

Invitation for Bid

Solicitation Number: 21-22-19 Date Issued: 3/4/2022 Procurement Officer: Shannon Blanton Phone: (864) 594-6167 Email Address: SRBlanton@spart7.org

DESCRIPTION: RFP#21-22-19 Surveillance Camera Acquisition & Installation

The Term "Offer" Means Your "Bid" or "Proposal". Your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

| SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES: |   |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
| Attn: Shannon Blanton<br>P. O. Box 970                         | PHYSICAL ADDRESS:<br>Spartanburg School District Seven<br>Attn: Shannon Blanton<br>610 Dupre Drive<br>Spartanburg, SC 29307 |  |  |  |  |  |  |

SUBMIT OFFER BY: March 23, 2022, 2:00 PM

QUESTIONS MUST BE RECEIVED BY: March 15, 2022, before 10:00 AM (please direct questions to Shannon Blanton at SRBlanton@spart7.org)

NUMBER OF COPIES TO BE SUBMITTED: One marked "Original" and 3 marked "Copy" without pricing information

| CONFERENCE TYPE: (Optional) Walk through | LOCATION: Cleveland Academy of Leadership |
|--|---|
| DATE & TIME: March 15, 2022 @ 3:30 PM    | 151 Franklin Street                       |
|  | Spartanburg, SC 29303                     |

AWARD & The award, this solicitation, any amendments, and any related notices will be posted at the AMENDMENTS following web address: http://spartanburg7.org/resources/procurement/

You must submit a signed copy of this form with your offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold your offer open for a minimum of thirty (30) calendar days after the opening date.

| NAME OF OFFEROR<br>(full legal name of business submitting the offer) |                      | Any award issued will be issued to, and the contract will be formed with,<br>the entity identified as the Offeror. The entity named as the offeror<br>must be a single and distinct legal entity. Do not use the name of a<br>branch office or a division of a larger entity if the branch or division is<br>not a separate legal entity, i.e., a separate corporation, partnership,<br>sole proprietorship, etc. |  |  |  |  |
|---|----------------------|---|--|--|--|--|
| AUTHORIZED SIGNATURE  |                      | TAXPAYER IDENTIFICATION NO.   |  |  |  |  |
| (Person must be authorized to submit binding offer to co<br>Offeror.) | ontract on behalf of | (See "Taxpayer Identification Number" provision)  |  |  |  |  |
| TITLE   |                      |   |  |  |  |  |
| (business title of person signing above)                              |                      |   |  |  |  |  |
| PRINTED NAME  | DATE SIGNED          | STATE OF INCORPORATION  |  |  |  |  |
| (printed name of person signing above)                                |                      | (If you are a corporation, identify the state of incorporation.)  |  |  |  |  |
| OFFEROR'S TYPE OF ENTITY: (Check o                                    | ne)                  |   |  |  |  |  |
| Sole Proprietorship   | Partnership          | Other   |  |  |  |  |
| Corporate entity (not tax-exempt)                                     | Corporation (tax     | -exempt) Government entity (federal, state, or local)   |  |  |  |  |

\_\_\_ Corporation (tax-exempt) \_\_\_\_ Government entity (federal, state, or local)

| HOME OFFICI<br>principal place o | E ADDRESS (Add<br>f business)        | ress for offeror's h | nome office /           | NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.)              |                         |                 |                         |  |  |
|----------------------------------|--------------------------------------|----------------------|-------------------------|---|-------------------------|-----------------|-------------------------|--|--|
|                                  |                                      |                      |                         | Area Code - Number - Extension Facsimile  |                         |                 |                         |  |  |
|                                  | DRESS (Address t                     | o which paymonts     | will be sent )          |   | ORESS (Address to w     | hich nurchaco o | rders will be cent)     |  |  |
|                                  | Address same as<br>Address same as   |                      |                         | Order Address same as Home Office Address<br>Order Address same as Notice Address ( <b>check only one</b> ) |                         |                 |                         |  |  |
|                                  | GMENT OF AME<br>ledges receipt of an |                      |                         | nendment numl   | per and its date of iss | ue.             |                         |  |  |
| Amendment No.                    | Amendment Issue<br>Date              | Amendment No.        | Amendment Issue<br>Date | Amendment No. Amendment Issue Date Amendment No. Amen   |                         |                 | Amendment Issue<br>Date |  |  |
|                                  |                                      |                      |                         |   |                         |                 |                         |  |  |
| DISCOUNT FO<br>PROMPT PAY        |                                      | Calendar Days (%     | ) 20 Calend             | ar Days (%)   | 30 Calendar Days        | (%)             | Calendar Days (%)       |  |  |
| MINORITY PA                      | RTICIPATION                          |                      |                         |   |                         |                 |                         |  |  |
| Are you a Sout                   | h Carolina Certifie                  | ed Minority Vend     | lor? Yes                | No  |                         |                 |                         |  |  |
| If yes, South Ca                 | arolina Certificatio                 | on #                 |                         |   |                         |                 |                         |  |  |

Spartanburg School District Seven is seeking a responsive and responsible vendor to provide a competitive **sealed bid** for Surveillance Camera Acquisition and Installation Services.

All bidders must submit one (1) "Original" bid and three (3) marked "Copy" without pricing information.

# Bids will be accepted until 2:00 PM on March 23, 2022.

At that time, each bid will be opened and the bidders name read aloud. No other information will be shared at this time.

# LATE BID PACKAGES WILL NOT BE ACCEPTED UNDER ANY CIRCUMSTANCES.

Sealed bids must be delivered to and marked on outside of package with bid name & number:

Spartanburg School District Seven Attn: Procurement Department 610 Dupre Drive Spartanburg, SC 29307

### "Surveillance Cameras (RFP#21-22-19)"

Sealed bid packages <u>must</u> include completed copies of page 1 (signed), 2, Bid Sheet, Minority Participation Form (if applicable), Business Profile & References; as well as all requirements found herein.

All questions must be addressed to Shannon Blanton (864-594-6167), SRBlanton@spart7.org and must be received by March 15, 2022, before 10:00 A.M.

#### **GENERAL TERMS & CONDITIONS**

This solicitation does not commit the District to award a contract, to pay any costs incurred in the preparation of proposals/bids or to procure any goods or services.

Spartanburg School District Seven's Procurement Code and Regulations govern and supersede any and all documents, proposals and policies, whether stated or implied.

The District assumes no responsibility for the delivery of any solicitation, addendum, solicitation response, or any other such correspondence by the US Postal Service, electronic transmission, facsimile, or any other method.

Unit Prices: Unit prices will prevail over extended prices unless otherwise stated in the bid invitation.

