



3088 NAPIER AVENUE □ MACON □ GEORGIA □ 478-746-6193

JOE H PINKERTON, JR. OWNER
CELL 478-256-5529
FAX 478-743-5957
P O BOX 2405
MACON, GA. 31203
joep@audioeng.mgacoxmail.com

November 14, 2016

Marshall Stenson
Bibb County Board of Education

Re: Information needed for Hikvision Upgrade

Dear Sir:

We are pleased to quote you on the following to upgrade your Hikvision Cameras. You will need the following equipment and quantities.

IVMS-5200 Professional Video surveillance base license with 4 camera licenses, includes the following functions:
Live view and playback, PTZ control, Control client, Web client and Mobile Client support; E-map support
Alarm center etc.

IVMS-5200-P-BI-B Business intelligence base license, includes functions:
Transaction Data Analysis; People county analysis: Retail traffic analysis functions, etc.

IVMS-5200-P-C Video surveillance camera license

You will need the following quantities with the following prices.

IVMS-5200 base package	1 each	@	\$867.53	\$867.53
IVMS-5200-P-BI-B business intelligence base package	10 each	@	\$159.46	\$1,549.60
IVMS-5200-P-C video surveillance camera license	2000 each	@	\$25.00	\$50,000.00
			Total	\$52,462.13

Thank you for the opportunity to quote you on this project. We look forward to working with you.

Sincerely,

Audio Engineering

Joe H. Pinkerton, Jr.

Joe H Pinkerton, Jr.
JHPjr/rm

January 6, 2017

Attn:
Marshell Stenson
Bibb County Board of Education
Maintenance and Operations
4580 Cavalier Drive
Macon, GA 31211
marshell.stenson@bcsdk12.net

Re: Information needed for Hikvision Upgrade

Dear Sir,

This letter is to confirm that Hikvision is the manufacturer of the iVMS-5200p central management software and is the exclusive provider for North America. Audio Engineering is the Authorized Reseller for the Southeast Region of iVMS-5200.

If you have any questions, do not hesitate to contact us

Thank you,

Larry Druien

Thanks
Larry

Larry Druien
Regional Sales Manager National Accounts
Southeast: GA-FL-NC-SC-AL-MS
Hikvision USA
larry.druien@Hikvision.com