



**CITY OF HANAHAN
REQUEST FOR
PROPOSALS**

Solicitation Number: _____
Solicitation Date: _____
Proposal Submission Deadline: _____ - _____
Proposed Award Date: _____

*City of Hanahan
Procurement
1255 Yeamans Hall Road
Hanahan, South Carolina 29410
(843) 576-5254*



**CITY OF HANAHAN
PROCUREMENT DEPARTMENT
Kitty Farias: Purchasing Agent
1255 Yeamans Hall Road
Hanahan, S.C. 29410**

REQUEST FOR BID-PROPOSALS

PROPOSAL TITLE: ANNUAL FIREFIGHTER MEDICAL PHYSICALS/WELLNESS EXAMS

PROPOSAL NUMBER: COH# - 052918 – Yearly Performance up to Three (3) years.

CLOSING DATE AND TIME: JUNE 15, 2018 @ 2:00 P.M. EST (local)

The City of Hanahan Fire Department (HFD) invites you to submit a proposal to perform **comprehensive annual medical physicals and wellness exams for its emergency response personnel. Respondents must be locally based.**

The purpose of this RFP is to execute a professional services contract for:

****Annual Firefighter Medical Physicals/Wellness Exams****

The City of Hanahan Fire Department (HFD) is a full career fire department providing fire suppression and EMS services to the citizens of the City of Hanahan, South Carolina.

The selected proposer shall be required to perform, at a minimum, the functions indicated under **the scope of work** section of this document. Alternate services to those indicated under the scope of work may be proposed by the proposer based on expertise and experience of the proposer but must be noted in the proposal as an additional or alternately proposed service to those which are specified. Any additional services not specifically address in this RFP or the proposer's response shall be negotiated and agreed upon prior to entering into any contract.

A three-year service proposal is required and must specify any proposed fee increase from year to year. Optional pricing shall be included for additional HFD personnel on a **per-person basis**.

You are invited to submit a proposal in accordance with the requirements of this solicitation, which are contained herein. It is requested that your proposal be submitted to the City of Hanahan Procurement Office not later than 2:00 P.M. EST (local time), at which time, depending on the nature of this RFP, respondents request(s) may or may not be publicly identified. In the event of possible negotiation(s) with offerors, prices may not be divulged at the time of an open announcement. This information will be provided separately on the last page of each solicitation.

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AWARD & AMENDMENTS	The award, this solicitation, any amendments, and any related notices will be posted at the following web address: https://cityofhanahan.com/government/administration/purchasing/
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PRE-PROPOSAL CONFERENCE: N/A

DEADLINE FOR WRITTEN QUESTIONS IS: June 10, 2018 at 12:00 Noon.

kfarias@cityofhanahan.com

An official authorized to bind the Offeror must sign the proposal and it shall contain a statement to the effect that the proposal shall remain valid for a period of at least 90 calendar days from the closing date for submission of proposal. The proposal must be submitted in a sealed envelope showing the above proposal title, proposal number and closing date/time and Offeror's business name and address.

This Request for Proposal (RFP) does not commit City of Hanahan to award a contract, to pay any cost incurred in the preparation of a proposal or to procure or contract for the articles of goods or services. City of Hanahan reserves the right to accept or reject any or all proposals received as a result of this request, to negotiate with all qualified Offerors, or to cancel in part or in its entirety this proposal if it is in the best interest of the City to do so.

RFP document(s) may be picked up from the City of Hanahan Procurement Office, 1255 Yeamans Hall Road, Hanahan, South Carolina 29410. **Offerors can download a copy of the RFP document and any amendments from the City of Hanahan Web Site (preferred) or request by email to kfarias@cityofhanahan.com:**

WEB ADDRESS: <https://cityofhanahan.com/government/administration/purchasing/>

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**SECTION 1
GENERAL INFORMATION**

- 1.1 Proposals will be considered as specified herein or attached hereto under the terms and conditions of this Request for Proposals.
- 1.2 A proposal must be made in the official name of the firm or individual under which business is conducted (showing the official business address) and must be signed in black ink by a person duly authorized to legally bind the person, partnership, company, or corporation submitting the proposal.
- 1.3 Offerors are to include all applicable requested information and are encouraged to include any additional information they wish to be considered. Additional information shall be a separate section of the proposal and shall be identified as such.
- 1.4 One (1) clearly identified original and three (3) copies of your proposal are required. The proposal(s) must be bound or stapled; complete, clear and concise.
- 1.5 Proposals will be received by City of Hanahan until 2:00 P.M. on the closing date shown. Proposals must be submitted to or at the time, date and exact location specified to be considered. No late proposals, telegraphic, email or telephone proposals will be accepted.

PROPOSAL TO BE MAILED TO:
City of Hanahan Procurement Office
ATTN: Kitty Farias
1255 Yeamans Hall Road
Hanahan, S.C. 29410

HAND CARRY/DELIVERY SERVICE
City of Hanahan Procurement Office
ATTN: Kitty Farias
1255 Yeamans Hall Road
Hanahan, S.C. 29410

- 1.6 Offeror is required to have printed on the envelope or wrapping containing his proposal; offeror business name and address, the proposal title, proposal number and the proposal closing date and time.
- 1.7 City of Hanahan shall not be responsible for unidentified proposals.
- 1.8 Offerors mailing their proposal must allow a sufficient mail delivery period to insure timely receipt of their proposal. City of Hanahan is not responsible for proposals delayed by mail and/or delivery services of any nature. Proposal received after the set time for closing will be returned unopened.
- 1.9 Proposals may be withdrawn by offeror prior to, but not after, the time set for the closing. A telegraphic request is acceptable provided it is received before the closing, and written confirmation of the withdrawal has a postmark prior to the closing.