**Delivery:** Delivery must be FOB destination freight prepaid unless otherwise specified herein. Cost of delivery will be included in unit prices.

**Bidder/Offeror Qualifications:** Bidders/proposers must, upon request of the School District, furnish satisfactory evidence of their ability to furnish products or services in accordance with the terms and conditions of these specifications. The School District reserves the right to make the final determination as to the bidders' ability to provide the products or services requested herein.

Addenda: Addenda shall be issued prior to the RFP/IFB submittal date and time for the purposes of

modifying or interpreting the proposal instructions through additions, deletions, clarifications, or corrections. At the discretion of the District, if it becomes necessary to revise or clarify any part of this RFP/RFB, an addendum will be posted under **"Available Solicitations"** at <a href="http://spartanburg7.org/procurement">http://spartanburg7.org/procurement</a>. Because this RFP/IFB is posted electronically, the Owner may not be aware of all potential proposers, particularly those that attained a copy from this web site or other unknown sources. It is the proposer's responsibility to check this web site periodically to determine if any addenda have been issued. Any addenda issued by the District shall become a formal part of this proposal. Addenda shall be forwarded to all potential offerors who are known by the District to have received a complete copy of the RFP/IFB. No addenda shall be issued later than three (3) days prior to the RFP/IFB submittal date except to a) withdraw the RFQ/IFB or IFB/RFP solicitation, or b) to postpone the RFP/IFB submittal date and time. The District, Procurement Officer, or other District employee, shall not be legally bound by any amendment or interpretation that is not in writing.

**Quote/Proposal/Bid as Offer to Contract:** By submitting your Quote/Proposal/Bid, you are offering to enter into a contract with the District. Without further action by either party, a binding contract shall result upon final award. Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. Any offer may be submitted by one legal entity; joint proposals are not allowed. The Offeror agrees to be governed by the terms and conditions as set forth in this document. Any proposal/bid containing variations from the terms and conditions set forth herein may, at the sole discretion of the District, render such proposal/bid non-responsive.

**Background Checks:** As a minimum, the Contractor shall obtain a complete South Carolina statewide criminal background investigation for all individuals and employees performing work or services for Contractor or any other entities such as subcontractors, sub-sub-contractors, and consultants who will perform work or a service on this project. In the event that the individual being investigated is from out of state, the criminal background investigation shall be broadened to include their home state, as well as the state of South Carolina as outlined above. The company providing such information must be recognized by local law enforcement agency as qualified to do so. In addition, the Contractor shall check employees against the National Database of Registered Sex Offenders. Any individual that is registered as a sex offender will not be permitted on school property.

All costs associated with these criminal background checks are the responsibility of the contractor.

The Contractor shall be responsible and liable for the conduct and actions of their employees and all individuals working under them.

Any individual with the following criminal convictions or pending charges will not be permitted on any school project or property.

- 1. Rape or Criminal Sexual Conduct
- 2. Child Molestation or Abuse
- 3. Any Sexually Oriented Crime
- 4. Drugs: Felony use, possession or distribution.

- 5. Violent crimes
- 6. Robbery
- 7. Felony

Any individual with a prior conviction or pending charges contained in the aforementioned list will not be permitted on the Project Site or the District's property.

The District may, at any time, request verification of criminal background investigation for any employee or subcontractor on school property.

**Clarifications:** The District reserves the right, at any time after opening and prior to award, to request from any Bidder clarification, address technical questions, or to seek or provide other information regarding the Bidder's proposal. Such a process may be used for such purposes as providing an opportunity for the Bidder to clarify his bid/proposal in order to assure mutual understanding and/or aid in determinations of responsiveness or responsibility.

**Confidentiality:** Ownership of all data, material and documentation originated and prepared pursuant to this RFP/IFB shall belong exclusively to the District and be subject to public inspection in accordance with the Freedom of Information Act. However, commercial and/or financial information which is confidential or privileged included in bids/proposals will not be disclosed if such information has been identified by the firm as confidential. All firms who wish to have selected information in their bids/proposals remain confidential must visibly mark as "Confidential" each page of the bid/proposal they consider to contain proprietary information.

Submitting Confidential Information: (An overview is available at www.procurement.sc.gov) For every document Offeror submits in response to or with regard to this solicitation or request, Offeror must separately mark with the word "CONFIDENTIAL" every page, or portion thereof, that Offeror contends contains information that is exempt from public disclosure because it is either (a) a trade secret as defined in Section 30-4-40(a)(1), or (b) privileged and confidential. as that phrase is used in Section 11-35-410. For every document Offeror submits in response to or with regard to this solicitation or request, Offeror must separately mark with the words "TRADE SECRET" every page, or portion thereof, that Offeror contends contains a trade secret as that term is defined by Section 39-8-20 of the Trade Secrets Act. For every document Offeror submits in response to or with regard to this solicitation or request, Offeror must separately mark with the word "PROTECTED" every page, or portion thereof, that Offeror contends is protected by Section 11-35-1810. All markings must be conspicuous; use color, bold, underlining, or some other method in order to conspicuously distinguish the mark from the other text. Do not mark your entire response (bid, proposal, quote, etc.) as confidential, trade secret, or protected. If your response, or any part thereof, is improperly marked as confidential or trade secret or protected, the State may, in its sole discretion, determine it nonresponsive. If only portions of a page are subject to some protection, do not mark the entire page. By submitting a response to this solicitation or request, Offeror (1) agrees to the public disclosure of every page of every document regarding this solicitation or request that was submitted at any time prior to entering into a contract (including, but not limited to, documents contained in a response, documents submitted to clarify a response, and documents submitted during negotiations), unless the page is conspicuously marked "TRADE SECRET" or "CONFIDENTIAL" or "PROTECTED", (2) agrees that any information not marked, as required by these bidding instructions, as a "Trade Secret" is not a trade secret as defined by the Trade Secrets Act, and (3) agrees that, notwithstanding any claims or markings otherwise, any prices, commissions, discounts, or other financial figures used to determine the award, as well as the final contract amount, are subject to public disclosure. In determining whether to release documents, the State will detrimentally rely on Offeror's marking of documents, as required by these bidding instructions, as being either "Confidential" or "Trade Secret" or "PROTECTED". By submitting a response, Offeror agrees to defend, indemnify and hold harmless Spartanburg School District Seven, its Board Members, Administrators and Employees, from every claim, demand, loss, expense, cost, damage or injury, including attorney's fees, arising out of or resulting from withholding information by the District that Offeror marked as "confidential" or "trade secret" or "PROTECTED". (All references to S.C. Code of Laws.) [02-2A125-21.

If confidential information is contained in your offer, submit one (1) "Redacted Copy" along with the "Original" or if a disk or flash drive is required with your offer, the "Original" and the "Redacted Copy" must be placed on the disk or flash drive.

