



ALABAMA AGRICULTURAL AND MECHANICAL UNIVERSITY
PURCHASING DEPARTMENT
POST OFFICE BOX 1627
305 PATTON HALL
NORMAL, ALABAMA 35762
TELEPHONE: (256) 372-5227

DATE 08/09/2018 BID NUMBER 2K18-29B

ALL BIDS WILL BE PUBLICLY OPENED ON THE OPENING DATE DESIGNATED AT ALABAMA AGRICULTURAL AND MECHANICAL UNIVERSITY, PURCHASING DEPARTMENT, PATTON HALL, NORMAL, ALABAMA 35762. BIDS RECEIVED AFTER THE SPECIFIED TIME ON THE OPENING DATE WILL NOT BE CONSIDERED.

RESPONSE DUE BY
09 / 25 / 2018
2:00 P.M.

REQUEST FOR FORMAL BID

WHEN USING FEDEX, UPS, OR ANY EXPRESS PACKAGING/SHIPPING, THE BID NUMBER MUST BE CLEARLY PRINTED ON THE AIR BILL.

CONTACT PHONE 256 372-5227
Tim Thornton

VENDOR NO.

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BSN SPORTS, LLC
PO BOX 7726
DALLAS, TX 75209-0726

ALL BIDS MUST BE SIGNED, SEALED, AND RETURNED IN AN ENVELOPE WITH THE BID NUMBER AND OPENING DATE NOTED ON FRONT. FORWARD ALL BIDS TO THE ADDRESS INDICATED ABOVE. FAILURE TO COMPLY WILL RESULT IN A "NO BID" RESPONSE IN ACCORDANCE WITH ALABAMA COMPETITIVE BID LAW 41-16-24 sub-part b.

THE ABOVE BID NUMBER MUST APPEAR ON ALL BIDS AND RELATED CORRESPONDENCE

NO.	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	EXTENSION
N/A	N/A	N/A	It is at the vendor's discretion which discount strategy to use but one must be used since there is too much variability in service/product need to bid using price.		
1	N/A	N/A	% Discount off each order	10% off BSN Fall 2018 Equipment Catalog	see attached exception list.
2	N/A	N/A	% Discount off each order when order is equal to or greater than \$_____ (Please be reasonable.)	40% off List (retail) Branded Stock apparel - Nike + Under Armour	
3	N/A	N/A	% Discount off per product category: promotional products, monogrammed/screenprinted apparel & services, awards of recognition/merit	30% off List (retail) branded stock team Footwear.	
4	N/A	N/A	URL to website, product catalog, and/or list of services www.BSNsports.com		
N/A	N/A	N/A	Vendors may create their own work order discount terms if not agreeable to those proposed. URL: Equipment Catalog: http://www.bsnsports.com/catalogs_bsn/equip-fall/ Cloth Catalog: http://www.bsnsports.com/catalogs_bsn/teamwear-up-F18/mobile/index.html and http://www.bsnsports.com/catalogs_bsn/teamwear-up-F18/mobile/index.html or		
				TOTAL	

SHOULD A PURCHASE ORDER BE ISSUED, THE FOREGOING AND THE TERMS AND CONDITIONS ON THE ATTACHED SHEET SHALL BE APPLICABLE AND BINDING UPON THE VENDOR.
I ACKNOWLEDGE THAT I HAVE SIGNATURE AUTHORITY TO SIGN ON BEHALF OF THE COMPANY AND HEREBY AGREE TO ALL GENERAL CONDITIONS OF THIS BID REQUEST.

SIGNATURE John Stafford
COMPANY REPRESENTATIVE
JOHN STAFFORD
Bid Specialist
jstafford@bsnsports.com

DATE 9/17/18
An affirmative action/equal opportunity institution

Note: In order for an alternate bid to be considered, bidders must supply current catalogs or brochures, including pictorials and specifications.

Please indicate your company classification by circling the appropriate initial: Small Business (SB), a Small Disadvantaged Business (SD), a Black Small Disadvantaged Business (BD), a Woman-Owned Small Business (WB), a Woman-Owned Small Disadvantaged Business (WD), a Black Woman-Owned Small Disadvantaged Business (BW), a Large Business (LB), an Individual (IN), Educational (ED), Non-Profit (NP), a Labor Surplus Area Concern (LS), Disabled Veteran-Owned Small Business (DV), Veteran-Owned Small Business (VS), Historically Underutilized Business Zone (UZ), or a Governmental Agency (GV).

