

**ARLINGTON COUNTY, VIRGINIA
INVITATION TO BID NO. 21-DTS-ITB-414**

B I D F O R M

ELECTRONIC BIDS WILL BE RECEIVED BY THE COUNTY VIA VENDOR REGISTRY NOT LATER THAN 2:00 P.M., NOVEMBER 6, 2020.

FOR PROVIDING WIRELESS NETWORK CONNECTIVITY DEVICES TO BE USED TO SUPPORT DISTANCE LEARNING PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION

THE FULL LEGAL NAME OF THE ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE BELOW. THIS BID FORM AND ALL OTHER DOCUMENTS THAT REQUIRE A SIGNATURE MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BY A PERSON WHO IS AUTHORIZED TO BIND THE BIDDER, OR THE BID MAY BE REJECTED.

SUBMITTED BY:

(legal name of entity)

AUTHORIZED SIGNATURE:

PRINT NAME AND TITLE:

ADDRESS:

CITY/STATE/ZIP:

TELEPHONE NO.:

**E-MAIL
ADDRESS:**

**THIS ENTITY IS INCORPORATED
IN:**

THIS ENTITY IS A:

*(check the applicable
option)*

CORPORATION

LIMITED PARTNERSHIP

GENERAL PARTNERSHIP

UNINCORPORATED
ASSOCIATION

LIMITED LIABILITY COMPANY

SOLE PROPRIETORSHIP

**IS BIDDER AUTHORIZED TO TRANSACT BUSINESS IN THE
COMMONWEALTH OF VIRGINIA?**

YES

NO

**IDENTIFICATION NO. ISSUED TO THE ENTITY BY THE
SCC:**

Any Bidder exempt from Virginia State Corporation Commission (SCC) authorization requirement must include a statement with its bid explaining why it is not required to be so authorized.

HAS YOUR FIRM OR ANY OF ITS PRINCIPALS BEEN DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION WITHIN THE PAST THREE YEARS?

YES NO

BIDDER STATUS: MINORITY OWNED: WOMAN OWNED: NEITHER:

COMPLETE THE PRICING SHEET PROVIDED WITH THE BID DOCUMENTS AS ATTACHMENT A TO ITB NO. 21-DTS-ITB-414 AND SUBMIT IT WITH YOUR BID.

FAILURE TO SUBMIT THE PRICING SHEET WITH THE BID WILL DEEM THE BIDDER NONRESPONSIVE.

THE BIDDER SHALL INCLUDE THE FOLLOWING WITH THEIR BID:

1. MANUFACTURER'S LIST PRICE WITH DATE. IF DATE IS NOT PROVIDED ON THE LIST, IT WILL BE SUBJECT TO REJECTION.
2. BIDDERS SHALL ONLY BID ON THE PRODUCT OFFERED BY THE MANUFACTURERS LISTED ON THE BID FORM. THE DISCOUNT PERCENTAGE SHALL APPLY TO EVERY ITEM REQUESTED BY THE COUNTY UNDER THE RESULTANT CONTRACT.
3. BIDDERS MUST PROVIDE A SINGLE DISCOUNT PERCENTAGE APPLICABLE TO ALL LISTED PRODUCTS AND COMPLETE PORTFOLIO OF ITEMS FROM MANUFACTURER. THE DISCOUNT RATE WILL REMAIN FIRM THROUGHOUT THE CONTRACT TERM.

THE UNDERSIGNED UNDERSTANDS AND ACKNOWLEDGES THE FOLLOWING:

THE OFFICIAL COPY OF THE SOLICITATION DOCUMENTS, WHICH INCLUDES ANY ADDENDA, IS THE ELECTRONIC COPY THAT IS AVAILABLE FROM THE VENDOR REGISTRY WEBSITE AT:

[HTTPS://VRAPP.VENDORREGISTRY.COM/BIDS/VIEW/BIDSLST?BUYERID=A596C7C4-0123-4202-BF15-3583300EE088](https://vrapp.vendorregistry.com/bids/view/bidslst?buyerid=A596C7C4-0123-4202-BF15-3583300EE088).

