

THE CITY OF DAYTONA BEACH OFFICE OF THE PURCHASING AGENT

Post Office Box 2451 Daytona Beach, Florida 32115-2451 Phone (386) 671-8080 (386) 671-8085

REQUEST FOR PROPOSALS INVITATION

NOTICE IS HEREBY GIVEN that sealed online Proposals will be received until June 2, 2020 at 2:00 PM, at which time they will be publicly opened for the following:

EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES

AWARD OF CONTRACT subject to the Purchasing Code of the City of Daytona Beach.

THE RFP MAY BE OBTAINED on-line at https://www.codb.us/841/purchasing by clicking on the link to "Public Solicitations" or as a hard copy at the office of the Purchasing Agent City Hall, 301 South Ridgewood Avenue, Room 146, Daytona Beach, FL 32114.

SCOPE OF WORK: Employee benefits insurance consulting services for the City of Daytona Beach that includes insurance marketing and placement services, policy review and coverage verification, and risk management consulting.

A NON-MANDATORY PRE-PROPOSAL CONFERENCE will be held on May 12, 2020 at 10:00 AM. Interested Proposers are *urged* to attend by pre-registering at https://attendee.gotowebinar.com/register/1179059501487367437 After registering, you will receive a confirmation email containing information about joining the webinar.

THE CITY RESERVES THE RIGHT to reject any or all Proposals or parts thereof, or to accept the Proposal(s) or parts thereof, when considered by it to be in the best interest of the City. Any Proposal received after the time and date specified will not be considered. No Proposer may withdraw their Proposal for a period of sixty (60) days after the date of the opening of Proposals. This time period is reserved for the purpose of reviewing Proposals and investigating the qualifications of the proposers.

PROPOSAL FOR: **EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES**

PROPOSAL NO: 20464 COMMODITY CODE(S): 91840

> THE CITY OF DAYTONA BEACH BY: KIRK ZIMMERMAN. CPPB - BUYER

ISSUED: April 30, 2020

RFP NON-PRO SERVICES 3/26/20

THE CITY OF DAYTONA BEACH REQUEST FOR PROPOSALS EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES No. 20464

GENERAL CONDITIONS

THIS IS NOT A BID. This is a Request for Proposals for non-professional services issued in accordance with the City of Daytona Beach Code Chapter 30, Article II, Division 3, "Source Selection and Contract Formation". The Request for Proposal specifies the services needed, and lists the criteria upon which the Proposal responses will be evaluated. When received, Proposals will be reviewed and ranked in order, beginning with the one deemed most advantageous to the City. Contract negotiations will commence with the selected Proposer(s). Upon completion of satisfactory negotiations, the contract negotiated that best meets the needs of the City will be recommended for award to the City Commission. A copy of Chapter 30 may be obtained upon request.

GENERAL CONDITIONS

- 1. **INSTRUCTIONS TO PROPOSERS**: To ensure consideration of your Proposal, please follow these instructions. The City will only accept online Bids for this solicitation through its Bid Platform. The City's only authorized Bid Platform is Vendor Registry, accessible through the City's www.codb.us/841/Purchasing under the link to "Public Solicitation", then by selecting the proper bid and clicking "Submit Bid". No paper copies, faxes, emails, or other forms of on-line bids will be accepted. Any reference in this document to "sealed bids" is hereby replaced with "sealed on-line Bids". Proposals can be submitted in one pdf document. All Proposals not in compliance with the conditions specified herein are subject to rejection.
- 2. REQUESTS FOR INTERPRETATIONS. If the Proposer is in doubt as to the meaning of any of the RFP Documents or other Contract Documents included in this solicitation, the Proposer may submit a written request to the City for an interpretation by submitting a question through the Bid Platform. Such requests must be received 10 days prior to Proposal opening in order to be considered. The City is not obligated to respond to such requests. Any clarification or interpretation issued by the City in the form of a written addendum will be deemed to be a part of the Proposal Documents.

No oral clarification or interpretation will be binding.

3. <u>EXECUTION OF PROPOSAL</u>: The Proposal must contain a manual or electronic signature of an individual or of an authorized representative of the firm making the Proposal, in the space provided on the Proposal Form, if provided as a part of the Proposal package, or on Proposer's own form, if a specific Proposal form is not provided. The Proposer's name shall be inserted on all sheets requiring the

Proposer's name. In order to insure uniformity, Proposals must be submitted on the Proposal Form, if provided, and on the attached pages.

4. PROPOSAL OPENING - LATE PROPOSALS: Proposals will be on the date and time indicated. It is the Proposers' responsibility to make certain that his/her Proposal was submitted online prior to the opening date and time specified. Any Proposal received thereafter will be rejected by the Bid Platform.

5. **RESERVED**

- 6. **CONSIDERATION OF PROPOSALS**: The Proposer agrees that his/her Proposal will not be withdrawn within sixty (60) calendar days following opening of the Proposals, and that during such time his Proposal will remain firm and irrevocable. The City reserves the right to reject any or all Proposals, and to waive any technical defects in Proposals.
- 7. **COOPERATIVE PURCHASING**: All Proposers awarded contracts from this RFP are required to permit governmental entities in Volusia County to participate in the contract under the same prices, terms, and conditions except that allowances may be made for differences in delivery costs. At the option of the awarded proposer, the use of the contract resulting from this solicitation may be extended to other governmental agencies, cities, counties, and political subdivisions.
- 8. GENERAL REVIEW PROCEDURES: The Purchasing Code, Chapter 30, Code of the City of Daytona Beach, sets forth the general review procedures for competitive sealed Proposals. Under the Purchasing Code, the City Manager is required to evaluate and rank responsive Proposals in accordance with the criteria identified in the RFP. Before submitting a recommendation for final action on this RFP to the City Commission, the City Manager is authorized to "shortlist" and negotiate with one or more of the Proposers who submitted the highest ranked Proposals. As part of these negotiations, the City Manager may request revised Proposals from shortlisted Proposers.

The City Manager has adopted a policy delegating the task of initially ranking responsive Proposals to a Selection Committee. The Selection Committee may require personal interviews with Proposers before submitting its recommendations to the City Manager.

9. LOCAL PREFERENCE: Pursuant to the Purchasing Code, preferences may be given in the evaluation of responsive Proposals to Local Vendors. A "Local Vendor" is a vendor which has maintained a permanent place of business with full-time employees within the city limits of the City of Daytona Beach for a minimum of six months prior to the date Proposals were received for the contract at issue, which generally provides from such permanent place of business the kinds of services solicited, and which at the time of the solicitation fully complies with state and local laws, including City zoning and licensing ordinances.

In order to qualify as a Local Vendor, the Proposer must submit a properly completed Local Vendor affidavit as part of its Proposal. A Proposer who fails to properly complete and sign this affidavit or submit it with the Proposal will not be considered for local preference in this RFP. The City is the ultimate arbiter as to whether the Proposer qualifies as a Local Vendor; and the City may require the Proposer to submit additional documentation verifying that the Proposer qualifies as a Local Vendor.

