



every child  
is capable of  
greatness

**Great Minds Quote**

Date	May 20, 2021	Quote Number	00160719
Expiration Date Prepared By	Wendy Zuber	Contact Name	Kim Towe
Email	wendy.zuber@greatminds.org	Phone	(865) 463-8631
		Email	ktowe@acs.ac
Bill to Name	Anderson County Schools	Ship to Name	Anderson County Schools
Bill To	Anderson County Finance Director Rm. 210 Courthouse 100 N. Main St Clinton, TN 37716	Ship To	101 S MAIN ST STE 504  CLINTON, TN 37716

**Payments to Great Minds PBC:**

Tax ID: 26-0876000

**Submit payment via Wire/ACH:**

ABA #055003298 Account #0200351104  
EagleBank 7815 Woodmont Ave. Bethesda, MD 20814  
Beneficiary: Great Minds PBC

**Phone:** 202.223.1854

**Email:** ordertracking@greatminds.org

**Payment via check:**

P.O. Box 200283  
Pittsburgh, PA 15251-0283

Geodes - Print	ISBN	Quantity	Special Price	Total Price
Grade Multiple				
Geodes Level 1: Print Classroom Kit (20) SP	978-1-64497-400-1	9.00	\$3,399.40	\$30,594.60
Geodes Level 2: Print Classroom Kit (20) SP	978-1-64497-408-7	9.00	\$3,399.40	\$30,594.60

Print	\$66,510.00
Solution Subtotal	\$66,510.00
Discount	(\$5,320.80)
Shipping and Handling	\$4,655.70
<b>*Pre-Tax Solution Total</b>	<b>\$65,844.90</b>
Estimated S&H Tax	\$0.00
<b>Total Solution:</b>	<b>\$65,844.90</b>



**GREAT  
MINDS**

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July 1, 2021

Dear Customer:

This letter confirms that Great Minds PBC and its affiliates (collectively referred to as, “Great Minds”) and Wilson Language Training® collaborated to create a collection of accessible, knowledge-building books for emerging and developing readers. This collection, known as Geodes®, was developed under a collaborative agreement between Great Minds and Wilson Language Training, whereby Great Minds is the sole and exclusive owner of Geodes, and Great Minds and Wilson Language Training are the exclusive dual-source providers of Geodes.

Please direct any questions to [sales@greatminds.org](mailto:sales@greatminds.org).

Sincerely,



Lynne Munson  
President & CEO

Great Minds PBC  
55 M Street, SE, Suite 340  
Washington, DC 20003  
202 223 1854

[greatminds.org](http://greatminds.org)





ANDERSON COUNTY GOVERNMENT
SOLE SOURCE & EXCLUSIVE RIGHTS
AND LICENSE JUSTIFICATION FORM

SUBMIT WITH REQUISITION TO PURCHASING DEPARTMENT

DATE: 9/27/21

CHECK ONE:

- [X] Sole Source - Product or service(s) is only available from a single vendor or supplier.
[ ] Exclusive Rights & License - Vendor holds exclusive patents and/or license for this product.
[ ] Upgrade or renewal to an existing software system - Provide information regarding current software system.

Requisition Number: 53037 Requisition Amount: \$ 65,844.90

Vendor Name: Great Minds PBC

Vendor Address: 55 M Street, SE, Suite 340

Vendor Telephone #: (202) 223-1854

Requesting Department: Anderson County Schools Special Ed.

Requesting Official: Crystie Hogue

JUSTIFICATION FOR THE REQUEST

What is the function of this product or service?
Why is it needed? What makes it unique?

This information will be used to approve or deny the purchase. PLEASE BE SPECIFIC.
ATTACH MEMO IF ADDITIONAL SPACE IS NEEDED. Sole Source purchases that exceed the bid threshold will be
noticed on vendor registry for 10 business days prior to purchase approval.

Please see attached

NOTE: We use the Google test to search for comparable products or services. If found, it is NOT
considered a sole source product or service.

Geodes are decodable based readers that are aligned with the district's curriculum, Witt and Wisdom, based on the Wilson Foundations scope and sequence ( which is also a research based approved intervention program for special education students that our district utilizes) that allow students to experience the joy of building deep knowledge with each unit.

*Kim Towe*