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- 1.10 All entries shall be entered in ink or typewritten and shall remain valid for a period of not less than ninety (90) calendar days. Mistakes may be crossed-out and corrections inserted adjacent thereto, and shall be initialed, in **BLUE ink**, by the person signing the proposal.
- 1.11 Offers, amendments thereto or withdrawal requests must be received by the time advertised for RFP closing to be timely filed. It is the Offeror's sole responsibility to ensure that the documents are received by the person (or office) at the time indicated in the solicitation document.
- 1.12 By submission of an offer, you are guaranteeing that all goods and services meet the requirements of the solicitation during the contract period.
- 1.13 Offerors must clearly mark as "Confidential" each part of their offer which they consider to be **proprietary information** that could be exempt from disclosure under Section 30-4-40, Code of Laws of South Carolina, 1976 as amended (Freedom of Information Act). If any part is designated as "confidential", there must be attached to that part an explanation of how this information fits within one or more categories listed in Section 30-4-40. City of Hanahan reserves the right to determine whether this information should be exempt from disclosure and no legal action may be brought against City of Hanahan or his agents for its determination in this regard.
- 1.14 City of Hanahan reserves the right:
 - 1.14.1 To accept or reject any or all proposals received as a result of this solicitation, or to cancel in part or in its entirety this solicitation if it is in the best interest of the City to do so;
 - 1.14.2 To waive any or all informalities;
 - 1.14.3 To solicit additional information from the Offerors, or any one Offeror should City of Hanahan deem such information necessary;
 - 1.14.4 To consider modifications received at any time before the award is made, if such action is in the best interest of the City; and,
 - 1.14.5 To negotiate contract terms, conditions and cost.
- 1.15 Samples of any articles deemed necessary must be furnished free of any cost to City of Hanahan. These samples may be retained for future comparisons. Any samples not destroyed by testing or not retained for comparisons will be returned to the Offeror at the Offeror's expense upon request.
- 1.16 This contract will be awarded to the Offeror whose proposal is within the competitive range and determined to be in the best interest of City of Hanahan.
- 1.17 The words "Contractor", "Vendor", "Bidder", "Offeror", "Consultant", "Proposer", are used interchangeably throughout this RFP to define the companies submitting proposals, and replace terms such as person(s), firm(s), or corporation(s).

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- 1.18 If the Offeror discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify the City's Procurement Office of such error in writing and request modification or clarification of the document. The Offeror is responsible for clarifying any ambiguity, conflict, discrepancy; omission or other error in the RFP, or it shall be deemed waived.
- 1.19 Failure to submit all required information may be determined as a non-responsive proposal.
- 1.20 This contract will be awarded to the offeror whose proposal is within the competitive range and determined to be in the best interest of City of Hanahan. Evaluation of proposals and selection of an offeror are set forth in "Special Instructions".
- 1.21 This solicitation does not commit City of Hanahan to award a contract, to pay any cost incurred in the preparation of a proposal or to procure or contract for the articles of goods or services.
- 1.22 AMENDMENTS: If it becomes necessary to revise any part of this RFP, an amendment will be posted on the Web Page at the address provided on the Cover Sheet. All amendments become part of the Request for Proposals and are contractually binding whether or not received by the Offeror.
- 1.23 LEFT BLANK
- 1.24 ADDITIONAL INFORMATION/QUESTIONS: Offerors requiring additional information may submit their questions in writing. Questions may be directed to Kitty Farias, Purchasing Agent, at telephone number (843) 576-5254 or email at kfarias@cityofhanahan.com. The deadline for submitting written questions is **June 10, 2018 at 12 Noon** - EST. Verbal information obtained otherwise will not be considered in the awarding of the proposal.
- 1.25 AFFIDAVIT OF NON-COLLUSION: An Affidavit of Non-Collusion form contained herein shall be signed, notarized, and become a part of the Proposal. **Proposals submitted without this Affidavit may be rejected as nonresponsive.**
- 1.26 AFFIDAVIT OF DELINQUENT TAX: An Affidavit of Delinquent Tax form contained herein shall be signed, notarized, and become a part of the Proposal. **Proposals submitted without this Affidavit may be rejected as nonresponsive.**

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**SECTION 2
TERMS AND CONDITIONS**

- 2.0 CONTRACT PERIOD: One year from execution of final contract unless otherwise extended or terminated in accordance with solicitation/contract provisions; but no more than three (3) years. Yearly contract renewal will be based on performance on prior year(s).
- 2.1 APPLICABLE REGULATIONS/POLICIES: The Code(s) of the City of Hanahan Ordinances, Rules and Regulations and Policies shall apply. It shall be the responsibility of the Offeror to be familiar and comply with said regulations/policies.
- 2.2 PROVISIONS REQUIRED BY LAW: Each and every provision of law and any clause required by law to be in the contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the contract shall forthwith be physically amended to make such insertion or correction.
- 2.3 WAIVER: The City reserves the right to waive any provisions of this solicitation.
- 2.4 COMPENSATION: The City shall pay the rate as agreed after properly conducted negotiations and award of the contract. The Contractor's employees shall not acquire status as a City employee and shall not accrue sick or annual leave, be eligible to participate in the retirement Systems or have a right to grievances through the City procedures instituted for City personnel.
- 2.5 PUBLIC RELEASE OF INFORMATION: Contractor shall not advertise, issue a press release or otherwise publish information concerning this RFP or contract without prior written consent of the City. The City shall not unreasonably withhold permission. Contractor agrees not to refer to award of this solicitation/contract in commercial advertising in such manner as to state or imply that the products or services provided are endorsed or preferred by City of Hanahan.
- 2.6 PAYMENT TERMS: Contractor will submit invoices to the City, which shall include a detailed listing of charges upon completion of services. Within ten (10) days of receipt of an invoice, City shall notify Contractor of any dispute with the invoice and Contractor, upon such notice, shall provide to City back-up data supporting the invoice. City and Contractor will, thereafter, promptly resolve any disputed items. Payment on undisputed invoice amounts is due upon receipt of the invoice by City and is past due thirty (30) days from the date the invoice is received.
- 2.7 TERMINATION: Subject to the provisions below, the City may terminate the solicitation/contract by providing a thirty (30) day written advance notice to Contractor.
- 2.7.1 Termination for Convenience: In the event this solicitation/contract is terminated or cancelled for the convenience of the City, the City will negotiate reasonable termination costs, if any.

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2.7.2 Non-Appropriations: Any contract entered into by the City shall be subject to cancellation without damages or further obligation when funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period or appropriated year. Any final agreement accepted by the City **MUST** include the following language:

This contract is approved and funded contingent upon annual appropriations being established by City of Hanahan Council to provide funding necessary to meet the requirements of the contract. Such funding is approved on a fiscal year basis with the fiscal year commencing on July 1st and terminating on June 30th of the following year. In order for the contract to remain in effect, such appropriation must be approved on an annual basis throughout the term of the contract. In the event that an annual appropriation is not approved, City of Hanahan shall not be held responsible for any liabilities beyond the remaining annual term prior to the new budget year.