A Proposer qualifying as a Local Vendor will be given the following Preferences:

- a. At the City's discretion, the Proposer may be given bonus points of up to 10% of the total available points used to score Proposals for purposes of ranking them. The ranking process is described further in Paragraph 8, above. The exact percentage awarded may be adjusted based on the extent of work to be subcontracted to non-local vendors.
- b. After the Selection Committee has evaluated and ranked Proposals, if the highest-ranked Local Vendor's Proposal would not otherwise be among the list of the highest-ranked Proposals submitted to the City Manager (See Paragraph 8 above), the list will be modified to include the highest-ranked Local Vendor's Proposal. In addition, if the evaluation criteria referenced in Paragraph 8, above, includes price, all of the Proposers on the modified short list will be given the opportunity to submit best and final fee Proposals; and final ranking provided by the Selection Committee will be based on the best and final Proposals. For purposes herein, the reference to "best and final" will not serve to alter the City Manager's authority, as referenced in Paragraph 8, above, from requiring a short listed Proposer to submit a revised Proposal.
- 10. **AWARD**: The award will be made by the City to the firm most qualified and offering the best value to the City, which will be determined by evaluation of Proposals using the evaluation criteria contained in the RFP, and in accordance with applicable rules and regulations governing the purchase and contract adopted and established by the City, and the State of Florida.

Any contract resulting from this solicitation may, in the alternative, be awarded by the City of Daytona Beach Community Redevelopment Agency (CRA). Therefore, any bids/Proposals submitted in response to this solicitation shall be deemed to be offers to the CRA as well as the City. Any final written contract may be with the CRA instead of the City.

11. **NON-COLLUSION**: By submitting a Proposal in response to the request and signing the Anti-Collusion Statement form enclosed, the Proposer represents that, should the Proposal be accepted, the resulting contract(s) would not violate any provisions of federal law or regulations, or any ordinances or regulations

established by the City. The Proposer warrants as an integral and essential part of his/her Proposal: (a) that he/she has not participated in nor is he/she obligated or bound by any agreement, arrangement or other understanding with any person, firm or corporation with respect to the allocation of the business afforded by or resulting from the acceptance of his/her Proposal; (b) that his/her Proposal is or is intended to be competitive and free from any collusion with any person, firm or corporation; and (c) that he/she is not a party to nor has participated in nor is he/she obligated or otherwise bound by any agreement, arrangement or other understanding with any person, firm or corporation relating to the exchange of information concerning Proposals, prices, terms or conditions upon which the contract(s) resulting from this acceptance is to be performed.

- 12. **PERMITS, ETC.**: All Proposals submitted shall include in the price the cost of any business or professional licenses, permits or fees required by the City and any agency having jurisdiction over the services solicited through this Request for Proposals.
- 13. **PATENT INFRINGEMENT, ETC**: By submission of a Proposal the Proposer certifies that the services to be furnished will not infringe any valid patent, copyright, or trademark and the successful Proposer shall, at his/her own expense, defend any and all actions or suits charging such infringement and hold the City harmless in case of any such infringements.
- 14. <u>TAXES:</u> All Proposals shall be exclusive of federal taxes. However, if the Proposer believes that certain other taxes are properly payable by the City, he/she may list such taxes separately in each case directly below the respective item price. Tax exemption certificates will be furnished upon request.
- 15. **PERFORMANCE**: During the performance of the contract, the Proposer agrees as follows:
 - a. The Proposer will not discriminate against any employee or applicant for employment because of race, religion, color, sex or national origin.
 - b. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirement of this section.
- 16. **FLORIDA PUBLIC RECORDS LAW**: Sealed Proposals received by the City pursuant to the Request for Proposals will be temporarily exempt from disclosure in accordance with Florida's Public Records Laws. Thereafter, all Proposals will be open for a personal inspection by any person pursuant to Public Records Law.

If the Proposer believes that the Proposal or any portion thereof is permanently exempt from disclosure under the public records laws, the Proposer must state the grounds for this position in CAPITAL LETTERS in a certified letter addressed to

the Purchasing Agent and received at least 3 days prior to the Proposal due date and time. The Proposer will be contacted prior to the opening of the Proposal and a determination will be made as to whether or not it is exempt prior to opening. If a determination is made that it is not exempt from disclosure, the Proposer may in writing request the return of the sealed Proposal.

- 17. **EVALUATION CRITERIA**: The weighted evaluation criteria in the Scope of Work will be used to evaluate Proposals and develop a recommendation to the City Manager as described in Section 8, above. Each criterion will be scored between 1 and 5; 1=poor, 2=below average, 3=average, 4=above average, 5=excellent. Scores will be multiplied by the criterion weight for a weighted score; weighted scores will be totaled for the weighted total score.
- 18. REFERENCES: The contact person(s) listed as a reference shall be someone who has personal knowledge of the contractor's performance during the referenced project. Contact persons must have been informed that they are being used as a reference and that the City may be calling them. More than one person can be listed but all must have knowledge of the project. DO NOT list principals or officers who will not be able to answer specific questions regarding the project.
- 19. **REJECTION OF PROPOSALS**: The City reserves the right to reject any or all Proposals in whole or in part and to award by items, parts of items, or by any aggregate group of items specified. The City also reserves the right to waive technical defect when in its judgment the best interests of the City thereby will be served.
- 20. **QUALIFYING PROPOSERS**: Prior to awarding of Proposal, the City may require submission by Proposer of complete financial statement and questionnaire describing Proposer's financial ability and experience in performance of similar work.
- 21. **RULES AND REGULATIONS**: All work performed under this agreement shall be in strict compliance with local, State and Federal laws, rules and regulations. Proposer shall assume all liability for fines and penalties assessed by the authorities for any infractions.
- 22. MINORITY AND WOMEN WORK FORCE PARTICIPATION: The City has an established policy of: 1) promoting Minority and Women-Owned Business Enterprise participation in business contracts and 2) requiring Proposers doing business with the City to use good faith efforts to promote cultural diversity and minority participation in the work force, including managerial positions. Proposers are asked to provide information as part of the Proposal acknowledging its understanding and willingness to comply with the Purchasing Code of The City of Daytona Beach.

- 23. **NO COSTS**: The City of Daytona Beach bears no responsibility for any costs incurred in the preparation of the Proposal.
- 24. **DRUG FREE WORKPLACE**: The selected firm must provide the Drug Free Workplace Form in accordance with Florida Statute 287.087, prior to Contract award.
- 25. **PROHIBITION OF LOBBYING**. Except for negotiations authorized by the City Purchasing Code, the Consultants Competitive Negotiations Act, or other state or federal law, lobbying by the Proposer, or the Proposer's principals, officers, employees, attorneys, or other agents, is strictly prohibited during the Blackout Period. Lobbying in violation of this section may cause the Proposal to be rejected.

