## THE CITY OF TREASURE ISLAND, FLORIDA

Request for Proposal No: RFP 17-18-02

## STATE LOBBYING SERVICES

The following questions were asked and are answered by the City as of 10/01/2018 at 3:00 pm below:

1.) There is a reference form provided in Section VI that provides room for three references. Are we able to provide more than three references or is this the maximum allowed? Also, mentioned in Section III, is that we should include members and a contact person in each of the offices of the Florida Legislature in our references list. Should this be separate and apart from our client references or included in the same list?

Answer: In Section VI that provides room for three references are for three business references. These business reference do not necessarily mean clients and could include other non-client references.

In section III we ask to be included in references or rather current/previous experiences as asked for in section VI should include information about legislative members that may discuss the respondents work.

2.) In Section VI, the first questions in Current/Previous Experience, do we need to list all clients we have represented in the past 5 years? Or only those that are similar in scope to the City of Treasure Island?

Answer: In Section VI we asked that the respondent list the most recent or relevant clients your organization has represented along with the success achieved within the past 5 years? Please list any/all clients in past 5 years or the most relevant clients that demonstrate the respondent's ability to meet the minimum qualifications and to demonstrate the best fit for the City of Treasure Island.