2.7.3 Termination for Cause: The City may terminate the contract at any time for the failure of the Contractor to perform any obligation under this solicitation/contract, or for any other good and sufficient cause. The City shall only pay Contractor for services rendered prior to the termination notice date, less any liquidation costs assessed for Contractor non-performance.

2.7.4 Mitigation of Termination Costs: In the event that the contract is terminated, Contractor will be liable for any costs in excess of contract pricing incurred by the City to complete the contract or provide for continuity of services. The City reserves the right to purchase any or all services and materials on the open market. The City will not entertain subsequent offers from the terminated Contractor until these liquidation costs are paid by Contractor.

Such costs may include, but are not limited to, the cost of using the City's employees or employees of any other entity to perform the obligations of the contract. The City may obtain any such reimbursement by deduction from payments otherwise due to Contractor or by any other proper and lawful means. All deductions from any money due Contractor are to be as liquidated damages and not as a penalty. It is the City's intent to give Contractor a reasonable opportunity, whenever practicable, to correct any such failure to perform or satisfactorily perform its responsibilities and duties. In no circumstances shall any uncorrected situation extend for more than five days. The City will make the following deductions from the contract sum in the event that the contractor fails to perform any of the required work within the required time limits in the event the City carries out the work using its forces or another contractor.

2.7.4.1 For use of City's forces – actual cost involved.

2.7.4.2 For use of another contractor – the amount charged by said contractor.

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The City reserves the right to hold back and/or withhold part of complete payments for unsatisfactory work, deficiencies, etc. until said defects are satisfactorily corrected or cleared.

- 2.7.5 Excusable Delay: Contractor will not be liable for any excess costs if the failure to perform the contract arises out of causes beyond the control and without the fault or negligence of the contractor. Such causes may include but are not restricted to acts of God or of the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather; but in every case the failure to perform must be beyond the control and without the fault or negligence of the contractor. If the failure to perform is caused by the fault of a subcontractor, and if such default arises out of control of causes beyond the control of both Contractor and subcontractor, and without the fault or negligence of either of them, Contractor will not be liable for any excess costs for failure to perform, unless the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit Contractor to meet the required delivery schedule.
- 2.8 S.C. LAW CLAUSE: Upon award of a contract or Purchase Order under this proposal, the person, partnership, association, or corporation to whom the award is made must comply with the laws of South Carolina which require such person or entity to be authorized and/or licensed to do business in this state. Notwithstanding the fact that applicable statutes may exempt or exclude the successful offeror from requirements that it be authorized and/or licensed to do business in this state, by submission of this signed proposal, the offeror agrees to subject itself to the jurisdiction and process of the courts of the State of South Carolina, to all matters and disputes arising or to arise under the contract and performance thereof, including any questions as to the liability for taxes, licenses, or fees levied by the State.
- 2.9 OFFEROR'S QUALIFICATIONS: Offeror must, upon request of the City, furnish satisfactory evidence of their ability to furnish products or services in accordance with the terms and conditions of this proposal. The Purchasing Department reserves the right to make the final determination as to the Offeror's ability to provide the services requested herein, before entering into any contract.
- 2.10 OFFEROR RESPONSIBILITY: Each Offeror shall fully acquaint himself with conditions relating to the scope and restrictions attending the execution of the work under the conditions of this proposal. It is expected that this will sometimes require on-site observation. The failure or omission of an Offeror to acquaint himself with existing conditions shall in no way relieve him of any obligation with respect to this proposal or to the contract. The Offeror will be required to assume sole responsibility for the complete effort, as required by this RFP. The City will consider the Offeror to be the sole point of contact with regard to contractual matters.
- 2.11 ROYALTIES, PATENTS, NOTICES AND FEES: Offeror shall give all notices and pay all royalties and fees. S/he shall defend all suits or claims for infringement of any patent rights and shall hold the City harmless from loss on account thereof.

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- 2.12 **CONFIDENTIALITY**: Contractor will maintain confidential any documents or information provided by the City and will not release, distribute or publish same to any third party without prior permission from the City, unless compelled by law or order of a court or regulatory body of competent jurisdiction. Such release will occur only after prior notice to the City.
- 2.13 **OWNERSHIP OF MATERIAL**: Ownership of all data, material, and documentation originated and prepared for the City pursuant to this contract shall belong exclusively to the City.
- 2.14 **WARRANTY**: Contractor warrants to City that all services and labor furnished to progress the work under this contract will be performed in accordance with the standard of care and diligence normally practiced by recognized firms of this type in performing services of a similar nature, free from defects which would not normally be found in work of this nature, and that the work will be of good quality, and in strict conformance with this contract. All work not conforming to these requirements may be considered defective.
- 2.15 **MATERIALS AND WORKMANSHIP**: Unless otherwise specified, all materials and workmanship shall be new and of the best grade of their respective kinds for the purpose. Whenever an article, material or equipment is specified by name, a substitute of equal qualifications may be used upon the written approval of the City.
- 2.16 **RELATIONSHIP OF PARTIES**: It is clearly understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venture, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose whatsoever. Contractor is advised that taxes or social security payments shall not be withheld from a City payment issued hereunder and that Contractor should make arrangements to directly pay such expenses, if any.
- 2.17 **RIGHTS AND REMEDIES**: No provision in this document or in the Offeror's proposal shall be construed, expressly or by implication as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim or default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the contract or to exercise or delay the exercise of any right or remedy provided in the contract, or by law, or the acceptance of materials or services, obligations imposed by this contract or by law, and shall not be deemed a waiver of any right of either party to insist upon the strict performance of the contract.
- 2.18 **CLIENT LITIGATION**: Contractor agrees to produce documents, witnesses and/or general assistance to any litigation, arbitration or mediation involving the City, if the City requests such documents, witnesses and/or general assistance. The City shall reimburse Contractor for all direct expenses incurred and time according to Contractor's rate schedule as of the date of the execution of the Final Agreement.
- 2.19 **SEVERABILITY**: Should any section, paragraph, clause, phrase, or provision of any Final Agreement be determined invalid or held unconstitutional by a court of competent jurisdiction, such declaration shall not affect the validity of any Final Agreement as a whole or any part or provision thereof, other than the part so decided to be invalid or unconstitutional.

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2.20 INSURANCE REQUIREMENTS: The successful bidder shall procure, maintain, and provide proof of, insurance coverage for injuries to persons and/or property damage as may arise from or in conjunction with, the work performed on behalf of the City by the bidder, his agents, representatives, employees or subcontractors. Proof of coverage as contained herein shall be submitted ten (10) days prior to the commencement of work and such coverage shall be maintained by the bidder for the duration of the contract period; for occurrence policies.