"Lobbying" means influencing or attempting to influence action or non-action in connection with this RFP or the Proposal, through direct or indirect oral or written communication with the Mayor, any member of the City Commission, the City Manager, or any other City employee. The following activities are not within the definition of "lobbying," and are permitted: requests for clarification submitted to the Purchasing Agent in accordance with this RFP, discussions with the Selection Committee as part of the selection process, the submission of additional information in response to a request by the City, and addressing the City Commission during the City Commission meeting at which the contract is awarded or all Proposals are rejected.

The Blackout Period begins on the date that this RFP is issued and ends when the contract is awarded or all Proposals are rejected.

26. **SELECTION PROCESS:**

For the purpose of selecting the most qualified firm, the City will use a competitive selection process as set forth in pertinent City and State procurement requirements. The procedure will involve the following steps:

- a. The City will advertise and mail notice of formal Requests for Proposals to interested Proposers.
- b. The City's Selection Committee will review, rank, and shortlist all Proposals received by the established deadline for submission. Oral presentations by the short-listed Proposers to clarify their Proposals may be required. These presentations will serve to explain implementation techniques integral to their written Proposal. Subsequent to the receipt of Proposals, the City may schedule a time for each requested oral presentation at a place convenient to the City.
- c. The City's Selection Committee will then rank each Proposal and prepare a recommendation for approval by the City Manager. Upon receipt of the City

Manager's authorization, the City's Project Manager shall negotiate a contract with the highest ranked Proposer(s) approved by the City Manager. Should the Project Manager be unable to negotiate a satisfactory contract with the any of the shortlisted Proposers, the City Manager, or designee, shall terminate such negotiations with any or all of the shortlisted Proposers and begin negotiations with remaining Proposers based on ranking, until negotiations are successful or this RFP is cancelled.

d. The City Commission has the sole authority to bind the City to the terms and conditions of a contract that has been approved in a public meeting of the City Commission. The City Commission reserves the right to modify or reject any contract for the acquisition of goods and/or services submitted to it for consideration.

END OF SECTION

EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES SCOPE

I. PURPOSE

The purpose of this Request for Proposal is to obtain employee benefits insurance consulting services for the City of Daytona Beach that includes insurance marketing and placement services, policy review and coverage verification, and risk management consulting.

II. SCOPE OF SERVICES REQUIRED

The selected Proposer will work with The City of Daytona Beach's Risk Management Division as consultant for its employee benefits program, as needed by the City. The selected Proposer must be able to provide insurance placement and related risk management consulting services to the City for employee benefits for city employees, their dependents and retirees including but not limited to: health insurance, dental insurance, life insurance, disability insurance, accidental death and dismemberment, travel accident, and statutory death benefits for police and fire.

A. Insurance Marketing and Placement Services

- 1. Maintain contact with insurance markets which are interested, available, and qualified to provide products and services to the City and identify opportunities to improve the products or services or reduce costs.
- 2. Solicit and receive insurance Proposals and perform analyses to determine which Proposals offer the best combination of cost, services, and coverage.
- 3. Assist the City in negotiating coverages, policy language, services, limits, retentions, and price with the proposed insurers. Provide expertise in negotiations with insurers to obtain acceptable policy terms and conditions and in the preparation of manuscript forms and endorsement's, if necessary.
- 4. Comply with Section 112.08 Florida Statutes and the City's purchasing codes and procedures for obtaining insurance coverages.
- 5. Assist the City in preparing for and conducting open enrollment including providing a full functioning on-line enrollment administration system, if requested by the City. The on-line enrollment administration system shall include an on-line open enrollment function and the capability to allow plan participants to make eligible changes to their benefits throughout the plan year and provide report making capabilities to allow the City and benefit provider(s) to track changes and run reports as needed.

B. Policy Review and Coverage Verification

- 1. Ensure that all insurance policies provided by insurers conform to the requested coverage and these policies are provided to the City within 45 days after inception of coverage.
- 2. Review and evaluate new and renewal policies, endorsements or related documents affecting coverage, services, or cost.
- 3. Prepare analysis and recommendations of coverage being offered, including financial strength of insurer, limits, retentions, coverages, exclusions, and pricing.
- 4. Verify all policy terms, conditions, and premium calculations before delivering policies and/or endorsements to the City.
- 5. Verify all requested changes and premium changes, including any subsequent audits.
- 6. Ensure that the City's employee benefits insurance coverage complies at all times with any and all state and federal laws and regulations.

C. Claim Disputes

Assist the City in resolving any coverage disputes for losses from insurance companies, and assist in resolving insurance benefit disputes with insurance companies.

D. Risk Management Consulting

- 1. Assist the City in preparing annual exposure updates to ensure compliance with terms and conditions of the various insurance coverages.
- 2. Monitor and evaluate the City's loss exposures for any operational changes that may have a significant impact on its risk management program.
- 3. Serve as a resource to the City for information on coverage issues, policy interpretation, benefit issues, potential exposures, and other issues.

The Proposer agrees to be available at all times upon reasonable requests to meet with City staff, in order to fulfill the responsibilities of this Agreement.

III. MINIMUM QUALIFICATIONS OF INSURANCE BROKERS

- A. Proposer must provide proof that they meet the following minimum requirements:
 - 1. The Proposer and its employees must have all necessary current professional licenses issued by the Florida Department of Insurance for procurement of the types of insurance for health insurance, dental insurance, life insurance, disability insurance, accidental death and dismemberment, travel accident, and statutory death benefits for police and fire.
 - 2. The Proposer must assign a servicing team to provide consultant services to the City, which has at least a marketing account executive and a customer

service representative. At least one member of the service team must have at least five years of experience providing services to cities and/or other governmental entities.

- 3. The Proposer's firm must possess a minimum of 10 years of employee benefits placement and consulting experience and the primary business of the Proposer shall be in the insurance business.
- 4. At least one member of the Proposer's service team must have at least five years experience working with an employer with at least 800 employees.
- B. The Proposal submitted must include sufficient information for the City to verify that the minimum requirements are met.

IV. PROPOSAL DOCUMENTATION

The Proposal must include the following information:

TAB A: Provide background information on Proposer's company, including the firm size, how long it has been in business, and the types and sizes of accounts and services provided.

TAB B: Describe Proposer's company's experience as a consultant with cities and/or other government agencies. Indicate if this experience is local or national.

TAB C: Provide the names, addresses, contact persons and phone numbers of cities and/or other government agencies for which Proposer's firm has performed similar work for a minimum of five years in Florida on <u>Attachment G</u>. Describe the services provided for each.

TAB D: Provide resumes of all individuals of the service team who would be involved in providing service to the City. Describe their respective roles and primary office location. Indicate staff qualification, training, designations held by individuals, and pertinent experience for handling this account. See <u>Attachment F</u> with minimum information each resume should contain.