**Bidder/Offeror Responsibility:** The Bidder/Proposer alone will be held solely responsible to the District for performance of all Bidder obligations under any contract resulting from their bid/proposal.

**Correction of Errors on the Proposal/Bid Form:** All prices and notations should be printed in ink or typewritten. Errors should be crossed out, corrections entered and initialed by the person signing the bid/proposal. Erasures or use of typewriter correction fluid may be cause for rejection. No bid/proposal shall be altered or amended after specified time for opening.

**Quote/Proposal/Bid Expenses:** The District or any of its representatives shall not be held responsible for any expenses incurred in the preparation or subsequent presentation of the vendor's response to this solicitation.

**Subcontracting:** The District requires advance notification of any and all subcontracting and the ability to approve or deny the use of proposed subcontractors. If any part of the work covered by this bid is to be subcontracted, the Bidder shall identify the subcontracting organization and the contractual arrangements made therewith. The District must approve all subcontractors. The successful Bidder will also furnish the corporate or company name and the names of any subcontractors engaged by the Bidder. If at the time of the proposal, it is the intent of the Bidder to subcontract any part of the work, the area(s) to be subcontracted should be detailed in the bid. The subcontractor's qualifications to perform along with three references must be submitted.

**Unlawful Acts:** The District interprets a signed proposal/bid as signifying that the accompanying bid/proposal is not the result of, or affected by, any unlawful act of collusion with any other person or company engaged in the same line of business or commerce, or any other fraudulent act punishable under the state of South Carolina or United States laws.

**Withdrawal of Bid/Proposal Response:** A bid/proposal response cannot be withdrawn after it is filed, unless the respondent makes a written request to the Purchasing Agent prior to the last date and time set for receipt of the bid/proposal responses. If the District fails to accept the response or award a contract within 60 (sixty) days after the bid/proposal opening date, the respondent must inform the District, in writing, that they do not wish for their response to continue to be considered.

**District or School Regulations:** The vendor(s) and his representatives shall follow all applicable regulations while on District property, including the NO SMOKING, no weapons, and drug-free policies. The District has a district-wide NO TOBACCO policy. No work shall interfere with school activities or environments unless an authorized employee for that location gives permission.

**Drug-free Workplace:** By signing and submitting a bid/proposal, a Bidder is certifying that it will comply with all requirements of the South Carolina Drug-Free Workplace Act, Section 44-107-10 through 44-107-90, S.C. Code Ann, (1976) and as amended.

**Equal Opportunity:** The successful firm agrees not to refuse to hire, discharge, promote, demote, or to otherwise discriminate in matters of compensation against any person otherwise qualified solely because of race, creed, sex, national origin, ancestry or physical handicap.

**Governing Laws:** All proposal documents submitted in response to this solicitation are governed under the laws of the State of South Carolina.

**Qualifications/Responsible:** To be eligible for award of a contract, a prospective contractor must be responsible. In evaluating an Offeror's responsibility, the District's Standards of Responsibility and information from any other source may be considered. An Offeror must, upon request of the District, furnish satisfactory evidence of its ability to meet all contractual requirements. Unreasonable failure to supply information promptly in connection with a responsibility inquiry may be grounds for determining that you are ineligible to receive an award.

#### Responsiveness/Improper Offers:

(a) Bid as Specified. Offers for supplies or services other than those specified will not be considered unless authorized by the Solicitation.

(b) Multiple Offers. Offerors may submit more than one Offer, provided that each Offer has significant differences other than price. Each separate Offer must satisfy all Solicitation requirements. If this solicitation is an Invitation for Bids, each separate offer must be submitted as a separate document. If this solicitation is a Request for Proposals, multiple offers may be submitted as one document, provided that you clearly differentiate between each offer and you submit a separate cost proposal for each offer, if applicable.

(c) Responsiveness. Any Offer which fails to conform to the material requirements of the Solicitation may be rejected as non-responsive. Offers which impose conditions that modify material requirements of the Solicitation may be rejected. If a fixed price is required, an Offer will be rejected if the total possible cost to the District cannot be determined. Offerors will not be given an opportunity to correct any material nonconformity. Any deficiency resulting from a minor informality may be cured or waived at the sole discretion of the Procurement Officer.

(d) Price Reasonableness: Any offer may be rejected if the Procurement Officer determines in writing that it is unreasonable as to price.

(e) Unbalanced Bidding. The District may reject an Offer as non-responsive if the prices bid are materially unbalanced between line items or sub-line items. A bid is materially unbalanced when it is based on prices significantly less than cost for some work and prices which are significantly overstated in relation to cost for other work, and if there is a reasonable doubt that the bid will result in the lowest overall cost to the District even though it may be the low evaluated bid, or if it is so unbalanced as to be tantamount to allowing an advance payment.

**Tax Credit for Subcontracting with Minority Firms:** Pursuant to Section 12-6-3350, taxpayers, who utilize certified minority subcontractors, may take a tax credit equal to 4% of the payments they make to said subcontractors. The payments claimed must be based on work performed directly for a South Carolina state contract. The credit is capped at \$50,000 per year or the total tax liability; whichever is lesser. The taxpayer is eligible to claim the credit for 10 consecutive taxable years beginning with the taxable year in which the credit is first claimed. There is no carry forward of unused credits. The credit may be claimed on Form TC-2, "Minority Business Credit." A copy of the subcontractor's certificate from the Governor's Office of Small and Minority Business (OSMBA) is to be attached to the contractor's subcontractor. Questions regarding the tax credit and how to file are to be referred to: SC Department of Revenue, Research and Review, Phone: (803) 898-5786, Fax: (803) 898-5888. The subcontractor must be certificates are issued to subcontractors upon successful completion of the certification process. Questions regarding subcontractor certifications are to be referred to: Governor's Office of Small and Minority Business Assistance (OSMBA). Certificates are issued to subcontractors upon successful completion of the certification process. Questions regarding subcontractor certifications are to be referred to: Governor's Office of Small and Minority Business Assistance, Phone (803) 734-0657, Fax (803) 734-2498.

**Illegal Immigration:** By submitting an offer, Contractor certifies that it will comply with the applicable requirements of Title 8, Chapter 14 of the South Carolina Code of Laws (originally enacted as Section 3 of the South Carolina Illegal Immigration Reform Act, 2008 S.C. Act No. 280) and agrees to provide upon request any documentation required to establish either: (a) the applicability of Title 8, Chapter 14 to Contractor and any subcontractors or sub-subcontractors; or (b) the compliance with Title 8, Chapter 14 by Contractor and any subcontractor or sub-subcontractor. Pursuant to Section 8-14-60, "A person who knowingly makes or files any false, fictitious, or fraudulent document, statement, or report pursuant to this chapter is guilty of a felony, and, upon conviction, must be fined within the discretion of the court or imprisoned for not more than five years, or both." Contractor agrees to include in any contracts with its subcontractors language requiring the subcontractors to (a) comply with the applicable requirements of Title 8, Chapter 14, and (b) include in any contracts with the sub-subcontractors language requiring the subcontractor to comply with the applicable requirements of Title 8, Chapter 14.

