

Request for Proposals for Underwriting or Placement Agent Services

Kendall County, Illinois

\$3,335,000* General Obligation Bonds (Alternate Revenue Source), Series 2019A

\$2,880,000* General Obligation Bonds (Alternate Revenue Source), Series 2019B

On behalf of Kendall County, Illinois (the “County”), we hereby request a brief proposal from your firm to serve either as the underwriter in a negotiated sale of the above-referenced bonds (the “Bonds”) or as private placement agent in the direct placement of the Bonds. The proceeds of the 2019A Bonds will be used for the refunding of the County’s outstanding General Obligation Bonds (Alternate Revenue Source), Series 2010. The proceeds of the Series 2019B Bonds will be used for the refunding of the County’s outstanding General Obligation Bonds (Alternate Revenue Source), Series 2011.

The County is currently rated “AA” by Standard and Poor’s. The County has not yet received a rating on the Bonds.

PLEASE PROVIDE THE FOLLOWING INFORMATION PLUS ANY ADDITIONAL INFORMATION YOU DEEM IMPORTANT TO SPEER FINANCIAL, INC., ATTENTION: ANTHONY MICELI, ONE N. LASALLE STREET, SUITE 4100, CHICAGO, ILLINOIS 60602 OR BY EMAIL: amiceli@speerfinancial.com. PROPOSALS SHOULD BE DELIVERED OR EMAILED BY 4:00 PM CDT ON TUESDAY, JULY 2, 2019.

1. Please provide a brief description of your firm, including the location of the office assigned to this transaction, and the firm’s presence in the Chicago metropolitan area.
2. Please provide brief biographies of the professional staff who would be assigned to this financing.
3. Please provide information on your firm’s experience in Illinois with recent sales of securities comparable to the Bonds. Please limit the information on your firm’s recent comparable sales, focusing on negotiated issues in the “AA” rating category. Please include the date of the sale, the spread per maturity to the AAA MMD, the total underwriter’s discount on the transaction, and any other descriptive information you deem important.
4. Please state a spread (in dollars per Bond) representing your firm’s proposed total compensation on this issue assuming your firm serves as underwriter in a public bond sale.

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5. Please state your fee for serving as placement agent on this issue assuming the one or both series of Bonds are sold via direct placement.
6. The County expects to pay for printing of the official statement (if necessary), its attorney's fees, bond registrar/paying agent fees, bond counsel fees, and financial advisor fees. Please provide an itemized estimate of additional third party expenses (such as underwriter's counsel fees, IPREO, DTC, Day Loan) that you would expect to pay. If you expect the County to pay for any of such expenses please so indicate.
7. Will underwriting of the Bonds need to be presented to any internal credit committee of your firm?

Please call the undersigned should you have any questions. Please do not contact any County official or staff on this matter without first contacting the undersigned. Thank you for your consideration.

Sincerely,

SPEER FINANCIAL, INC.



Anthony F. Miceli
Senior Vice President
Phone: 312-529-5881
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