TAB E: A narrative statement generally describing why the City should select the Proposer; including any examples of creative solutions that the firm may have offered similar clients in the past with the types of employee benefits issues/problems typical of an organization such as the City.

TAB F: The selected Proposer will be required to execute a written contract with the City. A draft Contract that the City anticipates will be executed is attached The Proposer must include a statement in its Proposal that it agrees to abide by all the terms of the attached Agreement or provide alternative terms that the Proposer would propose to include.

TAB G: Provide details on the Proposer's on-line benefits administration system including the enrollment and report-making capabilities.

TAB H: Submit fee Proposal form (Attachment E) to provide the services requested.

TAB I: Submit attachments A-C, and Local Vendor Affidavit (if applicable).

V. EVALUATION CRITERIA:

Criteria for selection shall be as follows:

A. Experience and Ability of Company to assist government entities in marketing and placing employee benefits

Weight = 35

B. Experience and Ability of Service Team Personnel Weight = 20

C. Competitiveness of Fees Weight = 30

D. Proposer's on-line benefit administration, enrollment and reporting capabilities

Weight = 15

Total = 100

END OF SECTION

ATTACHMENT A: ANTI-COLLUSION STATEMENT

By signing this form, the Proposer agrees that this Proposal is made without any other understanding, agreement, or connection with any person, corporation, or firm submitting a Proposal for the same purpose and that the Proposal is in all respects fair and without collusion or fraud.

Sign in ink in the space provided below. Unsigned Proposals will be considered incomplete, and will be disqualified and rejected.

IT IS AGREED BY THE UNDERSIGNED PROPSER THAT THE SIGNING AND DELIVERY OF THE PROPSAL REPRESENTS THE PROPOSER'S ACCEPTANCE OF THE TERMS AND CONDITIONS OF THE FORGOING TERMS AND CONDITIONS AND SCOPE OF SERVICES, AND IF AWARDED, THIS CONTRACT WILL REPRESENT THE AGREEMENT BETWEEN THE PARTIES.

NAME OF FIRM:	
SIGNATURE:	
	PANY OFFICER OR AUTHORIZED AGENT)
NAME TYPED:	TITLE:
ADDRESS:	
CITY AND STATE:	
TELEPHONE:	EMAIL:

ATTACHMENT B: DRUG FREE WORKPLACE FORM

The u	ndersigned, in accordance with the Florida Statue 287.087 hereby certifies that does:
	(Proposer)
1.	Publish a statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violation of such prohibition.
2.	Inform employees about the dangers of drug abuse in the workplace, any Available drug counseling, rehabilitation, employee assistance programs and the penalties that may be imposed upon employees for drug abuse violations.
3.	Give each employee engaged in providing the commodities or contractual services that are under Proposal a copy of the statement specified in Paragraph 1.
4.	In the statement specified in Paragraph 1, notify the employees that, as a condition of working on the commodities or contractual services that the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contender to any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5.	Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is convicted.
6.	Make a good faith effort to continue to maintain a drug free workplace through implementation of Paragraph 1, through Paragraph 5.
	e person authorized to sign this statement, I certify that this firm fully complies with pove requirements.
Date:	Cinn store 8 Title
	Signature & Title

ATTACHMENT C: SWORN STATEMENT PURSUANT TO SECTION 287.133(3)(a), FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

(print individual's name and title) for						(print r	name of the publ	lic entity)		
for	by									
(print name of entity submitting sworn statement) whose business address is		(p)	rint individua	l's no	ame and ti	itle)				
whose business address is	for_									
		(p)	rint name of e	entity	submittin	g sworn state	ement)			
and (if applicable) its Federal Employer Identification Number (FEIN	whos	se bus	siness address	is						
and (if applicable) its Federal Employer Identification Number (FEIN										
and (if applicable) its Federal Employer Identification Number (FEIN										
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and (if applicable) its Federal Employer Identification Number (FEIN										
and (if applicable) its Federal Employer Identification Number (FEIN										
and (if applicable) its rederal Employer identification Number (FEIN				:4-	Fodoral	Employer	Identification	Number	(EEINI)	

(If the entity has no FEIN, insert the Social Security Number of the individual signing this sworn statement above:

- 2. I understand that a "public entity crime" as defined in Paragraph 287.133(l)(g), <u>Florida Statutes</u>, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
- 3. I understand that "convicted" or "conviction" as defined In Paragraph 287.133(l)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
- 4. I understand that an "affiliate" as defined in Paragraph 287.133(l)(a), <u>Florida Statutes</u> means:
 - (a) A predecessor or successor of a person convicted of a public entity crime, or

- (b) An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, will be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months will be considered an affiliate.
- 5. I understand that a "person" as defined in Paragraph 287.133(l)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (*Indicate which statement applies*.)

executives, partners, shareholders, employees, members, or agents who are active in the
management of the entity, nor any affiliate of the entity has been charged with and
convicted of a public entity crime subsequent to July 1, 1989.
The entity submitting this sworn statement, or one or more of its officers, directors,
executives, partners, shareholders, employees, members, or agents who are active in the
management of the entity, or an affiliate of the entity has been charged with and convicted
of a public entity crime subsequent to July 1, 1989.

Neither the entity submitting this sworn statement, nor any of its officers, directors,

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list (attach a copy of the final order.)

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO

UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, <u>FLORIDA STATUTES</u> FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

VERIFICATION

1 3 3	hat I have read the foregoing Sworn Statement Pursual es, On Public Entity Crimes and that the facts stated in	
Print Name	Signature	
Date		

ATTACHMENT D: LOCAL VENDOR AFFIDAVIT

Complete and submit this form ONLY if you qualify for local preference as provided in the City of Daytona Beach Purchasing Code.

A copy of the Bidder's Daytona Beach Business Tax Receipt must be submitted with this Affidavit.

NAME OF BIDDER:
LOCAL BUSINESS ADDRESS (street address being used to claim Local Preference, including. zip code):
The undersigned certifies under penalty of perjury each of the following:
The Local Business Address has continuously been used as a Permanent Place of Business with at least one full-time employee since
The Local Business Address has consistently offered or provided the goods or services being solicited by the City of Daytona Beach during the time referenced above.
The Local Business Address has not been established with the sole purpose of obtaining the advantages that may be granted pursuant to the Local Preference provisions of the City of Daytona Beach Purchasing Code.
VERIFICATION
Under penalties of perjury, I declare that I have read the foregoing Local Vendor Affidavit and that the facts stated in it are true.
Print Name Signature
 Date

The City of Daytona Beach reserves authority to require a copy of the corporate charter, corporate income tax filing return, and any other documents(s) to evaluate the Bidder's Local Preference claim.