VENDORS ARE REQUIRED TO REGISTER ON [VENDOR REGISTRY](#) IN ORDER TO SUBMIT A RESPONSE TO THIS INVITATION TO BID. **NO RESPONSES WILL BE ACCEPTED AFTER THE BID DUE DATE AND TIME.**

POTENTIAL BIDDERS ARE RESPONSIBLE FOR DETERMINING THE ACCURACY AND COMPLETENESS OF ALL SOLICITATION DOCUMENTS THEY RECEIVE FROM ANY SOURCE, INCLUDING THE COUNTY.

The undersigned acknowledges receipt of the following Addenda:

ADDENDUM NO. 1 DATE: _____ INITIAL: _____

ADDENDUM NO. 2 DATE: _____ INITIAL: _____

ADDENDUM NO. 3 DATE: _____ INITIAL: _____

TRADE SECRETS OR PROPRIETARY INFORMATION:

Trade secrets or proprietary information submitted by a Bidder in connection with a procurement transaction will not be subject to public disclosure under the Virginia Freedom of Information Act. Pursuant to Section 4-111 of the Arlington County Purchasing Resolution, however, a Bidder seeking to protect submitted data or materials from disclosure must, before or upon submission of the data or materials, identify the data or materials to be protected and state the reasons why protection is necessary.

Please mark one:

No, the bid that I have submitted does not contain any trade secrets and/or proprietary information.

Yes, the bid that I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or materials to be protected and list all applicable page numbers of the bid that contain such data or materials:

BIDDER NAME: _____

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State the specific reason(s) why protection is necessary:

If you fail above to identify the data or materials to be protected or to state the reason(s) why protection is necessary, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, upon the award of a contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of or affected by (1) any act of collusion with another person engaged in the same line of business or commerce (as defined in Virginia Code §§ 59.1-68.6 *et seq.*) or (2) any act of fraud punishable under the Virginia Governmental Frauds Act (Virginia Code §§ 18.2-498.1 *et seq.*).

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES

Provide the name and address of the person who is designated to receive notices and other communications regarding this solicitation. Refer to the "Notices" section in the draft Contract Terms and Conditions for information regarding delivery of notices.

NAME: _____

ADDRESS: _____

E-MAIL: _____

REFERENCES

Bidders should provide up to three references for similar goods that have been provided by the Bidder within the past two years. The County reserves the right to evaluate the quality of Contractor's work through site visits with Contractor's references.

REFERENCE 1: Contact Name: _____
Organization: _____
Phone Number: _____
E-mail Address: _____
Contract/Project Name: _____
Contract/Project Dates (from-to): _____
Contract/Project Description: _____

REFERENCE 2: Contact Name: _____
Organization: _____
Phone Number: _____
E-mail Address: _____
Contract/Project Name: _____
Contract/Project Dates (from-to): _____
Contract/Project Description: _____

REFERENCE 3: Contact Name: _____
Organization: _____
Phone Number: _____
E-mail Address: _____
Contract/Project Name: _____
Contract/Project Dates (from-to): _____
Contract/Project Description: _____

BIDDER NAME: _____

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INSURANCE CHECKLIST

CERTIFICATE OF INSURANCE MUST SHOW ALL COVERAGE AND ENDORSEMENTS MARKED "X".

