

washington national **critical** solutionssm

CRITICAL ILLNESS SUPPLEMENTAL HEALTH INSURANCE

Precalculated ratebook

This ratebook contains the same rates included in the sales presentation, but calculates lump-sum totals for both Option A and B. Individuals still must be rated separately. Due to rounding differences, precalculated rates may slightly vary from actual rates.

CASH VALUE • TENNESSEE

For agent information only. This material should not be distributed to the public or used in any solicitation.

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|------------|------------|----------|------------|------------|----------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$49.20 | \$73.20 | \$10,000 | \$96.00 | \$141.60 |
| \$20,000 | \$98.40 | \$146.40 | \$20,000 | \$192.00 | \$283.20 |
| \$30,000 | \$147.60 | \$219.60 | \$30,000 | \$288.00 | \$424.80 |
| \$40,000 | \$196.80 | \$292.80 | \$40,000 | \$384.00 | \$566.40 |
| \$50,000 | \$246.00 | \$366.00 | \$50,000 | \$480.00 | \$708.00 |
| \$60,000 | \$295.20 | \$439.20 | \$60,000 | \$576.00 | \$849.60 |
| \$70,000 | \$344.40 | \$512.40 | \$70,000 | \$672.00 | \$991.20 |
| CHILD(REN) | \$12.00 | \$12.00 | CHILD(REN) | \$21.60 | \$21.60 |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum amount | Nontobacco | Tobacco |
|-------------------------|------------|----------|
| | | |
| \$10,000 | \$114.00 | \$150.00 |
| \$20,000 | \$163.20 | \$223.20 |
| \$30,000 | \$212.40 | \$296.40 |
| \$40,000 | \$261.60 | \$369.60 |
| \$50,000 | \$310.80 | \$442.80 |
| \$60,000 | \$360.00 | \$516.00 |
| \$70,000 | \$409.20 | \$589.20 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$220.80 | \$291.60 |
| \$20,000 | \$316.80 | \$433.20 |
| \$30,000 | \$412.80 | \$574.80 |
| \$40,000 | \$508.80 | \$716.40 |
| \$50,000 | \$604.80 | \$858.00 |
| \$60,000 | \$700.80 | \$999.60 |
| \$70,000 | \$796.80 | \$1,141.20 |
| CHILD(REN) | \$32.40 | \$32.40 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|----------|------------|------------|----------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$30.00 | \$44.40 | \$10,000 | \$57.60 | \$85.20 |
| \$20,000 | \$60.00 | \$88.80 | \$20,000 | \$115.20 | \$170.40 |
| \$30,000 | \$90.00 | \$133.20 | \$30,000 | \$172.80 | \$255.60 |
| \$40,000 | \$120.00 | \$177.60 | \$40,000 | \$230.40 | \$340.80 |
| \$50,000 | \$150.00 | \$222.00 | \$50,000 | \$288.00 | \$426.00 |
| \$60,000 | \$180.00 | \$266.40 | \$60,000 | \$345.60 | \$511.20 |
| \$70,000 | \$210.00 | \$310.80 | \$70,000 | \$403.20 | \$596.40 |
| CHILD(REN) ² | \$6.00 | \$6.00 | CHILD(REN) | \$10.80 | \$10.80 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS) ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|----------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$76.80 | \$94.80 |
| \$20,000 | \$106.80 | \$139.20 |
| \$30,000 | \$136.80 | \$183.60 |
| \$40,000 | \$166.80 | \$228.00 |
| \$50,000 | \$196.80 | \$272.40 |
| \$60,000 | \$226.80 | \$316.80 |
| \$70,000 | \$256.80 | \$361.20 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|----------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$147.60 | \$183.60 |
| \$20,000 | \$205.20 | \$268.80 |
| \$30,000 | \$262.80 | \$354.00 |
| \$40,000 | \$320.40 | \$439.20 |
| \$50,000 | \$378.00 | \$524.40 |
| \$60,000 | \$435.60 | \$609.60 |
| \$70,000 | \$493.20 | \$694.80 |
| CHILD(REN) | \$16.80 | \$16.80 |

ISSUE AGE: 18-39

ISSUE AGE: 18-39

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|----------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$76.80 | \$112.80 | \$10,000 | \$147.60 | \$217.20 |
| \$20,000 | \$153.60 | \$225.60 | \$20,000 | \$295.20 | \$434.40 |
| \$30,000 | \$230.40 | \$338.40 | \$30,000 | \$442.80 | \$651.60 |
| \$40,000 | \$307.20 | \$451.20 | \$40,000 | \$590.40 | \$868.80 |
| \$50,000 | \$384.00 | \$564.00 | \$50,000 | \$738.00 | \$1,086.00 |
| \$60,000 | \$460.80 | \$676.80 | \$60,000 | \$885.60 | \$1,303.20 |
| \$70,000 | \$537.60 | \$789.60 | \$70,000 | \$1,033.20 | \$1,520.40 |
| CHILD(REN) ² | \$18.00 | \$18.00 | CHILD(REN) | \$32.40 | \$32.40 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum amount \$10,000 \$20,000 \$30,000 | Nontobacco \$186.00 \$262.80 \$339.60 | Tobacco \$240.00 \$352.80 \$465.60 |
|---|--|---|
| \$40,000 \$50,000 \$60,000 \$70,000 CHILD(REN) ² | \$35,00 \$416.40 \$493.20 \$570.00 \$646.80 \$26.40 | \$403.00 \$578.40 \$691.20 \$804.00 \$916.80 \$26.40 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$360.00 | \$463.20 |
| \$20,000 | \$507.60 | \$680.40 |
| \$30,000 | \$655.20 | \$897.60 |
| \$40,000 | \$802.80 | \$1,114.80 |
| \$50,000 | \$950.40 | \$1,332.00 |
| \$60,000 | \$1,098.00 | \$1,549.20 |
| \$70,000 | \$1,245.60 | \$1,766.40 |
| CHILD(REN) | \$48.00 | \$48.00 |

HEIGHT AND WEIGHT CHART

| Height | Minimum | Maximum |
|---------------|---------|---------|
| Up to 4'10 | 79 | 199 |
| 4'11 | 81 | 205 |
| 5'0 | 84 | 212 |
| 5'1 | 86 | 220 |
| 5'2 | 90 | 227 |
| 5'3 | 93 | 234 |
| 5'4 | 96 | 242 |
| 5'5 | 98 | 249 |
| 5'6 | 101 | 257 |
| 5'7 | 104 | 265 |
| 5'8 | 107 | 273 |
| 5'9 | 110 | 281 |
| 5'10 | 113 | 289 |
| 5'11 | 116 | 298 |
| 6'0 | 120 | 306 |
| 6'1 | 124 | 315 |
| 6'2 | 127 | 323 |
| 6'3 | 131 | 332 |
| 6'4 | 134 | 341 |
| 6'5 | 137 | 350 |
| 6'6 | 141 | 359 |
| 6'7 | 145 | 368 |
| 6'8 | 148 | 378 |
| 6'9 or taller | 152 | 387 |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

²Coverage for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

PAYROLL:

| 09-PAY = 0.11111 * ANNUAL | 24-PAY = 0.04167 * ANNUAL |
|---------------------------|---------------------------|
| 10-PAY = 0.1 * ANNUAL | 26-PAY = 0.03846 * ANNUAL |
| 13-PAY = 0.07692 * ANNUAL | 52-PAY = 0.01923 * ANNUAL |

