

RFP NO: 17-18-04P – LCPS/E-RATE CATEGORY TWO TECHNOLOGY INFRASTRUCTURE UPGRADE

AMENDMENT ONE: ISSUED MARCH 01, 2018 TO CORRECT, CLARIFY, AND RESPOND TO QUESTIONS GENERATED FROM PROSPECTIVE VENDORS. THIS AMENDMENT ALSO PROVIDES INFORMATION TO ASSIST PROSPECTIVE VENDORS IN COMPLETING A THOROUGH PROPOSAL PACKAGE FOR EVALUATION.

1. For the ISR4ks being installed at each school
  - Are the current voice routers configured in CUCM as MGCP, H323, or SIP devices?
    - **Current voice routers are configured in CUCM as H.323 Gateways**
  - At each school are all phones configured for SRST or just the main office?
    - **Some schools are configured SRST, but we want SRST at all locations.**
  - Should services be provided for configuration of the new voice gateways in CUCM, or will LCPS handle that portion of the installation?
    - **As part of the Turnkey approach of the RFP, the vendor is to configure all new equipment in their proposal, including the voice gateways into CUCM.**
2. For the Wireless LAN Controller replacement
  - Should services be provided to visit each school and verify that all access points have moved over to the new WLCs or will LCPS handle that portion of the installation?
    - **Vendor is to verify all access points are operational on the new WLCs.**
3. For the BE7M-M4-K9
  - Is CAB-N5K6a-NA the correct plug, or C13-C14 recessed receptacle?
    - **CAB-9K12A-NA should be the correct cable needed.**
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4. For the Nexus 7706 pair
  - Are full installation and configuration services desired for these switches?
    - **As part of the Turnkey approach of the RFP, the vendor is to configure all new equipment in their proposal.**
  - Will they be installed in the same building?
    - **Yes, they are to be installed in the main data center.**
  - Will they be configured as a VPC domain?
    - **Yes, VPC domain configuration is desired as part of the install.**
  - How many virtual device contexts will be setup on each 7706?
    - **Expectancy is capability of having 4 VDC per N7K.**
  - What is their intended usage?
    - **Replace existing 6509-E**
  - Can you provide a network diagram for the current environment?
    - **Not at this time**
  - Can you provide a network diagram showing how the new Nexus 7k's and 9k's will be deployed?
    - **Not at this time**
  - What routing protocols will these switches run?

- **As part of the Turnkey approach of the RFP, the vendor is to configure all new equipment in their proposal.**
  
- How many neighbors/peers for each protocol?
  - **As part of the Turnkey approach of the RFP, the vendor is to configure all new equipment in their proposal.**
  
- What are the design requirements for the OTV/LISP licenses, and the FabricPath licenses?
  - **As part of the Turnkey approach of the RFP, the vendor is to configure/design all new equipment in their proposal.**
  
- 5. For the nexus 93180YC-EX bundles
  - Are for installation and configuration services desired for these switches?
    - **As part of the Turnkey approach of the RFP, the vendor is to configure all new equipment in their proposal.**
  - Will these 93180YC-EX's be installed in the same building?
    - **Yes, they are to be installed in the main data center.**
  - **Will they be configured as in VPC domains?**
    - **Yes, VPC domain configuration is desired as part of the install.**
  - What is their intended usage?
    - **Top of Rack switches**
  
- 6. For the ASR1001-X
  - What is the ASR1001-X replacing? What services are configured on the existing device?
    - **Add for resiliency**
  
- 7. For the firepower appliances
  - What devices are the firepower appliances replacing?
    - **Upgrade existing firepower appliance**
  - For each device being replaced, what services is it running today?
    - **IDS/IPS**
  - What are the design requirements for the Firepower 4150 pair's deployment?
    - **As part of the Turnkey approach of the RFP, the vendor is to configure/design all new equipment in their proposal.**
  
  - What are the design requirements for the Firepower 2110's deployment?
    - **As part of the Turnkey approach of the RFP, the vendor is to configure/design all new equipment in their proposal.**

8. EXHIBIT 1: Does any existing equipment already purchased or on premise not noted in the BoM need to be considered for management

■ **“NOT AT THIS TIME, THIS QUESTION AND FOLLOW-ON STATEMENTS WILL BE FURTHER DETERMINED UPON AWARD WITH THE SUCCESSFUL VENDOR BY THE TECHNOLOGY DIRECTOR.” OTHERWISE, PROVIDE COST AS INDICATED ON EXHIBIT 1.**

- Access Points
- Network equipment that is staying/not being refreshed as part of this RFP
- Voice applications/phones not noted on the BoM.
- If Yes, please provide details on those items that need to be included in the Managed Services Support cost and Contract.
  - Quantity
  - Model/Make
  - Device Type

9. OFFERORs QUALIFICATIONS: Please clarify, page 6 states “Provide a reference list of 4 existing K 12 E-Rate customers and the nature of the products and services delivered.”