COVERAGES REQUIRED

LIMITS (FIGURES DENOTE MINIMUMS)

- 1. Workers' Compensation Statutory limits of Virginia
- 2. Employer's Liability.....\$500,000/accident, \$500,000/disease, \$500,000/disease policy limit
- 3. Commercial General Liability.....\$1,000,000 CSL BI/PD each occurrence, \$1 Million annual aggregate
- 4. Premises/Operations.....\$500,000 CSL BI/PD each occurrence, \$ 1 Million annual aggregate
- 5. Automobile Liability.....\$1 Million BI/PD each accident, Uninsured Motorist
- 6. Owned/Hired/Non-Owned Vehicles..... \$1 Million BI/PD each accident, Uninsured Motorist
- 7. Independent Contractors.....\$1 Million CSL BI/PD each occurrence, \$1 Million annual aggregate
- 8. Products Liability.....\$1 Million CSL BI/PD each occurrence, \$1 Million annual aggregate
- 9. Completed Operations.....\$1 Million CSL BI/PD each occurrence, \$1 Million annual aggregate
- 10. Contractual Liability (Must be shown on Certificate).....\$1 Million CSL BI/PD each occurrence, \$ 1 Million annual aggregate
- 11. Personal and Advertising Injury Liability\$1 Million each offense, \$1 Million annual aggregate
- 12. Umbrella\Excess Liability\$1 Million Bodily Injury, Property Damage and Personal Injury
- 13. Per Project Aggregate
- 14. Professional Liability
 - a. Architects and Engineers \$1 Million per occurrence/claim
 - b. Asbestos Removal Liability\$2 Million per occurrence/claim
 - c. Medical Malpractice.....\$1 Million per occurrence/claim
 - d. Medical Professional Liability\$1 Million per occurrence/claim
- 15. Miscellaneous E&O/ Professional Liability\$1 Million per occurrence/claim
- 16. Motor Carrier Act End. (MCS-90) \$1 Million BI/PD each accident, Uninsured Motorist
- 17. Motor Cargo Insurance
- 18. Garage Liability.....\$1 Million Bodily Injury, Property Damage per occurrence
- 19. Garagekeepers Liability.....\$500,000 Comprehensive, \$500,000 Collision
- 20. Inland Marine-Bailee's Insurance..... \$ _____
- 21. Moving and Rigging Floater.....Endorsement to CGL
- 22. Dishonesty Bond.....\$ _____
- 23. Builder's Risk.....Provide Coverage in the full amount of contract
- 24. XCU CoverageEndorsement to CGL
- 25. USL&H.....Federal Statutory Limits
- 26. Carrier Rating shall be Best's Rating of A-VII or better or its equivalent
- 27. Notice of Cancellation, nonrenewal or material change in coverage shall be provided to County at least thirty (30) days prior to action.
- 28. The County shall be named Additional Insured on all policies except Workers Compensation, Errors and Omissions/Professional Liability and Auto.
- 29. Certificate of Insurance shall show Bid Number and Bid Title.
- 30. Environmental Impairment Liability, including coverage of on-site clean up.....BI/PD \$3 Million per occurrence/\$6 Million Aggregate
 - a In addition to environmental impairment liability, if work requires clean up, remediation, and/or removal of bio-solids, bio-hazard waste, and any hazardous or toxic material via transportation request:
 - Business Auto Liability.....\$2 Million per occurrence with MCS-90 and CA 9948 (or equivalent endorsements specifically referenced in the certificate of insurance
- 31. Cyber insurance.....\$2 Million per occurrence/Aggregate
- 32. OTHER INSURANCE REQUIRED: _____

INSURANCE AGENT'S STATEMENT:

I have reviewed the above requirements with the bidder named below and have advised the bidder of required coverages not provided through this agency.

AGENCY NAME: _____

AUTH. SIGNATURE: _____

BIDDER'S STATEMENT:

If awarded the contract, I will comply with contract insurance requirements.

BIDDERNAME: _____ AUTH. SIGNATURE: _____

**ATTACHMENT A
PRICING SHEET**

In addition to the products listed below, the County reserves the right to purchase other wireless connectivity equipment by these manufacturers.

