

Prepared for: E'licia Chaverest, Assistant Director, Alabama A&M
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2023 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 345



Client Proposal

Prepared by:
Date: 07/27/2023

2023 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		



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Assistant Director, Alabama A&M

Prepared by: Logan Emerson

07/27/2023

W2B

Woody Anderson Ford | 2500 Jordan Lane Huntsville Alabama | 358161012

Base Vehicle Price (W2B)



Packages

600A

Order Code 600A

N/C

Includes:

- Engine: 6.8L 2V DEVCT NA PFI V8 Gas

- Transmission: TorqShift-G 10-Speed Automatic

Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and offroad.

- Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.

- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.

Powertrain

99A

Engine: 6.8L 2V DEVCT NA PFI V8

Included

Gas

44F

Transmission: TorqShift-G 10-Speed

Included

Automatic

Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.

X4M

Electronic-Locking w/4.30 Axle Ratio

68U

F-250 >10K GVWR Package

Included

Wheels & Tires

TCW

Tires: LT275/65Rx20E BSW A/T

N/C

Spare may not be the same as road tire.

642

Wheels: 20" Dark Carbonized Gray

Painted Aluminum

High-gloss. Includes matte black hub covers/center ornaments.

Seats & Seat Trim

1

Cloth 40/20/40 Split Bench Seat

Included

Includes center armrest, cupholder, storage and driver's side manual lumbar.

Other Options

160WB

160" Wheelbase

STD

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As Configured Vehicle (cont'd)

Code	Description	MSR P
PAINT	Monotone Paint Application	STD
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> <i>Includes:</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i>	Included
17S	STX Appearance Package <i>Includes STX fender vent badge and upgraded interior door panels.</i> <i>Includes:</i> - 360-Degree Camera Package <i>Includes wired auxiliary trailer camera compatibility.</i> - 360-Degree Camera System <i>Includes picture in picture capability.</i> - BLIS w/Cross-Traffic Alert <i>Includes trailer coverage.</i> - LED Center High-Mounted Stop Lamp (CHMSL) Camera <i>Includes LED center high-mounted stop lamp (CHMSL).</i> - Rear Parking Sensors <i>Includes reverse sensing system with reverse brake assist.</i> - Automatic High Beam - Pre-Collision Assist <i>Includes Automatic Emergency Braking (AEB) and forward collision warning.</i> - F-250 >10K GVWR Package - BoxLink <i>Includes 4 premium locking cleats and interface brackets.</i> - Body-Color Front Bumper - Body-Color Rear Bumper - Cloth 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Color-Coordinated Full Carpet w/Floor Mats - LED Box Lighting <i>Includes LED Center High-Mounted Stop Lamp (CHMSL).</i> - LED Fog Lamps <i>Includes LED reflector lamps.</i> - Painted Grille	
874	360-Degree Camera Package <i>Includes wired auxiliary trailer camera compatibility.</i> <i>Includes:</i> - 360-Degree Camera System <i>Includes picture in picture capability.</i> - BLIS w/Cross-Traffic Alert <i>Includes trailer coverage.</i> - LED Center High-Mounted Stop Lamp (CHMSL) Camera <i>Includes LED center high-mounted stop lamp (CHMSL).</i> - Rear Parking Sensors <i>Includes reverse sensing system with reverse brake assist.</i>	Included

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67E

250 Amp Alternator (Gas)

\$85.00

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Code	Description	MSRP
66L	LED Box Lighting <i>Includes LED Center High-Mounted Stop Lamp (CHMSL).</i>	Included
18B	Platform Running Boards	
435	Power-Sliding Rear-Window w/Defrost	
924	Privacy Glass	
43C	120V/400W Outlet <i>Includes 1 in-dash mounted outlet.</i>	
66S	Upfitter Switches (6) <i>Located in overhead console.</i>	

Fleet OptionsFleet Customer Powertrain Limited
Warranty

N/C

Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

**WARANT
Emissions**

425

50-State Emissions System

STD

Exterior Color

Z1_01

Oxford White

N/C

Interior Color

1S_06

Medium Dark Slate w/Cloth 40/20/40
Split Bench Seat

N/C

Upfit Options

BEDCOVR

TRIFOLD BED COVER

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MAT

Bed Mat



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As Configured Vehicle (cont'd)

Code	Description	MSRP
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SUBTOTAL

Destination Charge

TOTAL

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Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price

Options

Colors

\$0.00

Upfitting

Fleet Discount

\$0.00

Fuel Charge

\$0.00

Destination Charge

Subtotal

Pre-Tax Adjustments

Description

MSRP

Woody Anderson Ford Discount

Fleet Discount

Subtotal

Post-Tax Adjustments

Description

MSRP

Alabama Title app

Subtotal

Total

Customer Signature

Acceptance Date

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