2.20.1 General Liability

Coverage shall be as broad as: Comprehensive General Liability endorsed to include Broad Form, Commercial General Liability form including Products/Completed Operations.

2.20.1.1 Minimum Limits

General Liability:

\$1,000,000	General Aggregate Limit
\$1,000,000	Products & Completed Operations
\$1,000,000	Personal and Advertising Injury
\$1,000,000	Each Occurrence Limit
\$50,000	Fire Damage Limit
\$5,000	Medical Expense Limit

2.20.2 Automobile Liability - N/A [Unless Contracted to work on City [premises]

2.20.3 Workers' Compensation - N/A [Unless Contracted to work on City [premises]

2.20.4 Professional Liability

Minimum limits are \$1,000,000 per occurrence.

2.20.5 Coverage Provisions

2.20.5.1 All deductibles or self-insured retention shall appear on the certificate(s).

2.20.5.2 The City of Hanahan, its' officers/officials, employees, agents and volunteers shall be added as "additional insured" as their interests may appear. This provision does not apply to Professional Liability or Workers' Compensation/Employers' Liability.

2.20.5.3 The Offeror's insurance shall be primary over any applicable insurance or self-insurance maintained by the City.

2.20.5.4 Shall provide thirty (30) days written notice to the City before any cancellation, suspension, or void of coverage in whole or part, where such provision is reasonable.

2.20.5.5 All coverage for subcontractors of the bidder shall be subject to all the requirements stated herein. **(If applicable).**

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- 2.20.5.6 All deductibles or self-insured retention shall appear on the certificate(s) and shall be subject to approval by the City. At the option of the City, either; the insurer shall reduce or eliminate such deductible or self-insured retention; or the bidder shall be required to procure a bond guaranteeing payment of losses and related claims expenses.
 - 2.20.5.7 Failure to comply with any reporting provisions of the policy(s) shall not affect coverage provided the City, its officers/officials, agents, employees and volunteers.
 - 2.20.5.8 The insurer shall agree to waive all rights of subrogation against the City, its' officers/officials, agents, employees or volunteers for any act, omission or condition of premises which the parties may be held liable by reason of negligence.
 - 2.20.5.9 The bidder shall furnish the City certificates of insurance including endorsements affecting coverage. The certificates are to be signed by a person authorized by the insurance company(s) to bind coverage on its' behalf, if executed by a broker, notarized copy of authorization to bind, or certify coverage must be attached.
 - 2.20.5.10 All insurance shall be placed with insurers maintaining an A.M. Best rating of no less than an A.
- 2.21. **CONTRACTOR LICENSE REQUIREMENT:** The contractor shall procure all permits and licenses and pay all charges and fees necessary and incidental to the lawful conduct of his business. He shall keep himself fully informed of existing and future Federal, State, and Local Laws, ordinances and regulations which in any manner affect the fulfillment of his contract and shall comply with the same.
- 2.22 **CONTRACT:** The City reserves the option to prepare and negotiate a Final Agreement with the vendor, giving due consideration to the stipulations of the vendor's contracts and associated legal documents. **Vendors should include with their submittal a copy of any proposed standard contract.**

The Final Agreement, along with the provisions contained in City RFP COH#-052918 and Contractor's Response to City RFP COH#-052918 **represents the entire agreement between the parties and supersedes any and all prior agreements, whether written or oral, that may exist between the parties regarding same.** If there is a conflict between any of the terms of these contract documents the order of precedence of these contract documents shall be:

- A. Any amendment signed after the execution date of the Final Agreement;
- B. The Final Agreement (RFP);
- C. Contractor's Response to City RFP **COH#-052918;**
- D. Addenda to City RFP COH#-052918;
- E. City RFP COH#-052918.

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- 2.23 **SUBCONTRACTORS**: No subcontract shall be made by the contractor with any other party for furnishing any of the services herein contracted for without the advance written approval of the City (**please include with proposal a list and duties of any subcontractors**). All subcontractors shall comply with Federal and State laws and regulations, which are applicable to the services, covered by the subcontractor and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. Contractor is responsible for contract performance whether or not subcontractors are used. The City reserves the right to reject any or all subcontractors and require substitution of a firm qualified to participate in the work as specified herein.
- 2.24. **CONTRACTOR LIABILITY**: The contractor assumes full responsibility for all injuries to, or death of any person and for all damage to property, including property and employees of the City and for all claims, losses or expense which may in any way arise out of the performance of the work, whether caused by negligence or otherwise; and the contractor shall indemnify and save the City harmless from all claims, losses, expense, or suits for any such injuries, death or damages to property, and from all liens, losses, expenses, claims or causes of action of any sort which may arise out of the performance of the work, and shall defend, on behalf of the City and suit brought against the City for attorney’s fees and for all other expenses incurred by the City in connection with or as a result of any such suit, claims, or loss. Under no circumstances and with no exception will City of Hanahan act as arbitrator between the contractor and any subcontractor. The contractor will be solely responsible for compliance with building code requirements, all dimensions, and all conditions relating to his work under this contract. Workmanship shall be first quality in every respect. All measures necessary to ensure a first-class job shall be taken.
- 2.24.1 **Safety, Health, and Security**: Contractor shall be solely responsible for its activities, that of its employees on the site [if applicable] and activities of its consultants, contractors and/or subcontractors for maintaining a safe job site. Contractor’s activities and activities of its consultants, contractors and/or subcontractors shall comply with all local, state, and federal safety regulations and their enforcement agencies. Contractor shall at all times conduct its operations under any Final Agreement in a manner to avoid risk of endangerment to the health and safety of persons and property. The Contractor shall have sole responsibility for implementing its safety and health programs, taking all safety and health precautions necessary and continuously inspecting all equipment, materials and work to prevent, discover, determine and correct any conditions which might result in personal injury, equipment damage or damage to property or the public. Contractor’s safety, health and security programs shall be in compliance with all regulatory requirements and shall furnish accident, incident, injury, and other records and reports required by the Occupational Safety and Health Administration, State and Local laws, or by the City.
- 2.25 **ASSIGNMENT CLAUSE**: Successful responder will be required to give the City ninety (90) days’ notice in the event of a change in the ownership of this contract. The City is under no obligation to continue this contract with an assignee. No contract or its provisions may be assigned, sublet, or transferred without the written consent of the City.
- 2.26 **RIGHT OF ENTRY**: The City will provide for the right of entry for Contractor, its subcontractors, and all necessary equipment in order to complete the work [if applicable]. Contractor agrees to be responsible for any damage to property that is caused by Contractor, its

