

PUBLIC SCHOOLS REQUEST FOR PROPOSAL

RFP # 18-041 RR

RFP TITLE: E-RATE COMMODITY INTERNET SERVICES

RFP Schedule

Action	Date & Time		
RFP Issued	01/22/2018		
Pre-proposal Meeting	N/A		
Pre-proposal Location	N/A		
Deadline for Questions (Submitted to Buyer Only)	01/29/2018 @ 5:00pm (local time)		
RFP Due Date and Time	02/27/2018 @ 2:00pm (local time)		
Proposals must be received by the due date and time. No late proposals will be accepted.			
APS Procurement Department Bid Clock is the official submission time on all bids and			
Evaluation of Proposals	TBD		
Contract Negotiations	TBD		

RFP Buyer Contact Information

	•
Name	Robert Russell
Phone Number	505/878-6123
E-Mail	Russell R@aps.edu
Any inquiries or requests regarding clarification of this RFP document shall be submitted to the buyer in	
writing. Proposers may contact ONLY the buyer regarding the terminology stated in the procurement	
documents	

RFP Submittal Location

Physical Address (NO USPS MAIL)	US Postal Mail Address	
(*for walk-in delivery or carrier service (UPS, FedEx, etc.)	<mark>(allow 7 extra days for delivery)</mark>	
Albuquerque Public Schools	Albuquerque Public Schools	
Attention: Procurement Dept.	Attention: Procurement Dept. City Center Suite 500 E	
6400 Uptown Blvd NE Suite 500 E	PO Box 25704	
Albuquerque, NM 87110	Albuquerque, NM 87125-0704	
The very outer envelope of your proposal shall be clearly labeled with the following: Proposers' business name,		

RFP number and RFP title, and opening date & time. Please note: if you put your sealed bid inside of a FedEx, UPS, etc. envelope, all of this information must be clearly written on that outer envelope as well. *Please note: APS does not have a mailbox on site. For US Postal Mail, we can only accept delivery at our

*Please note: APS does not have a mailbox on site. For US Postal Mail, we can only accept delivery at our P.O. Box. If you send a USPS package or letter to the Physical Address, it will <u>not</u> reach our office.

RFP Term

Initial three (3) year contract, with the option for two (2) additional one-year extensions, not to exceed a total of 5 (five) years.

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PROPOSER'S GENERAL INSTRUCTIONS

1. **<u>READ ALL DOCUMENTS.</u>** Offerors must familiarize themselves with all documents contained herein; it is mandatory that all submitted offers be in compliance with all the provisions contained in the Request for Proposal.

The submission of a proposal constitutes a representation by the offeror that the offeror has made all appropriate examinations, investigations, and analysis and has made provision as to the cost thereof in his proposal. By responding to this RFP, Offerors acknowledge and agree to the terms and conditions set form in this RFP.

Offerors should promptly notify the buyer of any ambiguity, inconsistency, error, or missing attachments which they may discover upon examination of the RFP. Any response made by the District will be provided in writing to all Offerors by addendum, no verbal responses shall be authoritative.

Offerors may contact ONLY the buyer regarding the terminology stated in the procurement documents. Other APS employees do not have the authority to respond on behalf of APS. Offerors <u>MAY NOT</u> contact other district departments or employees. Any contact with a district department or employee may automatically result in a rejection of any proposal. Any other communication will be considered unofficial and non-binding. Communication directed to parties other than the buyer will have no legal bearing on this RFP or the resulting contract(s).

Any contact during this RFP evaluation process, or attempt to have contact with the Evaluation Committee, where it is unsolicited by the Evaluation Committee's members, is grounds for disqualification of your offer.

- 2. **ELECTRONIC BID DOCUMENTS.** This RFP is being made available by electronic means. In the event of conflict between a version of the RFP in the Bidder's possession and the version maintained by APS, the Bidder acknowledges that the version maintained by APS shall govern.
- 3. <u>FORMS AND ATTACHMENTS.</u> It is the responsibility of every offeror to ensure they have downloaded the latest version of each RFP, including any addendum(s) which may have been issued and posted on the APS Procurement Department Website. Offerors should revisit the website (<u>http://www.aps.edu/procurement</u> then select "See Current Bids and RFPs") prior to the due date before submitting their proposal to Albuquerque Public Schools. All addendums must be acknowledged in the submitted proposal.

Proposer shall submit one (1) original proposal, seven (6) identical copies and one (1) identical electronic copy. Electronic copy is not email; please provide a Jump Drive loaded with your proposal. Fax copies are not accepted.

No Addendum will be issued later than SEVEN (7) days prior to the date for receipt of proposals, except an Addendum withdrawing the RFP or one which extends the date for receipt of proposals.

4. **<u>CORRECTIONS.</u>** Corrections shall be initialed in ink by the person signing the proposal.

Offerors will be allowed to withdraw their proposals at any time prior to the deadline for receipt of proposals. The Offeror must submit a written withdrawal request to withdraw their proposal. The approval or denial of withdrawal requests received after the deadline for receipt of the proposals is governed by the applicable procurement regulations.

The District reserves the right to add to or delete from the Scope of Work set forth in this RFP.

5. **PRICE IS ALL INCLUSIVE.** The proposal price shall be a delivered price. All materials shall be shipped F.O.B. Destination Freight prepaid as specified in the RFP.

All costs incurred by an Offeror in connection with responding to this RFP, the evaluation and selection process undertaken in connection with this procurement, and any negotiations with the District will be borne by the Offeror.

- 6. **BRAND NAMES.** Where a brand-name or equal specification is used in a solicitation, the use of a brand name is for the purpose of describing the standard of quality, performance and characteristics desired and is not intended to limit or restrict competition. If a vendor proposes an "equal" to scope of work/specifications, APS is the sole interpreter of the scope of work/specifications and sole judge as to whether the "equal" proposed complies with the scope of work/specifications.
- 7. **<u>RFP PRICING DURATION.</u>** Responses, including proposal prices, will be considered firm for onehundred twenty (120) days after the due date of the proposals.
- 8. **EXPLANATIONS, EXCEPTIONS.** Any exceptions to the scope of work and/or specifications shall be listed separately in the submitted proposal and unless otherwise stated, specifications attached are the minimum requirements. Minor deviations to the specifications as listed, may be considered.