EXAMPLE

| Details of potential client: Family of four 22-year-old tobacco user 30-year-old nontobacco user 2 children | Details of coverage selected: \$40,000 lump-sum amount Critical Illness with cancer—Option B Cash Value rider Paid monthly |
|--|--|
| 22-year-old tobacco user | \$1,114.80 |
| 30-year-old nontobacco user | \$802.80 |
| 2 children | + \$48.00 |
| Total annual premium | \$1,965.60 |
| Monthly modal factor | x <u>0.08333</u> |
| Total monthly premium | \$163.79 |



ISSUE AGE: 18-39

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$115.20 | \$170.40 | \$10,000 | \$226.80 | \$334.80 |
| \$20,000 | \$230.40 | \$340.80 | \$20,000 | \$453.60 | \$669.60 |
| \$30,000 | \$345.60 | \$511.20 | \$30,000 | \$680.40 | \$1,004.40 |
| \$40,000 | \$460.80 | \$681.60 | \$40,000 | \$907.20 | \$1,339.20 |
| \$50,000 | \$576.00 | \$852.00 | \$50,000 | \$1,134.00 | \$1,674.00 |
| \$60,000 | \$691.20 | \$1,022.40 | \$60,000 | \$1,360.80 | \$2,008.80 |
| \$70,000 | \$806.40 | \$1,192.80 | \$70,000 | \$1,587.60 | \$2,343.60 |
| CHILD(REN) ² | \$12.00 | \$12.00 | CHILD(REN) | \$21.60 | \$21.60 |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$212.40 | \$295.20 |
| \$20,000 | \$327.60 | \$465.60 |
| \$30,000 | \$442.80 | \$636.00 |
| \$40,000 | \$558.00 | \$806.40 |
| \$50,000 | \$673.20 | \$976.80 |
| \$60,000 | \$788.40 | \$1,147.20 |
| \$70,000 | \$903.60 | \$1,317.60 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$416.40 | \$578.40 |
| \$20,000 | \$643.20 | \$913.20 |
| \$30,000 | \$870.00 | \$1,248.00 |
| \$40,000 | \$1,096.80 | \$1,582.80 |
| \$50,000 | \$1,323.60 | \$1,917.60 |
| \$60,000 | \$1,550.40 | \$2,252.40 |
| \$70,000 | \$1,777.20 | \$2,587.20 |
| CHILD(REN) | \$32.40 | \$32.40 |

ISSUE AGE: 40-49

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|----------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$68.40 | \$100.80 | \$10,000 | \$133.20 | \$195.60 |
| \$20,000 | \$136.80 | \$201.60 | \$20,000 | \$266.40 | \$391.20 |
| \$30,000 | \$205.20 | \$302.40 | \$30,000 | \$399.60 | \$586.80 |
| \$40,000 | \$273.60 | \$403.20 | \$40,000 | \$532.80 | \$782.40 |
| \$50,000 | \$342.00 | \$504.00 | \$50,000 | \$666.00 | \$978.00 |
| \$60,000 | \$410.40 | \$604.80 | \$60,000 | \$799.20 | \$1,173.60 |
| \$70,000 | \$478.80 | \$705.60 | \$70,000 | \$932.40 | \$1,369.20 |
| CHILD(REN) ² | \$6.00 | \$6.00 | CHILD(REN) | \$10.80 | \$10.80 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS) ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|----------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$130.80 | \$175.20 |
| \$20,000 | \$199.20 | \$276.00 |
| \$30,000 | \$267.60 | \$376.80 |
| \$40,000 | \$336.00 | \$477.60 |
| \$50,000 | \$404.40 | \$578.40 |
| \$60,000 | \$472.80 | \$679.20 |
| \$70,000 | \$541.20 | \$780.00 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$254.40 | \$339.60 |
| \$20,000 | \$387.60 | \$535.20 |
| \$30,000 | \$520.80 | \$730.80 |
| \$40,000 | \$654.00 | \$926.40 |
| \$50,000 | \$787.20 | \$1,122.00 |
| \$60,000 | \$920.40 | \$1,317.60 |
| \$70,000 | \$1,053.60 | \$1,513.20 |
| CHILD(REN) | \$16.80 | \$16.80 |

ISSUE AGE: 40-49

State: Tennessee

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$176.40 | \$259.20 | \$10,000 | \$344.40 | \$507.60 |
| \$20,000 | \$352.80 | \$518.40 | \$20,000 | \$688.80 | \$1,015.20 |
| \$30,000 | \$529.20 | \$777.60 | \$30,000 | \$1,033.20 | \$1,522.80 |
| \$40,000 | \$705.60 | \$1,036.80 | \$40,000 | \$1,377.60 | \$2,030.40 |
| \$50,000 | \$882.00 | \$1,296.00 | \$50,000 | \$1,722.00 | \$2,538.00 |
| \$60,000 | \$1,058.40 | \$1,555.20 | \$60,000 | \$2,066.40 | \$3,045.60 |
| \$70,000 | \$1,234.80 | \$1,814.40 | \$70,000 | \$2,410.80 | \$3,553.20 |
| CHILD(REN) ² | \$18.00 | \$18.00 | CHILD(REN) | \$32.40 | \$32.40 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum amount \$10,000 \$20,000 \$30,000 \$40,000 \$50,000 \$60,000 \$70,000 | Nontobacco \$334.80 \$511.20 \$687.60 \$864.00 \$1,040.40 \$1,216.80 \$1,293.20 | Tobacco \$457.20 \$716.40 \$1,234.80 \$1,494.00 \$1,753.20 \$2,012.40 |
|--|---|--|
| \$70,000 \$70,000 CHILD(REN) ² | \$1,393.20 \$26.40 | \$2,012.40 \$26.40 |
| | | |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$652.80 | \$894.00 |
| \$20,000 | \$997.20 | \$1,401.60 |
| \$30,000 | \$1,341.60 | \$1,909.20 |
| \$40,000 | \$1,686.00 | \$2,416.80 |
| \$50,000 | \$2,030.40 | \$2,924.40 |
| \$60,000 | \$2,374.80 | \$3,432.00 |
| \$70,000 | \$2,719.20 | \$3,939.60 |
| CHILD(REN) | \$48.00 | \$48.00 |

HEIGHT AND WEIGHT CHART

| Height | Minimum | Maximum |
|---------------|---------|---------|
| Up to 4'10 | 79 | 199 |
| 4'11 | 81 | 205 |
| 5'0 | 84 | 212 |
| 5'1 | 86 | 220 |
| 5'2 | 90 | 227 |
| 5'3 | 93 | 234 |
| 5'4 | 96 | 242 |
| 5'5 | 98 | 249 |
| 5'6 | 101 | 257 |
| 5'7 | 104 | 265 |
| 5'8 | 107 | 273 |
| 5'9 | 110 | 281 |
| 5'10 | 113 | 289 |
| 5'11 | 116 | 298 |
| 6'0 | 120 | 306 |
| 6'1 | 124 | 315 |
| 6'2 | 127 | 323 |
| 6'3 | 131 | 332 |
| 6'4 | 134 | 341 |
| 6'5 | 137 | 350 |
| 6'6 | 141 | 359 |
| 6'7 | 145 | 368 |
| 6'8 | 148 | 378 |
| 6'9 or taller | 152 | 387 |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

²Coverage for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

PAYROLL:

