Medical TPA/Network/Cost Containment Services

RFP No.: RFP1123HRMED **Issue Date: 1/9/2023**

Phone Number

BELOW SIGNED INTENT TO QUOTE AND DATA REQUEST MUST BE RECEIVED NO LATER THAN: 1/13/2023 3:00 PM CST. INTENT AND REQUEST SHALL BE SUBMITTED TO: Rebecca.moore@usi.com.

Data will be sent electronically via secure email or shared site. The link to access the data will be sent to the contact listed below. Please include the full contact information for one (1) person who will be receiving the data at your Company:

Contact Name:		· · · · · · · · · · · · · · · · · · ·	
Contact Email:	Contact Phone:		
services, at the prices quoted, in a priginal Request for Proposal	accordance with all terms and c	fication of compliance to provide the onditions, requirements and specific by any addenda thereto. Or confirm we intend to respond to	cations of the
providing services to Rockwood swill be subject to disclosure under	School District, will become the er the Freedom of Information r sunshine law, Mo. Rev. Stat.		strict, and as open
Client Name: Rockwood School	District	RFP No: RFP1123HRMED	
Authorized Signature		Date	
Printed Name		Title	
Company Name			
Mailing Address			
City State 7in			

Email Address

Fax Number

Medical TPA/Network/Cost Containment Services

This document constitutes Rockwood School District (hereafter called the "District") Request for Proposal ("RFP") soliciting proposals from qualified individuals, firms or organizations to provide Medical TPA/Network/Cost Containment Services as described in this RFP.

SEALED PROPOSALS FOR PROVIDING THE SERVICES DESCRIBED HEREIN MUST BE RECEIVED NO LATER THAN: 2/10/2023 3:00 PM CST. Proposals submitted after that time and date will be rejected and returned.

HARD COPY PROPOSALS SHALL BE SUBMITTED TO:

Coordinator of Purchasing Rockwood School District 111 East North Street Eureka, Missouri 63025

The electronic copy shall be delivered via email to <u>Rebecca.moore@usi.com</u> & <u>Dean.Eggerding@usi.com</u> by the time below. If documents are unable to be emailed, the electronic copy can be uploaded to a shared drive. Please contact Rebecca Moore for instructions prior to the deadline.

All inquiries for information regarding Proposal Preparation and Submission Requirements shall be in writing and shall be directed to:

Rebecca.moore@usi.com and Carrie.lyell@usi.com

All other communications and questions regarding this RFP must be directed to the above individual and received no later than 1/20/2023 3:00 PM CST. No contact with any members of the District's Board, administration, or employees of the District is permitted before or after completion of the RFP process. Failure to follow this directive or any attempt to contact or to influence any such person may result in rejection or disqualification of a proposal.

Any and all responses to written requests for information and questions will be in writing and will be sent to all known interested parties. Any oral responses will be considered unauthorized and non-binding on the District. Questions will be responded to all at one time following the questions deadline.

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Medical TPA/Network/Cost Containment Services

Important Dates and Information

•	<u>Issue Date:</u> 1/9/2023
•	Intent to Quote & Data Request Due:1/13/2023 3:00 PM CST
•	Questions Due: 1/20/2023 3:00 PM CST
•	Finalist Interview(s) tentative:
•	Coverage Effective Date11/1/2023
•	<u>Line of Service:</u> Medical TPA, Network, Cost Containment Services
•	Eligibility/Census:
•	Plan Information Available upon e-mailed request to Rebecca.moore@usi.com by 1/13/23
•	Proposal Due:
•	<u>Contracts Due</u> The final contract must be available for the District's 6/22/2023 Board meeting
•	<u>Declining the RFP:</u>
•	<u>Commission:</u>

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I. RFP INSTRUCTIONS AND CONDITIONS

1. INTRODUCTION

The District is a nationally recognized, diverse community of learners. Currently the District serves over 21,000 students, made up of four high schools, six middle schools, and nineteen elementary schools, a talented and gifted campus, and a school for at-risk high school students. The District employs over 4,000 people, and covers 150 square miles in much of western St. Louis and northern Jefferson counties. The District was named "Accredited with Distinction" by the Missouri Department of Education, the highest rating granted by the State of Missouri. Additional detailed information about the District may be found at www.rsdmo.org.

Rockwood School District is pleased to invite you to submit a proposal for its Medical TPA/Network/Cost Containment Services. Proposals submitted in response to the specifications contained herein shall comply with the instructions and procedures detailed in this Request for Proposal (RFP).

The District is seeking proposals for Medical TPA/Network/Cost Containment Services for eligible employees, their dependents, retirees, their dependents and former enrollees who are continuing coverage under COBRA. Any additional services your Company believes will be beneficial to the District are expected to be included in the pricing. Plan design details, claims/premium history and current census will be provided upon request. The District has approximately 2,702 employees and 322 retirees who are eligible to participate in its Medical program.

2. PROPOSAL PREPARATION AND SUBMISSION REQUIREMENTS

A. In order to be considered, proposers must submit <u>2 hard copies</u> of the proposal and <u>1 electronic copy</u>. Proposals shall be signed and printed, submitted in a sealed envelope that is plainly marked with the title and RFP No.: **RFP1123HRMED.** Hard copy proposals shall be delivered to:

Coordinator of Purchasing Rockwood School District 111 East North Street Eureka, Missouri 63025

The electronic copy shall be delivered via email to Rebecca.moore@usi.com by the time below. If documents are unable to be emailed, the electronic copy can be uploaded to a shared drive. Please contact Rebecca Moore for instructions prior to the deadline.

SEALED PROPOSALS FOR PROVIDING THE SERVICES DESCRIBED HEREIN MUST BE RECEIVED BY 2/10/2023 3:00 PM CST. Proposals submitted after that time and date will be rejected and returned.

B. Proposals shall be prepared simply, but completely, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content. At the same time, proposals should be as thorough and detailed as possible so that the District may properly evaluate your Company's capabilities to provide the required services.

Electronic proposals alone will not be considered in response to this RFP, nor will modifications by electronic notice be accepted.

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- C. Proposals must include at least the following information, data and responses labeled accordingly in their proposals (i.e. C1, D, E. etc.):
 - (1) Proposer's full name and principal office address, and descriptions of the type of business entity (e.g., publicly held corporation, private non-profit, proprietorship, partnership, etc.).
 - (2) If Proposer is incorporated, include the state in which it is incorporated, and list the name and occupation of those individuals serving on the board of directors, along with the name of any entity or person owning 10% or more of the corporation.
 - (3) The name, title, mailing address, telephone number, fax number, and email address of the contact person for this RFP and the proposal.
 - (4) A summary description or work plan which describes how Proposer intends to perform the required services and include a description of any involvement and responsibilities which would be required of the District.
 - (5) The name(s) of the employees, persons or contractor(s) proposed to perform the services, and describe the qualifications and experience of each.
 - (6) Description of the manner by which Proposer proposes to be compensated for the services to be provided, including a listing or schedule of fees, commissions, costs and expenses, including reimbursable costs and Proposer's total cost for the services to be provided.
 - a. Indicate if proposed pricing includes the acceptance of payment with a procurement card (p-card) or credit card in lieu of a check. If Proposer agrees, no additional fees shall be charged to the District for card acceptance.
 - b. Indicate if proposed pricing could be offered to other Missouri school districts of similar size and order volumes.
- D. Proposers must provide a description or evidence of their experience and qualifications to undertake and to provide the services described in this RFP with a particular emphasis upon experience and services provided to Missouri K-12 school districts.
- E. Proposers must provide evidence or information as to their financial condition and stability.
- F. Proposer must provide a Certificate of Good Standing indicating they have filed all reports and paid the necessary fees to the Secretary of State's office in the state they are licensed in.
- G. Proposers must provide a minimum of five (5) references with names, addresses and phone numbers, and including specifically any governmental entities and school districts for which each Proposer has provided services.
- H. Proposers must state whether they have been involved in any litigation during the last five years, and if so, describe any such litigation.

