

RFQ #301-17 INSURANCE BROKER SERVICES							
COMPANY	EVALUATOR	COMPANY BACKGROUND & STRUCTURE	TECHNICAL EXPERIENCE OF FIRM	QUALIFICATIONS OF STAFF	APPROACH & RESPONSIVENESS TO SCOPE OF WORK & METHODOLOGY	REFERENCES	Technical SCORE
MSI BENEFITS	Lanier Swafford	11.25	22.5	27	15	7.5	83.25
	Vickie Neikirk	13.5	25	30	18	9	95.5
	Danielle Yarborough	13.5	17.5	27	14	7	79
	Kristi Hudson	12	15	21	12	8	68
	<b>AVERAGE SCORE</b>	<b>12.5625</b>	<b>20</b>	<b>26.25</b>	<b>14.75</b>	<b>7.875</b>	<b>81.4375</b>
	<b>TOTAL SCORE</b>	<b>50.25</b>	<b>80</b>	<b>105</b>	<b>59</b>	<b>31.5</b>	<b>325.75</b>
SHAW HANKINS	Lanier Swafford	13.5	22.5	27	18	9	90
	Vickie Neikirk	15	25	30	20	10	100
	Danielle Yarborough	15	25	30	20	10	100
	Kristi Hudson	13.5	20	24	14	8	79.5
	<b>AVERAGE SCORE</b>	<b>14.25</b>	<b>23.13</b>	<b>27.75</b>	<b>18.00</b>	<b>9.25</b>	<b>92.38</b>
	<b>TOTAL SCORE</b>	<b>57</b>	<b>92.5</b>	<b>111</b>	<b>72</b>	<b>37</b>	<b>369.50</b>
NORTHWESTERN BENEFIT	Lanier Swafford	13.5	21.25	25.5	15.5	9	84.75
	Vickie Neikirk	12	20	27	16	9	84
	Danielle Yarborough	13.5	20	27	14	7	81.5
	Kristi Hudson	7.5	17.5	18	12	7	62.00
	<b>AVERAGE SCORE</b>	<b>11.63</b>	<b>19.69</b>	<b>24.38</b>	<b>14.38</b>	<b>8.00</b>	<b>78.06</b>
	<b>TOTAL SCORE</b>	<b>46.5</b>	<b>78.75</b>	<b>97.5</b>	<b>57.5</b>	<b>32</b>	<b>312.25</b>
EPIC	Lanier Swafford	12.75	22.5	24	10	9	78.25
	Vickie Neikirk	13.5	22.5	27	18	9	90
	Danielle Yarborough	13.5	22.5	27	14	10	87
	Kristi Hudson	7.5	17.5	18	12	7	62
	<b>AVERAGE SCORE</b>	<b>11.81</b>	<b>21.25</b>	<b>24.00</b>	<b>13.50</b>	<b>8.75</b>	<b>79.31</b>
	<b>TOTAL SCORE</b>	<b>47.25</b>	<b>85</b>	<b>96</b>	<b>54</b>	<b>35</b>	<b>317.25</b>
RESURGENS RISK MGT	Lanier Swafford	12.75	21.25	27	14	5.75	80.75
	Vickie Neikirk	13.5	20	24	18	9	84.5
	Danielle Yarborough	13.5	20	21	14	9	77.5
	Kristi Hudson	10.5	15	18	16	6	65.5
	<b>AVERAGE SCORE</b>	<b>9.94</b>	<b>15.31</b>	<b>18.00</b>	<b>11.50</b>	<b>5.94</b>	<b>77.06</b>
	<b>TOTAL SCORE</b>	<b>50.25</b>	<b>76.25</b>	<b>90</b>	<b>62</b>	<b>29.75</b>	<b>308.25</b>
MIDSOUTH BENEFITS	Lanier Swafford	12.75	22.5	27	18.5	9	89.75

	Vickie Neikirk	13.5	22.5	27	18	9	90
	Danielle Yarborough	15	22.5	30	20	10	97.5
	Kristi Hudson	12	17.5	24	18	8	79.5
	<b>AVERAGE SCORE</b>	<b>13.31</b>	<b>21.25</b>	<b>27.00</b>	<b>18.63</b>	<b>9.00</b>	<b>89.19</b>
	<b>TOTAL SCORE</b>	<b>53.25</b>	<b>85</b>	<b>108</b>	<b>74.5</b>	<b>36</b>	<b>356.75</b>
FBMC	Lanier Swafford	9.75	19.375	21	16	5.75	71.875
	Vickie Neikirk	12	22.5	27	16	8	85.5
	Danielle Yarborough	13.5	17.5	21	12	9	73
	Kristi Hudson	9	10	15	12	6	52
	<b>AVERAGE SCORE</b>	<b>11.06</b>	<b>17.34</b>	<b>21.00</b>	<b>14.00</b>	<b>7.19</b>	<b>70.59</b>
	<b>TOTAL SCORE</b>	<b>44.25</b>	<b>69.375</b>	<b>84</b>	<b>56</b>	<b>28.75</b>	<b>282.38</b>

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	<b>COMPANY BACKGROUND</b>	<b>TECHNICAL EXPERIENCE</b>	<b>QUALIFICATIONS</b>	<b>APPROACH &amp; RESPONSIVENESS TO SCOPE OF WORK &amp; METHODOLOGY</b>	<b>REFERENCES</b>	<b>TECHNICAL</b>
<b>COMPANY</b>	<b>&amp; STRUCTURE</b>	<b>OF FIRM</b>	<b>OF STAFF</b>			<b>TOTAL</b>
MSI Benefits	50	80	105	59	32	81
Shaw Hankins	57	93	111	72	37	92
Northwestern Benefit	47	79	98	58	32	78
Epic	47	85	96	54	35	79
Resurgens Risk Mgt	50	76	90	62	30	77
MidSouth Benefits	53	85	108	75	36	89
FMBC	44	69	84	56	29	71

Rounded up to nearest whole number

Cost is not a factor when evaluating a RFQ response

Contract Awarded To:

Contract Award Date: