

AIR POWER SERVICES, INC.

August 22, 2018

Escambia County Public Safety Department
6575 North 'W' Street
Pensacola, Florida 32505

Attention: Chief Norm Robinson

Reference: Escambia Fire Departments
Service Contract Proposal – Year 2018-2019

Dear Chief Robinson,

Air Power is pleased to provide our proposal for the air compressor maintenance regarding your twelve (12) Escambia Fire Stations; includes Ensley Fire Department #6. Please see the submitted pricing schedule below. Per your request I have provided two (2) options regarding emergency visits and air sample(s).

Please review this pricing schedule. I shall contact you shortly to review our proposal. We are looking forward to serving your requirements.

Kind Regards,
Joe Ferrara and Robert Strong

nwrobins@myescambia.com

PH: 850.475.5557

CL: 850.426-9980

ITEM ONE	McDAVID FIRE DEPARTMENT # 9	PRICE NET	QUANTITY	TOTAL EXTENDED
1A - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,2750.00	1	\$ 1,275.00
1A - AIR TEST	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM TWO	BELLVIEW FIRE DEPARTMENT # 1			
2B - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,2750.00		\$ 1,275.00
2B - AIR TEST	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM THREE	CENTURY FIRE DEPARTMENT # 5			
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3C - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,275.00		\$ 1,275.00
3C - AIR TEST	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM FOUR	MOLINO FIRE DEPARTMENT # 18			
4D - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,275.00		\$ 1,275.00
4D - AIR TEST	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM FIVE	FERRY PASS FIRE DEPARTMENT # 7			
5E - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,140.00		\$ 1,140.00
5E - AIR TEST	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM SIX	WARRINGTON FIRE DEPARTMENT # 16			
6F - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 977.00		\$ 977.00
6F - PART	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM SEVEN	BEULAH FIRE DEPARTMENT # 2			
7G - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM	\$ 1,098.00		\$ 1,098.00

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7G - PART	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED
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ITEM EIGHT		CANTONMENT FIRE DEPARTMENT # 4		
8H - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM	\$ 1,043.00		\$ 1,043.00
8H - PART	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM NINE		BRENT FIRE DEPARTMENT # 3		
9I - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Mako "OEM" Filter Cartridges only	\$ 1,043.00		\$ 1,043.00
9I - PART	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM TEN		MYRTLE GROVE FIRE DEPARTMENT # 11		
10J - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,088.00		\$ 1,088.00
10J - PART	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

ITEM ELEVEN		PERDIDO KEY FIRE DEPARTMENT # 19		
11K - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,275.00		\$ 1,275.00
11K - PART	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

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ITEM TWELVE	ENSLEY FIRE DEPARTMENT #6			
12J - MAINTENANCE	Provide maintenance and services subject to Air Power Services; Subject One (1) Year Term Period / MAINTENANCE INSPECTION FORM / Provide Bauer "OEM" Filter Cartridges only	\$ 1,275.00		\$ 1,275.00
12J - PART	Provide air sample to confirm Grade "E" compressed is being supplied for human consumption. Total of two (2) air samples shall be taken; one every six (6) months during the schedule maintenance visit(s) Air samples shall be taken by Air Power Services Technician only. Trace Analytics shall be service provider for submitted air sample(s)	INCLUDED	2	INCLUDED

TOTAL 1A ... 12J INCLUSIVE, ONE (1) YEAR \$ 14,039.00

OPTIONS:

OPTION ONE (1) EMERGENCY VISIT (S) TOTAL OF TWO

Provide Emergency Visit to any Escambia County Fire Rescue Station. Visit shall allow for technician to inspect the failed equipment and provide remedy if possible during this visit. Technician shall provide a review with the "POC" the failure issues, remedy as provided, or required services required for a return visit to complete repairs. Parts and labor shall require an additional monetary charge.

\$ 180.00	2	\$ 360.00
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OPTION TWO (2) AIR SAMPLES - #3 / #4

Air Sample(s) 3rd and 4th sample. Air Sample to be taken during 2nd and 4th quarter of calendar year by Air Power Services technician. Subject Fire Stations 1A...12J, Inclusive

\$ 165.00	24	\$ 3,960.00
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COMMENTS

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- 1) Bauer "OEM" filter Cartridges shall be used in lieu of Lawrence Factor
- 2) Standard Labor / Shop Rate: \$ 90.00 / Hr
- 3) No mileage rate shall be applied for any / all services to Fire Station(s) 1A...12J Inclusive; Subject Standard one (1) year contract proposal and/or two (2) emergency service only follow-up visits.