

Subaru Ascent Touring Standard Features

- **Engine/Chassis**

- 2.4-liter DOHC turbocharged engine
- Power: 260 hp @ 5,600 rpm
- Torque: 277 lb-ft @ 2,000 - 4,800 rpm
- Lineartronic® CVT (Continuously Variable Transmission)
- Subaru Symmetrical All-Wheel Drive
- X-MODE®
- Hill Descent Control (HDC)
- Vehicle Dynamics Control (VDC)
- Traction Control System (TCS)
- Active Torque Vectoring
- Trailer Stability Assist (TSA)
- Fuel economy** (hwy/city): 26/20 MPG
- Fuel requirement: Unleaded gasoline (87 octane)
- Fuel tank capacity: 19.3 gal.
- Electric Power Assisted Steering (EPAS)
- 4-wheel independent raised suspension
- 4-wheel disc ventilated front and rear brakes
- Brake Assist

- Brake Override System

- **Exterior-Preferred Color: White**

- 20 x 7.5-inch aluminum-alloy wheels. Dark gray w/ machine finish
- 245/50 R20 102H all-season tires
- LED Steering Responsive Headlights (SRH)
- LED fog lights
- Satin chrome power-folding side mirrors w/ integrated turn signals
- Chrome door handles
- Two-speed windshield wipers
- Windshield wiper de-icer
- Power tilt/sliding panoramic glass moonroof
- Rear window wiper
- Raised roof rails

- **Interior**

- Power adjustable driver and front-passenger seats
- Heated front seats (All-Weather Package)
- Ventilated front seats
- Heated second-row seats (All-Weather Package)
- Heated steering wheel
- Reclining third-row 60/40-split flat-folding seatbacks

○ Second-row captain's chairs

- Leather-wrapped steering wheel and shifter handle

Leather-trimmed upholstery

- Ivory leather interior accent trim on dash and doors
- Woodgrain-patterned accent trim
- Analog instruments

- **Amenities**

- Keyless Access with Push-Button Start and PIN Code Vehicle Access
- Power rear gate with height memory function and vehicle lock button
- Auto-on/off wiper-linked headlights
- Smart auto-dimming rear view compass mirror with HomeLink®
- Auto-up / auto-down driver's and front passenger window with anti-pinch protection
- 3-spoke steering wheel with integrated controls
- Transmission paddle shifters
- 4G LTE Wi-Fi capability^[20]
- Dual front, second- and third-row USB ports
- 120 Volt Power Outlet
- Manually adjustable tilt/telescoping steering column
- 19 cup and bottle holders
- Cargo-area underfloor storage tray
- Second-row climate controls
- Air vents for all three rows

- STARLINK® 8.0-inch Multimedia Navigation
- Harman Kardon Quantum Surround Sound audio system

- **Safety**

- Subaru Symmetrical All-Wheel Drive
- EyeSight® Driver Assist Technology^[21]
- Blind-Spot Detection with Lane Change Assist and Rear Cross-Traffic Alert^[22]
- High Beam Assist (HBA)
- Reverse Automatic Braking^[23]
- Vehicle Dynamics Control (VDC)
- 4-wheel Anti-lock Braking System (ABS)
- Brake Assist
- Brake Override System
- Tire Pressure Monitoring System (TPMS)
- Daytime Running Lights (DRL)
- 180-Degree Front-View Camera
- Rear-Vision Camera (high-resolution)
- STARLINK® Safety and Security^[24]
- Subaru advanced frontal airbag system (SRS)^[25]
- Side curtain airbags (SRS)^[25]
- Seat-mounted front side airbags (SRS)^[25]
- Whiplash-protection front seats with height and tilt-adjustable head restraints

- Height adjustable three-point front seatbelts
- Rear child-safety locks
- LATCH system
- Keyless entry system
- Anti-theft security system

YOUR 2020 SEQUOIA

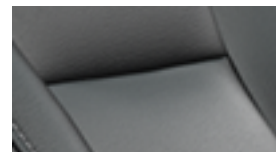


EXTERIOR COLOR:



Super White

INTERIOR COLOR:



Black Leather

City MPG**  Highway MPG
13 **17**

Here's the TRD Sport 4WD 5.7L V8 6-Speed Automatic **YOU BUILT**

Starting MSRP:* \$55,845.00
 Sequoia TRD Sport

Delivery, Processing and Handling Fee: \$1,325.00

TRD Sport 4WD 5.7L V8 6-Speed Automatic

Options: \$4,325.00
 TRD Sport Premium Package
 50 State Emissions

Accessories: \$818.00
 All-Weather Cargo Mat¹
 Emergency Assistance Kit²
 TRD Performance Shocks (Front)¹
 All-Weather Floor Liners - For Third Row¹
 Front Skid Plate²

Total MSRP:*** \$62,313.00

* MSRP excludes the Delivery, Processing and Handling Fee of \$955 for Cars (86, Avalon, Avalon HV, Camry, Camry HV, Corolla, Corolla HB, Mirai, Prius, Prius Prime, Supra, Yaris HB, Yaris Sedan), \$1,120 for Small/Medium Trucks, SUVs and Van (4Runner, C-HR, Highlander, Highlander HV, RAV4, RAV4 HV, Sienna, Tacoma), \$1,325 for Large SUVs (Sequoia, Land Cruiser), and \$1,595 for Large Truck (Tundra). (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary. ** 2014 EPA-estimated mileage. Actual mileage will vary. *** Manufacturer's Suggested Retail Price, includes the Delivery, Processing and Handling Fee. (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary.



**Let's
Go
Places**

Mechanical/Performance

| | |
|-------------------|--|
| Engine | 5.7-Liter i-FORCE V8 DOHC 32-Valve with Dual Independent Variable Valve Timing with intelligence (VVT-i); 381 hp @ 5600 rpm; 401 lb.-ft. @ 3600 rpm |
| Emission rating | California Air Resources Board (CARB) Emission Standard: Low Emission Vehicle (LEV) III, Ultra Low Emission Vehicle (ULEV) 70 |
| Emission rating | Federal Environmental Protection Agency (EPA) Emission Standard: Bin 70 |
| Transmission | 6-speed Electronically Controlled automatic Transmission with intelligence (ECT-i); sequential shift mode and uphill/downhill shift logic; TOW/HAUL Mode |
| Drivetrain | Multi-Mode 4WD with Torsen [®] limited-slip center differential with locking feature (4x4 only) |
| Body construction | Reinforced body-on-frame construction |
| Body construction | Engine and transfer case skid plates (transfer case 4x4 only) |
| Suspension | Independent high-mounted coil-spring double-wishbone front suspension with TRD Sport performance-tuned Bilstein [®] shock absorbers, and TRD Sport performance-tuned anti-sway bar; independent coil-spring double-wishbone rear suspension with TRD Sport performance-tuned Bilstein [®] shock absorbers, and TRD Sport performance-tuned anti-sway bar |
| Steering | Engine speed-sensing Variable Flow Control (VFC) power-assisted rack-and-pinion |
| Brakes | Power-assisted 4-wheel Anti-lock Brake System (ABS) with Electronic Brake-force Distribution (EBD) and Brake Assist (BA) [†] |

Steering

| | |
|---|------|
| Turning circle diameter, curb to curb (ft.) | 38.1 |
|---|------|

Exterior Dimensions (in.)

| | |
|--------------------|-----------|
| Overall width | 79.9 |
| Overall height | 77 |
| Overall length | 205.1 |
| Wheelbase | 122 |
| Track (front/rear) | 67.9/69.1 |

Interior Dimensions, front/rear (in.)

| | |
|-------------------------|----------------|
| Head room with moonroof | 34.8/34.9/34.5 |
| Shoulder room | 66.4/65.6/65.7 |
| Hip room | 62.5/59.9/50.4 |
| Leg room | 42.5/40.9/35.3 |