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3. AWARD

Award(s) will be made to the responsive and responsible Company whose proposal(s) is deemed to be most advantageous to the District, taking into account overall content of the proposal, experience and qualifications of the firm and staff assigned, quality of the manner in which the services are proposed to be performed and cost. The District reserves the right to split the award or to make multiple awards, and to make award on a part or portion of a proposal. The District may request additional information and/or an interview with some or all Companies as part of the selection process. In no event shall the District be required to explain the evaluation process or award selection to any Company.

4. RIGHT TO REJECT

The District reserves the right to accept any proposal, to reject any and all proposals, and to waive any irregularities or informalities in any proposals. Conditional proposals will not be accepted.

5. PROPOSALS FINAL

All proposals shall be deemed final, conclusive and irrevocable, and no proposal shall be subject to correction or amendment for any error or miscalculation.

6. <u>COST OF PREPARATION</u>

The cost of preparing and submitting a response to this RFP will be assumed solely by each Company, whether or not any agreement is signed as a result of this RFP.

7. OWNERSHIP OF SUBMITTALS

All completed proposals submitted in response to this RFP become the property of the District upon submission. The District may use the proposal for any purpose deemed appropriate. The proposal material will become part of any contract between the successful Company and the District.

All responses are the property of the District, not USI Insurance Services, and may be subject to the Missouri Sunshine Law (Mo. Rev. Stat. Secs. 610.010 to 610.226).

8. <u>RFP INTERPRETATION</u>

Interpretation of the wording of this RFP will be the responsibility of the District and that interpretation will be final and binding.

9. PRICE

Companies are cautioned that services must be furnished at the fees, costs and/or rates submitted and proposed unless otherwise stated. No increase in costs will be permitted during the term of the contract.

10. CONTRACT

The District's Board of Education must formally approve the award of any contract(s) or agreement to purchase. The successful Company will be required to enter into a written contract with the District which will include, but

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not be limited to, the scope of services described herein and the contract provisions included herein. The contract term is expected to commence on 11/1/2023 and continue through 10/31/2026.

11. INSURANCE

The successful Company will be expected to provide the following types of insurance with the described limits:

- Comprehensive General Liability \$\(\frac{1,000,000}{2000} \) per person per occurrence (including Contractual Liability)

 \$\(\frac{1,000,000}{2000} \) property damage per occurrence
 - \$\,\frac{1,000,000}{\,\text{aggregate}}\,\text{all claims per occurrence}
- Workers' Compensation As required by applicable law
- Employer's Liability \$\frac{1,000,000}{} per occurrence
- Automotive Liability \$\frac{1,000,000}{} per occurrence
- Professional Errors and Omissions \$ 1,000,000 per occurrence

12. TAXES

Companies shall NOT INCLUDE FEDERAL EXCISE TAX, TRANSPORTATION TAX, or STATE RETAIL SALES TAX in their cost proposal, as these taxes do not apply to the District.

13. NO PARTICIPATION

The successful Company shall not directly or indirectly participate as a proposer, bidder, or subcontractor to a proposer or bidder on any bids or request for proposals to be designed, or services to be provided, as part of the projects contemplated by this RFP.

14. USE OF INFORMATION

- A. Any specifications, drawings, sketches, models, samples, data, computer programs or documentation or other technical or business information ("Information") furnished or disclosed to interested parties under this RFP, or as the result of this RFP, shall remain the property of District and, when in tangible form, all copies of such information shall be returned to District upon request. Unless such information was previously known to a party, free of any obligation to keep it confidential, or has been or is subsequently made public by District or a third party, it shall be held in confidence by such party, shall be used only for the purposes of this RFP, and may not be used for other purposes except upon such terms and conditions as may be mutually agreed upon in writing.
- B. No specifications, drawings, sketches, models, samples, tools, or other apparatus programs, technical information or data, written, oral or otherwise, furnished by any interested party to the District under this RFP shall be considered to be confidential or proprietary.

ROCKWOOD SCHOOL DISTRICT REQUEST FOR PROPOSAL Medical TPA/Network/Cost Containment Services

II. OVERVIEW OF SERVICES AND RFP PROCESS

SCOPE OF WORK

Rockwood School District is seeking proposals for comprehensive Medical TPA/Network/Cost Containment Services for its 3,024 eligible plan enrollees (this includes approximately 2,702 active employees and 322 retirees). The District's contract with Cigna Health and Life Insurance Company expires 10/31/2023.

Please note, at this time, the District is NOT requesting a stop loss proposal.

The selected Company must be capable of providing the District the following services and data reporting effective 11/1/2023. Any requirements that cannot be met according to the specifications must be noted herein.

INFORMATION REQUESTS

Data to be provided: census, summary plan descriptions and claims data necessary for a network disruption analysis and claims reprice.

Please contact Rebecca Moore <u>via e-mail</u> at <u>Rebecca.moore@USI.com</u> to confirm interest. Data will be sent to all who returned the Intent to Quote and Data Request. The link will be sent to the email address provided.

CRITERIA FOR SELECTION

Proposals will be evaluated by the District and its consultant. The following will serve as the basic criteria for the selection of the Company eventually chosen.

- 1. Understanding of the work required by the Company as evidenced by the Proposal.
- 2. The qualifications of the Company and the team assigned to the District.
- 3. Total resources of the Company that can be applied to the advantage of the District.
- 4. The scope of services offered and the extent to which they meet or exceed the requirements of the District.
- 5. The total cost of the services offered to the District.

Medical TPA/Network/Cost Containment Services

III. MEDICAL TPA/NETWORK/COST CONTAINMENT SERVICES QUESTIONNAIRE

Company's response shall include narrative responses to the questions contained within questionnaire.

GENERAL QUALIFICATIONS AND EXPERIENCE

- 1. The name, title, mailing address, telephone number and email address of the contact person for this RFP and the proposal.
- 2. Specify how long the Company has been in business performing the services requested.
- 3. Indicate whether the Company is privately or publicly held and where your Company is incorporated.
- 4. Please provide evidence or information as to your Company's financial condition and stability.
- 5. Provide a copy of your Company's Errors & Omissions policy face sheet.
- 6. Provide a copy of your Company's comprehensive general liability face sheet.
- 7. Provide a copy of your Company's fidelity bond face sheet.
- 8. Describe your Company organizational structure. Does it have an affiliation with other business entities, including any subsidiaries? Has your Company changed ownership or parent company or are you aware of any potential change in ownership or parent company? If so, please explain the nature of these affiliations.
- 9. Provide an organizational chart or otherwise describe staffing and lines of authority for the key person or personnel who will be involved in servicing the contract.
- 10. Enclose the résumés for the critical staff who would be involved in implementing and servicing the account once it becomes operational. Please identify the District's primary contact(s) and note that the District expects each will be present during the interview phase. Describe the proposed team's experience in working with school districts. Please indicate with how many clients each proposed team member currently works.
- 11. Provide a detailed transition plan (in calendar/timeline format) and outline the procedures necessary to implement the services required within the time frame specified as follows. Please describe the specific activities for which the District and Company would be responsible specifying the information that the District must provide. The Company shall provide all necessary transition period services at its own expense.

ENROLLMENT, ELIGIBILITY AND PLAN ADMINISTRATION

Please note that the District currently utilizes Smartben, an online eligibility maintenance platform that includes each of the District's lines of coverage, even those not administered by the TPA.