**Indemnification:** The vendor(s) shall agree to hold the District harmless and to indemnify the District from every expense, liability, or any payment arising out of or through injury (including death) to any person(s) or damage to any property of any location in which work is located arising out of or suffered through any act or omission of the vendor(s).

**Interpretations:** If any questions arise from this solicitation, respondents must contact the District's Purchasing Department. Any response to the respondent's request for interpretation of documents will be made by addendum if the Purchasing Department believes the interpretation is not clear in the proposal document. The District will not be responsible for any other explanation or interpretations.

**Non-Appropriations:** Any contract entered into by the District or its departments, employees or agents resulting from this bid/ proposal will be subject to cancellation without damages or further obligation when funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period or appropriated year.

**Right to Protest:** Any prospective Bidder/Offeror or subcontractor who is aggrieved in connection with the solicitation of a contract shall protest to the Procurement Officer within **fifteen days** of the date of issuance of the Invitation for

Bid/Proposal or other solicitation documents whichever is applicable or any amendment thereto, if the amendment is at issue.

**Authorization and Acceptance:** The proposal/bid must be signed by an authorized individual who may bind the Offeror to these services in accordance with the requirements contained in this RFP/IFB. The proposal/bid must contain a statement to the effect that your proposal/bid is firm for a period of sixty (60) days from the proposal/bid due date or longer if so required by the District.

**Rejection/Cancellation:** The District reserves the right, to accept or reject, in part or in entirety, any or all bids/proposals, to negotiate with all qualified bidders/proposers and to cancel in part or in entirety this solicitation if it is in the best interest of the District. Further, the District reserves the right to waive any or all informalities or technicalities in order to serve the best interest of the District.

**Ethics Act**: By submitting an Offer, you certify that you are in compliance with South Carolina's Ethics, Government Accountability, and Campaign Reform Act of 1991, as amended. The following statutes require special attention: (a) Offering, giving, soliciting, or receiving anything of value to influence action of public employee Section 8-13-790, (b) Recovery of kickbacks Section 8-13-790, (c) Offering, soliciting, or receiving money for advice or assistance of public official Section 8-13-720, (d) Use or disclosure of confidential information Section 8-13-725, and (e) Persons hired to assist in the preparation of specifications or evaluation of bids Section 8-13-1150.

**Iran Divestment Act of 2014:** By submission of this bid/proposal, each bidder/proposer and each person signing on behalf of any bidder/proposer certifies, and in the case of a joint bid/proposal each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder/proposer is not on the list created pursuant to Section 11-57-310 (South Carolina Code of Laws).

**Open Trade Representation:** By submitting an Offer, Offeror represents that Offeror is not currently engaged in the boycott of a person or entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300. (02-2A083-1)

**Open Trade:** During the contract term, including any renewals or extensions, Contractor will not engage in the boycott of a person or an entity in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300. (07-7A053-1)

**Qualifications as to Experience and Years in Business:** The Procurement Officer may, in his or her discretion, consider (a) the experience of a predecessor firm or of a firm's key personnel which was obtained prior to the date offeror was established, and/or (b) any subcontractor proposed by offeror.

**Negotiations/Amendments:** The Procurement Officer may elect to make an award without conducting negotiations. However, he/she may elect to negotiate the pricing or the general scope of work with the low bidder or the highest ranked offeror or subsequently ranked offerors as long as the solicitation is not materially changed. Additionally, it is recognized that the School District is a fluid and changing environment and that these changes can include the addition or closing of schools and/or properties, and the offering of new, unforeseen or improved products and/or services generally covered under the overall scope or intent of this solicitation. The contract formed under the award of this solicitation may therefore be mutually amended to include or exclude certain products or services whether a service, product or service and product award was initially issued. This can be accomplished by mutual acknowledgement in written form including email, and this will modify this solicitation and the contract issued pursuant to it.

**Posting of Award**: Notice of Award or Intent to Award will be posted in the Procurement Office of the District Office located at 610 Dupre Drive, Spartanburg, SC 29302.

# **GENERAL CONDITIONS:**

- **1. Default:** In case of default of the contractor, the School District reserves the right to purchase any or all items in default in the open market, charging the contractor with any additional costs. The defaulting contractor shall not be considered a responsible bidder until the assessed charge has been satisfied.
- 2. Non-Appropriations: Any contract entered into by the School District or other entities resulting from this Request for Proposal/Bid shall be subject to cancellation without damages or further obligation when funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period or appropriated year.
- 3. Force Majeure: The contractor shall not be liable for any excess cost if the failure to perform the contract arises out of causes beyond the control and without the fault or negligence of the contractor. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather; but in every case, the failure to perform must be beyond the control and without the fault or negligence of the contractor. If the failure to perform is caused by default of a subcontractor, and if such default arises out of causes beyond the control of both the contractor and subcontractor, and without the fault or negligence of either of them, the contractor shall not be liable for excess costs for failure to perform, unless the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the contractor to meet the required delivery time schedule.
- 4. Save Harmless: The successful bidder/proposer shall indemnify and save harmless the School District, from all suits or claims of any character brought by reason of infringing on any patent, trade mark or copyright infringement or claim based upon the Bidder's use of material furnished to the Bidder by the School District.
- 5. Publicity Releases: Contractor agrees not to refer to award of this contract in commercial advertising in such a manner as to state or imply that the products or services provided are endorsed or preferred by the School District.
- 6. Quality of Products: Unless otherwise indicated in this RFP/RFB/IFB, it is understood and agreed that any item offered or shipped on this proposal/bid shall be new and in first class condition, that all containers shall be new and suitable for storage or shipment, and that prices include standard commercial packaging.
- 7. Certified/Registered/Authorized Partner, Dealer, Reseller or Installer of Manufacturer or Brand: Vendor, contractor or offeror must be a verifiable authorized representative of any product specified herein, and by submitting an offer attests to that fact. The District reserves the right to verify this with manufacturer or brand and may deem any offeror not in compliance as non-responsive.
- 8. Brand Name Specifications: Brand names shall be used at times as part of the specifications to establish a desired level of quality and performance. Alternative brands of comparable quality may be proposed provided the brand name, model number, etc., is clearly indicated in the RFP/RFB/IFB. However, the School District reserves the right to insist upon the specified name brands.
- 9. S. C. Law Clause: Upon award of a contract under this bid/proposal, the person, partnership, association, or corporation to whom the award is made must comply with the laws of South Carolina which require such person or entity to be authorized and/or licensed to do business in this State. By submission of this signed bid/proposal, the bidder agrees to subject himself to the jurisdiction and process of the courts of the State of South Carolina as to all matters and disputes arising or to arise under the contract and the performance thereof, including any questions as to the liability for taxes, licenses, or fees levied by the State.
- **10. Termination:** Subject to the provisions below, the contract may be terminated for any reason by the Purchasing Department providing a 30-day advance notice in writing to the contractor.
  - A. <u>Termination for Convenience:</u> In the event that this contract is terminated or canceled upon request and for the convenience of the School District without the thirty (30) days advance written notice, then the School District may negotiate termination costs, if applicable.
  - B. <u>Termination for Cause:</u> Termination by the School District for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any, shall not