Off-Highway

| | |
|------------------------------------|-------|
| Approach/departure angle (degrees) | 27/21 |
| Ground clearance (in.) | 10 |

Weights/Capacities

| | |
|---|--|
| Curb weight (lb.) | 5985 |
| Gross Vehicle Weight Rating (GVWR) (lb.) | 7300 |
| Gross Combined Weight Rating (GCWR) (lb.) | 13600 |
| Cargo volume ⁵ (cu. ft.) (behind front/second-row/third-row seats) | 120.1/66.6/18.9 |
| Seating capacity | 7 |
| Fuel tank (gal.) | 26.4 |
| Towing ⁶ | Towing hitch receiver and wiring harness with 4/7-pin connector ⁶ |

Towing⁶

| | |
|------------------------------------|------|
| Towing capacity ⁶ (lb.) | 7100 |
|------------------------------------|------|

Tires

| | |
|-------------------------------|--|
| Wheel and Tire Specifications | 20-in. TRD Sport black alloy wheels with P275/55R20 111H tires |
| Type | Mud-and-Snow-rated radials |
| Spare | Full-size, mounted underbody |

MPG/Other/Price

Mileage estimates (mpg city/highway/combined)?

13/17/14

EXTERIOR

LED low- and high-beam headlights with auto on/off feature

LED Daytime Running Lights (DRL) with auto on/off feature

Integrated LED fog lights with chrome surround

Chrome grille surround with gloss-black insert and accent

Lower bumper opening with chrome surround

Gloss-black heated power outside mirrors

Color-keyed door handles

TRD Sport front door logos

Power tilt/slide moonroof with sliding sunshade

20-in. black alloy wheels with P275/55R20 111H tires

Washer-linked variable intermittent windshield wipers and intermittent rear wiper

One-touch 3-blink turn signal indicators

Windshield wiper de-icer

Privacy glass on rear side, quarter and liftgate windows

Darkened rear taillight bezel

Black Sequoia logo raised on a black base with surround on liftgate

Black Toyota logo front emblem.

Black Toyota logo rear emblem

Color-keyed rear spoiler with LED center high-mount stop light

Roof rack—black color

Running boards—black

TRD Sport performance-tuned Bilstein®⁶⁸ front and rear shock absorbers

TRD Sport performance-tuned front and rear anti-sway bars

Engine and transfer case skid plates (transfer case 4x4 only)

INTERIOR

Automatic three-zone front and rear climate control with air filter

Optitron instrumentation with white backlit speedometer, tachometer, voltmeter, coolant temperature, fuel level, engine oil pressure gauges; 4.2-in. TFT Multi-Information Display with customizable settings, shift-position indicator, odometer, dual tripmeters, outside temperature, current/average fuel economy, distance to empty, average speed, trip distance and timer, PCS,⁹ LDA, time until rest; compass; radio station; TPMS¹⁰ with individual tire pressure read-out and alert location, TSS-P^{TM11} information with Lane Departure Alert (LDA) graphic, on/off and Digital Radar Cruise Control (DRCC)¹² on/off; LDA sensitivity and sensitivity adjustment, Pre-Collision System (PCS)¹³ on/off and sensitivity adjustment, fuel low and other warning messages

Easy-clean fabric-trimmed front seats; 8-way power-adjustable driver's seat; 4-way adjustable front passenger seat

7-passenger seating with easy-clean fabric and second-row captain's chairs

Easy-clean fabric trimmed second-row captain's chairs with one-touch access to third-row seat

Easy-clean fabric-trimmed 60/40 split, reclining, fold-flat third-row seat with folding headrests

Leather-trimmed tilt/telescopic steering wheel with audio, voice-command, Bluetooth^{®14} hands-free phone controls, Multi-Information Display, Dynamic Radar Cruise Control¹² and Lane Departure Alert¹⁵ controlsSmart Key System¹⁶ on front doors and liftgate with Push Button Start and remote keyless entry system with illuminated entry

Power windows with driver and front passenger one-touch auto up/down and jam protection

Power rear window with auto up/down, jam protection and defogger

Power door locks with shift-linked automatic lock/unlock feature

Overhead console with storage and maplights

Multi-function center console with two front and two rear cup holders, four 12V auxiliary power outlets, sliding covered armrest and storage compartment

Cargo area 12V auxiliary power outlet and grocery bag hooks

Dual extendable sun visors with vanity mirrors

16 (18 on Platinum) cup and bottle holders (total)

TRD shift knob

TRD Sport stitched floor mats¹⁷**MULTIMEDIA**

Audio Plus—includes 8 speakers, 7-in. touch-screen, HD Radio^{™,18} USB media port,¹⁹ 2 USB charge ports,¹⁹ advanced voice recognition,²⁰ hands-free phone capability and music streaming¹⁴ via Bluetooth^{®14} wireless technology, Android Auto^{™,21} & Apple CarPlay^{®22} compatible, HD Radio[™], SiriusXM^{®23} with 3-month All Access trial,²⁴ Safety Connect^{®25} with 1-year trial,²⁵ Service Connect²⁷ with 10-year trial,²⁸ Remote Connect²⁹ with 1-year trial,³⁰ Wi-Fi Connect with up to 2 GB within 3-month trial.³¹ See toyota.com/audio-multimedia for details.

SAFETY/CONVENIENCE (continued)

Toyota Safety Sense™ P (TSS-P)¹¹ — includes Pre-Collision System with Pedestrian Detection^{32, 13} Lane Departure Alert (LDA)¹⁵ Automatic High Beams (AHB)³³ and Dynamic Radar Cruise Control (DRCC)¹²

Blind Spot Monitor (BSM)³⁴ with Rear Cross Traffic Alert (RCTA)³⁵

Star Safety System™ — includes Vehicle Stability Control (VSC),³⁶ Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA)³⁷ and Smart Stop Technology® (SST).³⁸ At speeds greater than five miles per hour, when the accelerator is depressed first and the brakes are then applied firmly for longer than one-half second, Smart Stop Technology® is designed to help the driver bring the vehicle to a stop.

Driver and front passenger Advanced Airbag System³⁹

Driver and front passenger seat-mounted side airbags, driver and front passenger knee airbags and all-row side curtain airbags³⁹

Driver and front passenger seatbelt warning sensor

3-point seatbelts in all seating positions; driver-side Emergency Locking Retractor (ELR) and Automatic/Emergency Locking Retractor (ALR/ELR) on all passenger belts

Driver and front passenger seatbelt pretensioners with force limiters

LATCH (Lower Anchors and Tethers for CHildren) includes lower anchors on all second-row seats and tether anchors on all second-row seats and center third-row seat

Child-protector rear door locks and power window lockout

Front energy-absorbing crumple zone

Side-impact door beams

Energy-dissipating interior trim

Blind Spot Monitor (BSM)³⁴ lane change assist

Rear Cross-Traffic Alert (RCTA)³⁵

Front and rear parking assist sonar⁴⁰

Trailer-Sway Control (TSC)⁴¹

Anti-theft system with engine immobilizer⁴²

⁴³(<http://www.toyota.com/toyota-care.html>)⁴⁴ featuring a no cost maintenance plan with roadside assistance⁴⁵

2019 Super Duty F-250 XL

Have vehicle questions?



Representative exterior image shown. Actual exterior may vary. See your dealer for details.