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- 1. Provide a description of the options available for the initial eligibility load if your Company was awarded the contract.
- 2. Please provide a description of ongoing eligibility and enrollment procedures used as new participants are added to the plan. Specifically, address:
 - a. The formats in which you can receive such applications (particularly paperless applications sent via the Internet);
 - b. The edits you conduct when processing applications;
 - c. The procedures you follow upon error detection;
 - d. The eligibility checks you conduct when processing such applications;
 - e. The process you maintain for retaining such records (specifically, maintaining for at least three years' records of date of receipt of application, disposition, and date and reason for acceptance or rejection).
- 3. Describe the ability of your Company's administrative system to provide a means for the District to transmit electronic eligibility information. Specifically address:
 - a. Your ability and experience in accepting and forwarding full-file transfers;
 - b. The frequency by which you can receive such files;
 - c. The formats in which you can accept such data and other requirements that the District must provide;
 - d. The reconciliation process, if any, you undergo to compare the newly downloaded data with the prior data for error detection purposes;
 - e. Your ability to work effectively with a third party administrator for eligibility purposes. Which independent, third party vendors does your Company currently accept eligibility from and are there any vendors your Company will not agree to work with?
- 4. Please confirm your willingness to compare District membership with your membership as of a given date, and to identify any discrepancies for reconciliation by both the contractor and the plan.
- 5. Are you able to send an ongoing eligibility file to the PBM? Is there a separate charge for this service? What is the implementation timeline to set up this file?
- 6. Describe the process and timeline to prepare and issue identification cards (whose format is approved by the District) and verify enrollment information. Please provide a sample ID card.
- 7. Will your Company charge a fee for paper ID card preparation or replacement cards?
- 8. Can your Company provide a combination medical/Rx card? Can you put the District's name and logo on the ID card? Is there an additional charge for these services?

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- 9. What is the maximum number of identification cards allowed per family without any additional card production charges?
- 10. Indicate the average and maximum amount of time it takes your Company to issue identification cards after notification of enrollment.
- 11. Please discuss your procedures and processes for handling the following during the transition period:
 - a. Employee/dependents in active treatment;
 - b. Pregnancy (second and third trimesters);
 - c. Members undergoing chemotherapy or radiation;
 - d. Members confined in a hospital;
 - e. Members under case management;
 - f. Services that have been pre-certified but not completed as of the effective date.
- 12. Describe your system's security and backup procedures for protecting eligibility files and other confidential information. Also, provide assurance regarding the safeguards you have in place if District participants are provided access to their accounts via the Internet.
- 13. Describe how you establish and maintain allowable charges for medical procedures in accordance with the District plan document. Specifically, address the following:
 - a. The process or basis for initially establishing allowable charges;
 - b. The process employed to review and update allowable charges;
 - c. Indicate whether your Company could perform a predetermination of allowable charges for elective procedures on participant's behalf.
- 14. Please answer the following questions with regard to your claims processing system and experience:
 - a. Describe how you review received claims for coding accuracy, fraud, duplication, receipt of pre-certification if necessary, etc.;
 - b. Describe how you handle pended claims;
 - c. Provide the following data regarding your Company's claims processing experience for the most recent two calendar years.
 - i. Percent of "clean" claims processed in 10 business days;
 - ii. Percent of pended claims processed in 10 business days;
- 15. How does your Company administer Coordination of Benefits (COB)?

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- 16. Describe how your Company identifies experimental/investigational medical procedures that should be disallowed or pended and provide notification to employee and District?
- 17. Please review the District's plan designs and confirm that your Company is able to administer the existing plan designs or specifically identify any plan designs that your Company would not be able to administer.
- 18. Do you identify claims that may be related to third party liability (i.e. medical malpractice, work injury, automobile, etc.)? If so, how do you suspend or investigate potential third party related claims for possible denial?
- 19. What is the process you employ for recovery of payments made in error to enrollees or providers?
- 20. Will the District be financially responsible for payments made in error?
- 21. How would you inform the District of all claims involving third party liability?
- 22. Describe your administrative system's ability to maintain a log of all on-going and potential subrogation claims including the dollar amount of claims paid out and recoveries received based on information provided by the District. Indicate whether you can provide the District a monthly subrogation claims report.
- 23. Discuss whether your Company administers any pre-certification programs. For what services do you recommend pre-certification?
- 24. The District may engage independent firms to provide Cost Management, stop loss coverage, pharmacy services, etc.
 - Please describe your Company's willingness to work with outside vendors and outline the data-sharing process between the two organizations. Please identify any additional charges associated with allowing the District this flexibility. Please note that the District may request additional claim and cost management details in addition to your Company's "standard" reporting in order to manage stop loss coverage. Please confirm that your Company will agree to this and note that, if your Company is unwilling or unable to agree to this, this may diminish your Company's chances of contracting with the District.
- 25. What assistance can the District expect from the Company when it comes to staying in compliance with the Affordable Care Act? Please be sure to specifically address ACA reporting requirements, submission of data, plan member notices, etc.
- 26. How often are plan documents revised and provided? Please describe the timing the District can expect for initial Plan Documents as well as amendments to the Plan Documents. If the PBM services are carved out, are you able to incorporate the PBM data into your plan document?
- 27. How do you handle maintaining compliance with SBCs? If the PBM services are carved out, are you able to incorporate the PBM data into your SBCs?

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- 28. The TPA is expected to help create, develop, issue and maintain a finalized electronic version of the District's Summary Plan Description (SPD) for all eligible participants. If the price for this is not included in the rates, list the price. Explain how your Company supports the ongoing process of amending and updating the District's SPD. Please detail the timing for this service.
- 29. Under what circumstances are Explanation of Benefits (EOB) forms generated? In what media/manner are Explanation of Benefits (EOB) distributed? Provide a copy of your standard Explanation of Benefits (EOB) form.
- 30. How much time is needed to implement benefit plan changes?
- 31. The District offers a Consumer Driven Health Plan with a Health Savings Account (HSA). Identify whether your Company currently has a relationship with a financial institution that accommodates a Health Savings Account. Describe how this banking arrangement supports the HSA administration. Do you offer cost estimator tools? If so, please highlight the advantages associated with your Company's cost estimator tools.
- 32. Describe your general (non-HSA) banking procedures your Company uses and your flexibility to modify existing procedures. If a financial institution change is recommended, how would the transition of those funds be handled?
- 33. Currently one of the District's plan designs requires a daily exchange of deductible information between the TPA and PBM. Please confirm that this can be accommodated.

MEMBER SERVICES AND COMMUNICATIONS

- 1. Discuss the means by which your Company provides member service to participants. Include the hours of operation when member services staff is available and the process by which inquiries received after hours are recorded and resolved.
- 2. Will Member Services be available to assist plan members during the initial open enrollment period?
- 3. Please provide the location of the Member Services staff.
- 4. Discuss your willingness and ability to assign a dedicated member services representative to the District account.
- 5. Describe in detail your Company's claim/member appeals process.
- 6. Discuss your willingness to share call logs with the District, upon request.
- 7. Will your Company provide client-specific member services reports? Issue-specific reports?
- 8. Provide sample communications including welcome packets, etc.
- 9. The current TPA offers a dedicated onsite wellness resource. Please describe the onsite services and/or wellness resources your Company is willing to offer the District. Please provide your quote with and without onsite services.

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a. If applicable, does your wellness program offer incentives? If so, please describe the type (gift cards, online shopping, etc.).