F.O.B. Point	TERMS <i>Net 30</i>	WARRANTY <i>1 year std. manufacturer warranty.</i>
AAMU DESTINATION	YOUR REFERENCE NO. <i>18-53975</i>	QUOTATION EFFECTIVE UNTIL 5 years after notice of bid award
ESTIMATED DELIVERY <i>2 days - 30 days</i>		

*Your company reference number, if applicable with this bid quotation.

Certification Pursuant To Act No. 2006-557

Alabama Law (Section 41-4-116, Code of Alabama 1975) provides that every bid submitted and contract executed shall contain a certification that the vendor, contractor, and all of its affiliates that make sales for delivery into Alabama or leases for use in Alabama are registered, collecting, and remitting Alabama state and local sales, use, and/or lease tax on all taxable sales and leases into Alabama. By submitting this bid, the bidder is hereby certifying that they are in full compliance with Act No. 2006-557, they are not barred from bidding or entering into a contract pursuant to 41-4-116, and acknowledges that the awarding authority may declare the contract void if the certification is false.

BSN SPORTS, LLC
PO BOX 7726

COMPANY NAME (TYPE OR PRINT) **DALLAS, TX 75209-0726** TELEPHONE NUMBER *1-800-527-7510*

JOHN STAFFORD Bid Specialist FAX NUMBER *1-800-365-7653*

SIGNATURE *John Stafford* DATE *9/17/18*

Alabama Agricultural and Mechanical University prohibits the installation of asbestos on its campus. Suppliers and contractors will not supply any equipment, material, or supplies, which contain asbestos without prior written approval.

Failure to designate Bid Number and Opening Date on the outside of your sealed envelope containing your bid and more than one bid submitted in this envelope will result in a "No Bid" response in accordance with Alabama Competitive Bid Law 41-16-24 subpart b.

Alabama Agricultural and Mechanical University will not accept faxed bids.

Any product that fails to meet the specifications, performance requirements or compatibility requirements will be rejected and returned to the vendor at no cost to the University.

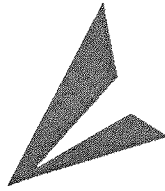
The University reserves the right to award this contract, in whole, in part, or to reject any and all quotations.

Alabama A & M University is an instrumentality of the State and is federal, state and local tax exempt.

SPECIAL NOTE:

Manufacturer's published product data must be included with your bid response for any alternate offerings. Any exception taken to any portion of this Request for Price Quotation must be stated on the bid response sheets or Alabama A&M University will assume compliance with all requirements as stated. The successful bidder will be responsible and accountable for providing those items as specified in its bid response.

*Your sales pro is : Robby Koester
256 617 1508
rkoester@bsnsports.com*



BSN SPORTS

PERCENTAGE OFF BID FOR 2018 CATALOG ORDERS

This certificate entitles ALABAMA A&M UNIVERSITY to:
(Name of institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

*See Attached list of Exceptions

Prices Will Not Include Inside Delivery or Installation

There will be no extra charge for Inside Delivery on Fed Ex or UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be Honored from 9/25/2018 to 9/25/2023
(not to exceed a period of 12 months without prior approval).

Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31st of each year and our Fall/Winter catalog expires December 31st of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 18-53975

Purchase Orders **Must** State: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices **Will Not** be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

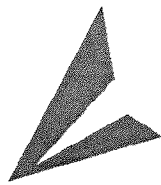
In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: _____
(Authorized Purchasing Director or Buyer)

*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS – PO BOX 7726, DALLAS, TX 75209
E-MAIL – BSNBID@BSNSPORTS.COM
WEB SITE – WWW.BSNSPORTS.COM