Payment

| | |
|------------------------------------|-----------------|
| Base MSRP^{S1} | \$36,945 |
| Total of Options ^{S4} | \$6,832 |
| Destination Charges ^{S17} | \$1,595 |
| Total MSRP^{S16} | \$45,372 |
| Available Incentives ^{S3} | -\$1,000 |

Ford Credit Retail Bonus Customer Cash
 Program #13558: \$1,000.00 Ford Credit Bonus cash requires Ford Credit financing. Not all buyers will qualify. Take new retail delivery from dealer stock by 09/30/2019. See dealer for complete details.
 Amount: \$1,000, Offer Valid: Jul 2, 2019-Sep 30, 2019

Estimated Net Price^{S5}

\$44,372



\$619 Monthly Payment³⁰ Purchase based on \$4,538 down payment, 84 month term and 7.9% APR, \$0 trade-in-value



Dealer Information

Capitol Ford
4490 Cerrillos Road
Santa Fe, NM 87507



Showing the nearest Authorized Dealer for the entered zip code

Model

2019 Ford Super Duty F-250 XL, Crew Cab®, 8' Box, 6.2L 2-Valve Gas SOHC EFI NA V8 (Flex-Fuel) Engine, TorqShift®-G 6-Speed SelectShift® Automatic with 6.2L, 3.73 Electronic Locking Axle Ratio, 4X4, SRW **\$36,945**

Paint^{S4}

| | |
|--------------------|-----|
| Oxford White | \$0 |
| No Secondary Color | \$0 |

Powertrain^{S4}

6.2L SOHC 2-valve Flex Fuel V8 engine

4X4

TorqShift® Heavy-Duty 6-speed Automatic Transmission with SelectShift-G™ (F-250 Only)

3.73 Electronic Locking Axle Ratio

Packages^{S4}

XL Value Package



\$1,000

FX4 Off-Road Package \$400

Exterior^{S4}

| | |
|--|-------|
| 17-inch Argent Painted Steel Wheels with Painted Hub Cover and Center Ornament (SRW) | \$0 |
| Tailgate Step with Tailgate Assist | \$375 |
| Skid Plates - Transfer Case and Fuel Tank | \$0 |
| Exterior Backup Alarm | \$140 |
| Medium Duty Battery | \$210 |
| LED Roof Marker/Clearance Lamps | \$95 |
| LED Box Lighting | \$60 |
| Manual Telescoping Trailer Tow Mirrors with Manual Glass | \$0 |
| LT245/75Rx17E BSW A/T Tires | \$165 |

Interior^{S4}

| | |
|-------------------------------------|-------|
| Medium Earth Gray | \$0 |
| Heavy Duty Vinyl | \$0 |
| HD Vinyl 40/20/40 Split Bench Seats | \$0 |
| Floor Covering - Carpet Delete | \$0 |
| Manual-Shift-On-Stop (MSOS) | \$0 |
| Cruise Control | \$0 |
| 110-Volt/400-Watt AC Outlet | \$175 |
| AM/FM Stereo with MP3 Player | \$0 |
| SYNC® | \$0 |

Accessories^{S8}

| | |
|--|-------|
| Black Fender Flares Kit by Bushwacker® | \$549 |
| Seat Covers by Covercraft® – Realtree | \$409 |
| Roadside Assistance Kit by DC Safety™ | \$59 |

Standard Features

Exterior Features

- Bumpers, front and rear - black painted steel with front grained molded-in-color

Interior Features

- Air Conditioning – Manual Temperature Control



- top cover and black lower air dam
- Door Handles - black
- Grille - Black bar-style
- Headlamps - Quad-Dual beam halogen
- Lights – Pickup box and cargo area
- Mirrors - Manual Telescoping Trailer Tow with Manual Glass
- Pickup box – partitionable and stackable
- Tailgate - Tailgate Assist™ and quick-release
- Tie-down hooks – pickup box
- Tow hooks – (2) front, black
- Moldings - tailgate and box rail, black
- Glass – solar tinted
- Window - rear, fixed

- Dash-top tray
- Dome Lamp – door-activated instrument panel switch operated with delay
- Floor Covering - black vinyl
- Grab handles – driver and front passenger and roof ride handles; front passenger (also over rear doors with Crew Cab)
- Headliner – color coordinated cloth
- Instrumentation with tachometer and Message Center including odometer, trip odometer, distance-to-empty, average fuel economy, engine hour meter and warning messages
- Instrument Cluster - 2.3" Productivity Screen
- Map lights – dual (front and rear with Crew Cab)
- Powerpoint - 12v, two instrument panel mounted
- Powerpoint, 12v - Rear (SuperCab and SuperCrew®)
- Powerpoint - auxiliary, 1 in media bin
- Rear View Camera - Tailgate mounted
- Steering Wheel - Black Molded Polyurethane
- Storage – secondary glove box
- Visors with passenger-side mirror
- Tilt/telescoping steering wheel
- Windshield wipers – interval control
- Operator-Commanded Regeneration with Active Inhibit
- Audio – AM/FM Stereo, (4 Speakers)
- Seats - Front, Vinyl 40/20/40 Split Bench
- Seats - Front, Manual Lumbar Support, Driver Side
- Seats - Rear, Vinyl 60/40 Fold-Up Bench Seat (SuperCab)
- Seats - Rear, 60/40 Flip-Up/Fold-Down Bench Seat (Crew Cab)

Packages

Power and Handling

- Alternator - Single Heavy-Duty, 157/175-amp
- Alternators – Dual, 332-amp total (diesel engine only)
- Axle - Twin I-beam front axle with coil spring suspension – 4x2 (F-250, F-350)
- Axle - Mono-beam front axle with coil spring suspension – 4x4 (F-250, F-350)
- Brakes – 4-wheel power disc brakes with Anti-lock Brake System (ABS); vacuum-boost (SRW)
- AdvanceTrac® with Roll Stability Control® (RSC) - SRW
- Trailer Sway Control



- 29 Gallon Fuel Tank (Diesel Engine) – 142" & 148" Wheelbase
- 34 Gallon Fuel Tank (Diesel Engine) – 160" & 164" Wheelbase
- 34 Gallon Fuel Tank (Gas Engine) NA 176" Wheelbase
- 48 Gallon Fuel Tank (Gas and Diesel Engine) – 176" Wheelbase
- Shock absorbers – heavy-duty gas
- Stabilizer bar – front
- Stationary Elevated Idle Control (SEIC)
- Steering – power
- Steering damper
- Tire Pressure Monitoring System (excludes spare)
- Trailer Hitch Receiver – 2.5" Built Ford Tough® Trailer Hitch Receiver (SRW)
- Transfer Case - Electronic Shift-On-the-Fly (ESOF) 4-Wheel-Drive System (4x4 models only)
- Engine - 6.2L SOHC 2-valve Flex Fuel V8 engine (F-250/350)
- Transmission - TorqShift® Heavy-Duty 6-speed SelectShift-G™ Automatic (F-250 Gas)
- Ford Transmission - TorqShift® Heavy-Duty 6-speed SelectShift™ Automatic (F-250 Diesel, F-350, F-450)
- Upgraded Diesel Engine-Exhaust Braking (Diesel engine only)
- LT245/75Rx17E BSW A/S (5-SRW / 7-DRW) (SRW or DRW on XL, all other require DRW)
- Tire - Spare, wheel, lock and frame-mounted carrier
- Jack - 2-ton, mechanical (SRW)
- Wheels - 17" Argent-Painted Steel (SRW)

Safety

- Airbags – front seat front with passenger side deactivation switch (Regular Cab and SuperCab only)
- Airbags – front seat side
- Airbags – Safety Canopy® System with roll-fold side-curtain airbags
- Belt-Minder®, chime and flashing warning light on instrument cluster if belts not buckled
- Child tethers (Regular Cab, front passenger and all rear seating positions)
- Seat Belts - color coordinated with height adjustment (front outboard seating positions only)
- SOS Post Crash Alert System
- SecuriLock® Anti-Theft Ignition
- MyKey®



Your Configuration: 2019 Ford Super Duty F-250 XL, Crew Cab®, 8' Box, 6.2L 2-Valve Gas SOHC EFI NA V8 (Flex-Fuel) Engine, TorqShift®-G 6-Speed SelectShift® Automatic with 6.2L, 3.73 Electronic Locking Axle Ratio, 4X4, SRW
Pricing shown for Zip code 87701 as of August 9, 2019 ^{S2}

Note. Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles.