COST CONTAINMENT

- 1. Please describe your approach to large case management, disease management and to any other effective cost management programs your Company offers.
- 2. Describe in detail the procedures for each form of cost management. For example, with regard to large case management, please describe:
 - a. Plan member identification triggers, including criteria used (e.g., diagnosis, dollar thresholds) and systems used (e.g., claim based triggers, predictive models);
 - b. Clinical guidelines;
 - c. Procedures for channeling patients into various programs and to network providers;
 - d. Criteria for determining when to cease patient management support;
 - e. Coordination with other parts of your care management program;
- 3. What types of conditions/cases qualify for each form of cost management? Please list. What specific communications and services are provided to support plan members under the various cost management programs? What is the duration of these services?
- 4. How do you identify when the care being delivered to a plan member does not meet your clinical standards? What action do you take? Who takes this action?
- 5. What is your current methodology for calculating savings for your cost management program services?
- 6. Please include sample reports that illustrate soft and hard savings to your clients. The District will expect these reports on a quarterly basis.
- 7. Are you willing to guarantee a return on investment? Over what time periods? Please describe in detail the type of arrangement and amounts you would be willing to put at risk.
- 8. The TPA will track and report to the District on a quarterly basis the following quality and efficiency measure results, as compared to mutually agreed upon benchmarks:
 - a. Number of ED Visits per 1,000 and the % Avoidable ED;
 - b. Number of patient safety events, including Never Events, for the District's population and your organization's overall member population;
 - c. Biosimilar fill rate;
 - d. Total cost of care on a PMPM basis:

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- e. Readmissions rate:
- f. Rate of members not seen by a PCP in the last 12 months;
- g. Rate of "low value care", such as duplicate or non-necessary testing.
- 9. Please agree and confirm your ability to track and report annually:
 - a. The percent of the District's total medical spend, subject to a value-based payment contract;
 - b. The percent of the TPA and/or Network's total spend in its commercial fully insured book of business that is subject to a value-based payment contract;
 - c. If your organization has a goal to achieve a certain percentage of provider compensation that will flow through defined value-based payment models by a certain date, please provide the percentage and date.
- 10. Please agree and confirm your ability to administer each of the following patient safety requirements:
 - a. The District requires that their TPA/Network does not pay network providers for serious patient safety events such as: a) CMS defined Never Events, b) CMS defined Hospital Acquired Infections, and c) National Quality Forum defined Serious Reportable Events;
 - b. The TPA and/or Network agrees to disclose to the District the name of any provider unwilling to agree to these standard contract terms;
 - c. The TPA and/or Network will track and disclose to the District the number of the events listed in 10a. above that occur to any of the District's enrollees. This shall be provided on an annual basis.
- 11. Please agree and confirm your organization's ability to administer each of the following provider quality-of-care payment requirements:
 - a. The TPA and/or Network shall use its best efforts to implement payment strategies that tie payments to value, and align commercial payments to hospitals and physicians similar to those used by CMS for traditional Medicare population;
 - b. The District is interested in tying an increasing proportion of reimbursements to performance on the following value-based measures: re-admissions, health care acquired conditions, measures included in the Physician Quality Payment Program, and mortality outcomes;
 - c. The TPA and/or Network agrees to report its progress in this area to the District annually.

ACCOUNT MANAGEMENT AND REPORTING SERVICES

1. Please indicate how your Company intends to guarantee the District's satisfaction with the overall Account Management.

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- 2. Please provide the location of the Account Management staff.
- 3. Please confirm your Company's ability to provide appropriate representation at regularly-scheduled vendor meetings each quarter and occasional committee and Board meetings.
- 4. What options exist if the District is unable to reach the designated Account Manager or Account Executive?
- 5. Although previously requested in the bio section, please include the number of clients with which each of the designated service team member's work.
- 6. Detailed reporting is critical to the effective management of the District's program. Provide a copy of your standard monthly, quarterly and annual reports. Describe your ability to accommodate management reports specifically requested by the District.
- 7. The District expects a comprehensive review of quarterly claims data along with an annual consultation. Please confirm your Company's willingness in these respects and provide an overview of what the District can expect.
- 8. The District's Administration Team and Consultant meet on a quarterly basis to review reporting and service with their vendors. It is absolutely critical that your Company agree to work closely with any outside PBM and/or Cost Management companies. This may include all parties participating in the same meeting. Please confirm.
- 9. Please describe your Company's willingness to work with an outside Population Management administrator to provide historical and ongoing eligibility and claim details for analysis. This may include providing case/disease management information for high risk members identified by the administrator.
- a. Please identify any additional charges or data exceptions associated with this request.
- b. Is your Company willing to support any of these costs and/or clinical initiatives to manage claims? If yes, please describe your proposed level of support.
- 10. Will your Company guarantee availability of PAID claims data and enrollment no later than the 15th of the following month?
- 11. Are regional and industry benchmarks available as a comparison reporting tool? Please provide specifics including the number of clients that fall into these categories and the parameters used for establishing the benchmark areas.
- 12. What resources/support does your Company have to provide the detailed timely reporting the District requires (for standard or customized reporting)?
- 13. Measuring quality and cost of care is critically important to the District. Please describe the services your company is willing to provide that would assist with that measurement.

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- 14. The TPA will be required to submit monthly aggregate reports that separate the three plans, medical and RX utilization, as well as enrollment by the following categories: Actives, Pre-65 retirees, Post-65 retirees and COBRA participants. Please confirm that you will accommodate this.
- 15. What reports are available via internet? Does this reporting represent real-time data or is it downloaded on a periodic basis? If periodic, please specify the amount of lag time.
- 16. The District currently offers a High Deductible Heath Plan with Health Savings Account (HSA). Please describe how the Company interfaces with the TPA and the bank. Do you offer cost estimator tools?
- 17. Please confirm your willingness to provide comprehensive support and feedback to assist the District with renewal decisions, including updated data, plan alternatives, and detailed analysis.
- 18. Please confirm Company representatives will be available for enrollment meetings as requested by the District.

NETWORK STRENGTH AND DISRUPTION

- 1. How long is the termination notice required between providers and the network? What is the procedure when a physician wants to end his/her participation in the network? How are members and policyholders notified and how much advance notice is given? Are you aware of any significant provider contracts that will expire in 2023-2026?
- 2. Does your proposed network have NCQA accreditation?
- 3. How are individual providers monitored? Include sample reports that are provided to network providers on their performance. Detail the physician profiling process and provide average (aggregate) statistics for each network as well as sample profile report formats.
- 4. Does your network include a narrow network option? If so, please describe.
- 5. Please describe how your Company would handle out-of-network providers writing off the additional out-of-network member plan responsibility.
- 6. Please describe <u>in detail</u> the services available to both the plan members and the District's staff via your website as they relate to finding <u>and</u> evaluating providers and estimating the costs of specific services.
- 7. The District may consider an onsite clinic at some point in the future. Please confirm acceptance and share any feedback your Company may have.
 - a. Are you able to provide claims and enrollment information to a clinic administrator?
 - b. Are there any fees or requirements to set this up?
 - c. Are you able to list the clinic as an in-network provider for referral purposes?

Medical TPA/Network/Cost Containment Services

- 8. The District has a number of retirees who reside outside of the bi-state area. Would the network you are proposing provide those members with in-network options?
 - a. If not, what model would you propose to include in-network options for out of area residents?
- 9. A zip code listing has been provided in the census data. Please provide a GeoAccess analysis with the following criteria:
 - a. 5 primary care physicians within 15 miles;
 - b. 5 specialists within 15 miles;
 - c. 2 OB/GYNs within 15 miles;
 - d. 2 hospitals within 15 miles.
- 10. Please provide the total number of primary physicians, specialists and hospitals in your network within 5, 15, and 30 miles of the participants' zip codes, as provided in the census.
- 11. Please provide a network disruption analysis and a claim reprice. Please request the District's claims data from our consultant. <u>Proposals will not be considered without this information</u>.
- 12. Please provide your average reimbursement for the CPT codes listed on the last page of this RFP using Company's average for St. Louis County, St. Louis Metropolitan area and the Company's Missouri average.

FINANCIAL

- 1. Please provide your most aggressive discount guarantee, per member per month guarantee or trend guarantee.
- 2. What is the current trend factor your Company's underwriters use for Medical and Rx trend?
- 3. Will you charge a fee for interfacing with an outside PBM?
- 4. The District's current TPA also offers access to a significant fund to be used towards wellness (including incentives and program gift cards), Benefit Specialist salary, and the benefits enrollment system (separate funds). Please provide your quote with and without funds available to be used towards wellness, communications, and/or the benefits enrollment system.
 - a. If including a fund in your proposal, please provide the process and frequency for monitoring the balance;
 - b. Provide the list of eligible services or indicate if flexible;
 - c. What is the invoicing and reimbursement and reconciliation process?