apply. The thirty- (30) days advance notice requirement is waived and the default provision in this proposal shall apply. (See General Conditions No. 1)

- **11. Assignment:** No contract or its provisions may be assigned, sublet, or transferred without the written consent of the School District's Purchasing Department.
- **12.** Affirmative Action: The successful bidder will take affirmative action in complying with all Federal and State requirements concerning fair employment and employment of the handicapped, and concerning the treatment of all employees, without regard or discrimination by reason of race, color, religion, sex, national origin or physical handicap.
- **13. Item Substitution**: No substitutes will be allowed on purchase orders issued by the School District without permission from the School District's Purchasing Department.
- **14. Indemnification:** The School District, it's officers, agents, and employees shall be held harmless from liability from any claims, damages, and actions of any nature arising from the use of any materials furnished by the contractor, provided that such liability is not attributable to negligence on the part of the School District or failure of the School District to use the materials in the manner outlined by the contractor in descriptive literature or specifications submitted with the contractor's bid/proposal.
- **15. Payment:** Payment for services pursuant to a successful contract will be made within thirty (30) days after receipt of a detailed invoice or as outline elsewhere in this solicitation.
- **16. District and Spartanburg School District Seven Names:** Owner, District, School District, Spartanburg School District Seven (7), Spartanburg County School District Seven (7) and all such variations are one and the same.
- **17. Proposer, Bidder, Offeror, Quoter, Responder, Contractor:** All of these and similar shall refer to the entity identified on page one (1) of this document and responding to this solicitation.

#### 18. Insurance Requirements:

The successful bidder agrees to provide, maintain and certify to the District that the following insurance is in effect:

- A. Comprehensive general liability insurance: \$1,000,000.
- B. Whereby any contractor owned vehicle is used on District property under this contract:
  - Bodily injury \$100,000 each occurrence
  - Property damage \$100,000
  - Auto liability of \$1,000,000
- C. Workers Compensation Insurance Statutory Limits
- D. If work is being performed on district premises, then the vendor must have Spartanburg School District Seven added as an "additional insured" on their General Liability policy.
- E. The bidder shall furnish Spartanburg School District Seven Certificates of Insurance within 21 working days after acceptance of a contract.
- F. Spartanburg School District Seven must have ten (10) days notice of cancellation or change in insurance coverage, and give its approval.
- 19. Price Adjustments: The contract price may be adjusted annually by the Consumer Price Index amount, not to exceed 5% per year. Retroactive adjustments are not permissible. Calculation shall be as described below. The Consumer Price Index (CPI) issued by the Bureau of Labor Statistics (www.bls.gov) shall be used for "South Urban" area, "All items" based on the annual percentage calculated for the end of March. Contractor's notice for request under this adjustment must be submitted to District Seven's Procurement Officer and Director of Operations by May 15th of each year for consideration for the subsequent contract year that begins on August 1st.

Upon award of this contract a sample of how the district will calculate above will be available upon Contractor's request.

**20. Term of Contract:** The term of contract shall be for the period starting April 18, 2022 – April 17, 2023. The contract may be mutually renewed for up to four (4) additional years.

21. **Compliance with Procedures:** Contractor shall comply with all procedural instructions that may be issued from time to time by the District. However, the terms and conditions of the contract will not change.

#### 22. Examination of Records:

a. The District shall have until three (3) years after final payment under this contract access to and the right to examine any of the Contractor's directly pertinent books, documents, papers or other records involving transactions related to this contract.

b. The contractor agrees to include in first-tier subcontracts under this contract, a clause to the effect that the Superintendent of the Spartanburg School District Seven, or his/her duly authorized

representative(s) shall, until three (3) years after final payment under the subcontract, have access to and the right to examine any of the subcontractor's directly pertinent books, documents, papers or other records involving transactions related to the subcontract(s).

#### 23. Explanation to Prospective Bidders/Proposers:

- A. Any prospective Bidder/Proposer desiring an explanation or interpretation of this solicitation shall request it in writing soon enough to allow a reply to reach all prospective Bidders/Proposers before submission of their proposals.
- B. Oral explanation and/or instructions given before the award of the contract shall not be binding.
- 24. Questions: All questions must be in writing addressed to Shannon Blanton, School District Seven, P.O. Box 970, Spartanburg, SC 29304 or via email to <u>SRBlanton@spart7.org</u>. The Deadline for written questions is 10:00 AM on March 15, 2022.

# **INSTRUCTIONS TO BIDDERS/PROPOSERS**

- 1. All proposal/bid sheets must be submitted in a sealed envelope. You may include more than one proposal/bid per envelope if you follow the instructions contained herein. The face of the envelope shall contain the proposal/bid title, the proposal/bid number, and the date and time of proposal/bid opening. Proposals/Bids not submitted on this proposal/bid Sheet and accompanied by the Bidder Information and Authorized Signature on page one (1) hereof will be subject to rejection. The District assumes no responsibility for unmarked or improperly marked envelopes.
- 2. Bids, proposals, amendments or withdrawal requests must be received by the time advertised for bid/proposal opening. It is the vendor's sole responsibility to insure that the bid/proposal documents are received in the Purchasing Department by the time and date indicated in the solicitation documents.
- **3.** All prices and notations shall be printed in ink or typewritten. Errors shall be crossed out and corrections entered and initialed by the person signing the proposal/bid. No proposal/bid shall be altered or amended after the specified time for opening. No faxes, copies, PDF or similar electronic or photographic files will be accepted. All signatures required must be in ink.
- **4.** If specifications or descriptive papers are submitted with bids/proposals, enter bidder's name thereon.
- 5. Unless otherwise required, submit only one copy of each proposal/bid.
- 6. Bidders shall be required to visibly mark as "CONFIDENTIAL" each part of their bid/proposal, which they consider to be proprietary information that could be exempt under the Freedom of Information Act. The District reserves the right to determine whether this information should be exempt from disclosure.
- 7. Tie bids will be resolved as outlined in Section 1-2077 of the District Procurement Code.
- **8.** By submission of a proposal/bid, the Vendor shall guarantee that all goods and services shall meet the requirements of the solicitation during the contract period.
- **9.** Any Vendor desiring to exercise protest rights under Section 2-2185 of the District Procurement Code shall direct all correspondence to: Finance Office, Spartanburg County School District 7, P. O. Box 970, Spartanburg, SC 29304.
- **10.** The statement of award on bids/proposals in excess of \$25,000.00 will be posted in the Finance Office after final determination of award.
- **11**. Ownership of material: Ownership of all data, materials and documentations originated and prepared for the District pursuant to this contract shall belong to the District.