Disclosures through S18 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.

S1. Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S2. Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3. Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4. The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5. Estimated Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Incentives may vary. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6. The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR and term. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Lessee is responsible for \$395 lease Disposition Fee in select states. Not all buyers will qualify for financing or a lease. Contact your local Ford or Lincoln Dealer for details.

S7. While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8. Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty



offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9.

The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10.

AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11.

EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12.

Towing - Properly equipped.

S13.

For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14. The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price. The Estimated Selling Price shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For Commercial Lease product, upfit amounts are included.

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S15. The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Amount Financed is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Selling Price of the vehicle less Down Payment, Available Incentives and Net Trade-in Amount.

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Adjusted Capitalized Cost is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Capitalized Cost less Down Payment, Available Incentives, and Net Trade-in Amount.

S16.

Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

S17.

Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.

S18. Acquisition Fee is a charge paid by the lessee to Ford Credit to help cover the cost of acquiring and servicing the account.

Note2.

For Manufacturer Specific Disclosures See Below

1.

Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2.

EPA-estimated city/hwy mpg. See fueleconomy.gov for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

DISCLOSURES ()





Go Further

2019 Escape S

Have vehicle
questions?

Payment

| | |
|------------------------------------|-----------------|
| Base MSRP^{S1} | \$24,105 |
| Total of Options ^{S4} | \$245 |
| Destination Charges ^{S17} | \$1,095 |
| Acquisition Fee ^{S18} | \$645 |
| Total MSRP ^{S16} | \$26,090 |
| Available Incentives ^{S3} | -\$2,500 |

RCL Customer Cash

Program #50486: For Red Carpet Lease incentives \$2,500.00, take new retail delivery from dealer stock by 09/30/2019. See dealer for complete details.

Amount: \$2,500, Offer Valid: Jul 2, 2019-Sep 30, 2019

Estimated Net Price^{S5} \$23,590

\$286 Monthly Payment^{S6} Lease based on \$2,545 down payment, 36 month term and 10,500 mileage, \$0 trade-in-value



Dealer Information

Capitol Ford
4490 Cerrillos Road
Santa Fe, NM 87507



Showing the nearest Authorized Dealer for the entered zip code

Model

2019 Ford Escape S, FWD, 2.5L iVCT Engine, 6-Speed Automatic Transmission with SelectShift® **\$24,105**

Paint^{S4}

Oxford White **\$0**

Powertrain^{S4}

2.5L iVCT Engine with Flex-Fuel Capability
Front-Wheel Drive (FWD)

Packages^{S4}

100A **\$0**

Exterior^{S4}

17" Steel with Sparkle Silver-Painted Wheels **\$0**

Interior^{S4}



| | |
|--|-------|
| Chromite Gray/Charcoal Black | \$0 |
| Floor Liners - Front and Rear | \$125 |
| AM/FM Stereo with 6 Speakers | \$0 |
| SYNC® | \$0 |
| Cloth Front Bucket Seats, 6-Way Manual Driver and 4-Way Manual Passenger | \$0 |

Accessories^{S8}

| | |
|-----------------------------|------|
| Keyless Entry Keypad | \$85 |
| First Aid Kit by DC Safety™ | \$35 |

Standard Features

Power and Handling

- Front-wheel drive
- Traction control
- Electric Power-Assisted Steering (EPAS)
- Four-Wheel Disc Brakes with Anti-Lock Brake System (ABS)
- Mirrors, Sideview - Integrated Blind Spot Mirrors
- 2.5L iVCT I-4
- 6-Speed Automatic Transmission with SelectShift® Capability
- Curve Control
- Electric Parking Brake
- 17" Steel Wheels with Sparkle Silver-Painted Covers

Interior Features

- Manual Climate Control - Single Zone
- Swing Bin Glove Box
- Overhead Console with Sunglasses Storage
- Center floor console with armrest
- Cupholders, 6 total (2 center floor console, 2 front door and 2 rear door)
- Driver's Side Footrest
- Carpeted floor mats, first and second row
- Coat hooks (2), second row
- Grab handles, front (2) and rear (2)
- Ice Blue® Instrument Panel Cluster Lighting
- Message center and trip computer
- Compass and outside temperature display
- Dome Lights, Front and Rear Center, with Theatre Dimming
- Manual day/night rearview mirror
- Urethane steering wheel with cruise and audio controls, manual tilt and telescoping steering column
- Visor Vanity Mirrors (Driver and Front Passenger)
- Powerpoints – four (4) – Front of Center Console, Inside Center Console, Rear of Center Console and Cargo Area
- Power Windows with Driver's Front One-Touch Down (Driver's Only)
- Autolamp (Automatic On/Off) with Headlamp Courtesy Delay
- Center Console with Convenient Media Bin
- AM/FM MP3 with 6 speakers
- SYNC® Enhanced Voice Recognition Communication and Entertainment System
- Cloth front bucket seats
- 6-way Manual Driver Seat
- Map pocket, passenger seat-back
- 60/40 split-fold-flat rear seat backs



Exterior Features

- Door Handles - Molded-in-Color, Black
- Upper Grille - Molded-in-Color, Black
- Body-color rear spoiler
- Lower grille – black
- Mirrors, Sideview Caps - Molded-in-Color, Black
- Beltline Molding - Black
- Sterling Gray molded-in-color lower front and rear fascias, bodyside cladding and wheelip molding
- Manual liftgate
- Rear intermittent wiper/washer
- Front variable intermittent wipers with washer

Safety

- Halogen Reflector Headlamps
- Rear View Camera
- Cargo Tie-Down Hooks - four (4)
- Torque Vectoring Control
- AdvanceTrac[®] with RSC[®] (Roll Stability Control[™])
- SecuriLock[®] Passive Anti-Theft System
- Remote Keyless-Entry System - Key with Integrated Key FOB
- MyKey[®]
- Mini spare tire
- Personal Safety System[™] with dual-stage driver and front-passenger airbags
- Driver Knee Airbag
- Front seat-mounted side-impact airbags
- Safety Canopy[®] System
- Belt-Minder[®] (Driver and Front Passenger)
- Brake Assist
- Head Restraints
- Height Adjustable Retractable Safety Belts with Three-Point on all five (5) Seating Positions
- Lower Anchors and Tether Anchors for Children (LATCH)
- SOS Post-Crash Alert System[™]
- Tire Pressure Monitoring System

Packages

- Equipment Group 100A

Your Configuration: 2019 Ford Escape S, FWD, 2.5L iVCT Engine, 6-Speed Automatic Transmission with SelectShift[®]

Pricing shown for Zip code 87701 as of August 15, 2019 ^{S2}

Note. Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles.

Disclosures through S18 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.

S1.

Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options.

For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S2.



Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3.

Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4.

The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5. Estimated Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Incentives may vary. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6.

The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR and term. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Lessee is responsible for \$395 Lease Disposition Fee in select states. Not all buyers will qualify for financing or a lease. Contact your local Ford or Lincoln Dealer for details.

S7.

While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8.

Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9.

The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10.

AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11.

EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12.

Towing - Properly equipped.

S13.



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S16.

Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

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2.

EPA-estimated city/hwy mpg. See fuelconomy.gov for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

DISCLOSURES ()



| | |
|----------------------------------|-------------------|
| Standard Vehicle Price | \$53,800 |
| Total Vehicle and Options | \$53,890 |
| Destination Freight Charge | \$1,295 |
| Total Vehicle Price | \$55,185 |
| Net Price | \$55,185 † |

† MSRP excludes tax, title, license and dealer fees.