Medical TPA/Network/Cost Containment Services

- 5. The District requires access to historical data necessary to convert to a new plan provider at the expiration of this contract. Would your company, within 60-days following notice of contract termination, provide data on deductibles paid, co-payments paid, Coordination of Benefits, eligibility information, and a plan for the claims run out process which would be reasonably required by another organization to provide ongoing claims administration in hard copy and/or by electronic file as specified by District?
 - a. Are there any fees for data transition files?
 - b. Please identify claims run-out expenses.

OTHER SERVICES/INFORMATION:

- 1. Assuming your Company allows outside stop loss carriers, how does the Company determine which stop loss markets it prefers to work with?
 - a. Please confirm your Company's willingness to provide the plan data and information requested to help the District manage its stop loss coverage. Please provide the types of reports and frequency sent.
 - b. Are there additional costs associated with this data sharing?
 - c. Will you also provide year end detailed data to assist with a full claim reconciliation for stop loss purposes? Your Company's response to this question is very important to the District.
- 2. Please provide a detailed description of your HIPAA administration procedures.
- 3. In addition to the programs and services your Company has already identified, what other programs and services does your Company provide that either compliment these initiatives or is superior alternatives to them?
- 4. Do you have any cost comparison tools to assist employees in analyzing their plan options? If so, do your tools allow the employee to enter plans outside of the District to compare?
- 5. Please confirm Company representatives will be available for enrollment meetings as requested by the District.
- 6. Please provide a copy of the proposed contract between your Company and the District.
- 7. Are you aware of any challenges with co-accumulating deductibles/out of pocket with an outside PBM?
- 8. The District may request a claim audit at some point. Please outline your policy regarding data, onsite vendors, etc.
- 9. Please note any other information that you believe differentiates you from your competitors.

Medical TPA/Network/Cost Containment Services

IV. CONTRACT TERMS AND CONDITIONS

1. INTRODUCTION TO THIS SECTION

The successful Company will be expected to enter into a written contract with the District. The terms and conditions in this section are expected to be incorporated into any contract awarded as a result of this RFP. In submitting a proposal, the Company agrees to the terms and conditions in this section, unless a statement is made to the contrary. Acceptance of alternate language, terms and conditions is at the sole discretion of the District. While the exact term of the contract is subject to final determination, the successful Company would be expected to commence the services on 11/1/2023 and continue through 10/31/2026. The following terms and conditions are not to be considered complete, and other terms and conditions will be included in any resulting contract.

2. WARRANTY FOR SERVICES

Company warrants and represents to the District that the Company possesses the background, experience, expertise and qualifications to undertake and to carry out the services. The Company further warrants and represents that the services will be performed in a professional, good, thorough and workmanlike manner, and consistent with accepted industry standards.

3. REMEDIES FOR UNSATISFACTORY SERVICES

In the event the Company fails to provide the services consistent with the warranties and representations set forth in Section 2 above, the District at its option, may: (a) require Company to re-perform the unsatisfactory services at no cost to the District; (b) refuse to pay Company for services, unless and until services are corrected and performed satisfactorily; (c) require Company to reimburse the District all amounts paid for such unsatisfactory services; and/or (d) proceed with, and assert, any and all remedies available at law. The foregoing options and remedies available to the District shall be deemed to be mutual and severable, and not exclusive.

4. INSURANCE

- A. Company shall maintain occurrence-based insurance including comprehensive general liability, automotive liability, professional error and omissions and if applicable, worker's compensation and employers' liability in the amounts described herein. Such insurance shall be provided by insurance companies authorized to do business in the State of Missouri.
- B. The District shall be included as an additional insured on all required insurance policies, except Worker's Compensation and Employers' Liability, with respect to the liability arising out of the performance of Company's services under this Agreement.
- C. Certificates of insurance of Company's insurance coverage shall be furnished to the District at the time of commencement of the services.
- D. All such insurance shall provide for notice to the District of cancellation of insurance policies thirty (30) days before such cancellation is to take effect.

5. TERMINATION

A. The District may terminate this Agreement with or without cause at any time by giving 30 days' prior written

Medical TPA/Network/Cost Containment Services

notice to the other party of its intention to terminate as of the date specified in the notice. Company shall be paid for services satisfactorily performed up to the time notice of termination is received. Company shall also be paid for all services satisfactorily performed between the time notice is received and the date of termination; as long as all such performed services are approved by the Board in a separate writing and in advance of their performance.

B. In the event of a breach of this Agreement by either Company or the District, the non-breaching party shall give the breaching party written notice specifying the default, and the breaching party shall have 15 days within which to cure the default. If the default is not cured within that time, the non-breaching party shall have the right to then terminate this Agreement by providing written notice of such termination.

6. INDEMNITY

Company agrees to indemnify and hold harmless the District and the members of the Rockwood School District Board of Education, and the District's officers, employees, servants and agents from and against any and all liabilities, losses, damages, costs and expenses of any kind (including, without limitation, reasonable legal fees and expenses in connection with any investigative, administrative or judicial proceeding, whether or not designated a party thereto) which may be suffered by, incurred by or threatened against the District or any members, officers, employees, servants or agents of the District on account of or resulting from injury, or claim of injury, to person or property arising from Company's actions or omissions relating to this Agreement, or arising out of Company's breach or failure to perform any term, covenant, condition or agreement herein provided to be performed by Company.

7. FISCAL FUNDING

While parties intend for the term of this Agreement to be three (3) years, the term is subject to, and conditioned on, the appropriation, availability and budgeting of sufficient funds. For any fiscal year of the District during the term hereof, in the event that sufficient funds are not available to the District for the services hereunder, the District shall have the right to terminate this Agreement upon sixty (60) days prior written notice to Consultant prior to the beginning of any such fiscal year. The District shall use reasonable efforts to avoid termination of this Agreement based on lack of fiscal funding. In the event of any such termination, the District shall pay Consultant for the services performed up to the date of the termination.

8. GOVERNING LAW - JURISDICTION

This Agreement shall be governed, construed and interpreted under Missouri law, and shall be deemed to be executed and performed in the County of St. Louis, Missouri. Any legal action arising out of, or relating to this Agreement shall be governed by the laws of the State of Missouri, and the parties agree to the exclusive exercise of jurisdiction and venue over them by a court of competent jurisdiction located in the County of St. Louis, Missouri.

9. REPORTING

During the term of this Agreement, Company shall report to, and confer with, the District's Consultant and/or their designee on a regular basis, and as may be reasonably requested, concerning the services performed by Company and issues related to the services. Company also agrees to meet and confer with other District administrators, officers and employees as directed, or as may be necessary or appropriate.

Medical TPA/Network/Cost Containment Services

10. ASSIGNMENT

Company agrees, for Company and on behalf of Company's successors, heirs, executors, administrators, and any person or persons claiming under Company, that this Agreement and the obligations, rights, interests, and benefits hereunder cannot be assigned, transferred, pledged, or hypothecated in any way and shall not be subject to execution, attachment, or similar process, without the express written consent of the District. Any attempt to do so, contrary to these terms, shall be null and void and shall relieve the District of any and all obligations or liability hereunder.

11. <u>LICENSES AND PERMITS</u>

Company shall obtain at Company's expense all licenses and permits necessary to perform the services.

12. CONTRACTOR REPRESENTATIONS

Company acknowledges and represents that (i) Company is legally authorized to transact business in the State of Missouri and to provide the services required hereunder, (ii) the entering into this Agreement has been duly approved by the Company, (iii) the undersigned is duly authorized to execute this Agreement on behalf of Company and to bind Company to the terms hereof, and (iv) Company will comply with all state, federal and local statutes, regulations and ordinances, including civil rights and employment laws, and agrees not to discriminate against any employee or applicant for employment or in the provision of services on the basis of race, color, national origin, sex, sexual orientation, age or disability. Company also agrees to abide by all applicable District policies and regulations.