The buyer, after review of the proposals may request clarifications on information submitted by any and all offerors in a written format, with a specified deadline for response.

The District reserves the right in its sole discretion to waive minor informalities in proposals submitted provided that such informalities have no effect on price, quality, quantity, fitness, delivery or any matter to be evaluated in making a selection and confer no material advantage on the Offeror whose non conformity is waived.

- 9. **PREFERENCES.** Bids may be awarded preference in compliance with NMSA 13-1-21 for New Mexico In-State Resident Business and Resident Veteran Business. Bidders shall include in their bid a copy of the certificate issued by State of New Mexico Taxation & Revenue. If Bid is Joint Venture, Bidder shall state in submitted bid the percentage of work that will be performed by Resident Business and/or Resident Veteran Business. Please Note: A Bid cannot be awarded both a resident preference and a resident veteran business preference. Additionally, preferences are not applicable for federal fund purchases.
- 10. <u>**TIMELY SUBMISSIONS.**</u> Bids must be submitted by the due date and time. Albuquerque Public Schools does not accept bids electronically, by fax, or email, as a hardcopy with original signature must be submitted.

APS may in its sole discretion extend the time for the submission of bids upon a finding that it is in the interest of the District to do so. Such extensions shall be by addendum, which may be issued before the submission due date.

It is the offeror's responsibility to ensure the bid arrives before the due date and time. Offerors are cautioned that "late is late". It is the responsibility of the Offerors to allow sufficient time for the hazards of traffic, weather, finding parking, locating the proper office, third party delivery, US Postal Service mail delivery, etc. Any and all proposals not received by the Bid submission due date and time shall be rejected. No late bids will be accepted under any circumstances, not even if the delivery company is late. It is recommended to send your bid early.

11. **<u>RFP CANCELLATION OR REJECTION.</u>** This RFP may be canceled or proposals may be rejected in whole or in part when it is in the best interest of Albuquerque Public Schools.

The District reserves the right to eliminate any Offeror who submits incomplete or inadequate responses or is not responsive to the requirements of this RFP.

12. **<u>RFP OPENING.</u>** Submitted proposals shall not be publicly opened.

Any sole response that is received may be rejected by the District depending on available competition and timely needs of the District. The District reserves the right to award the contract to the responsible bidders submitted responsive bids with resulting agreements most advantageous and in the best interest of the District.

The District reserves the right to eliminate any Bidder who submits incomplete or inadequate responses or is not responsive to the requirements of this Bid.

The Evaluation Committee may make such investigations as necessary to determine the ability of the potential Offeror to adhere to the requirements specified within this RFP. The Evaluation Committee will reject the proposal of any potential Offeror who is not a responsible Offeror or fails to submit a responsive offer as defined in NMSA 1978 13-1-83 and 13-1-85.

13. **<u>NEGOTIATIONS.</u>** The District reserves the right to discontinue negotiations with any selected Offeror.

The contents of the proposals shall not be disclosed during any negotiations that may occur. A public log will be kept of the names of all Offeror organizations that submitted proposals. Pursuant to NMSA 1978, § 13-1-116, the contents of proposals shall not be disclosed to competing potential Offerors during the negotiation process. The negotiation process is deemed to be in effect until the contract is awarded pursuant to this RFP. Awarded in this context means the final required District signature on the contract(s) resulting from the procurement has been obtained.

- 14. <u>MULTI-AWARD.</u> The District reserves the right to multi-award contracts as necessary for adequate delivery or service in accordance with 13-1-153 NMSA.
- 15. <u>AFTER AWARD.</u> It is mutually understood and agreed that the successful bidder(s) shall not assign, transfer, convey, sublet or otherwise dispose of the purchase order, contract, or his/her right, title of interest therein, or power to execute such purchase order or contract to any other person, company or corporation without the previous written consent of APS.

This procurement in no manner obligates Albuquerque Public Schools until a valid signed Price Agreement or valid Purchase Order is executed.

After final contract is negotiated, approved and awarded, all proposal documents pertaining to this procurement will be open to the public, except for the material, which is proprietary or confidential. The Procurement Department will not disclose or make public any pages of a proposal on which the Offeror has stamped or imprinted "proprietary" or "confidential" subject to the following requirements.

Proprietary or confidential data shall be readily separable from the proposal in order to facilitate eventual public inspection of the non-confidential portion of the proposal. Confidential data is normally restricted to confidential financial information concerning the Offeror's organization and data that qualifies as trade secret in accordance with the Uniform Trade Act, 57-3A-7 NMSA 1978. The price of products offered or the cost of services proposed shall not be designated as proprietary or confidential information.

16. **DEFINITIONS.** Definition of Terminology: This section contains definitions that are used throughout this procurement document, including appropriate abbreviations.

"Agency" shall mean Albuquerque Public Schools (APS)

"Contract" shall mean an agreement for the procurement of items of tangible personal property or services.

"Contractor" shall mean the successful bidder

"Determination" shall mean the written documentation of a decision of a procurement manager including findings of fact required to support a decision. A determination becomes part of the procurement file to which it pertains.

"Desirable" the terms "may", "can", "should", or "prefers" identify a desirable or discretionary item or factor.

"Evaluation Committee" shall mean a body of District employees or other representatives assigned to perform the evaluation of Offeror proposals.

"Finalist" is defined as an Offeror who meets all the mandatory specifications of the RFP and whose score on evaluation factors is sufficiently high to qualify that Offeror for further consideration by the Evaluation Committee.

"Mandatory" the terms "must", "shall", "will", "is required", or "are required", identify a mandatory item or factor. Failure to meet a mandatory item or factor will result in the rejection of the Bidder's bid.

"Offeror", "Bidder", or "Proposer" is any person, corporation, or partnership who chooses to submit a bid.

"Purchase Order" shall mean the document, which directs a contractor to deliver items of tangible personal property or services pursuant to an existing contract.

"Request for Proposal" or "RFP" means all documents, including those attached or incorporated by reference, used for soliciting proposals.