Lease

\$764 Monthly for 48 months

5.04% APR for Well-Qualified lessees. \$764 due at signing (after all offers). No security deposit required. Ultra-low mileage Lease. Mileage charge of \$0.25/mile over 40,000 miles.

Lease Details

Adjust Payments

MechanicalInteriorExteriorSafety

• Mechanical

- 5.3L EcoTec3 **V8 engine**
 - 355 hp @ 5600 rpm
 - 383 lb-ft of torque @ 4100 rpm
 - Aluminum block
 - Active Fuel Management™ technology
 - Direct injection
 - Variable Valve Timing
- 6-speed automatic transmission
 - Electronically controlled transmission with overdrive and Driver Shift Control
 - Helps provide smooth, effortless automatic shifting
 - Tap-shift capability allows you to switch gears manually
 - Tow/Haul mode reduces shift cycling for better control and improved cooling when towing or hauling heavy loads
- 3.08 rear axle ratio
- Premium Smooth Ride suspension
 - Designed to offer passengers a more comfortable ride by isolating the interior cabin from rough pavement

- Autotrac® 4WD transfer case
 - Single speed 4WD transfer case
 - 3-position rotary knob (2WD, automatic, 4WD)
 - In the automatic position, the system is designed to detect wheel slippage and transfer torque to the front wheels for enhanced traction
 - As conditions warrant, the vehicle will return automatically to 2WD
 - Manually engage 4WD on a full-time basis
- Limited-slip rear differential
 - When the differential senses a significant difference in wheel speed, it locks to turn both rear wheels in unison for added traction
 - Helps your vehicle power through the toughest terrain by keeping the rear wheels moving together
- 4-wheel drive
- External engine oil cooler
 - Heavy-duty air-to-oil cooler
 - Helps the engine generate peak performance efficiently
 - Helps prevent possible engine oil breakdown during high-performance driving or under loads
- External auxiliary transmission oil cooler
 - Heavy-duty air-to-oil cooler
 - Helps prevent transmission overheating
 - Helps provides optimal transmission performance even when operating under a heavy load or towing a trailer
- Heavy-duty 720 cold-cranking amps battery
 - 80 Amp-hr
 - Maintenance-free with rundown protection and retained accessory power
- 150-amp alternator
- Trailering equipment
 - Trailering hitch platform
 - 2" trailering receiver
- Trailer sway control
 - Helps prevent trailer sway by monitoring driver steering input and then automatically applying the trailer brakes
- 7,500 lbs. GVWR
 - When properly equipped; includes weight of vehicle, passengers, cargo and equipment
- Front suspension
 - Coil-over-shock with stabilizer bar
- Multi-link rear suspension
 - Multi-link with coil springs
- Hill Start Assist
 - When you are stopped on an incline, this feature keeps the brakes engaged for a split second as you transition from brake pedal to gas pedal
 - Automatically releases once you press down on the accelerator
- Power steering
- **Interior**

- Chevrolet Infotainment System with 8" diagonal color touch-screen
 - 8" diagonal color touch-screen for customizing and managing entertainment and vehicle feature settings¹
 - Bluetooth^{®2} streaming audio for music and select phones
 - Apple CarPlay™ capability for compatible phones³
 - Android Auto™ capability for compatible phones⁴
 - Voice-activated technology for radio and phone
 - USB port(s)⁵ to play stored audio files through your vehicle's audio system
 - Auxiliary jack for connecting portable media devices
- ¹ Functionality varies by model. Full functionality requires compatible Bluetooth and smartphone, and USB connectivity for some devices.
- ² Go to www.my.chevrolet.com/learn vehicle and smartphone compatibility.
- ³ Vehicle user interface is a product of Apple and its terms and privacy statements apply. Requires compatible iPhone and data plan rates apply. Apple CarPlay is a trademark of Apple Inc. Siri, iPhone and iTunes are trademarks for Apple Inc, registered in the U.S. and other countries.
- ⁴ Vehicle user interface is a product of Google and its terms and privacy statements apply. Requires the Android Auto app on Google Play and an Android compatible smartphone running Android™ 5.0 Lollipop or higher. Data plan rates apply. Android Auto is a trademark of Google LLC.
- ⁵ Not compatible with all devices.
- Single-slot CD/MP3 player
 - Offers a choice of media so you can play your favorite music through your vehicle's audio system
- 6-speaker audio system
 - Speakers are positioned throughout the cabin for outstanding sound quality and an enjoyable listening experience
- **SiriusXM®** Radio trial
 - Welcome to the world of SiriusXM¹
 - Enjoy your 3-month trial subscription to the All Access package with over 150 channels including commercial-free music, plus sports, exclusive talk, entertainment and news
 - Plus, listen on the app and online — it's included with All Access, so you'll hear the best SiriusXM has to offer, anywhere life takes you
- ¹ If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See the SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. ©2019 Sirius XM Radio Inc. Sirius, XM, SiriusXM and all related marks and logos are trademarks of Sirius XM Radio Inc. All rights reserved.
- HD Radio
 - Provides consumers with additional channels known as HD2, HD3 and HD4
 - Transmits Program Service Data, such as song titles and artist information
- Bluetooth®
 - Pair your compatible mobile phone to your vehicle's infotainment system¹

- Place and receive hands-free phone calls
 - Store your phone's contact list in the system to place an outgoing call quickly using the touch-screen display or voice command system
 - With streaming audio capability, you can listen to files stored on your phone or Bluetooth digital media device
- ¹ Go to my.chevrolet.com/learn to find out which phones are compatible with the vehicle.
- 4G LTE Wi-Fi® hotspot capable
 - Terms and limitations apply. See onstar.com or dealer for details.
 - May require additional optional equipment
 - Premium Cloth front bucket seats
 - 10-way power driver seat adjuster
 - Passenger seat includes power fore/aft, power recline and power lumbar
 - Seat trim, cloth
 - Seat adjuster, driver power, multidirectional
 - 6-way power front passenger seat
 - Position it forward or back, up or down, tilted back or upright
 - **Manual-folding second row 60/40 split-bench seats**
 - Includes a manual release that lets you conveniently fold one or both of the second row seatbacks
 - Provides the flexibility to transport a variety of passenger and cargo combinations
 - **Manual 60/40 split-folding third row bench seat**
 - Can fold one or both sides down
 - Adds cargo- and passenger-carrying versatility to your vehicle
 - Folds flat
 - Front center console
 - Keep valuables and smaller items secure
 - Storage area, cup holders and auxiliary power outlet
 - USB ports¹ and auxiliary jack
- ¹ Not compatible with all devices.
- Carpeted floor covering
 - Color-keyed
 - Carpeted floor mats
 - Helps protect your interior from road debris and the elements
 - Engineered to fit your vehicle perfectly
 - Removable color-keyed floor mats for first and second rows
 - Manual tilt steering column
 - Allows the steering wheel to be manually adjusted up or down
 - Provides extra comfort when entering or exiting the vehicle
 - Leather-wrapped steering wheel
 - Equipped with conveniently mounted **cruise**, audio and Driver Information Center **controls**
 - Steering-wheel mounted controls
 - Allow the driver to easily operate the audio system, phone interface, **cruise control** and Driver Information Center controls
 - Controls are positioned intuitively to make them convenient and easy to use