13. INDEPENDENT CONTRACTOR

The District and Company agree that Company will act for all purposes as an independent contractor and not as an employee, in the performance of Company's duties under this Agreement. Accordingly, Company shall be responsible for payment of all taxes, including federal, state and local taxes arising out of Company's services, including by way of illustration but not limitation, federal and state income tax, Social Security tax, Unemployment Insurance taxes, and any other taxes. In addition, Company and Company's employees shall not be entitled to any vacation, insurance, health, welfare, or other fringe benefits provided by the District. Company shall have no authority to assume or incur any obligation or responsibility, nor make any warranty for or on behalf of the District or to attempt to bind the District.

14. FEDERAL WORK AUTHORIZATION PROGRAM

As an independent contractor of the District, Company will provide documentation and a sworn affidavit that all employees of Company are not considered unauthorized aliens as defined by federal law and are enrolled in and actively participate in a federal work authorization program (FWAP) used to verify citizenship information of newly hired employees under the Immigration Reform and Control Act of 1986. Company must also sign and provide to the District an affidavit indicating they do not knowingly employee any unauthorized aliens under this agreement.

Pursuant to section 285.530, RSMo, if the Contractor meets the section 285.525, RSMo, definition of a "business entity" (http://revisor.mo.gov/main/PageSelect.aspx?section=285.530) the Contractor must affirm the Contractor's enrollment and participation in the E-Verify federal work authorization program with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services requested herein. The Contractor should complete applicable portions of Exhibit A,

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Business Entity Certification, Enrollment Documentation, and Affidavit of Work Authorization. The applicable portions of Exhibit A must be submitted prior to an award of a contract.

A. CONTRACTOR'S PERSONNEL

The Contractor shall only employ personnel authorized to work in the United States in accordance with applicable federal and state laws. This includes but is not limited to the Illegal Immigration Reform and Immigrant Responsibility Act (IIRIRA) and INA Section 274A.

If the Contractor is found to be in violation of this requirement or the applicable state, federal and local laws and regulations, and if the State of Missouri has reasonable cause to believe that the Contractor has knowingly employed individuals who are not eligible to work in the United States, the state shall have the right to cancel the contract immediately without penalty or recourse and suspend or debar the Contractor from doing business with the state. The state may also withhold up to twenty-five percent of the total amount due to the Contractor.

The Contractor shall agree to fully cooperate with any audit or investigation from federal, state or local law enforcement agencies.

If the Contractor meets the definition of a business entity as defined in section 285.525, RSMo, pertaining to section 285.530, RSMo, the Contractor shall maintain enrollment and participation in the E-Verify federal work authorization program with respect to the employees hired after enrollment in the program who are proposed to work in connection with the contracted services included herein. If the Contractor's business status changes during the life of the contract to become a business entity as defined in section 285.525, RSMo, pertaining to section 285.530, RSMo, then the Contractor shall, prior to the performance of any services as a business entity under the contract:

- (1) Enroll and participate in the E-Verify federal work authorization program with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services required herein; AND
- (2) Provide to the District the documentation required in the exhibit titled, <u>Business Entity Certification</u>, <u>Enrollment Documentation</u>, and <u>Affidavit of Work Authorization</u> affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program; AND
- (3) Submit to the District a completed, notarized Affidavit of Work Authorization provided in the exhibit titled, <u>Business Entity Certification</u>, <u>Enrollment Documentation</u>, and <u>Affidavit of</u> Work Authorization.

In accordance with subsection 2 of section 285.530, RSMo, the Contractor should renew their Affidavit of Work Authorization annually. A valid Affidavit of Work Authorization is necessary to award any new contracts.

15. <u>NONDISCRIMINATION</u>

The District actively follows a policy of nondiscrimination on the basis of age, race, color, religion, sex, national origin, sexual orientation, marital status, disability, and Vietnam-Era-veteran-status. The District also complies with the following laws and implementing regulations: Title VI and Title VII of the Civil

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Rights Act of 1964 regarding race, color, national origin, religious and sex discrimination; Title IX of the Education Amendments Act of 1972 regarding sex discrimination; the Americans with Disabilities Act, as amended by the ADA Amendments Act; the Missouri Humans Rights Act; Section 504 of the Rehabilitation Act of 1973 regarding discrimination based on disabilities and handicaps; the Age Discrimination in Employment Act; the Missouri Anti-Discrimination Against Israel Act; and other state and federal laws and regulations. By entering into this Agreement, Contractor agrees to be bound by all aforementioned laws and regulations. Contractor shall also comply with all legal requirements of the Americans with Disabilities Act and the Missouri Human Rights Act regarding accessibility of facilities and programs, as may apply. Further, Contractor certifies that it is not currently engaged in and shall not, for the duration of this Agreement, engage in a boycott of goods or services from the State of Israel; companies authorized by, licensed by, or organized under the laws of the State of Israel; or companies, persons, or entities doing business in or with the State of Israel.

16. <u>DATA SECURITY GUIDELINES</u>

- A. Company must include their Data Governance Policies and Procedures.
- B. Company must provide a certification of Cybersecurity/Data Breach and Cyber Malpractice Insurance.
- C. Company must provide acknowledgement of District Data Governance policies and requirement (Exhibit B). Due to individual vendor processes and procedures, data governance expectations will be discussed during contract refinement. At a minimum, the final contract shall include the following data governance expectations:
 - 1. The district owns all employee/district data that is shared, collected and/or generated through use of the system
 - 2. Access to and use of district data is limited only to those that need to have access to perform required support of the system
 - 3. District data cannot be used for marketing, advertising or data mining, or shared with 3rd parties unless allowed by law and authorized by the district.
 - 4. Vendor must disclose where and how confidential or critical information will be stored and ensure that all district information will only be stored on servers in the United States.
 - 5. All data will be maintained in a secure manner and appropriate technical, physical and administrative safeguards are in place to protect the data.
 - 6. Vendor must disclose how and when data will be destroyed.
 - 7. In the event that the district and/or vendor terminates services, all data must be provided to the district in an agreed upon method and all data stored on vendor systems must be deidentified and/or deleted. Vendor must provide to the District's Chief Information Office an affidavit acknowledging the de-identification and/or deletion of data within 30 days of termination of services.

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- 8. In the event of a data breach, vendor must immediately notify the district and assume liability of district costs resulting from the breach.
- 9. Vendor will ensure encrypted method of all data transactions with the district.
- 10. All employee data portals are secured through the use of verified digital certificates.
- 11. A data inventory and/or dictionary must be provided to the district's Chief Information Officer.

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EXHIBIT A

BUSINESS ENTITY CERTIFICATION, ENROLLMENT DOCUMENTATION, AND AFFIDAVIT OF WORK AUTHORIZATION

BUSINESS ENTITY CERTIFICATION:

The Proposer must certify their current business status by completing either Box A or Box B or Box C on this Exhibit.

BOX A:	To be completed by a non-business entity as defined below.
BOX B:	To be completed by a business entity who has not yet completed and submitted documentation pertaining
	to the federal work authorization program as described at www.e-verify.gov/ .
BOX C:	To be completed by a business entity who has current work authorization documentation on file with a
	Missouri state agency including Division of Purchasing and Materials Management

Business entity, as defined in section 285.525, RSMo, pertaining to section 285.530, RSMo, is any person or group of persons performing or engaging in any activity, enterprise, profession, or occupation for gain, benefit, advantage, or livelihood. The term "business entity" shall include but not be limited to self-employed individuals, partnerships, corporations, contractors, and subcontractors. The term "business entity" shall include any business entity that possesses a business permit, license, or tax certificate issued by the state, any business entity that is exempt by law from obtaining such a business permit, and any business entity that is operating unlawfully without such a business permit. The term "business entity" shall not include a self-employed individual with no employees or entities utilizing the services of direct sellers as defined in subdivision (17) of subsection 12 of section 288.034, RSMo.