#### DEADLINE FOR SUBMISSION OF QUESTIONS:

March 15, 2022 at 10:00 A.M. Questions must be submitted in writing to: Shannon Blanton, Spartanburg School District Seven, 610 Dupre Drive, Spartanburg, S.C. 29307 or via email to <u>SRBlanton@spart7.org</u>.

# Request for Proposal Surveillance Cameras

#### Scope:

Spartanburg School District Seven is seeking a responsible and responsive vendor for the acquisition and installation of **Surveillance Cameras** including but not limited to cameras, mounts, brackets, raceway, installation and configuration. District 7 will provide a terminated cat5e or above drop to each camera location. Scope includes other surveillance camera items that may be needed to complete projects that might not be listed here or in the 5 specific site projects listed on the bid sheet. Initial quotes should include the 5 projects outlined in this bid as well as be expandable to future projects which may be requested during the specified contract period. Detailed quotes will be obtained as part of the scope of work for future projects, and for pricing on other any not included items needed to complete the project by the awarded vendor/contractor under this solicitation. No cost will accrue to the District for any estimates or quotes.

No mileage or trip charges will be allowed under this bid/contract.

A site visitation is not required under this solicitation however an optional walk-thru will take place at Cleveland Elementary School, 151 Franklin Street Spartanburg, South Carolina on March 15, 2022 at 3:30pm. Installation will typically be a surface mount on a drop ceiling or attached to an indoor or outside wall.

#### **Bidding Specifications:**

- Requested Surveillance Camera System Specifications: Check each item included with your bid solution and leave unchecked any items not included. Specify if proposed solution is a cloud based solution, on premise NVR/DVR solution, or hybrid solution.
  - □ All proposed equipment must be new (never used) devices
  - Bid pricing is to be held firm for one (1) year from the date of bid opening
  - □ Contract length is 1 year with renewal option up to 5 years for completing both existing project and new surveillance camera projects.
  - □ Fully Cloud-Based with no NVR/DVR List # of days video will be stored \_\_\_\_\_ OR
  - □ On Premise NVR/DVR Solution including server
  - □ Minimum of 15 days of footage retention (desired would be 30 days)
  - □ Minimum resolution of 3 megapixels (higher preferred)
  - □ SAML/OAuth support for single sign-on
  - □ Multifactor authentication
  - User permissions set at camera, site, or organization level
  - $\Box$  24/7 health monitoring of the system and cameras
  - Offline camera alerts (SMS, email)
  - □ Tamper detection and alerts (SMS, email)
  - □ Network and data security with encryption in transit and at rest
  - □ Automatic firmware updates
  - □ Centralized administration with Interactive map
  - □ Live monitoring
  - □ Video analytics focused on motion detection to identify events
  - Network attached
  - □ Power-over-Ethernet (PoE) powered
  - □ Integrations with other systems such as phone systems, access control, or PSIM

2) Bidder/offeror will be submitting pricing for (5) Projects shown below on the Bid Sheet.

Project#1: Mary H Wright Elementary Project#2: Cleveland Academy of Leadership Project#3: McCarthy Teszler School Project#4: Jesse Boyd Elementary Project#5: Replace broken Axis/Panasonic Cameras located throughout the district. Estimated quantity 40 cameras per year

**NOTE:** All projects are subject to change/cancelation. No start date has been determined for any project. Project Specifications:

- Vendor will provide Surveillance Cameras, all mounts, brackets, and other materials needed for installation.
- District 7 will provide a cat 5e or above, terminated cable drop including patch cables, where needed at each camera location. The drop will be pre-patched into a POE switch that is connected to our network/Internet.
- Installation must comply with industry and local/federal/state standards. It is the vendor's responsibility to
  provide District 7 with POE requirements and to coordinate with the district to assign a static or DHCP IP
  Address. The vendor will focus and align the camera and make sure it is configured for recording and
  playback via the cloud based or on premise playback system.
- Specifications for each project are on the attached spread sheet. ("Attachment B")
- Additional Projects may be added throughout the coarse of the contract
- Projects listed may be altered or canceled after award.

#### Requirements:

- 1. All work must have at least a one-year warranty excluding abuse at the site.
- 2. The vendor will furnish all labor and necessary materials to install all products per manufacturer's specifications.
- 3. The vendor shall, without additional expense to the District, be responsible for obtaining any necessary licenses and permits, and for complying with any applicable Federal, State and local laws, codes and regulations in connection with the prosecution of the work.
- 4. The services provided will be subject to inspection by Spartanburg School District 7. All work not in accordance with the specifications will be corrected within 48 hours after notification of all deficiencies.
- 5. Bidders are required to **furnish with this bid** 5 (five) references for like services in the past three years and two (2) of the references must be with School districts or other state, county or local governments. South Carolina references are preferred.
- 6. Awarded vendor will work with the district to schedule and complete work. All work will be scheduled around the District's school hours and cleaning schedule. All work will be coordinated with the District project manager. All Surveillance Camera installations will be tested, approved and signed off as completed by the District IT and/or Operations/Maintenance Departments to ensure all work is performed to specification of this bid before approval for payment.
- 7. Bidders must have experience in camera hardware/installation for at least 5 years and have an office area within 100 miles of the District's Administration Office at 610 Dupre Drive, Spartanburg, SC 29307.
- 8. Bidder must be able to provide a copy of material list with all quotes and invoices.
- 9. All outside cameras should be properly sealed so water doesn't enter the camera housing.
- 10. All materials, tools, or other equipment stored on site shall be secured by vendor. Under no circumstance will the School District or any district employee be responsible for securing equipment left on site during an installation.
- 11. No mileage or trip charges will be allowed under this bid/contract.
- 12. Contractor must adhere to all State and local license requirements.
- 13. A copy of the contractor's Certificate of Insurance must be submitted with bid.
- 14. The School District is not a tax-exempt entity. Labor is non-taxable, however, all products, supplies and materials must be listed separately on all invoicing as taxable items. These are taxable at a current rate of 7%.
- 15. All equipment will be tested for proper operation.