"Responsible Offeror" shall mean a Bidder who submits a responsive bid and who has furnished, when required, information and data to prove that its financial resources, production or service facilities, personnel, service reputation and experience are adequate to make satisfactory delivery of the services or items of tangible property described in the bid.

"Responsive Offer" shall mean a bid, which conforms in all material respects to the requirements set forth in the Bid.

TERMS AND CONDITIONS

- 1. **TERM:** APS reserves to right to procure the services/goods as described in this RFP and enter into a contract as described on RFP front cover.
- 2. <u>**REOUEST(S) NOT DEFINED IN SCOPE OF WORK:**</u> Contractor shall be held responsible to NOT fill requests which are clearly beyond the defined scope of this contract. Should such requests occur, contractor has the responsibility of calling such violations to the attention of the APS Procurement Officer.
- 3. <u>MINIMUM AMOUNT</u>: Albuquerque Public Schools does not guarantee a minimum amount of purchases in conjunction with award of this invitation to bid.
- 4. **PRICING ESCALATION:** Price escalation will be considered only at yearly observance of award (anniversary date) and only upon receipt of written request from contractor stating reason for escalation and the amount being requested. Justifying documentation must accompany price escalation request.
- 5. **TAXES:** APS holds a Class 9 Nontaxable Transaction Certificate and is exempt from payment of taxes on tangible personal property. A NTTC will be issued upon request.
- 6. **NON-APPROPRIATION:** The District's obligation to make payment under the terms of this RFP is contingent upon its appropriation of sufficient funds to make those payments. If the District does not appropriate funds for the continuation of this procurement, this procurement will terminate upon written notice of that effect to the Contractor. The District determination that sufficient funds have not been appropriated is firm, binding and not subject to review.
- 7. **PROCUREMENT CODE:** The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and misdemeanor criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities, and kickbacks.
- 8. **<u>TERMINATION:</u>** Either party may terminate this contract as follows:
 - Termination by the Contractor
 - 1. The contractor may terminate this contract only if Albuquerque Public School District fails to comply with any provisions of this contract and after receiving notice of the noncompliance the District fails to cure the noncompliance within ten (10) days, or
 - 2. By written mutual agreement between the Contractor and the District.
 - B. Termination by the District
 - 1. For Cause

A.

a. The occurrence of either one of the following events will justify termination for cause:

i. Contractor's persistent failure to perform the work in accordance with the contract documents.

ii. Contractor's violation in any substantial way of any provisions of this contract.

b. If either one of the events identified above occur, the District may, after giving Contractor ten (10) days written notice, terminate the service of Contractor. Contractor shall be paid for project costs incurred up to the date of termination but shall not be paid for loss of profits resulting from such termination.

c. Where Contractor's services have been so terminated by the District, the termination will not affect any rights or remedies of District against contractor then existing or which may thereafter accrue. Any retention or payment of moneys due the Contractor by the District will not release the Contractor from liability.

2. For Convenience

a. Upon ten (10) days written notice to contractor, APS may without cause and without prejudice to any other right or remedy of APS, elect to terminate the contract.

b. In such case, Contractor shall be paid (without duplication of any items):

i. for completed and acceptable work executed in accordance with the contract documents prior to the effective date of termination,

ii. for expenses sustained prior to the effective date of termination in performing services and furnishing labor, materials or equipment as required by the contract document in connection with uncompleted work.

c. Contractor shall not be paid on account of loss of anticipated profits or revenue or other economic loss arising out of or resulting from such termination.

- 9. INDEMNIFICATION: The Proposer shall be responsible for damage to persons or property that occurs as a result of his fault or negligence, or that of any of his employees, agents or subcontractors. He shall save and hold harmless Albuquerque Public Schools against any and all loss, cost, damage, claims, expense or liability in connection with the performance of the contract. Any equipment or facilities damaged by the Proposer's operation shall be repaired and/or restored to their original condition at the Proposer's expense.
- 10. INSURANCE (If Applicable): The successful proposer shall purchase and maintain statutory limits of Worker's Compensation, Public Liability and Automobile Liability insurance approved by APS at the time of contract award. Albuquerque Public Schools shall be included as a loss payee and/or additional insured. Public Liability and Automobile Liability insurance shall include at least the following coverage:

General Liability Insurance – per occurrence	\$2,000,000
General Aggregate - \$1,000,000	
Product/completed operations aggregate \$1,000,000	
Bodily injury, per occurrence	\$1,000,000
Medical and medically-related expenses	\$5,000
Vehicle bodily injury, each occurrence, excluding medical and medically related expenses	\$750,000
Property Damage, per occurrence	\$1,000,000

Contractor shall furnish Owner with certificates of insurance with the contract documents and prior to the commencement of work.

NOTE: Certificate holder shall be:	Board of Education Albuquerque Public Schools
Certificate of Insurance forwarded to:	Albuquerque Public Schools- Procurement Department P.O. Box 25704 Albuquerque, New Mexico 87125

