



**ANDERSON COUNTY GOVERNMENT  
SOLE SOURCE & EXCLUSIVE RIGHTS  
AND LICENSE JUSTIFICATION FORM**

**SUBMIT WITH REQUISITION TO PURCHASING DEPARTMENT**

**DATE:** 7/18/2023

**CHECK ONE:**

- Sole Source – Product or service(s) is only available from a single vendor or supplier.
- Exclusive Rights & License – Vendor holds exclusive patents and/or license for this product. An Exclusive Rights letter with current date must accompany this request.
- Upgrade or renewal to an existing software system – Provide information regarding current software system.

Requisition Number: 56011 Requisition Amount: \$ 111,017.97

Vendor Name: Instructure

Vendor Address: 6330 South 3000 East, Salt Lake City, Utah, 84121

Vendor Telephone #: \_\_\_\_\_

Requesting Department: Instruction

Requesting Official: Suzi Schmidt

**JUSTIFICATION FOR THE REQUEST**

***What is the function of this product or service?  
Why is it needed? What makes it unique?***

***This information will be used to approve or deny the purchase. PLEASE BE SPECIFIC. ATTACH MEMO IF ADDITIONAL SPACE IS NEEDED. Sole Source purchases that exceed the bid threshold will be noticed on vendor registry for 10 business days prior to purchase approval.***

The Instructure Mastery Connect software was used last year for student assessments and all of last years student data is in this platform and will be used to compare and build on student TCAP scores. There is no other comparable product available that has existing student data stored in it for student growth comparisons. The parent company Instructure is now the sole company that sells the product in TN. You may find a reseller using a Google search but those resellers are not licensed to sell the product in TN.

**NOTE:** We use the Google test to search for comparable products or services. If found, it is **NOT** considered a sole source product or service.



Instructure, Inc.  
6330 S 3000 E, Suite 700  
SLC, UT 84121

## **Anderson County Schools**

### **Mastery View Assessments & Item Banks Sole Source Letter**

To Whom It May Concern:

Instructure, Inc. is the developer of Mastery View Predictive Assessments, Mastery View College Prep assessments, Mastery View Formative Assessments, Mastery View Interim Assessments and Mastery Item Bank and Item Bank Supplemental that are very closely aligned with individual state standards for grades Kindergarten through High School. Instructure's team of experienced professionals help teachers and administrators harness the power of data provided by our platform reports to focus on student needs. Instructure, Inc. is the sole distributor of these products in the states of Mississippi, North Carolina, South Carolina, Tennessee, Kentucky, Alabama, Missouri, Texas and Louisiana. Instructure is committed to helping school districts and individual schools improve student achievement. We look forward to working with your administration and your staff to help make these improvements in the lives of your students.

Thank you for your interest in our Assessment suite, if you have any additional questions, please feel free to contact us.

Sincerely,

Heather Grogan

K12 Assessments Renewal Account Manager

[heather.grogan@instructure.com](mailto:heather.grogan@instructure.com)

July 14, 2023