ATTACHMENT E: FEE PROPOSAL FORM

EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES

INSTRUCTIONS: Indicate below the proposed professional hourly rate for providing employee benefits insurance consulting services as described in the scope of services during a one-year service period. Proposers shall also provide a per employee per month rate for on-line benefits administration system services should the City select this addition option.

Scope of Services must continue to be provided annually during the period of the Agreement between the City of Daytona Beach and Consultant at the agreed on hourly rate and shall not include any consideration for commission from insurance companies or reimbursement for travel or other out-of-pocket expenses.

INSURANCE CONSULTING SERVICES FOR EMPLOYEE BENEFITS

Hourly profession	onal consulting fee	\$	/Hour
	er Month on-line benefits admir ne City elects this option)	nistration \$	/Employee
	Name of Proposer		
	Signature of Authorized Re	epresentative	
	Name of Authorized Repre	sentative (printed)	
	Title (printed)		

ATTACHMENT F: MINIMUM INFORMATION REQUESTED FOR SERVICE TEAM MEMBERS' RESUME

A. <u>IDENTIFICATION OF PROPOSER'S EMPLOYEE</u>

Employee's Name
Job Title
Name of Proposer
Address
Telephone
Total Years Insurance Experience
Total Years of Experience with Proposer

Total Years of Experience with Municipalities

B. FORMAL EDUCATION:

Undergraduate Name of College Degree/Major

- C. <u>PROFESSIONAL DESIGNATIONS/ACHIEVEMENTS:</u> (Including Florida Insurance License (s) and expiration date (s) :
- D. PROFESSIONAL MEMBERSHIPS:
- E. RELEVANT EMPLOYMENT HISTORY:
- H. MUNICIPAL EXPERIENCE
- I. GOVERNMENTAL ORGANIZATION EXPERIENCE

ATTACHMENT G: PROPOSER'S REFERENCE FORM

A. <u>ACCOUNTS</u>

List the three largest commercial insurance accounts for Florida other governmental organizations brokered by proposer during the years.	•
1	
2	
3	
Complete one reference form for each client listed above.	
REFERENCE DATA	
Name of Client:	
Business of Client:	
Address of Client:	
Client's Contact and Title:	
Client's Phone:	
Description of Program/Services Provided:	

Proposer's Name

DAYTONA BEACH PROFESSIONAL SERVICES AGREEMENT EMPLOYEE BENEFITS INSURANCE CONSULTING SERVICES DRAFT CONTRACT NO. 20464

THE PARTIES TO THIS CONTRACT are the City of Daytona Beach (the "CITY"), and corporation ("CONSULTANT").
In consideration of the mutual covenants herein contained, the Parties agree as follows:
Section 1. Scope of Services. CONSULTANT will provide professional services to perform a feasibility study of the Main Street Pier to the CITY as further described in Exhibit A, attached hereto and incorporated herein by reference. Exhibit A includes deadlines for tasks and if applicable, sub-tasks, and lists any deliverables required.
Section 2. Reserved.
Section 3. Fees and Other Payments; Limitations.
(a) Unless the Exhibits specifically provides for reimbursement of expenses, the Fee(s) described herein will be CONSULTANT's sole compensation for the services to be provided.
(b) [Insert one or the other for the first paragraph of (b) based on the type of Fee.]
The CITY will pay CONSULTANT a Fixed Fee of \$ Exhibit B, attached hereto, includes an agreed-upon estimate of the time needed by CONSULTANT to complete the work, including hourly rates. This estimate is provided solely to allow the CITY to determine that the Fixed Fee is reasonable.
In entering into this Contract, the CITY has relied on CONSULTANT's good faith estimate of the time needed to complete the work, included in Exhibit B. CONSULTANT's obligation to complete the work will not be affected merely because CONSULTANT's estimate is in error. The Fixed Fee will not be increased merely because CONSULTANT's estimate is in error.
(c) Payment for expenses such as reimbursables will only be made if expressly provided for in Exhibit B, and will be capped at \$ In addition:
(1) If Exhibit B specifically provides for reimbursement of travel-related expenses per diem, mileage will be paid in accordance with then-current IRS business related mileage rate and in such cases, only for travel in excess of 50 miles round trip.
(2) If Exhibit B specifically provide for reimbursement of CONSULTANT'S cost of using one or more subconsultants, such costs will be paid at the rates set forth in the Exhibits, and CONSULTANT certifies that such rates do not include a mark-up for the benefit of CONSULTANT.
(d) Except for any expenses specifically provided for in Exhibit B, CONSULTANT will be solely responsible for all of costs CONSULTANT incurs in meeting its obligations herein.
Section 4. Billing; Manner of Payment. In addition to requirements for payment established by

applicable federal, state, or local law including the City Code, payment terms are as follows:

invoice. CONSULTANT may invoice the CITY no more frequently than monthly, and no sooner than 30

No payment will be due for services performed until CONSULTANT submits a proper

days after the date of the purchase order.

- (b) As to the Fixed Fee, the CITY will pay based on the percentage of work completed and accepted.
- (c) In order to be considered proper, the invoice must include all information and documentation that the CITY may need to verify the accuracy of the invoice and the amount of payment due based on the specific requirements of this Contract. Where payment is for the cost incurred for certain reimbursables (such as for subconsultants or air travel), the invoice must include proof that CONSULTANT has paid such costs.
- (d) The CITY will within 30 days after receipt of an invoice notify the CONSULTANT that the invoice is improper, or pay CONSULTANT the amount due.
- **Section 5. Standard of Performance.** CONSULTANT's services will at a minimum meet the level of care and skill ordinarily used by qualified members of CONSULTANT's profession performing the type of services provided referenced herein within the State of Florida.
- **Section 6. Relationship between Parties.** This Contract does not create an employee-employer relationship between the CITY and CONSULTANT. CONSULTANT is an independent contractor of the CITY and will be in control of the means and the method in which the requested work is performed. As an independent contractor, CONSULTANT will be solely responsible for payment of all federal, state, and local income tax, and self-employment taxes, arising from this Contract; and CONSULTANT agrees to indemnify and hold harmless the CITY from any obligations relating to such taxes. The CITY will not make deductions from payments due, for such taxes, or for social security, unemployment insurance, worker's compensation, or other employment or payroll taxes. CONSULTANT will also be responsible for the performance of CONSULTANT's sub-consultants.

Section 7. Documents.

- (a) All reports, estimates, logs, original drawings, and other materials furnished, prepared or executed by CONSULTANT during the term of and in accordance with the provisions of this Contract are the property of the CITY. CONSULTANT will immediately deliver all such materials to the CITY upon demand or upon completion of the particular task for which such materials were prepared, executed, or otherwise required; or, where no demand has been made at the time that this Contract expires or is terminated, upon such expiration or termination.
- (b) CONSULTANT understands and agrees that CITY will have the right to reuse any plans and specifications, including construction drawings, that CONSULTANT is required to provide to CITY pursuant to this Contract without having to obtain further approvals from or providing additional compensation to CONSULTANT. CITY understands and agrees that CONSULTANT will not be liable for CITY's use of such plans and specifications other than for the purposes intended by this Contract.