- 12. <u>AUDIT:</u> The District reserves the right to audit the contractor's records associated with this contract at any time during the contract period and for a period of up to three years following the expiration or termination of the agreement. Such audit may be conducted by District personnel or a third party under contract with the District. The District shall give the contractor reasonable notice prior to the conduct of any audit and upon receiving the notice from the District the contractor agrees to fully cooperate with the auditors. If contractor subcontracts any portion of its obligation to another party, contractor shall guarantee District's access to books and records of such party.
- 13. **INDEPENDENT CONTRACTOR:** The Contractor is an independent contractor performing services for the District. The Contractor shall not accrue leave, retirement, insurance, or any other benefits afforded to employees of the District as a result of this procurement.
- 14. **PROCUREMENT UNDER EXISTING CONTRACTS:** In accordance with NMSA 13-1-129, proposers are hereby notified that other governmental entities within the State of New Mexico, or as otherwise allowed by their respective governing directives, may contract for services with the awarded proposer. Contractual engagements accomplished under this provision shall be solely between the awarded proposer and the contracting entity with no obligation by Albuquerque Public Schools
- 15. DEBARMENT OR SUSPENSION: A business (contractor, subcontractor or supplier) that has either been debarred or suspended pursuant to the requirements of 13-1-177 through 13-1-180, and 13-4-11 through 13-4-17 NMSA 1978 as amended, shall not be permitted to do business with the District and shall not be considered for award of the contract during the period for which it is debarred or suspended with the District.
- 16. **CONFLICT OF INTEREST:** By submitting a proposal, the proposer certifies that no relationship exists between the proposer and the District that interferes with fair competition or is a conflict of interest; and no relationship exists between such propose and another person or firm that constitutes a conflict of interest that is adverse to the District.
- 17. **NON-DISCLOSURE:** The proposer shall not disclose any information relating to students, and employees of APS other than such information that may be authorized by the individual student or employee. Vendor agrees to indemnify and hold harmless APS from any damages, claims, liabilities, and costs including reasonable attorney fees in the event any unauthorized release of such information occurs.
- 18. **DELIVERY:** The goods shall be delivered free of the rightful claim of any third person, any security interest or other lien. Unless otherwise agreed all goods called for in this Bid shall be tendered in a single delivery and payment is due only upon such delivery (NET 30).
- 19. **FOB:** Unless stated otherwise, the price for goods is FOB: Destination (District's designated address).
- 20. **DELAYS IN DELIVERY:** Time is of the essence and this purchase may be subject to termination for failure to deliver on time, unless delay was caused by APS. If delay in delivery is foreseen, Seller must notify the APS Requesting Department of late delivery, cause of late delivery and remedy for late delivery.
- 21. **INSPECTION:** Final inspection will be made at the destination upon completion of delivery of goods/services. Final inspection shall include any testing or inspection procedures required by the specifications.
- 22. <u>ACCEPTANCE</u>: Acceptance of delivery of goods/services shall not be considered acceptance of the goods/services furnished. Acceptance occurs when the Requesting Department, after a reasonable opportunity to inspect the goods/services, signifies to the seller that are goods/services are conforming and fails to make an effective rejection.
- 23. **<u>BUYERS REVOCATION OF ACCEPTANCE</u>**: Requesting Department can revoke acceptance of goods when it is discovered, in a reasonable time, that the Sellers non-conforming goods substantially impair the value of the goods.

25. SELLERS RIGHT TO CURE A NON-CONFORMING DELIVERY OF GOODS: The

Seller, upon notice of revocation of acceptance, shall correct without charge and deliver conforming goods in a reasonable time

- 26. <u>ASSIGNMENTS:</u> The awarded Contractor shall not assign nor delegate specific duties as part of this RFP nor transfer any interest nor assign any claims for money due or to become due under this RFP without the written consent of APS.
- 27. **<u>PAYMENT</u>**: Any invoice received and payment made shall be subject to District's terms and conditions (NET 30) unless specifically waived by District in a separate written document and not this RFP or any response.

PROTESTS

1. Any Offeror who is aggrieved in connection with a solicitation or award of an Agreement may protest to the Purchasing Office in accordance with the requirements of the Contracting Procurement Regulations and the State Procurement Code. The protest should be made in writing within 24 hours after the facts or occurrences giving rise thereto, but in no case later than 15 calendar days after the facts or occurrences giving rise thereto (13-1-172 NMSA 1978). The protest must be in writing and delivered to the Executive Director - Procurement Department, Albuquerque, New Mexico

2. In the event of a timely protest under this section, the Purchasing Agent and the Contracting Agency shall not proceed further with the procurement unless the Purchasing Agent makes a determination that the award of Agreement is necessary to protect substantial interests of the Contracting Agency (13-1-173 NMSA 1978).

3. The Purchasing Agent or his designee shall have the authority to take any action reasonably necessary to resolve a protest of an aggrieved Offeror concerning a procurement. This authority shall be exercised in accordance with adopted regulations, but shall not include the authority to award money damages or attorneys' fees (13-1-174 NMSA 1978).

4. The Purchasing Agent or his designee shall promptly issue a determination relating to the protest. The determination shall:

A. State the reasons for the action taken; and

B. Inform the protestant of the right to judicial review of the determination pursuant to 13-1-183 NMSA 1978.

5. A copy of the determination issued under 13-1-175 NMSA 1978 shall immediately be mailed to the protestant and other Offerors involved in the procurement (13-1-176 NMSA 19

SCOPE OF WORK

OVERVIEW

The Albuquerque Public Schools (APS) operates one hundred and forty one (141) schools serving approximately 84,000 students within the boundaries of Bernalillo County NM.

RFP SCHEDULE

The RFP Buyer will make every effort to adhere to the RFP Schedule as noted on front cover of this RFP. The schedule is subject to change by addendum. The evaluation committee <u>may</u> interview the Proposer(s) of the top rated proposals; however, contracts may be awarded without such interviews and based solely on written offers. Finalists will be contacted to schedule interviews if required. If an interview is requested, evaluation scores will be re-scored to reflect written response and interview response.

SCOPE OF WORK

Albuquerque Public Schools (APS) is seeking proposals for Commodity Internet Services. Selected service provider will provide an Internet service immediately scalable up to 20 Gbps with the ability to grow past 20 Gbps of Internet in the near future.

APS is currently utilizing around seven (7) Gbps of Internet each day but foresees the growth over the next three years to be close to 20 Gbps, with the potential to exceed 20 Gpbs after year three. If the need for additional capacity exists, APS would like to be able to expand past 20Gbps to meet those demands. We would expect the selected vendor to be able to do so within 60 days of the request.

The desired service can be delivered to any of the following four locations as APS will have presence at each, 505 Marquette Street (ABQG) or 400 Tijeras (ABQ3), 930 Oak Street (APS DC) and 6400 Uptown Boulevard (APS Central Office). Pricing must be inclusive of any required cross connects, transport, and customer premise equipment required to deliver the service to APS's communication rack.

APS is interested in the ability to scale bandwidth up/down, as needed, to meet growing demand. Therefore, the district is willing to consider a burstable / on-demand solution or a fixed bandwidth solution. A desired feature of this service is the ability to reduce minimum bandwidth requirements, and thus costs, during non-peak times such as holidays and summer break. The district would expect the costs to scale downward during non-peak times, thus allowing APS to pay for what it uses, while saving taxpayer dollars during off peak times.

Any request from APS to increase bandwidth from the service provider on this circuit, must be seamless without the need to rebid and/or require any further hardware and/or installation services.