Estimated Quantity	DESCRIPTION	P/N	Discount %
	Manufacturer: Redline Communications		
5	RDL6000 Ellipse 4G HP eNodeB B48 3550-3700MHz CBRS 1588 48VDC RJ45 RF-2xN(f) GPS-TNC(f) DC-C4 MNT, Mobility CBRS, 3GPP Compliant	6K-ELL-B48-HPRF-DC-01	
5	Antenna GPS Kit - 3978D GPS Ant TNC(f) Coax LMR195 2xTNC(m) 20ft(6m) Pole Mount Hardware	3K-GPS-ANT	
5	Cable Assembly DC Power 300ft(91m) Shielded Outdoor WB 14AWG DC 1xC4-to-2xBW	CBL-PWR-WB-C4-DC-300-01	
5	Surge Arrestor Ethernet GigE PoE-Compatible Outdoor Pole Wall Mount Industrial 2xRJ45 Jacks HAZ Z2	LP-POE-ALPUM-GBE-01	
5	Surge Arrestor DC 48V Outdoor Pole or Wall Mount Industrial 4x Terminal Blocks	LP-DC-48V-01	
5	Power Supply AC-DC - 48VDC O/P 5A 240W 100-240VAC I/P DIN Mount Screw-Terminals	PS-ACDC-48V-240W-01	
5	Mounting Kit - Pole 1.0-5in(25-125mm) Surge Arrestor LP-POE-ALPU-01 & LP-DC-48V-01	MK-LP-ALPU-01	
3	Antenna Sectoral 3.3-4.01GHz 14dBi 90-deg dual-V&H 2xN(f) DT-MNT LTE CBRS	AFS-DBG-334090-LTE-G1	
3	FlexAccess CBSD Cat B BS Annual Fee Federated Wireless for SAS access. US CBRS deployments only	SERV-FEDSAS-BSB-1YR-F1	
2	Server Appliance: Up to 2K users or 5K CV devices - Purchased apps installed. Budgetary price only	CBL-COAX-6ft-01	
2	Antenna 120 Deg. 3.3-3.8GHz 10dBi dual-V&H 2xN(f) DT-MNT LTE CBRS	SRVR-FLX-2000-USERS-G1	
100	Connect 4G USIM Card Customer SIM profile setup	FLX - EPC-PER-UE-100-F1	
2	FlexCore EPC Core 100 Clients Software Perpetual License	FLX - EPC-PER-UE-100-F1	
5	RedCare Software & Support Protection Plan - ENB (RDL-6000) - 60 Months - Per radio	RC-ENB-SW -60	
5	RedCare Hardware Protection Plan - ENB (RDL-6000) - 48 months - Per radio	RC-ENB-EW -48	
4	Pro Services: Install and configure EPC application - price per day - Call for quote	SERV-EPC-INSTALL	
1	Pro Services: On-Site Services - Deploy Assistance	SERV-OSES-1D-DAC	
1	Pro Services: Factory project Engineering Management	SERV-PM	

	Percent Discount from List Price for all Listed Equipment and complete portfolio of items from Manufacturer		%
	Manufacturer: Cradlepoint		
1-100	Cradlepoint E300 Router for CBRS Band 48	BFA1-0300C4D-NN	
	Percent Discount from List Price for all Listed Equipment and complete portfolio of items from Manufacturer		%
	Manufacturer: EION Wireless		
1-100	Mobilink ML4400D LTE Indoor CBRS CPE	ML-4400D-L	
	Percent Discount from List Price for all Listed Equipment and complete portfolio of items from Manufacturer		%
	Manufacturer: MultiTech		
1-100	Private LTE CBRS OnGo Cat 6 USB Dongle	MTCM2-L6G1-B03-KIT	
	Percent Discount from List Price for all Listed Equipment and complete portfolio of items from Manufacturer		%
	Manufacturer: BEC Technologies		
1-100	GigaConnect® 6500 Series BEC 6500AEL R21 4G/LTE Multi-Service CBRS Router	6500AEL R21	
	Percent Discount from List Price for all Listed Equipment and complete portfolio of items from Manufacturer		%