PHONE – 800.527.7510
FAX – 800.365.7653



BSN SPORTS

BSN SPORTS EXCEPTIONS TO PERCENTAGE OFF BID FALL 2018 CATALOG – CATALOG PRICES VALID THRU 12/31/2018

<u>PAGE</u>	<u>ITEM</u>	<u>DISCOUNT</u>
	All ATEC & Jugs Products – Entire Catalog	As Listed
ALL	“While Supplies Last”, Price Drop Limited Time Only Specials, & Closeout Items – Entire Catalog	As Listed
13	All First Class Bleachers	Call for Pricing
23	All Poly-Cap Fence Guard & Fence Crown Protective Fence Guard	Call for Pricing
26	Foul Poles – In Ground & Surface Mount, 24', 32' & 40'	Call for Pricing
32	BP Zone BasicTurf Protector – 1273908	As Listed
34	All Action 35, Action Plus 35, Elite 45 & Elite Plus 45 DiamondTurf	Call for Pricing
35	DiamondTurf Halo Mat, 10' Halo Kit with wings – 1347104	Call for Pricing
37	All Diamond Pro Products – Entire Page	Call for Pricing
41	Sifting Scoop Shovel – 1273922	As Listed
47	All SoftTouch Progressive Release Bases & All Synthetic Turf Bases	As Listed
51	All True Pitch & ProMounds Portable Game Mounds – Entire Page	Call for Pricing
52	Pocket Radar Ball Coach – 1385511	As Listed
53	Deluxe Iron Mike w/Hopper (MP6) complete unit – 1273939	Call for Pricing
54-57	All ATEC & Jugs Pitching Machines & Products & Accessories – Entire Pages	As Listed
57	All Hack Attack Machines & Feeders	As Listed
63	Rawlings Ultimate Practice Ball – RWR100UPY	As Listed
83	Oakley Sunglasses – Entire Page	As Listed
93	Schutt Striker II Hitting Trainer – STRIKER2	As Listed
95	Bow Net Soft Toss Screen & Big Mouth BMX Screen – 1347203 & 1397413	As Listed
109	Hot Shot Basketball Shooting Machine – 1399645	Call for Pricing
114	All Bison T-Rex Adjustable/Portable Systems – 895444XX & 20026189	Call for Pricing
125	All Digital Scorer's Tables – 1390141/1390142/1390143/1390144	Call for Pricing
133	Spalding Alpha Footballs – WC726758 & WC726888 & J5V Advance – WC628999	As Listed
134	All Jugs & Snap Attack Football Passing Machines	As Listed
145	EDown Digital Down Marker – 1453100	As Listed
151	All 20' & 30' Alumagoal HS Gooseneck Goalposts – 1399644/1399646/1399647/1399649	Call for Pricing
153-57	All Razor Shoulder Pads & Back Plates & All Gear Pro-Tec Shoulder Pads	As Listed
162-63	All Schutt Youth Football Helmets – Entire Pages	As Listed
169	All Porta Phone Equipment – Entire Page	As Listed
191	Revenant Protective Elbow Guard – 1450954	As Listed
229	All Sports Tutor Tennis Cube & Tennis Tutor Machines – Entire Page	As Listed
273	All EZ Flex Wrestling Mats – Entire Page	Call for Pricing
324	Polar A370 Wrist Heart Rate Monitor - 1399690	As Listed

*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.



BSN % OFF CLOTH/FOOTWEAR PRODUCT PRICING:

- **40% OFF List (Retail) Branded Stock Apparel : Nike & Under Armour**
- **30% OFF List (Retail) Branded Stock Team Footwear & All other Branded stock Apparell
Nike, Under Armour, Mizuno, New Balance, Badger, Alleson Athletic**
- **Custom Apparel is Preferred Pricing is dependent upon Order Deadline of given Brand.
(Discount window of 10%-35% OFF List)**
- **24 Hour Quick Shipping on over 30,000 products**
- **Orders are Invoiced Complete – One invoice per one P.O.**
- **Modified Custom apparel is priced according to the seasonal booking window**
- **Decoration charges will vary based on type and quantity**
- **NO FREIGHT COSTS on Inside Delivery for Freight charges from Fed Ex.**

Dallas Bid Department
bsnbid@bsnsports.com
800-527-7510
Fax # 800-365-7653

BSN SPORTS
PO BOX 7726
DALLAS, TX 75209-0726

Vendor Disclosure Statement Information and Instructions

Act 2001-955 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000. The disclosure statement is not required for contracts for gas, water, and electric services where no competition exists, or where rates are fixed by law or ordinance. In circumstances where a contract is awarded by competitive bid, the disclosure statement shall be required only from the person receiving the contract and shall be submitted within ten (10) days of the award.

