



## REQUEST FOR QUOTE #2020-12 LEADERSHIP TRAINING

### **Objective:**

ChildCareGroup (CCG) is seeking a certified professional trainer to provide leadership development training for the supervisors, managers, and directors of the company.

### **Deadline for questions:**

Questions regarding this solicitation will be received until 12:00pm (central time) on August 19, 2020. All questions shall be forwarded to the attention of Anna Esparza, Procurement Assistant, at [aesparza@ccgroup.org](mailto:aesparza@ccgroup.org). Questions received after this deadline will not be answered.

### **Due Date and Time:**

Responses to this solicitation are due on August 26, 2020 by 11:00am (central time). Responses will be received in electronic form **only** and shall be sent to Anna Esparza, Procurement Assistant, at [aesparza@ccgroup.org](mailto:aesparza@ccgroup.org). Late responses will not be accepted.

### **Scope of Work:**

Trainers are to provide professional development learning opportunities for supervisors, managers, and directors. Professional learning opportunities are to be delivered as a training session which should range from 3-4 hours in duration or as a series-based training. Times of presentations should vary between the hours of 8:00 am and 5:00 pm Monday-Friday. ChildCareGroup will be responsible for scheduling all dates, times, and locations with each successful respondent upon acceptance of each proposed topic. Attendance for each training may vary between 40-60 participants.

The requested training topics are the result of a survey completed by training participants and any topics submitted should be tailored around the suggested topics:

- Session 1:
  - Building Trust- create a team culture that is based on mutual reliance of character, ability, truth and integrity to achieve better business results.
  - Offsite (Remote) Employee Management and Offsite Team Building- techniques for leading teams that work in multiple locations or separate locations.
- Future Session Topics (subject to change):
  - Coaching Skills- skillfully question your team to bring out the best in them and help them achieve their goals.
  - Building Effective Teams- selecting and maintaining the best people to achieve organizational results.

## **Comprehensive Professional Development**

Trainers are responsible for providing the following during each training session:

- Audio/Visual Equipment
- Preparing curricula
- Conducting instruction
- Pre/post testing
- Evaluations of training by attendee

CCG will not, at any time, provide any of the above items. Organizations and individuals who are eligible to present these training sessions must be practiced with engaging learners remotely if needed.

Trainers will provide all applicable costs for facilitation. Trainers who travel more than 200 miles to provide training will be paid for roundtrip mileage (to include toll charges, if applicable) with proper supporting documentation (Mapquest/Google maps, etc.). The payment rates are all inclusive, and no other expenses will be paid.

## **Submittals:**

Vendors responding to this RFQ shall submit the following:

- Plan for providing the services requested
- Professional certifications
- Demonstration of expertise in this area
- List of two (2) references to include name, address, email and telephone number
- Proposed rate for service (proposed rate shall be all inclusive as CCG will not reimburse additional expenses)

## **Evaluation Criteria:**

Responses will be evaluated based on the following:

- Ability of entity to provide requested services (35%)
- Demonstrated expertise in this area (25%)
- References (10%)
- Price (30%)

## **Contract Term:**

This fixed-cost agreement shall be for a period of one-year with the option to renew for three (3) additional one (1) year periods.

## **General Terms and Conditions:**

1. **APPLICABILITY:** These standard terms and conditions apply to all goods or services procured by the CCG, unless otherwise stated in the specifications. The instructions

contained herein shall be incorporated into the contract as well as any subsequent purchase order(s) issued for goods or services and shall be included as part of the specifications issued herewith.