 09-PAY = 0.1111 * ANNUAL
 24-PA

 10-PAY = 0.1 * ANNUAL
 26-PA

 13-PAY = 0.07692 * ANNUAL
 52-PA*

24-PAY = 0.04167 * ANNUAL 26-PAY = 0.03846 * ANNUAL 52-PAY = 0.01923 * ANNUAL

EXAMPLE

| Details of potential client: | Details of coverage selected: |
|------------------------------|--|
| Family of three | \$70,000 lump-sum amount |
| 41-year-old nontobacco user | Critical Illness without cancer—Option B |
| 49-year-old nontobacco user | Cash Value rider |
| 1 child | Paid annually |
| 41-year-old nontobacco user | \$1,053.60 |
| 49-year-old nontobacco user | \$1,053.60 |
| <u>1 child</u> | + \$16.80 |
| Total annual premium | \$2,124.00 |



ISSUE AGE: 40-49

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$198.00 | \$292.80 | \$10,000 | \$378.00 | \$558.00 |
| \$20,000 | \$396.00 | \$585.60 | \$20,000 | \$756.00 | \$1,116.00 |
| \$30,000 | \$594.00 | \$878.40 | \$30,000 | \$1,134.00 | \$1,674.00 |
| \$40,000 | \$792.00 | \$1,171.20 | \$40,000 | \$1,512.00 | \$2,232.00 |
| \$50,000 | \$990.00 | \$1,464.00 | \$50,000 | \$1,890.00 | \$2,790.00 |
| \$60,000 | \$1,188.00 | \$1,756.80 | \$60,000 | \$2,268.00 | \$3,348.00 |
| \$70,000 | \$1,386.00 | \$2,049.60 | \$70,000 | \$2,646.00 | \$3,906.00 |
| CHILD(REN) ² | \$12.00 | \$12.00 | CHILD(REN) | \$21.60 | \$21.60 |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$328.80 | \$466.80 |
| \$20,000 | \$526.80 | \$759.60 |
| \$30,000 | \$724.80 | \$1,052.40 |
| \$40,000 | \$922.80 | \$1,345.20 |
| \$50,000 | \$1,120.80 | \$1,638.00 |
| \$60,000 | \$1,318.80 | \$1,930.80 |
| \$70,000 | \$1,516.80 | \$2,223.60 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$631.20 | \$892.80 |
| \$20,000 | \$1,009.20 | \$1,450.80 |
| \$30,000 | \$1,387.20 | \$2,008.80 |
| \$40,000 | \$1,765.20 | \$2,566.80 |
| \$50,000 | \$2,143.20 | \$3,124.80 |
| \$60,000 | \$2,521.20 | \$3,682.80 |
| \$70,000 | \$2,899.20 | \$4,240.80 |
| CHILD(REN) | \$32.40 | \$32.40 |
| | | |

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$111.60 | \$164.40 | \$10,000 | \$214.80 | \$316.80 |
| \$20,000 | \$223.20 | \$328.80 | \$20,000 | \$429.60 | \$633.60 |
| \$30,000 | \$334.80 | \$493.20 | \$30,000 | \$644.40 | \$950.40 |
| \$40,000 | \$446.40 | \$657.60 | \$40,000 | \$859.20 | \$1,267.20 |
| \$50,000 | \$558.00 | \$822.00 | \$50,000 | \$1,074.00 | \$1,584.00 |
| \$60,000 | \$669.60 | \$986.40 | \$60,000 | \$1,288.80 | \$1,900.80 |
| \$70,000 | \$781.20 | \$1,150.80 | \$70,000 | \$1,503.60 | \$2,217.60 |
| CHILD(REN) ² | \$6.00 | \$6.00 | CHILD(REN) | \$10.80 | \$10.80 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS) ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

| Base premium ra | ates ¹ |
|-----------------|-------------------|
|-----------------|-------------------|

| F | 0 | licy | form | CI | C1 | 03 | 9- | ΤI | ľ |
|---|---|------|------|----|----|----|----|----|---|
| | | | | | | | | | |

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$193.20 | \$266.40 |
| \$20,000 | \$304.80 | \$430.80 |
| \$30,000 | \$416.40 | \$595.20 |
| \$40,000 | \$528.00 | \$759.60 |
| \$50,000 | \$639.60 | \$924.00 |
| \$60,000 | \$751.20 | \$1,088.40 |
| \$70,000 | \$862.80 | \$1,252.80 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$373.20 | \$514.80 |
| \$20,000 | \$588.00 | \$831.60 |
| \$30,000 | \$802.80 | \$1,148.40 |
| \$40,000 | \$1,017.60 | \$1,465.20 |
| \$50,000 | \$1,232.40 | \$1,782.00 |
| \$60,000 | \$1,447.20 | \$2,098.80 |
| \$70,000 | \$1,662.00 | \$2,415.60 |
| CHILD(REN) | \$16.80 | \$16.80 |

ISSUE AGE: 50-59

ISSUE AGE: 50-59

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$294.00 | \$434.40 | \$10,000 | \$564.00 | \$832.80 |
| \$20,000 | \$588.00 | \$868.80 | \$20,000 | \$1,128.00 | \$1,665.60 |
| \$30,000 | \$882.00 | \$1,303.20 | \$30,000 | \$1,692.00 | \$2,498.40 |
| \$40,000 | \$1,176.00 | \$1,737.60 | \$40,000 | \$2,256.00 | \$3,331.20 |
| \$50,000 | \$1,470.00 | \$2,172.00 | \$50,000 | \$2,820.00 | \$4,164.00 |
| \$60,000 | \$1,764.00 | \$2,606.40 | \$60,000 | \$3,384.00 | \$4,996.80 |
| \$70,000 | \$2,058.00 | \$3,040.80 | \$70,000 | \$3,948.00 | \$5,829.60 |
| CHILD(REN) ² | \$18.00 | \$18.00 | CHILD(REN) | \$32.40 | \$32.40 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum amount \$10,000 \$20,000 \$30,000 \$40,000 \$50,000 \$60,000 \$70,000 | Nontobacco \$506.40 \$800.40 \$1,094.40 \$1,388.40 \$1,682.40 \$1,976.40 \$2,770.40 | Tobacco \$709.20 \$1,143.60 \$1,578.00 \$2,012.40 \$2,446.80 \$2,881.20 \$3 315.60 |
|--|---|--|
| \$70,000 CHILD(REN) ² | \$2,270.40 \$26.40 | \$3,315.60 \$26.40 |
| | | |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$973.20 | \$1,363.20 |
| \$20,000 | \$1,537.20 | \$2,196.00 |
| \$30,000 | \$2,101.20 | \$3,028.80 |
| \$40,000 | \$2,665.20 | \$3,861.60 |
| \$50,000 | \$3,229.20 | \$4,694.40 |
| \$60,000 | \$3,793.20 | \$5,527.20 |
| \$70,000 | \$4,357.20 | \$6,360.00 |
| CHILD(REN) | \$48.00 | \$48.00 |

HEIGHT AND WEIGHT CHART

| Height | Minimum | Maximum |
|---------------|---------|---------|
| Up to 4'10 | 79 | 199 |
| 4'11 | 81 | 205 |
| 5'0 | 84 | 212 |
| 5'1 | 86 | 220 |
| 5'2 | 90 | 227 |
| 5'3 | 93 | 234 |
| 5'4 | 96 | 242 |
| 5'5 | 98 | 249 |
| 5'6 | 101 | 257 |
| 5'7 | 104 | 265 |
| 5'8 | 107 | 273 |
| 5'9 | 110 | 281 |
| 5'10 | 113 | 289 |
| 5'11 | 116 | 298 |
| 6'0 | 120 | 306 |
| 6'1 | 124 | 315 |
| 6'2 | 127 | 323 |
| 6'3 | 131 | 332 |
| 6'4 | 134 | 341 |
| 6'5 | 137 | 350 |
| 6'6 | 141 | 359 |
| 6'7 | 145 | 368 |
| 6'8 | 148 | 378 |
| 6'9 or taller | 152 | 387 |
| | | |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