A copy of the disclosure statement shall be filed with the awarding entity and the Department of Examiners of Public Accounts and if it pertains to a state contract, a copy shall be submitted to the Contract Review Permanent Legislative Oversight Committee. The address for the Department of Examiners of Public Accounts is as follows: 50 N. Ripley Street, Room 3201, Montgomery, Alabama 36130-2101. If the disclosure statement is filed with a contract, the awarding entity should include a copy with the contract when it is presented to the Contract Review Permanent Legislative Oversight Committee.

The State of Alabama shall not enter into any contract or appropriate any public funds with any person who refuses to provide information required by Act 2001-955.

Pursuant to Act 2001-955, any person who knowingly provides misleading or incorrect information on the disclosure statement shall be subject to a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00. Also, the contract or grant shall be voidable by the awarding entity.

Definitions as Provided in Act 2001-955

Family Member of a Public Employee - The spouse or a dependent of the public employee.

Family Member of a Public Official - The spouse, a dependent, an adult child and his or her spouse, a parent, a spouse's parents, a sibling and his or her spouse, of the public official.

Family Relationship - A person has a family relationship with a public official or public employee if the person is a family member of the public official or public employee.

Person - An individual, firm, partnership, association, joint venture, cooperative, or corporation, or any other group or combination acting in concert.

Public Official and Public Employee - These terms shall have the same meanings ascribed to them in Sections 36-25-1(23) and 36-25-1(24), Code of Alabama 1975, (see below) except for the purposes of the disclosure requirements of this act, the terms shall only include persons in a position to influence the awarding of a grant or contract who are affiliated with the awarding entity. Notwithstanding the foregoing, these terms shall also include the Governor, Lieutenant Governor, members of the cabinet of the Governor, and members of the Legislature.

Section 36-25-1(23), Code of Alabama 1975, defines a public employee as any person employed at the state, county or municipal level of government or their instrumentalities, including governmental corporations and authorities, but excluding employees of hospitals or other health care corporations including contract employees of those hospitals or other health care corporations, who is paid in whole or in part from state, county, or municipal funds. For purposes of this chapter, a public employee does not include a person employed on a part-time basis whose employment is limited to providing professional services other than lobbying, the compensation for which constitutes less than 50 percent of the part-time employee's income.

Section 36-25-1(24), Code of Alabama 1975, defines a public official as any person elected to public office, whether or not that person has taken office, by the vote of the people at state, county, or municipal level of government or their instrumentalities, including governmental corporations, and any person appointed to a position at the state, county, or municipal level of government or their instrumentalities, including governmental corporations. For purposes of this chapter, a public official includes the chairs and vice-chairs or the equivalent offices of each state political party as defined in Section 17-16-2, Code of Alabama 1975.

Instructions

Complete all lines as indicated. If an item does not apply, denote N/A (not applicable). If you cannot include required information in the space provided, attach additional sheets as necessary.

The form must be signed, dated, and notarized prior to submission.

BSN SPORTS
PO BOX 7726
DALLAS, TX 75209-0726



Purchasing Department
P. O. Box 1627
Normal, Alabama 35762
(256) 372-5227 Office
(256) 372-5223 Fax

INSTRUCTIONS UNIQUE TO THIS INVITATION TO BID (ITB)

1. The sealed bid package submission deadline is Sept. 25, 2018 at 2:00 P.M. Central Standard Time (CST). Bids not received by that time will be ineligible from further consideration. It shall not be sufficient to show that a bid was postmarked by or before the bid submission deadline.
2. Bidders are not required to provide a percentage discount for each line item provided. The provided line items are recommendations at the supplier's discretion. Bidders have the option to type in additional conditions or edit existing conditions that may be more agreeable to their business structures. Bidders should note that more opportune proposals will allow for more opportunities campus-wide and a greater market share within Alabama A&M University.
3. If applicable, bidders should provide their latest hardcopy product catalog with their bid and/or the URL to their online catalog and website. When available, URLs to online catalogs are preferred. If providing hardcopy catalogs, please provide at least three (3) copies.
4. Bidders must submit all provided documents with each bid response.
5. Please type Invitation to Bid responses directly into the PDF you have been provided. Handwritten responses are accepted but not preferred.
6. This bid is being advertised using Vendor Registry through Alabama A&M University.

