



# ANDERSON COUNTY GOVERNMENT SOLE SOURCE & EXCLUSIVE RIGHTS AND LICENSE JUSTIFICATION FORM

**SUBMIT WITH REQUISITION TO PURCHASING DEPARTMENT**

DATE: 12/18/24

**CHECK ONE:**

- Sole Source** – Product or service(s) is only available from a single vendor or supplier.
- Exclusive Rights & License** – Vendor holds exclusive patents and/or license for this product. An Exclusive Rights letter with current date must accompany this request.
- Upgrade or renewal to an existing software system** – Provide information regarding current software system.

Requisition Number: 77110/77111 Requisition Amount: \$ 89,272.37

Vendor Name: SIMFORMATION LLC

Vendor Address: 316 SW Washington St. Suite 300 Peoria, IL 61602

Vendor Telephone #: 309-670-3200

Requesting Department: CTE

Requesting Official: Kelly Myers

**JUSTIFICATION FOR THE REQUEST**

**What is the function of this product or service?  
Why is it needed? What makes it unique?**

**This information will be used to approve or deny the purchase. PLEASE BE SPECIFIC. ATTACH MEMO IF ADDITIONAL SPACE IS NEEDED. Sole Source purchases that exceed the bid threshold will be noticed on vendor registry for 10 business days prior to purchase approval.**

Simformation has the only Caterpillar controls and software to simulate excavations. This directly aligns with partnership with Stravers Equipment and other industry partners.

**NOTE:** We use the Google test to search for comparable products or services. If found, it is **NOT** considered a sole source product or service.



Simformotion™ LLC is the licensee for Cat® Simulators for Caterpillar Inc.

316 SW Washington Street, Suite 300 Peoria, IL 61602 USA

T + (309) 670-3200 F 309-263-0127 Tax ID 36-4643456 www.simformotion.com

CUSTOMER		SHIP TO	
Anderson County Career and Technical Center 140 Maverick Circle Clinton, TN 37716 + (865) 457-4205		Anderson County Career and Technical Center 140 Maverick Circle Clinton, TN 37716 + (865) 457-4205	
<b>Quote Date</b>	11/21/2024	<b>Currency</b>	USD
<b>Account Manager</b>	Nate Hurn	<b>Payment Term</b>	PrePay
		<b>Shipping Method</b>	Real Time Shipping Method

Item Name	Qty	Item Description	Sales Price	Disc	Net Price	Ext Price
G4-EXC-CMM3	1	Excavator Simulator System on 120v Motion Level 1 Training	\$ 80,875.53	20.00%	\$ 64,700.42	\$ 64,700.42
G4-AEXC-BNDL	1	Adv. Excavator Bundle Level 2 Training	\$ 11,211.19	20.00%	\$ 8,968.95	\$ 8,968.95
G4-AEXC-VR	1	Adv. Excavator VR Edition	\$ 6,996.12	10.00%	\$ 6,296.51	\$ 6,296.51
G4-MBL-KIT-M	1	Simulator Mobility Kit- For Motion	\$ 1,771.50	7.00%	\$ 1,647.50	\$ 1,647.50
SSC-EXC	1	SimScholars™ 1 Yr. Curriculum Subscription Excavator Curriculum (\$1998/Yr. Renewal)	\$ 0.00	.00%	\$ 0.00	\$ 0.00
SSC-AEXC-BNDL	1	SimScholars™ 1 Yr. Curriculum Subscription Adv. Excavator Bundle (\$1998/Yr. Renewal)	\$ 0.00	.00%	\$ 0.00	\$ 0.00
SPPT36	1	Technical Support 3 Yr. Subscription (\$725/Yr. Renewal)	\$ 0.00	.00%	\$ 0.00	\$ 0.00
LBR0014	1	Installation & Training II: Learning to get the Most out of Your Simulator	\$ 5,740.83	.00%	\$ 5,740.83	\$ 5,740.83

<b>Sub Total</b>	<b>\$ 87,354.21</b>
<b>Freight</b>	<b>\$ 1,918.16</b>
<b>Other Name</b>	<b>\$ 0.00</b>
<b>Estimated Sales Tax</b>	<b>\$ 0.00</b>
<b>Due Total</b>	<b>\$ 89,272.37</b>
<b>Credit</b>	<b>\$ 0.00</b>
<b>Payments</b>	<b>\$ 0.00</b>
<b>Balance</b>	<b>\$ 89,272.37</b>

#### NOTES

Note: Organizations that qualify for Tax Exempt Status must provide Simformotion LLC with appropriate exemption documentation before ordering or all applicable taxes will be applied to the Sales Order.

