

Quote Name: MARVLIS Software Maintenance  
Quote Number: EC911 062220

Number of Responses: 1  
Winning Bid: Bradshaw Consulting Inc

Agency	Quoted Amount
Bradshaw Consulting	\$ 21,218.00

Justification: Original Equipment manufacturer. Annual Maintenance. 9 vendors opened the solicitation; 68 notifica

itions sent



July 1, 2020

Escambia County Public Safety  
6575 North "W" Street  
Pensacola, FL 32505  
Attn: Andrew Hamilton, Emergency Communication Chief  
(P): 850-471-6316  
Email: ahamilton@myescambia.com

Ref.:

Annual EMS & Fire MARVLIS Maint Renewal for Service Period:  
**10/1/2020 – 9/30/2021**

Mr. Hamilton,

Thank you for being a BCS software customer. As we continue to strive to improve our products and services, we appreciate the feedback that we receive. The MARVLIS product suite has seen many improvements and enhancements since its original inception – many of which have been based on client feedback.

The intent of this letter is to provide your Annual MARVLIS Maintenance quote. Keeping your MARVLIS maintenance current provides continued technical support as well as automatic upgrades to the new releases of the software as they are developed. BCS is committed to present and future development efforts to improve the functionality and usefulness of the MARVLIS product line for our clients.

Your MARVLIS maintenance summary for annual renewal service period October 1, 2020 to September 30, 2021 for your vehicle system is shown below.



### **EMS Annual MARVLIS Maintenance Summary 10/1/2020 – 9/30/2021**

<b>Description: EMS Based on 40 Vehicle System</b>	<b>Original Installation Date</b>	<b>Maintenance Anniversary Date</b>	<b>Amount (USD)</b>
MARVLIS Deployment Monitor (Qty. 40)	2009	10/1/2020 – 9/30/2021	\$6,365.40
MARVLIS Demand Monitor (Qty. 40)	2009	10/1/2020 – 9/30/2021	\$6,365.40
TomTom Data (40 Vehicles)	2009	10/1/2020 – 9/30/2021	\$3,394.88

**\*Total EMS Amount Due: \$16,125.68**

### **Fire Annual MARVLIS Maintenance Summary 10/1/2020 – 9/30/2021**

<b>Description: Fire Based on 60 Vehicle System</b>	<b>Original Installation Date</b>	<b>Maintenance Anniversary Date</b>	<b>Amount (USD)</b>
TomTom Data (60 Vehicles)	2009	10/1/2020 – 9/30/2021	\$5,092.32

**\*Total Fire Amount Due: \$5,092.32**

***\*Combined Annual Renewal Total for EMS & Fire = \$21,218.00***

*\*Please Note: BCS has been able to maintain fixed maintenance cost for many years but, because of increasing cost of doing business, we have recently had to institute a policy of increasing software maintenance prices by 3% a year. Annual Renewal Billing quoted for period 10/1/2020 – 9/30/2021 reflects a 3% cost increase. Every Annual Renewal year hereafter will then incur a 3% cost increase.*

We hope that you are as excited about the continued growth and development of MARVLIS as we are. As always, if you have any suggestions for enhancements that will help make MARVLIS products a better tool for you; please do not hesitate to contact us. We hope that you continue to see the benefit in continuously improving the functionality of the MARVLIS suite of products.

Kindest Regards,

*Tony Bradshaw*

Tony Bradshaw  
President, BCS