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subcontractors and/or equipment and further agrees to take all necessary corrective action for any damage to property that is caused by Contractor, its subcontractors and/or equipment

- 2.27 AUDIT: Contractor's records which pertain to this Contract must be open for inspection and/or audit by the City upon request for a period of five years after each contract year. For audit purposes, the City must verify that the material cost billed as a result of the contract are correct. Contractor must provide the City, upon its request, documentation of material purchase costs (e.g. copy of invoice from its supplier), and rental equipment is being invoiced properly.
- 2.28 PUBLIC RESPONSIBILITY: The City has a duty to conform to applicable codes, standards, regulations and ordinances with regard to public health and safety. Contractor will at all times alert the City to any matter of which Contractor becomes aware and believes requires the City to issue a notice or report to certain public officials, or to otherwise conform with applicable codes, standards, regulations or ordinances. If the City decides to disregard Contractor's recommendations in these respects, Contractor shall employ its best judgment in deciding whether or not it should notify public officials.
- 2.29 DRUG-FREE WORKPLACE: Offeror shall comply with the South Carolina Drug-free Workplace Act, Section 44-107-10 et seq., South Carolina Code of Laws (1976, as amended) and shall file a certification form with City of Hanahan in accordance with the same. Aforesaid certification form is provided with this Request for Proposals and shall be executed by the Offeror (or, in case of a corporation, by a duly authorized representative of the corporation) and become a part of the Proposal. Proposals submitted without this Certification may be rejected as nonresponsive.
- 2.30 APPLICABLE LAW AND VENUE: The construction, interpretation and performance of any Final Agreement shall be governed by and construed in accordance with the laws of the State of South Carolina. The City and Contractor further agree that the Final Agreement shall be deemed to be made and performed in City of Hanahan, South Carolina. For the purposes of venue, all suits or causes of action arising out of the Final Agreement shall be brought in the courts of City of Hanahan, South Carolina.

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ANNUAL FIREFIGHTER MEDICAL PHYSICALS/WELLNESS EXAMS
COH#-052918**

**SECTION 3
SPECIAL INSTRUCTIONS**

- 3.1 In addition to the other terms and conditions in this solicitation, as amended, the Offeror must agree to the inclusion of contractual articles provided below:
- 3.1.1 EQUAL EMPLOYMENT: The Contractor will comply with all Federal and State requirements concerning fair employment. During the performance of this Contract, the Consultant agrees to provide equal employment opportunities. The Consultant will not discriminate against any employee or applicant for employment because of race, creed, color, sex, age, national origin, physical handicap, or marital status.
- 3.1.2 INDEMNIFICATION: The contractor agrees to indemnify and save harmless the City of Berkeley and all City officers, agents and employees from any and all claims, suits, actions, legal proceedings, damages, costs, expenses & attorney fees of every name and description, arising out of or resulting from the use of any materials furnished by the contractor, or any work done in the performance of the contract arising out of a willful or negligent act or omission of the provider, its officers, agents and employees; provided that such liability is not attributable to a willful or negligent act or omission on the part of the City, its officers, agents and employees.
- 3.1.3 ILLEGAL IMMIGRATION REFORM ACT COMPLIANCE: By submitting an offer, Offeror certifies that it will comply with the applicable requirements of Title 8, Chapter 14 of the South Carolina code of Laws (originally enacted as Section 3 of The South Carolina Illegal Immigration act, 2008 S.C. Act No. 280) and agrees to provide upon request any documentation required to establish either: (a) the applicability of Title 8, Chapter 14 to Offeror and any subcontractor or sub-subcontractors; or (b) the compliance with Title 8, Chapter 14 by Offeror and any subcontractors or sub-subcontractors. Pursuant to Section 8-14-60, "A person who knowingly makes or files any false, fictitious, or fraudulent document, statement, or report pursuant to this chapter is guilty of a felony and, upon conviction, must be fined within the discretion of the court or imprisoned for not more than five years, or both". Offeror agrees to include in any contracts with its subcontractor's language requiring the subcontractors to (a) comply with the applicable requirements of Title 8, Chapter 14, and (b) include in any contracts with the sub-subcontractor's language requiring the sub-subcontract to comply with the applicable requirements of Title 8, Chapter 14. In the event any contractor, subcontractor and/or sub-subcontractor is found not to be in compliance with the SC Immigration Reform Act [hereinafter "The Act"], the contractor agrees to fully indemnify the City for any loss suffered by the City as a result of such contractor, subcontractor or sub-subcontractor's failure to comply with the Act.
- 3.1.4 FEDERAL, STATE AND LOCAL LAWS: The contractor assumes full responsibility and liability for compliance with any and all local, state and federal laws and regulations applicable to Contractor and his employees including, but not limited to, compliance with

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the EEO guidelines, the Occupational Safety and Health Act of 1970, and minimum wage guidelines.

Contractor's professional services shall incorporate those federal, state and local laws, regulations, codes and standards that are applicable at the time Contractor rendered its services. Contractor shall not be responsible for any claim or liability for injury or loss allegedly arising from Contractor's failure to abide by federal, state or local laws, regulations, codes and standards that were not in effect or publicly announced at the time Contractor rendered its services

3.2 RECEIPT OF PROPOSAL: Offerors mailing proposal must allow a sufficient mail delivery period to insure timely receipt of their proposals. Any proposals received after the scheduled opening date and time will be immediately disqualified and will be **returned unopened**.

3.3 PREPARATION OF PROPOSAL:

3.3.1 All proposals should be complete and carefully worded and must convey all information requested by City of Hanahan. If significant errors are found in the Offeror's proposal, or if the proposal fails to conform to the essential requirements of the RFP, City of Hanahan will be the judge as to whether that variance is significant enough to reject the proposal.

3.3.2 Proposal should be prepared simply and economically, providing a straightforward, concise description of Offeror's capabilities to satisfy the requirements of this RFP. Emphasis should be on completeness and clarity of content.

3.3.3 Each copy of the proposal should be bound in a single volume where practical. All documentation submitted with the proposal should be bound within that single volume.