- 4.2" diagonal color Driver Information Center
 - Includes driver personalization, warning messages and vehicle information
 - Average vehicle speed and fuel economy
 - Fuel range
 - Trip odometer
 - Tire pressure and oil life
- Power door locks
 - Programmable
 - Allows you to lock and unlock doors easily whether it's from the driver or front passenger seat or from outside using the key fob
 - Lockout protection helps you avoid locking keys in the vehicle
- Remote Keyless Entry
 - Allows you to lock and unlock doors of the vehicle with the key fob
 - Driver's door or all doors unlock at the touch of a button
 - Includes panic alarm button
- Remote Start
 - Start your vehicle remotely and step into a comfortably warmed or cooled vehicle, depending on the weather and your preset preferences
 - Locks doors and turns on parking lamps while the engine is running
 - Activates the climate control system
 - Helps enable a comfortable interior climate upon entering the vehicle
- **Cruise control**
 - Maintains a selected speed while driving
 - Automatically disengages when the vehicle's traction control system needs to limit wheelspin on slippery surfaces or when the StabiliTrak® stability control system detects an oncoming skid
 - Set and resume speed functions
- Electrical theft-deterrent system
 - Helps deter unauthorized entry, helping to protect your vehicle and its contents
 - Immobilizes the engine to help prevent theft
 - Sounds the horn and flashes the turn signals when someone attempts to open the vehicle without the proper key or remote transmitter
- Power windows
 - Driver and front passenger express-up/down
 - Second row express-down
- Tri-zone automatic climate control
 - Automatically maintains the selected temperatures for the driver, front passenger and rear seat passengers
- Rear window defogger
 - Helps to keep your rear view clear of fog or frost
 - Utilizes a warming grid to help remove fog or frost from the rear window
- 110-volt power outlet
 - Can be used to plug in electrical equipment, such as a cell phone or a portable device
 - When not in use, the outlet's protective cover snaps into place
- 12-volt power outlets

- Located in the instrument panel
 - 2 in the console
 - 1 in 3rd row and 1 in cargo area
 - When bench seat is ordered, the outlet on the back of the console is removed
- Conversation mirror
 - Located in the overhead console
 - Provides a panoramic view of the rear seats
 - Allows the driver to view rear seat passengers without having to turn around
 - Includes storage for small items like sunglasses
- Assist handles
 - First row passenger and second row outboard seats
- Interior lighting
 - Driver- and passenger-side door switch with delayed entry feature
 - Dome light
 - Map lights in front and second row seat positions
 - Cargo lights, door handle or Remote Keyless Entry-activated illuminated entry
- Cargo Management System
 - Organizes the items in the rear cargo hold to help keep it neat
 - Allows you to secure cargo to help prevent items from shifting while you're driving
 - Includes movable dividers that adjust the size of the storage areas
- Cargo net
 - Helps secure and organize smaller items in your cargo area
 - Easy to remove and store when not needed
 - Black envelope-style cargo net
- Chevrolet Connected Access capable
 - Subject to terms. See onstar.com or dealer for details.
- **Exterior**
 - 18" aluminum wheels with high-polished finish
 - Paired with all-season blackwall tires
 - 18" all-season blackwall tires
 - P265/65R18
 - 17" all-season blackwall spare tire
 - P265/70R17
 - 17" full-size spare steel wheel
 - Spare tire carrier lock
 - Helps keep spare tire secure
 - Utilizes the same key as the door and ignition
 - Active aero shutters
 - Shutters close at high speeds to help enhance aerodynamics
 - Shutters reopen at lower speeds or when needed to help cool the engine compartment
 - Fascia, front body-color
 - Fascia, rear body-color
 - Black roof-mounted side rails
 - Enhances the appearance of your vehicle

- Allows you to secure cargo directly to the top of your vehicle
 - Removable for easy on and easy off
 - Premier includes bright accent
- Black assist steps
 - Textured step pads help provide secure footing
 - Extend from wheel well to wheel well
 - Premier includes chrome accent strip
- Heated power outside mirrors
 - Both mirrors are heated and are activated when the rear defogger is engaged, helping to clear them of ice, snow and frost to help improve visibility
 - Power adjustments allow you to move both side mirrors with the touch of a button
 - Manual-folding feature lets you fold the mirrors in
 - Driver mirror includes spotter mirror
- Deep-tinted glass
 - Provides added protection from sun and glare
 - Tint on rear side windows and rear liftgate window
- Acoustic laminated glass
 - Helps keep out traffic and road noises
 - Dampens sounds from the outside to help give you a quiet ride
- Windshield, solar absorbing
- Rainsense™ automatic wipers
 - Turn on automatically when sensors detect varying degrees of precipitation on the windshield
 - The intermittent feature adjusts the speed of the wipers to help keep the windshield clear in a variety of conditions
- Rear intermittent wiper
 - Variable-speed
 - Washer to help keep rear window clear
 - When not in use, the wiper is concealed by the rear spoiler for a seamless appearance
- Manual liftgate
 - Access your cargo area with ease
 - Movable rear window glass on the liftgate
- **Safety**
 - 4-wheel antilock disc brakes
 - Help reduce wheel lockup and maintain steering control during hard braking on most slippery surfaces
 - StabiliTrak, electronic stability control system with traction control
 - Automatically helps enhance control, particularly during emergency maneuvers, by adjusting the brakes and engine torque to help you stay on your intended path
 - Activates when vehicle sensors detect a difference between the driver's intended path and the direction the vehicle is actually travelling
 - Includes Traction Control that detects wheel slippage and applies brake pressure and/or reduces engine power to help the driver maintain control when accelerating on wet or snow-covered roads

- Includes Brake Assist that senses how hard and fast a driver hits the brake pedal and gives extra braking assistance, if required
- Daytime Running Lamps
 - Includes automatic exterior lamp control
- Teen Driver
 - This configurable feature lets you activate customizable vehicle settings associated with a key fob to help encourage better driving behavior¹
 - It can limit certain vehicle features, and automatically turns on certain safety systems if vehicle is equipped¹
 - An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver¹

¹ Safety or driver assistance features are no substitute for the driver's responsibility to operate the vehicle in a safe manner. The driver should remain attentive to traffic, surroundings and road conditions at all times. Visibility, weather, and road conditions may affect feature performance. Read the vehicle's owner's manual for more important feature limitations and information.

- 7 Airbags (requires bucket seats)
 - Frontal airbags for driver and front outboard passenger¹
 - Seat-mounted side-impact airbags for driver and front outboard passenger¹
 - Driver inboard seat-mounted side-impact airbag¹ (requires bucket seats)
 - Head-curtain airbags for front and rear outboard seating positions¹

¹ Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.

- Front outboard Passenger Sensing System for frontal outboard passenger airbag¹
- OnStar® & Chevrolet Connected Services capable
 - Terms and limitations apply. See onstar.com or dealer for details.
- Rear Park Assist
 - When driving in Reverse at low speeds, can provide distance alerts to nearby detected objects behind the vehicle to help you park and avoid objects¹

¹ Safety or driver assistance features are no substitute for the driver's responsibility to operate the vehicle in a safe manner. The driver should remain attentive to traffic, surroundings and road conditions at all times. Visibility, weather, and road conditions may affect feature performance. Read the vehicle's owner's manual for more important feature limitations and information.

- Rear Vision Camera
 - When in Reverse at low speeds, provides you a view of the scene directly behind the vehicle on the Infotainment screen to help you park and avoid nearby objects¹

¹ Safety or driver assistance features are no substitute for the driver's responsibility to operate the vehicle in a safe manner. The driver should remain attentive to traffic, surroundings and road conditions at all times. Visibility, weather, and road conditions may affect feature performance. Read the vehicle's owner's manual for more important feature limitations and information.