²Coverage for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

PAYROLL:

09-PAY = 0.1111 * ANNUAL 24-P/ 10-PAY = 0.1 * ANNUAL 26-P/ 13-PAY = 0.07692 * ANNUAL 52-P/

24-PAY = 0.04167 * ANNUAL 26-PAY = 0.03846 * ANNUAL 52-PAY = 0.01923 * ANNUAL

EXAMPLE

| Details of potential client: Single mom with 2 children 50-year-old nontobacco user 2 children | Details of coverage selected: \$50,000 lump-sum amount Critical Illness cancer only—Option A No rider Paid monthly |
|--|--|
| 50-year-old nontobacco user | \$990.00 |
| 2 children | + \$12.00 |
| Total annual premium | \$1,002.00 |
| Monthly modal factor | <u>x 0.08333</u> |
| Total monthly premium | \$83.50 |



ISSUE AGE: 50-59

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$273.60 | \$404.40 | \$10,000 | \$534.00 | \$788.40 |
| \$20,000 | \$547.20 | \$808.80 | \$20,000 | \$1,068.00 | \$1,576.80 |
| \$30,000 | \$820.80 | \$1,213.20 | \$30,000 | \$1,602.00 | \$2,365.20 |
| \$40,000 | \$1,094.40 | \$1,617.60 | \$40,000 | \$2,136.00 | \$3,153.60 |
| \$50,000 | \$1,368.00 | \$2,022.00 | \$50,000 | \$2,670.00 | \$3,942.00 |
| \$60,000 | \$1,641.60 | \$2,426.40 | \$60,000 | \$3,204.00 | \$4,730.40 |
| \$70,000 | \$1,915.20 | \$2,830.80 | \$70,000 | \$3,738.00 | \$5,518.80 |
| CHILD(REN) ² | \$12.00 | \$12.00 | CHILD(REN) | \$21.60 | \$21.60 |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Nontobacco | Tobacco |
|------------|--|
| \$430.80 | \$615.60 |
| \$704.40 | \$1,020.00 |
| \$978.00 | \$1,424.40 |
| \$1,251.60 | \$1,828.80 |
| \$1,525.20 | \$2,233.20 |
| \$1,798.80 | \$2,637.60 |
| \$2,072.40 | \$3,042.00 |
| \$18.00 | \$18.00 |
| | \$430.80 \$704.40 \$978.00 \$1,251.60 \$1,525.20 \$1,798.80 \$2,072.40 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$840.00 | \$1,200.00 |
| \$20,000 | \$1,374.00 | \$1,988.40 |
| \$30,000 | \$1,908.00 | \$2,776.80 |
| \$40,000 | \$2,442.00 | \$3,565.20 |
| \$50,000 | \$2,976.00 | \$4,353.60 |
| \$60,000 | \$3,510.00 | \$5,142.00 |
| \$70,000 | \$4,044.00 | \$5,930.40 |
| CHILD(REN) | \$32.40 | \$32.40 |

ISSUE AGE: 60-64

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$139.20 | \$205.20 | \$10,000 | \$272.40 | \$400.80 |
| \$20,000 | \$278.40 | \$410.40 | \$20,000 | \$544.80 | \$801.60 |
| \$30,000 | \$417.60 | \$615.60 | \$30,000 | \$817.20 | \$1,202.40 |
| \$40,000 | \$556.80 | \$820.80 | \$40,000 | \$1,089.60 | \$1,603.20 |
| \$50,000 | \$696.00 | \$1,026.00 | \$50,000 | \$1,362.00 | \$2,004.00 |
| \$60,000 | \$835.20 | \$1,231.20 | \$60,000 | \$1,634.40 | \$2,404.80 |
| \$70,000 | \$974.40 | \$1,436.40 | \$70,000 | \$1,906.80 | \$2,805.60 |
| CHILD(REN) ² | \$6.00 | \$6.00 | CHILD(REN) | \$10.80 | \$10.80 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS) ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$238.80 | \$333.60 |
| \$20,000 | \$378.00 | \$538.80 |
| \$30,000 | \$517.20 | \$744.00 |
| \$40,000 | \$656.40 | \$949.20 |
| \$50,000 | \$795.60 | \$1,154.40 |
| \$60,000 | \$934.80 | \$1,359.60 |
| \$70,000 | \$1,074.00 | \$1,564.80 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$466.80 | \$651.60 |
| \$20,000 | \$739.20 | \$1,052.40 |
| \$30,000 | \$1,011.60 | \$1,453.20 |
| \$40,000 | \$1,284.00 | \$1,854.00 |
| \$50,000 | \$1,556.40 | \$2,254.80 |
| \$60,000 | \$1,828.80 | \$2,655.60 |
| \$70,000 | \$2,101.20 | \$3,056.40 |
| CHILD(REN) | \$16.80 | \$16.80 |

ISSUE AGE: 60-64

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$392.40 | \$579.60 | \$10,000 | \$765.60 | \$1,129.20 |
| \$20,000 | \$784.80 | \$1,159.20 | \$20,000 | \$1,531.20 | \$2,258.40 |
| \$30,000 | \$1,177.20 | \$1,738.80 | \$30,000 | \$2,296.80 | \$3,387.60 |
| \$40,000 | \$1,569.60 | \$2,318.40 | \$40,000 | \$3,062.40 | \$4,516.80 |
| \$50,000 | \$1,962.00 | \$2,898.00 | \$50,000 | \$3,828.00 | \$5,646.00 |
| \$60,000 | \$2,354.40 | \$3,477.60 | \$60,000 | \$4,593.60 | \$6,775.20 |
| \$70,000 | \$2,746.80 | \$4,057.20 | \$70,000 | \$5,359.20 | \$7,904.40 |
| CHILD(REN) ² | \$18.00 | \$18.00 | CHILD(REN) | \$32.40 | \$32.40 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum amount \$10,000 \$20,000 \$30,000 \$40,000 \$50,000 \$60,000 \$70,000 | Nontobacco \$648.00 \$1,040.40 \$1,432.80 \$1,825.20 \$2,217.60 \$2,610.00 \$3,002.40 | Tobacco \$918.00 \$1,497.60 \$2,077.20 \$2,656.80 \$3,236.40 \$3,816.00 \$4,205.60 |
|--|---|--|
| \$60,000 \$70,000 CHILD(REN) ² | \$2,610.00 \$3,002.40 \$26.40 | \$3,816.00 \$4,395.60 \$26.40 |
| | | |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$1,263.60 | \$1,789.20 |
| \$20,000 | \$2,029.20 | \$2,918.40 |
| \$30,000 | \$2,794.80 | \$4,047.60 |
| \$40,000 | \$3,560.40 | \$5,176.80 |
| \$50,000 | \$4,326.00 | \$6,306.00 |
| \$60,000 | \$5,091.60 | \$7,435.20 |
| \$70,000 | \$5,857.20 | \$8,564.40 |
| CHILD(REN) | \$48.00 | \$48.00 |