Response to proposals sent to APS must include the following for consideration:

The desired start date for this service is no later than April 15, 2019, the expiration date of the existing Internet contract.

The new circuit will be turned-up no later than April 15th, 2019, which means billing for said circuit will not apply until the service is turned up. Work needed to prepare for April 15, 2019 service

activation can take place before April 15, 2019, only after contract between winning bidder and APS has been signed and executed. In addition, work completed for preparation of service activation must be in compliance with E-Rate rules and regulations so not to place APS at risk of any violations and interfere with funding approvals.

An Autonomous System Number (ASN) and CIDR subnet is registered to APS. Winning bidder must be able to peer with APS equipment using BGP and allow APS to advertise our IPv4 address space. Note: APS is preparing for a transition to IPv6 and service provider needs to indicate whether or not they support IPv6.

Service providers shall provide a contractual term in their bids of 36 months, with two (2) optional one year renewals.

Pricing should include costs at various speeds including vendor proposed increment levels. Vendors are encouraged to present pricing on burstable / on-demand service where APS pays a baseline fee and then pays for service used. Vendors will need to explain how the usage of burstable / on-demand service would be calculated on a daily / weekly / monthly basis to determine the monthly bill (for example, a 1-2 Gbps base, with a weekday peak of 8 Gbps, staying within 80% of peak for over 2 hours).

APS intends to use the Internet circuit to replace the existing service provider's circuit (average daily peak seven (7) Gbps).

- Prospective vendors should clearly explain the path diversity being offered and how service outages will be addressed whether it is a cut line coming from the main central office as well as a central office building outage.
 - Please explain how your network redundancy ensures no single point of failure will affect APS. If single point failures exist, explain how a failure would be mitigated.
- SLA's for services are to be defined within the proposal and will begin upon final acceptance by the District.
 - Credits for loss of service should be considered
- After the Internet circuit is installed and configured, service provider will conduct testing and provide results to APS to ensure provisioned bandwidth with no errors and low latency within the contractual SLA
- Service provider will provide APS access to an online reporting system/tool in which APS can run reports and track Internet utilization and activity on the Internet circuit. The reporting system will include, but not be limited to, real-time and historical data, inbound/outbound bandwidth utilization, packet delivery/loss, trend statistics (tracked in minutes, hours, days, weeks and months).
- Final acceptance will be based upon the results of testing provided during initial installation of the Internet circuit.

EVALUATION CRITERIA

EVALUATION CRITERIA

Proposals must address each of the following criteria. Each proposal may be awarded points up to the numeric value listed. **Note: FAILURE** to adequately address and meet the requirements may be cause for the proposal to be deemed non-responsive by the procurement officer.

<u>The Offeror should contact Buyer for clarification of evaluation criteria or terminology</u>

	Possible Points	Points for This RFP
Ability to Expand Fixed Internet Capacity Include the ability to expand Fixed Internet Capacity within the following increments of 7 days, 30 days or 60 days, and also detail your ability to Offer an On Demand / Burstable solution.	10	
Experience and References - Minimum 3 Include prior or current clients that you have provided the same or similar services as the requested scope of work. List a reference for each prior and current client including name, phone number and email address. Vendor shall provide documentation indicating their knowledge of, and ability to, work within the E-rate environment to successfully maximize funding opportunities for the District and ensure the earliest possible project completion.	15	
Contractor Profile: Write a brief history of your company that includes its philosophy of doing business. Generally, APS will not accept a proposal from a business less than three (3) years old or which has failed to establish a proven record of business in similar environments. Vendor must include Tier level status, and if you offer Peering, if so please detail with whom your company will Peer.	10	
Methodology and Approach to Scope of Work Include information of the methodology and approach to the requested scope of work of this RFP. Prospective vendors should clearly explain the path diversity being offered, and how service outages will be addressed whether it is a cut line coming from the main central office, or a central office building outage. Include how your network redundancy ensures no single point of failure will affect APS. If a single point of failure does exist, explain how a failure would be mitigated. Remuneration for failing to meet Service Level Agreements should also be addressed.	20	
E-rate Eligible Cost: Material and Labor: All proposals must clearly identify the E-rate eligible costs associated with a given product or service. If a product or service is partially eligible the vendor must clearly identify the E-rate eligible portion. In accordance with E-rate rules, the cost of E-rate eligible products or services will be evaluated separately from E-rate ineligible costs. See example of Cost response form on pages $23 - 26$,	35	
E-rate Ineligible Cost: Material and Labor: All proposals must clearly identify the E-rate ineligible cost associated with a given product or service. If a product or service is partially ineligible, the vendor must clearly identify the E-rate ineligible portion. In accordance with E-rate rules, the cost of E-rate eligible products or services will be evaluated separately from E-rate ineligible costs.	10	
Total Possible Points	100	

New Mexico Resident Business Preference: Five percent of the total possible points to a resident business. Offeror shall include a copy of their In-State Certificate issued by State of New Mexico Taxation & Revenue	5	
 Veteran New Mexico Resident Business Preference: Ten percent of the total possible points to a resident veteran business. To qualify an Offeror shall include a copy of their Resident Veteran Certificate issued by State of New Mexico Taxation & Revenue Department. 10 points for Resident Veteran Business/Contractor with annual revenues of \$3 million or less as verified by State of NM Tax & Revenue. 	10	
Total Possible Awarded Points	100-110	

Note: FAILURE to adequately address and meet the above requirements may be cause for the proposal to be deemed non-responsive by the procurement officer.

SUBMITTAL REQUIREMENTS

(For ease of evaluation, Proposals should be formatted in the order as listed below)

The Offeror is particularly encouraged to address all points that will be evaluated as described herein in each point of the evaluation criteria. If a factor of evaluation is not adequately responded to by the Offeror, the Offeror may be determined to be non-responsive.

<u>Your response shall not exceed thirty (30) single sided pages</u>. The page limit does not include: front and back cover, any required attachments, blank dividers, and table of contents.

Proposal shall include:

1. Letter of transmittal- see attachment

2. Ability to Expand Fixed Internet Capacity:

Include the ability to expand Fixed Internet Capacity within the following increments of 7 days, 30 days or 60 days, and also detail your ability to Offer an On Demand / Burstable solution.