2. **ADDENDA**: Any revisions to the information contained herein will be issued in the form of addenda. The sole issuing authority shall be vested in the CCG Procurement Division. If addenda contain material changes to the specifications or pricing form, the Proposer shall acknowledge receipt of addenda in the designated section on the Proposal Certification Form. It is the responsibility of the Proposer to obtain and acknowledge any and all addenda. Failure to acknowledge receipt of addenda may be cause to deem such submission non-responsive.
3. **MINOR DEFECT**: CCG reserves the right to waive any minor defect, irregularity, or informality in any proposal. Minor defects, irregularities or informalities will not affect the end product/performance intended by the specifications. CCG also reserves the right to reject any or all proposals with or without cause prior to award.
4. **TAXES**: CCG is exempt from paying federal excise and transportation taxes and Texas State or local sales and use taxes. **Tax shall not be included in prices offered.** A Tax-Exempt Form will be provided by CCG upon request. A request for a Tax-Exempt Form can be submitted in writing to [khuff@ccgroup.org](mailto:khuff@ccgroup.org) or by contacting the Finance Department at 214-905-2408. In no event is it the CCG's responsibility to provide a tax-exempt form without a request for the same.
5. **CHANGE ORDER**: CCG reserves the right to modify or change plans and specifications as deemed necessary after the performance of the contract has commenced, to decrease or increase the quantity of work to be performed, materials, equipment or supplies to be furnished, or address other provisions of the contract as approved by the CEO and/or CFO/COO, the CCG Board of Trustees, and as appropriate under state law. No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated in the contract. All change orders or modifications to the contract will be documented in written form by CCG and acknowledged by the contracted proposer. **All change orders and modifications to the contract shall be processed through the Procurement Department only.**
6. **INVOICES**: Invoices shall be submitted to the attention of Ernest Martinez, VP of People and Culture, at [emartinez@ccgroup.org](mailto:emartinez@ccgroup.org) or forwarded via mail to ChildCareGroup, ATTN Facilities, 1420 W. Mockingbird Lane, Dallas, Texas 75247.
7. **PAYMENT TERMS**: Payment terms are net 30 days, unless otherwise specified by CCG in the proposal document.
8. **PRICE ESCALATION**: Unless otherwise stated in the Special Provisions or specifications herein, prices must remain firm for the initial term of the contract. The contracted proposer may request an adjustment at the time of contract renewal by submitting a request in written form to the Procurement Manager 90 days prior to contract expiration.

The basis for price escalation should be based on the Consumer Price Index for the most recent twelve-month period reported for the Dallas-Fort Worth area. The contracted proposer shall provide CCG with copies of the appropriate indices for verification purposes. CCG reserves the right to approve or reject any and all requests for price escalations.

9. **PRICE REDUCTION**: If during the life of the contract, the contracted proposer's net prices to other customers for the same goods or services are lower than CCG's contracted prices, an equitable adjustment shall be made in the contract price in favor of CCG.
10. **INDEMNITY**: **The proposer agrees to release, defend, indemnify and hold harmless CCG, its officers, agents and employees from and against any and all costs, expenses, suits, demands, claims, liabilities, liens, encumbrances or damages, including attorneys' fees and costs of suit, of any character, name and description, incurred or resulting from any injuries or damages received or sustained by any person, persons or property on account of any intentional wrongful conduct whether intentional or unintentional or any negligent act, omission, or fault of the successful proposer, or of any agent, employee, authorized representative, subcontractor, or supplier in the execution of, or performance under this contract or any contract which may result from the proposal and the proposer so agrees upon the submission of the proposal. The proposer must deliver, if requested by CCG, a written release of all liens or other proper evidence of same, to the satisfaction of CCG prior to the issuance of final payment by CCG.**
11. **TERMINATION FOR DEFAULT**: ChildCareGroup reserves the right to enforce the performance of this contract in any manner prescribed by law or deemed to be in the best interest of CCG in the event of breach or default of this contract. CCG reserves the right to terminate the contract immediately in the event the contracted proposer fails to meet delivery schedules, or otherwise perform in accordance with the specifications contained herein or in the contract documents. Breach of contract or default authorizes CCG to award the contract to another proposer, or purchase from an alternate source, and charge the full increase in cost to the defaulting contracted proposer.
12. **TERMINATION FOR CCG CONVENIENCE**: Whenever CCG, in its discretion, deems it to be in CCG's best interests, it may terminate this contract for CCG's convenience. Such termination shall be effective thirty (30) days after CCG delivers written notice of such termination for convenience to the contracted proposer. Upon receipt of such notice from CCG, proposer shall not thereafter incur, and CCG shall have no liability for, any costs under this contract that are not necessary for actual performance of the contract between the date of the notice of termination for convenience and the effective date of that termination for convenience. In the event of a termination for convenience hereunder, CCG shall have no liability to proposer for lost or anticipated profit resulting therefrom.