



HIGHLANDS COUNTY
BOARD OF COUNTY COMMISSIONERS
 Purchasing Division

Notice of Intent to Award

REQUEST FOR SOLE SOURCE PURCHASE

To: Purchasing Manager

From: _____
 Department / Division Name

Date: _____

A written request is being made to exercise the Sole Source Procurement outlined in Section 9 of the Highlands County Purchasing Manual. In accordance with the Sole Source Policy, the requesting department must submit a written justification that supports the request for Sole Source.

Brief Description of Good or Service: _____

Supplier Name: _____

Supplier Contact Information: _____

CHECK ALL THAT APPLY (EXPLAIN REASONS BELOW):

<input type="checkbox"/>	Goods or services can be obtained from only one (1) supplier. Describe the unique characteristics of the product or service.
<input type="checkbox"/>	Continuity of existing research/work
<input type="checkbox"/>	Compatibility with existing equipment
<input type="checkbox"/>	Critically important features (detail the features and your research of comparable items).
<input type="checkbox"/>	Must match existing piece of equipment available only from the same source of original equipment. Provide documentation from supplier supporting that no other supplier can supply this.
<input type="checkbox"/>	Repair/Maintenance service requires expertise in operations on unit. Necessary parts unavailable from any source except original equipment manufacturer or their designated servicing dealer. Provide explanation of expertise or documentation supporting that this is the only designated dealer.
<input type="checkbox"/>	Repairs, replacement parts, or technical service available only from manufacturer or authorized distributor
<input type="checkbox"/>	Technical services in connection with the assembly, installation or servicing of equipment of a highly technical or specialized nature. Provide explanation of services required and why another supplier cannot be used.
<input type="checkbox"/>	Uniqueness of a product (explain your research/work requirements and the relevance of the product).
<input type="checkbox"/>	Upgrade to proprietary software or hardware. Available only from the producer of the software or hardware who sells on a direct basis only. Provide documentation showing that this is the only supplier that sells the software or can perform the upgrade.
<input type="checkbox"/>	Use of this supplier is required by contract/agreement or granting or other governing agency. Please attach a copy of the award page or requirement page referencing this requirement.
<input type="checkbox"/>	Other - Explain below

LIST EVIDENCE FOR JUSTIFICATION (SUCH AS COMMITTEE REVIEW, VENDOR FEEDBACK, ETC..)

probes we are requesting for sampling our lakes.

Approved Denied

_____ Purchasing Manager

_____ Date

YSI Incorporated

1700/1725 Brannum Lane, Yellow Springs, Ohio 45387
Tel +1.937.767.7241 Fax +1.937.767.9353

May 7, 2023

Hi Dawn Ritter,

YSI Inc. is a manufacturer of water quality and environmental monitoring sensors, instrumentation, and related products and services. This letter serves to inform you that YSI is the sole manufacturer and supplier of the line of instruments and sensors known as the "EXO", (e.g.: EXO1, EXO2, EXO Handheld) as well as the ProDss Series of handheld instruments. EXO series water quality monitoring devices utilize a unique "smart sensor" design that allows for the reduction in calibration time and in calibration materials. The EXO platform's innovative integration of Bluetooth technology also aids in the ease of calibration. Sensors are wet-mateable and extremely durable due to their welded titanium cases. For quality assurance and to ensure instrument compatibility, it is imperative that this water quality monitoring equipment and replacement supplies be purchased from YSI. Additionally any repairs needed on this equipment must be completed by YSI to prevent voiding the warranty

The primary point of contact for sales in Florida is Mr. Scott Wolf, phone 281-254-5719, or email Scott.Wolf@xylem.com. I would be happy to provide additional information and/or references upon request.

Thanks again,

Scott

Scott Wolf
Regional Sales Manager - Florida
Xylem Analytics, North America
Mobile : 281.254.5719
Scott.Wolf@Xylem.com
<http://www.xylemanalytics.com/us/en-us>



Road and Bridge Department/Natural Resources Division

YSI Incorporated quote via website:

[YSI | Water Quality Sampling and Monitoring Meters and Instruments for dissolved oxygen, pH, turbidity](#)

Materials needed:

[ProDSS Multiparameter Digital Water Quality Meter | ysi.com](#)- \$1,965

[ProDSS 4 port Cable Assembly, With Depth | ysi.com](#)- \$3,055

[Conductivity and Temperature Digital Smart Sensor | ysi.com](#) - \$770

[ODO Dissolved Oxygen Sensor | ysi.com](#) - \$1,100

[Replacement ProDSS ODO Sensor Cap | ysi.com](#)- \$140

[ProDSS pH/ORP Sensor with Module | ysi.com](#)- \$630.

[Replacement ProDSS pH/ORP Module | ysi.com](#)- \$285

[Total Algae Sensor Phycocyanin | ysi.com](#)-\$3,525

Total-\$11,470