



ADDENDUM #1
ITB NO. 1012-0-2022/LD
PURCHASE & INSTALLATION OF INTERACTIVE FLAT PANELS (IFP)

DATE: 3/31/22

The purpose of this addendum is to provide clarification to vendor questions, and include a Revised Bid Schedule:

- 1. Question:** What quantity of Interactive Flat Panels does the district estimate purchasing under this contract?
Answer: 150-300 per year
- 2. Question:** Approximately how many Interactive Flat Panels did the district purchase last year?
Answer: 150
- 3. Question:** Without the ability to predict future lead times, when would the District request the start of installations?
Answer: Installations should begin, no later than July 1, 2022.
- 4. Question:** How many total classrooms in the district have aging technology in which failure will require a replacement display?
Answer: Varies
- 5. Question:** What is the average failure rate for month during the school year?
Answer: Average 12 per month, plus projects
- 6. Question:** Section 6.2, Does the current rate of failure occur on the average 5 per day / 25 per week?
Answer: 7-15 per month
- 7. Question:** How many after hour emergency calls do you normally have, and what is the nature of those calls?
Answer: Minimal after hour emergency calls. If installation issues occur, a phone call to lead may be needed.
- 8. Question:** Will the installations be at the same school or various school sites per day? per week?
Answer: Could be at multiple school sites per day/week, but we typically group conducive installations together if not an emergency.
- 9. Question:** To maximize efficiency of AV installation teams, will there also be "pre-emptive" installations in classrooms that have not yet failed while performing installation at the same site(s) for failing AVB?
Answer: Possibly, based on "projects" for aging equipment, or these projects may be established on their own install schedule, based on needs.
- 10. Question:** Section 5.3, Will the installation of interactive flat panels (and deinstallation of existing classroom technology) be done during normal business hours of 7:00am and 4:00pm.
Answer: Installations will start after student dismissal, 1:50-3pm (depending on school site).



- 11. Question:** Section 5.7, What is the frequency of blanket purchase orders? Will the amount of the blanket purchase order be in an amount large enough to order ahead and stay ahead of lead times?
- Answer:** Three per year, PO's typically fall between \$200,000.00 and \$500,000.00.
- 12. Question:** Is bid bond mandatory for submission?
- Answer:** Bid Bond is not required.
- 13. Question:** Is proof of registration with the Division of Corporations for the State of Florida required with the submission of the proposal?
- Answer:** Please refer to Section 5.1-Qualifications of Bidders
- 14. Question:** Is Siemon Company Certified Installer (CI) certification required with submission?
- Answer:** Yes, needs to be Siemon Certified Installer. Refer to Section 5.1-Qualifications of Bidders.
- 15. Question:** Are you accepting order manufacturers except for Boxlight? There are a number of brands whose base models offer a better classroom solution than the best Boxlight model?
- Answer:** Please refer to Section 5.4 Brand Name Specific.
- 16. Question:** Can we offer multiple brands by duplicating the "Schedule of Prices" sheet?
- Answer:** No, refer to Section 5.4 Brand Name Specific.
- 17. Question:** What is your preferred warranty period?
- Answer:** Please refer to Section 6.9 Warranty.
- 18. Question:** Where do we enter cost for mounting hardware and cables?
- Answer:** See attached revised schedule of prices. Group A1 was missing the Boxlight Procolor 75" 4k Panel, which has been added to revised bid schedule.
- 19. Question:** Section 6.4, Unnatural global conditions persist such that price increases and/or delays may cause the need for each party to hold each other harmless. World events and subsequent results affect global supplies, industry pricing as well as the cost and ability to transport equipment and supplies?
- Answer:** This statement is clear. No question to address.
- 20. Question:** Wall plate: state that "The Awarded Bidder will be responsible for determining where existing infrastructure (wall outlets (data and power), wall plate covers, conduit, etc. can be reused or if new infrastructure is needed at the teacher/presentation and IFP wall plate locations Will a pre-installation site visit to each location be granted to ensure that all hardware and material will be available for each installation. How will these site visits be accommodated during the learning day (potentially for multiple sites?)
- Answer:** MCSD Team can provide pictures of locations and provide information if power/network needs to be installed, or, awarded Contractor/supervisor and Project manager or designee on an as needed basis can schedule a time to meet at the job site after student dismissal, to review scope prior to issuance of work order.



21. Question: Section IX, Section 27 41 00 Can we disregard the contractors language AV items other than for “interactive and wall mounted screens”, or do we provide pricing for ceiling mounted projectors, flat screen TVs, document cameras, sound distribution amplifiers and DVD recorders?

Answer: No pricing is needed for ceiling mounted projectors, flat screen TVs, document cameras, sound distribution amplifiers and DVD recorders.

All other terms and conditions of this ITB remain unchanged.