3.3.4 If your proposal includes any comment over and above the specific information requested in our Request for Proposals, you are to include this information as a separate appendix to your proposal.

3.4 PROPOSAL REQUIREMENTS:

3.4.1 Required Contents of Proposal

Failure to respond to specific requirements may result in disqualification. Offerors are reminded that proposals will be considered exactly as submitted. Points of clarification will be solicited from proposers at the discretion of the City.

Those proposals determined not to be in compliance with provisions of this RFP and the applicable law and/or regulations will not be processed. All costs incurred by the proposer associated with RFP preparations and subsequent interviews and/or negotiations, which may or may not lead to execution of an agreement, shall be borne entirely and exclusively by the proposer.

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The information and proposed budget for the contractor selected will form the basis for negotiation of a contract. The City reserves the right to issue a contract without further negotiation using the data contained in the RFP. Failure of a prospective contractor to accept this method of contract development may result in cancellation of the award.

3.4.2 Proposal Format

The proposal format requirements were developed to aid Offerors in their proposal development. They also provide a structured format, so reviewers can systematically evaluate several proposals. These directions apply to all proposals submitted.

The purpose of the Proposal is to demonstrate the qualifications, service level, and cost for services, competence and capacity of the firms seeking to become a provider of record for the City. The Offeror's proposal should address all the points outlined here as required.

3.4.2.1 Transmittal Letter: The transmittal letter must include:

- Name of the firm responding, including mailing address, telephone number, fax number and email address.
- The name of the person or persons authorized to make representations on behalf of the offeror, binding the firm to a contract.
- A statement of the firm's interest and why it feels it is best qualified to be selected.
- A statement that the offer submitted as a result of this solicitation is binding on the offeror for ninety (90) calendar days following the RFP due date.
- Signed by authorized person.

3.4.2.2 Firm History and Experience: Define the overall structure of the firm to include the following:

- Brief overview of firm's history, primary line of business as well as specialty areas.
- A description of the firm's principal business location, including the primary office that will service the City.
- Firm experience.
- Licenses and Certificates held by you and/or your company
- Length of time providing services.
- Discuss any impending changes in your organization that could impact the delivery of services.
- Description of service philosophy and what sets your company apart from other companies.
- Disclose any conflicts or perceived conflicts of interest as well as what procedures your firm utilizes to identify and resolve conflicts of interest.

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3.4.2.3 Qualifications: Describe the proposed project team qualifications:

- Introduce the team who will service the City by name with specific roles, qualifications, years of related experience, and distribution of responsibilities.
- Indicate current responsibilities of person designated to serve as lead contact for the City.
- State level of organizational responsibility of key project staff members.
- Indicate back-up support capability.

3.4.2.4 Scope of Services:

- Please include a detailed explanation of services offered, as they relate to the City's Requirements provided herein, and your recommended approach to addressing the City's needs.
- Vendor to provide sample implementation timeline/project plan
- Hardware description.
- Include any services offered by your firm that may be above and beyond the Scope of Services indicated by the City.

3.4.2.5 References: Provide a list of references including:

- Contact names and telephone numbers of three (3) clients with whom you have had a working relationship as references for the City. Do NOT use City of Hanahan as a reference.

3.4.2.6 Fee Proposal: Provide the cost of services including hardware cost, if any.

3.4.2.7 Any additional information required in RFP

3.4.2.8 Any additional information the offeror feels important for the evaluation factors

3.5 AWARD: An award resulting from this request shall be made to the responsive and responsible Offeror whose proposal is determined to be most advantageous to City of Hanahan, taking into consideration evaluation criteria. However, the City reserves the right to reject any and all proposals received and, in all cases, City of Hanahan will be the sole judge as to whether an Offeror's proposal has or has not satisfactorily met the requirements of this RFP.

3.6 EVALUATION: An evaluation team composed of representatives from the City and other persons deemed necessary for proper evaluation will review all proposals. The evaluation team will decide if they need additional information on the top proposals. If necessary, City of Hanahan may request the finalists to give presentations to the panel. Once the evaluation team has reached a decision, they will make a recommendation and vote on awarding the contract.

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3.6.1 General:

3.6.1.1 The City may shortlist the offerors based upon responses. If necessary, the City may conduct interviews. The City will not be liable for costs incurred for preparation or presentation in this regard.

3.6.1.2 The City reserves the right to make such additional investigations as it deems necessary to establish the competency and financial stability of any firm submitting a proposal.

3.6.1.3 Exceptions to Contract Terms and Requirements: Offeror shall clearly identify any proposed **deviations** from the Contract Terms/Requirements/Scope of Work in the Request for Proposals. Each exception must be clearly defined and referenced to the proper paragraph in this RFP. The exception shall include, at a minimum, the Offeror's proposed substitute language and opinion as to why the suggested substitution will provide equivalent or better service and performance. If no exceptions are noted in the Offeror's proposal, the City will assume complete conformance with the Requirements/Scope of Work and the successful Offeror will be required to perform accordingly. Alternate written proposals submitted may be considered; however, the City will make final determination as to suitability and compliance with the scope of work. Proposals submitted not meeting all requirements might be rejected.

3.7 EVALUATION CRITERIA: The following evaluation criteria will be taken into consideration for purposes of proposal evaluation. The evaluation team during evaluation will take the following criteria listed in relative order of importance, into consideration.

The evaluation committee may contact references to help verify the proposer's ability to perform the scope of services outlined herein.

Proposals will be scored using the following criteria:

Item	Points
Cost	40
Proposers ability to deliver the services as specified in the scope of work	30
Proposers qualifications, expertise and experience	30

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**SECTION 4
QUALIFICATIONS**

4.1 Qualifications

A **cover letter** should be included with the proposal submittal identifying on contact person by name, address, telephone number, fax number and email address, who will be designated as customer service representative, and briefly outline how the firm will meet the needs for conducting Annual Firefighter Annual Firefighter Medical Physicals/Wellness Exams for the City of Hanahan Fire Department.

Proposals should include a **historical summary of the firm's experience** in conducting fire service specific baseline medical evaluations and **key business data about the organization**.

The proposer will **identify the staff** (including any and all subcontractors) that will provide the services defined in this RFP.