Section 8. Public Records.

- (a) To the extent applicable, CONSULTANT will comply with the requirements of Florida Statutes Section 119.0701, which include the following:
- (1) Keeping and maintaining public records that the CITY requires for performance of the service provided herein.
- (2) Upon the request of the City Clerk of the CITY, (i) providing the City Clerk with a copy of requested public records or (ii) allowing inspection or copying of the records, within a reasonable time after receipt of the City Clerk's request, at a cost that does not exceed the cost provided in Ch. 119, Florida Statutes, or as otherwise provided by law.
- (3) Ensuring that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law until completion of this

Contract, and following such completion if CONSULTANT fails to transfer such records to the CITY if CONSULTANT does not transfer such records to the CITY.

(4) Upon completion of this Contract, keep and maintain public records required by the CITY to perform the service. CONSULTANT will meet all applicable requirements for retaining public records. All records stored electronically must be provided to the CITY upon request from the City Clerk, in a format that is compatible with the CITY's information technology systems.

IF THE CONSULTANT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONSULTANT'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONSULTANT MUST CONTACT THE CITY CLERK, WHOSE CONTACT INFORMATION IS AS FOLLOWS:

(Phone) 386 671-8023 (Email) clerk@codb.us

(Address) 301 S. Ridgewood Avenue Daytona Beach, FL 32114

(b) Nothing herein will be deemed to waive CONSULTANT's obligation to comply with Section 119.0701(3)(a), Florida Statutes, as amended by Chapter 2016-20, Laws of Florida (2016).

Section 9. Effective Date and Term. The Effective Date of this Contract is the last signature date set forth below (the "Effective Date"). This Contract will begin on the Effective Date and end when the work is completed, unless terminated sooner pursuant to the provisions below.

Section 10. Termination of Contract.

- (a) The CITY may terminate this Contract, in whole or in part, at any time, for the CITY's convenience or upon CONSULTANT's material breach, by providing written notice as follows:
- (1) Before terminating for convenience, the CITY must provide CONSULTANT 30 days' notice. Termination will be automatic upon the expiration of the 30-day period.
- (2) Before terminating due to CONSULTANT's material breach of its contractual obligations, CITY must provide CONSULTANT prior written notice, specifying the breach and demanding that CONSULTANT remedy the breach within 10 days of the notice. This Contract will terminate automatically and without need for additional notice if CONSULTANT fails to remedy the material breach within this 10 day period.

In either instance upon termination CONSULTANT will immediately discontinue all services affected, unless the notice directs otherwise, and deliver to the CITY all data, drawings, specifications, reports, estimates, summaries, and any and all such other information and services of whatever type or nature as may have been accumulated by CONSULTANT in performing this Contract, whether completed or in process.

- (b) If the termination is for the CITY's convenience, CONSULTANT will be paid compensation for services performed to the date of termination.
- (c) If the termination is due to the CONSULTANT's material breach, the CITY reserves all rights and remedies it may have under law due to such breach.

- (d) If after notice of termination for the CONSULTANT's material breach it is determined by the CITY or by a court of law that the CONSULTANT had not materially breached this Contract, or that the CITY's notice for termination upon such breach was insufficient, the termination will be conclusively deemed to have been effected for the CITY's convenience. In such event, adjustment in payment to CONSULTANT will be made as provided in Subsection (b) of this Section.
- (e) The rights and remedies of CITY provided for in this Section are in addition and supplemental to any and all other rights and remedies provided by law or under this Contract.
- **Section 11. Suspension of Services.** If a notice of material breach issued by the CITY so directs, CONSULTANT will suspend services immediately upon receipt thereof, other than the work required to remedy the material breach.
- **Section 12. Indemnification.** CONSULTANT will indemnify and hold harmless the CITY, including the CITY's officers, employees, and agents, from liabilities, damages, losses, and costs, including, but not limited to, reasonable attorneys' fees, to the extent caused by the CONSULTANT's negligent acts or omissions, or reckless or intentionally wrongful conduct in the performance of this Contract. For purposes of this Section, the term, "CONSULTANT," includes CONSULTANT's officers, employees, and agents, including subconsultants and other persons employed or used by CONSULTANT. This indemnification is in no way limited by any insurance provided by CONSULTANT.
- Section 13. Insurance. [Risk management needs to review this Section for every contract. If Risk Management makes changes, have Legal review.] CONSULTANT will provide and maintain at CONSULTANT's own expense, insurance of the kinds of coverage and in the amounts set forth in this Section. All such insurance will be primary and non-contributory with the CITY's own insurance. In the event any request for the performance of services presents exposures to the CITY not covered by the requirements set forth below, the CITY reserves the right to add insurance requirements that will cover such an exposure.

(a) Coverage and Amounts.

- (1) Workers Compensation Insurance if required by Florida Statutes, Chapter 440, Workers' Compensation Insurance, for all employees of CONSULTANT, employed at the site of the service or in any way connected with the work, which is the subject of this service. The insurance required by this provision will comply fully with the Florida Workers' Compensation Law and include Employers' Liability Insurance with limits of not less than \$500,000 per occurrence. Any associated or subsidiary company involved in the service must be named in the Workers' Compensation coverage
 - (3) Liability Insurance, including (i) Commercial General Liability coverage for operations, independent CONSULTANTs, products-completed operations, broad form property damage, and personal injury on an "occurrence" basis insuring CONSULTANT and any other interests, including but not limited to any associated or subsidiary companies involved in the work; and (ii) Automobile Liability Insurance, which will insure claims for damages because of bodily injury or death of any person or property damage arising out of the ownership, maintenance or use of any motor vehicle used by the CONSULTANT in the performance of this Contract.
 - (4) The limit of liability for each policy will be a combined single limit for bodily injury and property damage of no less than \$1,000,000 per occurrence. If insurance is provided with a general aggregate, then the aggregate will be in an amount of no less than \$2,000,000. The Risk Manager may authorize lower liability limits for the automobile policy only, at the Risk Manager's sole discretion.

THE COMMERCIAL GENERAL LIABILITY INSURANCE POLICY WILL NAME THE CITY

AS AN ADDITIONAL INSURED. CONTRACTOR'S Commercial General Liability insurance policy shall provide coverage to CONTRACTOR, and CITY when required to be named as an additional insured either by endorsement or pursuant to a blanket additional insured endorsement, for those sources of liability which would be covered by the latest edition of the standard Commercial General Liability Coverage Form (ISO Form CG 00 01) without the attachment of any endorsements excluding or limiting coverage for Products/Completed Operations, Independent Contractors, Property of CITY in Contractor's Care, Custody or Control or Property of CITY on which contracted operations are being performed, Explosion, Collapse or Underground hazards (XCU Coverage, Contractual Liability or Separation of Insureds). When CITY is added as additional insured by endorsement, ISO Endorsements CG 20 10 and CG 20 37 or their equivalent shall be used to provide such Additional Insured status.