- Rear child security door locks
 - When activated, prevents passengers from opening the rear doors from inside the vehicle
 - Allow rear doors to open from outside of the vehicle only

- LATCH System
 - Lower Anchors and Tethers for CHildren system helps make it easy to install and secure a compatible child restraint seat
- Tire Pressure Monitoring System
 - Monitors the pressure in each tire and alerts you if there is a low-pressure condition in one or more of the tires¹
 - Properly inflate tires to help optimize your vehicle's ride, handling and efficiency
- ¹ Does not monitor spare tire.
- Warning tones
 - Include headlamp on, key-in-ignition, driver and right-front passenger seat belt unfasten and turn signal on



Go Further

2019 Expedition XLT MAX

[Have vehicle questions?](#)

Payment

| | |
|------------------------------------|----------|
| Base MSRP ^{S1} | \$57,825 |
| Total of Options ^{S4} | \$8,175 |
| Destination Charges ^{S17} | \$1,395 |
| Acquisition Fee ^{S18} | \$645 |
| Total MSRP ^{S16} | \$68,040 |
| Available Incentives ^{S3} | -\$1,500 |

RCL Customer Cash

Program #50486: For Red Carpet Lease incentives \$1,500.00, take new retail delivery from dealer stock by 09/30/2019. See dealer for complete details.

Amount: \$1,500, Offer Valid: Jul 2, 2019-Sep 30, 2019

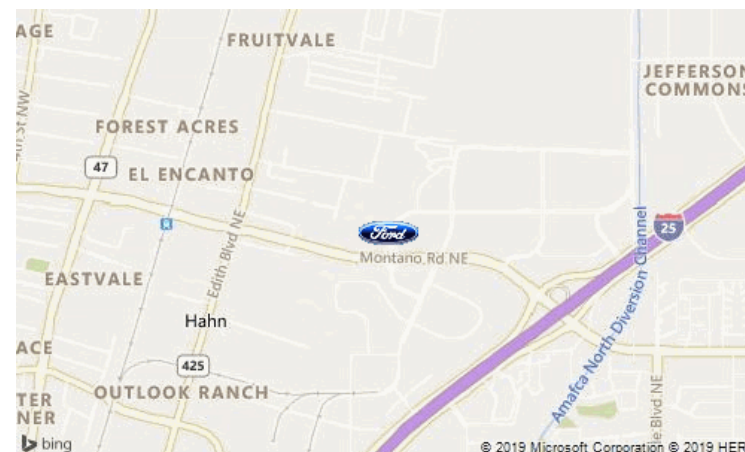
Estimated Net Price^{S5} **\$66,540**

\$673 Monthly Payment^{S6} Lease based on \$6,740 down payment, 36 month term and 10,500 mileage, \$0 trade-in-value



Dealer Information

Power Ford
1101 Montano N.E.
Albuquerque, NM 87107



Showing the nearest Authorized Dealer for the entered zip code

Model

2019 Ford Expedition XLT MAX, 4x4, 3.5L V6 EcoBoost® L Engine, 10-speed Automatic Transmission \$57,825

Paint^{S4}

Oxford White \$0

Powertrain^{S4}

3.5L EcoBoost V6 Engine with Auto Start-Stop Technology
10-Speed Automatic Transmission with SelectShift® Capability
4X4

Packages^{S4}

202A \$5,005



| | |
|--------------------------------|---------|
| Cargo Package | \$285 |
| Heavy Duty Trailer Tow Package | \$1,570 |
| Driver Assistance Package | \$715 |
| Connectivity Package | \$0 |

Exterior^{S4}

| | |
|---|-----|
| 18" Machined Face Aluminum with Magnetic Painted Pockets Wheels | \$0 |
| Hands-Free, Foot-Activated Liftgate | \$0 |
| Power-Folding with Autofold Mirror | \$0 |
| Intelligent Access | \$0 |
| Rain Sensing Wipers | \$0 |
| Remote Start System | \$0 |
| Adaptive Cruise Control with Stop-and-Go | \$0 |
| BLIS (Blind Spot Information System) with Cross-Traffic Alert with Trailer Tow Monitoring | \$0 |
| Lane-Keeping System | \$0 |
| Advanced Security Pack | \$0 |
| Auto High-Beam Headlamp | \$0 |
| 3.73 Electronic Limited Slip Differential Axle | \$0 |

Interior^{S4}

| | |
|---|-----|
| Ebony | \$0 |
| ActiveX™ First and Second Rows Seats | \$0 |
| 40/20/40, Power-Folding Tip-and-Slide, Second Row Seats | \$0 |
| Third Row 60/40 PowerFold Seats | \$0 |



| | |
|--|-----|
| Third Row Smart Charging USB Ports - Two | \$0 |
| Tri-Zone Electronic Temperature Control | \$0 |
| Power-Adjustable Pedals with Memory | \$0 |
| Third Row Powerfold Headrest | \$0 |
| Heated and Ventilated, Front Row Seats | \$0 |
| 10-Way Power Driver and Passenger Seats | \$0 |
| Power Tilt/Telescoping Steering Column with Memory | \$0 |
| Heated Steering Wheel | \$0 |
| Adaptive Cruise Control with Stop-and-Go | \$0 |
| Instrument Panel Cluster | \$0 |
| 110V/150W AC Power Outlet | \$0 |
| Wireless Charging Pad | \$0 |
| Ambient Lighting | \$0 |
| SiriusXM Radio | \$0 |
| SYNC® 3 | \$0 |

Standard Features

Power and Handling

- 3.5L EcoBoost® Engine
- Auto Stop-Start Technology
- Ten-Speed SelectShift® Automatic Transmission
- Battery saver
- 28.3-gallon fuel tank
- ABS with Brake Assist and EBD (Electronic Brakeforce Distribution)
- Rear-Wheel Drive
- Fully boxed frame
- Suspension-Multilink Independent Rear suspension

Interior Features

- Front cloth bucket seats
- Second-row 40/20/40 split bench manual reclining fold-flat seat with CenterSlide®
- Third-row 60/40 split bench fold-flat-to-the-floor seat
- PowerFold® and Power Recline 60/40 third-row seat
- 6-way Power driver's seat with power lumbar and manual recline
- 3rd Row Head Rests-Manually Adjustable
- Single-Zone Electronic Air Temperature Control
- Cabin Particulate Air Filter



- Electronic Power-Assist (EPAS) rack-and-pinion steering
- Front and rear stabilizer bars
- AdvanceTrac[®] with Roll Stability Control[™] (RSC[®])
- Electronic Stability Control
- Non-limited-slip 3.31 rear axle
- Trailer Sway Control
- Terrain Management System[™] (4x4 only)
- Selectable Drive Modes
- Traction Control
- Hill Start Assist and Hill Descent Control[™] (included on 4x4 models only)
- 18-inch Machined-Face Aluminum with Magnetic Painted Pockets
- Underbody-mounted full-size spare tire
- P275/65R18 All-Season Tires (4x2)
- Rear Auxiliary Climate Controls
- SYNC[®] - Enhanced Voice Recognition Communications and Entertainment System
- SiriusXM[®] Radio
- Audio-AM/FM Stereo, MP3 Capable, SiriusXM[®] Radio and Nine (9) Speakers
- Smart-Charging Multimedia USB Ports in Media Hub-Two (2)
- Smart-Charging Multimedia USB Ports, Second Row-Two (2)
- Overhead console with sunglass holder and conversation mirror
- Center Console-Armrest and Large Storage Bin with Lid
- (15) Cupholders
- Analog instrumentation with tachometer and single 4 inch cluster display
- Power door locks and rear-door child-safety locks
- Power windows with one-touch-up/-down driver's window
- Power rear side windows
- Carpeted floor
- Carpeted first- and second-row floor mats
- Cargo Management System
- Cargo Protector
- Cargo Net
- Illuminated Entry System with Courtesy Lamp Delay
- Message Center
- Auto-Dimming Rearview Mirror
- Reverse Sensing System
- Rear View Camera with Backup Assist Grid Lines and Washer
- Powerpoints 12V (4)
- Rotary Gear Shift Dial
- Leather-wrapped manual tilt/telescoping steering wheel with audio controls
- Cruise Control
- Universal Garage Door Opener
- Front Overhead Console Mounted Map Lights
- Rear Cargo Area Light
- Second and Third Row Dome Lights
- Sliding Sun Visors with Illuminated vanity Mirrors (Driver and Passenger)
- Grab Handles-Front Row, Second Row Pillar and Headliner