- Medical physicals/wellness exams may be administered by a licensed Doctor of Medicine, licensed doctor of osteopathy, or nurse practitioner. Doctor of Medicine or osteopathy should have completed residency training in an accredited medical training program and/or American Boards of Medical Specialties (ABMS) or American Osteopathic Association (AOA) board certified.
- Identify a project manager as a primary contact with the Assistant Chief for the duration of the contract, and a consistent point of contact for scheduling exams and other work scope matters
- For each member of the team, describe the role that she/he will serve. Indicate those members of the team who will work closely with the Assistant Chief.
- Please indicate the members of your project team with are sub-contractors (if any) to your organization. Include the ration of staff to subcontractors in your proposed project team
- Provide a short resume for each of the key medical and management project staff members and medical providers as appendices. Resumes should be no longer than one (1) page and should contain the following information about each project member:
 - Position with the company and work location
 - Years with the company
 - Education, licenses, and certifications
 - Work experience related to purpose of contract

Proposals shall outline proven practices and procedures that will be used to perform the services.

- Assurance of primary Health Care Provider qualification
- Plan detail of evaluation activities, including confidentiality of records
- Plan for maintaining written documentation regarding follow – up/referral program with procedure(s) recommendations
- Provide a separate document, signed by the official representative of the provider, of assurance that confidentiality requirements are acknowledged and shall be met.

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The proposal should **identify three current, major clients**, particularly other fire departments and/or governmental entities. Include contact names and telephone numbers, indicate how long your firm has provided occupational medical exam services to these clients, and the approximate number and type of exams.

4.2 CONTRACT PERIOD: One year after execution of final contract unless otherwise extended or terminated in accordance with solicitation/contract provisions.

4.3 SCOPE OF WORK

Proposer must commit to delivering the below noted services with appropriately trained and qualified personnel for HFD emergency response personnel. **Preference will be given to providers that are able to perform all portions of the exam at the City of Hanahan Fire Department – Headquarters Station located at 5826 Campbell St, Hanahan, SC 29410.**

1. **Laboratory analysis must include:**
 - a. Chem 24
 - b. Complete blood count
 - c. Total lipid panel
 - d. Thyroid panel
 - e. Hemoglobin A1C
 - f. Glucose
 - g. Hep B surface antibody
 - h. ACV antibody
 - i. PSA prostate cancer marker – Men
 - j. Testosterone metabolic marker – Men
 - k. Ovarian cancer marker CA-125 – Women
2. **Comprehensive medical exam to include:**
 - a. Detailed medical history
 - b. Vital signs
 - c. Occupational hearing and vision screening
 - d. TB skin test
 - e. Consultation with review of results
3. **Cardiopulmonary evaluation to include:**
 - a. Cardiac treadmill/bike stress test with EKG
 - b. OSAHA type respiratory questionnaire
 - c. Pulmonary function test
4. **Fitness analysis**
 - a. Metabolic analysis with body fat
 - b. Diet and nutritional recommendations
 - c. Personal exercise prescription

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5. Clearance

- a. Written medical clearance issued to HFD for each individual to perform emergency response services in compliance with NFPA 1582.
- b. Written respiratory protection clearance issued to HFD for each individual to wear positive and negative pressure respiratory protection in compliance with OSHA respiratory protection standard, 29CFR1910.134.

4.4 Pricing

See attached Bid Sheets for reference - Bid Sheets must be placed in a separate envelope.

- 4.5 License and Permits:** The contractor shall obtain all applicable licenses, and promptly pay all taxes required by the State of South Carolina, and/or City of Hanahan.

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**SECTION 5
PROPOSAL TRANSMITTAL AND AGREEMENT**

The undersigned, having fully familiarized himself with the information contained within this Request for Proposals, (including the Invitation Notice, Instructions to Bidders, General Conditions, Special Conditions (if applicable), Requirements, Local Preference Statement, Bid Sheets, Drug-Free Workplace Certification Form, Affidavits of Offeror, and subsequently received written Amendment as listed below), submit the attached proposal. I verify (to the best of my knowledge and belief) this proposal to be true and correct. All requirements of the Request for Proposals are hereby incorporated into the proposal submitted and shall be incorporated by reference as into and be accepted as the purchase contract.

The Offeror acknowledges the following Amendments (if applicable), have been received and incorporated into this proposal (if applicable):

Amendment No. _____ Dated _____, Signature _____

Amendment No. _____ Dated _____, Signature _____

Amendment No. _____ Dated _____, Signature _____

Respectfully submitted by: _____
(FIRM NAME)

Signature: _____

Representative Name: _____

Title: _____

Address: _____

Date: _____

Telephone No: _____

Fax Number: _____

Email: _____

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**ATTACHMENT #1
NONCOLLUSION AFFIDAVIT OF OFFEROR**

STATE OF _____)
)
CITY OF _____)

_____, being first duly sworn, deposes and says that:

- (1) He is _____ (owner, partner, officer, representative or agent) of _____, the Offeror that has submitted the attached Proposal:
- (2) He is fully informed regarding the preparation and contents of the attached Proposal and of all pertinent circumstances regarding such Proposals:
- (3) Such Proposal is genuine and is not a collusive or sham Proposal;
- (4) Neither the said Offeror nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affidavit, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Offeror, firm or person to submit a collusive or sham Proposal in connection with the Contract for which the attached Proposal has been submitted or to refrain from quoting in connection with such Contract, or has in any manner directly or indirectly, sought by agreement or collusion or communication or conference with any other Offeror, firm or person to fix the price or prices in the attached Proposal or of any other Offeror, or to fix any overhead, profit or cost element of the Proposal price or the Proposal price of any other Offeror or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the City of Berkeley, South Carolina, or any person interested in the proposed contract; and
- (5) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Offeror or any of its agents, representatives, owners, employees, or parties in interest, including this affidavit.

SIGNED: _____

TITLE: _____

Subscribed and sworn to before me this _____ day of _____, 201__.

Notary Public

My Commission Expires _____

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**ATTACHMENT #2
CITY OF HANAHAN
DRUG-FREE WORKPLACE CERTIFICATION FORM**

(OFFEROR/VENDOR OTHER THAN INDIVIDUALS)

This certification is required by the Drug-Free Workplace Act, Section 44-107-10 et seq. South Carolina Code of Laws (1976, as amended). The regulations require certification by Offeror/Vendor prior to award that they will maintain a drug-free workplace as defined below. The certification set out below is a material requirement of fact upon which reliance will be placed when determining the award of a Contract. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of Contract, or suspension or debarment from the right to submit bids or proposals for City of Hanahan projects.