Note: Regarding governmental entities, business entity includes Missouri schools, Missouri universities (other than stated in Box C), out of state agencies, out of state schools, out of state universities, and political subdivisions. A business entity does not include Missouri state agencies and federal government entities.

BOX A – CURRENTLY NOT A BUSINESS ENTITY			
I certify that (Company/Individual Name) <u>DOES NOT CURRENTLY MEET</u> the definition of a business entity, as defined in section 285.525, RSMo pertaining to section 285.530, RSMo as stated above, because: (check the applicable business status that applies below)			
☐ I am a self-employed individual with no employees;	OR		
☐ The company that I represent employs the services o of section 288.034, RSMo.	f direct sellers as defined in subdivision (17) of subsection 12		
I certify that I am not an alien unlawfully present in the United States and if			
Authorized Representative's Name (Please Print) Authorized Representative's Signature			
Company Name (if applicable)	Date		

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(Complete the following if you DO NOT have the E-Verify documentation and a current Affidavit of Work Authorization already on file with the State of Missouri. If completing Box B, do not complete Box C.)

BOX B – CURRENT BUSINESS ENTITY STATUS				
	I certify that (Business Entity Name) MEETS the definition of a business entity as defined in section 285.525, RSMo, pertaining to section 285.530.			
	prized Business Entity esentative's Name (Please Print)	Authorized Business Entity Representative's Signature		
Busin	ness Entity Name	Date		
E-Ma	uil Address			
	business entity, the consultant/contractor mu ant/contractor should check each to verify completi			
	· · ·	k authorization program (Website: www.e-verify.gov ;) with respect to the employees hired after enrollment ection with the services required herein; AND		
	Provide documentation affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program. Documentation shall include EITHER the E-Verify Employment Eligibility Verification page listing the consultant's/contractor's name and company ID OR a page from the E-Verify Memorandum of Understanding (MOU) listing the consultant's/contractor's name and the MOU signature page completed and signed, at minimum, by the consultant/contractor and the Department of Homeland Security – Verification Division. If the signature page of the MOU lists the consultant's/contractor's name and company ID, then no additional pages of the MOU must be submitted AND			
	Submit a completed, notarized Affidavit of Woodocument.	ork Authorization provided on the next page of this		

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EXHIBIT A, continued

AFFIDAVIT OF WORK AUTHORIZATION:

The consultant/contractor who meets the complete and return the following Affide		definition of a business entity must
Comes now		Entity Authorized Representative) as ly sworn on my oath, affirm
(Positi	,	· ·
participate in the E-Verify federal wor enrollment in the program who are prop	rk authorization program w	
with the State of Missouri for the duration		
section 285.530, RSMo. I also affirm	that	(Business Entity
section 285.530, RSMo. I also affirm to Name) does not and will not knowingly the contracted services provided under the		
In Affirmation thereof, the facts stated false statements made in this filing are		·
Authorized Representative's Signature	Printed Na	ime
Title	Date	
E-Mail Address	E-Verify (Company ID Number
Subscribed and sworn to before me this	of	. I am
	(DAY)	(MONTH, YEAR)
commissioned as a notary public within	the County of	(NAME OF COUNTY), State of
, and my co	ommission expires on	
(NAME OF STATE)		(DATE)
Signature of Notary	Date	

Medical TPA/Network/Cost Containment Services

EXHIBIT A, continued

(Complete the following if you have the E-Verify documentation and a current Affidavit of Work Authorization already on file with the State of Missouri. If completing Box C, do not complete Box B.)

BOX C – AFFIDAVIT ON FILE - CURRENT BUSINESS ENTITY STATUS			
I certify that (Business Entity Name) MEETS the definition of a business entity as defined in section 285.525, RSMo, pertaining to section 285.530, RSMo, and have enrolled and currently participates in the E-Verify federal work authorization program with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services related to contract(s) with the State of Missouri. We have previously provided documentation to a Missouri state agency or public university that affirms enrollment and participation in the E-Verify federal work authorization program. The documentation that was previously provided included the following.			
 ✓ The E-Verify Employment Eligibility Verification pag Understanding (MOU) listing the consultant's/contractor and signed by the consultant/contractor and the De Division ✓ A current, notarized Affidavit of Work Authorization (the past twelve months). 	or's name and the MOU signature page completed partment of Homeland Security – Verification		
Name of Missouri State Agency or Public University* to Whi	ch Previous E-Verify Documentation Submitted:		
University – St. Louis; Missouri Southern State University – Joplin; Missouri Western State University – St. Joseph; Northwest Missouri State University – Maryville; Southeast Missouri State University – Cape Girardeau.) Date of Previous E-Verify Documentation Submission: Previous RFP/RFQ Number for Which Previous E-Verify Documentation Submitted: (if known)			
Authorized Business Entity Representative's Name (Please Print)	Authorized Business Entity Representative's Signature		
E-Verify MOU Company ID Number	E-Mail Address		
Business Entity Name	Date		
FOR STATE USE ONLY			
Documentation Verification Completed By:			
Buyer	Date		

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EXHIBIT B

Data Governance Addendum for District Data of the Rockwood R-VI School District

Data Governance Conditions. Terms used herein shall have the same meaning as in the Agreement unless otherwise specifically provided. To the extent that Company is permitted, under the applicable terms of the Agreement, to subcontract or otherwise delegate its duties and obligations under the Agreement, Company is likewise permitted to subcontract or delegate the performance of corresponding duties and obligations contained in this exhibit, provided however that Company will remain ultimately responsible for such duties and obligations. To the extent that any provision of the Terms of Service or Privacy Policy conflict with or contradict with this addendum, in letter or spirit, the provisions of this addendum shall prevail.

- Data Storage/Maintenance. The parties agree that all data collected or held by Company (including but not limited to Customer students' names and other information) shall be stored within the United States of America. The parties further agree that Company shall maintain all data in a secure manner using appropriate technical, physical, and administrative safeguards to protect said data. No data may be backed up outside of the continental United States.
- Data Encryption. In conducting data transactions and transfers with the Customer, Company will ensure that all such transaction and transfers are encrypted.
- Data Portals. Company warrants and represents that all of its data portals are secured through the use of verified digital certificates.
- Data Breach. Company agrees that it will implement commercially reasonable administrative, physical and technical safeguards designed to secure User Data from Customer from unauthorized access, disclosure, or use, which may include, where commercially reasonable or to the extent required by Law, data encryption, firewalls, and physical access controls to buildings and files. In the event Company has a reasonable, good faith belief that an unauthorized party has accessed or had disclosed to it User Data that the Customer provided Company or that Company collected from Customer or its authorized users, and such access or disclosure occurs in a manner that compromises the security of said User Data ("Security Incident"), then Company will promptly, subject to applicable confidentiality obligations and any applicable law enforcement investigation, or if required by Law in such other time required by such Law, notify the Customer and will use reasonable efforts to cooperate with the Customer's investigation of the Security Incident.

If, due to a Security Incident which is caused by the acts or omissions of Company or its agents, employees, or contractors, any third-Party notification of such real or potential data breach is required under law, Company shall be responsible for the timing, content, and costs of such legally-required notifications. With respect to any Security Incident which is not due to the acts or omissions of Company or its agents, employees, or contractors, Company shall nevertheless reasonably cooperate in the Customer's investigation and third-party notifications, if any, at the Customer's direction and expense.

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Company shall also be responsible for the cost of investigating any Security Incident determined to be caused by the acts or omissions of Company or its agents, employees, or contractors, as well as the payment of actual, documented costs including reasonable legal fees, audit costs, fines, and other fees imposed against the Customer as a result of a Security Incident. Company shall also be required to outline for the Customer the steps and processes that Company will take to prevent post-employment data breaches by Company employees after their employment with Company has been terminated.