HEIGHT AND WEIGHT CHART

| Height | Minimum | Maximum |
|---------------|---------|---------|
| Up to 4'10 | 79 | 199 |
| 4'11 | 81 | 205 |
| 5'0 | 84 | 212 |
| 5'1 | 86 | 220 |
| 5'2 | 90 | 227 |
| 5'3 | 93 | 234 |
| 5'4 | 96 | 242 |
| 5'5 | 98 | 249 |
| 5'6 | 101 | 257 |
| 5'7 | 104 | 265 |
| 5'8 | 107 | 273 |
| 5'9 | 110 | 281 |
| 5'10 | 113 | 289 |
| 5'11 | 116 | 298 |
| 6'0 | 120 | 306 |
| 6'1 | 124 | 315 |
| 6'2 | 127 | 323 |
| 6'3 | 131 | 332 |
| 6'4 | 134 | 341 |
| 6'5 | 137 | 350 |
| 6'6 | 141 | 359 |
| 6'7 | 145 | 368 |
| 6'8 | 148 | 378 |
| 6'9 or taller | 152 | 387 |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

²Coverage for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

PAYROLL:

09-PAY = 0.1111 * ANNUAL 24-10-PAY = 0.1 * ANNUAL 26-13-PAY = 0.07692 * ANNUAL 52-

24-PAY = 0.04167 * ANNUAL 26-PAY = 0.03846 * ANNUAL 52-PAY = 0.01923 * ANNUAL

EXAMPLE

| Details of potential client: Single woman 60-year-old nontobacco user | Details of coverage selected: \$60,000 lump-sum amount Critical Illness cancer only—Option B No rider Paid semiannually |
|--|---|
| 60-year-old nontobacco user | \$1,798.80 |
| Total annual premium | \$1,798.80 |
| Semiannual modal factor | x 0.50000 |
| Total semiannual premium | \$899.40 |



ISSUE AGE: 60-64

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$318.00 | \$469.20 | \$10,000 | \$619.20 | \$914.40 |
| \$20,000 | \$636.00 | \$938.40 | \$20,000 | \$1,238.40 | \$1,828.80 |
| \$30,000 | \$954.00 | \$1,407.60 | \$30,000 | \$1,857.60 | \$2,743.20 |
| \$40,000 | \$1,272.00 | \$1,876.80 | \$40,000 | \$2,476.80 | \$3,657.60 |
| \$50,000 | \$1,590.00 | \$2,346.00 | \$50,000 | \$3,096.00 | \$4,572.00 |
| \$60,000 | \$1,908.00 | \$2,815.20 | \$60,000 | \$3,715.20 | \$5,486.40 |
| \$70,000 | \$2,226.00 | \$3,284.40 | \$70,000 | \$4,334.40 | \$6,400.80 |
| CHILD(REN) ² | \$12.00 | \$12.00 | CHILD(REN) | \$21.60 | \$21.60 |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$483.60 | \$692.40 |
| \$20,000 | \$801.60 | \$1,161.60 |
| \$30,000 | \$1,119.60 | \$1,630.80 |
| \$40,000 | \$1,437.60 | \$2,100.00 |
| \$50,000 | \$1,755.60 | \$2,569.20 |
| \$60,000 | \$2,073.60 | \$3,038.40 |
| \$70,000 | \$2,391.60 | \$3,507.60 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$943.20 | \$1,350.00 |
| \$20,000 | \$1,562.40 | \$2,264.40 |
| \$30,000 | \$2,181.60 | \$3,178.80 |
| \$40,000 | \$2,800.80 | \$4,093.20 |
| \$50,000 | \$3,420.00 | \$5,007.60 |
| \$60,000 | \$4,039.20 | \$5,922.00 |
| \$70,000 | \$4,658.40 | \$6,836.40 |
| CHILD(REN) | \$32.40 | \$32.40 |
| | | |

ISSUE AGE: 65-69

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$154.80 | \$228.00 | \$10,000 | \$301.20 | \$445.20 |
| \$20,000 | \$309.60 | \$456.00 | \$20,000 | \$602.40 | \$890.40 |
| \$30,000 | \$464.40 | \$684.00 | \$30,000 | \$903.60 | \$1,335.60 |
| \$40,000 | \$619.20 | \$912.00 | \$40,000 | \$1,204.80 | \$1,780.80 |
| \$50,000 | \$774.00 | \$1,140.00 | \$50,000 | \$1,506.00 | \$2,226.00 |
| \$60,000 | \$928.80 | \$1,368.00 | \$60,000 | \$1,807.20 | \$2,671.20 |
| \$70,000 | \$1,083.60 | \$1,596.00 | \$70,000 | \$2,108.40 | \$3,116.40 |
| CHILD(REN) ² | \$6.00 | \$6.00 | CHILD(REN) | \$10.80 | \$10.80 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS) ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

| D | • | . 1 |
|----------|---------|--------|
| Base | premium | rates' |
| | P | |

| Policy form | CIC1039-TN |
|-------------|------------|
|-------------|------------|

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$264.00 | \$369.60 |
| \$20,000 | \$418.80 | \$597.60 |
| \$30,000 | \$573.60 | \$825.60 |
| \$40,000 | \$728.40 | \$1,053.60 |
| \$50,000 | \$883.20 | \$1,281.60 |
| \$60,000 | \$1,038.00 | \$1,509.60 |
| \$70,000 | \$1,192.80 | \$1,737.60 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$513.60 | \$722.40 |
| \$20,000 | \$814.80 | \$1,167.60 |
| \$30,000 | \$1,116.00 | \$1,612.80 |
| \$40,000 | \$1,417.20 | \$2,058.00 |
| \$50,000 | \$1,718.40 | \$2,503.20 |
| \$60,000 | \$2,019.60 | \$2,948.40 |
| \$70,000 | \$2,320.80 | \$3,393.60 |
| CHILD(REN) | \$16.80 | \$16.80 |

ISSUE AGE: 65-69

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$448.80 | \$661.20 | \$10,000 | \$874.80 | \$1,290.00 |
| \$20,000 | \$897.60 | \$1,322.40 | \$20,000 | \$1,749.60 | \$2,580.00 |
| \$30,000 | \$1,346.40 | \$1,983.60 | \$30,000 | \$2,624.40 | \$3,870.00 |
| \$40,000 | \$1,795.20 | \$2,644.80 | \$40,000 | \$3,499.20 | \$5,160.00 |
| \$50,000 | \$2,244.00 | \$3,306.00 | \$50,000 | \$4,374.00 | \$6,450.00 |
| \$60,000 | \$2,692.80 | \$3,967.20 | \$60,000 | \$5,248.80 | \$7,740.00 |
| \$70,000 | \$3,141.60 | \$4,628.40 | \$70,000 | \$6,123.60 | \$9,030.00 |
| CHILD(REN) ² | \$18.00 | \$18.00 | CHILD(REN) | \$32.40 | \$32.40 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum amount \$10,000 \$20,000 \$30,000 \$40,000 \$50,000 \$60,000 | Nontobacco \$722.40 \$1,171.20 \$1,620.00 \$2,068.80 \$2,517.60 \$2,966.40 | Tobacco \$1,024.80 \$1,686.00 \$2,347.20 \$3,008.40 \$3,669.60 \$4,330.80 |
|--|--|--|
| \$60,000 \$70,000 | \$2,966.40 \$3,415.20 | \$4,330.80 \$4,992.00 |
| CHILD(REN) ² | \$26.40 | \$26.40 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$1,407.60 | \$2,000.40 |
| \$20,000 | \$2,282.40 | \$3,290.40 |
| \$30,000 | \$3,157.20 | \$4,580.40 |
| \$40,000 | \$4,032.00 | \$5,870.40 |
| \$50,000 | \$4,906.80 | \$7,160.40 |
| \$60,000 | \$5,781.60 | \$8,450.40 |
| \$70,000 | \$6,656.40 | \$9,740.40 |
| CHILD(REN) | \$48.00 | \$48.00 |