(3) Professional Liability Insurance, insuring CONSULTANT and other interests, including, but not limited to, any associated or subsidiary companies involved in the work, for errors or omissions in the performance of professional services to be rendered pursuant to this Contract. The limit of liability will be no less than \$1,000,000.

Professional Liability coverage will be provided on an Occurrence Form or a Claims Made Form with a retroactive date no later than the Effective Date and with a two year reporting tail beyond the annual expiration date of the policy.

Unless specifically waived hereafter in writing by the Risk Manager, Contractor agrees that the insurer shall waive its rights of subrogation, if any, against the City on each of the above listed insurance coverages in Section 13 (a).

(b) Proof of Insurance. CONSULTANT will furnish proof of insurance acceptable to the CITY prior to or at the time of execution of this Contract. CONSULTANT will not commence work until proof of all required insurance has been filed with and approved by the CITY. CONSULTANT will furnish such proof in the form of certificates of insurance which will clearly outline all hazards covered as itemized above, the amounts of insurance applicable to each hazard, and the expiration dates.

If requested by the CITY, CONSULTANT will furnish copies of the insurance contracts to support the certificates of insurance and the copies of said insurance must be acceptable to the CITY.

- (c) Cancellation; Replacement Required. CONSULTANT will file replacement certificates 30 days prior to expiration or termination of the required insurance occurring prior to the acceptance of the work by the CITY. If a required policy is canceled without CONSULTANT's prior knowledge CONSULTANT will immediately notify the CITY immediately upon becoming aware that a required insurance coverage has been canceled for any reason, and promptly replace the canceled policy. The CITY expressly reserves the right to replace the canceled policy at CONSULTANT'S expense if CONSULTANT fails to do so.
- (d) Termination of Insurance. CONSULTANT may not cancel the insurance required by this Contract until the work is completed, accepted by the CITY and CONSULTANT has received written notification from the Risk Management Division of the CITY that CONSULTANT may cancel the insurance required by this Contract and the date upon which the insurance may be canceled. The Risk Management Division of the CITY will provide such written notification at the request of CONSULTANT if the request is made no earlier than two weeks before the work is to be completed.
- **(e) Liabilities Unaffected.** CONSULTANT's liabilities under this Contract will survive and not be terminated, reduced or otherwise limited by any expiration or termination of insurance coverages. Similarly, CONSULTANT's liabilities under this Contract will not be limited by the existence of any exclusions or limitations in insurance coverages, or by CONSULTANT'S failure to obtain insurance coverage.

CONSULTANT will not be relieved from responsibility to provide required insurance by any failure of the CITY to demand such coverage, or by CITY's approval of a policy submitted by CONSULTANT that does not meet the requirements of this Contract.

Section 14. Notices. Unless otherwise expressly agreed herein, all notices, requests, and demands to or upon the Parties will be delivered by hand, delivered by a courier service, provided to a nationally recognized delivery service for overnight delivery, or by U.S. mail, postage prepaid by registered or certified mail, return receipt requested, to the Parties' addresses. The Parties' contact information is as follows:

If to the		If to the	
CITY:	Mark Jones	CONSULTANT:	
	Risk Manager	Title:	
	The City of Daytona Beach	Firm Name:	
	301 S Ridgewood Avenue #1	16 Address:	
	Daytona Beach, FL 32114	City/ST/Zip	

Either Party may change the name or address for receipt of that Party's notices, by providing the other Party written notice in the manner described above.

Section 15. Personnel. [Delete the following sentence if non-applicable] In order to induce the CITY into entering this Contract, CONSULTANT represents that [insert name and title] will generally perform or directly supervise the tasks assigned to CONSULTANT herein, and that CONSULTANT will not replace [insert name and title] without the CITY's prior written approval. CONSULTANT represents that CONSULTANT has or will secure at CONSULTANT's own expense, all personnel required in performing the services under this Contract. Such personnel will not be employees of or have any contractual relationship with the CITY.

All personnel engaged in the work will be fully qualified and will be authorized under state and local law to perform such services.

The CITY will have the right to approve or reject any subconsultants that CONSULTANT proposes to use for work assigned.

Section 16. CITY's Responsibilities. The CITY agrees to make available for review and use by the CONSULTANT, reports, studies, and data relating to the services required. The CITY will establish a project manager to meet periodically with the CONSULTANT to facilitate coordination and ensure expeditious review of work product.

Section 17. Limitation on Waivers. Neither the CITY's review, approval, or acceptance of, or payment for, any of the services provided by CONSULTANT, will be construed to operate as a waiver of the CITY's rights under this Contract. CONSULTANT will be and always remain liable to the CITY in accordance with applicable law for any and all damages to the CITY caused by the CONSULTANT's negligent or wrongful provision of any of the services furnished under this Contract.

Failure of the CITY to exercise any right or option arising out of a breach of this Contract will not be deemed a waiver of any right or option with respect to any subsequent or different breach, or the continuance of any existing breach. Furthermore, the failure of the CITY at any time to insist upon strict performance of any condition, promise, agreement or understanding set forth herein will not be construed as a waiver or relinquishment of the CITY's right to insist upon strict performance of the same condition, promise, agreement or understanding at a future time.

Section 18. Dispute Resolution. If a dispute exists concerning this Contract, the Parties agree to use the following procedure prior to pursuing any judicial remedies.

(a) **Negotiations.** A Party will request in writing that a meeting be held between representatives of each Party within 14 calendar days of the request or such later date that the Parties may agree to. Each

Party will attend and will include, at a minimum, a senior level decision maker (an owner, officer, or employee of each organization) empowered to negotiate on behalf of their organization. The purpose of this meeting is to negotiate in the matters constituting the dispute in good faith. The Parties may mutually agree in writing to waive this step and proceed directly to mediation as described below.

(b) Non-Binding Mediation. Mediation is a forum in which an impartial person, the mediator, facilitates communication between parties to promote reconciliation, settlement, or understanding among them. Within 30 days after the procedure described in Subsection (a) proves unsuccessful or the Parties mutually waive the Subsection (a) procedure, the Parties will submit to a non-binding mediation. The mediation, at a minimum, will provide for (i) conducting an on-site investigation, if appropriate, by the mediator for fact gathering purposes, (ii) a meeting of all Parties for the exchange of points of view and (iii) separate meetings between the mediator and each Party to the dispute for the formulation of resolution alternatives. The Parties will select a mediator trained in mediation skills and certified to mediate by the Florida Bar, to assist with resolution of the dispute. The Parties will act in good faith in the selection of the mediator and give consideration to qualified individuals nominated to act as mediator. Nothing in this Contract prevents the Parties from relying on the skills of a person who also is trained in the subject matter of the dispute or a contract interpretation expert. Each Party will attend and will include, at a minimum, a senior level decision maker (an owner, officer, or employee of each organization) empowered to negotiate on behalf of their organization.