3. Experience and References - Minimum 3

Include prior or current clients that you have provided the same or similar services as the requested scope of work. List a reference for each prior and current client including name, phone number and email address. Vendor shall provide documentation indicating their knowledge of, and ability to, work within the E-rate environment to successfully maximize funding opportunities for the District and ensure the earliest possible project completion

4. Contractor Profile: Write a brief history of your company that includes its philosophy of doing business. Generally, APS will not accept a proposal from a business less than three (3) years old or which has failed to establish a proven record of business in similar environments. Vendor must include Tier level status, and if you also offer Peering, if so please detail with whom your company will peer.

5. Methodology and Approach to Scope of Work:

Include information of the methodology and approach to the requested scope of work of this RFP. Prospective vendors should clearly explain the path diversity being offered, and how service outages will be addressed whether it is a cut line coming from the main central office, or a central office building outage. Include how your network redundancy ensures no single point of failure will affect APS. If a single point of failure does exist, explain how a failure would be mitigated. Remuneration for failing to meet Service Level Agreements should also be addressed.

- 6. E-Rate Eligible Cost, Material and Labor: All proposals must clearly identify the E-rate eligible costs associated with a given product or service. If a product or service is partially eligible, the vendor must clearly identify the E-rate eligible portion. In accordance with E-rate rules, the cost of E-rate eligible products or services will be evaluated separately from E-rate ineligible costs.
- **7.** E-Rate Ineligible Cost, Material and Labor: All proposals must clearly identify the E-rate ineligible cost associated with a given product or service. If a product or service is partially ineligible, the vendor must clearly identify the E-rate ineligible portion. In accordance with E-rate rules, the cost of E-rate eligible products or services will be evaluated separately from E-rate ineligible costs.
- 8. Attachments: All documents should be signed: Campaign Contribution Form, Conflict of Interest and Debarment/Suspension Certification Form, Statement of Confidentiality Form, <u>Acknowledgement of Addendums.</u>

PROPOSAL CHECKLIST

Please submit your completed proposal, including the following items. Note that the requested information is mandatory and **failure to submit these items with your response may deem it non-responsive and may be disqualified.**

- □ The following RFP information is clearly labeled on the very outer envelope (please note: if you put your sealed proposal inside of a FedEx, UPS, etc. envelope, all of this information must be written on that outer envelope as well) of your sealed proposal:
 - **Offeror's <u>Business</u> Name** (not an individual's name)
 - Bid Number & Title: 18-028RR Uninterrupted Power Supply (UPS) Battery Backup System
 - ☐ Opening Date & Time: 00/00/2017 3:00 PM MST
 - Proper Delivery Address (see cover page)
- Letter of transmittal **SIGNED**
- □ Completed Conflict of Interest and Debarment/Suspension Form SIGNED
- Campaign Contributions Disclosure Form **SIGNED**
- □ Addendums (if applicable) **before** submitting your proposal, please check for addendums here: <u>http://www.aps.edu/procurement/current-bids-and-rfps</u>

* If not completed as required, your proposal may be deemed non-responsive.

ATTACHMENTS

LETTER OF TRANSMITTAL FORM

Submit with your proposal

Items one (1) to four (4) each **MUST** have a response, failure to respond to all four items **WILL** result in the <u>disqualification</u> of your proposal.

1. Identity (Name) and Mailing Address of the submitting organization:

2. For the Person authorized by the organization to <u>contractually obligate</u> the organization:

Name	
Title	
E-Mail Address	
Telephone/Fax number	

3. For the person <u>authorized to negotiate</u> the contract on behalf of the organization:

Name	
Title	
E-Mail Address	
Telephone/Fax number	

4. For the person to be contacted for <u>clarifications</u>:

Name	
Title	
E-Mail Address	
Telephone/Fax number	

- On behalf of the submitting organization named in item one (1) above, I accept the Terms and Conditions Governing the Procurement.
- I agree that submission of our proposal constitutes acceptance of the Evaluation Factors contained in this RFP.
- I acknowledge receipt of any and all amendments of this RFP.



Authorized Signature and Date (Must be signed by the person identified in Item #2, above.)

COST RESPONSE FORM

OFFEROR NAME

The Offeror listed on Page 23 submits the following costs not including New Mexico Gross Receipts Tax for Internet Services to complete the requirements as outlined in this RFP for the Albuquerque Public Schools Technology Department.

Include any regulatory restrictions on provisioning or pricing of services (tariff, non-tariff services, or limited availability in geographic areas around Albuquerque). Include a chart showing bandwidth and monthly cost for all circuits (by type/speed if no distance charges). Descriptive data and literature may be included.

Discuss on a separate page how your costs are derived. Is it based on tariff or by other means? How will price increases/decreases be established? Note that APS requires the option of E-Rate discounted billing. Clearly identify items that are eligible for E-Rate and any that are not.

Vendors need to fill out attached pricing sheet that clearly differentiates pricing for One Time Cost, Monthly Recurring Charges for Commodity Internet Access, Fiber Transport Cost, as well as Ineligible E-rate Costs as shown in the example below.

Pricing may be provided for a wider range of bandwidths/services. However, prices MUST be provided for the bandwidths/services requested below. If provider does not provide incremental pricing per Gpbs, proposal could be rejected.

APS is interested in the ability to scale bandwidth up/down, as needed, to meet growing demand. Therefore, the district is willing to consider a burstable / on-demand solution or a fixed bandwidth solution. A desired feature of this service is the ability to reduce minimum bandwidth requirements, and thus costs, during non-peak times such as holidays and summer break. The district would expect the costs to scale downward during non-peak times, thus allowing APS to pay for what it uses, while saving taxpayer dollars during off peak times.

Any request from APS to increase bandwidth from the service provider, on this circuit, must be seamless without the need to rebid and/or require any further hardware and/or installation services.

Pricing should include costs at various speeds, including vendor proposed increment levels. Vendors are encouraged to present pricing on burstable / on-demand service where APS pays a baseline fee and then pays for service used. Vendors will need to explain how the usage of burstable / on-demand service would be calculated on a daily / weekly / monthly basis to determine the monthly bill. (For example, A 1-2 Gbps base, with a weekday peak of 8 Gbps, staying within 80% of peak, for over 2 hours.)