Note: On-site installation and training schedule is based on trainer availability and global travel alerts/warnings (where applicable). Discuss any questions about installation and training with your Account Manager.

These items are controlled by the U.S. government and authorized for export only to the country of ultimate destination for use by the ultimate consignee or end-user(s) herein identified. They may not be resold transferred, or otherwise disposed of, to any other country or to any person other than the authorized ultimate consignee or end-user(s), either in their original form or after being incorporated into other items, without first obtaining approval from the U.S. government or as otherwise authorized by U.S. law and regulations.

Simformotion LLC's Terms & Conditions of sale apply. Prices listed here are good for 30 days from date. International Terms of Sale: CIP ( All overseas taxes and import fees are the responsibility of the purchaser. )

**Acceptance of Quote or Sales Order is subject to our standard terms & conditions of sale located:**

**<http://catsimulators.com/customer-service/>**

**Simformotion : Confidential Yellow**



January 4, 2024

Simformotion™ LLC  
A Licensee for Cat® Simulators for  
Caterpillar Inc.

316 SW Washington St., Suite 300  
Peoria, IL 61602

Simformotion LLC (dba Cat Simulators) is the sole distributor of Cat Simulators. There are no other distributors of Cat Simulators. Since 2009, Simformotion has been licensed to produce Cat branded simulators. Under the licensing agreement, Caterpillar provides machine technical data, engineering specifications, audio recordings of machine sounds and subject-matter experts for realism and training content. Simformotion brings superior software and hardware development, production and 24x7 support to its customers.

Cat Simulators has the following unique capabilities that no other simulator providers offer:

- The expertise from the worldwide leader in heavy equipment in development
- Caterpillar OEM controls
- Convertible application with the chassis to be used with various applications in the Forestry, Construction or Mining industries.
  - The conversion kits available for the full simulator chassis include the applications of Track Feller Buncher, FM Log Loader, Medium Track Type Tractor, Advanced Dozer, Larger Track Type Tractor, Small Wheel Loader, Large Wheel Loader, Mining Truck, Off Highway Truck, Underground Load Haul Dump, Electric Rope Shovel, Hydraulic Excavator, Advanced Construction Excavator, Motor Grader, Articulated Truck, Backhoe.
- SimLite family of simulators
- SimScholars Curriculum training
- Multiple monitor configurations
- Optional Virtual Reality capability for select simulators
- Motion system with 3-Degrees of Freedom
- Mobility module that allows for ease of transport
- SimU Campus
  - Records reporting software that tracks the progress of the operator
  - Benchmarks set by Caterpillar expert operators with ability to customize benchmarks to fit the need of the instructor/operator
- Live, US based, support department available 24x7x365

Caterpillar is committed to helping customers get the most efficiency, production and longevity from their machines. That begins with well-trained operators who know how to use and maintain machines correctly. Operators trained using Cat Simulators can learn and master machine applications and techniques faster than with traditional methods of training.

Caterpillar and Simformotion are dedicated to developing the most realistic training simulators on the market. Cat Simulators are sold in countries around the world to train heavy equipment operators efficiently, effectively and safely. Organizations considering the purchase of heavy equipment simulators should consider the benefits and value of Cat Simulators.



March 5, 2024

To Whom It May Concern:

This letter is to confirm that Simformation LLC may purchase directly from approved Caterpillar suppliers. Caterpillar has selected Simformation as the Cat® Simulators Licensee and under that licensing arrangement they will develop and distribute Caterpillar branded simulator products.

For questions or further information please contact Nick Striegel, Cat® Simulators Program Manager.

Sincerely,

A handwritten signature in black ink, appearing to read "Nick Striegel".

Nick Striegel  
Program Manager – Cat Simulators  
Caterpillar Inc.  
5801 N. Smith Rd.  
Edwards, Illinois 61528  
Phone: 309.494.1492  
Email: [striegel\\_nicholas\\_j@cat.com](mailto:striegel_nicholas_j@cat.com)



April 26, 2024

Re: Caterpillar Inc. and Simformotion™ LLC Agreement for Cat® Simulators

Dear Customer,

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Sincerely,

A handwritten signature in black ink, appearing to read "Nick Striegel". The signature is fluid and cursive.

Nick Striegel  
Operator Curriculum & Simulator Program Manager  
Caterpillar Inc.  
5801 N. Smith Rd.  
Edwards, Illinois 61528  
Phone: 309.494.1492  
Email: [striegel\\_nicholas\\_j@cat.com](mailto:striegel_nicholas_j@cat.com)