



HIGHLANDS COUNTY
BOARD OF COUNTY COMMISSIONERS
Purchasing Division

Notice of Intent to Award

REQUEST FOR SOLE SOURCE PURCHASE

To: Purchasing Manager
 From: Clinton Howerton, Jr., PE., Critical Infrastructure Director for Solid Waste Department
 Department / Division Name _____
 Date: May 12, 2023 _____

A written request is being made to exercise the Sole Source Procurement outlined in Section 9 of the Highlands County Purchasing Manual. In accordance with the Sole Source Policy, the requesting department must submit a written justification that supports the request for Sole Source.

Brief Description of Good or Service: Posi-shell environmental coatings to use with the LSC PSA-1000 Spray Applicator to apply alternative daily or intermediate cover material on the landfill working face which is a biodegradable, non-toxic, non-flammable material that when sprayed on garbage forms a crust like cover to alleviate odors and replaces the use of 6" of blend cover material.

Supplier Name: LSC Environmental Products, LLC

Supplier Contact Information: Robert Moskovitz, Director of Executive Accounts/SE Regions Sales Manager
(804) 310-8370

CHECK ALL THAT APPLY (EXPLAIN REASONS BELOW):

<input checked="" type="checkbox"/>	Goods or services can be obtained from only one (1) supplier. Describe the unique characteristics of the product or service.
	Continuity of existing research/work
	Compatibility with existing equipment
	Critically important features (detail the features and your research of comparable items).
	Must match existing piece of equipment available only from the same source of original equipment. Provide documentation from supplier supporting that no other supplier can supply this.
	Repair/Maintenance service requires expertise in operations on unit. Necessary parts unavailable from any source except original equipment manufacturer or their designated servicing dealer. Provide explanation of expertise or documentation supporting that this is the only designated dealer.
	Repairs, replacement parts, or technical service available only from manufacturer or authorized distributor
	Technical services in connection with the assembly, installation or servicing of equipment of a highly technical or specialized nature. Provide explanation of services required and why another supplier cannot be used.
<input checked="" type="checkbox"/>	Uniqueness of a product (explain your research/work requirements and the relevance of the product).
	Upgrade to proprietary software or hardware. Available only from the producer of the software or hardware who sells on a direct basis only. Provide documentation showing that this is the only supplier that sells the software or can perform the upgrade.
	Use of this supplier is required by contract/agreement or granting or other governing agency. Please attach a copy of the award page or requirement page referencing this requirement.
	Other - Explain below

LIST EVIDENCE FOR JUSTIFICATION (SUCH AS COMMITTEE REVIEW, VENDOR FEEDBACK, ETC..)

Posi-shell can only be obtained from LSC Environmental Products who has a patent that covers the formulation of ingredients and methods unique to Posi-shell Environmental Coatings. No other vendor may infringe on these Mixtures, including the use of pozzolanic mineral binders in landfill cover formulations & therefore LSC Environmental is the sole source supplier of these materials and methods.
Post 06/01/2023-06/07/2023

Approved Denied

Lori DeLoach

Digitally signed by Lori DeLoach
 Date: 2023.05.12 07:43:52 -04'00'

Purchasing Manager

Date



POSI-SHELL® ENVIRONMENTAL COATINGS SOLE SOURCE CERTIFICATION

This is to certify that The United States Patent Office has issued Patent Number 7,544,243 and Patent Number 8,029.616-B2 which cover the formulation of ingredients and methods unique to Posi-Shell® Environmental Coatings. No other vendors may infringe on these mixtures, including the use of pozzolanic mineral binders in landfill cover formulations, and therefore LSC Environmental Products, LLC is the sole source supplier of these methods and materials.



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Issued to Highlands County on March 6, 2023