This Addendum shall be considered an integral part of the ITB and Contract Documents and this Addendum must be signed and returned with your submittal **by 2:00 p.m. on April 13, 2022**, and acceptance on the Bid Form designated in Section 7.2. Failure to comply may result in disqualification of your bid submittal.

Lenora S. Darden

Lenora Darden, MCPP, CPPB, CPSM
Purchasing Supervisor

Acknowledgement is hereby made of Addendum #1 to ITB# 1012-0-2022: Purchase & Installation of Interactive Flat Panels.

Authorized Signature

Firm

Printed, Title

Date

Email Address



REVISED SCHEDULE OF PRICES

Award is based on the lowest responsive responsible bidder's Overall Grand Total for Groups A & B only, including, all profit and overhead, travel means, incidentals, supervision, equipment, tools, materials, cleanup and other means to successfully complete the services herein.

GROUP A1				
75" panel, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 75" 4K Panel	\$	\$
2	300	Monoprice 50ft HDMI	\$	\$
3	300	BalanceBox Tensioned Wall Mount (400-90-Martin)	\$	\$
4	300	BalanceBox VESA Adapter (400-90-Martin)	\$	\$
5	300	10ft Monoprice HDMI	\$	\$
6	300	HP DisplayPort to HDMI Adapter	\$	\$
7	300	BalanceBox Floor Supports	\$	\$
8	300	Cables2Go USB Superbooster Extender	\$	\$
Group A1 - Total (Item #'s 1 + 8 =)				\$
GROUP A2				
75" Panel, includes Over the Rail mount and floor support, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 75" 4K Panel	\$	\$
2	300	Monoprice 50ft HDMI	\$	\$
3	300	BalanceBox Tensioned Wall Mount (400-90-Martin)	\$	\$
4	300	BalanceBox VESA Adapter (400-90-Martin)	\$	\$
5	300	10ft Monoprice HDMI	\$	\$
6	300	HP DisplayPort to HDMI Adapter	\$	\$
7	300	BalanceBox Floor Supports	\$	\$
8	300	Cables2Go USB Superbooster Extender	\$	\$
9	300	Diversitrack TV Mount	\$	\$
Group A2 - Total (Item #'s 1 + 9 =)				\$



GROUP A3				
A3 - 75" panel, includes Over the Rail mount and floor support, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 75" 4K Panel	\$	\$
2	300	Monoprice 50ft HDMI	\$	\$
3	300	BalanceBox Tensioned Wall Mount (400-90-Martin)	\$	\$
4	300	BalanceBox VESA Adapter (400-90-Martin)	\$	\$
5	300	10ft Monoprice HDMI	\$	\$
6	300	HP DisplayPort to HDMI Adapter	\$	\$
7	300	BalanceBox Floor Supports	\$	\$
8	300	Cables2Go USB Superbooster Extender	\$	\$
9	300	Chief Over-the-Rail Mounts	\$	\$
Group A3 - Total (Item #'s 1 + 9 =)				\$
GROUP A4				
New Classroom getting Mobile Unit with 75" panel, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 75" 4K Panel	\$	\$
2	300	15ft Cables2Go Network Cable	\$	\$
3	300	BalanceBox Mobile Stand (400-90-MOB-MARTIN)	\$	\$
4	300	BalanceBox Tensioned Wall Mount (400-90-MOB-MARTIN)	\$	\$
5	300	BalanceBox VESA Adapter (400-90-MOB-MARTIN)	\$	\$
6	300	16.4ft Cables2Go USB Cable	\$	\$
7	300	HP DisplayPort to HDMI Adapter	\$	\$
8	300	15ft Monoprice HDMI Cable	\$	\$
Group A4 - Total (Item #'s 1 + 8 =)				\$



GROUP A5				
New Classroom getting Mobile Unit with 86" panel, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 86" 4K Panel	\$	\$
2	300	15ft Cables2Go Network Cable	\$	\$
3	300	BalanceBox Mobile Stand (400-90-MOB-MARTIN)	\$	\$
4	300	BalanceBox Tensioned Wall Mount (400-90-MOB-MARTIN)	\$	\$
5	300	BalanceBox VESA Adapter (400-90-MOB-MARTIN)	\$	\$
6	300	16.4ft Cables2Go USB Cable	\$	\$
7	300	HP DisplayPort to HDMI Adapter	\$	\$
8	300	15ft Monoprice HDMI Cable	\$	\$
Group A2 - Total (Item #'s 1 + 8 =)				\$
GROUP A6				
86" panel, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 86" 4K Panel	\$	\$
2	300	Monoprice 50ft HDMI	\$	\$
3	300	BalanceBox Tensioned Wall Mount (400-90-Martin)	\$	\$
4	300	BalanceBox VESA Adapter (400-90-Martin)	\$	\$
5	300	10ft Monoprice HDMI	\$	\$
6	300	HP DisplayPort to HDMI Adapter	\$	\$
7	300	BalanceBox Floor Supports	\$	\$
8	300	Cables2Go USB Superbooster Extender	\$	\$
Group A6 - Total (Item #'s 1 + 8 =)				\$