- Data Dictionary. Company will provide the Customer with a data inventory that inventories all
 data fields and delineates which fields are encrypted within Company's platform maintaining
 collected Customer data.
- Data Ownership. The parties agree that, notwithstanding Company's possession of or control
 over Customer data, the Customer maintains ownership of all data that the Customer provides to
 Company or that Company collects from the Customer. Company further agrees that Customer
 data cannot be used by Company for marketing, advertising, or data mining, or shared with any
 third parties unless allowed by law and expressly authorized by the Customer in writing.
- Company Access to Customer Data. The parties agree that Company shall exclusively limit its
 employees, contractors, and agents' access to and use of Customer data to those individuals who
 have a legitimate need to access Customer data in order to provide required support of the system
 or services to the Customer under the Agreement. Company warrants that all of its employees,
 contractors, or agents who have such access to confidential District data will be properly vetted to
 ensure that such individuals have no significant criminal history.
- Data Handling in the Event of Termination. In the event that the parties terminated their agreement for the provision of Company's services, upon written request any Customer data within Company's possession or control must be provided to the Customer and all other copies of the data must be de-identified/deleted. De-identified data will have all direct and indirect personal identifiers removed, including but not limited to names, addresses, dates of birth, social security numbers, family information, and health information. Furthermore, Company agrees not to attempt to re-identified data and not to transfer de-identified data to any party unless that party agrees not to attempt re-identification. If Customer data is disclosed without de-identifying the same as required herein, written notice shall be provided to the Customer. If Customer data is restored from a back-up after the parties' termination of their agreement for Company's services, then that data must also be de-identified/deleted.
- Cyber Security Insurance. Company will provide to the Customer a certificate of insurance including Cyber Security Insurance coverage for Data Breach.
- Company Visits to Customer Property. The parties recognize that certain Company employees, contractors, or agents may visit the Customer's property in order to obtain the necessary information for the provision of Company's services. In the event that a Company employee must be unsupervised on Customer's property, the parties agree that, before any such visits to the

Medical TPA/Network/Cost Containment Services

Customer occur, all visiting Company employees, contractors, or agents must clear both criminal and child abuse & neglect background checks. Company further warrants and agrees that its employees, contractors, or agents who visit the Customer will not have contact or interact with the Customer's students. Company will indemnify, defend, and hold the Customer, its board members, administrators, employees and agents harmless from and against liability for any and all claims, actions, proceedings, demands, costs, (including reasonable attorneys' fees), damages, and liabilities resulting directly, from the acts and/or omissions of Company and/or its employees, contractors, or agents, subcontractors in connection with visits to the Customer's property as described herein.

ROCKWOOD R-VI SCHOOL DISTRICT	COMPANY
<u>By:</u>	<u>By:</u>
<u>Name:</u>	Name:
<u>Title:</u>	<u>Title:</u>
Date:	Date:

Medical TPA/Network/Cost Containment Services

COMPANY IDENTIFICATION FORM

Designate one individual as the Company's representative to the District during the term of the Agreement. The representative will be contacted to solve any and all problems that may arise concerning the Proposal during the evaluation period. The undersigned Company hereby agrees to be bound by the terms of the RFP and that the enclosed Proposal is submitted in accordance therewith. Once completed and returned, this Proposal becomes the primary basis for evaluation and selection of the Company to provide the services required by the District for the specified period. By signing this Company Identification Form, the Company certifies that there are no "PARTIES OF INTEREST" or "CONFLICTS OF INTEREST", as defined by state and/or federal regulations, existing between the Company and the District or any of its employees, agents or Board of Education members.

Legal name	Representat	tive's Name	Title	
Address	City/State/Zip)	Telephone #	Fax #
E-mail Address				
Years in Operation	Years under current struct	ture and/or und	er previous struc	ture
1) Name of Company's Off NAME	cers:	TITLE		
		-		
2) The undersigned hereby Addendum Number Date Issu	cknowledges the receipt of the for Date ed Acknowledged	ollowing adden Signatur		
conditions set forth in thopen for at least 90 days	cknowledges that the Company l RFP, and that the terms and cond from the deadline for submission	ditions set forth		
Company Officer's Name Signature	Date			

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REFERENCES AND EXPERIENCE

Each Company must submit a minimum of five (5) references. Each reference must be presently using services similar to those requested in this RFP. No reference may be an affiliate of the Company or the Company's officers, directors, shareholders or partners.

List as <u>primary</u> references any current services currently in force with public school districts; include contacts and telephone numbers for each reference. Use additional pages for additional contacts. Preference will be given for Missouri public school district experience/references.

1)	Company Name:		
	Business Address:		
	Name and Title of Contact:		
	Phone Number of Contact:		
	Contract Length:	Contract Value:	
2)	Company Name:		
	Business Address:		
	Name and Title of Contact:		
	Phone Number of Contact:		
	Contract Length:	Contract Value:	
3)			
	Name and Title of Contact		
	Phone Number of Contact:		
	Contract Length:	Contract Value:	

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4)	Company Name:		
	Business Address:		
	Name and Title of Contact:		
	Phone Number of Contact:		
	Contract Length:	Contract Value:	
5)	Company Name:		
	Business Address:		
	Name and Title of Contact:		
	Phone Number of Contact:		
	Contract Length:	Contract Value:	

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REFERENCES AND EXPERIENCE (continued)

Three (3) contracts terminated within the last five (5) years should be noted below. Submit full details of all terminations. The District will evaluate the facts and may at its sole discretion reject the Company's Proposal if the facts discovered indicate that the completion of a Contract resulting from this RFP may be jeopardized by selection of the Company.

If the Company has experienced no such terminations in the past five (5) years, so indicate.

	#1	#2	#3
Company Name			
Business Address			
Name of Contact			
Title of Contact			
Telephone Number			
of Contact			
Contract Length			
Contract Value			

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PERFORMANCE GUARANTEES

Performance Criteria	Internal Performance Standard	Proposed Guarantee	Actual Results 2019
IMPLEMENTATION Amount at Risk	Administrator will meet all the significant deadlines related to program implementation as outlined and agreed to at the project-planning meeting.		
CLAIMS ADMINISTRATION/ QUALITY ASSURANCE			
Claim Turnaround Time (Based on clean and denied claims only)	calendar days		
Claim Financial Accuracy (incidence)	% rate of accuracy% rate of accuracy		
Claim Payment Accuracy Claim Coding Accuracy	•% rate of accuracy		
Amount at Risk			

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PERFORMANCE GUARANTEES

TPA Performance Criteria	Internal Performance Standard	Proposed Guarantee	Actual Results 2019
MEMBER SERVICES			
Member Services Phone Response/Abandonment Rates ID Card Distribution	 % reach live voice within 30 seconds with an average speed of answer of 30 seconds or less Abandonment rate less than% % of member services issues will be resolved on first call % of initial ID cards will be mailed by within 7 calendar days of receipt of eligibility data 		
Amount at Risk			
ELIGIBILITY			
Turnaround	Eligibility changes must be made within hours of notification or receipt		
Accuracy	% of all eligibility records complete and accurate		
Amount at Risk			

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PERFORMANCE GUARANTEES

TPA Performance Criteria (Continued)	Performance Standards	Proposed Guarantee	Actual Results 2019
REPORTING Amount at Risk	 On-line access Monthly/annual utilization reports Monthly claim reports Large claim reports Incurred and paid claims lag reports Availability of reports / data by of following month, quarter, year-end Quarterly comprehensive plan review (in person) 		
SATISFACTION SURVEY Amount at Risk	Company will guarantee a positive response rate of% patient -based satisfaction survey		
TOTAL AMOUNT AT RISK			N/A

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Please provide your average reimbursement for the following CPT codes:

	St. Louis County – Zip 63001-63099 Average	St. Louis Metropolitan Average	Missouri Average Reimbursement
Procedure Codes	Reimbursement	Reimbursement	
36415			
71020			
85025			
88305			
90806			
90935			
97010			
97014			
97110			
97140			
98941			
99203			
99213			
99214			
99283			
99284			
99395			
99396			
99070			
95165			
45378			
76999			
76499			
99232			
47562			