BSN SPORTS
PO BOX 7726
DALLAS, TX 75209-0726



State of Alabama Disclosure Statement

(Required by Act 2001-955)

ENTITY COMPLETING FORM Varsity Brands Holding Co., Inc

ADDRESS DBA: BSN Sports, LLC BSN SPORTS

CITY, STATE, ZIP PO BOX 7726 DALLAS, TX 75209-0726 TELEPHONE NUMBER (800) 527-7510

STATE AGENCY/DEPARTMENT THAT WILL RECEIVE GOODS, SERVICES, OR IS RESPONSIBLE FOR GRANT AWARD Alabama A+M University

ADDRESS P.O. Box 1627

CITY, STATE, ZIP Normal, AL 35762 TELEPHONE NUMBER (256) 372 5227

This form is provided with:
 Contract Proposal Request for Proposal Invitation to Bid Grant Proposal

Have you or any of your partners, divisions, or any related business units previously performed work or provided goods to any State Agency/Department in the current or last fiscal year?

Yes No

If yes, identify below the State Agency/Department that received the goods or services, the type(s) of goods or services previously provided, and the amount received for the provision of such goods or services.

STATE AGENCY/DEPARTMENT	TYPE OF GOODS/SERVICES	AMOUNT RECEIVED
Birmingham City BOE	Athletic Equipment	\$ 20,400.49
Samford University	Athletic Equipment	\$ 281,892.93
University of Alabama Birmingham	Athletic Socks	\$ 748.44

thru 7/31/18

Have you or any of your partners, divisions, or any related business units previously applied and received any grants from any State Agency/Department in the current or last fiscal year?

Yes No

If yes, identify the State Agency/Department that awarded the grant, the date such grant was awarded, and the amount of the grant.

STATE AGENCY/DEPARTMENT	DATE GRANT AWARDED	AMOUNT OF GRANT
none		

1. List below the name(s) and address(es) of all public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF PUBLIC OFFICIAL/EMPLOYEE	ADDRESS	STATE DEPARTMENT/AGENCY
none		

OVER

2. List below the name(s) and address(es) of all family members of public officials/public employees with whom you, members of your immediate family, or any of your employees have a family relationship and who may directly personally benefit financially from the proposed transaction. Identify the public officials/public employees and State Department/Agency for which the public officials/public employees work. (Attach additional sheets if necessary.)

NAME OF FAMILY MEMBER	ADDRESS	NAME OF PUBLIC OFFICIAL / PUBLIC EMPLOYEE	STATE DEPARTMENT / AGENCY WHERE EMPLOYED
None			

If you identified individuals in items one and/or two above, describe in detail below the direct financial benefit to be gained by the public officials, public employees, and/or their family members as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

N/A

Describe in detail below any indirect financial benefits to be gained by any public official, public employee, and/or family members of the public official or public employee as the result of the contract, proposal, request for proposal, invitation to bid, or grant proposal. (Attach additional sheets if necessary.)

None

List below the name(s) and address(es) of all paid consultants and/or lobbyists utilized to obtain the contract, proposal, request for proposal, invitation to bid, or grant proposal:

NAME OF PAID CONSULTANT/LOBBYIST	ADDRESS
None	

By signing below, I certify under oath and penalty of perjury that all statements on or attached to this form are true and correct to the best of my knowledge. I further understand that a civil penalty of ten percent (10%) of the amount of the transaction, not to exceed \$10,000.00, is applied for knowingly providing incorrect or misleading information.

Signature: *John Stafford* Date: 9/17/18
 Notary's Signature: Lorraine Eubank Date: 9/17/18 Date Notary Expires: 8/22/2021

Act 2001-955 requires the disclosure statement to be completed and filed with all proposals, bids, contracts, or grant proposals to the State of Alabama in excess of \$5,000.