#### Responsibility:

- 1. It is understood that contractor is responsible for the employment, control and conduct of its employees and for any injury suffered by them in the course of their employment; and to others through any negligent act.
- 2. It is understood and agreed that the contractor will retain supervision and control of the manner in which the work is performed.
- 3. Contractor and staff must sign in at each location, display pictured ID and follow all rules and regulations at each location.

#### **Proposal Format:**

- 1. Include completed pages 1 & 2 of the Request for Proposal.
- 2. Include an executive summary outlining important information about your firm including information about its ownership and financial stability and why the District should consider awarding this Best Value Bid to your firm. Include details about the proposed materials.
- 3. Other pertinent information about your company, timeliness and quality of performance, and personnel including contact information on the individual who will be responsible for handling our account.
- 4. Attach copies of all company and individual certifications.
- 5. Attach Bid Sheet with project costs and requested information including specifications ("Attachment B"
- 6. Attach Business Profile and References form as well as Minority Certification Form.
- 7. Attach Certificate of Insurance.

#### **Regulations and Standards:**

The work shall comply with all laws, standards, ordinances and regulations of all legally constituted authorities having jurisdiction over any part of this work. These requirements supplement the specifications and shall take precedence in case of conflict.

All work shall be performed and completed in a thoroughly workmanlike and professional manner in accordance with best modern practices, regardless of any omissions from the attached specifications/scope of work.

All repair parts shall be new and shall comply with the applicable standard in every case where such a standard has been established for the particular type of material in question.

#### **Evaluation Criteria:**

| 1. | Quality of the product  | 5 points  |
|----|---|-----------|
| 2. | Proposed Solution Design  | 10 points |
| З. | Conformity with specifications  | 10 points |
| 4. | Compatibility with existing surveillance infrastructure                     | 10 points |
| 5. | Bidder Capability, Experience and Capacity                                  | 10 points |
| 6. | Previous Experience with bidder/vendor and sub- contractors                 | 10 points |
| 7. | Bidder Warranty   | 5 Points  |
| 8. | Pricing   | 40 Points |
|    | 100 points is the maximum amount of scoring criteria that any vendor can re | eceive.   |

minimum of three (2) business days and a maximum of six (6) business days will be required for avalu

A minimum of three (3) business days and a maximum of six (6) business days will be required for evaluation of the Best Value Bids.

#### Award:

The District shall award the contract to the contractor who scores the highest total number based on the Evaluation Criteria listed above. The District reserves the right to evaluate each bid/proposal to determine which is most advantageous to the district. The district also reserves the right to reject any and all bids/proposals and to waive any minor irregularities in the bids/proposals received. Additionally, the District reserves the right to check references and to reject any and all bidders based on responses, if the District believes it is in the best interest of the District to do so. The District may cancel this solicitation entirely and is under no obligation to award a contract, if the District believes it is in the best interest of the District not to do so.

# Attachment "A" BUSINESS PROFILE

Spartanburg School District 7

| Business Name:                       |                                |   |      |   |
|--------------------------------------|--------------------------------|---|------|---|
| Address:                             |                                |   |      |   |
| Contact Person:                      | Title:                         |   |      |   |
| Phone:                               | E-Mail Address:                |   |      |   |
| Workers' Compensation on all employe | es? Yes ( ) No ( )             |   |      |   |
| Year Business established:           | Annual Sales (optional):       |   | _    |   |
| Number of employees:                 | Minority Owned Business? Yes ( | ) | No ( | ) |
| Insurance Company Name/Address:      |                                |   |      |   |
| Bank References:                     |                                |   |      |   |
| Bonding Company Name/Address:        |                                |   |      |   |

# List References Required Under This Solicitation:

| School/Company Name #1<br>Representative Name<br>City & State<br>Phone<br>E-mail<br>Project |  |
|---|--|
| School/Company Name #2<br>Representative Name<br>City & State<br>Phone<br>E-mail<br>Project |  |
| School/Company Name #3<br>Representative Name<br>City & State<br>Phone<br>E-mail<br>Project |  |
| School/Company Name #4<br>Representative Name<br>City & State<br>Phone<br>E-mail<br>Project |  |
| School/Company Name #5<br>Representative Name<br>City & State<br>Phone<br>E-mail<br>Project |  |

### MINORITY PARTICIPATION

Is the bidder a South Carolina Certified Minority Business? [] Yes [] No

Is the bidder a Minority Business certified by another governmental entity? [] Yes [] No

If so, please list the certifying governmental entity: \_\_\_\_\_

Will any of the work under this contract be performed by a SC certified Minority Business as a subcontractor? [] Yes [] No

If so, what percentage of the total value of the contract will be performed by a SC certified Minority Business as a subcontractor?

Will any of the work under this contract be performed by a minority business certified by another governmental entity as a subcontractor? [] Yes [] No

If so, what percentage of the total value of the contract will be performed by a minority business certified by another governmental entity as a subcontractor?

If a certified Minority Business is participating in this contract, please indicate all categories for which the Business is certified:

- [] Traditional minority
- [] Traditional minority, but female
- [] Women (Caucasian females)
- [] Hispanic minorities
- [] DOT referral (Traditional minority)
- [] DOT referral (Caucasian female)
- [] Temporary certification
- [] SBA 8 (a) certification referral
- [] Other minorities (Native American, Asian, etc.)

(If more than one minority contractor will be utilized in the performance of this contract, please provide the information above for each minority business.)

For a list of certified minority firms, please consult the Minority Business Directory, which is available at the following URL: http://www.osmba.sc.gov/



#### Tradition. Excellence. Innovation. Bid Proposal Sheet: RFQ#21-22-19 Surveillance Cameras

RFP#21-22-19 and Number(s) \_\_\_\_\_ of \_\_\_\_\_ Addendum/Addenda received. Proposal will be invalid without completion of this acknowledgement along with Amendments Section (pg. 2) or returned signed Addendum/Addenda/Amendments and the below pricing.

| Description                                    | TOTAL PRICE |
|--|-------------|
| PROJECT #1:<br>Mary H. Wright Elementary       | \$          |
| PROJECT #2:<br>Cleveland Academy of Leadership | \$          |
| PROJECT #3:<br>McCarthy Teszler School         | \$          |
| PROJECT #4:<br>Jesse Boyd Elementary           | \$          |
| PROJECT #5:<br>Various Replacements            | \$          |
|  |             |
| Base Bid Per Unit                              | \$          |

List distance from your office/place of business to

Spartanburg School District 7 District Office, 610 Dupre Drive, Spartanburg, SC 29302

\_\_\_\_\_ Miles

Do not include sales tax. Include all other charges.