■ **This provision only request a list of four k12 schools that were E-rate clients and the nature of the services. The following question ask for project references and details of the project when work was completed.**

9a. However, the Project References on page 36 “Provide detailed information on three (3) relevant projects the Offeror has performed that can be used for references.”

■ **Project References**

**Provide detailed information on three (3) relevant projects the Offeror has performed that can be used for references. Expand on the information provided in the previous section to give details on individual projects. Furnish this material in a clearly marked appendix to the Offeror’s response to this RFP.**

9b. Which reference requirements are correct?

■ **All references are required as per provided comments.**

10. PROPOSAL FORMAT AND QUANTITY OF PROPOSAL TO SUBMIT PAGE 11:

- All proposals must be typewritten or printed sheet faces of text and/or graphic material on standard 8 1/2" x 11" paper (larger paper, 11" x 17", is permissible for charts, spreadsheets, etc.) and placed in a three (3) binder with labels identifying each section.
- One original Technical and one original Cost proposal. One Jump/USB for Technical and One Jump/USB for the Cost Proposal. Must be Appropriately labeled.

Submit one (1) printed, signed, and dated original Proposal, clearly marked "Original". Two (2) separate USB Jump Drives. One (1) Jump Drive labeled Volume I Technical Proposal Response and Volume II - Cost Proposal. The required quantity of copies must be submitted to Procurement Manager and the location specified herein on or before the closing date and time for receipt for proposals for a proposal to be considered responsive to this RFP.

10a. Is the vendor allowed to provide an Attachment for any relevant additional content?

■ 2.9.5. Other Value Added Services (5 points)

Offerors are encouraged to thoroughly describe any other consulting or value-added services they feel may contribute to the success of a project. These should be identified and listed separate from the response to the Technical Approach.

10b. Will the Attachment(s) be counted as part of the 35 pages?

- The number of pages for Proposal materials excluding mandatory pages such as the Letter of Transmittal, Table of Contents, and Attachments, shall not exceed thirty-five (35) (*pages shall be sequentially numbered*) excluding Attachments C through G stated in paragraph 2.6 below.

11. On exhibit 1 (excel sheet) on the bottom, it ask for "service total". Can you please explain what this means?

- Exhibit 1 entitled TIEPL consists of the list of technology components and equipment items required to upgrade the existing infrastructure. Since this is a turnkey project, prospective contractors must consider all their cost in completing this project. This should and/or may include labor, types of services, and/or professional services, etc., if necessary for turnkey completion of this project. Attachment G shall be used as the separate breakdown of these costs to validate the line item cost for services identified on Exhibit 1.

11a. Is this the total for professional services and everything from attachment G: volume 2?

- **Yes, the TEIPL shall include a turnkey cost for required disciplines, hourly rates, overtime, travel In accordance with the RFP:, per diem, and reimbursable expenses, for all disciplines that correlate with services requested. Profit and overhead shall be incorporated into the hourly rates. Vendor shall use attachment G to breakdown the cost by various fees, unit rates, and/or mileage, etc.**

12. Attachment A – Intent to Respond Form: Conveys the incorrect date and time **of January 2<sup>th</sup>, 2018 at the close of business, 5:00 PM MST.** The correct date and time is **February 27<sup>th</sup>, 2018 at 2:00 p.m.** Although the correct date and time is indicated on the schedule of events and referenced in paragraph 2.8.3. The return of the Intent to Respond form with the January date will be assumed the February date is acknowledged and/or a return email indicating an intent to respond shall be acceptable. INo correction to the date/time on form is necessary when returning the form.

13. As a reminder, use the acknowledgment of the amendment form and to be conscious of the RFP due date and time.

**NOTE: THIS IS THE LAST ITEM AND NO FURTHER MATTERS ARE DISCUSSED IN AMENDMENT ONE.**

Will A. Manning, CPPO/CPO

Director of Purchasing

Las Cruces Public Schools

505 S. Main Street, Ste., 249

Las Cruces, NM 88001

Bus. Ph. (575) 527-5846

Email: [wmanning@lcps.net](mailto:wmanning@lcps.net)

Webpage: <http://lcps.k12.nm.us/departments/finance/purchasing/>