



Office of Management and Budget
Purchasing Division
1800 27th Street
Vero Beach, FL 32960
Phone: (772) 226-1416
Fax: (772) 770-5140

NOTICE OF SINGLE OR SOLE SOURCE DESIGNATION

Date Posted: August 11, 2021

Written Response due: August 23, 2021

SUBMIT RESPONSES TO:

Indian River County Purchasing Division

Email Address: purchasing@ircgov.com

This is NOT a formal solicitation (RFB, RFP, RFQ) and there are no solicitation documents available. A contract or purchase order is proposed for the product(s) or service(s) identified below. Indian River County, FL, intends to negotiate and award a PO or contract to the vendor indicated. Any responses received as a result of this Notice shall be considered solely for the purpose of determining whether an equivalent product or service can be provided by alternative source(s), which may warrant a competitive solicitation. Responses will NOT be considered as proposals, bids or quotes.

PRODUCT/SERVICE REQUIRED: EleGARD Patient Positioning System

DESCRIPTION: The EleGARD Patient Positioning System is intended to assist in elevating the head and the thorax of a patient from a supine position into a multi-level elevated position with the head above the thorax and the thorax above the lower body and extremities. The EleGARD System is reported to be the only device that positions the patient for CPR and airway management and raises the patient into multi-level elevation positioning to support the practice of the Elevated CPR method in the pre-hospital and hospital settings.

The County considering the purchase of twelve (12) systems consisting of: EleGARD device, LUCAS Series 3 Backplate, two (2) Li Ion batteries, one (1) battery charger, one (1) Carrying Case and instructions for use.

INTENDED SOLE/SINGLE SOURCE CONTRACTOR/VENDOR:

AdvancedCPR Solutions through MedAlliance Group, Inc.

PROPOSED COST:

\$66,696.00

PROPOSED CONTRACT/PURCHASE TERM:

One-time Purchase Order

JUSTIFICATION FOR SOLE/SINGLE SOURCE:

No other similar product is known to exist

RESPONSE TO SOLE/SINGLE SOURCE:

Firms/Vendors who are capable of providing an equivalent product and/or service as stated herein may submit the following, in writing: Company Name, address, point of contact, contact information (phone #, email, etc.) and statement, description and/or capability to provide an equivalent product/service. Responses shall be submitted to the Point of Contact shown above, by or before the due date provided herein. Responses received after the provided due date shall not be considered.

ATTACHMENT:

Sole Source Letter



March 19, 2021

Indian River County Fire Rescue
Attention: Steve Greer, Captain Training, EMS QA/QI
4225 43rd Ave
Vero Beach, FL 32967

Dear Captain Greer:

Re: Sole Source for EleGARD™ System

The purpose of this letter is to provide you with the information you requested about the availability of the EleGARD Patient Positioning System.

The method of delivering ElevatedCPR®, or device assisted head up CPR as it is sometimes referred to in the scientific literature, and the EleGARD™ Patient Positioning System were developed and broadly patented by AdvancedCPR Solutions® LLC.

AdvancedCPR Solutions through its authorized logistics and invoicing partner, Med Alliance Group, Inc. is the sole source for the EleGARD Patient Positioning System. Please let me know if additional information is required.

Best regards,

A handwritten signature in black ink that reads "Patricia W. Faris".

Patricia W. Faris
Director, Operations

Cc: Melissa Bahr

5201 Eden Avenue | Suite 300
Edina, MN 55436

office: 763.259.3722