For purposes of this Certification "Drug-Free Workplace" is defined as set forth in Section 44-107-20 (1), South Carolina Code of Law (1976, as amended). The aforesaid Section defines workplace to include any site where work is performed to carry out the Offeror's/Vendor's duties under the Contract. Offeror's/Vendor's employees shall be prohibited from engaging in the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance in accordance with the requirements of the Drug-Free Workplace Act.

By signing this document, the Offeror/Vendor hereby certifies that it will provide a drug-free workplace by:

1. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the Contractor's/Vendor's workplace and specifying the actions that will be taken against employees for violation of the prohibition;
2. Establishing a drug-free awareness program to inform employees about:
 - 2.1. The damages of drug abuse in the workplace;
 - 2.2. The Offeror's/Vendor's policy of maintaining a drug-free workplace;
 - 2.3. Any available drug counseling, rehabilitation, and employee assistance programs;
and
 - 2.4. The penalties that may be imposed upon employees for drug violations.
3. Making it a requirement that each employee to be engaged in the performance of the Contract be given a copy of the statement required by paragraph #1 above;

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4. Notifying the employee in the statement required by paragraph #1 that, as a condition of employment under the Contract, the employee will:
 - 4.1. Abide by the terms of the statement; and
 - 4.2. Notify the employer of any criminal drug statute conviction for a violation occurring in the workplace no later than five (5) days after the conviction.
5. Notifying the using agency within ten (10) days after receiving notice under subparagraph #4-b, from an employee or otherwise receiving actual notice of the conviction.
6. Taking one of the following actions, within thirty (30) days of receiving notice under subparagraph #4-b with respect to any employee who is convicted:
 - 6.1. Taking appropriate personnel action against the employee up to and including termination; or
 - 6.2. Requiring the employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency.
7. Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraph #1, 2, 3, 4, 5, and 6 above.

FIRM NAME:

ADDRESS:

ATTEST: _____

SIGNED: _____

DATE: _____

TITLE: _____

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**ATTACHMENT #3
DELINQUENT TAX AFFIDAVIT**

Please note the Procurement Department shall verify that all taxes have been paid to the County by vendors with which they intend to do business. If you owe delinquent taxes your Proposal may be disqualified from consideration. If you wish to inquire as to your tax status, you may contact the Berkeley County Delinquent Tax Office at one of the following numbers:

Moncks Corner (843) 719-4029
Charleston (843) 723-3800 extension 4029
St. Stephen (843) 567-3136 extension 4029

IS YOUR BUSINESS DELINQUENT IN PAYING ANY TAXES OWED TO BERKELEY COUNTY? _____ (YES OR NO).

OFFEROR SIGNATURE:

OFFEROR NAME:

TITLE: _____

FIRM NAME:

ADDRESS: _____

TELEPHONE:

EMAIL: _____

Subscribed and sworn to before me this _____ day of _____, 201_.

Notary Public

My Commission Expires _____

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**ATTACHMENT #4
REFERENCES**

As per the Proposal Requirements, provide a list of at least three (3) customer references including company name, address, contact person, telephone number. (Note: only list those customers in which a similar type of equipment/product and scope of work/service was provided – preferably in South Carolina, North Carolina or Georgia).

1. Company Name: _____

Address: _____

Business Phone #: _____

Contact Person: _____

Email: _____

Number and Types of Exams _____

2. Company Name: _____

Address: _____

Business Phone #: _____

Contact Person: _____

Email: _____

Number and Types of Exams: _____

3. Company Name: _____

Address: _____

Business Phone #: _____

Contact Person: _____

Email: _____

Number and Types of Exams - **Separate paper is acceptable and can be placed in binder(s)**

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BID SHEETS - PRICING - SHEET #1

Laboratory analysis must include:

- Chem 24
- Complete blood count
- Total lipid panel
- Thyroid panel
- Hemoglobin
- A1C
- Glucose
- HCV antibody
- PSA prostate cancer marker – Men
- Testosterone metabolic marker – Men
- Ovarian cancer marker CA-125 – Women

Laboratory analysis should be completed in such a way that the samples are able to be obtained during or near the same time of the physical evaluation. If multiple trips are involved, this should be identified in the proposal for scheduling purposes.

Laboratory analysis as listed above – Men: \$ _____

Laboratory analysis as listed above – Women: \$ _____

Comprehensive medical exam to include:

- Detailed medical history
- Hands on physical exam
- Vital signs
- Occupational hearing and vision screening
- TB skin test
- Skin cancer screening
- Consultation with review of results

Comprehensive medical exam as listed above: \$ _____

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BID SHEETS - PRICING - SHEET #2

Cardiopulmonary evaluation to include:

Cardiac treadmill/bike stress test with EKG
OSHA type respiratory questionnaire
Pulmonary function test

Cardiopulmonary evaluation as listed above: \$ _____

Quantitative fit testing:

N95 HEPA Mask

Quantitative fit testing as listed above: \$ _____

Fitness analysis:

Metabolic analysis with body fat
Diet and nutritional recommendations
Personal exercise prescription

Fitness analysis as listed above: \$ _____

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BID SHEETS - PRICING - SHEET #3

Written medical clearance issued to HFD for each individual to perform emergency response services in compliance with NFPA standard 1582.

Written respiratory protection clearance issued to HFD for each individual to wear positive and negative pressure respiratory protection in compliance with OSHA respiratory protection standard, 29CFR1910.134.

Per head packaged cost for all listed items:

- MEN \$ _____

- WOMEN \$ _____

Services for optional tests/screening may be proposed, with costs, based on expertise and experience of the proposer. Proposer may attach a sheet to this bid sheet outlining the services and costs.

Any additional services not specifically addressed in this RFP or the proposer's response shall be negotiated and agreed upon prior to entering into any contract.

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FINAL SIGNATURE PAGE

Order of Information should be listed in the following order:

- ✓ Cover Letter
- ✓ Signed Transmittal Sheet [included in RFP]
- ✓ Firm Experience
- ✓ Qualifications Information as requested
- ✓ Scope of Work
- ✓ Any Deviations from Requirements as set forth under Section 6 [included in RFP]
- ✓ References [use of form is allowed, or on separate sheet as needed]
- ✓ Non-Collusion Statement
- ✓ Drug Free Work Place Statement
- ✓ Tax Affidavit
- ✓ Bid Sheets/Pricing and Signatures
- ✓ All Licensing

Signature below designates the Respondent's understanding and requirements of this RFP.

Company Name

Representative

Signature of Authorized Representative