

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 22-DHS-RFPLW-337A
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on the date of execution by the County and amends Agreement Number 22-DHS-RFPLW-337A ("Main Agreement"), dated February 21, 2023, between **Pathway Homes, Inc.** ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

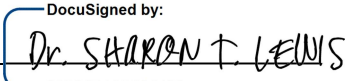
- 1. PURSUANT TO PARAGRAPH 4. CONTRACT TERM, THIS CONTRACT IS HEREBY RENEWED FOR THE PERIOD OF JUNE 1, 2024 TO MAY 31, 2025.**

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

PATHWAY HOMES, INC.

AUTHORIZED SIGNATURE: 
NAME: Dr. Shaorn T. Lewis
TITLE: Purchasing Agent
DATE: 3/27/2024


AUTHORIZED SIGNATURE: 
NAME: Syliqa Lambert-Woodard
TITLE: Pres + CEO
DATE: 3/26/24

Exhibit B: Contract Pricing

<i>Annual Personnel Expenditures*</i>	FTE	Salary	Retirement	FICA	Health	Life	Other	Total Cost
Position Type 1								
Program Director	1.00	\$ 81,250.00	\$ 4,062.50	\$ 6,215.63	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 99,564.13
Position Type 1 Total	1.00	\$ 81,250.00	\$ 4,062.50	\$ 6,215.63	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 99,564.13
Position Type 2								
Residential Support Team Lead	1.00	\$ 72,500.00	\$ 3,625.00	\$ 5,546.25	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 89,707.25
Residential Support Team Lead	1.00	\$ 72,500.00	\$ 3,625.00	\$ 5,546.25	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 89,707.25
Position Type 2 Total	2.00	\$ 145,000.00	\$ 7,250.00	\$ 11,092.50	\$ 14,400.00	\$ 312.00	\$ 1,360.00	\$ 179,414.50
Position Type 3								
Registered Nurse	0.50	\$ 60,637.00	\$ 3,031.85	\$ 4,638.73	\$ 3,600.00	\$ 78.00	\$ 340.00	\$ 72,325.58
Position Type 3 Total	0.50	\$ 60,637.00	\$ 3,031.85	\$ 4,638.73	\$ 3,600.00	\$ 78.00	\$ 340.00	\$ 72,325.58
Position Type 4								
Residential Support Specialist	2.00	\$ 122,500.00	\$ 6,125.00	\$ 9,371.25	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 146,032.25
Residential Support Specialist	0.90	\$ 55,125.00	\$ 2,756.25	\$ 4,217.06	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 70,134.31
Residential Support specialist	6.00	\$ 367,500.00	\$ 18,375.00	\$ 28,113.75	\$ 43,200.00	\$ 936.00	\$ 4,080.00	\$ 462,204.75
Position Type 4 Total	8.90	\$ 545,125.00	\$ 27,256.25	\$ 41,702.06	\$ 57,600.00	\$ 1,248.00	\$ 5,440.00	\$ 678,371.31
Position Type 5								
Certified Nursing Assistant	1.00	\$ 46,250.00	\$ 2,312.50	\$ 3,538.13	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 60,136.63
Position Type 5 Total	1.00	\$ 46,250.00	\$ 2,312.50	\$ 3,538.13	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 60,136.63
Position Type 6								
Peer Recovery Specialist	1.00	\$ 47,376.00	\$ 2,368.80	\$ 3,624.26	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 61,405.06
Position Type 6 Total	1.00	\$ 47,376.00	\$ 2,368.80	\$ 3,624.26	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 61,405.06
Position Type 7								
Health & Human Services Assistant	0.80	\$ 40,000.00	\$ 2,000.00	\$ 3,060.00	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 53,096.00
Position Type 7 Total	0.80	\$ 40,000.00	\$ 2,000.00	\$ 3,060.00	\$ 7,200.00	\$ 156.00	\$ 680.00	\$ 53,096.00
Position Type 8								
Residential Support Specialist PRN	0.40	\$ 16,224.00	\$ -	\$ 1,241.14	\$ -	\$ -	\$ -	\$ 17,465.14
Position Type 8 Total	0.40	\$ 16,224.00	\$ -	\$ 1,241.14	\$ -	\$ -	\$ -	\$ 17,465.14
Total Personnel	15.60	\$ 981,862.00	\$ 48,281.90	\$ 75,112.44	\$ 104,400.00	\$ 2,262.00	\$ 9,860.00	\$ 1,221,778.34

<i>Annual Operating Expenditures*</i>	Total Cost
Communications (Phone, Internet, TV)	\$ 8,640.00
Postage	\$ -
Utilities	\$ 24,000.00
Generator Acquisition/Leasing	\$ 38,400.00
Rent - Building	\$ 213,600.00
Medical Equipment & Supplies	\$ 4,800.00
Staff Training	\$ 3,600.00
Medication Supplies	\$ 3,600.00
Operating Equipment & Supplies	\$ -
Repairs & Maintenance	\$ 12,000.00
Extermination	\$ 2,400.00
Grounds Maintenance	\$ 5,520.00
Vehicle Leasing	\$ 16,800.00
Property Insurance	\$ 4,800.00
Arts & Recreation	\$ 4,800.00
Cleaning Supplies & Monthly Services	\$ 13,200.00
Vehicle Transportation Operating Costs	\$ 9,600.00
Office Supplies	\$ 3,120.00
Food	\$ 75,000.00
Total Operating	\$ 443,880.00

Total Yearly Expenses	\$ 1,665,658.34
Admin/Mgt Fee	\$ 166,565.83
TOTAL Yearly Expenses	\$ 1,832,224.18
Total Monthly Expenses	\$ 152,685.35
Number of beds offered	\$ 15.00
Daily Cost	\$ 5,019.79
Cost Per Bed Per Day**	\$ 334.65

NOTE: The Contractor may increase any line item within the personnel and operating budget by up to 20% to effectively manage the requirements of the contract. However, in doing so, the Contractor must also reduce other line items so not to exceed the total personnel and operating budget amount.

****** In situations where a client is absent from the facility for more than two (2) days, the Cost Per Bed Day for that client will be reduced by 50% for the third day and beyond.

Absent is defined as a hospitalization or external medical treatment of any type or incarceration of the resident. This, however, does not apply if a resident leaves and returns to the Residence at will, provided the Resident informs the Facility he/she will be temporarily absent overnight, or for a longer period-of-time. In such event, the Resident shall continue to pay the full Monthly Service Fee even during any absence.

NOTE: Rent and fee revenue collected from or on behalf of clients will be subtracted from the Total Monthly Expenses for invoicing purposes to reduce the cost to the County.

One Time Start Up Costs (please enter brief description of each item and add rows as necessary)	Cost
Technology/Computers/Televisions	\$7,000
Start up Acquisition & ADA Renovations	\$100,000
Furnishings: Beds/Dressers, Common Areas, Kitchen, Bathroom Wares, Bedroom Linens	\$60,000
Other/Office Supplies	\$3,120
Leasing Security Deposit (First & Last Month Rent)	\$28,000
Recruiting and Retention	\$86,750
Total Start Up Costs	\$284,870