Mounted

- Coat Hooks (4)- Second Row (2), Third Row (2)
- Push-Button Start
- Truck Apps

Exterior Features

- Intermittent Front and Rear Wipers
- Windshield Wiper De-Icer
- Rear Window Defroster and Washer
- Liftgate with Liftglass-Manual
- Bumpers-Body Color
- Exhaust-Single
- Door Handles-Body Color
- Fog Lamps-Halogen
- Quad-beam reflector headlamps
- Halogen projector-beam Headlamps
- Tail lamps-Incandescent
- Center High-Mounted Stop Lamp (CHMSL)
- Daytime Running Lamps (Configurable)
- Roof-Rack Side Rails-Black
- Running Boards, Platform-Black
- Easy Fuel[®] capless fuel filler
- Body-color lower bodyside cladding and wheel-lip moldings
- Fascia-Painted Body Color
- Bright Chrome grille with Magnetic painted accents
- Class IV Trailer hitch receiver
- Black power adjustable heated mirrors with security approach lamps
- Mirrors, Side View-Manual Fold, Power and Heated Glass, Security Approach Lamps, and Integrated Blind Spot Mirrors
- Body-Color Mirror Caps
- Privacy Glass-Second Row, Third Row, and Liftgate
- Solar-tinted windshield and front door windows
- Windows, Power-Front One-Touch Up/Down Feature
- Integrated blind spot mirrors

Safety

- Dual-stage front airbags
- Three-point safety belts at all seating positions
- Safety Canopy[®] System (Includes Third Row)
- Side-Impact Airbags
- Rear-door child-safety locks
- LATCH (Lower Anchors and Tether Anchors for Children)
- Four-Wheel Disc Brakes with Anti-Lock Brake System
- Individual Tire Pressure Monitoring System (TPMS)

Packages

- Equipment Group 200A



- SOS Post-Crash Alert System™
- SecuriLock® Passive Anti-Theft System
- Remote Keyless Entry System
- Perimeter Alarm
- Personal Safety System™
- SecuriCode™ Keyless Entry Keypad
- MyKey®

Your Configuration: 2019 Ford Expedition XLT MAX, 4x4, 3.5L V6 EcoBoost® L Engine, 10-speed Automatic Transmission
Pricing shown for Zip code 87109 as of August 16, 2019 ^{S2}

Note. Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles.

Disclosures through S18 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.

S1.

Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options.

For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S2.

Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3.

Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4.

The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5. Estimated Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Incentives may vary. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6.

The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly



payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR and term. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Lessee is responsible for \$395 lease Disposition Fee in select states. Not all buyers will qualify for financing or a lease. Contact your local Ford or Lincoln Dealer for details.

S7.

While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8.

Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9.

The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10.

AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11.

EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12.

Towing - Properly equipped.

S13.

For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14. The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price. The Estimated Selling Price shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For Commercial Lease product, upfit amounts are included.

The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Capitalized Cost shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For



Commercial Lease product, upfit amounts are included.

S15. The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Amount Financed is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Selling Price of the vehicle less Down Payment, Available Incentives and Net Trade-in Amount.

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Adjusted Capitalized Cost is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Capitalized Cost less Down Payment, Available Incentives, and Net Trade-in Amount.

S16.

Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

S17.

Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.

S18. Acquisition Fee is a charge paid by the lessee to Ford Credit to help cover the cost of acquiring and servicing the account.

Note2.

For Manufacturer Specific Disclosures See Below

1.

Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2.

EPA-estimated city/hwy mpg. See fueleconomy.gov for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

DISCLOSURES ()

■





2019 RAV4 Limited

Front-Wheel Drive, 2.5L 4-Cyl., 8-Speed Automatic

ESTIMATE PAYMENTS

| | |
|---|----------|
| STARTING MSRP | \$33,650 |
| EXTERIOR COLOR | |
| Blizzard Pearl ¹⁴² | \$395 |
| INTERIOR COLOR | |
| Light Gray SofTex® | \$0 |
| PACKAGES | |
| Entune 3.0 Premium Audio, Limited Tech Package and Dual Pano Moonroof | \$1,805 |
| ACCESSORIES | |
| All-Weather Liner Package ¹²² | \$269 |
| DELIVERY, PROCESSING & HANDLING FEE | \$1,120 |



\$0 (No Cost)¹

TOTAL PRICE (MSRP) (AS BUILT)⁴⁴

\$37,634

Payment Estimator | 2019 RAV4

2019 RAV4 | Limited | RAV4 Limited FWD 2.5L 4-Cyl. | \$37,634 Estimated Price ⓘ

| Estimated Credit Score | Cash Out of Pocket | Term Length | Annual Mileage | Estimated Trade-In Value |
|------------------------|--------------------|-------------|----------------|--------------------------|
| Excellent | \$2,000 | 36 Months | 12,000 | \$0 |

✓ **\$500 Military**

\$249 | 36 months
\$2,999 Due At Signing



36
Months

12,000
Annual Mileage

\$3,125
Amount Due At Signing

Lease for
\$475 /
month

Includes First Monthly Payment, Cash Out of Pocket, and Acquisition Fee. Excludes tax, title, licensing, fees, applicable rebates or cash offers, and security deposit.

Payments may vary based on actual vehicle, model & options selected.

Lease Terms

Payments calculated using this tool are ESTIMATES ONLY and do not include applicable taxes, title, licensing and fees. ACTUAL PRICES AND PAYMENTS MAY BE DIFFERENT. Lease payment calculations are based on term and annual mileage. Available on approved credit to very well qualified customers through Toyota Financial Services and participating Toyota dealers on a new vehicle. Not all customers will qualify.



2019 Highlander Limited Platinum

All-Wheel Drive, 3.5L V6 Engine, 8-Speed Automatic

ESTIMATE PAYMENTS

| | |
|--|----------|
| STARTING MSRP | \$47,510 |
| EXTERIOR COLOR | |
| Blizzard Pearl ¹⁰⁶ | \$425 |
| INTERIOR COLOR | |
| Ash Perforated Leather | \$0 |
| PACKAGES | |
| 50 State Emissions | \$0 |
| ACCESSORIES | |
| All-Weather Floor Liners Package ⁸⁷ | \$269 |
| DELIVERY, PROCESSING & HANDLING FEE | \$1,120 |



\$0 (No Cost)¹

TOTAL PRICE (MSRP) (AS BUILT)⁴⁴

\$49,719

Payment Estimator

2019 Highlander

2019 Highlander | Limited Platinum

Limited AWD 3.5L V6 Direct Shift 8-Speed Automatic with Platinum Package

\$49,719 Estimated Price *i*

| Estimated Credit Score | Cash Out of Pocket | Term Length | Annual Mileage | Estimated Trade-In Value |
|------------------------|--------------------|-------------|----------------|--------------------------|
| Excellent | \$2,000 | 36 Months | 12,000 | \$0 |

✓ **\$3000
Cash Back**



36
Months

12,000
Annual
Mileage

\$3,360
Amount Due At
Signing

Includes First Monthly Payment, Cash Out of Pocket, and Acquisition Fee. Excludes tax, title, licensing, fees, applicable rebates or cash offers, and security deposit.

Lease for
\$710 /
month

Payments may vary based on actual vehicle, model & options selected.

Lease Terms

Payments calculated using this tool are ESTIMATES ONLY and do not include applicable taxes, title, licensing and fees. ACTUAL PRICES AND PAYMENTS MAY BE DIFFERENT. Lease payment calculations are based on term and annual mileage. Available on approved credit to very well qualified customers through Toyota Financial Services and participating Toyota dealers on a new vehicle. Not all customers will qualify.