Company Name: \_\_\_\_\_

Authorized Signature:\_\_\_\_\_

(Same as page 1)

Printed Name:

Date: \_\_\_\_\_

# Attachment B

#### Please fill out the pricing chart. Put NA next to items that are not applicable

|                                  |  | # of      |                 |               |           |                 |              |                |          |              |            |
|----------------------------------|--|-----------|-----------------|---------------|-----------|-----------------|--------------|----------------|----------|--------------|------------|
|                                  |  | Cameras / |                 | Camera/Sensor |           |                 |              | Annual Support |          | Installation |            |
| Project site<br><b>Project 1</b> | Location                                 | Sensors   | Coverage        | Make - Model  | Unit Cost | Unit Cost Mount | License cost | 5/yr           | Warranty | costs        | Total Cost |
| Mary H Wright                    | Indoor drop ceiling w/audio              | 1         | 90+°            |               |           |                 |              |                |          |              |            |
| Mary H Wright                    | Indoor drop ceiling (2 lens)             | 1         | 180°            |               |           |                 |              |                |          |              |            |
| Mary H Wright                    | Indoor drop ceiling (2 icits)            | 2         | 360°            |               |           |                 |              |                |          |              |            |
| Mary H Wright                    | Outdoor-Corner Mount                     | 2         | 270-360°        |               |           |                 |              |                |          |              |            |
| Mary H Wright                    | Outdoor side wall Mount                  | 2         | 270-300<br>180° |               |           |                 |              |                |          |              |            |
| widi y 11 wingine                | Server with 15 day                       | 2         | 100             |               |           |                 |              |                |          |              |            |
| Mary H Wright                    | storage/per camera                       |           |                 |               |           |                 |              |                |          |              |            |
| Total Cost                       |  |           |                 |               |           |                 |              |                |          |              |            |
| Project 2                        |  |           |                 |               |           |                 |              |                |          | -            |            |
| Cleveland Acacemy                | Outdoor-Corner Mount                     | 6         | 270-360°        |               |           |                 |              |                |          |              |            |
| Cleveland Acacemy                | Outdoor side wall Mount                  | 3         | 180°            |               |           |                 |              |                |          |              |            |
| Cleveland Acacemy                | Indoor drop ceiling                      | 2         | 360°            |               |           |                 |              |                |          |              |            |
| Cleveland Acacemy                | Indoor drop ceiling                      | 2         | 180°            |               |           |                 |              |                |          |              |            |
| Cleveland Acacemy                | Indoor drop ceiling                      | 4         | 90+°            |               |           |                 |              |                |          |              |            |
|                                  | Indoor drop ceiling w/                   |           |                 |               |           |                 |              |                |          |              |            |
| Cleveland Acacemy                | Audio                                    | 1         | 90+°            |               |           |                 |              |                |          |              |            |
| Cleveland Acacemy                | Vape/Smoke Sensors                       | 2         |                 |               |           |                 |              |                |          |              |            |
|                                  | Server with 15 day                       |           |                 |               |           |                 |              |                |          |              |            |
| Cleveland Acacemy                | storage/per camera                       |           |                 |               |           |                 |              |                |          |              |            |
| Total Cost                       |  |           |                 |               |           |                 |              |                |          |              |            |
| Project 3                        |  |           |                 |               |           |                 |              |                |          |              |            |
| McCarthy Teszler                 | Outdoor-Corner Mount                     | 5         | 270+360°        |               |           |                 |              |                |          | Ī            |            |
| McCarthy Teszler                 | Outdoor side wall Mount                  | 10        | 180°            |               |           |                 |              |                |          |              |            |
| Weedering resizier               | Indoor drop ceiling w/                   | 10        | 100             |               |           |                 |              |                |          |              |            |
| McCarthy Teszler                 | Audio                                    | 1         | 90+°            |               |           |                 |              |                |          |              |            |
| McCarthy Teszler                 | Indoor drop ceiling                      | 11        |                 |               |           |                 |              |                |          |              |            |
| McCarthy Teszler                 | Indoor drop ceiling (2 lens)             | 17        |                 |               |           |                 |              |                |          |              |            |
| McCarthy Teszler                 | Indoor drop ceiling                      | 14        |                 |               |           |                 |              |                |          |              |            |
| McCarthy Teszler                 | Server with 15 day<br>storage/per camera |           |                 |               |           |                 |              |                |          |              |            |
|                                  | 0.11                                     |           | l               |               |           | 1               |              | 1              |          |              |            |
| Total Cost                       |  |           |                 |               |           |                 |              |                |          |              |            |
| Project 4                        |  |           | I               | I             |           | 1               |              | ,              |          |              |            |
| Jesse Boyd                       | Outdoor-Corner Mount                     | 4         | 270+360°        |               |           |                 |              |                |          |              |            |
| Jesse Boyd                       | Outdoor side wall Mount                  | 1         | 180°            |               |           |                 |              |                |          |              |            |
| Jesse Boyd                       | Outdoor 4K                               | 1         | 90+°            |               |           |                 |              |                |          |              |            |

| Jesse Boyd<br>Jesse Boyd | Indoor drop ceiling w/<br>Audio<br>Server with 15 day<br>storage/per camera | 1 | 90+°     |  |  |  |  |
|--------------------------|---|---|----------|--|--|--|--|
| Total Cost               |   |   |          |  |  |  |  |
| Project 5                |   |   |          |  |  |  |  |
| TBD                      | Outdoor-Corner Mount  | 5 | 270-360° |  |  |  |  |
| TBD                      | Outdoor side wall Mount   | 5 | 180°     |  |  |  |  |
| TBD                      | Outdoor 4K  | 5 | 90+°     |  |  |  |  |
| TBD                      | Indoor drop ceiling   | 5 | 360°     |  |  |  |  |
| TBD                      | Indoor drop ceiling   | 5 | 180°     |  |  |  |  |
| TBD                      | Indoor drop ceiling   | 5 | 90+°     |  |  |  |  |
|                          | Indoor drop ceiling w/  |   |          |  |  |  |  |
| TBD                      | Audio   | 5 | 90+°     |  |  |  |  |
| TBD                      | Vape/Smoke Sensors  | 5 |          |  |  |  |  |
|                          | Server to store video for 80  |   |          |  |  |  |  |
|                          | views for 15 days minimum   | 1 |          |  |  |  |  |
| TBD                      | views for 15 days minimulturin  | 1 |          |  |  |  |  |
| Total Cost               |   |   |          |  |  |  |  |