



ANDERSON COUNTY GOVERNMENT SOLE SOURCE & EXCLUSIVE RIGHTS AND LICENSE JUSTIFICATION FORM

SUBMIT WITH REQUISITION TO PURCHASING DEPARTMENT

DATE: 1/8/19

CHECK ONE:

- Sole Source** – Product or service(s) is only available from a single vendor or supplier.
- Exclusive Rights & License** – Vendor holds exclusive patents and/or license for this product. An Exclusive Rights letter with current date must accompany this request.
- Upgrade or renewal to an existing software system** – Provide information regarding current software system.

Requisition Number: 34010 Requisition Amount: \$ \$27,000.00

Vendor Name: Thermo Scientific Portable Instruments Inc.

Vendor Address: 2 Radcliff Rd. Tewksbury, Massachusetts 01876

Vendor Telephone #: (979) 777-2874

Requesting Department: Crime Task Force

Requesting Official: Simon Byrne

Approved By

Natalie Erb 1.11.19

JUSTIFICATION FOR THE REQUEST

Natalie Erb, CPA, CTP
Anderson County Finance Director

**What is the function of this product or service?
Why is it needed? What makes it unique?**

*This information will be used to approve or deny the purchase. PLEASE BE SPECIFIC.
ATTACH MEMO IF ADDITIONAL SPACE IS NEEDED*

See attached letter

NOTE: We use the Google test to search for comparable products or services. If found, it is **NOT** considered a sole source product or service.

Approved By
Katherine Ajmeri
Katherine Ajmeri
Anderson County Deputy Purchasing Agent

November 15, 2018

To Whom It May Concern:

This letter is to assist you in determining if the TruNarc narcotics and drugs of abuse identification system manufactured by Thermo Fisher Scientific can be identified as a sole source item for purchase in the state of Tennessee . This system is only available for sale by Thermo Fisher Scientific in the Continental US and its outlying territories. There are no other vendors for this one of a kind item and sole distribution resides with the manufacturer for the state of Tennessee.

The TruNarc is manufactured by Thermo Scientific Portable Analytical Instruments located in Tewksbury, Ma. USA. The TruNarc utilizes the following patents that protect the intellectual property of the TruNarc system that cannot be used in any other system and are fundamental to the performance standards required for the application of identifying Drugs of Abuse:

- 1) 7,289,208 Low profile spectrometer and Raman analyzer using the same
- 2) 7,254,501 Spectrum searching method that uses non-chemical qualities of the measurement
- 3) Application 12632US1/NA Heroin detection by Raman Spectroscopy from impure compositions comprising an interfering fluorescent contaminant.

The TruNarc is a one of a kind item based on its configuration and tested capabilities. There are no other systems that have the same combined capabilities for the field analysis of seized drugs. The systems include 24/7 support, integrated online training, available onsite training, heroin testing capability, mixed chemicals analysis capability, documented true and false positive rates, and greater than 10 hour battery life.

The TruNarc is has the following dimensions and measurements:

- 1) Weight: 1.25 pounds (0.570kg)
- 2) Size: 6.4 x 4.1 x 2.0 In (16.26 x 10.41 x 5.1 cm)
- 3) Data output format: CSV, Excel, SPC, PDF
- 4) Operating temp: -14F to 122F (-10C to +50C)
- 5) Includes proprietary admin software

Sincerely,

Scott Fitzpatrick

Scott Fitzpatrick
Southeastern Regional Sales Manager
(979) 777-2874

Sales Quotation

Thermo Scientific Portable Analytical Instruments Inc.

2 Raddcliff Rd
Tewksbury, Massachusetts 01876
United States

Quote Number	Created Date	Exp. Delivery Terms	Page
00162647	11/16/2018	ARO	1 / 6
Contact:	Phone	Payment Term	Valid To
Scott Fitzpatrick	(978) 777-2874	Net 30	02/28/2019
Inco Terms		Shipping Method	
FOB Origin - Tewksbury, MA		Fed Ex 2nd Day	

Submitted To:

Simon Byrne
Director
7th Crime Task Force
Knoxville, Tennessee
United States

Phone:
Email: sbyme@7thcdf.com

THANK YOU FOR YOUR INTEREST IN THERMO SCIENTIFIC INSTRUMENTATION

To Place an Order:	
Contact:	Scott Fitzpatrick
Phone:	
Fax:	
Email:	sfitzpatrick@thermofisher.com
Additional instructions, terms & conditions on last page	

- * This quote is based on orders received and shipped within 2018. Any orders received in 2018 but shipping in 2019 are subject to price increases. Please confirm delivery date with customer service prior to issuing a purchase order.
- * Thermo Fisher Scientific has imposed a 2.5% tariff surcharge on products sold in the US. This surcharge will be listed as a separate line item on invoices issued to your organization.

Pos.	Product Code	Product Name	Sales Price	Quantity	Total Price
1.00	820-00311-01	Tariff Surcharge	USD 610.00	1	USD 610.00
		<i>Tariff Surcharge</i>			
2.00	810-01462-01	TruNarc Solution Kit (Type H) - 100, English	USD 495.00	2	USD 990.00
		<i>TruNarc Solution Kit (Type H) for identification of Heroin and other special narcotics. Kit includes 100 Test Sticks and 100 Solution Vials with Ethanol. Note that because of the Ethanol, this product ships as a Hazardous Goods shipment.</i>			
3.00	800-01042-01	TruNarc, Unlimited, Warranty - 2 Yrs, Train-12	USD 25,400.00	1	USD 25,400.00
		<i>TruNarc Unlimited Model with 2 years of warranty. Includes factory repair, loaner units when available and 24/7 technical support. Companion PC TruNarc admin software, unlimited access to TruNarc eLearning course and free basic software updates to core narcotics library are provided for the life of the instrument. Includes TruNarc on-site instructor led training for up to 12 students within the Continental United States (CONUS) - expires 9 months after date of purchase.</i>			
Total:					USD 27,000.00

When applicable, commodities, technology, or software to be provided in furtherance of this order shall be exported from the United States in accordance with applicable U.S export laws or regulations. Diversion contrary to US law prohibited. Unless otherwise agreed to in writing, Thermo Scientific Portable Analytical Instruments Inc. terms and conditions shall apply and take precedence.