HEIGHT AND WEIGHT CHART

| Height | Minimum | Maximum |
|---------------|---------|---------|
| Up to 4'10 | 79 | 199 |
| 4'11 | 81 | 205 |
| 5'0 | 84 | 212 |
| 5'1 | 86 | 220 |
| 5'2 | 90 | 227 |
| 5'3 | 93 | 234 |
| 5'4 | 96 | 242 |
| 5'5 | 98 | 249 |
| 5'6 | 101 | 257 |
| 5'7 | 104 | 265 |
| 5'8 | 107 | 273 |
| 5'9 | 110 | 281 |
| 5'10 | 113 | 289 |
| 5'11 | 116 | 298 |
| 6'0 | 120 | 306 |
| 6'1 | 124 | 315 |
| 6'2 | 127 | 323 |
| 6'3 | 131 | 332 |
| 6'4 | 134 | 341 |
| 6'5 | 137 | 350 |
| 6'6 | 141 | 359 |
| 6'7 | 145 | 368 |
| 6'8 | 148 | 378 |
| 6'9 or taller | 152 | 387 |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

²Coverage for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

PAYROLL:

09-PAY = 0.1111 * ANNUAL 10-PAY = 0.1 * ANNUAL 13-PAY = 0.07692 * ANNUAL

24-PAY = 0.04167 * ANNUAL 26-PAY = 0.03846 * ANNUAL 52-PAY = 0.01923 * ANNUAL

EXAMPLE

| Details of potential client: Single woman 67-year-old tobacco user | Details of coverage selected: \$20,000 lump-sum amount Critical Illness without cancer—Option / Cash Value rider Paid once a week | | |
|--|---|--|--|
| 67-year-old tobacco user | \$890.40 | | |
| Total annual premium | \$890.40 | | |
| Weekly modal factor | x <u>0.01923</u> | | |
| Total weekly premium | \$17.12 | | |



ISSUE AGE: 65-69

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$351.60 | \$519.60 | \$10,000 | \$686.40 | \$1,014.00 |
| \$20,000 | \$703.20 | \$1,039.20 | \$20,000 | \$1,372.80 | \$2,028.00 |
| \$30,000 | \$1,054.80 | \$1,558.80 | \$30,000 | \$2,059.20 | \$3,042.00 |
| \$40,000 | \$1,406.40 | \$2,078.40 | \$40,000 | \$2,745.60 | \$4,056.00 |
| \$50,000 | \$1,758.00 | \$2,598.00 | \$50,000 | \$3,432.00 | \$5,070.00 |
| \$60,000 | \$2,109.60 | \$3,117.60 | \$60,000 | \$4,118.40 | \$6,084.00 |
| \$70,000 | \$2,461.20 | \$3,637.20 | \$70,000 | \$4,804.80 | \$7,098.00 |
| CHILD(REN) ² | \$12.00 | \$12.00 | CHILD(REN) | \$21.60 | \$21.60 |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$531.60 | \$763.20 |
| \$20,000 | \$883.20 | \$1,282.80 |
| \$30,000 | \$1,234.80 | \$1,802.40 |
| \$40,000 | \$1,586.40 | \$2,322.00 |
| \$50,000 | \$1,938.00 | \$2,841.60 |
| \$60,000 | \$2,289.60 | \$3,361.20 |
| \$70,000 | \$2,641.20 | \$3,880.80 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$1,036.80 | \$1,489.20 |
| \$20,000 | \$1,723.20 | \$2,503.20 |
| \$30,000 | \$2,409.60 | \$3,517.20 |
| \$40,000 | \$3,096.00 | \$4,531.20 |
| \$50,000 | \$3,782.40 | \$5,545.20 |
| \$60,000 | \$4,468.80 | \$6,559.20 |
| \$70,000 | \$5,155.20 | \$7,573.20 |
| CHILD(REN) | \$32.40 | \$32.40 |
| | | |

ISSUE AGE: 70-74

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$180.00 | \$266.40 | \$10,000 | \$351.60 | \$519.60 |
| \$20,000 | \$360.00 | \$532.80 | \$20,000 | \$703.20 | \$1,039.20 |
| \$30,000 | \$540.00 | \$799.20 | \$30,000 | \$1,054.80 | \$1,558.80 |
| \$40,000 | \$720.00 | \$1,065.60 | \$40,000 | \$1,406.40 | \$2,078.40 |
| \$50,000 | \$900.00 | \$1,332.00 | \$50,000 | \$1,758.00 | \$2,598.00 |
| \$60,000 | \$1,080.00 | \$1,598.40 | \$60,000 | \$2,109.60 | \$3,117.60 |
| \$70,000 | \$1,260.00 | \$1,864.80 | \$70,000 | \$2,461.20 | \$3,637.20 |
| CHILD(REN) ² | \$6.00 | \$6.00 | CHILD(REN) | \$10.80 | \$10.80 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS) ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$307.20 | \$435.60 |
| \$20,000 | \$487.20 | \$702.00 |
| \$30,000 | \$667.20 | \$968.40 |
| \$40,000 | \$847.20 | \$1,234.80 |
| \$50,000 | \$1,027.20 | \$1,501.20 |
| \$60,000 | \$1,207.20 | \$1,767.60 |
| \$70,000 | \$1,387.20 | \$2,034.00 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$598.80 | \$848.40 |
| \$20,000 | \$950.40 | \$1,368.00 |
| \$30,000 | \$1,302.00 | \$1,887.60 |
| \$40,000 | \$1,653.60 | \$2,407.20 |
| \$50,000 | \$2,005.20 | \$2,926.80 |
| \$60,000 | \$2,356.80 | \$3,446.40 |
| \$70,000 | \$2,708.40 | \$3,966.00 |
| CHILD(REN) | \$16.80 | \$16.80 |

ISSUE AGE: 70-74

State: Tennessee

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | | Lump-sum | | |
|-------------------------|------------|------------|------------|------------|-------------|
| amount | Nontobacco | Tobacco | amount | Nontobacco | Tobacco |
| \$10,000 | \$506.40 | \$746.40 | \$10,000 | \$986.40 | \$1,455.60 |
| \$20,000 | \$1,012.80 | \$1,492.80 | \$20,000 | \$1,972.80 | \$2,911.20 |
| \$30,000 | \$1,519.20 | \$2,239.20 | \$30,000 | \$2,959.20 | \$4,366.80 |
| \$40,000 | \$2,025.60 | \$2,985.60 | \$40,000 | \$3,945.60 | \$5,822.40 |
| \$50,000 | \$2,532.00 | \$3,732.00 | \$50,000 | \$4,932.00 | \$7,278.00 |
| \$60,000 | \$3,038.40 | \$4,478.40 | \$60,000 | \$5,918.40 | \$8,733.60 |
| \$70,000 | \$3,544.80 | \$5,224.80 | \$70,000 | \$6,904.80 | \$10,189.20 |
| CHILD(REN) ² | \$18.00 | \$18.00 | CHILD(REN) | \$32.40 | \$32.40 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| bacco 58.00 004.40 650.80 397.20 143.60 890.00 |
|---|
| 636.40 6.40 |
| |