GROUP A7				
86" panel, includes Over the Rail mount and floor support, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 86" 4K Panel	\$	\$
2	300	Monoprice 50ft HDMI	\$	\$
3	300	BalanceBox Tensioned Wall Mount (400-90-Martin)	\$	\$
4	300	BalanceBox VESA Adapter (400-90-Martin)	\$	\$
5	300	10ft Monoprice HDMI	\$	\$
6	300	HP DisplayPort to HDMI Adapter	\$	\$
7	300	BalanceBox Floor Supports	\$	\$
8	300	Cables2Go USB Superbooster Extender	\$	\$
9	300	Diversitrack TV Mount	\$	\$
Group A7 - Total (Item #'s 1 + 9 =)				\$
GROUP A8				
86" panel, includes Over the Rail mount and floor support, no removal of old equipment				
Item#	Qty	Description	Unit Price	Annual Total
1	300	Boxlight ProColor 86" 4K Panel	\$	\$
2	300	Monoprice 50ft HDMI	\$	\$
3	300	BalanceBox Tensioned Wall Mount (400-90-Martin)	\$	\$
4	300	BalanceBox VESA Adapter (400-90-Martin)	\$	\$
5	300	10ft Monoprice HDMI	\$	\$
6	300	HP DisplayPort to HDMI Adapter	\$	\$
7	300	BalanceBox Floor Supports	\$	\$
8	300	Cables2Go USB Superbooster Extender	\$	\$
9	300	Chief Over-the-Rail Mounts	\$	\$
Group A8 - Total (Item #'s 1 + 9 =)				\$



GROUP B - Labor				
Item#	Qty	Description	Unit Price Per Panel	Annual Total
B1	300	De-Installation	\$	\$
B2	300	installation	\$	\$
Group B - Total				\$
If you are not the successful bidder awarded as primary provider, would you accept serving as the secondary (backup) provider, with the same terms as conditions as your bid? <input type="checkbox"/> Yes <input type="checkbox"/> No				
Overall Grand Total (A + B=)				\$
GROUP C - Repair Parts & Labor				
Hourly Labor Rate for Repairs				\$
20% Mark Up of Cost for Parts& Materials				

ALL LINE ITEMS MUST ADD UP TO THE TOTAL COST OF THAT SECTION AND TOTAL COST OF THE BID SUBMITTAL

Submitted on this _____ day of _____, 2022.

a. (If an individual, partnership, or non-incorporated organization)

Signature of BIDDER

By

b. (If a corporation)

(Affix Seal)

Signature of BIDDER

By

Attested By Secretary

Incorporated under the laws of the State of Florida.

BID PRICES WITHOUT THE MANUAL SIGNATURE OF AN AUTHORIZED AGENT OF THE BIDDER SHALL BE REJECTED AS NON-RESPONSIVE, NON-CONFORMING AND INELGIBLE FOR AWARD.



CERTIFICATE
(For Partnership)

I HEREBY CERTIFY that a meeting of the partners of _____, a Partnership under the laws of the State of _____ held on _____, 2021, the following resolution was duly passed and adopted:

"RESOLVED, that _____ as _____ of the Partnership, is hereby authorized to execute the Bid Form dated _____, 20____, between the Martin County School District, Florida, and this Partnership, and that the execution thereof, attested by the _____ of the Partnership be the official act and deed of this Partnership."

I further certify that said resolution is now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this _____ day of _____, 2022.

Signature

Title

STATE OF FLORIDA

COUNTY OF _____

Sworn to and subscribed before me on this _____ day of _____, 2022 by _____ who is personally known to me or who has presented the following type of identification:

_____.

Signature of Notary Public, State of Florida

Notary seal (stamped in black ink)

OR

Printed, typed or stamped name of Notary and Commission Number



CERTIFICATE
(For Corporation)

I HEREBY CERTIFY that a meeting of the Board of Directors of _____, a corporation under the laws of the State of _____ held on _____, 2022, the following resolution was duly passed and adopted:

"RESOLVED, that _____, as _____ of the Corporation, is hereby authorized to execute the Bid Form dated _____, 20____, between the Martin County School District, Florida, and this Corporation, and that the execution thereof, attested by the Secretary of the Corporation and with corporate seal affixed, shall be the official act and deed of this Corporation".

I further certify that said resolution is now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this ____ day of _____, 2022.

Secretary

STATE OF FLORIDA

COUNTY OF _____

Sworn to and subscribed before me on this ____ day of _____, 2022 by _____ who is personally known to me or who has presented the following type of identification: _____.

Signature of Notary Public, State of Florida

Notary seal (stamped in black ink)
OR
Printed, typed or stamped name of Notary and
Commission Number