



*Accelerate Progress for Students*

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DATE: 2/21/2023

RFP NUMBER: 23-063 NMM

RFP TITLE: Interactive LED Panels

ADDENDUM NUMBER: 1

See Question and Answers

Question: Could you provide the quantity that will be purchased in the first year of the 3 year contract that will be issued?

Response: 5000

Question: Questions in regard to the RFP #23-063 NMM

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E. Panels must have a minimum of four (4) -Point Multi-Touch for multiple users to annotate on the screen at one time.

Minimum of 4 points of touch. This is a really low standard on Touch Interactive displays these days. Shouldn't the minimum be more like 10-30 Points of touch to make it more apples to apples for a more current product? Can you give a more current range of touch points?

Response: 20-point touch or 10 dual-touch capabilities and gestures

Question: Questions in regard to the RFP #23-063 NMM

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G. Panel has to connect to computers and accessories with a minimum of three (3) HDMI connections, One (1) LAN Network RJ45, One (1) Stereo Analog Audio Input required, and USB ports.

G. YOU specify 3 (3) HDMI connections. Can you clarify this?

Response: (32 feet) for the length of cables

G. How many USB ports needed? Does it matter if in front or on back of display? Does it need to be USB 3.0, 2.0 or USB-C.

Response: Need minimum of 3 USB A's, Minimum 2 USB C, and 1 USB 3.0

Question: Questions in regard to the RFP #23-063 NMM

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N. Have a high brightness backlit LED panel brightness with a minimum 300 nits.

4. This is pretty low for a classroom environment. This is also a big dollar factor for pricing on displays. Could we get a more definitive answer to range of nits for a classroom environment?

Response: Current classroom environment nits is fine with the current standard of 1000 nits or greater

Question: How many 75" units will be purchased during the contract period?

Response: That is to be determined

Question: How many 75"-90" units will be purchased during the contract period?

Response: There will be minimal purchases of 90" displays estimate of 100 the rest will be 75" displays

There are ~1784 units in classrooms that are under a 5 year mark it could be possible that not many schools will choose to purchase these as they will be coming out of the schools budget and not Educational Technology

Question: Do we have to provide one installation cost for both 75" and 75"-90" panels or can we provide separate costs for each?

Response: Installation will be the set up of the mobile carts one cost is preferable

Question: What make and model of interactive panels do you currently have in your classrooms?

Response: Displays range from 2001 Promethean boards and Panels to current and ViewSonic View boards with in the last 5 to 6 years

Question: How many classrooms have equipment that needs to be removed?

Response: Most

Question: Will all units be delivered to a singular location or to each individual site?

Response: Delivered to multiple sites and classrooms

Question: Will all units be ordered on a single PO or multiple?

Response: Maximum of 3 purchase orders

Question: Can you provide a list of locations where work will be performed?

Response: That is to be determined

Question: Will all panels be mounted on carts?

Response: Yes

Question: Please confirm the tax exemption status of APS.

Response: We are tax exempt for the panels but not the installation because that is a service.

Question: Do you anticipate multiple vendor awards?

Response: That is to be determined based on the evaluation of proposals received. APS reserves the right to award to one or multiple vendors.

Question: We carry multiple lines of panel displays, do you recommend responding with pricing for multiple lines or just one recommended line?

Response: Recommend responding with the two current Panels in place, ViewSonic and Promethean

Question: Can you share approximately how many panels are purchased annually if it is not listed in the RFP?

Response: After the large purchase I anticipate 100 or fewer per year within the next 5 years

Question: We support managed services in all technologies Copiers, IT services and computer related products, security, AV

Is a monthly amount per panel anything you will give consideration to that covers A-Z for a 5 year period in an alternate bid?

Response: No

**ACKNOWLEDGE ADDENDUM WITH SUBMITTED PROPOSAL:**

**Addenda not signed and returned may consider the RFP non-responsive and may be rejected.**

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**COMPANY/FIRM NAME**

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**SIGNATURE**

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**DATE**