Premium rates with Cash Value¹

Policy form CIC1039-TN (CV form R1022CVTN)

| Lump-sum | | |
|------------|------------|-------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$1,582.80 | \$2,257.20 |
| \$20,000 | \$2,569.20 | \$3,712.80 |
| \$30,000 | \$3,555.60 | \$5,168.40 |
| \$40,000 | \$4,542.00 | \$6,624.00 |
| \$50,000 | \$5,528.40 | \$8,079.60 |
| \$60,000 | \$6,514.80 | \$9,535.20 |
| \$70,000 | \$7,501.20 | \$10,990.80 |
| CHILD(REN) | \$48.00 | \$48.00 |

HEIGHT AND WEIGHT CHART

| 81 205 84 212 86 220 90 227 93 234 96 242 98 249 101 257 104 265 107 273 110 281 0 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | Height | Minimum | Maximum |
|--|---------------|---------|---------|
| 84 212 86 220 90 227 93 234 96 242 98 249 101 257 104 265 107 273 110 281 0 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | Up to 4'10 | 79 | 199 |
| 86 220 90 227 93 234 96 242 98 249 101 257 104 265 107 273 110 281 0 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 4'11 | 81 | 205 |
| 902279323496242982491012571042651072731102810113289116298120306124315127323131332134341137350141359145368148378 | 5'0 | 84 | 212 |
| 93 234 96 242 98 249 101 257 104 265 107 273 110 281 0 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'1 | 86 | 220 |
| 96 242 98 249 101 257 104 265 107 273 110 281 0 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'2 | 90 | 227 |
| 98 249 101 257 104 265 107 273 110 281 0 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'3 | 93 | 234 |
| 1012571042651072731002810113289116298120306124315127323131332134341137350141359145368148378 | 5'4 | 96 | 242 |
| 104 265 107 273 110 281 0 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'5 | 98 | 249 |
| 1072731102810113289116298120306124315127323131332134341137350141359145368148378 | 5'6 | 101 | 257 |
| 110 281 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'7 | 104 | 265 |
| D 113 289 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'8 | 107 | 273 |
| 116 298 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'9 | 110 | 281 |
| 120 306 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'10 | 113 | 289 |
| 124 315 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 5'11 | 116 | 298 |
| 127 323 131 332 134 341 137 350 141 359 145 368 148 378 | 6'0 | 120 | 306 |
| 131 332 134 341 137 350 141 359 145 368 148 378 | 6'1 | 124 | 315 |
| 134 341 137 350 141 359 145 368 148 378 | 6'2 | 127 | 323 |
| 137 350 141 359 145 368 148 378 | 6'3 | 131 | 332 |
| 141 359 145 368 148 378 | 6'4 | 134 | 341 |
| 145 368 148 378 | 6'5 | 137 | 350 |
| 148 378 | 6'6 | 141 | 359 |
| | 6'7 | 145 | 368 |
| | 6'8 | 148 | 378 |
| or taller 152 38/ | 6'9 or taller | 152 | 387 |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

²Coverage for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

PAYROLL:

09-PAY = 0.11111 * ANNUAL 10-PAY = 0.1 * ANNUAL 13-PAY = 0.07692 * ANNUAL 24-PAY = 0.04167 * ANNUAL 26-PAY = 0.03846 * ANNUAL 52-PAY = 0.01923 * ANNUAL

> \$5,528.40 \$5,528.40

EXAMPLE

Details of potential client: Details of coverage selected: Retired couple \$50,000 lump-sum amount 70-year-old nontobacco user Critical Illness with cancer—Option B 74-year-old nontobacco user Cash Value rider Paid annually 70-year-old nontobacco user 74-year-old nontobacco user Total annual premium \$11,056.80



ISSUE AGE: 70-74

CRITICAL ILLNESS SUPPLEMENTAL HEALTH INSURANCE

ISSUE AGE: 75-79

CRITICAL ILLNESS CANCER ONLY—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

.

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$373.20 | \$552.00 |
| \$20,000 | \$746.40 | \$1,104.00 |
| \$30,000 | \$1,119.60 | \$1,656.00 |
| \$40,000 | \$1,492.80 | \$2,208.00 |
| \$50,000 | \$1,866.00 | \$2,760.00 |
| \$60,000 | \$2,239.20 | \$3,312.00 |
| \$70,000 | \$2,612.40 | \$3,864.00 |
| CHILD(REN) ² | \$12.00 | \$12.00 |
| | | |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$565.20 | \$812.40 |
| \$20,000 | \$938.40 | \$1,364.40 |
| \$30,000 | \$1,311.60 | \$1,916.40 |
| \$40,000 | \$1,684.80 | \$2,468.40 |
| \$50,000 | \$2,058.00 | \$3,020.40 |
| \$60,000 | \$2,431.20 | \$3,572.40 |
| \$70,000 | \$2,804.40 | \$4,124.40 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$207.60 | \$307.20 |
| \$20,000 | \$415.20 | \$614.40 |
| \$30,000 | \$622.80 | \$921.60 |
| \$40,000 | \$830.40 | \$1,228.80 |
| \$50,000 | \$1,038.00 | \$1,536.00 |
| \$60,000 | \$1,245.60 | \$1,843.20 |
| \$70,000 | \$1,453.20 | \$2,150.40 |
| CHILD(REN) ² | \$6.00 | \$6.00 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$352.80 | \$501.60 |
| \$20,000 | \$560.40 | \$808.80 |
| \$30,000 | \$768.00 | \$1,116.00 |
| \$40,000 | \$975.60 | \$1,423.20 |
| \$50,000 | \$1,183.20 | \$1,730.40 |
| \$60,000 | \$1,390.80 | \$2,037.60 |
| \$70,000 | \$1,598.40 | \$2,344.80 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

CRITICAL ILLNESS WITH CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates1

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$554.40 | \$817.20 |
| \$20,000 | \$1,108.80 | \$1,634.40 |
| \$30,000 | \$1,663.20 | \$2,451.60 |
| \$40,000 | \$2,217.60 | \$3,268.80 |
| \$50,000 | \$2,772.00 | \$4,086.00 |
| \$60,000 | \$3,326.40 | \$4,903.20 |
| \$70,000 | \$3,880.80 | \$5,720.40 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|------------|--|--|
| Nontobacco | Tobacco | |
| \$889.20 | \$1,270.80 | |
| \$1,443.60 | \$2,088.00 | |
| \$1,998.00 | \$2,905.20 | |
| \$2,552.40 | \$3,722.40 | |
| \$3,106.80 | \$4,539.60 | |
| \$3,661.20 | \$5,356.80 | |
| \$4,215.60 | \$6,174.00 | |
| \$26.40 | \$26.40 | |
| | \$889.20 \$1,443.60 \$1,998.00 \$2,552.40 \$3,106.80 \$3,661.20 \$4,215.60 | |

CRITICAL ILLNESS SUPPLEMENTAL HEALTH INSURANC

| Height | Minimum | Maximum |
|---------------|---------|---------|
| Up to 4'10 | 79 | 199 |
| 4'11 | 81 | 205 |
| 5'0 | 84 | 212 |
| 5'1 | 86 | 220 |
| 5'2 | 90 | 227 |
| 5'3 | 93 | 234 |
| 5'4 | 96 | 242 |
| 5'5 | 98 | 249 |
| 5'6 | 101 | 257 |
| 5'7 | 104 | 265 |
| 5'8 | 107 | 273 |
| 5'9 | 110 | 281 |
| 5'10 | 113 | 289 |
| 5'11 | 116 | 298 |
| 6'0 | 120 | 306 |
| 6'1 | 124 | 315 |
| 6'2 | 127 | 323 |
| 6'3 | 131 | 332 |
| 6'4 | 134 | 341 |
| 6'5 | 137 | 350 |
| 6'6 | 141 | 359 |
| 6'7 | 145 | 368 |
| 6'8 | 148 | 378 |
| 6'9 or taller | 152 | 387 |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