If the Parties fail to reach a resolution of the dispute through mediation, then the Parties are released to pursue any judicial remedies available to them.

Section 19. General Terms and Conditions.

- (a) Amendments. Except as otherwise provided herein, no change or modification of this Contract will be valid unless the same is in writing and signed by both Parties.
 - (b) Assignments and Subcontracting. [insert one or the other, as applicable:]

No assignment or subcontracting will be permitted without the CITY's written approval.

[-or]

CITY has hired CONSULTANT to personally perform the services provided herein on the basis of CONSULTANT's personal skills, and CONSULTANT's unique experience with and knowledge of the Project. Therefore, CONSULTANT will not assign or subcontract without the CITY's written approval, which may be withheld for any reason.

- (c) Compliance with Laws and Regulations. In providing all services pursuant to this Contract, CONSULTANT will abide by all statutes, ordinances, rules, and regulations pertaining to, or regulating the provisions of, such services including those now in effect and hereafter adopted. Any violation of said statutes, ordinances, rules, or regulations will constitute a material breach of this Contract and will entitle the CITY to terminate this Contract immediately upon delivery of written notice of termination to the CONSULTANT.
- (d) Truth in Negotiations Certificate. CONSULTANT hereby certifies that the wages and other factual unit costs supporting the compensation herein are accurate, complete, and current at the time of this Contract.
- **(e) No Third Party Beneficiaries.** There are no third party beneficiaries of CONSULTANT'S services under this Contract.
- (f) Contingency Fee. CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for CONSULTANT, to solicit or secure this Contract and that it has not paid or agreed to pay any person, company, corporation, individual or firm,

other than a bona fide employee working solely for CONSULTANT, any fee, commission, percentage, gift, or any other consideration, contingent upon or resulting from the award or making of this Contract.

- (g) Nondiscrimination. CONSULTANT will not discriminate against any employee or applicant for employment because of race, color, sex, or national origin. CONSULTANT will take affirmative action to ensure that applicants are employed and the employees are treated during employment without regard to their sex, race, creed, color, or national origin. Further, CONSULTANT agrees to comply with all local, state and federal laws and ordinances regarding discrimination in employment against any individual on the basis of race, color, religion, sex, national origin, physical or mental impairment, or age. In particular, CONSULTANT agrees to comply with the provisions of Title 7 of the Civil Rights Act of 1964, as amended, and applicable executive orders including, but not limited to, Executive Order No. 11246.
- (h) Principles in Construing Contract. This Contract will be governed by and construed in accordance with the laws of the State of Florida. Captions and paragraph headings used herein are for convenience only, are not a part of this Contract and will not be deemed to limit or alter any provisions hereof or to be relevant in construing this Contract. The use of any gender herein will be deemed to be or include the other genders, and the use of the singular herein will be deemed to be or include the plural (and vice versa), wherever appropriate. If any word, phrase, clause, sentence or provision of the Contract, or the application of same to any person or set of circumstances is for any reason held to be unconstitutional, invalid or unenforceable, that finding will only effect such word, phrase, clause, sentence or provision, and such finding will not affect the remaining portions of this Contract; this being the intent of the Parties in entering into the Contract; and all provisions of the Contract are declared to be severable for this purpose.
- (i) Venue. The exclusive venue for any litigation arising out of this Contract will be Volusia County, Florida if in state court, or the U.S. District Court, Middle District of Florida if in federal court.
- (j) Litigation Costs. Except where specifically provided herein, in case of litigation between the Parties concerning this Contract, each party will bear all of its litigation costs, including attorney's fees.
- (k) Force Majeure. A force majeure event is an act of God or of the public enemy, riots, civil commotion, war, acts of government or government immobility (whether federal, state, or local) fire, flood, epidemic, quarantine restriction, strike, freight embargo, or unusually severe weather; provided, however, that no event or occurrence will be deemed to be a force majeure event unless the failure to perform is beyond the control and without any fault or negligence of the Party charged with performing or that Party's officers, employees, or agents. Whenever this Contract imposes a deadline for performing upon a Party, the deadline will be extended by one day for each day that a Force Majeure event prevents the Party from performing; provided, however, that the Party charged with performing and claiming delay due to a Force Majeure event will promptly notify the other Party of the Event and will use its best efforts to minimize any resulting delay.
- (I) Jury Trial Waived. THE PARTIES HEREBY WAIVE THEIR RESPECTIVE RIGHTS TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION BASED UPON OR ARISING OUT OF THIS CONTRACT, OR ANY DEALINGS BETWEEN THE PARTIES. THE SCOPE OF THIS WAIVER IS INTENDED TO BE ALL ENCOMPASSING OF ANY DISPUTES BETWEEN THE PARTIES THAT MAY BE FILED IN ANY COURT AND THAT RELATE TO THE SUBJECT MATTER, INCLUDING WITHOUT LIMITATION, CONTRACT CLAIMS, TORT CLAIMS, BREACH OF DUTY CLAIMS AND ALL OTHER COMMON LAW AND STATUTORY CLAIMS.
- (m) Authority to Bind CONSULTANT. The undersigned representative of CONSULTANT represents and warrants the he or she is fully authorized to bind CONSULTANT to the terms and conditions of this Contract.
- (n) Incorporation of RFP and Proposal. The CITY's Request for Proposals 20464, and the CONSULTANT'S responsive proposal are incorporated herein by reference as **Composite Exhibit C**. **Composite Exhibit C** is not attached but will remain on file with the CITY's Purchasing Agent and will be available upon request made to the City Clerk. In case of conflicts between the RFP and Proposal, the

RFP will govern. In case of conflicts between **Composite Exhibit C** and other provisions of this Contract, including **Exhibits A and B**, this Contract will govern.

(o) Integration. This Contract represents the entire agreement of the parties with respect to the subject matter hereof. No representations, warranties, inducements or oral agreements have been made by either Party except as expressly set forth herein, or in other contemporaneous written agreements.

IN WITNESS WHEREOF, the Parties through their undersigned representatives have caused this Contract to be executed in duplicate original.

THE CITY	CONSULTANT
By:	By:
Attest:	Date:
Letitia LaMagna, City Clerk Date:	
Approved as to legal form:	
By:Robert Jagger, City Attorney	

	t Ot	F4- 1			
Exhibit A: Scop	e of Services	<u>[to be provi</u>	ded and labe	eled—discar	d this sheet

Exhibit B: Fee Schedule

[to be provided. Include good faith estimate. Discard this sheet.]

Composite Exhibit C is not attached. It will be kept on file with the Purchasing Agent, and will be made available upon request made to the City Clerk

[Delete this page if this contract is not result of ITB/RFP.]