Pricing must be inclusive of any required cross connects, transport, and customer premise equipment required to deliver the service to APS's communication rack.

Vendors can bid on either fixed cost Commodity Internet or on-demand (burstable) Commodity or both services.

* The Table below is an example of the 2018-2019 Internet Pricing Sheet, vendors interested in submitting a proposal on this RFP must complete the tab labeled Attachment A, which will be posted separately on the APS Website. It will contain the Pricing Sheet, and also an example for vendors to follow.

APS 2018-19 1	Internet Pricing	Sheet *
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Item	Category	One- Time Cost	E-Rate Eligible Monthly Recurring Charges (MRC)-Commodity Internet Access	E-Rate Eligible Monthly Recurring Charges (MRC)-Fiber Tranport (if any)**	Ineligible rate Cost	E-
	Monthly Internet Flat Rate	n/a				
1	1 Gbps Commodity Internet	\$	\$	\$	\$	-
2	2 Gbps Commodity Internet	\$	\$	\$	\$	-
3	3 Gbps Commodity Internet	\$	\$	\$	\$	-
4	4 Gbps Commodity Internet	\$	\$	\$	\$	-
5	5 Gbps Commodity Internet	\$	\$	\$	\$	-
6	6 Gbps Commodity Internet	\$	\$	\$	\$	-
7	7 Gbps Commodity Internet	\$	\$	\$	\$	-
8	8 Gbps Commodity Internet	\$	\$	\$	\$	-
9	9 Gbps Commodity Internet	\$	\$	\$	\$	-
10	10 Gbps Commodity Internet	\$	\$	\$	\$	-
11	11 Gbps Commodity Internet	\$	\$	\$	\$	-
12	12 Gbps Commodity Internet	\$	\$	\$	\$	-
13	13 Gbps Commodity Internet	\$	\$	\$	\$	-
14	14 Gbps Commodity Internet	\$	\$	\$	\$	-
15	15 Gbps Commodity Internet	\$	\$	\$	\$	-
16	16 Gbps Commodity Internet	\$	\$	\$	\$	-
17	17 Gbps Commodity Internet	\$	\$	\$	\$	-
18	18 Gbps Commodity Internet	\$	\$	\$	\$	-
19	19 Gbps Commodity Internet	\$	\$	\$	\$	-
20	20 Gbps Commodity Internet	\$	\$	\$	\$	-
21	21 Gbps Commodity Internet	\$	\$	\$	\$	-
22	22 Gbps Commodity Internet	\$	\$	\$	\$	-
23	23 Gbps Commodity	- \$	\$	\$	\$	-

	Internet	-	-	-		
24	24 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
25	25 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
26	Installation of Customer Premise Equipment (CPE)	\$ -			\$	-
	C	<mark>N DEN</mark>	IAND/BURSTABLE PRI	CING		
	Monthly On demand / Burstable Commodity Internet (Pay for what you use)	n/a	E-Rate Eligible Monthly Recurring Charges (MRC)-Commodity Internet Access	E-Rate Eligible Monthly Recurring Charges (MRC)-Fiber Tranport (if any)**	Ineligible E- rate Cost	
27	Base Monthy fee (minimum amount req for service)	\$ -	\$ -	\$ -	\$	-
28	1 Gbps Commodity Internet	\$ -	\$	\$	\$	-
29	2 Gbps Commodity Internet	\$ -	\$	\$	\$	-
30	3 Gbps Commodity Internet	\$ -	\$	\$	\$	-
31	4 Gbps Commodity Internet	\$ -	\$	\$	\$	-
32	5 Gbps Commodity Internet	\$ -	\$	\$	\$	-
33	6 Gbps Commodity Internet	\$ -	\$	\$ -	\$	-
34	7 Gbps Commodity Internet	\$ -	\$	\$ -	\$	-
35	8 Gbps Commodity Internet	\$ -	\$	\$ -	\$	-
36	9 Gbps Commodity Internet	\$ -	\$	\$ -	\$	-
37	10 Gbps Commodity Internet	\$ -	\$	\$ -	\$	-
38	11 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
39	12 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
40	13 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
41	14 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
42	15 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
43	16 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
44	17 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
45	18 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-
46	19 Gbps Commodity Internet	\$ -	\$ -	\$ -	\$	-

47	20 Gbps Commodity	\$	\$	\$	\$ -
	Internet	-	-	-	
48	21 Gbps Commodity	\$	\$	\$	\$ -
	Internet	-	-	-	
49	22 Gbps Commodity	\$	\$	\$	\$ -
	Internet	-	-	-	
50	23 Gbps Commodity	\$	\$	\$	\$ -
	Internet	-	-	-	
51	24 Gbps Commodity	\$	\$	\$	\$ -
	Internet	-	-	-	
52	25 Gbps Commodity	\$	\$	\$	\$ -
	Internet	-	-	-	
53	Installation of Customer	\$	\$	\$	\$ -
	Premise Equipment (CPE)	-	-	-	

*Vendors can bid on either fixed / on-demand / or both services.

******If there is a cost associated with the transport of the commodity Internet access (i.e. cost of getting the Internet service from the vendor PoP to the district PoP) it must be separated from the Internet access cost.

Internet cost must include charges for bandwidths from 1-gbps to 10-gbps. Provide costs for circuit charges, installation (or any other onetime charges) for any equipment that must be replaced, and (optionally) internet access. Definitions will be considered as standard in the trade unless otherwise specified.

SPECIFICATIONS EXCEPTION FORM

Note: Your proposal may be rejected if you do not sign and submit this page.

Proposals on materials, supplies, or equipment with varying specifications may be considered by Albuquerque Public Schools. However, in the interest of fairness and sound business practice it should not be the responsibility of APS to probe for information concerning items which you intend to furnish. Therefore, if your offer differs from the specifications or if you take exemption to any of the requirements, such information must be clearly stated in the space following.

COMPLIANCE

(REQUIRED LEGAL FORMS)

All of the following forms must be signed and submitted with your proposal or your bid may be rejected.

CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Pursuant to NMSA 1978, § 13-1-191.1 (2006), any person seeking to enter into a contract with any state agency or local public body **for professional services, a design and build project delivery system, or the design and installation of measures the primary purpose of which is to conserve natural resources** must file this form with that state agency or local public body. This form must be filed even if the contract qualifies as a small purchase or a sole source contract. The prospective contractor must disclose whether they, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official of the state or a local public body during the two years prior to the date on which the contractor submits a proposal or, in the case of a sole source or small purchase contract, the two years prior to the date the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds two hundred and fifty dollars (\$250) over the two year period.

Furthermore, the state agency or local public body shall void an executed contract or cancel a solicitation or proposed award for a proposed contract if: 1) a prospective contractor, a family member of the prospective contractor, or a representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or 2) a prospective contractor fails to submit a fully completed disclosure statement pursuant to the law.

THIS FORM MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

"**Applicable public official**" means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.

"**Campaign Contribution**" means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official's behalf for the purpose of electing the official to federal, statewide or local office. "Campaign Contribution" includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

"**Family member**" means spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law.

"**Pendency of the procurement process**" means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

"**Person**" means any corporation, partnership, individual, joint venture, association or any other private legal entity.

"**Prospective contractor**" means a person who is subject to the competitive sealed proposal process set forth in the Procurement Code or is not required to submit a competitive sealed proposal because that person qualifies for a sole source or a small purchase contract.

"**Representative of a prospective contractor**" means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

DISCLOSURE (OF CONTRIBUTIONS:					
Contribution Ma	de By:					
Relation to Prosp	pective Contractor:					
Name of Applica	ble Public Official:					
Date Contributio	n(s) Made:					
Amount(s) of Co	ontribution(s)					
Nature of Contril	bution(s)					
Purpose of Contr	ribution(s)					
Si	gnature					
SIGN	itle (position)					
WHERE PLICABLE						
N D	O CONTRIBUTIONS IN THE AGGREGATE TOTA OLLARS (\$250) WERE MADE to an applicable publi presentative.					

Signature Date

Title (position)

Offeror Business Name

CONFLICT OF INTEREST AND DEBARMENT/SUSPENSION CERTIFICATION FORM CONFLICT OF INTEREST

As utilized herein, the term "Vendor" shall mean that entity submitting a proposal to Albuquerque Public Schools in response to the above referenced bids/request for proposals.

The authorized Person, Firm and/or Corporation states that to the best of his/her belief and knowledge:

No employee or board member of Albuquerque Public Schools (or close relative), with the exception of the person(s) identified below, has a direct or indirect financial interest in the Vendor or in the proposed transaction. Vendor neither employs, nor is negotiating to employ, any Albuquerque Public Schools employee, board member or close relative, with the exception of the person(s) identified below. Vendor did not participate, directly or indirectly, in the preparation of specifications upon which the quote or offer is made. If the Vendor is a New Mexico State Legislator or if a New Mexico State Legislator holds a controlling interest in Vendor, please identify the legislator: List below the name(s) of any Albuquerque Public Schools employee, board member or close relative who now or within the preceding 12 months (1) works for the Vendor; (2) has an ownership interest in the Vendor (other than as an owner of less than 1% of Vendor's stock, if Vendor is a publicly traded corporation); (3) is a partner, officer, director, trustee or consultant to the Vendor; (4) has received grant, travel, honoraria or other similar support from Vendor; or (5) has a right to receive royalties from the vendor.

DEBARMENT/SUSPENSION STATUS

The Vendor certifies that it is not suspended, debarred or ineligible from entering into contracts with the Federal Government, or any State agency or local public body, or in receipt of a notice or proposed debarment from any Federal or State agency or local public body. The vendor agrees to provide immediate notice to Albuquerque Public School's Purchasing Department in the event of being suspended, debarred or declared ineligible by any department or agency of the Federal government, or any agency of local public body of the State of New Mexico, or upon receipt of a notice of proposed debarment that is received after the submission of the quote or offer but prior to the award of the purchase order or contract.

CERTIFICATION

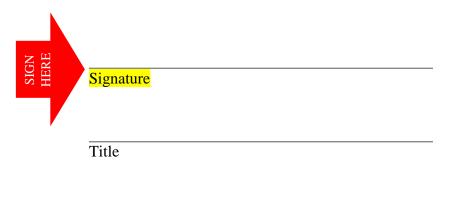
The undersigned hereby certifies that he/she has read the above <u>CONFLICT OF INTEREST</u> and <u>DEBARMENT/SUSPENSION</u> Status requirements and that he/she understands and will comply with these requirements. The undersigned further certifies that they have the authority to certify compliance for the vendor named <u>and that the information contained in this document is true and accurate to the best of their knowledge.</u>

Signature:		Date				
Name of Person Signin	Name of Person Signing (typed or printed):					
Title:	Title:					
	Email:					
	Name of Company (typed or printed):					
Address:						
City/State/Zip:						
Telephone:						

ALBUQUERQUE PUBLIC SCHOOLS TERMS AND CONDITIONS STATEMENT OF CONFIDENTIALITY

The undersigned employee of/subcontractor to_______, hereinafter referred to as "Offeror" and/or "Contractor", agrees, during the RFP process, and during the term of the Contract between Contractor and the Albuquerque Public Schools (APS) and forever thereafter, to keep confidential all information and material provided by APS or otherwise acquired by the employee/subcontractor, excepting only such information as is already known to the public, and including any such information and material relating to Attachments of this RFP, and relating to any client, vendor, or other party transacting business with APS, and not to release, use or disclose the same except with the prior written permission of APS. This obligation shall survive the termination or cancellation of the Contract between Contractor and APS or of the undersigned's employment or affiliation with Contractor, even if occasioned by Contractor's breach or wrongful termination.

The undersigned recognizes that the disclosure of information may give rise to irreparable injury to APS, a client or customer of APS, or to the owner of such information, inadequately compensable in damages and that, accordingly, APS or such other party may seek and obtain injunctive relief against the breach or threatened breach of the within undertakings, in addition to any other legal remedies which may be available. The undersigned acknowledges that he or she may be personally subject to civil and/or criminal proceedings for such breach or threatened breach.



Offeror Business Name

Date