 $^2\mbox{Coverage}$ for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

 PAYROLL:
 24-PA

 09-PAY = 0.11111 * ANNUAL
 24-PA

 10-PAY = 0.1 * ANNUAL
 26-PA

 13-PAY = 0.07692 * ANNUAL
 52-PA

24-PAY = 0.04167 * ANNUAL 26-PAY = 0.03846 * ANNUAL 52-PAY = 0.01923 * ANNUAL

EXAMPLE

| Details of potential client: Retired couple 75-year-old tobacco user 79-year-old nontobacco user | Details of coverage selected: \$30,000 lump-sum amount Critical Illness without cancer—Option A No rider Paid semiannually | |
|--|--|--|
| 75-year-old tobacco user | \$921.60 | |
| 7 <u>9-year-old nontobacco user</u> | + \$622.80 | |
| Total annual premium | \$1,544.40 | |
| <u>Total semiannual modal</u> | x 0.50000 | |
| Total semiannual premium | \$772.20 | |



CRITICAL ILLNESS SUPPLEMENTAL HEALTH INSURANCE

ISSUE AGE: 80-85

CRITICAL ILLNESS CANCER ONLY—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum amount \$10,000 \$20,000 \$30,000 \$40,000 \$50,000 \$60,000 \$70,000 | Nontobacco \$386.40 \$772.80 \$1,159.20 \$1,545.60 \$1,932.00 \$2,318.40 \$2 704.80 | Tobacco \$571.20 \$1,142.40 \$2,284.80 \$2,856.00 \$3,427.20 \$3,998.40 |
|--|---|--|
| \$60,000 \$70,000 CHILD(REN) ² | \$2,318.40 \$2,704.80 \$12.00 | \$3,998.40 \$12.00 |
| | | |

CRITICAL ILLNESS CANCER ONLY—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$583.20 | \$840.00 |
| \$20,000 | \$969.60 | \$1,411.20 |
| \$30,000 | \$1,356.00 | \$1,982.40 |
| \$40,000 | \$1,742.40 | \$2,553.60 |
| \$50,000 | \$2,128.80 | \$3,124.80 |
| \$60,000 | \$2,515.20 | \$3,696.00 |
| \$70,000 | \$2,901.60 | \$4,267.20 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Nontobacco | Tobacco |
|------------|--|
| \$234.00 | \$345.60 |
| \$468.00 | \$691.20 |
| \$702.00 | \$1,036.80 |
| \$936.00 | \$1,382.40 |
| \$1,170.00 | \$1,728.00 |
| \$1,404.00 | \$2,073.60 |
| \$1,638.00 | \$2,419.20 |
| \$6.00 | \$6.00 |
| | \$234.00 \$468.00 \$702.00 \$936.00 \$1,170.00 \$1,404.00 \$1,638.00 |

CRITICAL ILLNESS WITHOUT CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$384.00 | \$548.40 |
| \$20,000 | \$618.00 | \$894.00 |
| \$30,000 | \$852.00 | \$1,239.60 |
| \$40,000 | \$1,086.00 | \$1,585.20 |
| \$50,000 | \$1,320.00 | \$1,930.80 |
| \$60,000 | \$1,554.00 | \$2,276.40 |
| \$70,000 | \$1,788.00 | \$2,622.00 |
| CHILD(REN) ² | \$9.60 | \$9.60 |

CRITICAL ILLNESS WITH CANCER—OPTION A

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$594.00 | \$876.00 |
| \$20,000 | \$1,188.00 | \$1,752.00 |
| \$30,000 | \$1,782.00 | \$2,628.00 |
| \$40,000 | \$2,376.00 | \$3,504.00 |
| \$50,000 | \$2,970.00 | \$4,380.00 |
| \$60,000 | \$3,564.00 | \$5,256.00 |
| \$70,000 | \$4,158.00 | \$6,132.00 |
| CHILD(REN) ² | \$18.00 | \$18.00 |

CRITICAL ILLNESS WITH CANCER—OPTION B (INCLUDING LUMP-SUM TOTALS)

ANNUAL PREMIUMS | RATES FOR EACH INDIVIDUAL

Base premium rates¹

Policy form CIC1039-TN

| Lump-sum | | |
|-------------------------|------------|------------|
| amount | Nontobacco | Tobacco |
| \$10,000 | \$939.60 | \$1,346.40 |
| \$20,000 | \$1,533.60 | \$2,222.40 |
| \$30,000 | \$2,127.60 | \$3,098.40 |
| \$40,000 | \$2,721.60 | \$3,974.40 |
| \$50,000 | \$3,315.60 | \$4,850.40 |
| \$60,000 | \$3,909.60 | \$5,726.40 |
| \$70,000 | \$4,503.60 | \$6,602.40 |
| CHILD(REN) ² | \$26.40 | \$26.40 |

CRITICAL ILLNESS SUPPLEMENTAL HEALTH INSURANC

| Height | Minimum | Maximum |
|---------------|---------|---------|
| Up to 4'10 | 79 | 199 |
| 4'11 | 81 | 205 |
| 5'0 | 84 | 212 |
| 5'1 | 86 | 220 |
| 5'2 | 90 | 227 |
| 5'3 | 93 | 234 |
| 5'4 | 96 | 242 |
| 5'5 | 98 | 249 |
| 5'6 | 101 | 257 |
| 5'7 | 104 | 265 |
| 5'8 | 107 | 273 |
| 5'9 | 110 | 281 |
| 5'10 | 113 | 289 |
| 5'11 | 116 | 298 |
| 6'0 | 120 | 306 |
| 6'1 | 124 | 315 |
| 6'2 | 127 | 323 |
| 6'3 | 131 | 332 |
| 6'4 | 134 | 341 |
| 6'5 | 137 | 350 |
| 6'6 | 141 | 359 |
| 6'7 | 145 | 368 |
| 6'8 | 148 | 378 |
| 6'9 or taller | 152 | 387 |

THIS CHART IS NOT A REQUIREMENT FOR CRITICAL ILLNESS CANCER ONLY COVERAGE.

¹Total premium must be greater than or equal to \$180.00 per year. Due to rounding differences, precalculated rates may slightly vary from actual rates.

 $^2\mbox{Coverage}$ for child(ren) is a \$10,000 lump-sum, regardless of adult lump-sum amount.

PAYMENT MODE

DIRECT:

SEMI ANNUALLY = 0.5 * ANNUAL | MONTHLY PAC = 0.08333 * ANNUAL

 PAYROLL:
 24-PAY

 09-PAY = 0.11111 * ANNUAL
 24-PAY

 10-PAY = 0.1 * ANNUAL
 26-PAY

 13-PAY = 0.07692 * ANNUAL
 52-PAY

24-PAY = 0.04167 * ANNUAL 26-PAY = 0.03846 * ANNUAL 52-PAY = 0.01923 * ANNUAL

EXAMPLE

| Details of potential client: Retired couple 80-year-old nontobacco user 82-year-old tobacco user | Details of coverage selected: \$50,000 lump-sum amount Critical Illness without cancer—Option B No rider Paid semiannually |
|---|--|
| 80-year-old nontobacco user | \$1320.00 |
| <u>82-year-old tobacco user</u> | + <u>\$1930.80</u> |
| Total annual premium | \$3,250.80 |
| Total semiannual modal | x 0.50000 |
| Total semiannual premium | \$1,625.40 |

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