services rendered.

It is understood that Whitfield County Schools will be billed for the full amount of the contract when the project is completed and signed off on by **Tim Shaver, Director of Technology**.

Additional Cost Items

_____ (Company) agrees to the following hourly rates for additional work provided outside the terms of the contract.

_____ Hourly rate for labor (man hours).

Include this form with your complete proposal as detailed in:

SECTION 5.0 PROPOSAL REQUIREMENTS
TAB 5 Cost

END OF SECTION

SECTION 4.0

SELECTION CRITERIA

Selection of the company and system will be based on the following standards. Four metrics will be used to assist with the selection of the company. The evaluation will center around 1. Proposal, 2. Cost, 3. Technical, and 4. References.

PRICE ALONE WILL NOT BE THE SOLE DETERMINING CRITERIA IN THE SELECTION PROCESS.

4.1 COST

4.1.1 Determination based on price proposal.

4.2 PROPOSAL CRITERIA

4.2.1 Proposal submitted on time.

4.2.2 Requirements met as included in Section 2.0 General Instructions.

4.2.3 Requirements met as included in Section 5.0 Proposal Requirements.

4.2.4 Requirements met as included in Section 6.0 Product/Service Requirements.

4.2.5 WCBOE is not obligated to consider responses from offerors who are deemed non-responsive due to not unequivocally agreeing to perform the exact work / provide products as reflected in the RFP, or have material omissions or unapproved substitutions.

4.2.6 WCBOE is not obligated to consider responses from offerors who are deemed to be not responsible. Offerors will be considered responsible if they possess the judgement, skill, experience, financial resources, personnel, facilities, equipment and integrity necessary to perform the contract.

4.3 TECHNICAL

4.3.1 Determination based on specifications included in Section 6.0 and Section 8.0

4.3.2 Performance Requirements.

4.3.3 Appropriateness for the tasks required.

4.3.4 Equipment / Services proposed.

4.4 REFERENCES / EXPERIENCE

4.4.1 Information received from contacting references.

4.4.2 WCBOE past experience with the offeror.

Whitfield County Board of Education reserves the right to make its selection of an approved vendor based on what it deems to be in the best interest of Whitfield County School District. The Request for Proposal does not in any way obligate Whitfield County Board of Education to award a contract, nor to pay any cost which might be incurred by anyone in responding to this request.

END OF SECTION

RFP # WCS-IT-2019-027

SECTION 5.0

PROPOSAL REQUIREMENTS

5.1 Proposal Requirements:

The proposal must include the following items in a tabbed and bound document in the order specified here to be considered a complete proposal:

TAB 1 Company and contact information

1. Cover letter of introduction of company.
2. Vendor Company Name
3. Street Address
4. City, State, Zip
5. Contact person
6. Telephone number
7. Email address

TAB 2 Understanding and Ability to meet all RFP Requirements

1. Section 3.0 Proposal Form signed by a representative authorized to legally bind the company.
2. Acknowledge receipt of any amendments.
3. Completed copy of E-Verify form.
4. How long in business (submit date organized).
5. Submit number of employees currently on payroll.
6. Submit a summary of understanding of the requirements and the management capabilities to fulfill the requirements.

TAB 3 Satisfactory Record of Performance

1. Submit experience in school facilities of similar size.
2. Provide minimum of three (3) references for clients of similar size who have received the exact or substantially identical product or service. The client list should include: Company name, mailing address, contact name, telephone number, project scope and dates of service.

TAB 4 Training, Qualifications and Experience of key personnel who will be assigned to this project.

1. Submit name, experience, training, certifications and qualifications of key personnel to be assigned to this contract.

TAB 5 Cost

1. Submit total cost of proposal with adequate detail to identify cost of separate classifications of products / services.

TAB 6 Additional information not requested.

END OF SECTION

SECTION 6.0
PRODUCT / SERVICE REQUIREMENTS

6.1 GENERAL REQUIREMENTS

- 6.1.1 Provide Pricing for 3300 Chrome Devices
- 6.1.2 Provide Pricing for 3300 Chrome Management License
- 6.1.3 Provide 5 year leasing options

6.2 SERVICE LEVEL AGREEMENT

- 6.2.1 Must include a 5 year Warranty

6.3 THE WORK/PRODUCT

All Chromebooks must contain a 2Ghz CPU and 4GB of RAM

- A. Standard Chromebook (Clam Shell) – 10” Screen – Non touch
- B. Chrome Management License

6.4 THE FACILITIES WHERE WORK IS TO BE PERFORMED

Delivery will be made to 201 E. Tyler St. Dalton GA, 30721

END OF SECTION

SECTION 7.0
ADDITIONAL INFORMATION

Please include under this section any additional information that you feel we need to know to make the best decision. This would include any information you feel would differentiate you, your company, your services and / or your proposed solution from the competition.

END OF SECTION

RFP # WCS-IT-2019-027

Page 14 of 16

SECTION 8.0
ADDITIVE / ALTERNATE

END OF SECTION

RFP # WCS-IT-2019-027

Page 15 of 16

SECTION 9.0 EVALUATION MATRIX / COMMITTEE

Proposal Assessment Worksheet

Page _____ of _____

District Name: Whitfield County School District

Prod/Service:

RFP:

Vendor Scoring

Selection Criteria	Weight*	Raw Score**	Weighted Score***	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
Price	35%		0		0		0		0
Proposal Criteria	25%		0		0		0		0
Technical	30%		0		0		0		0
References	10%		0		0		0		0
Overall Ranking	100%		0		0		0		0

Vendor Selected: _____

Approved By: _____

Title: IT Director

Date: _____

Notes:

* Percentage weights must add up to 100%. Price must be weighted the heaviest.

** Evaluated on a scale of 1 to 5: 1=worst, 5=best.

*** Weight x Raw Score